### **Bingo Training**



#### Presented by the Washington State Gambling Commission

# Regional Office Phone Numbers Renton (425) 277-7022 Spokane (509) 325-7900

#### **Licensing Phone Numbers**

Licensing (360) 486-3440, ext. 2331 or 2332

Toll Free 1-800-345-2529

Agency Website: www.wsgc.wa.gov

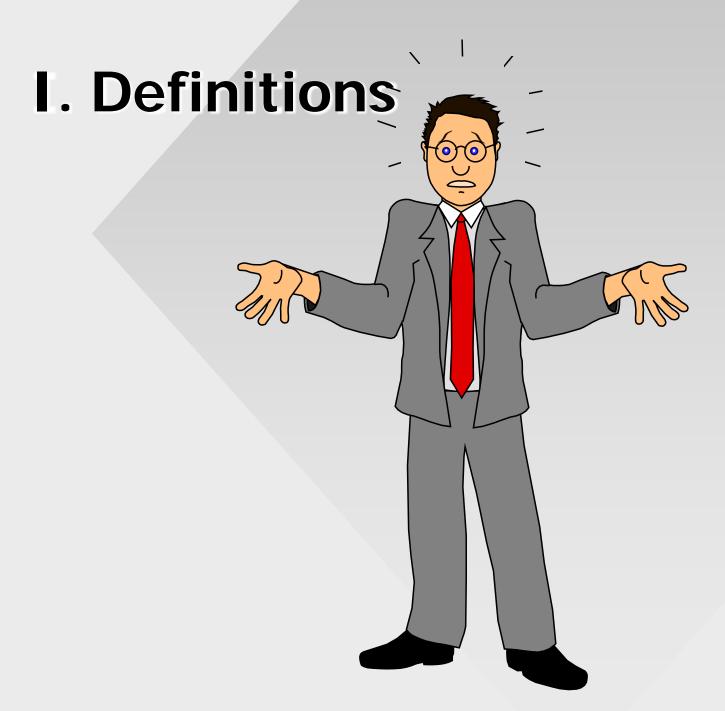
#### Introduction

The purpose of this training is to:

- Introduce you to the rules governing the operation of bingo in Washington State.
- Overview record keeping requirements.
- Establish a basic understanding of your responsibilities, rule knowledge, and resources.

#### **Presentation Overview**

- I. Definitions
- II. General Gambling Rules
- III. General Bingo Rules
- IV. Bingo Equipment
- V. Conduct of The Game
- VI. Basic Record Keeping
- VII. Adjusted Cash Flow Requirements



### WAC 230-07-010 Use of Proceeds

- Must only be used towards the organization's stated purpose.
- Proceeds to benefit an individual must receive prior approval by the Commission

### WAC 230-07-060 Independent Management Control Structure

Each organization must have a control structure that facilitates the following:

- 1. Gambling activities are supervised;
- 2. Gambling proceeds are used for the organization's stated purpose;
- 3. Protection from misuse or theft;
- 4. Implementation of organization's policies;

### Organizations licensed for gross receipts exceeding 3 million must:

- 1. Develop and implement a management control system;
- 2. Have independent oversight from officers or Board;
- 3. Have written policies that set scope and authority of officers and employees;
- 4. Have management and accounting controls;
- 5. Justify all expenditures including wages;

- 6. Have planning process to set goals;
- 7. Accounting Controls must include:
  - Management approval for expenditures
  - Restrict access to assets
  - Periodic inventory of physical assets

## 230-03-235 Nonprofit Gambling Manager Defined

- Primarily responsible to supervise gambling activity
- Assigned responsibility to supervise other gambling managers
- The Employee who has the highest level of authority over the day-today affairs of the organization

### 230-07-115 Duties of Gambling Manager

- Ensure public is protected from fraud
- Ensure safety of participants
- Fair and equal participation by players
- Organization is protected from theft
- Records are complete and correct
- Gambling proceeds are protected and deposited into organization's bank account
- Gambling proceeds are used for organization's stated purpose

