

McLean, Lisa (GMB)

From: Casey Riddle <Casey.Riddle@luckyeagle.com>
Sent: Tuesday, March 7, 2023 2:47 PM
To: Rules Coordinator (GMB)
Subject: Letter of Support
Attachments: ISI Letter 03.07.2023.pdf

External Email

Ms. McLean

Please see the attached. Thank you for your assistance.

Casey

Casey Riddle
CFO

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CONFEDERATED TRIBES of the CHEHALIS RESERVATION

Ms. Lisa McLean

Legislative and Policy Manager

Washington State Gaming Commission

Sent: EMAIL

Ms. McLean

I am writing you today to support the effort to reduce the adverse impact of certain Higher Licensing Fees on tribal casino locations, including Lucky Eagle Casino & Hotel, which have a lower population customer base, and/or are in more remote parts of the state which are unable to offer a competitive product to the market. The high level of these fees, along with the technical requirements in the state have significantly limited competition for operating consulting partners for smaller locations. This along with the costs imposed by required annual penetrations testing, GLI Review, and technical requirements to have the servers/wagerer be on site have limited the options for many tribes in the state.

These costs have largely been passed on to the tribes, and while it is clear that when they agreed, the thought was that sports betting would provide an economic benefit to the tribal casino operations, not just the operations linked to large population centers. A major reduction in ongoing fees and costs would allow for all tribes to participate in a more even playing field for respective customers. This reduction is easily justified given the limited risk to the activity as all retail activity is required to be on site.

Thank you in advance for your assistance and consideration.

Sincerely,

Dustin Klatush

Chairman

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