

# WASHINGTON STATE GAMBLING COMMISSION PUBLIC MEETING - August 11&12, 2022

Washington State Liquor and Cannabus Board Olympia , WA

# **COMMISSIONERS**



Alicia Levy Chair



Julia Patterson Vice Chair



**Bud Sizemore** 



**Kristine Reeves** 



Sarah Lawson

# **EX OFFICIOS**



Senator **Steve Conway** 



Senator Jeff Holy



Representative Shelley Kloba



Representative Brandon Vick



**Washington State Gambling Commission P.O. Box 42400 | Olympia, WA 98504-2400** (360) 486-3469 | (800) 345-2529 | www.wsgc.wa.gov

**WAGamblingCommission** 

**WAG**ambling

**o** wagambling



STATE OF WASHINGTON

# GAMBLING COMMISSION

"Protect the Public by Ensuring that Gambling is Legal and Honest"

**Gambling Commission Meeting Agenda** 

Thursday, August 11 and Friday, August 12, 2022

Meeting will be held virtually through Teams and in person at the

Washington State Liquor and Cannabis Board

1025 Union Avenue SE Olympia, WA 98501

To join the meeting virtually through TEAMS Click here

Please note, agenda times are estimates only. Items may be taken out of sequence at the discretion of the Chair. Commissioners may take action on business items. Administrative Procedures Act Proceedings are identified by an asterisk (\*)

	Thursday, August 11, 2022	
	PUBLIC MEETING	
9:30 AM Tab 1	Call to Order	Alicia Levy, Chair
	*Consent agenda	(Action)
	• July 14 & 15, 2022, Commission Meeting Minutes	
	• July 25, 2022, Special Commission Meeting Minutes	
	New Licenses and Class III Employees License	
	Sports Wagering Vendor Report	
	Meeting Location for October and November 2022 <i>Public Comment</i>	
	Director's Report	
		Tina Griffin, Director
Tab 2	Confederated Tribes and Bands of the Yakama Nation Compact A	nendment (Action
140 -	Confederated Tribes and Danus of the Takama Ration Compact In	Tina Griffin, Director
	The Honorable Delano Saluskin, Chairman, Yakam Ju	a Nation Tribal Counci lie Lies, Tribal Liaison
	Public Comment	
Tab 3	Presentation – Boys & Girls Club of the Columbia Basin	(Action)
	Brian	Lane, Special Agent
	Kim Pope, Boys & Girls Club	1 0
	Deanne Clune	, Raffle Chairperson
	Public Comment	
Tab 4	*PETITION FOR RULE CHANGE	(Action)
	Pull-Tab Inventory Control	
	Jess Lohse, Acti	ng Rules Coordinator
		Taek Kim, Petitioner
	Public Comment	

12:00-12:30	Lunch
Tab 5	*PETITION FOR RULE CHANGE (Action)
	Wager Limits for House-Banked Card Games
	Jess Lohse, Acting Rules Coordinator
	Vicki Christophersen - Maverick Gaming, Lobbyist
	Eric Persson - Maverick Gaming, CEO and co-founder
	Public Comment
Tab 6	Presentation - Agency Request Legislation 2023
	Tommy Oakes, Interim Legislative Liaison
	Public Comment
	Public Comment can be provided via:
	• Email before the start of the meeting on August 11, 2022, to <u>askus@wsgc.wa.gov</u>
	Microsoft Office Teams Chat Box.
	• By phone; or
	• In person.
	Adjourn

Upon advance request, the Commission will pursue reasonable accommodations to enable persons with disabilities to attend Commission meetings. Questions or comments pertaining to the agenda, rule changes and requests for special accommodations should be directed to Julie Anderson, Executive Assistant at (360) 486-3453 or TDD (360) 486-363. If you would like to submit public comment via email, please submit them to askus@wsec.wa.gov

<u>askus@wsgc.wa.gov</u> <u>Please silence your cell phones and mute your mics for the public meeting</u>



## GAMBLING COMMISSION

"Protect the Public by Ensuring that Gambling is Legal and Honest"

Gambling Commission Meeting Agenda

Friday, August 12, 2022

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Administrative Procedures Act Proceedings are identified by an asterisk (\*)

Friday, August 12, 2022 PUBLIC MEETING			
9:30 AM	Welcome and Reconvene Call to OrderAlicia Levy, Chain		
	Executive Session – Closed to the Public         To discuss current and potential agency litigation with legal counsel, including tribal negotiations.		
	<ul> <li>Public Comment can be provided via:</li> <li>Email before the start of the meeting on August 11, 2022, to <u>askus@wsgc.wa.gov</u>.</li> </ul>		
	Adjourn		

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### STATE OF WASHINGTON GAMBLING COMMISSION

"Protect the Public by Ensuring that Gambling is Legal and Honest" July Gambling Commission Meeting Minutes Hybrid Meeting \*July 14 & 15, 2022

<u>Commissioners Present:</u> Bud Sizemore Julia Patterson (Via Teams) Alicia Levy Kristine Reeves (Via Teams) Sarah Lawson (Via Teams) <u>Ex Officio Members Present:</u> Senator Steve Conway (Via Teams) Representative Shelley Kloba (Via Teams)

### **Staff Present :**

Tina Griffin, Director; Tommy Oakes, Interim Legislative Liaison (ILL); Suzanne Becker, Assistant Attorney General (AAG); Julie Anderson, Executive Assistant; Rashida Robbins, Administrative Assistant and Emilynn Henderson, Administrative Assistant

### Staff Present Virtual:

Julie Lies, Tribal Liaison; Jess Lohse, Acting Rules Coordinator (RC); Tony Czar, Special Agent; Nicole Frazer, Administrative Assistant

**Chair Levy** called the virtual meeting to order at 9:32AM and mentioned that TVW would be livestreaming the meeting. Director Griffin called the roll to confirm a quorum.

There were 2 people in the audience and 43 people virtually.

 Tab 1

 Consent Agenda

 Commissioner Sizemore moved to approve the consent agenda as presented by staff.

 Commissioner Patterson seconded the motion.

 The motion passed. 5:0

 Public Comment:

 Chair Levy asked for public comment. There was none.

Tab 2

### Presentation – Special Olympics Washington

Tony Czar, Special Agent (SA) in the Regulation Unit presented the materials for this tab. He introduced the Special Olympics Washington (SOWA) 2022 Dream Adventure raffle and their staff. Mary Do, Chief Operating Officer (CFO) for Special Olympics Washington thanked the commission and gave a brief overview of the raffle. Commissioner Sizemore asked CFO Do to clarify why SOWA decided to not do a Dream House raffle this time. CFO Do said "*the enhanced raffle that would include the house, and that would normally take place in January, kickoff in January. We'd come back to you in probably a month or so here. Then this Dream Adventure raffle that would not include a house, there is no threshold for the second raffle. I think just to expand on some of the things that I had mentioned earlier, is really to be able to* 

kind of build that base. It is a lower ticket price in comparison to what the house raffle was, which is \$150. The Dream Adventure raffle would be \$50. That will allow us to do a couple things, is to reach folks that may have not been able to participate in the house raffle and grow our participant base, which would, one, then again in domino, allow us to engage more folks into the mission." **Commissioner Sizemore** asked a follow up question regarding generating revenue. **CFO Do** deferred this follow up questions to SOWA's Vice President of Accounting and Administration(VPAA), Mark Sinay. **VPAA Sinay** explained that the Fall Dream raffle has a lower cost which could give generate a potential 20% higher return. **Commissioner Patterson** asked if the raffle was statewide and if there would be two raffles on the westside of the state and two raffles on the eastside of the state. **CFO Do** clarified that there would only be two raffles total and all tickets will be placed in the same bucket for the whole state and the drawings will occur at the Special Olympics Washington office in Seattle.

### **Public Comment**

**Chair Levy** asked for public comment. She also asked Julie Anderson if there were any emails and Nicole Frazer if there were any chats regarding this topic. There was no public comment.

Commissioner Patterson moved to approve the Special Olympics Washington to conduct a Dream Adventures raffle as presented by staff. Commissioner Sizemore seconded the motion. The motion passed. 5:0

### Tab 3

### **Rule Petition to Amend**

Jess Lohse, Acting Rules Coordinator (ARC) presented the materials for this rule amendment. **Petitioner Corey Lowell**, from Northshore Senior Center of Bothell is proposing to amend WAC 230-06-045, to allow an organization with multiple physical locations to operate bingo games under one license. The petitioner decided to withdraw his petition at this time.

# Tab 4

### Presentation - State Problem Gambling Program Update

Roxane Waldron was not able to attend the meeting. The Commission will invite her to present at a future meeting.

### Tab 5

# Agency Request Legislation for 2023

**Tommy Oakes, Interim Legislative Liaison (ILL)** presented the materials for this tab. **ILL Oakes** presented ideas for agency request legislation based on staff and stakeholder feedback. This feedback also included tribal perspective. At the May meeting Commissioner Reeves asked staff to look at how other agencies hire a director. Staff replied to the similarities and differences and why the Gambling Commissioners are tasked with selecting and hiring a Director. Commissioner Sizemore asked Human Recourse Director Lisa Benavidez to write a Standard Operating Procedure manual so that the process to which the Commissioners just went through by hiring Director Griffin could be memorialized. She agreed. IIL Oakes spoke about Promotional Contest of Chance as a potential agency request.

**Representative Kloba** asked staff to elaborate on Promotional Contests of Chance with some examples. Staff agreed to provide an example at the August meeting.

Commissioner Sizemore moved to approve Promotional Contests of Chance issue to be considered for Agency Request Legislation.

Commissioner Patterson seconded the motion.

### The motion passed. 5:0

ILL Oakes discussed SB 5051 and highlighted the inconsistency in certification and training for, "Limited authority Washington Peace Officer", as defined in RCW 10.93.020. The agency is interested in obtaining and maintaining certification that could be denied, suspended, or revoked by WSCJTC and be mandated to be trained by the WSCJTC.

# Commissioner Sizemore moved to elevate law enforcement certification and training proposal to the agency request legislation.

Commissioner Reeves seconded the motion. The motion passed. 5:0

### Tab 6

### Presentation – FY 23 Budget Proposal

Kriscinda Hansen, Chief Financial Officer (CFO) presented the material for this tab. CFO Hansen presented an update on the agencies fund balance and proposed changes to budget based on more accurate data. CFO Hansen explained the operating level and vacancies. She explained the personnel costs and salary increase that was effective July 1, 2022. Senator Conway asked if state salaries compare to private business and if that could be the challenges with hiring. Director Griffin explained that hiring is very challenging. She also expressed staffs concerns regarding the recent vaccination requirements and the agency potentially facing another staffing shortage. Senator Conway expressed concerns about being able to hire limited law enforcement officers. **Director Griffin** explained that out of 60 commissioned positions, the agency is down 25%. **Senator Conway** asked if the state recognizes the need and the challenges for the agency. Director Griffin stated "*Our agents are exempt. So, with that, they are obviously not under a collective bargaining agreement, as other limited jurisdiction agencies are potentially. So, our agents are not afforded those additional pay opportunities that some of our counterparts received based on those collective bargaining agreements for retention and hiring." Also, the agency is a non-appropriated agency.* 

**Senator Conway** asked about the loan that was given to the agency from the state budget for sports betting . CFO Hansen explained that we paid back three million plus interest prior to June 30, 2022, leaving the agency with three million plus interest.

### **Public Comment**

**Chair Levy** asked for public comment. She also asked Julie Anderson if there were any emails and Nicole Frazer if there were any chats regarding this topic. There was no public comment.

### Commissioner Sizemore moved to approve the FY 23 amended budget as presented by staff. Commissioner Patterson seconded the motion. The motion passed. 5:0

Commissioners took a 30-minute lunch break

### **Defaults**

Adam Teal, Interim Legal Manager presented the material for this tab.

• Chair Levy asked if Jeffrey Juangco, CR 2021-01639 was present or online. He was not.

### **Public Comment**

**Chair Levy** asked for public comment. She also asked Julie Anderson if there were any emails and Nicole Frazer if there were any chats regarding this topic. There was no public comment.

Commissioner Patterson moved to revoke Jeffrey Juangco's public card room employee license; Number 68-35811 as presented by staff. Commissioner Sizemore seconded the motion. The motion passed. 5:0

• Chair Levy asked if Thomas Luong, CR 2022-00183 was present or online. He was not.

### **Public Comment**

**Chair Levy** asked for public comment. She also asked Julie Anderson if there were any emails and Nicole Frazer if there were any chats regarding this topic. There was no public comment.

Commissioner Sizemore moved to revoke Thomas Luong's public card room employee license; Number 68-056231 as presented by staff. Commissioner Lawson seconded the motion. The motion passed. 5:0

• Chair Levy asked if Bunthon C. Chau, 2022-00304 was present or online. He was not.

### **Public Comment**

**Chair Levy** asked for public comment. She also asked Julie Anderson if there were any emails and Nicole Frazer if there were any chats regarding this topic. There was no public comment.

Commissioner Lawson moved to revoke Buntho C. Chau's public card room employee license; Number 68-35918 as presented by staff. Commissioner Patterson seconded the motion. The motion passed. 5:0

**Chair Levy** reminded everyone that the August meeting would be at the Washington State Liquor and Cannabis Board. She asked for any additional public comments. There were none.

Day one adjourned at 12:44 PM.

### July Gambling Commission Meeting Minutes Hybrid Meeting \*July 15, 2022

### **Commissioners Present:**

Bud Sizemore (Present) Julia Patterson (Via Teams) Alicia Levy (Present) Kristine Reeves (Via Teams) Sarah Lawson (Via Teams)

### **Ex Officios Present:**

Senator Steve Conway (Via Teams) Representative Kloba (Via Teams)

### **Staff Present :**

Tina Griffin, Director; Tommy Oakes, Interim Legislative Liaison (ILL); Julie Anderson, Executive Assistant and Rashida Robbins, Administrative Assistant

### Staff Present Virtual:

Julie Lies, Tribal Liaison; Suzanne Becker, Assistant Attorney General (AAG); Nicole Frazer, Administrative Assistant.

Chair Levy reconvened day two of the May Commission meeting at 9:37AM for and Director Griffin called the roll to confirm a quorum.

Public Comment was provided by Nanci Watson, private citizen addressed the Commissioners and stated, "I just sent along to you as well, a written copy of the subject that I'm addressing and also some background material because what I wanted to comment on is the recent Supreme Court case regarding state jurisdiction over certain criminal matters in Indian country, or in most cases this would just mean on an Indian reservation where you would have state jurisdiction. And I have to admit I found this to be kind of electrifying because I'm involved in the Problem Gambling Task Force, and I know that when we think about reservations in Washington, we normally think of it only from the standpoint that the state has no jurisdiction. I mean, that's like the first thing you learn, and then you learn it every step of the way, and not only that but all the reasons why all the reasons why you could never trust state to have jurisdiction. It could only be the federal authorities that would have jurisdiction. Well in this recent Supreme Court case, which involved a criminal matter in Oklahoma. And if you guys are fans of reading the newspaper, I'm sure you've read about it. They have come to some amazing conclusions, and they even give us a little bit of a history lesson, and they talk about why it was in the early 1800s. That it was so important not to have states like Georgia getting involved on Indian reservations because the stuff that was going on in the early 1800s was, and I don't want to quote former President Trump, but it was wild. I'll just say that it was really wild what was going on. They say that at one point, State of Georgia sold to speculators, land speculators, three times as much acreage as they even had under their control. And this was land where tribes were settled, and it was an amazingly horrific situation. So, the Supreme Court has unbelievably gone all the way back through the history why this was such a big deal in the 1800s, and that how did it happen that our government decided that a reservation was actually part of a state and that the federal government and the state government had to take jurisdiction hand in hand and work cooperatively on problems of concern to each and how the tribes figured in. Anyway, I won't say

anything more, I feel like I'm publicizing a racy novel, but I'm telling you, these people on the Supreme Court have won my respect in a way that I find very surprising. Sometimes you hear decisions from the Supreme Court, and you might even think these people are dopes. I know you guys aren't so just courteous as I am, but reading this thing, I'm like, "Wow, these people are super, super smart." So that's all I wanted to say. I've passed along a copy of the decision and all their arguments. If anybody wants to read it, I think we're going to hear more about this in the future. That's my comment. Thank you for your time."

**Chair Levy** announced that the Commissioners would be going into Executive Session for the purpose to discuss current and potential agency litigation with legal counsel, including tribal negotiations. This is anticipated to take three hours adjourning around 12:30 PM. The Commission will return to the public meeting for adjournment only.

Executive Session adjourned at 12:25 PM and the public meeting adjourned at 12:25 PM.



### STATE OF WASHINGTON GAMBLING COMMISSION

"Protect the Public by Ensuring that Gambling is Legal and Honest" July Special Gambling Commission Meeting Minutes Hybrid Meeting \*July 25, 2022

**Ex Officio Members Present:** 

<u>Commissioners Present:</u> Bud Sizemore Julia Patterson (Via Teams) Alicia Levy Kristine Reeves (Via Teams) Sarah Lawson (Via Teams)

<u>Staff Present</u>: Tina Griffin, Director; Michelle Rancour, Administrative Assistant

### Staff Present Virtual:

Lisa Benavidez, Human Recourses Director and Nicole Frazer, Administrative Assistant

**Chair Levy** called the virtual meeting to order at 2:04 PM. The purpose of the meeting was to hold an executive session to review the performance of a commission employee. There was no action taken.

Executive Session adjourned at 3:18PM.