### 230-10-080/085 Regulation of Managers, Operators, and Employees

- Organizations must supervise all persons involved in the conduct of bingo and ensure regulations are followed
- Only members or employees shall manage or conduct the operation of bingo
- Persons involved with a bingo game with gross receipts less than \$150,000 may volunteer at another bingo game with gross receipts less than \$150,000
- A primary manager must be designated
- A primary manager at a bingo with gross receipts in excess of \$150,000 cannot work at another bingo game. All assistant managers are allowed to be hourly employees at another bingo game
- Want to work at two bingo games? Refer to rule

## 230-10-075 Licensing Nonprofit Gambling Managers

Managers who must be licensed:

- Bingo Gross receipts in excess of \$150,000
- Pull Tabs Gross receipts in excess of \$100,000
- Any employee supervising a licensed manager
- Highest level employee of the organization 13

## 230-10-075 Licensed Gambling Manager on Premises

Bingo games with gross receipts in excess of \$150,000:

 A licensed gambling manager must be on premises during all hours of bingo operation

### 230-10-090 Operators Shall Not Play

Paid bingo employees cannot play at any bingo games where they work. Exceptions:

- Bingo games with gross receipts less than \$150,000
- Volunteers who are not on duty
- Non-bingo employees (snack bar, pull tabs)
- Seven days after resignation

# 230-07-120 Notification of Termination, Changing or Beginning Gambling Manager Responsibilities

Written notification must be submitted by the organization within 10 days to include:

- Name and birth date
- Starting/ending work date
- Full description of change
- Signed by supervisor of manager

NOTE: License is void upon resignation

### II. General Gambling Rules



#### **Basics**

- RCW 9.46.130 Inspection of premises, records, and devices may be done by law enforcement when activity is conducted.
- 230-06-065 Licenses must be displayed
- 230-06-060 A copy of Commission rules must be on premises
- RCW 9.46.071 Problem Gambling sign must be posted and caution must be disclosed
- 230- Licensed employees must wear a nametag in clear view

## WAC 230-06-030 Promotions For Gambling Activities

Gambling promotions directly related to gambling activity must meet the following conditions and restrictions:

- May offer cash, merchandise, or coupons
- Equal opportunity for players
- May allow free entry or discount into gambling activity

## Promotions For Gambling Activities Continued...

- Promotions rules must be disclosed
- Individual items offered cannot exceed \$500
- Cannot involve a scheme in which the prize is an entry into another gambling activity regulated by the Gambling Commission
- Cannot be combined with a "promotional contest of chance"

## 230-06-035 Extension of Credit, Loans, or Gifts Prohibited

No licensee, member, or employee shall extend credit, or grant a gift to any person playing an authorized activity.

- Credit cards are prohibited for bingo
- Free food, drink, or merchandise can be offered according to the following conditions:
  - \$500 limit per item, per person
  - Cannot be traded for entry in gambling activity
  - Items exceeding \$100 require a written record

### 230-06-005 Acceptance of Checks

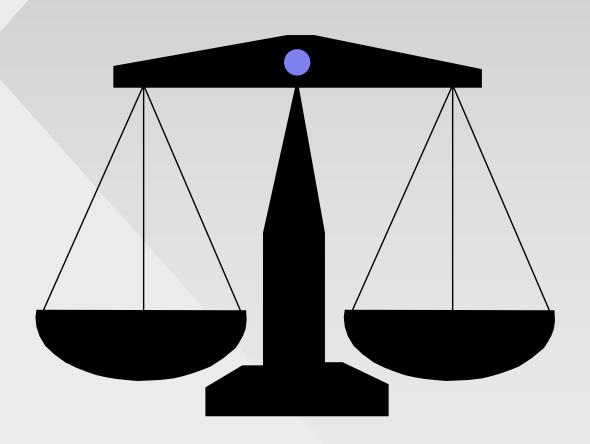
Checks must be fully negotiable upon acceptance. They cannot be:

- A third party check
- A counter check
- From a player with a balance owed on an NSF check

#### **Miscellaneous**

- 230-06-020 No liquor as prizes
- 230-06-025 No firearms as prizes
- 230-06-055 Notify law enforcement after issuance of gambling license within 10 days. Notification must be 10 days prior to operation of activity. Bingo licensees with less than \$150,000 in gross receipts are exempt.
- 230-06-105 Notification of change in management
- 230-06-100 Notification prior to change of location
- 230-06-085/090 Notification of civil, criminal suits, and administrative actions

### III. General Bingo Rules



### 230-10-105 Disclosure of Prizes and Rules

Should include at least the following:

