

# GAMBLING STATISTICS FOR FISCAL YEAR ENDING JUNE 30, 2012



Our Mission: Protect the  
Public by Ensuring that  
Gambling is Legal & Honest



Rick Day, Director

## Washington State Gambling Commission

**T**he Gambling Commission was created in 1973.  
See RCW 9.46 and WAC 230 for rules governing  
gambling activity in the State of Washington.

Search tools are available on our agency web site at  
[www.wsgc.wa.gov](http://www.wsgc.wa.gov) (Rules & Laws button on the home page).

*Our Mission: - Protect the public by ensuring that gambling is legal and honest.*

*Our Vision: - We will maintain public confidence by*

- *Conducting a fair and effective gambling regulatory and enforcement program*
- *Investigating illegal activities*
- *Building positive partnerships and relationships*
- *Providing a workplace that allows employees to excel at their jobs*
- *Anticipating and responding to the evolving gambling industry.*

*Our Values: - We Value Integrity, Professionalism, Respect and Diversity.*

*Our Goals:*

- *Detect and remove the criminal element from gambling*
- *Maintain a regulatory environment that promotes compliance*
- *Develop, retain and value our employees*
- *Provide accurate and timely information to the legislature, public and other stakeholders*
- *Pursue improvements and innovations in agency programs and processes.*

*Please feel free to explore our web site and give your feedback regarding our reports.*

*You may contact us by email at [FinancialReporting@wsgc.wa.gov](mailto:FinancialReporting@wsgc.wa.gov) or by mail at:*

*Washington State Gambling Commission, Attention: Financial Reporting Services  
P. O. Box 42400, Olympia, WA 98504-2400*

*We hope you'll find the following information useful.*

*Sincerely,*

A handwritten signature in black ink that reads "Rick Day". The signature is written in a cursive, slightly stylized font.

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# OVERVIEW

## Gambling Trends

Fiscal Year Ending June 30, 2012  
(Does not include tribal figures.)

Overall gambling receipts decreased for the fiscal year, and also decreased when compared to 3 years ago.

Nonprofit gross receipts declined in all categories, except raffles and the 3-year comparison of Fund Raising Events.

Two of the four nonprofit card rooms reported activity.

Commercial punchboard/pull-tab and card room gross receipts were down for the fiscal year and also when compared to 3 years ago.

Amusement Game gross receipts increased for the fiscal year and also when compared to 3 years ago.

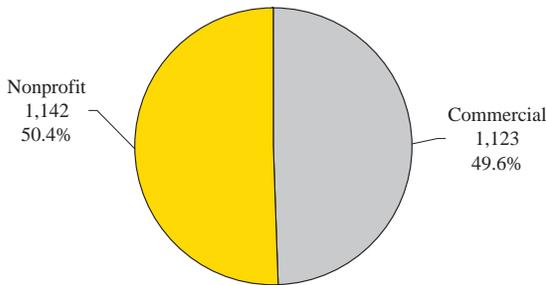
	Gross Receipts Fiscal Year 2012 (in millions)	Since Last Fiscal Year (since 6-30-11)	Over Last 3 Fiscal Years (since 6-30-09)
<b>Total Licensed Gambling</b> (see pages 5 - 9 for details) 2,265 licenses, down -2.1% since last year.	\$533.2	-2.3% DOWN ↓	-14.4% DOWN ↓
<b>Charitable &amp; Nonprofit Gambling</b> (see pages 12 - 16 for details)			
<b>Bingo</b> (see pages 17 - 21 for details) 213 licenses, down 0.0% since last year.	\$35.8	-6.4% DOWN ↓	-17.4% DOWN ↓
<b>Punchboard/Pull-tabs</b> (see pages 22 - 23 for details) 228 licenses, down -2.6% since last year.	\$37.0	-6.9% DOWN ↓	-20.6% DOWN ↓
<b>Raffles</b> (see pages 24 - 25 for details) 621 licenses, up 3.0% since last year.	\$8.7	2.6% UP ↑	17.2% UP ↑
<b>Fund Raising Events</b> (see page 26 for details) 48 licenses, down -9.4% since last year.	\$0.2	-10.6% DOWN ↓	30.5% UP ↑
<b>Amusement Games</b> (see page 26 for details) 30 licenses, down -3.2% since last year.	\$0.1	-46.7% DOWN ↓	-23.9% DOWN ↓
<b>Commercial Gambling</b> (see pages 28 - 31 for details)			
<b>Punchboard/Pull-tabs</b> (see pages 32 - 33 for details) 978 licenses, down -4.9% since last year.	\$202.0	-3.2% DOWN ↓	-17.9% DOWN ↓
<b>Card Rooms</b> (see pages 34 - 35 for details) 75 licenses, down -6.1% since last year.	\$228.5	-1.1% DOWN ↓	-11.7% DOWN ↓
<b>Amusement Games</b> (see page 36 for details) 70 licenses, up 1.4% since last year.	\$20.9	9.1% UP ↑	0.5% UP ↑