### COMMISSION APPROVAL LIST (New Licenses & Class III Gaming Employees) <u>August 2022</u>

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Based upon the licensing investigations, staff recommends approving all new Licenses and Class III employees listed on pages 1 to 19

### ORGANIZATION NAME

LICENSE NUMBER

#### PREMISES LOCATION

**NEW APPLICATIONS** 

# BINGO

COLVILLE COMMUNITY SENIOR CENTER "THE HUB" 00-24221 01-02790

GRANGE 00603/ADDY 00-11619 01-02376

231 W ELEP AVE COLVILLE WA 99114-5104

1376B MAIN ST ADDY WA 99101

# RAFFLE

FOOD LIFELINE 00-16021 02-02675

GRANGE 00603/ADDY 00-11619 02-21258

LEWIS COUNTY SENIORS 00-24638 02-21124

THE LITTLE LEMON DROPS JUNIOR GUILD 00-23197 02-09412

815 S 96TH ST SEATTLE WA 98108

1376B MAIN ST ADDY WA 99101

2545 N NATIONAL AVE CHEHALIS WA 98532

INNIS ARDEN CLUBHOUSE SEATTLE WA 98177

# **PUNCHBOARD/PULL-TAB NONPROFIT**

LOOM 01865 00-00454 05-01705 4220 109TH ST SW LAKEWOOD WA 98499-4131

# PUNCHBOARD/PULL-TAB COMMERCIAL STIMULANT

CHARLIE'S RESTAURANT & LOUNGE 00-24938 05-21776

FARRELLI'S 00-24949 05-21779

GOLDEN GRAIN CAFE AND SPIRITS 00-24940 05-21777

 THE ROCK
 BAR & LOUNGE

 00-24676
 05-21689

113 E MAIN ST PUYALLUP WA 98372

2222 BUCKLIN HILL RD 101 SILVERDALE WA 98383

34 MAIN ST MANSFIELD WA 98830

13921 E TRENT AVE SPOKANE VALLEY WA 99216

Page 1 of 19

ORGANIZATION NAME

LICENSE NUMBER

PREMISES LOCATION

**NEW APPLICATIONS** 

# GAMBLING SERVICE SUPPLIER

CBN LOTTERY & GAMING INC 00-24970 26-00373

251 LITTLE FALLS DR WILMINGTON DE 19808

### **COMMERCIAL AMUSEMENT GAMES OPERATOR**

GAMEWORKS 00-24936 53-21560

JOKER'S CASINO SPORTS BAR & FIESTA CD RM 00-15224 53-01237

ROUND 1 BOWLING & AMUSEMENT 00-24926 53-21558 1515 7TH AVE SEATTLE WA 98101

624 WELLSIAN WAY RICHLAND WA 99352-4122

3500 S MERIDIAN PUYALLUP WA 98373

### NON HOUSE-BANKED CARD GAME

HOLLYWOOD CARDROOM 00-24945 65-07522

PALACE CASINO LAKEWOOD 00-16542 65-02300

16716 AURORA AVE N SHORELINE WA 98133

8200 TACOMA MALL BLVD STE B LAKEWOOD WA 98499-8434

### MID-LEVEL SPORTS WAGERING VENDOR

ANGSTROM SPORTS 10-00224 82-00021 52 THRALE STREET LONDON SE1 9HW Page 2 of 19

#### PERSON'S NAME

LICENSE NUMBER

EMPLOYER'S NAME PREMISES LOCATION

**NEW APPLICATIONS** 

# DISTRIBUTOR REPRESENTATIVE

RAZON, JEFFREY B 22-01315

JCM GLOBAL LAS VEGAS NV 89119-3728

### MANUFACTURER REPRESENTATIVE

AGUILAR, JAYLORD M 23-02102

ARREDONDO, JULIO C 23-03462

BRAVO, BRITTANY C 23-03469

BRIONES, DARRYL B 23-03464

COSILLOS, FRANCISCO C 23-02114

FLORES, DAVID M 23-03466

GARDNER, JEFFREY D 23-03473

HA, TRAM N 23-02273

HAMILTON, MICHAEL W 23-03465

HAMILTON, ZACHARY C 23-03468

HOLGUIN, JAMES R 23-03461

MAGNO, MANUEL F JR 23-03459

NEWELL, JEROME D 23-03471

PANON, NATHANIEL U 23-03470

SCIENTIFIC GAMES LAS VEGAS NV 89119

ARISTOCRAT TECHNOLOGIES INC LAS VEGAS NV 89135

IGT LAS VEGAS NV 89113

IGT LAS VEGAS NV 89113

IGT LAS VEGAS NV 89113

EVERI PAYMENTS INC LAS VEGAS NV 89113-2175

EVERI PAYMENTS INC LAS VEGAS NV 89113-2175

SCIENTIFIC GAMES LAS VEGAS NV 89119

ECLIPSE GAMING SYSTEMS DULUTH GA 30096

SCIENTIFIC GAMES LAS VEGAS NV 89119

EVERI PAYMENTS INC LAS VEGAS NV 89113-2175

ARISTOCRAT TECHNOLOGIES INC LAS VEGAS NV 89135

IGT LAS VEGAS NV 89113

ARISTOCRAT TECHNOLOGIES INC LAS VEGAS NV 89135

### PERSON'S NAME

LICENSE NUMBER

PREMISES LOCATION

### **NEW APPLICATIONS**

# MANUFACTURER REPRESENTATIVE

PLEMONS, WESLEY H 23-03463

SCHOONOVER, RICHARD T 23-03467

WALLWAY, MAKAYLA M 23-03460

AGS LLC LAS VEGAS NV 89118

EMPLOYER'S NAME

SCIENTIFIC GAMES LAS VEGAS NV 89119

EVERI PAYMENTS INC LAS VEGAS NV 89113-2175

ARISTOCRAT TECHNOLOGIES INC LAS VEGAS NV 89135

# MAJOR SPORTS WAGERING REPRESENTATIVE

DIZON, EDWARD S 33-00312

WINKLER, RYAN J

23-02554

MELENDEZ, DEANTHONY J 33-00314

SUN, QIAO 33-00327

TUMBEL, ANTON L 33-00315

UMMINENI, DIVYA 33-00326

WOODARD, DAVON D 33-00313

CAESARS SPORTSBOOK LAS VEGAS NV 89118

CAESARS SPORTSBOOK LAS VEGAS NV 89118

NYX DIGITAL GAMING (USA), LLC LAS VEGAS NV 89119

CAESARS SPORTSBOOK LAS VEGAS NV 89118

NYX DIGITAL GAMING (USA), LLC LAS VEGAS NV 89119

CAESARS SPORTSBOOK LAS VEGAS NV 89118

### NON-PROFIT GAMBLING MANAGER

DRAPER, GORDON M 61-03733

JOHNSON, STEVEN M 61-04794

KENNEDY, MARY F 61-04795

MCKELVIN, STEVEN L 61-04717

SEATTLE JUNIOR HOCKEY ASSN MOUNTLAKE TERRACE WA 98043

FOE 03158 EATONVILLE WA 98328

FOE 02809 GIG HARBOR WA 98332

SEATTLE JUNIOR HOCKEY ASSN MOUNTLAKE TERRACE WA 98043

#### PERSON'S NAME

LICENSE NUMBER

**EMPLOYER'S NAME** PREMISES LOCATION

**NEW APPLICATIONS** 

# **NON-PROFIT GAMBLING MANAGER**

PETERSEN, JULIE L 61-04796

FOE 03865 **OROVILLE WA 98844** 

# SERVICE SUPPLIER REPRESENTATIVE

BRACKMAN, ANDREW L 63-01043

CARABEO, PETER F 63-01042

HALL LEONARD, CONNIE M 63-01041

ROMESBURG, BUDDY S 63-01044

SURVEILLANCE SYSTEMS ROCKLIN CA 95677

MAVERICK WASHINGTON **KIRKLAND WA 98034** 

MAVERICK WASHINGTON KIRKLAND WA 98034

MAVERICK WASHINGTON **KIRKLAND WA 98034** 

CARD ROOM EMPLOYEE			
ALCARAZ HERNANDEZ. MAIRANY L 68-36807	В	CRAZY MOOSE CASINO/PASCO PASCO WA 99301	
BEGEMAN, KAYLA J 68-33278	В	CLEARWATER SALOON & CASINO EAST WENATCHEE WA 98802	
BERLIN, CLIFFORD R IV 68-18251	В	SILVER DOLLAR CASINO/MILL CREEK BOTHELL WA 98012	
BOLINGER, MICHAEL L 68-36802	В	LAST FRONTIER LA CENTER WA 98629	
BURKYBILE, ALICIA M 68-36805	В	SILVER DOLLAR CASINO/SEATAC SEATAC WA 98188	
CHON, SOOMI 68-36823	В	RIVERSIDE CASINO TUKWILA WA 98168	
CRAFT, DAVID 68-07398	В	SILVER DOLLAR CASINO/SEATAC SEATAC WA 98188	
DAIHENTOB. KRIDSANAPONG 68-36795	В	MACAU CASINO TUKWILA WA 98188	
DELEON, ALYSSA D 68-36801	В	NOB HILL CASINO YAKIMA WA 98902	

# PERSON'S NAME

LICENSE NUMBER

### Page 6 of 19

# EMPLOYER'S NAME PREMISES LOCATION

# **NEW APPLICATIONS**

# CARD ROOM EMPLOYEE

DIAMOND, VI H 68-36806	В	MACAU CASINO Lakewood wa 98499-4457
EARLE, ALEXANDER C 68-31722	В	LILAC LANES & CASINO SPOKANE WA 99208-7393
EASTLAND, CORY M 68-36799	В	CRAZY MOOSE CASINO/PASCO PASCO WA 99301
FAZELI TOULAMI, ALI 68-34414	В	CARIBBEAN CARDROOM KIRKLAND WA 98034
FOULKES, JOHN F 68-36811	В	CARIBBEAN CARDROOM KIRKLAND WA 98034
GALSTAD, CHRISTOPHER M 68-36810	В	CARIBBEAN CARDROOM KIRKLAND WA 98034
JURKOWSKI, SUNG-JE 68-36808	В	CRAZY MOOSE CASINO/PASCO PASCO WA 99301
JUTZ, MACKENZIE L 68-36809	В	CRAZY MOOSE CASINO/PASCO PASCO WA 99301
KASSELDER, JOSHUA L 68-36793	В	COYOTE BOB'S CASINO KENNEWICK WA 99336
LE, HUNG Q 68-24791	В	FORTUNE CASINO - RENTON RENTON WA 98055
LEE, JOSEPH 68-36804	В	LAST FRONTIER LA CENTER WA 98629-0000
LIN, YIU W 68-04244	В	GREAT AMERICAN CASINO/TUKWILA TUKWILA WA 98168
LINDSEY, JEI'VIOHN M 68-36796	В	SILVER DOLLAR CASINO/SEATAC SEATAC WA 98188
LOEM, KOEMSENG 68-24848	В	MACAU CASINO Lakewood wa 98499-4457
MARIANO, MARIO J 68-36822	В	MACAU CASINO TUKWILA WA 98188
MARTINEZ, GARY D 68-29979	В	RED DRAGON CASINO MOUNTLAKE TERRACE WA 98043-2461

# PERSON'S NAME

LICENSE NUMBER

# EMPLOYER'S NAME PREMISES LOCATION

# **NEW APPLICATIONS**

# CARD ROOM EMPLOYEE

MAY, LINH T 68-18372	В	LAST FRONTIER LA CENTER WA 98629
MORALES, JAMES E 68-06966	В	GREAT AMERICAN CASINO/TUKWILA TUKWILA WA 98168
MURPHY, JAXON C 68-36812	В	CARIBBEAN CARDROOM KIRKLAND WA 98034
NESTEROVA, TATIANA G 68-36016	В	CASINO CARIBBEAN KIRKLAND WA 98034
NGUYEN, DIANE L 68-11032	В	RIVERSIDE CASINO TUKWILA WA 98168
NGUYEN, MAI L 68-24643	В	CASINO CARIBBEAN KIRKLAND WA 98034
O'REILLY, DEANNA L 68-05431	В	LILAC LANES & CASINO SPOKANE WA 99208-7393
PANOVA, ELENA S 68-36794	В	GREAT AMERICAN CASINO/TUKWILA TUKWILA WA 98168
PATTERSON, SCOTT T 68-36792	В	COYOTE BOB'S CASINO KENNEWICK WA 99336
PEOPLES-CHOATE, AMBER J 68-36818	В	LAST FRONTIER LA CENTER WA 98629
POITRAS, SHAVON C 68-36786	В	CRAZY MOOSE CASINO/PASCO PASCO WA 99301
PROMKOD, SARAN 68-33181	В	THE PALACE LA CENTER WA 98629
PUTH, NEANG 68-20597	В	GREAT AMERICAN CASINO/TUKWILA TUKWILA WA 98168
ROYCE, PAMALA J 68-09241	В	CLEARWATER SALOON & CASINO EAST WENATCHEE WA 98802
SANDERS, SARA L 68-36787	В	JOKER'S CASINO SPORTS BAR & FIESTACD RM RICHLAND WA 99352-4122
SANDOVAL, CHRYSTA D 68-36785	В	COYOTE BOB'S CASINO KENNEWICK WA 99336

# PERSON'S NAME

LICENSE NUMBER

# EMPLOYER'S NAME PREMISES LOCATION

# **NEW APPLICATIONS**

# CARD ROOM EMPLOYEE

STELL, TEHYA N 68-36790	В	COYOTE BOB'S CASINO KENNEWICK WA 99336
STEWART, JORDAN J 68-36290	В	ZEPPOZ PULLMAN WA 99163
SUAREZ, NICHOLAS M 68-36813	В	CARIBBEAN CARDROOM KIRKLAND WA 98034
SWITZER, BRYAN C II 68-36816	В	WILD GOOSE CASINO ELLENSBURG WA 98926
THATCHER, KEVIN S 68-36800	В	BLACK PEARL RESTAURANT & CARD ROOM SPOKANE VALLEY WA 99206
TINO, EARL P 68-22270	В	SILVER DOLLAR CASINO/RENTON RENTON WA 98057
WOOTTON, JESSICA T 68-36819	В	FORTUNE POKER RENTON WA 98057
YANG, JONATHAN 68-36814	В	CARIBBEAN CARDROOM KIRKLAND WA 98034
ZAMBRANO, ENRIQUE 68-36797	В	CARIBBEAN CARDROOM KIRKLAND WA 98034
ZHANG, XIANGLING 68-36191	В	CARIBBEAN CARDROOM KIRKLAND WA 98034