- Cost to participate
- Prizes, extra costs, conditions
- Cost or retail value of merchandise prizes exceeding \$50
- House rules
- Whether duplicate cards may be used (Only allowed for licensees with less than \$150,000 in gross receipts, or for Braille cards)

#### <u>Miscellaneous</u>

- 230-10-105/135/285 Bingo cards must be sold upon the premises prior to or during the session intended for play, however, entry guarantees for future sessions may be purchased if rule guidelines are followed.
- 230-06-010 Persons under the age of 18 cannot participate in bingo unless they are accompanied by a guardian, who is at least 18 years of age

### 230-10-305 Gift Certificates

Gift certificates can be sold or issued as prizes and can be redeemed for any activity:

- Receipts must be deposited within 5 banking days
- Certificates awarded as prizes cannot exceed \$50
- See rule for other specifics

### Activities and Entertainment

230-10-280 - Activities Conducted as Bingo games:

- Drawings
- Creativity contests
- Good neighbor schemes
- Birthday bonus
- Second element of chance schemes

### IV. Bingo Equipment

Basic bingo equipment is common and specific details are covered in the handout for your review.

This section of the presentation will only cover electronic bingo daubers

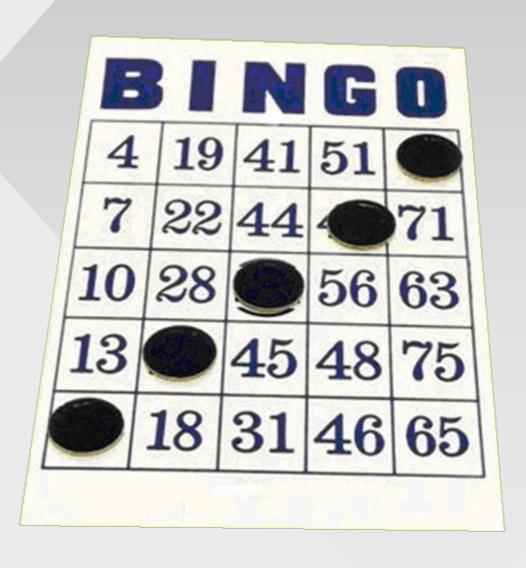
### 230-10-180/185/200 Electronic Daubers

Electronic bingo card daubers must:

- Be manufactured by a licensed manufacturer
- Be sold or leased by a licensed Distributor
- Require player to input each number
- Notify the operator of a winning pattern
- Limit of 66 card faces per game and one dauber unit per person
- Not be reserved for players

NOTE: A separate fee may be charged for the use of electronic dauber units

#### V. Conduct of The Game



### 230-10-115 to 170 Manner of Conducting Bingo

- 1. Must be conducted at the premises
- 2. Sales take place prior to start of session
- 3. Sales may take place after session begins if it does not allow any player advantage
- 4. Hard cards must be selected/purchased prior to game in which it is used
- 5. No selection of throwaway bingo cards
- 6. No card reservations except for Braille cards
- 7. Cards sold for a specific prize must have the same price and be distinguishable from other cards
- 8. Numbers selected in presence of players

### Manner of Conducting Bingo Continued...

- 9. Number must be called as they are drawn
- 10. Number must be lit on flashboard immediately
- 11. Game ends when specified pattern is attained by a player
- 12. Bonus games are played concurrently with other bingo games
- 13. If two players achieve a winning pattern simultaneously, the prize shall be split in two
- 14. Minimum prize or prize pool must be disclosed
- 15. Verification must be done by a game employee and a neutral player

### Manner of Conducting Bingo Continued...

- 16. If a bingo is declared, the next ball out of the machine must be removed prior to shutting off the machine
- 17. Winning bingo verification:
  - Worker reviews winner's receipt
  - Licensee obtains winner's positive identification
  - Prize receipt issued
  - Prize shall be awarded

NOTE: All prizes offered must be available prior to the start of the session.

Merchandise prizes must be fully paid for.