Source: Washington State Gambling Commission

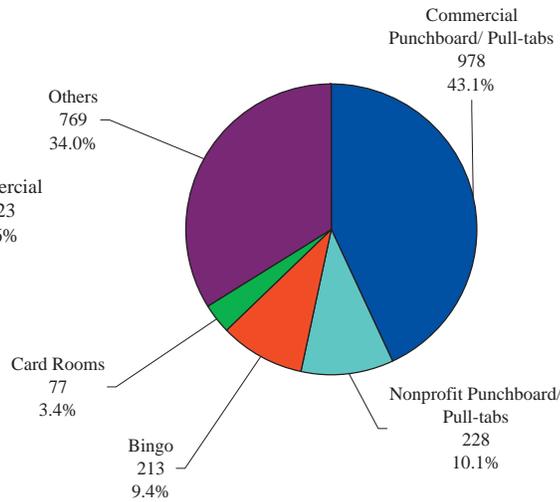
**Distribution of Activities**  
 Fiscal Year Ending June 30, 2012  
 (Does not include tribal figures.)

**Number of Licenses**

By segment



By activity



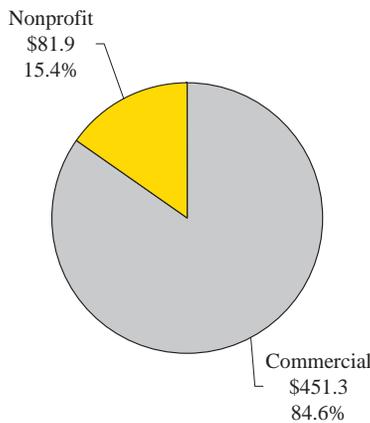
*The Commission continues to issue more licenses for punchboard/ pull-tabs than for any other activity.*

*Punchboard/ pull-tabs produce slightly more gross receipts than card rooms. However, card room gross receipts are greater per operator.*

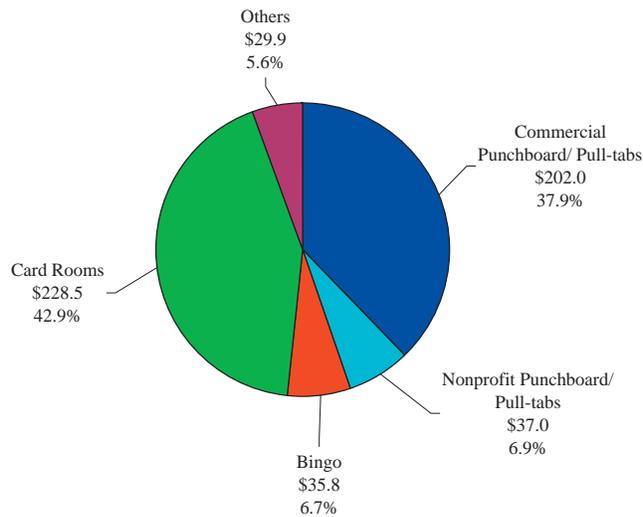
*Commercial activities make up nearly half of the licenses and over four-fifths of the gross receipts.*