#### PERSON'S NAME

**CERTIFICATION / ELIGIBILITY NUMBER** 

### **NEW APPLICATIONS**

# CLASS III GAMING EMPLOYEE

#### CHEHALIS CONFEDERATED TRIBES

ALBERT, ALYSSA J 69-52752

CORREA, FEDERICO E 69-52712

EDWARDS, DONNELLE R 69-52833

KLATUSH, TIERRAH L 69-28387

LUCE, CYNTHIA A 69-52735

STONE, JOSHUA D 69-52847

CHUM, RUEBEN J 69-38966

DAMIS, JAMES M 69-52733

HUGDAHL, BRENDA L 69-28609

LEE, BASIL G 69-52722

RODEN, BRANDON R 69-52842

THOMAS, ZACHARY L 69-52770

VAUGHN, JAMES B 69-52869

WILDER, LINDA M 69-12778

#### COLVILLE CONFEDERATED TRIBES

AGUILAR BARRAGAN, KARINA 69-52839

HERRYMAN, BETHLYNN M 69-52838

SAM, COLTON J 69-52724

VELASCO ORTEGA, FREDY F JR 69-52723

CALLAGHAN, COLIN C 69-52882

MARADIAGA, CHRISTIAN F 69-52725

STOWE, MICHAEL W 69-44676

WRIGHT, BARBARA J 69-52837

#### PERSON'S NAME

**CERTIFICATION / ELIGIBILITY NUMBER** 

### **NEW APPLICATIONS**

# **CLASS III GAMING EMPLOYEE**

### COWLITZ INDIAN TRIBE

ABERNATHY, TYLER W 69-52799

BEAVEN, NATHANIEL H 69-52683

FRIO, ANTHONY R 69-52731

HAHN, CHARLES B 69-52744

HOFFMAN, ZOE L 69-52708

MAASS, JAMES H 69-52800

MAYES BARAJAS, NATALIE A 69-52840

QUICK, EDWARD A 69-52732

VANHORN, TANA M 69-52743

WESTINGHOUSE, ROBIN C 69-52824

BANNING, SHELLBY A 69-52707

BROWN, MICHAEL A 69-52749

GEONZON, GINA 69-52705

HEFFLIN, MICHAEL W 69-52823

IVERSON, CORY A 69-52706

MANSER, WILLIAM S 69-46550

PATTERSON, DANIEL R 69-46014

SILTALA, MICHELLE R 69-52742

WARNES, KENT A 69-52670

#### KALISPEL TRIBE

BURNS, ROBERT D 69-52789

LAYNE, CYNTHIA L 69-52747 HART, MARIAM Y 69-52748

LODGE, VAUGHN J 69-52786

#### PERSON'S NAME

**CERTIFICATION / ELIGIBILITY NUMBER** 

### **NEW APPLICATIONS**

# CLASS III GAMING EMPLOYEE

#### KALISPEL TRIBE

MITCHELL, VALERIE S 69-52768

OGDEN, EVAN B 69-52690

PICHETTE, LA VON M 69-52831

THIERS, JACOB D 69-52746

TONASKET, TALIEYA S 69-52787

CADE, DREW A 69-52846

DIAZ-GARCIA, TANYA J 69-52774

FINKBONNER, WAKEEN B 69-52885

HANSEN, CATHY A 69-52887

KNOBLAUGH, HOWARD S 69-52830

MESSING, CORY B 69-52841

NOLAND, SHYLA E 69-52751

MONTOYA, ANDREW P 69-52791

ORTH, TIMOTHY E 69-52709

REED, JAMES E JR 69-52788

THORESON, TODD W 69-52790

WESTPHALL, EUGENE R 69-52832

#### LUMMI NATION

DEGROOT, CALEB M 69-52711

FERGUSON, BARBARA E 69-52888

FOX, BENJAMIN J 69-52886

JOHNSON, ELSIE A 69-42987

LOUCKS, LOGAN M 69-52710

NELSON, JODIE M 69-52771

SOLOMON, STEPHANIE J 69-26627

#### PERSON'S NAME

**CERTIFICATION / ELIGIBILITY NUMBER** 

### **NEW APPLICATIONS**

### CLASS III GAMING EMPLOYEE

#### MUCKLESHOOT INDIAN TRIBE

BECKER, PHILLIP R 69-47452

BROWN, MATTHEW G 69-52635

DEARSTINE, ROBERT J 69-52727

GILCHRIST, OUACIE C 69-52820

HOLLANDER, BENJAMIN S 69-52822

KHA, LEAP 69-52760

MAIFEA, SEFULU L 69-52633

MUDROCK, BRIAN R 69-52762

PRADO, GUILLERMO A 69-52872

TAI, SAGO JR 69-52856

WHITLEY, MATTHEW B 69-52819

BROWN, DIANE L 69-52730

CURLEY, TANYA R 69-44045

FAINUULELEI BUTLER, DARLENE S 69-52728

GRISSOM, HUNTER J 69-52729

JACKSON, FARRON L 69-47648

LINES, LILIBETH C 69-52761

MENO, MICHELLE L 69-30930

PHEANN, DAVION A 69-52871

RAWLE, DEBBIE L 69-52821

TUPUOLA, JOHN 69-52726

#### NISQUALLY INDIAN TRIBE

BROWN, JASON L 69-52813 FONTANOS, ARLYNJY S 69-52750

#### PERSON'S NAME

**CERTIFICATION / ELIGIBILITY NUMBER** 

### **NEW APPLICATIONS**

# **CLASS III GAMING EMPLOYEE**

#### NISQUALLY INDIAN TRIBE

FONTANOS, CRESENCIA S 69-52638

JONES, NICHOLAS R 69-52659

LINDLEY, SHAUN E 69-47232

LYKINS, CAILIN M 69-52677

OLSEN, JAROD S 69-52644

SOUALLY. NALA A 69-52814

JOHNSON, AARON T 69-52777

LARIMER, GINA L 69-52792

LOPEZ, BRANDY M 69-52793

MCCRUMB, LOGAN D 69-52695

SINGIAN, MARY JANE M 69-52657

ZIKE, ASHTON A 69-52675

#### NOOKSACK INDIAN TRIBE

BROWNRIGG, SUZANNE M 69-29853

CAUDILL, DAVID K 69-52632

DRAPER, KRISTY A 69-52643

HOWE, AMANDA L 69-52674

RIVERA, CHANCE P 69-43035

### PORT GAMBLE S'KLALLAM TRIBE

BAY, ATLANTICO A 69-52660

ERICKSEN, BRUCE A 69-44832

DECOTEAU, ISABELLA R 69-52661

HARGROVE, JEFFREY J 69-52662

#### PERSON'S NAME

**CERTIFICATION / ELIGIBILITY NUMBER** 

#### **NEW APPLICATIONS**

# CLASS III GAMING EMPLOYEE

#### PORT GAMBLE S'KLALLAM TRIBE

KELLEY, ROBERT B 69-52776

LANE, BRUCE R 69-52818

69-52852

#### PUYALLUP TRIBE OF INDIANS

ANIEDOBE, MICHAEL N 69-52759

CAMPBELL, HAYDEN P 69-52758

CHO, JUNG H 69-52757

CURTIS, JACQUELIN M 69-52853

GARDNER, JAMES D 69-47270

GORDON, MARCUS C 69-52741

HARRIS, QUINCY T 69-52740

HOEFERT, BRETT A 69-52854

HUARD, MARC G 69-52738

MAIAVA, GERALDINE B 69-52901

MERINO, VANESSA M 69-52829

CHAWANCHAROENCHAI, LINDA 69-44105

BUCHANAN, RONALD L JR

COULTER, RICHARD S 69-52780

FALECKI, STEVEN J 69-47096

GENEEHA, GABRIEL E 69-52737

HANON, KARI L 69-52902

HEIM, LAURA L 69-52783

HOLGERSON, DONNA J 69-52900

JOHNNIE, JULIA A 69-28796

MELENDEZ, ANDREW D 69-43722

MIKSCH-ALVARADO, ARTURO R 69-52781

#### PERSON'S NAME

**CERTIFICATION / ELIGIBILITY NUMBER** 

### **NEW APPLICATIONS**

# **CLASS III GAMING EMPLOYEE**

#### PUYALLUP TRIBE OF INDIANS

NANCE, EVAN M 69-52779

RA, ALYSA D 69-50466

SALCEDO, MANUEL A 69-52782

SAYAVONG, VALERIE J 69-52850

SIMI, AQUIANS I 69-52736

SYKES, RODNEY E 69-52883

VALDIVIA, CARLOS N 69-23457

VIRAY, FATIMA C 69-52873

WILLIAMS, DERRICK R 69-52855

PULLIAM, CURTIS M 69-52739

RASMUSSEN, ERIK L 69-52828

SANDERSON, NICHOLAS R 69-52772

SCOTT, TREVOR N 69-52815

STAHLMAN, JENJIRA W 69-52851

TUBANDT, JENNIFER J 69-37864

VELONI, MARLENA A 69-52713

WEST, ELIJAH J 69-52849

WYNN, PHILLIP M 69-39890

#### QUINAULT NATION

BOBB, TAHMAIRA E 69-52685

RAUB, ALAN J 69-52816 FRANCIS, BOBBI J 69-52817

TAPIA, EDUVIJES V 69-52684

#### PERSON'S NAME

**CERTIFICATION / ELIGIBILITY NUMBER** 

### **NEW APPLICATIONS**

# CLASS III GAMING EMPLOYEE

#### SKOKOMISH TRIBE

MILLER, JEREMY A 69-52720

#### SNOQUALMIE TRIBE

BARNETT, ROSE M 69-52811

CLARK, PAYTON E 69-52809

DUBINS, JOSEPH M 69-52805

HERNANDEZ, FERNANDO C 69-52858

KWAK, DONG HO 69-52803

SALTSMAN, PATRICK J 69-52860

SMITH, LAURIE A 69-52859

WALKER, NATHAN J 69-52808

ZHENG, HONGXIA 69-42677

ARREDONDO, MONIOUE M 69-52678

CHIFULIO, RONALD R 69-52810

CORMIER, RAYMOND 69-52784

HAWKS, ETHAN A 69-52802

JONES, HEIDI Y 69-31079

MARTIN, KYLE J 69-52806

SHRIEVES, MELISSA G 69-52807

WALKER, JONATHAN M 69-52804

XAYAVONG, VIENGSAVANH M 69-52785

ZHONG, YONGSHAN 69-52861

### SPOKANE TRIBE

BAULNE, PAUL C 69-43830

#### PERSON'S NAME

**CERTIFICATION / ELIGIBILITY NUMBER** 

### **NEW APPLICATIONS**

# CLASS III GAMING EMPLOYEE

#### SPOKANE TRIBE

CANDLER, COREY J 69-46564

HENDRICKSON, REX D 69-52795

KING, KERRI M 69-52796

PAYNE, OLIVIA R 69-52848

RUEPPEL, BARBARA C 69-52754

STANGER, BRIAN L 69-51534 GUILLERMO, ALVIN S 69-52827

JOHN, KEELEE E 69-40639

PARRISH, CRISTIAN R 69-27892

PIEPHOFF. ANTHONY M 69-52756

ST. MARY, TERRI M 69-52755

### SQUAXIN ISLAND TRIBE

BRADLEY, TEON L 69-52794

COLEMAN, CADEL D 69-52868

EBLING, TIMOTHY M 69-36839

PINON, JUSTIN 69-52687

TALMADGE, BRETT S 69-52753

ZEHR, MICHAEL W 69-39683

CODY, WAYLON B 69-52694

COLEMAN, JONATHON A 69-52826

MOISANEN, ALLISON L 69-52801

STRICKLAND, JESSICA D 69-52719

VELA, REBECCA N 69-52773

#### PERSON'S NAME

**CERTIFICATION / ELIGIBILITY NUMBER** 

### **NEW APPLICATIONS**

### CLASS III GAMING EMPLOYEE

#### SUQUAMISH TRIBE

69-52834

BALISI, JOHN HENRY P 69-52836

CHARTERS, SYDNEE O 69-52765

ESSENPREIS, GERALD T 69-52881

GEARY, DENNIS T 69-29674

KAHLER, NATHANIEL M 69-52843

RAMIREZ, JAVIER W 69-52778

DILL, ASHLEY E 69-52844

CATUBIG, FERDINAND G

FORBES, KALEAH S 69-52835

HAMM, NANCY P 69-52880

OUITEVIS, MASON A 69-52845

SAXON, SHEILA F 69-52764

#### SWINOMISH INDIAN TRIBAL COMMUNITY

KOPPENHAVER, AMANDA Y 69-52697

KUHLMANN, MICHELLE L 69-52798

WRIGHT, AARON C 69-52797

#### THE TULALIP TRIBES

ANDERSON, CHARLESEARL H 69-45374

BOWERS, HERBERT J 69-43077

DUGGER, MARRIAH A 69-03734

HASLOCK, SELENA A 69-48857

HAM, NICKLOUS G 69-43317

LOPEZ GONSALVES, KYLA S 69-52745

#### PERSON'S NAME

**CERTIFICATION / ELIGIBILITY NUMBER** 

### NEW APPLICATIONS

# CLASS III GAMING EMPLOYEE

### THE TULALIP TRIBES

MALLARI, CARMELA A 69-52718

RODRIGUEZ, SHAELINA R 69-52767 69-52716

MOUNT, JOSHUA K

ROGERS, MONICA M 69-46060

TSOU, LI CHIH 69-52717 WALTON, BRANDON C 69-40942

#### UPPER SKAGIT INDIAN TRIBE

KHALEEL, NOORULDEEN J 69-52775

LEHMAN, DEBRA J 69-15702

#### YAKAMA NATION

CELESTINE, TIMOTHY D JR 69-40863

PRIETO PINA, MARISOL 69-52766



### Washington State Gambling Commission Pre-Licensing Report Mid-Level Sports Wagering Vendor

1073-107					
Part I Licensing/Organization Information					
<b>Type of Approval</b> Mid-Level Sports Wagering Vendor Licer <b>Date of Application</b> January 13, 2022	Premises/Trade Na Angstrom Sports 52 Thrale Street London SE1 9HW United Kingdom	me/Address			
AF	PLICANT INFORMATI	ON			
	License Application # 10-00224	Business Phone # 0044 7926 116326			
<b>Address</b> 52 Thrale Street London SE1 9HW United Kingdom					
ACTIVE LICENSE	S ISSUED BY GAMBL	ING COMMISSION			
<b>Description/Class</b> Mid-Level Sports Wagering Vendor Licer	Exp. Date nse 06/30/2023	License Number(s) 82-00021			
	COMMISSION STAFF				
Licensing Specialist Jeanette Warner	Special Agents Kevin Maxwell				
Background/Structure General Information:	GS	rrom			

Angstrom Sports was formed as ASF Ltd on November 16, 2018 in London, United Kingdom.

The company applied for a mid-level sports wagering vendor license to provide odds making services to licensed sports wagering vendors in Washington State.

# Organizational/Ownership Structure:

### ASF Ltd, dba Angstrom Sports

Title	Name	% Ownership
Chief Executive	Sion Colley	14.5%
Officer		
Chief Strategy	Jonathan Blezard	24.8%
Officer		
Chief Product Officer	Matthew Wood	24.8%
Chief Financial	Paul Mann	.2%
Officer		
Chief Technology	Mark Compton	14.4%
Officer		
All other individuals		21.3%
Total		100%

### **Other Jurisdictions Licensed:**

Angstrom Sports is licensed several states to include Indiana and New Jersey; they have temporary licenses in Pennsylvania and Colorado, and have a provisional license in Michigan.

### Part II Licensing Investigations Summary

A Special Agent from the Commission's Regulation Unit conducted a criminal history and financial investigation focusing on funding sources and beneficiaries for suitability in accordance with RCW 9.46 and WAC 230. The investigation included verifying the ownership structure and reviewing financial and business records. The investigation found:

- No unreported people or businesses involved (i.e. substantial interest holders);
- No undisclosed ownership or undisclosed involvement in other activities/businesses;
- No disqualifying administrative history;
- All funding sources were disclosed; and
- All substantial interest holders qualify to hold a license.

### Source of Funds:

The company's source of funds for the pre-licensing process came from additional investments from shareholders.

### Part III Staff Recommendations

Based upon the criminal history and financial background investigations, staff recommends licensing Angstrom Sports with a Mid-Level Sports Wagering Vendor license.

**Prepared By** Jennifer LaMont, Agent in Charge Licensing Unit

Signature

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**Date** July 28, 2022



### HOUSE-BANKED PUBLIC CARD ROOM REPORT

Licensed and Operating			38		
	City	Commission Approval Date	License Expiration Date	Org #	License #
ALL STAR CASINO	SILVERDALE	Jan 14, 1999	Jun 30, 2023	00-18357	67-00058
BLACK PEARL RESTAURANT & CARD ROOM	SPOKANE VALLEY	Jan 10, 2013	Sep 30, 2022	00-22440	67-00321
BUZZ INN STEAKHOUSE/EAST WENATCHEE	EAST WENATCHEE	Oct 10, 2002	Dec 31, 2022	00-11170	67-00183
CARIBBEAN CARDROOM	KIRKLAND	Nov 14, 2019	Sep 30, 2022	00-24515	67-00343
CASINO CARIBBEAN	KIRKLAND	Nov 14, 2019	Sep 30, 2022	00-24512	67-00341
CASINO CARIBBEAN	YAKIMA	Nov 14, 2019	Sep 30, 2022	00-24513	67-00342
CHIPS CASINO/LAKEWOOD	LAKEWOOD	Apr 8, 1999	Dec 31, 2022	00-17414	67-00020
CLEARWATER SALOON & CASINO	EAST WENATCHEE	Feb 14, 2019	Dec 31, 2022	00-24296	67-00339
COYOTE BOB'S CASINO	KENNEWICK	Jul 10, 2009	Mar 31, 2023	00-21848	67-00282
CRAZY MOOSE CASINO II/MOUNTLAKE TERRACE	MOUNTLAKE TERRACE	Jul 10, 2009	Mar 31, 2023	00-21849	67-00283
CRAZY MOOSE CASINO/PASCO	PASCO	Jul 10, 2009	Mar 31, 2023	00-21847	67-00281
FORTUNE CASINO - LACEY	LACEY	Jul 14, 2022	Mar 31, 2023	00-24868	67-00347
FORTUNE CASINO - RENTON	RENTON	Jan 8, 2015	Sep 30, 2022	00-23339	67-00327
FORTUNE CASINO - TUKWILA	TUKWILA	Oct 8, 2015	Jun 30, 2023	00-23465	67-00329
GOLDIES SHORELINE CASINO	SHORELINE	May 13, 1999	Dec 31, 2022	00-17610	67-00016
GREAT AMERICAN CASINO/EVERETT	EVERETT	Nov 12, 1998	Dec 31, 2022	00-19513	67-00194
GREAT AMERICAN CASINO/LAKEWOOD	LAKEWOOD	Aug 14, 2003	Jun 30, 2023	00-19258	67-00184
GREAT AMERICAN CASINO/TUKWILA	TUKWILA	Jan 15, 1998	Sep 30, 2022	00-12554	67-00012
IRON HORSE CASINO	AUBURN	Jan 9, 2003	Dec 31, 2022	00-19477	67-00192
JOKER'S CASINO SPORTS BAR & FIESTA CD RM	RICHLAND	Nov 12, 1998	Dec 31, 2022	00-15224	67-00006
LANCER LANES/REST AND CASINO	CLARKSTON	Nov 13, 2008	Sep 30, 2022	00-21681	67-00276
LAST FRONTIER	LA CENTER	Feb 11, 1999	Sep 30, 2022	00-11339	67-00055

Compiled by WSGC Revised 8/1/2022

Page 1 of 3

Licensed and Operating			38		
	City	Commission Approval Date	License Expiration Date	Org #	License #
LILAC LANES & CASINO	SPOKANE	Jul 12, 2007	Jun 30, 2023	00-21305	67-00267
MACAU CASINO	TUKWILA	Nov 14, 2019	Sep 30, 2022	00-24514	67-00344
MACAU CASINO	LAKEWOOD	Nov 14, 2019	Sep 30, 2022	00-24516	67-00345
NOB HILL CASINO	YAKIMA	Sep 12, 2001	Dec 31, 2022	00-13069	67-00173
PAPAS CASINO RESTAURANT & LOUNGE	MOSES LAKE	Aug 13, 1998	Jun 30, 2023	00-02788	67-00004
RC'S AT VALLEY LANES	SUNNYSIDE	Nov 16, 2017	Mar 31, 2023	00-16220	67-00336
RIVERSIDE CASINO	TUKWILA	Aug 14, 2003	Jun 30, 2023	00-19369	67-00187
ROMAN CASINO	SEATTLE	Feb 10, 2000	Mar 31, 2023	00-17613	67-00057
ROXY'S BAR & GRILL	SEATTLE	Nov 18, 2004	Jun 30, 2023	00-20113	67-00231
SILVER DOLLAR CASINO/MILL CREEK	BOTHELL	Sep 9, 2010	Jun 30, 2023	00-22131	67-00302
SILVER DOLLAR CASINO/RENTON	RENTON	Sep 9, 2010	Jun 30, 2023	00-22134	67-00305
SILVER DOLLAR CASINO/SEATAC	SEATAC	Sep 9, 2010	Jun 30, 2023	00-22128	67-00299
SLO PITCH PUB & EATERY	BELLINGHAM	Aug 12, 1999	Jun 30, 2023	00-16759	67-00038
THE PALACE	LA CENTER	Apr 9, 1998	Jun 30, 2023	00-16903	67-00010
WILD GOOSE CASINO	ELLENSBURG	Apr 8, 2004	Dec 31, 2022	00-20009	67-00212
ZEPPOZ	PULLMAN	Nov 13, 2008	Mar 31, 2023	00-18777	67-00209

Licensed but Not Currently Operating		4				
	City	Commission Approval Date	License Expiration Date	Org #	License #	
EMERALD DOWNS	AUBURN	May 11, 2017	Mar 31, 2023	00-23814	67-00335	
LUCKY DRAGONZ CASINO	SEATTLE	Mar 10, 2022	Jun 30, 2023	00-23001	67-00323	
ROYAL CASINO	EVERETT	Sep 9, 2010	Jun 30, 2023	00-22130	67-00301	
WIZARDS CASINO	BURIEN	Feb 11, 2010	Dec 31, 2022	00-21998	67-00287	

Applications Pending			2		
	City	Commission Approval Date	License Expiration Date	Org #	License #
IMPERIAL PALACE CASINO	TUKWILA			00-24893	67-00348
NEW PHOENIX	LA CENTER			00-24981	67-00349

### WASHINGTON STATE GAMBLING COMMISSION Revised 2022 Commission Meeting Schedule

January 13<sup>th</sup> & 14<sup>th</sup> Thursday & Friday

February 7th Monday

March 10<sup>th</sup> & 11<sup>th</sup> Thursday & Friday

April 14<sup>th</sup> & 15<sup>th</sup> Thursday & Friday

May 12<sup>th</sup> & 13<sup>th</sup> Thursday & Friday

June 9th & 10th Canceled

July 14<sup>th</sup> and 15<sup>th</sup> Thursday & Friday

August 11<sup>th</sup> & 12<sup>th</sup> Thursday & Friday

September 8<sup>th</sup> & 9<sup>th</sup> Thursday & Friday

October 6<sup>th</sup> & 7<sup>th</sup> Thursday & Friday

November 9<sup>th</sup> & 10<sup>th</sup> Wednesday & Thursday Gambling Commission Lacey, WA (Virtual)

Special Gambling Commission Lacey, WA (Virtual)

Gambling Commission Lacey, WA (Virtual)

Gambling Commission Lacey, WA (Virtual)

Gambling Commission Lacey, WA (Hybrid)

**Gambling Commission** 

Liquor Cannabis Board The Union Tower Building 1025 Union Avenue SE Olympia, WA (Hybrid)

Liquor Cannabis Board The Union Tower Building 1025 Union Avenue SE Olympia, WA (Hybrid)

Liquor Cannabis Board The Union Tower Building 1025 Union Avenue SE Olympia, WA (Hybrid)

Gambling Commission 4565 7<sup>th</sup> Avenue SE Lacey, WA (Hybrid)

Gambling Commission 4565 7<sup>th</sup> Avenue SE Lacey, WA (Hybrid)

#### December

### **NO MEETING**

Beginning with the May 2022 commission meeting, all future commission meetings will be a hybrid model whereby the public will be able to attend the meetings virtually or in person at the address provided.

