



**STATE OF WASHINGTON  
GAMBLING COMMISSION**

*"Protect the Public by Ensuring that Gambling is Legal and Honest"*

March 27, 2014

To: Manufacturers and distributors of pull-tab and bingo products and equipment.

**NOTICE OF PROPOSED NEW RULE to require bingo and pull-tab manufacturers to make related products and equipment available to all distributors.**

We have received a petition from a licensed distributor representative requesting a new rule to require manufacturers of bingo and pull-tabs to make their products and equipment available to all distributors for the same price and terms. In the absence of an established line of credit, manufacturers would be required to make their products and equipment available on a cash basis to distributors. Additionally, manufacturers would be prohibited from dictating purchasing requirements to distributors, such as the quantity of items and product mix to be purchased. The proposed new rule is attached.

The petition will be Up for Discussion and Possible Filing at the Thursday, April 10, 2014, Commission meeting. The meeting will be held at the Vancouver Heathman Lodge, 7801 NE Greenwood Drive, Vancouver, Washington 98662, (360) 254-3100. Please visit our website about one week before the meeting to confirm the date and start time, which will be posted under Public Meetings. Commission meetings are open to the public and you are invited to attend.

**We are asking for your input in order to complete a small business economic impact statement. Please answer the following questions:**

- (1) What kinds of additional professional services will you need to comply with the proposed rule(s)?**
- (2) Is there an increased cost in equipment, supplies, labor or administrative costs to comply with the proposed rule(s)?**
- (3) Will complying with the proposed rule(s) cause your business to lose sales or revenues?**
- (4) Do you have an estimate for the number of jobs created or lost as a result of complying with the rule(s)?**
- (5) About how many employees do you have?**

**Any feedback we have in advance of April 10 will be presented at the April Commission meeting. If you are not able to respond by April 10, we would still appreciate your response as soon as possible. Send your comments to:**

**E-mail:** [Susan.Newer@wsgc.wa.gov](mailto:Susan.Newer@wsgc.wa.gov)

**FAX:** (360) 486-3625

**Phone:** (360) 486-3466

**Mail:** Susan Newer, WSGC, P.O. Box 42400, Olympia, WA 98504-2400

**New Section: WAC 230-16-003 Bingo and pull-tab manufacturers must make related products and equipment available to all distributors.**

- (1) Manufacturers must make all bingo and pull-tab products and equipment available to all distributors for the same price and terms. Credit terms are between the manufacturer and distributor and are not to be monitored by us.
- (2) In the absence of an established line of credit with terms, all bingo and pull-tab products and equipment must be made available on a cash basis.
- (3) Manufacturers must not dictate purchasing requirements to distributors, such the quantity of items and product mix to be purchased.
- (4) Any denial by a manufacturer to sell to a distributor must be detailed and provided in writing to the distributor with a copy provided to us.