## 230-10-455 to 457 Linked Bingo Manner of Conducting

A linked bingo prize provider must request approval from the Commission prior to adding another bingo hall to the satellite bingo game. The satellite game must be conducted as follows:

- 1. Numbers are selected at a licensed premises in the presence of players
- 2. Winners of the main prize must be verified by a licensed gambling manager, neutral employee, and the game caller
- 3. All balls will be removed from the blower and recorded in the order they were removed
- 4. Main or bonus prizes must be awarded within 48 hours

35

# 230-10-455 to 457 Linked Bingo Manner of Conducting Continued...

- 5. Provider must establish procedures for operators to follow
- 6. Operator must disclose series number and sheet numbers sold to players
- 7. Provider must not restrict which bingo operators can participate
- 8. Provider may establish consolation prize to be paid
- Provider may allow players to mark all odd or even numbers based on calendar date. Hidden face cards must be used for this scheme

# 230-10-455 to 457 Linked Bingo Manner of Conducting...

- 10. ALL licensees must maintain records required for a licensee who has gross receipts in excess of \$150,000.
- 11. Card sales must cease prior to drawing first ball
- 12. Licensee may not require a player to call bingo on the last number called
- 13. For all games, a winner (main or consolation prize) must be determined at each premises

### **Game Variations**

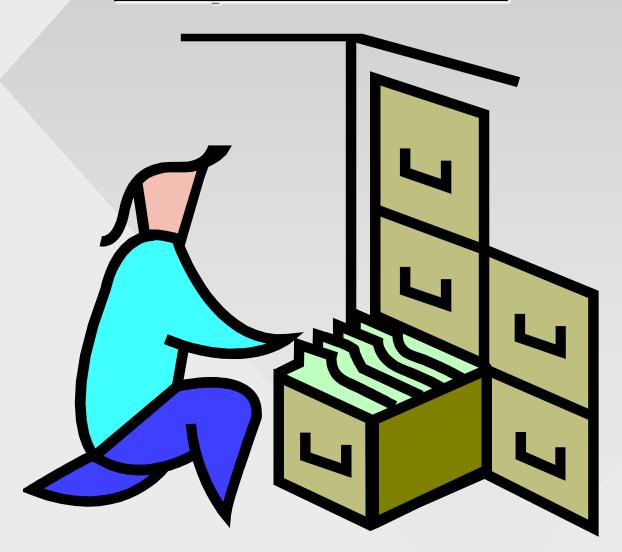
### 230-10-220 Player Selection Games:

- Two-part disposable card
- Original copy placed in a locked container
- Special verification procedure for prizes of \$250 or more
- See rule for other specifics

### 230-10-235 Hidden Face Bingo Games

- Special hidden face cards used
- Cards may be sold after numbers called
- Must have separate display board to show numbers called

# VI. Record Keeping Requirements



# 230-10-385 Income From Bingo Games Receipting

- Bingo licensees with annual gross receipts less than \$150,000 are exempt from this rule - WAC 230-07-125 lists reduced record keeping requirements
- Bingo licensees with annual gross receipts in excess of \$150,000 must account for all income from bingo games using one or more of the five different receipting methods as applicable.

# 230-10-395 Cash Register Receipting

- Sufficient cash register keys to record each type of sale
- Produce and retain an "x-tape" summary
- Must print customer receipt
- Must imprint a consecutive transaction number
- Internal tape must be retained with daily records
- See mandatory training handout and record keeping handout for specifics

# 230-10-420 Ticket Method of Receipting

Licensees may use consecutively numbered tickets to record:

- Bingo sales (See rule for restrictions)
- Bonus games, hard cards or drawings (See rule for restrictions)
- Tickets used by Bingo licensees with annual gross receipts in excess of \$650,000 must be purchased from a licensed distributor or manufacturer

