



# Sports Wagering Licensing Fees

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# Sports Wagering License Fees

“The commission shall have the following powers and duties...to establish a schedule of annual license fees for carrying on specific gambling activities upon the premises, and for such other activities as may be licensed by the commission, which **fees shall provide to the commission not less than an amount of money adequate to cover all costs incurred by the commission** relative to licensing under this chapter and the enforcement by the commission of the provisions of this chapter and rules and regulations adopted pursuant thereto.” – RCW 9.46.070(5)

Fees are set by rule under the Washington State Administrative Procedures Act.

Pursuant to rule and tribal-state compacts (Appendix S), fees are assessed on all sports wagering vendors and individuals.

# FAQ: Annual Licensing Costs

## *How are these annual licensing fees calculated?*

- Fees are calculated at a level sufficient to recover the estimated costs below.

<b>Agency Projected Total Costs by Object</b>	<b>Total Estimated Costs</b>
FTEs ( <i>3.0 Licensing FTEs; 2.0 Criminal Enforcement Agents</i> )	5.0
Salaries ( <i>Based on actual projected job classes</i> )	\$ 400,000
Benefits ( <i>Based on a 36 percent estimate of salaries</i> )	\$ 135,000
Goods & Services ( <i>Includes Admin Overhead &amp; attorney costs</i> )	\$ 350,000
Travel ( <i>Based on Agency Standard Calculations</i> )	\$ 15,000
<b>Total</b>	<b>\$ 900,000</b>

## *What happens if WSGC sets the license fees too low or too high?*

- We intend to re-evaluate the fee schedule in a year to determine if the fees adequately funded the costs of regulating sports wagering.

# Anticipated Licensing Fees

License	Estimates Based on Current Structure
<b><u>Organizational Licenses:</u></b>	
<b>Major Sports Wagering Vendor License</b> <b>Who:</b> Sports wagering managers, consultants, and risk management providers; Manufacturers and distributors of sports wagering systems.	\$ 85,000
<b>Mid-Level Sports Wagering Vendor License</b> <b>Who:</b> Provides services or equipment related to data, security and integrity such as integrity monitoring, data to set odds, geofence compliance, sports wagering account management, and storage of data for use in sports wagering.	\$ 10,000
<b>Ancillary Sports Wagering Vendor License</b> <b>Who:</b> Provides sports wagering support services, such as mobile payment processors, identity verification services, and marketing affiliates with revenue share agreements.	\$ 5,000
<b><u>Individual Licenses:</u></b>	
<b>Sports Wagering Vendor Representative</b> <b>Who:</b> Sports wagering vendor employees	\$ 275
<b>Sports Wagering Employee</b> <b>Who:</b> Employees directly involved with the sports wagering activity	\$ 255



# Questions?

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