#### CONTACT Julie Anderson (360) 280-3937 Julie.anderson@wsgc.wa.gov



### STATE OF WASHINGTON GAMBLING COMMISSION "Protect the Public by Ensuring that Gambling is Legal and Honest"

August 11, 2022

### **TO: COMMISSIONERS**

Alicia Levy, Chair Julia Patterson, Vice-Chair Bud Sizemore Kristine Reeves Sarah Lawson

### **EX OFFICIO MEMBERS**

Senator Steve Conway Senator Jeff Holy Representative Shelley Kloba Representative Brandon Vick

FROM: Tina Griffin, Director

SUBJECT: August 2022 Director's Report

### New Agency Organizational Structure

On July 15, 2022, I presented to staff the attached agency organizational structure. We will implement the new structure once a Deputy Director and Assistant Director are hired.

The new agency organizational structure allows for better communication and alignment of functions. The new structure reflects feedback from agency leaders on how best to align the agency for the future.

Reporting directly to me will be the Executive Assistant, Deputy Director, Human Resources Director, Tribal Liaison, and Chief Financial Officer.

The Deputy Director's direct reports and areas of responsibility will include the following: Assistant Director, Information Technology, Public Information Officer, Legal and Records, and Legislative, Policy and Training.

The Assistant Director will be responsible for the operational units, which includes Tribal Gaming, Licensing, Regulation, Criminal Enforcement, and the Electronic Gambling Lab.

The Tribal Liaison will work closely with the Deputy Director and Assistant Director regarding tribal topics.

The Legislative, Policy and Training Unit will include a Legislative and Policy Manager, who will report to the Deputy Director. The Legislative and Policy Manager will work with me on legislative matters.

P.O. Box 42400, Olympia, WA 98504 | (360) 486-3440 901 N. Monroe St., Suite 240, Spokane, WA 99201 | (509) 325-7900 wsgc.wa.gov

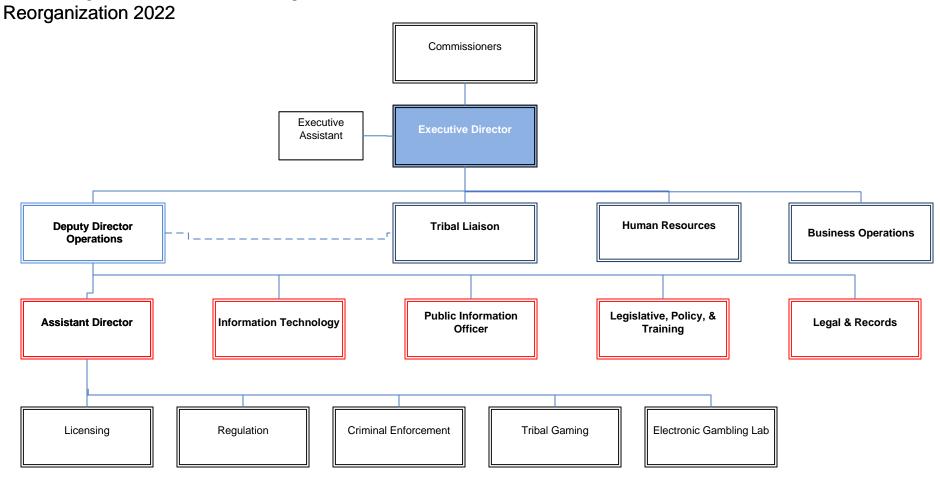
### **Recruitment for Leadership Positions**

Recruitment for the Deputy Director began on July 15, 2022. Applications will be reviewed on August 8, 2022, with first interviews to occur on August 15 and 16, 2022. Second interviews will be conducted in person on August 22 and 23, 2022. The recruitment will remain open until a successful candidate has been hired.

Ideally, the Deputy Director would participate in hiring the Assistant Director. We will begin to update the position description and prepare the recruitment materials so we can begin recruiting in September 2022.

The position descriptions for the Legal and Records Manager and the Legislative and Policy Manager have been completed. We anticipate recruitment to begin in September.

### Washington State Gambling Commission







Protect the public by ensuring that gambling is legal and honest.

### **Confederated Tribes and Bands of the Yakama Nation**

Compact Amendment Hearing August 11, 2022

The Honorable Delano Saluskin, Chairman, Yakama Nation Tribal Council Tina Griffin, Director, Washington State Gambling Commission Julie Lies, Tribal Liaison, Washington State Gambling Commission

## Commissioners



Chair Alicia Levy



Vice Chair Julia Patterson





**Bud Sizemore** 



Kristine Reeves



Sarah Lawson

## **Ex Officio Members**



Senator **Steve Conway** 29<sup>th</sup> District



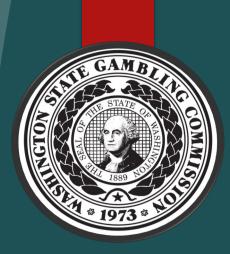
Senator **Jeff Holy** 6<sup>th</sup> District



Representative Shelley Kloba 1<sup>st</sup> District







"Class III gaming activities shall be lawful on Indian lands only if such activities are located in a State that permits such gaming and are conducted in conformance with a tribal-state compact..."



# **1988: Indian Gaming Regulatory Act**

# **Negotiation Topics**

**CASINO-STYLE GAMING ACTIVITIES** 

### **CRIMINAL AND CIVIL JURISDICTION**

### FEES FOR STATE REGULATION

### **REMEDIES FOR BREACH OF CONTRACT**

**STANDARDS OF OPERATION** 



# **1988: Indian Gaming Regulatory Act**

"The purpose of this chapter is... to protect such gaming as a means of generating tribal revenue."

"The State must negotiate in good faith when a compact or amendment is requested by a tribe."



# "Protect the public by ensuring that gambling is legal and honest"



# **Our Mission**

### NO CRIMINAL INVOLVEMENT

### GAMING CONDUCTED FAIRLY, HONESTLY

GAMING LIMITED TO AUTHORIZED ACTIVITIES

MINIMIZE NEGATIVE IMPACTS ON LOCAL LAW ENFORCEMENT, EMERGENCY SERVICES

## Public Protection Interests





# **Gaming Compact Approval Process**

Compact negotiated by WSGC director



Compact submitted to Commission, Legislature

Legislature has 30 days to review and comment



2) Forward amendment to Governor; or 3) Return to

3) Return to director for further negotiation Governor reviews and has final execution authority

Tribe forwards to Secretary of Interior

## Fourth Compact Amendment Yakama Nation's Tribal-State Gaming Compact



Confederated Tribes and Bands of the Yakama Nation August 2022 Washington State Gambling Commission Hearing

### Time Immemorial and the Treaty of 1855

- 14 Tribes and Bands Comprise the Tribal Government
- Original Territory across the Pacific Northwest
- Treaty of 1855 signed at Walla Walla Treaty Council
  - Reservation of inherent sovereign rights:
    - Exclusive use and benefit of Yakama Reservation
    - Off-Reservation Fishing at Usual and Accustomed Places
    - Off-Reservation Hunting and Gathering on open and unclaimed lands
    - Off-Reservation Right to Travel Free from Encumbrance





# Yakama Nation Today

- 11,000 enrolled Yakama Members
- 1.4 Million Acre Reservation
- •Tribal Council comprised of 14 elected officials
- •Yakama Nation Government employs more than 1,100 individuals

## Yakama Nation's Economic Enterprises

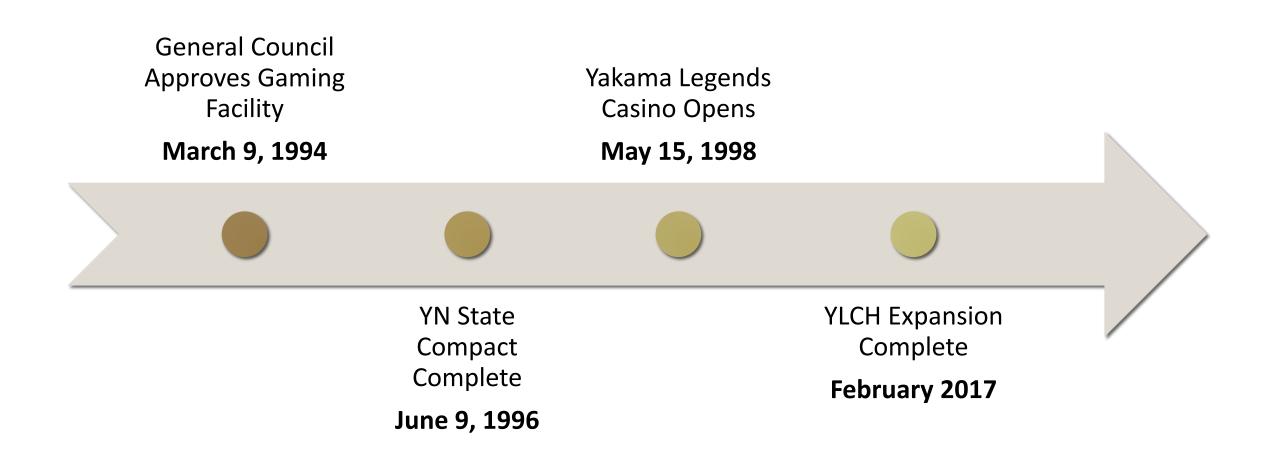
Yakama Legends Casino Hotel – 702 employees Yakama Forest Products – 233 employees Yakama Nation Credit Enterprise – 27 employees Yakama Nation Housing Authority - 78 employees Yakamart – 35 employees Yakama Nation Land Enterprise – 80 employees Yakama Nation Farm – 165 employees

Yakama Power – 29 employees

# Total = 1,349 Employees



## Yakama Legends Casino Hotel-History



# Yakama Legends Casino Hotel Employment

<u>Total Employees</u>	#	%
Enrolled Yakama	363	52%
Yakama Descendent	28	4%
Spouse of Enrolled Yakama	16	2%
Other Tribal Enrollment	60	9%
Other	235	33%
Total	702	



As of June 2022 67% Tribal Affiliated

## Legends Casino's Community Contributions

Contributions (Life to Date)	Detail	# of Organizations	Total Distributed
Impact Funds	Emergency Services & First Responders	40	\$8,808,729
Charitable	Yakama Cares for non-profit organization	1,093	\$6,950,878
Problem Gambling	Yakama Nation Program on Problem Gambling		\$1,534,231





## Conclusion and Questions



# **Summary of Compact Changes**

**Updates wager limits** 

Adds problem gambling funding

Updates funding for charitable contributions

Allows for extension of credit to qualified customers



### VOTE:

Forward to governor for review & final execution

### Public Comments



OR

Return to WSGC director for further negotiation





DATE: August 11, 2022

TO: COMMISSIONERS: Alicia Levy, Chair Julia Patterson, Vice-Chair Bud Sizemore, Commissioner Kristine Reeves, Commissioner Sarah Lawson, Commissioner

### **EX OFFICO MEMBERS:**

Senator Steve Conway Senator Jeff Holy Representative Shelley Kloba Representative Brandon Vick

FROM: Brian Lane, Special Agent, Regulatory Unit

SUBJECT:Boys & Girls Clubs of the Columbia Basin. Request to offer a raffle prize that exceeds\$40,000 and exceed \$300,000 limit in Raffle Prizes Paid during the License Year.

### **Background**

Our rules require licensees to get your approval prior to offering a raffle prize that exceeds \$40,000 and/or offering raffle prizes that exceed \$300,000 in a licensee year, WAC 230-11-067.

To seek that approval, the licensee must submit a raffle plan that includes:

- (a) The organization's goals for conducting the raffle; and
- (b) A brief overview of the licensee's mission and vision including the type of programs supported by the licensee and clients served; and
- (c) Specific details of the raffle rules including:
  - (i) Date of the drawing; and
  - (ii) Cost of raffle tickets; and
  - (iii) Prizes available; and
  - (iv) Security of prizes; and
  - (v) Plans for selling raffle tickets; and
  - (vi) Description of how the licensee protects the integrity of the raffle; and
- (d) An explanation of how the proceeds from the raffle will be used; and
- (e) A plan to protect the licensee in the event of low ticket sales and other risks; and
- (f) An explanation of how the licensee will purchase the prize(s) for the raffle; and
- (g) A projected budget including:
  - (i) Estimated gross gambling receipts, expenses, and net income for the raffle; and
  - (ii) Minimum number of projected ticket sales to break even; and
  - (iii) Corresponding sales and prize levels with projected revenues and expenses for each level; and
  - (iv) Minimum and maximum prizes available; and
- (h) Any other information that we request or any information the licensee wishes to submit.

### **Request for Your Approval**

Boys & Girls Club of the Columbia Basin requests your approval to offer a raffle prize in excess of \$40,000 and offer raffle prizes over \$300,000. They are estimating the house build costs to be \$250,000 with a FMV of \$400,000. The cost and estimated value may fluctuate between the time of this request and the date of the drawing in July of 2023.

Staff recommends you approve Boys & Girls Club of the Columbia Basin to offer a raffle prize in excess of \$40,000 and to exceed the annual raffle prize limit of \$300,000 for their license year ending March 31, 2024.

Attachments

### Boys & Girls Clubs of the Columbia Basin Raffle Plan to exceed a \$40,000 prize and \$300,000/year

### **Organization Overview**

The stated mission of the Boys & Girls Clubs of the Columbia Basin (BGCCB) is to enable all young people, especially those who need us most, to reach their full potential as productive, caring, responsible citizens.

In pursuit of this mission, BGCCB currently operates six after-school club locations and two full-day summer camp locations for kids ages 5 to 18. Additionally, the organization provides free meals in the summer months to all youth, ages 2 to 18, in the Moses Lake area. In 2021, we served 27,413 youth in our year-round affordable and free programs, focusing on all aspects of youth development. The organization was incorporated in 1994 and received non-profit status in 1996.

We currently employ 30 part-time and 8 full-time team members and have nearly 100 volunteers, including a 17-member volunteer Board of Directors.

### **Raffle Fundraising Goals**

The goal of the Boys & Girls Clubs of the Columbia Basin is to conduct an authorized raffle as a means to replace some of the funding lost due to the COVID-19 pandemic. Over 50% of the revenue needed to fund our operations is typically generated by donations from individuals and local businesses, plus grant funding from various public and private sources.

Like many communities across the state, our town of Moses Lake suffered substantial personal and business losses during the two-year emergency phase of the pandemic, which negatively impacted, and continues to impact, our local fundraising potential. Additionally, we learned in January that \$300,000 in anticipated grant funding (nearly one-third of our budgeted revenue) would not be received in this calendar year. The grants previously received but not approved for 2022 include triple-digit funding through OSPI and SOWA. Additional grant applications denied in 2022 include various amounts from the Paul Lauzier Charitable Foundation and the WA State Department of Commerce. Since then, we have discussed ways to make up for that loss. We implemented a different campaign in April to develop new local individual and business donors and are planning to enhance our annual auction in October to raise more money than ever before; however, these strategies will not come close to making up a \$300,000 loss. Therefore, we began focusing on something bigger that would make a true impact. The resulting concept is to host a raffle for a new house. Our estimates show that we have the potential to recover the \$300,000 and substantially more if the raffle is successful.

Obtaining a new home below market value is one of the key elements to maximizing revenue from the house raffle. We knew we had to partner with a philanthropic-minded construction company, so we approached CAD Homes, a local home builder known for building high-quality, affordable family homes. To our surprise, the response was an immediate and enthusiastic yes! Once we received this news, we began working with our fundraising committee and our Board of Directors to create an aggressive yet realistic plan to coordinate and promote the raffle and achieve our fundraising goals.

#### **About CAD Homes**

CAD Homes, LLC is a locally-based, privately-owned residential construction company. Founded by Alan Scott and co-owned by his son Drew Scott, the company has been building custom homes, semi-custom homes, and developing entire neighborhoods in Moses Lake and surrounding communities since 2014. The company and owners have consistently demonstrated a commitment to supporting the local community and philanthropic causes. They also support their employees to give back by offering paid volunteer hours to participate in the causes important to them. BGCCB is thrilled to partner with the CAD Homes team to provide a quality-built home in a desirable neighborhood that the raffle prize winner will be proud to own.