## Ticket Receipting - Form GC2-118d

Due 230-20-105 Class F+ above - bonys gomes May only be used BINGO DAILY SUMMARY Class E and below TICKET RECEIPTING Licensee's Name: What A GAME Date: 1-28-9X See Game: EARLY BIRD BLue COLOR ..... ENDING NO. SOLD .... 1000649 (-) BEGINNING NO. ..... / 000 350 (+) ADD 1 ..... (=) NO. ISSUED . . . . . . . . 300 (-) NO. RETURNED ..... (=) NO. SOLD ..... 300 .25 (×) \$ VALUE ..... (-) GROSS RECEPTS ..... \$ 75.00 |\$ Game: REGULAR Red COLOR BROWN BHONG NO. SOLD .... 6:04000 032182 (-) BEGRANG NO. ..... 603278 032001 (+) ADD 1 ..... + 1 (=) MO. ISSUED . . . . . . . 723 182 (-) NO. RETURNED ..... (=) NO. SOLD . . . . . . . . . 723 182 (×) \$ VALUE ..... 1.00 1.00 Total 723.00 \$ . (=) GROSS RECEIPTS ..... \$ 182.00 1 \$ 905.00 Game: Half Time COLOR..... Yellow ENDING NO. SOLD .... 430218 (-) BECAMING NO. ..... 430165 (+) A00 1 ..... + 1 + 1 + 1 (=) NO. ISSUED ..... (-) NO. RETURNED . . . . . . (=) NO. SOLD ..... (×) \$ VALUE ..... .50 (-) GROSS RECEPTS .... \$ 27.00 \$ GC2 1160 (2/88) -1485-6-

#### BINGO TICKET LOG

Licensee's Name What A GAME

IMPORTANT: All rolls must be logged in prior to the next bingo occasion. Each roll received is only logged in once.

DATE TICKETS PURCHASED	TICKET	DOLLAR VALUE OF TICKET	BEGINNING TICKET NUMBER	NUMBER OF TICKETS ON ROLL	OF PERSON LOGGING (1)	FIRST DATE PUT INTO PLAY
1-10-9x	Brown	1.00	602001	2000	_m_	1-11-9x
1-10-9x	RED	1.00	032001	2000	7m	1-28-9X
1-10-9x	Yellow	,50	430001	2000	9m	1-18-9x
1-10-9x	BLue	. 25	100001	2000	m	1-21-9x
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<sup>(1)</sup> Each entry must be initialed by the person logging in each roll.

GC2-118 (2:88) -10-1486-

# 230-10-415 Electronic Bingo Dauber Receipting

- Copy of receipting summary must be printed and retained with session records
- Any unsold cards must be retained with the daily records
- Refer to specific rule for details

# 230-10-390 Throwayay Receipting

This method tracks the beginning and ending numbers of each type of cards issued during a session:

- Used for packs or single games
- Each disposable card must be consecutively issued at each sales point
- Any cards not issued consecutively during a session must be retained if the audit number is lower than the highest number that was issued

## Throwaway Receipting Example

BINGO SESSIC	N SUMMARY -	- DISPOSABLE	CARD RECEIP	TING
Licensee's Name: Our Game		Date: _/ -	31-9x	Session: AM
Game: Lack Dot				
No. of Cards Per Sheet		No. of Sheets F	Per Packet	
Skips Between Sheet Numbers (1) N/A				_
SERIAL NO.	31949			
COLOR/BORDER PATTERN	Green br.			
ENDING NO. SOLD (2)	382			
BEGINNING NO. SOLD	199	-		
+ PREVIOUS SESSION RETURNS (3)				
+ ADD 1		+1		•
= NO. ISSUED	184			
- NO. RETURNED (3)	0			
- NO. MISSING (4)	0			
= NO. SOLD	184			
x DOLLAR VALUE EACH (5)	2.00			TOTAL @
= GROSS GAMBLING RECEIPTS (6)	368.00			368.00 (6)
	Notation Only:	Actual Cash Col	lected	· 368.00 m
	,		rt)	
Game: Texas Blackou	<i>t</i>			
No. of Cards Per Sheet		_ No. of Sheets Pe	er Packet/	
Skips Between Sheet Numbers (1) N/A				
SERIAL NO	26119			7
COLOR/BORDER PATTERN	Dink			
ENDING NO. SOLD (2)	446			
- BEGINNING NO. SOLD	244			
+ PREVIOUS SESSION RETURNS (3)	0			
+ ADD 1	+1	+1	+1	
= NO. ISSUED	203			
- NO. RETURNED (3)	0			
- NO. MISSING (4)	0			
= NO. SOLD	203			
× DOLLAR VALUE EACH (5)	2.00			TOTAL ①
= GROSS GAMBLING RECEIPTS (6)	406.00			406.00 (6)
	Notation Only:	Actual Cash Coll	ected	386.00 m
		Cash Over/(Short	)	(20.00)
DOTNOTES: ) IF PACKETS, RECORD THE DIFFERENCE BET	DWEEN THE TOP O			
UNIFORM BETWEEN SHEETS FACH SERIES	MUST BE RECORDE	D		
THE ENDING NUMBER SOLD IS THE LAST TH ALL UNSOLD OR RETURNED SHEETS OR PAC BE SOLD THE NEXT SESSION THE SERIES IS	KETS IN ANY SERIE	S, WHICH ARE NUMB	ERED BELOW THE H	IGHEST NUL BER ISSUED, MUST
ADJUSTMENT FOR ANY MISSING SHEETS OR	PACKETS MUST AC	SREE WITH MANUFA	CTURERS PACKING	RECORD.
ALL DISPOSABLE CARDS IN THE SAME SERIE ENTER THIS AMOUNT IN THE "GROSS RECIP! RECORD.	S PER RECEIPTING	REC. COLUMN OF	THE BINGO SESSIO	N SUMMARY - CASH CONTROL
THIS LINE IS FOR YOUR CONVENIENCE ONLY	. DO NOT USE THE	S AMOUNT AS YOUR	GROSS RECEIPTS.	SEE (6).
C2-118B (REV 6/94)				

