

Sports Wagering Licensing Fees July 28, 2021 Tina Griffin Interim Director

Sports Wagering License Fees

"The commission shall have the following powers and duties...to establish a schedule of annual license fees for carrying on specific gambling activities upon the premises, and for such other activities as may be licensed by the commission, which **fees shall provide to the commission not less than an amount of money adequate to cover all costs incurred by the commission** relative to licensing under this chapter and the enforcement by the commission of the provisions of this chapter and rules and regulations adopted pursuant thereto." – RCW 9.46.070(5)

Fees are set by rule under the Washington State Administrative Procedures Act.

Pursuant to rule and tribal-state compacts (Appendix S), fees are assessed on all sports wagering vendors and individuals.

FAQ: Annual Licensing Costs - Updated

How are these annual licensing fees calculated?

• Fees are calculated at a level sufficient to recover the estimated costs below.

Agency Projected Total Costs by Object	Estimated Costs 6-30-2021		Estimated Costs 7-28-2021	
FTEs (3.0 Licensing FTEs; 2.0 Criminal Enforcement Agents)	5.0		5.0	
Salaries (Based on actual projected job classes)	\$	400,000	\$	400,000
Benefits (Based on a 36 percent estimate of salaries)	\$	135,000	\$	135,000
Goods & Services (Includes Admin Overhead & attorney				
costs)	\$	350,000	\$	200,000
Travel (Based on Agency Standard Calculations)	\$	15,000	\$	15,000
Total	\$	900,000	\$	750,000

What happens if WSGC sets the license fees too low or too high?

• We intend to re-evaluate the fee schedule in a year to determine if the fees adequately funded the costs of regulating sports wagering.

Anticipated Licensing Fees - Updated

License	
Organizational Licenses:	
Major Sports Wagering Vendor License Who: Sports wagering managers, consultants, and risk management providers; Manufacturers and distributors of sports wagering systems.	\$ 65,000 \$ 85,000
Mid-Level Sports Wagering Vendor License Who: Provides services or equipment related to data, security and integrity such as integrity monitoring, data to set odds, geofence compliance, sports wagering account management, and storage of data for use in sports wagering.	\$ 10,000
Ancillary Sports Wagering Vendor License Who: Provides sports wagering support services, such as mobile payment processors, identity verification services, and marketing affiliates with revenue share agreements.	\$ 5,000
Individual Licenses:	
Sports Wagering Vendor Representative Who: Sports wagering vendor employees	\$ 275
Sports Wagering Employee Who: Employees directly involved with the sports wagering activity	\$ 255



Questions?