### **Raffle Logistics**

- Submit a special license proposal to Washington State Gambling Commission by 6/27/22.
- Present plan at the August 2022 meeting of the Gambling Commission (September at the latest).
- Publicly kick off the raffle at our annual fundraising auction on 10/1/22.
- Sell 7,500 to 10,000 tickets between 10/1/22 and 7/1/23.
- Hold ticket drawing at the local FreedomFest on Saturday, 7/1/23.

### Date of the drawing

Drawing to be held Saturday, July 1, 2023, at 9:00 pm. It is slated to take place at the annual Fourth of July festival known as FreedomFest, located at McCosh Park in downtown Moses Lake. Being present at the drawing is not required to win.

#### Cost of raffle tickets

All tickets will be sold for \$100 each. There will be no discount pricing. A maximum of 10,000 tickets will be available for sale. A minimum of 5,000 tickets will need to be sold in order for the grand prize to be awarded.

#### **Grand prize**

The raffle grand prize is a new construction home to be located in a housing development known as the Sage Point Development. It is in a family neighborhood near an elementary school. Construction by CAD Homes, LLC is slated to begin in December 2022 and conclude in March 2023. Plan 1387 is the house to be built. (The floor plan and elevation drawings are attached to this document.) The home is a three-bedroom, two-bath, single-level home with a two-car garage. It has 1,387 square feet of living space with a 459 square-foot garage. The current market value is estimated at \$400,000.

#### **Cash Prize and Low-Ticket Sales Alternatives**

Assuming minimum ticket sales of 5,000 tickets, the raffle drawing winner will have the option of a \$100,000 cash prize or receipt of the newly built house. If less than 5,000 tickets are sold (1 - 4,999), the house will not be awarded, and an alternative low ticket sales cash prize of 50% of net proceeds (gross proceeds minus expenses) will be awarded with a guaranteed minimum prize of \$5,000.

### **Additional prizes**

There are no additional prizes planned at this time.

### Security of prizes

An agreement between BGCCB and the home builder, CAD Homes, LLC, states that CAD Homes, LLC will retain the title and insurance, and assume full liability of the home until the prize drawing is held, at which time the title will be transferred directly to the raffle winner. Should the winner choose the home as their raffle prize, Boys & Girls Clubs of the Columbia Basin will pay directly to CAD Homes, LLC the

pre-approved amount of direct expenses before the title is transferred to the winner. Should the raffle winner elect to take the cash prize alternative, BGCCB will not pay any expenses associated with the building of the home; instead, CAD Homes, LLC will retain ownership and sell the home at its current market value. The Boys & Girls Clubs of the Columbia Basin commits to having sufficient funds on hand to purchase the house or pay the \$100,000 cash alternative prior to the date of the drawing.

### **Previous Raffle Experience**

Boys & Girls Clubs of the Columbia Basin is adept at raffle administration since it has traditionally conducted a Duck Derby Raffle. This raffle event has taken place for eight consecutive years, from 2012 to 2019, then was canceled in 2020 and 2021 due to pandemic restrictions.

### **Raffle Administration**

All money from raffle ticket sales will be held in a separate bank account until the prize drawing and awarding of prizes. At that time, the expenses incurred by BGCCB in the marketing and administration of the raffle promotion and our obligation for the cost of raffle prizes will be reimbursed to the organization.

### **Ticket Security**

Oversight of ticket sales will be managed by designated Members of the Boys & Girls Clubs of Columbia Basin's management team. Board members will also share in this responsibility.

All tickets will be sequentially numbered, and blocks of tickets checked out to Board members, management, and volunteers for sales purposes.

A Club management representative or Board Member will assume responsibility for oversight of ticket sales at selected local businesses by assigning tickets by number, then collecting ticket sales money or any unsold tickets on a weekly basis.

A financial or accounting professional associated with BGCCB will provide ticket sales tracking and reporting to the Board of Directors on a monthly basis. All unsold tickets will be kept in a safe with limited access to designated personnel.

Each ticket sold will include the purchaser's full name, phone number, email address, and mailing address. The BGCCB office will maintain a spreadsheet of ticket numbers and the associated purchaser's contact information.

### Raffle ticket sales plan

Tickets will be available for sale from October 1, 2022, through July 1, 2023.

- Ticket sales will begin at the annual auction fundraising event on Saturday, October 1, 2022.
- Immediately following the auction, tickets will be available for sale at selected local area businesses, including the Boys & Girls Clubs of the Columbia Basin office.
- Tickets will also be sold at the local Farmers Market, which takes place monthly on Saturdays from December through April and weekly on Saturdays from May through October.
- Tickets will also be sold at local community events, such as:
  - The Harvest Festival in downtown Moses Lake, on Saturday, October 29, 2022
  - The Tree Lighting ceremony, downtown Moses Lake, on Friday, November 11, 2022
  - $\circ$  The Ag Parade, downtown Moses Lake, on Friday, December 2, 2022
  - The Annual Spring Fest, which takes place in Moses Lake over Memorial weekend, May 26 29, 2023

- Tickets will be sold at selected trade shows in Washington. Currently under consideration and negotiation:
  - Northwest Remodeling Expo, Seattle, 1/20 1/22/23\*
  - $\circ$  Spokane Home & Garden Show, 3/10 3/12/23

\*Confirmed rate of \$300 for a 10' x 10' booth space that includes pipe and drape.

### **Marketing Plan**

In addition to marketing the house raffle at the above-mentioned community and statewide events, it will also be promoted as follows:

**Phase I** – During this phase, BGCCB will employ low-cost promotion methods through public relations, community relations, and social media, plus a limited amount of paid local advertising.

- House Raffle information on BGCCB website.
- Social media posting and boosting.
- Press announcements to major market broadcast media, such as TV stations KING 5, KOMO 4, and KIRO 7 in Seattle and KHQ 6, KXLY 4, and KREM 2 in Spokane.
- Press announcements to major market and local radio stations such as The Quake 102.1 FM, in Wenatchee, KWIQ, KDRM & KBSN, in Moses Lake, KUBE, KPLZ, KZOK, KRWM, KCMS, KKWF, and KQMV in Seattle, and BIG 99.9, K102 Country, NOW 105.7, 103.9 BOB FM, KISS 98.1, and JOY 104.5 in Spokane.
- Press announcements to local and major market newspapers such as the Columbia Basin Herald, Seattle Times, and Spokesman Review.
- Local advertising in the print and online versions of the Columbia Basin Herald and online news source iFiber.com

**Phase II** – If ticket sales are not reaching targeted numbers using low-cost promotional methods and participation in community and statewide events, a portion of the marketing budget has been allocated to incorporate paid media advertising.

- Digital and search engine advertising to drive traffic to the BGCCB website.
- Paid TV advertising in the major media markets of Seattle-Puget Sound and Spokane.
- Paid radio advertising in the major media markets of Seattle-Puget Sound and Spokane.
- Paid print advertising in local and major market newspapers such as the Seattle Times and Spokesman Review.

### Use of Raffle Proceeds

The raffle proceeds will be used as follows:

All raffle incurred expenses will be paid back to the organization. Planned expenses include payment to the builder of pre-determined hard costs associated with the construction of the home (estimated at \$250,000) or payment of the \$100,000 cash prize, plus expenses incurred as a result of implementing the sales and marketing plan.

### All remaining funds will be used as follows:

Assuming the minimum ticket sales threshold of 5,000 tickets is accomplished:

• Half of the net proceeds will be used for expenses associated with the operation of year-round after-school programs and full-day camps during Spring and Summer Break, for local school-aged youth.

• Half of the net proceeds will be placed in an endowment fund for investment and future operating expenses of the Club.

If the minimum ticket threshold of 5,000 ticket sales is not met, all of the net proceeds (gross proceeds minus expenses), minus the cash prize to the raffle ticket winner, may be dedicated to ongoing operational expenses, as determined by the Board of Directors.

Note – assuming the raffle is successful, it is our intention to host a house raffle event once per year for a three-year period. This will assist with our longer-range planning and funding.

Number of Tickets Sold:	10,000	7,500	5,000	1*-4,999
Gross Receipts	\$1,000,000	\$750 <i>,</i> 000	\$500,000	\$100 to \$499,900
Grand Prize Expense	\$250,000	\$250,000	\$250,000	N/A
Alternative Cash Prize Expense	\$100,000	\$100,000	\$100,000	N/A
Low-Ticket Sales Cash Prize				
Expense	N/A	N/A	N/A	50% of net proceeds
Marketing, licensing, banking, and				
other expenses	\$102,000	\$99,500	\$97,000	\$93,000
	\$648,000 to	\$400,500 to	\$153,000 to	\$0 to
Estimated Net Income	\$798,000	\$550,500	\$303,000	\$203,450

### Projected Revenue Based on Ticket Sales:

\*Estimated break-even point at ticket sales totaling 1,000 tickets.

### Projected Expenses Based on Ticket Sales:

Number of Tickets Sold:	10,000	7,500	5,000	1* - 4,999
House Purchase Expenses at Builder				
Cost	\$250,000	\$250,000	\$250,000	N/A
Cash Prize Alternative	\$100,000	\$100,000	\$100,000	N/A
Low-Ticket Sales Cash Prize				50% of net proceeds
Marketing (ticket costs, marketing				
materials, advertising, event space				
rental, travel expense, etc.)	\$80,000	\$80,000	\$80,000	\$80,000
License fee	\$2,000	\$2,000	\$2,000	\$2,000
Card processing and banking fees				
(estimating half of the purchases				
using credit cards at 2%)	\$10,000	\$7,500	\$5,000	\$1,000
Miscellaneous	\$10,000	\$10,000	\$10,000	\$10,000
	\$202,000 to	\$199,500 to	\$197,000 to	\$98,000 to
Total Estimated Expenses	\$352,000	\$349,500	\$347,000	\$203,450

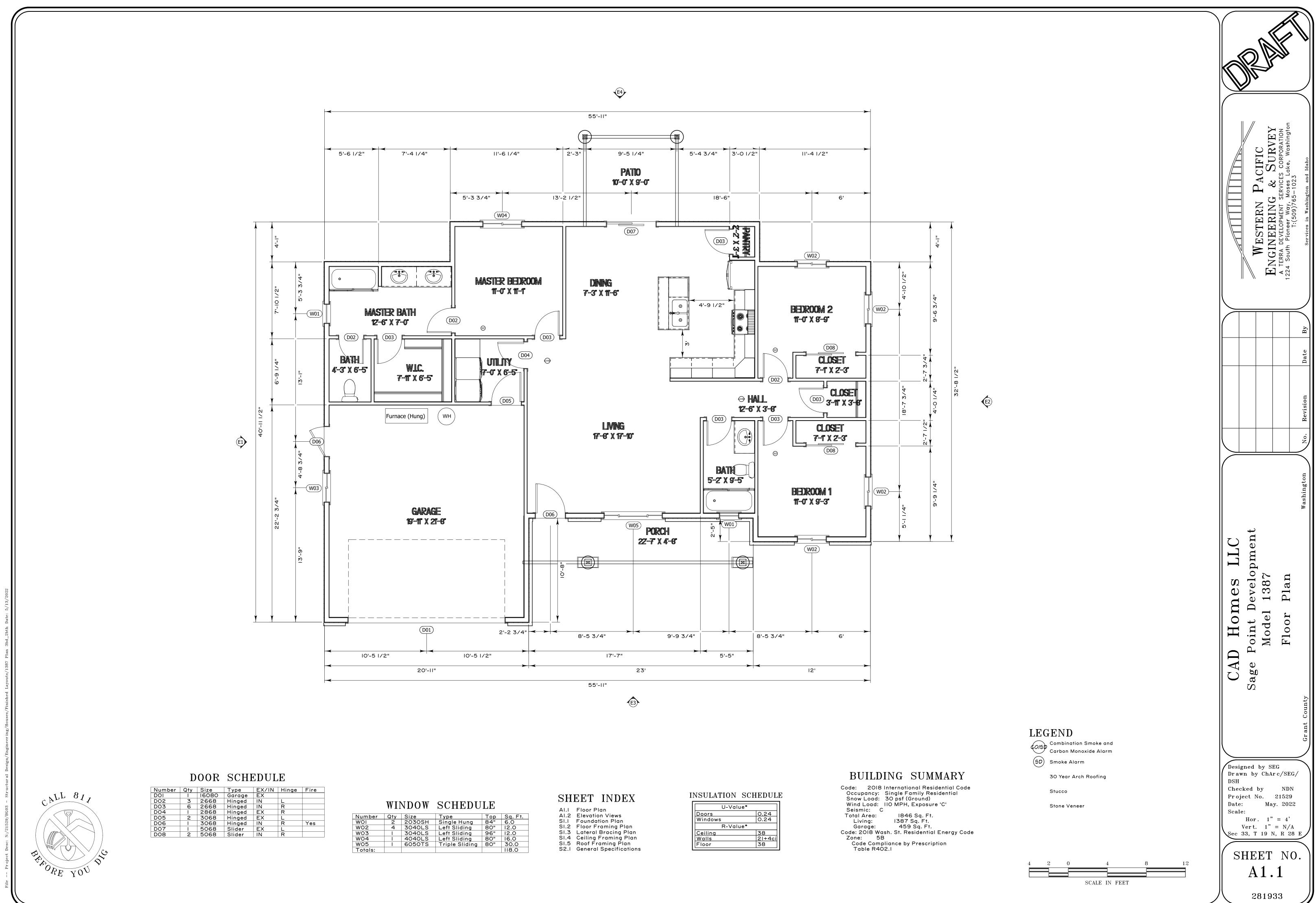
\*Estimated break-even point at ticket sales totaling 1,000 tickets.

### Marketing Budget Detail:

Medium/Method	Description	Estimated Expense
Radio	Radio commercials and promotions	\$20,000
TV	TV commercials and promotions	\$20,000
Digital & Social Media	Online advertising and post boosts	\$10,000
Printed Materials	Booth backdrop	\$10,000
& Signage	Pop-Up Banners	
	Posters & Window Clings (11x17)	
	Flyers/Raffle Rules	
	Raffle Tickets	
Print Advertising	Local/Regional Newspaper & Magazine ads	\$9,000
Graphic Design &	For use in all visual ads and displays	\$5,000
House Rendering		
Events	Registration fees, travel	\$6,000
	Total estimated expenses	\$80,000

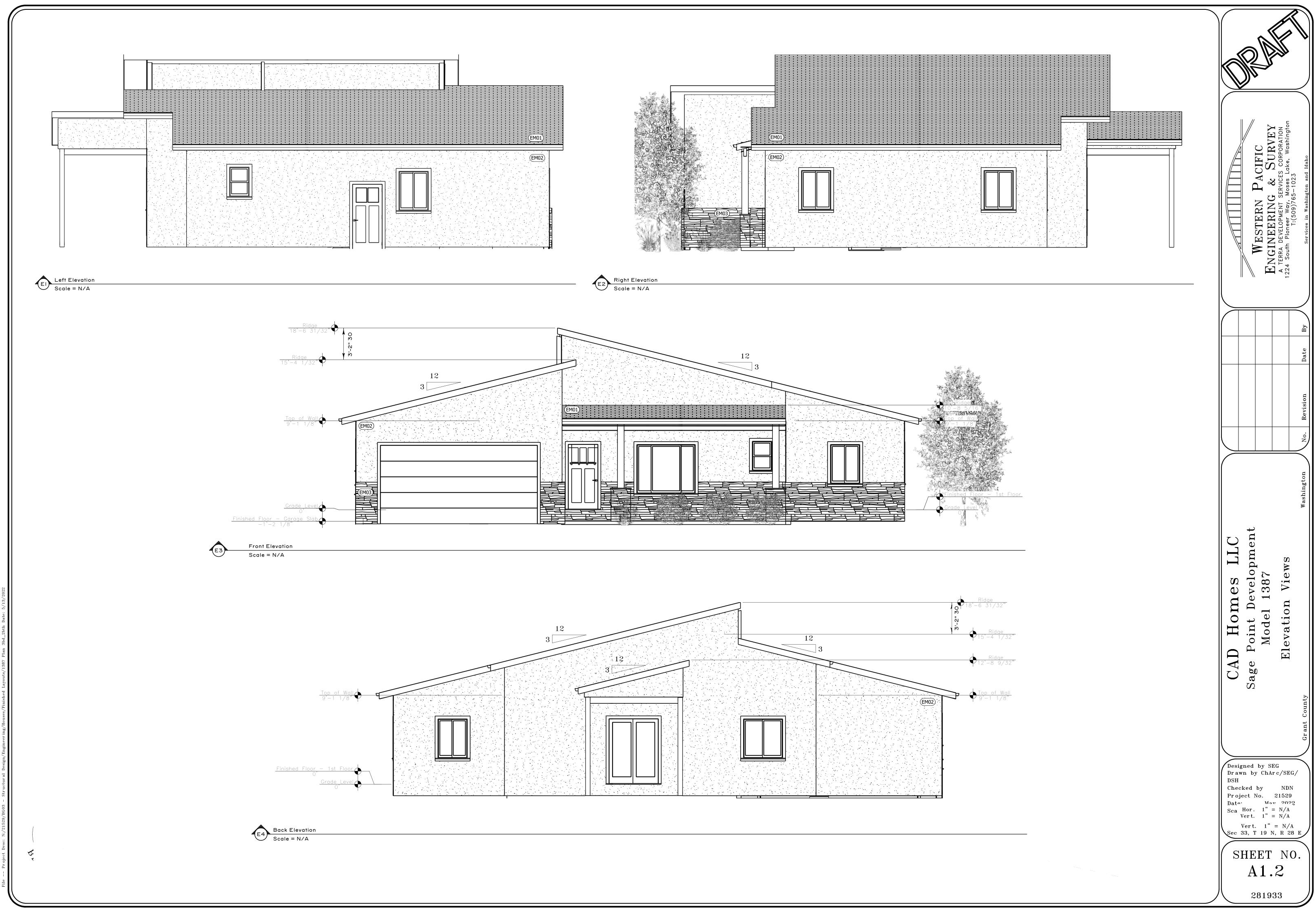
Raffle RULES (to be printed on handouts given to every participant):

- Drawing to be held Saturday, July 1, 2023, at 9:00 pm at McCosh Park, in Moses Lake, WA. One winner and one alternate winner will be drawn at this time.
- Players need not be present to win.
- Purchaser(s) must be individually listed on each ticket; no company/business names allowed.
- Ticket stub must match the identification of the ticket holder.
- Participants must be 18 years of age or older.
- Tickets are non-refundable.
- Per IRS regulations, as a game of chance, raffle tickets are not tax deductible.
- Raffle prize winner will be notified within 24 hours of drawing via the phone number, email address, and mailing address provided at the time of ticket purchase.
- Raffle prize winner will have 30 days from notification date to claim prize and notify Boys & Girls Clubs of the Columbia Basin of their choice.
- If a response is not received within 30 days of the winning notification date, the alternate winner will be contacted via the phone number, email address, and mailing address provided at time of ticket purchase.
- Upon acknowledgment of prize selection, the cash prize will be awarded by check upon verification of the winner.
- Upon acknowledgment of prize selection, the house prize will be awarded within 90 days, or a timeframe deemed reasonable for current conditions to complete the closing transaction.
- Raffle prize winner will be responsible for all taxable income from the awarding of either the house or cash prize. Tax obligation of prize winner includes a 25% gambling withholding tax. Additional taxes and fees as governed by the city, county, and state may also apply and will be the prize winner's responsibility.
- A maximum of 10,000 tickets may be sold between October 1, 2022, and July 1, 2023, at \$100 each.
- There is no limit on the number of tickets that an individual can purchase.
- Tickets may be purchased via cash, check, or credit card.
- For players to be eligible for the Grand Prize House Give Away, a minimum of 5,000 tickets must be sold at \$100 each.
- If any ticket quantity between 5,000 and 10,000 are sold, the raffle prize winner will have the option of the Grand Prize House Give Away or a \$100,000 cash prize.
- Ticket sales below 5,000 tickets (1- 4,999) will result in awarding a cash prize totaling 50% of net proceeds (gross proceeds minus expenses), with a minimum cash prize of \$5,000.
- Employees or Board Members of the Boys & Girls Clubs of the Columbia Basin and their immediate households are not eligible to enter.
- The winner agrees to allow their name and likeness to be used for promotional purposes by Boys & Girls Clubs of the Columbia Basin and CAD Homes, LLC.
- All players agree to indemnify and hold harmless Boys & Girls Clubs of the Columbia Basin and CAD Homes, LLC from any and all liability associated with their participation in the raffle.