# 230-10-345 Combination Receipting

This method utilizes both cash register receipting and throwaway receipting. Required for Bingo licensees with annual gross receipts in excess of \$650,000 to record income for:

- Disposable card packets
- Disposable card sheets if set is divided into subgroups
- Electronically generated cards
- Bonus games

## Combination Receipting - Session Summary

resion: Tale //ght	GROSS SALES PER	tance:	GROSS RECEIPTS PER	PER LESS: VOIDS AND EQUALS: ADJUSTED LESS: PRITE				
TYPE OF SALE (1):	INVENTORY (2)	(3)	RECEIPTING REC. (4)	OVERRINGS (5)	GROSS RECEIPTS	LESS: PRIZE PAYOUTS	EQUALS: NET RECEIPTS	
EGULAR CARDS/PACKETS	1035.000	\$5.00>	\$ 1030.00	: Ø	1030.00	1986.58	\$ 43.50	
ALFTIME REG. CARDS/PACKETS								
OUBLE PAY-GARDS/PACKETS	3380.08	Ø	3380.004	8.	3380.00	2781.00	599.00	
Early (Birds	1		364.000		364.00	192.03	172.00	
Warm Upo			4.39.11C		439.01	134,089	305.00	
Supir G			560.000		560.00	208.5/5	357.50	
Bonama		-	556.008		556.00	126.05	430.00	
Teras	\ .		506.000		506.08	150.00		
rich 7			704.010		704.01	150.08	554,00	
							,	
LUCKY NUMBER/PIG/JAR (7)	.\				_			
SESSION TOTALS	\$		: 7539.00	\$	: 7539.00	: 4720.00	:2619.00	
UCKY NUMBER/PIG/JAR TYPE GAMES (6)	notation o	nly.		ADD: BEGINNING	WORKING BANK		. 2500.01	
EGINNING BALANCE	: 75.00			ADD: PRIZES PAID	WITH CHECK OR ME	RCHANDISE	1000.000	
.00: INCREASES (7)	5.00			SUBTOTAL: EXPE	CTED CASH PER RE	CORDS	6119.00	
ESS: PAYOUTS (8)	(50.00)			ADJUSTMENTS: C	ASH OVER OR (SHORT	n) (10)	*(9.00)	
NDING BALANCE (9)	: 30.00			ACTUAL CASH: PE	R COUNT		6110.00	
EXPLANATION OF CASH OVER OR SHO	ORT EXCEEDING \$20.00 (	10):		LESS: ENDING WO	PRKING BANK (11)		2501.01	
					POSIT REQUIRED (12		:3610.00	
	•		PREPARED BY (12	1	1 11 .	DATE: 4/4/	/	
			BINGO MANAGER	4.0.	200	DATE: 4/11/	101	
Note: Circled me For instru	una des		-	- July	reiptino	UNIE: 1/4/	-/-	

# 230-10-350 Record of Winners

 All winners must provide proof of card purchase and identification

### Prize Receipts must be:

- Consecutively numbered and issued
- Printed by a commercial printer on two-part, self duplicating paper

# Prize receipt must have the following information:

BINGO PRIZE RECEIPT EXAMPLE AND INSTRUCTIONS (See WAC 230-08-080(20 AND 230-20-102)