	Туре	Тор	Sq. Ft.
OSH	Single Hung	84"	6.0
OLS	Left Sliding	80"	12.0
OLS	Left Sliding	96"	12.0
OLS	Left Sliding	80"	16.0
OTS	Triple Sliding	80"	30.0
			118.0

0.24
0.24
38
21+4ci
38





# Whatever It Takes to Build Great Futures.



# **Our Mission**

Boys & Girls Clubs of the Columbia Basin (BGCCB) exists to enable all young people, especially those who need us most, to reach their full potential as productive, caring, responsible citizens.



# **BGCCB Services**

**After-School Programs, K-12** 

- Six locations in Moses Lake
- Offered FREE of charge at five school locations and affordably priced at McGraw Clubhouse (\$15/child or \$25/family per month)

Full-Day Programs, K-12

- Spring Break
- Summer Camp

**FREE Summer Food** 

• Open to all community kids ages 2 to 18

ALL programs and locations include OSPI/USDA approved snacks and meals



# HAPPENING AT THE CLUB BY THE NUMBERS 2021 DATA



# YOUTH DEMOGRAPHICS



# REVENUE & EXPENSE DATA OVERVIEW



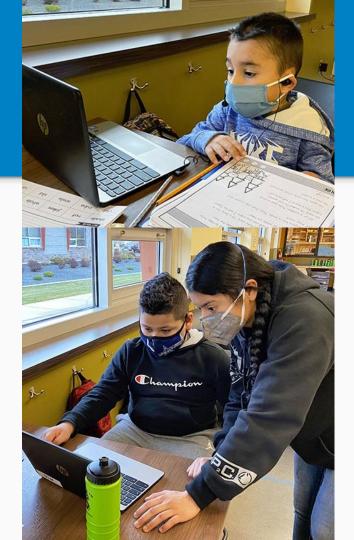
7% of revenue is derived from in-kind/non-cash donations
14% of revenue is due to special events
29% of revenue comes from program services
50% of revenue is grants and contributions

68% program expenses 18% administration expenses 14% fundraising expenses



# **Financial Sustainability**

- The COVID-19 pandemic limited our service capacity and increased operating costs.
- Demand is high for services, with the easing of restrictions, we are preparing to return to our prepandemic attendance of 1,700 registered club kids.
- Majority of the pandemic-era funding sources are no longer available, and \$300,000 in anticipated grant money for 2022 was denied.
- To support community need, we must raise \$1,000,000 annually. Therefore, the idea to fundraise through a house raffle was developed.





BGCCB House for Raffle, Donated by CAD Homes, LLC

3 BR, 2 BA Double Garage 1,387 sq. ft.

Located at Sage Point neighborhood in Moses Lake

# **Raffle Prizes and Ticket Sales Plan**

# **TICKET SALES**

- Sell each ticket at \$100 (no discounts)
- Sell a minimum of 5,000 tickets
- Sell a maximum of 10,000 tickets
- Sales dates October 1, 2022 July 1, 2023

# PRIZES

- Grand Prize House Give Away (once minimum ticket sales goal is achieved)
- Alternate Cash Prize of \$100,000
- Low-Ticket Sales Prize 50% of net proceeds, minimum of \$5,000
- Prizes awarded July 1, 2023, at community Freedom Festival

# **Projected Revenue From Ticket Sales**

Number of Tickets Sold:	10,000	7,500	5,000	1 to 4,999
Gross Receipts	\$1,000,000	\$750,000	\$500,000	\$100 to \$499,900
Grand Prize Expense	\$250,000	\$250,000	\$250,000	N/A
Alternative Cash Prize Expense	\$100,000	\$100,000	\$100,000	N/A
Low-Ticket Sales Cash Prize Expense	N/A	N/A	N/A	\$5,000 to \$203,450
Marketing, licensing, banking, and other expenses	\$102,000	\$99,500	\$97,000	\$93,000
Estimated Net Income	\$648,000 to \$798,000	\$400,500 to \$550,500	\$153,000 to \$303,000	\$0 to \$203,450

# **Marketing Plan**

# **PHASE I – Events, Local Advertising, and PR**

- Tickets available at BGCCB office and trusted local business partners.
- Raffle info on website, drive traffic via social media and local advertising.
- Press announcements to local and major media outlets in Spokane/Seattle.
- Host booth to sell tickets at local community events, such as Farmer's Markets and festivals.
- Participate in home shows in Seattle/Spokane.

# **PHASE II – Major Market Advertising**

- Broadcast advertising on selected radio and TV stations in Spokane/Seattle
- Increased digital advertising

# **Raffle Proceeds**

- Use of raffle proceeds to be managed by BGCCB Board of Directors.
- Anticipate using 50% for current operating expenses and putting 50% in endowment fund for investment and future operating costs.
- Goals are to serve more kids and potentially expand number of locations.







www.bngclub.org | 509.764.9694



Rule Petition to Amend WAC 230-14-260- Inventory control

### AUGUST 2022 – Commission Review JUNE 2022 – Rule-Making Petition Received

### Tab 4: AUGUST 2022 Commission Meeting Agenda.

**Statutory Authority 9.46.070** 

### Who Proposed the Rule Change?

Taek Kim, owner of Meeker St Bar & Grill in Kent, Washington

### Background

Taek Kim, owner of Meeker St Bar & Grill in Kent, Washington is proposing to amend WAC 230-14-260 to no longer require licensed pull-tab operators to write the date they put a pull-tab series in play on the purchase invoice. The petitioner specifically wants to strike subsection (2) (b) of WAC 230-14-260.

The petitioner feels this change is needed because the requirement to write the date they place every pulltab series in play on purchase invoices adds additional hardships for operators who do not use pull-tab point of sale/inventory systems. The petitioner noted that many operators already write the "date in play" information on the flare of the game or other separate tracking records after they place games in play. The petitioner feels that writing the date in play information also on the purchase invoices is duplication and not efficient. Furthermore, the petitioner feels that the date in play information written on purchase invoices does not add value to inventory control.

The petitioner feels that amending the rule in question will be positive for pull-tab operators who do not use pull-tab point-of-sale/inventory systems because it will save them time from trying to find pull-tab games on purchase invoices to write the date in play.

Attachments:

- Petition
- WAC 230-14-260

### **Policy Considerations**

Staff has the following policy concerns:

- WAC 230-14-260 is about inventory control. Licensed pull-tab operators are required to account for all their pull-tab inventory from the time they receive games until the time they remove them from play. The "date in play" information is important and needed in order to complete required pull-tab monthly records. Commission staff recognizes that operators may write the date in play information on the pull-tab game's flare after they place it in play, however, that is not required by any rule. Some operators also write the date in play information on other tracking records separately prepared by the operator, however, that is also not required by any rule.
- Operators that use point-of-sale/inventory systems are not required to write in ink the date in play information on purchase invoices. However, they still must type in the date in play information into the computerized system for game tracking purposes and so that the required monthly income summary can be generated with the information. The advantage of the computerized system is that the operator does not have to look through possibly dozens of pages of purchase invoices to find a single game to write the date in play information on.

### **Staff Recommendation**

Under the requirements of the Administrative Procedure Act, the Commission must take action on a petition within 60 days of receiving it. Your options are:

1) Initiate rule-making proceedings by filing the rule as proposed for further discussion; or

2) Deny the petition in writing, a) stating the reasons for denial and specifically address the concerns stated in the petition, or b) where appropriate, indicate alternative means by which the agency will address the concerns raised in the petition.

Staff recommends initiating rule-making that would address any policy concerns.

### Lohse, Jess (GMB)

From:	no-reply@wsgc.wa.gov on behalf of WSGC Web <no.reply@wsgc.wa.gov></no.reply@wsgc.wa.gov>
Sent:	Monday, June 13, 2022 3:57 PM
То:	Rules Coordinator (GMB)
Subject:	Request a Rule Change Submission from wsgc.wa.gov

External Email

Submitted on Monday, June 13, 2022 - 3:54pm Submitted by anonymous user: 73.254.236.204 Submitted values are:

Petitioner's Name: Taek (Tac) Kim Mailing Address: 1721 WEST MEEKER STREET City: KENT State: WA Zip Code: 98032 Phone: 2069194727 Email: taekkim7@gmail.com Rule Petition Type: Amend Rule – I am requesting WSGC to change an existing rule. ==Amend Rule – I am requesting WSGC to change an existing rule. == List rule number (WAC) if known: WAC 230-14-260 I am requesting the following change: I'm requesting to strike section (b) of the WAC 230-14-260 regarding the date pull tabs were put into play.

The time they remove it from play. Invoices must include space for the operator to attach:

(a) The I.D. stamp numbers for each board or series; and

(b) The date they placed the punch board or pull-tab series out for play.

(3) When operators receive punch boards or pull-tab series, they must ensure that the manufacturer or distributor recorded all required data by comparing the Washington state This change is needed because:

This change is needed because it adds additional hardships to operators that don't use the pull tabs operating systems like "Wizards operating system". Furthermore, additional "put in date" data doesn't serve additional value to anyone. This rule was put into place before invoices are generated with I.D. stamp numbers with the advent of technology.

The effect of this rule change will be: The effect of this rule change will be positive for all pull tabs operators saving time without giving up any additional information. The results of this submission may be viewed at:

https://gcc02.safelinks.protection.outlook.com/?url=https%3A%2F%2Fwsgc.wa.gov%2Fnode%2F18%2Fsubmission%2F3 395&data=05%7C01%7Crules.coordinator%40wsgc.wa.gov%7C7131cfae401145ccdf3d08da4d900821%7C11d0e21 7264e400a8ba057dcc127d72d%7C0%7C0%7C637907578260664049%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjA wMDAiLCJQIjoiV2luMzliLCJBTil6lk1haWwiLCJXVCI6Mn0%3D%7C3000%7C%7C%7C&sdata=77s8aA8Hk5gjDHtCfFma 2IeYefbmlJ1pcyt0IAz8p4g%3D&reserved=0

# PDF WAC 230-14-260

# Inventory control.

(1) Punch board and pull-tab operators must control and account for each punch board and pulltab series they obtain. Operators must:

(a) Enter the I.D. stamp numbers for the series in all records; and

(b) Attach the packing slip to the original invoice if the pull-tab series is packed in more than one container; and

(c) Record each pull-tab dispenser they purchase.

(2) Distributors must record every purchase of punch boards or pull-tabs on an invoice. Operators must use this record to account for each series between the time they purchase it and the time they remove it from play. Invoices must include space for the operator to attach:

(a) The I.D. stamp numbers for each board or series; and

(b) The date they placed the punch board or pull-tab series out for play.

(3) When operators receive punch boards or pull-tab series, they must ensure that the manufacturer or distributor recorded all required data by comparing the Washington state identification stamp number attached to each punch board and pull-tab series to the number recorded on the purchase invoice.

(4) Operators may use a separate computerized inventory record as long as they:

(a) Use an I.D. stamp or print a computer generated facsimile of the stamp number on the inventory record; and

(b) Record all other required information.

[Statutory Authority: RCW **9.46.070**. WSR 08-03-053 (Order 622), § 230-14-260, filed 1/11/08, effective 2/11/08; WSR 07-17-058 (Order 614), § 230-14-260, filed 8/10/07, effective 1/1/08.]



**Rule Petition to Amend** WAC 230-15-140- Wagering limits for house-banked card games

# AUGUST 2022 – Commission Review JULY 2022 – Rule-Making Petition Received

# Tab 5: AUGUST 2022 Commission Meeting Agenda.

**Statutory Authority 9.46.070** 

# Who Proposed the Rule Change?

Vicki Christophersen, Representing Maverick Gaming in Kirkland, Washington

### Background

Vicki Christophersen, representing Maverick Gaming, is proposing to amend WAC 230-15-140 as follows:

- Increase the maximum single wagering limit from \$300 to \$500 for all house-banked gaming tables. Provided that if the licensee has a "high limit room" they may increase the single wagering limit to \$1,000 for a select number of high limit tables as follows:
  - Cardrooms with 1-5 total tables no more than 1 high limit table; or
  - $\circ$  Cardrooms with 6-10 total tables no more than 2 high limit tables; or
  - Cardrooms with 11-15 total tables no more than 3 high limit tables.
- Add a definition of "high limit room" meaning a clearly identified area of the gaming facility separated by a permanent physical barrier or a separate room in the gaming facility.
- Restrict access to high limit tables in the high limit room to only prescreened players and players who are not self-excluded from gambling or exhibit problem gambling behaviors.

The petitioner feels this change is needed for several reasons:

- To reflect current economic conditions and customer demand; and
- Wagering limits have not been increased since 2009 and operating costs have increased significantly since then; and
- Minimum wage has nearly doubled since 2009 and supply chain issues and inflation has had a negative impact on card room revenue; and
- To keep the wagering limits for card rooms fair and consistent with competitors, specifically Tribal casinos. Tribal compacts have been steadily amended to increase wagering limits at their casinos.

The petitioner feels the effect of this rule change will allow house-banked card rooms to compete on a more level playing field with Tribal casinos. The petitioner also believes the rule change will allow for the preservation of family wage jobs and economic contributions to the communities they are part of. Lastly, the petitioner feels that the rule change will provide increased tax collection for the local jurisdictions they operate house-banked card rooms in.

Attachments:

- Petition
- WAC 230-15-140

### **Policy Considerations**

Pursuant to RCW 9.46.0282, the number of tables in a card room shall not exceed a total of fifteen

separate tables. The petitioner is not requesting to operate more than fifteen tables. Rather, the petitioner is requesting that the wagering limits be increased from \$300 to \$500 on all tables with the ability to raise limits to \$1,000 for a select number of high limit tables.

House-banked card rooms opened up in 1997 where wagering limits for games were set at \$25. In 2000, wagering limits increased to \$100, in 2004 to \$200, and lastly in 2009 to the current limit of \$300.

In 2016, the Commission received a petition from the Recreational Gaming Association (RGA) requesting the Commission to increase wager limits to \$500 that would match the limits of Tribal gaming operations at that time. The Commission accepted the petition for further discussion, but the RGA eventually withdrew their request after hearing Commissioner concerns about increasing the wager limit and problem gambling.

In January 2022, the Commission received a petition from Tim Merrill with Maverick Gaming requesting the Commission to increase wagering limits to \$500 with the ability to raise the limit to \$1,000 on 25% of tables. The petition was withdrawn by Tim Merrill prior to the Commissioners taking any action.

Additional rulemaking will be needed to address policy concerns, new definitions, and possible new requirements.

### **Staff Recommendation**

Under the requirements of the Administrative Procedure Act, the Commission must take action on a petition within 60 days of receiving it. Your options are:

1) Initiate rule-making proceedings by filing the rule as proposed for further discussion; or

2) Deny the petition in writing, a) stating the reasons for denial and specifically address the concerns stated in the petition, or b) where appropriate, indicate alternative means by which the agency will address the concerns raised in the petition.

### Lohse, Jess (GMB)

From:	no-reply@wsgc.wa.gov on behalf of WSGC Web <no.reply@wsgc.wa.gov></no.reply@wsgc.wa.gov>
Sent:	Tuesday, July 12, 2022 11:47 AM
То:	Rules Coordinator (GMB)
Subject:	Request a Rule Change Submission from wsgc.wa.gov

External Email

Submitted on Tuesday, July 12, 2022 - 11:47am Submitted by anonymous user: 24.56.241.117 Submitted values are:

Petitioner's Name: Vicki Christophersen Mailing Address: P.O. Box 3329 City: Kirkland State: WA Zip Code: 98083 Phone: 3604852026 Email: vicki@christopherseninc.com Rule Petition Type: Amend Rule – I am requesting WSGC to change an existing rule. ==Amend Rule – I am requesting WSGC to change an existing rule. ==Amend Rule – I am requesting WSGC to change an existing rule. ==List rule number (WAC) if known: WAC 230-15-140 I am requesting the following change: Request changes to WAC 230-15-140 to update and reflect current economic conditions. Suggested changes for consideration include:

1. Amend requirements to allow a maximum bet at cardrooms of five hundred dollars (\$500)

2. Amend requirements to allow a designated high limit room consisting of a limited number of tables.

a. Tables could be limited in the following manner:

i. Cardrooms with 1-5 total tables - no more

than 1 high limit table

ii. Cardrooms with 6-10 total tables – no more

than 2 high limit tables

iii. Cardrooms with 11-15 total tables - no

more than 3 high limit tables

3. Recommend that the single wager at a high limit table must not exceed one thousand dollars (\$1000).

4. Suggested definitions:

a. "High Limit Room" means a clearly identified area of the Gaming Facility separated by a permanent, physical barrier or a

separate room in the Gaming Facility.

b. "Permanent, physical barrier" includes a partial wall, fence or similar separation. Stanchions or similar movable barriers are not

considered a permanent, physical barrier.