	EIGHT BALL LUNE MERE, NA 90000
MIE 6-15-91	GUE 10
ANOUNT OF PRIZE (CASH OR CO) DESCRIPTION OF REPCHANDISE	PEZZE
CHECK NO. (19 APPLICABLE)	FATOUT EMPLOYEE ENITERLS SA
Soc. Security No. (Paizes o	res 11,200)
MIZE VINNER INFORMATION (VI	
Trees Appelled John	

188 [[0	ORIAL FOUNDATION HT BALL LANE E, MA 90000
DATE 6-15-9x	SAME NO
AMOUNT OF PRIZE (CASH OR COST O DESCRIPTION OF MERCHANDISE PRIZ	MERCHANDESE) 3_5042
	CASMIEN INITIALS CAN
Soc. Security No. (Pattes over	\$1,200)
PRIZE WINNER INFORMATION (VALUE	I.O. MAY BE REQUESTED)
we Phred Jones	
STREET ADDRESS 123 PT. CITY NOW HERE DUPLICATE COPY CRETAIN WITH REC	STATE 44 11 9440/

## Merchandise Inventory Control Log

#### WASHINGTON STATE GAMBLING COMMISSION Merchandise Inventory Control Log

Description:			
Vendor / Donor Na	me:		
Invoice Number:			Price / Fair Market Value Per Item:
Invoice Amount:			Date Purchased / Received:
Number of Items:			
Date Issued	# of Items Issued	Cumulative # of Items Remaining	Reason for Inventory Removal
			, , , , , , , , , , , , , , , , , , , ,
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# 230-10-045 Disposable Bingo Cards Inventory Control Record

This is required for all licensees with annual gross receipts in excess of \$150,000.

 All purchase invoices for bingo cards must be maintained on premises

## **Inventory Control Record**

#### DISPOSABLE BINGO CARD/PACKET INVENTORY CONTROL RECORD

ensee								ate of Fi	rst Entry			
			DESCRIPTI	ON			PURCHASE	EINVOICE		FIRST TIME IN PLAY		
WSGC ID NUMBER	SERIAL NUMBER	COLOR / BORDER PATTERN (1)	SERIES	CARD F	E OF PACKET ON	TOTAL # OF SHEETS OR PACKETS	NUMBER	DATE	ENTERED BY: INITIALS	DATE	SESSION	VALUE
WOOD ID NOMBER			SCIUCS	-	- CIII	PACKETO	HOMBER	DAIL	INITIALS	DAIL	SESSION	VALU
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Te: This form will be used: WAC 230-10-385(2).	to record all disposabl These cards will be re	e bingo cards	purchase	d by a li 118j.	censee	except those	planned to be	sold using the	e combinatio	n receipting	method rec	quired
If packets, record the				•								

# 230-10-335/340 Daily Records Required for annual gross receipts in excess of \$150,000

#### Must include:

- 1. Gross receipts for each type of sale
- 2. The prize paid for each type of bingo game
- 3. Beginning and ending cash for each session
- 4. Attendance of players
- 5. Call sheet for numbers selected by bingo blower
- 6. Winning cards for prizes over \$200
- 7. Master copy of game schedule
- 8. Daily bingo record must be signed by bingo manager and person completing record

# 230-07-090 Gambling Receipts Account

- Each licensee must maintain a separate bank account solely for the purposes of depositing gambling receipts
- No expenditures, other than for prizes, can be made from receipts until they have been deposited
- Receipts must be deposited within 2 banking days

# 230-07-125 Lower Volume Exemptions

Licensees with annual gross receipts less than \$150,000 are exempt from completing a daily record. At minimum, a monthly record must be prepared with the following:

- Gross receipts
- Prizes paid
- Summary of expenses

# 230-06-070 Monthly Records

- Required for all licensees
- Forms are not supplied by the Commission

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## **Quarterly License Report**

- Provided by the Commission
- Must be completed by all licensees
- Must be submitted no later than 30 days after the end of each quarter

# VII. Adjusted Cash Flow Requirements Licensees with annual gross receipts in excess of \$350,000

- Organizations are required to retain adequate funds to promote their charitable and nonprofit programs.
- See rule 230-10-355 for specific requirements and sanctions.

# This is the end of the mandatory training session