5. Suggested requirements:

a. Access to the tables in a High Limit Room will be

subject to prescreening qualifications and screening process.

b. Require that no customers may participate in gaming in a High Limit Room if they are known to the Gaming Operation to have

a history of problem gambling or currently barred for self-exclusion, or known by the Gaming Operation as demonstrating

significant characteristics associated with problem gambling.

This change is needed because:

Wager limits need to be updated to reflect current economic conditions and customer demand. Wager limits for House banked card rooms have been set at three hundred dollars (\$300) since 2009. In the 13 years since the limit was established, operating costs have increased dramatically. Since 2009, Washington minimum wage has nearly doubled. Additionally, supply change issues and inflation have an impact on revenue. Once a significant driver of revenue and employment at our properties, our food & beverage business is not sustainable on a standalone basis in the current cost inflation environment without the support of stronger gaming revenues.

Tribal compacts have been steadily being amended to increase the wager limits at their properties. This proposal is modeled after those changes and reflects the same protections. Although a small percentage of the guests that visit cardrooms (less than 3%) would take advantage of the increase, these customers are a critical component of financial stability.

The effect of this rule change will be: The impact of allowing higher wagers will allow cardrooms to operate on a more level playing field. This will allow for the preservation of family wage jobs and economic contributions to the communities we are a part of. Additionally, it will provide increased tax collection for our local jurisdictions.

The results of this submission may be viewed at:

https://gcc02.safelinks.protection.outlook.com/?url=https%3A%2F%2Fwsgc.wa.gov%2Fnode%2F18%2Fsubmission%2F3 434&data=05%7C01%7Crules.coordinator%40wsgc.wa.gov%7Ce7997907911b45dcced108da6436f0d7%7C11d0e21 7264e400a8ba057dcc127d72d%7C0%7C637932484382140670%7CUnknown%7CTWFpbGZsb3d8eyJWljoiMC4wLjA wMDAiLCJQljoiV2luMzliLCJBTil6lk1haWwiLCJXVCI6Mn0%3D%7C3000%7C%7C%7C&sdata=kVwaszgnEUHfsvon4rlD 3Y7D%2FhtMa2wxMZVyL%2BMvqB4%3D&reserved=0

### WAC 230-15-140

### Wagering limits for house-banked card games.

(1) A single wager must not exceed three hundred dollars.

(2) A player may make a single wager for each decision before the dealer deals or reveals additional cards. Wagers must be placed on the table layout on an approved betting spot, except for:

(a) In Blackjack games, players may place an additional wager next to their original wager when doubling down or splitting pairs; or

(b) Tip wagers made on behalf of a dealer; or

(c) As authorized in approved card games rules.

[Statutory Authority: RCW **9.46.070**. WSR 21-11-057, § 230-15-140, filed 5/14/21, effective 6/14/21; WSR 08-20-025 (Order 631), § 230-15-140, filed 9/19/08, effective 1/1/09; WSR 07-09-033 (Order 608), § 230-15-140, filed 4/10/07, effective 1/1/08.]

PDF

# GAMING

Proposal: Washington Cardroom Betting Limit Increase

5/1/2022



# Maverick Gaming – A Local Company Investing Across Our State

Quick facts:

- Maverick Gaming's corporate headquarters is in Kirkland and it owns 19 licensed cardrooms in Washington ulletMaverick Gaming is the only unionized workforce in Washington's gaming industry and is the largest ullet
- private sector employer of Teamsters Local 117
- Maverick Gaming is investing \$500 million in Washington, generating on average \$17.4 million in local lacksquaretaxes annually across its properties
- Maverick Cares, the employee-led philanthropic arm of Maverick Gaming, partners with local businesses to  ${\color{black}\bullet}$ provide food, school supplies and other necessities to families in need during regular events since its founding in 2019
- Maverick Gaming is a leading partner in reducing problem gambling ullet
- Maverick Gaming thrives due to its diverse workforce, built on offering family wage jobs and job training lacksquare



# Wagering limits by Jurisdiction for Cardrooms

State	Website	Table Limit	Craps	Roulette
<u>California</u>	http://www.cgcc.ca.gov/	No Limit	No Limit	No Limit
<u>Colorado</u>	https://sbg.colorado.gov/gaming/limited- gaming	No Limit	No Limit	No Limit
<u>Nevada</u>	https://gaming.nv.gov/	No Limit	No Limit	No Limit
<u>Washington</u>	https://www.wsgc.wa.gov/	\$300	N/A	N/A



Wager Limit Increase Proposal

- Amend bet limit allow five hundred dollars (\$500)  $\bullet$
- Amend requirements to allow designated high limit room consisting of limited number of tables with a single wager  $\bullet$ not to exceed one thousand dollars (\$1000).
  - Card rooms with 1-4 total tables may have 1 high limit table
  - Cardrooms with 6-10 total tables may have 2 high limit tables ullet
  - Cardrooms with 11-15 tables may have 3 high limit tables  $\bullet$
- "High Limit Room" means a clearly identified area of the Gaming Facility separated by a permanent, physical  $\bullet$ barrier or a separate room in the Gaming Facility.
- "Permanent, physical barrier" includes a partial wall, fence, or similar separation. Stanchions or similar movable ulletbarriers are not considered a permanent, physical barrier.
- Access to the tables in a High Limit Room will be subject to prescreening qualifications and screening process.  $\bullet$
- No customers may participate in Gaming in a High Limit Room if they are known to the Gaming Operation to have  $\bullet$ a history of problem gambling or currently barred for self-exclusion or known by the Gaming Operation as demonstrating significant characteristics associated with problem gambling.



# History of Washington Wager Limits



	1997	2008	2009	2019	2022
Washington Minimum Wage	\$5.15	\$8.07	\$8.55	\$12.00	\$14.49
% of Increase vs 97'		56.7%	66%	233%	281%



PAGES -



# Pandemic Impacts and Mitigation

- Maverick Gaming swiftly partnered with public health officials in responding to the threat of COVID-19, publishing a leading health and safety guidelines plan for all of its properties.
- Unlike Tribal Gaming properties, cardrooms were shutdown from 3/17 to 6/11 in 2020. Maverick Gaming offered reduced hours outdoors at limited locations from 8/2/2020 to 1/21/2021.
- During the pandemic, Maverick Gaming did not lay off a single teammate due to the pandemic and continued all employer contributions to health and other benefits for teammates.

Crazy Silve Great Maca Great Red D Carib Carib Club Great Maca Roma Silver Silver Wizar Royal Crazy Coyot Carril



	Maverick	Washington - Pandemic Clos	sure & Reopening Tir	neline	
	Initial Closure	Initial Indoor Reopen	2nd Closure	Tent Opening	2nd Indoor Openin
zy Moose MLT	3/17/2020	6/11/2020	7/30/2020	8/7/2020	1/28/2021
er Dollar MLT	3/17/2020	6/11/2020	7/30/2020	8/4/2020	1/22/2021
at American Everett	3/17/2020	6/11/2020	7/30/2020	8/2/2020	1/21/2021
cau Lakewood	3/17/2020	6/11/2020	7/30/2020	8/11/2020	1/28/2021
at American Lakewood	3/17/2020	6/11/2020	7/30/2020	8/11/2020	1/27/2021
Dragon	3/17/2020	6/11/2020	7/30/2020	8/10/2020	1/25/2021
ibbean Kirkland	3/17/2020	6/19/2020	7/30/2020	8/15/2020	1/21/2021
ibbean Cardroom Kirkland	3/17/2020	6/19/2020	7/30/2020		2/1/2021
b Hollywood	3/17/2020	6/19/2020	7/30/2020	8/1/2020	Closed 1/1/21
at American Tukwila	3/17/2020	6/19/2020	7/30/2020	8/4/2020	1/26/2021
cau Tukwila	3/17/2020	6/19/2020	7/30/2020	8/2/2020	1/21/2021
nan Casino	3/17/2020	6/19/2020	7/30/2020	8/1/2020	2/26/2021
er Dollar SeaTac	3/17/2020	6/19/2020	7/30/2020	8/14/2020	1/25/2021
er Dollar Renton	3/17/2020	6/19/2020	7/30/2020	8/3/2020	1/27/2021
ards	3/17/2020	7/15/2020	7/30/2020		2/15/2021
al Casino	3/17/2020	7/15/2020	7/30/2020	8/5/2020	1/26/2021
zy Moose Pasco	3/17/2020			9/4/2020	2/9/2021
ote Bob's Roadhouse	3/17/2020			9/9/2020	2/4/2021
ribean Yakima	3/17/2020			9/2/2020	2/10/2021



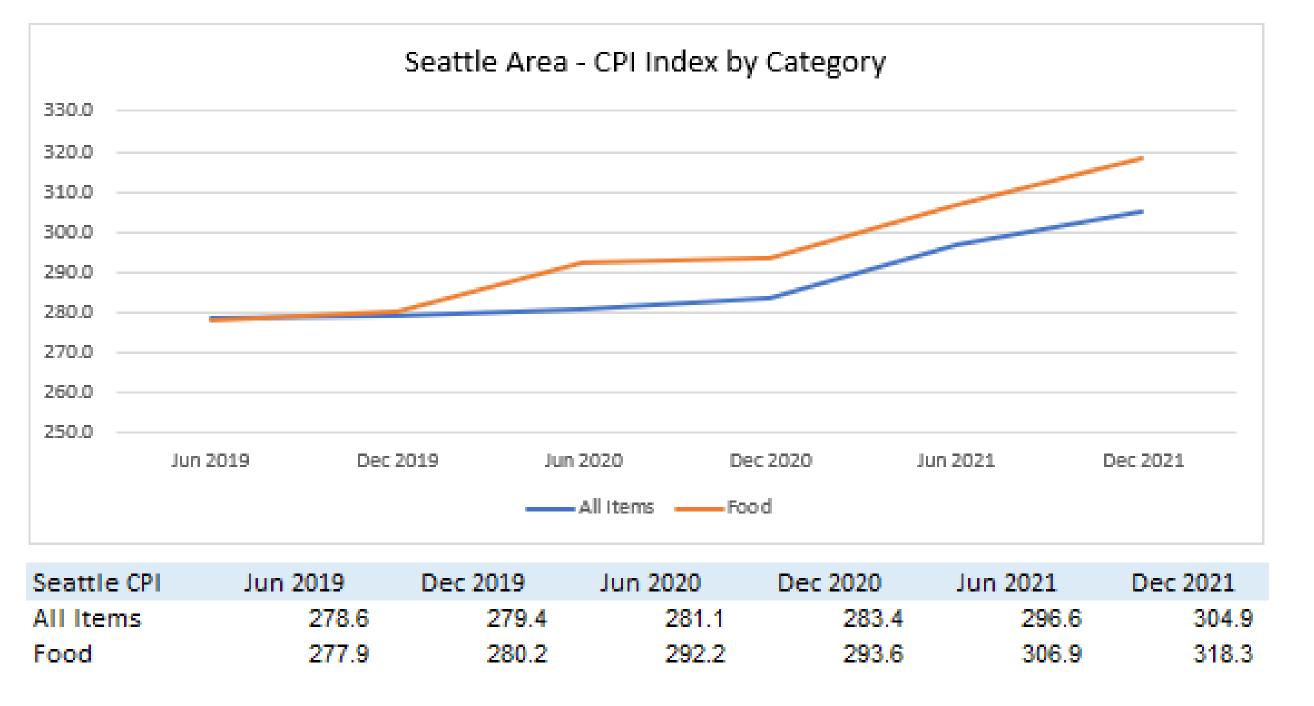


# Cost Inflation - Seattle Area CPI

- Maverick Gaming has been severely impacted by cost inflation, which has accelerated in 2021 with the Seattle Area Consumer Price Index (CPI) up 9.4% for all items (and 14.5% since June 2019), on top of general supply chain disruptions and intermittent delivery schedules of core inputs to the food and beverage businesses at our properties.
- While difficult to manage in any environment, the recent cost inflation has been particularly problematic as we rebuild from the closure period in the heart of the pandemic, and we do not want to further deter the return of customers by passing the cost of these increases on to them through higher prices.

Source: U.S Bureau of Labor Statistics

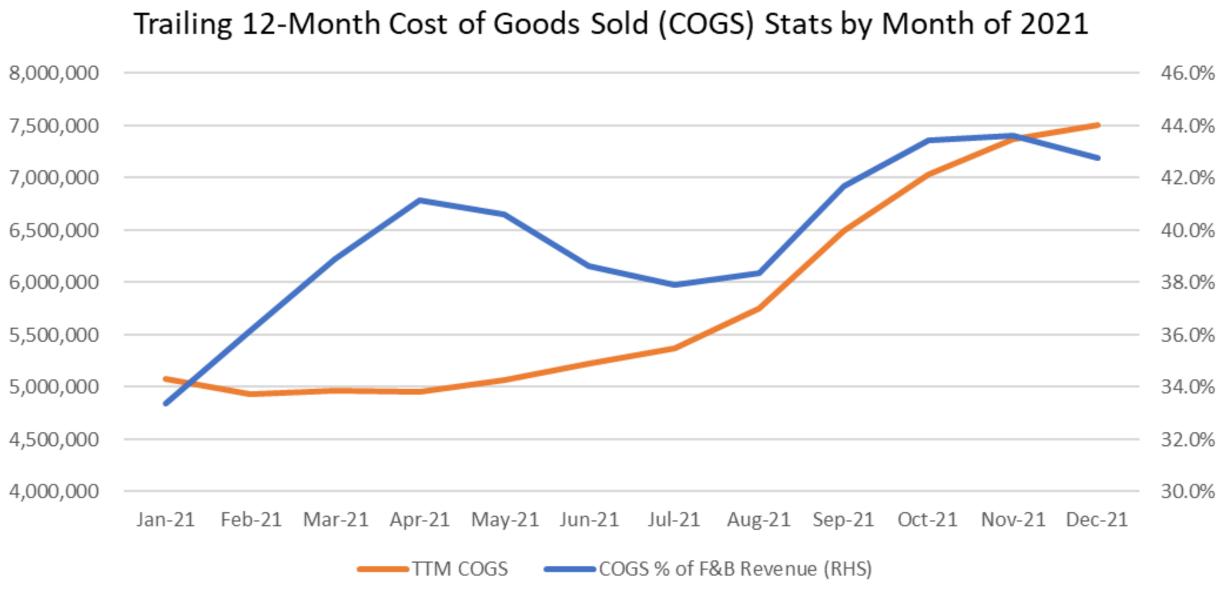




# Maverick Washington COGS Inflation

- Maverick Gaming has experienced a severe increase in Cost of Goods Sold (COGS) at our Washington properties in 2021 in both nominal and % of food & beverage revenue terms.
- Trailing 12-Month COGS increased from \$5.0 million in January 2021 to over \$7.5 million in December 2021, while COGS as a percentage of food & beverage revenue (the primary revenue) bucket associated with the variableness of COGS) increased from below 34% in January 2021 to 43% in December 2021.
- Once a significant driver of revenue and employment at our properties, our food & beverage business is not sustainable on a standalone basis in the current cost inflation environment without the support of stronger gaming revenues.

Note: Trailing 12-Month calculations exclude primary closure months of April and May 2020



# PAGES - 8



# Maverick Washington Payroll Cost Inflation

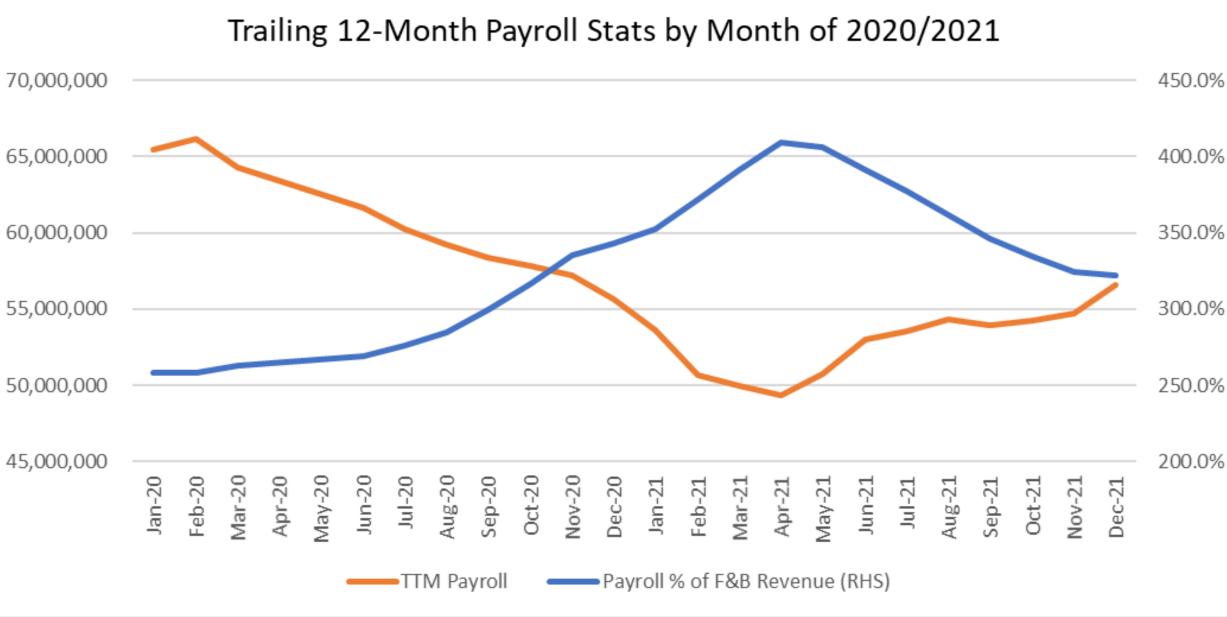
- Looking at trailing 12-month payroll costs over the prior two-year period, Maverick Gaming was forced to reduce staffing levels at our Washington properties in 2020 due to the weak pandemic operating environment, but rebounded with significant hiring of well-paying jobs throughout 2021 as operations normalized.
- Payroll costs as a % of food & beverage revenue peaked in April 2021 at over 400% and have trended downwards to 325% in December 2021, but remain significantly elevated from the prepandemic periods of early 2020 with wage pressures from a tight labor market as well as our union responsibilities.

Washingto

Note: Trailing 12-Month calculations exclude primary closure months of April and May 2020

**Maverick Gaming Betting Limit Proposal** 



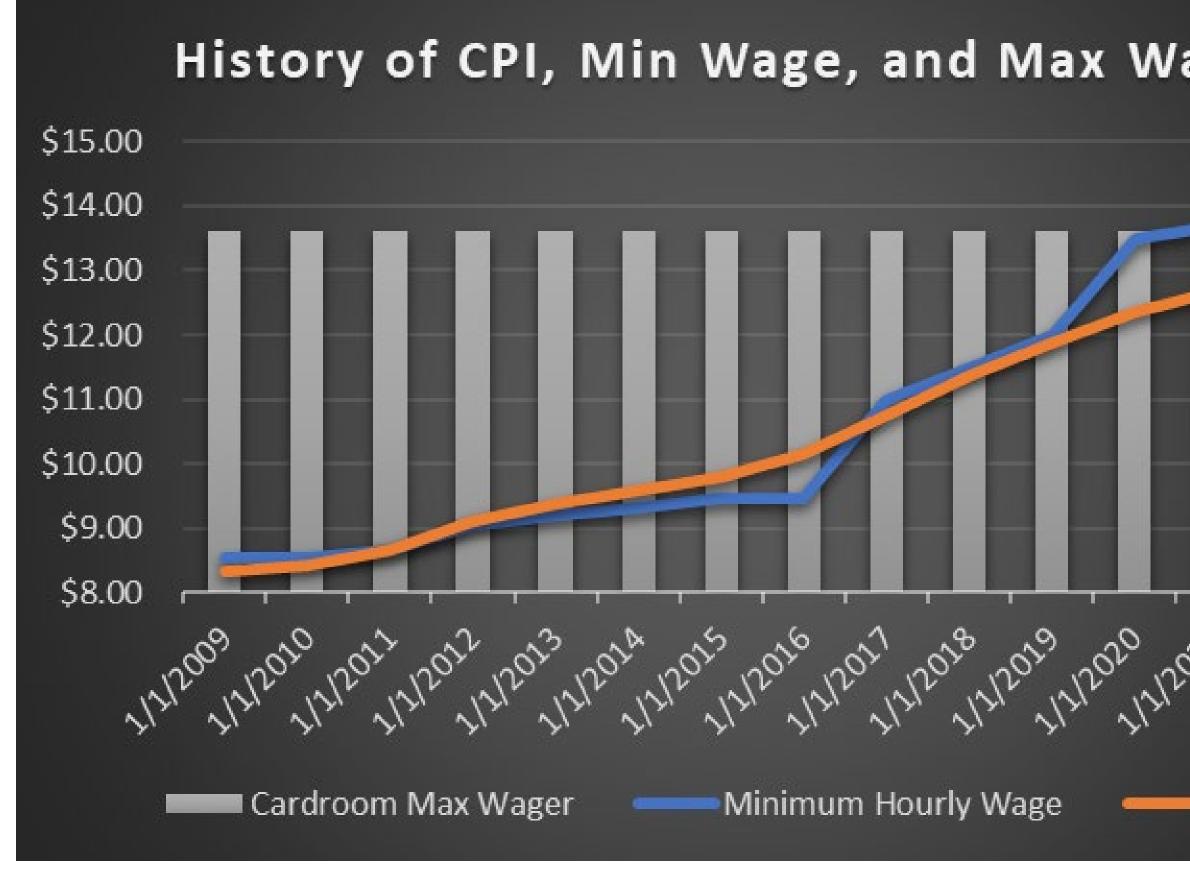


	2019	2020	2021	202
ton Minimum Wage	\$12.00	\$13.50	\$13.69	\$14.4





# Historical Comparison of WA Cardroom Max Wager Limit, WA CPI, and WA Minimum Hourly Wage



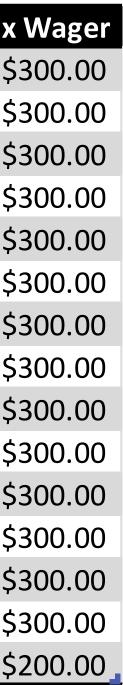
# Maverick Gaming Betting Limit Proposal

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		Year	Minimum Hourly Wage	WA CPI	Cardroom Max
ager		2022	\$14.49	310.08	\$3
	0.0	2021	\$13.69	286.95	\$3
32	0	2020	\$13.50	282.12	\$3
31	0	2019	\$12.00	275.30	\$3
30	0	2018	\$11.50	268.03	\$3
29	0	2017	\$11.00	259.50	\$3
28	0	2016	\$9.47	250.94	\$3
27	0	2015	\$9.47	245.50	\$3
26	0	2014	\$9.32	242.77	\$3
25		2013	\$9.19	239.90	\$3
24		2012	\$9.04	235.74	\$3
23		2011	\$8.67	229.48	\$3
22		2010	\$8.55	226.09	\$3
	0	2009	\$8.55	224.74	\$3
02, 2022		2008	\$8.07	221.73	\$2







# Washington Wager Limit Comparison – Cardroom vs Tribal Casino

	WA Wager Limit Timeline		
\$500	\$500	\$500	\$500
\$500	\$500	\$500	\$500
			<b>X</b>

Maverick Gaming Betting Limit Proposal



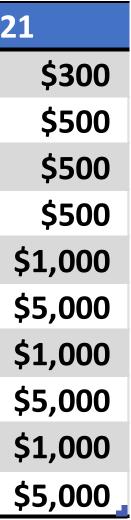


Property Name	2008	2009	202
Cardroom	\$200	\$300	
Emerald Queens	\$500	\$500	
Tulalip/Quil Ceda	\$500	\$500	
Legends	\$500	\$500	
Muckleshoot	\$500	\$500	
Muckleshoot High Limit	\$500	\$500	
Snoqualmie	\$500	\$500	
Snoqualmie High Limit	\$500	\$500	
Angel of the Winds	\$500	\$500	
Angel of the Winds HL	\$500	\$500	

Sources:

Muckleshoot Gaming Compact 7<sup>th</sup> Amendment Snoqualmie Gaming Compact 4<sup>th</sup> Amendment Puyallup (EQC) Gaming Compact 2<sup>nd</sup> Amendment Tulalip Gaming Compact 5<sup>th</sup> Amendment Suquamish (Angel of the Winds) Gaming Compact 5<sup>th</sup> <u>Amendment</u>

Yakima Nation Gaming Compact 5th Amendment





# Washington Tribal Product Offering

# **Emerald Queen Casino**

- Table maximum betting limit: \$500
- Gaming Products:
  - Table Games, same style games as small cardrooms
  - Slot Machines, minimal labor required
  - Roulette, same betting limit
  - Craps, same betting limit
  - Sports Betting, attract more activities than table games

# **Muckleshoot Casino**

- Table maximum betting limit: \$1,000
- Gaming Products:
  - Table Games, same style games as small cardrooms
  - Slot Machines, minimal labor required
  - Roulette, same betting limit
  - Craps, same betting limit
  - Sports Betting, attract significant activities
  - High Limit Room which allows higher betting limit

# **Snoqualmie Casino**

- Table maximum betting limit: \$1,000
- Gaming Products:
  - Table Games, same style games as small cardrooms
  - Slot Machines, minimal labor required
  - Roulette, same betting limit
  - Craps, same betting limit
  - Sports Betting, attract significant activities
  - High Limit Room which allows higher betting limit

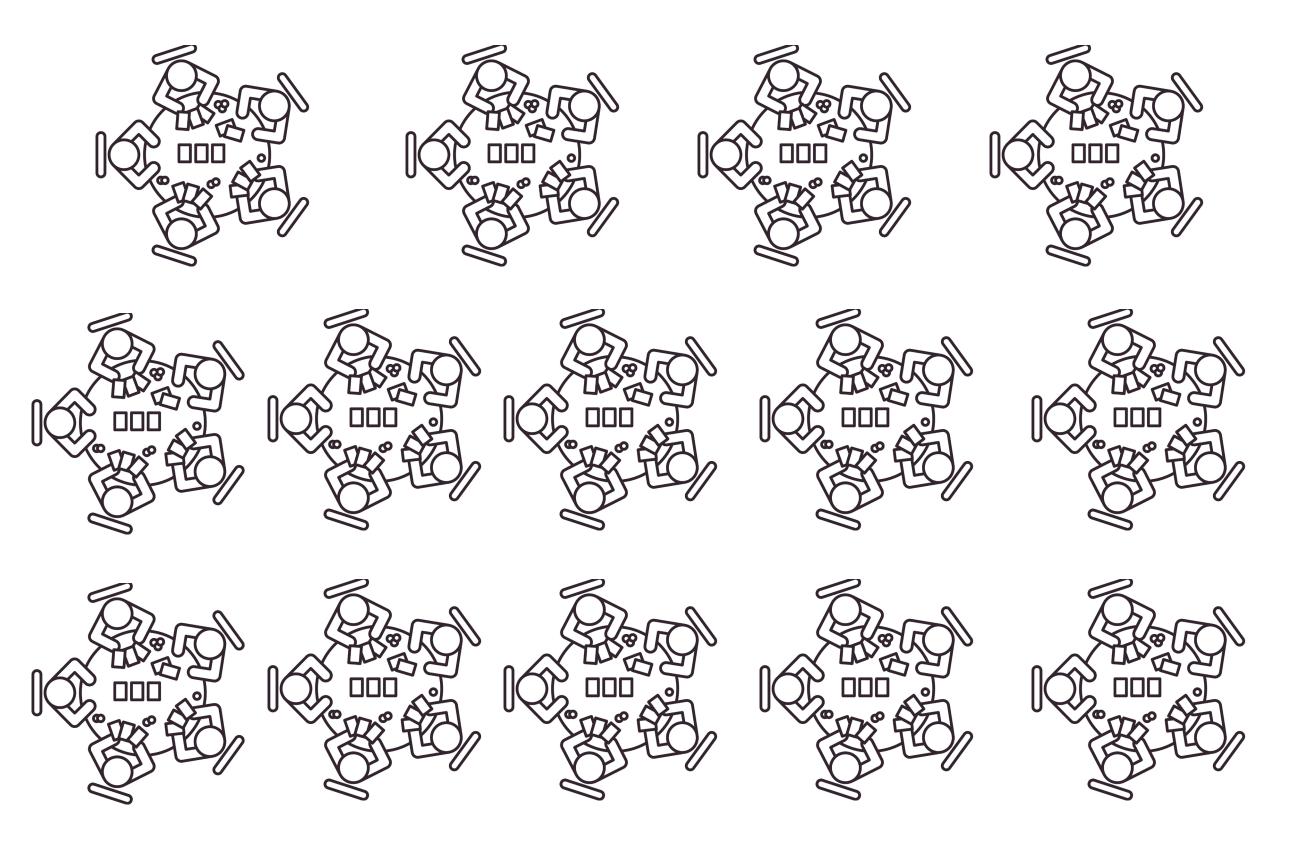


# **Small Cardrooms**

- Table maximum betting limit: \$300
- Gaming Products:
  - Table Games
  - Pull Tabs, \$5.00 max denomination and \$10,000 max prize

# Different limits, different players (Maverick Gaming allowed 15 tables max, per facility)

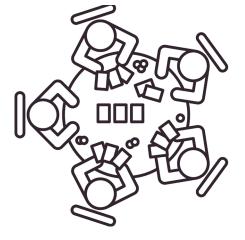
- <u>97.5%</u> players average bet <u>under \$300</u>
- 80% of Maverick Gaming revenue



# Maverick Gaming Betting Limit Proposal



- <u>2.5%</u> players average <u>\$300+</u> bet
- **20%** of Maverick Gaming revenue



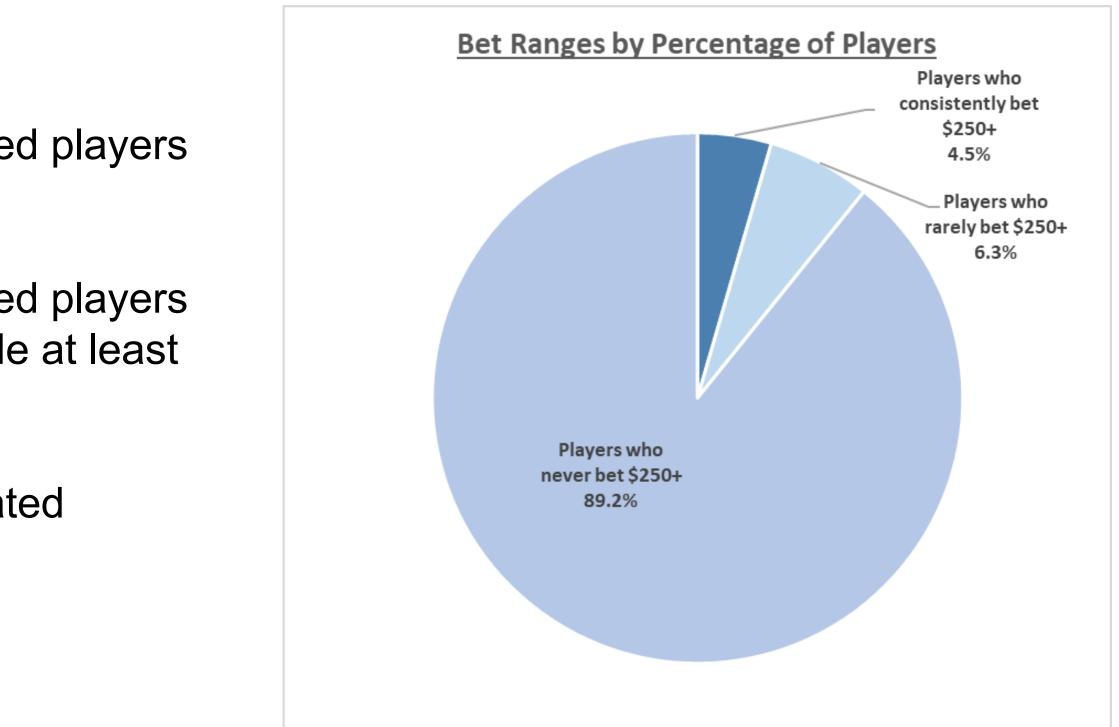
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# Maverick Washington – Small Percentage of Existing Players are Likely to Bet More than \$300

# **Player Counts**

- Approximately 4.5% of Maverick Washington's rated players consistently bet in the \$250+ range
- Approximately 6.3% of Maverick Washington's rated players typically bet below the \$250+ range, but have made at least one bet in the \$250+ range
- The remaining 89.2% of Maverick Washington's rated players have never bet in the \$250+ range





# Responsible Gaming - Demographic of 111 Self-**Excluded Guests from All Maverick Properties**

Out of the 111 guests self-excluded from all Maverick properties:

- 59% under age 45

- 40% chose to be permanently barred
- 93% under average bet \$300 which will not be changed by implementing a higher wager limit
- 7 players had an average bet over \$300, representing 0.01% of Maverick WA player database
- 104 players had an average bet under \$300, representing 0.12% of Maverick WA player database

# Washington Player Database

Self-Excluded with Average Bet over \$

Self-Excluded with Average Bet under

# **Active Player Base**

\*\* Average bet over \$300 includes multiple bets on different hands



	Players	% of Total
\$300	7	0.01%
\$300	104	0.12%
	87889	99.87%

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# Responsible Gaming - Our Commitment

Maverick Gaming's goals are simple when it comes to problem gambling. We are committed to providing a positive and responsible gambling atmosphere. When it comes to responsible gambling policies, Maverick Gaming...

- and creating a purpose-built information technology system.
- Current number of players self-banned at all Maverick Gaming locations is 89.
- Platinum Member and supporting with financial donations.
- ulletGaming guarantee on stopping Problem Gambling.



Enforces an integrated approach to responsible gambling by building clear objectives, providing professional staff training,

Leads Washington State by being the first to uphold a corporate-wide self-exclusion policy so that if someone tells one Maverick location to help them stop, all Maverick locations will exclude them from gambling. Fabi Track inner selfexclusion system restricts a player, who is self-banned, from using any services at all Maverick Gaming locations. The system is designed to stop the transaction from happening and protect the player who requested to be self-excluded.

Partners with leading problem gambling organizations such as the Evergreen Council on Problem Gambling, serving as a

Directs all Maverick Gaming employees, supervisors, managers, directors, and owners to our customers with the Maverick

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# Maverick Washington – Projected Lift in Revenue

Growth Segment	Notes	Incremental Table Revenue	Increase in Gambling Tax to Local Jurisdictions (at 10%)
Existing Customers	The small percentage of players betting in the \$250+ range currently generate ~35% of rated Cash Buy In Forecast a 12.5% growth in gaming activity from this segment	\$4.1M	\$410K
New Customers	Allowing card rooms to offer max bets in excess of \$300, will allow Maverick Washington to compete with larger casinos in other states and in Canada Forecast a 7.5% growth in high end play	\$2.5M	\$250K
Total		\$6.6M	\$660K

\*\*\*\*Additional increase in WA B&O Tax Revenue – dedicated to Problem Gambling Account (https://app.leg.wa.gov/RCW/default.aspx?cite=82.04.285)

Maverick Gaming Betting Limit Proposal



# MAYERICK GAMING

# THANK YOU