**Gross Receipts**  
 (in millions)

By segment



By activity



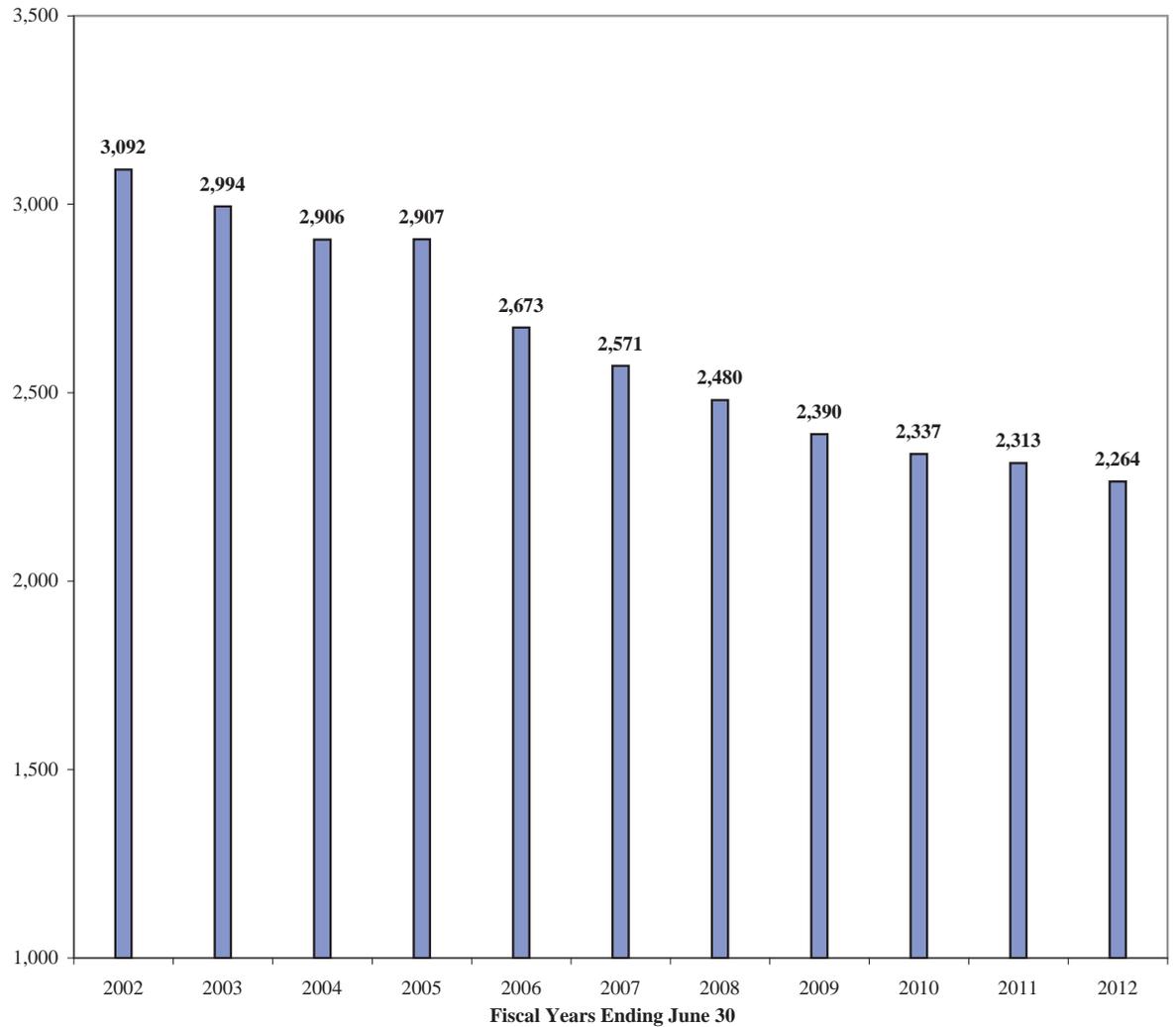
*Nonprofits generate slightly more gross receipts from punchboard/ pull-tabs than from bingo.*

*“Others” includes raffles, fund raising events, and amusement games.*

Source: Washington State Gambling Commission

## Number of Licenses Fiscal Year Ending June 30, 2012 (Only includes licensees reporting activity.)

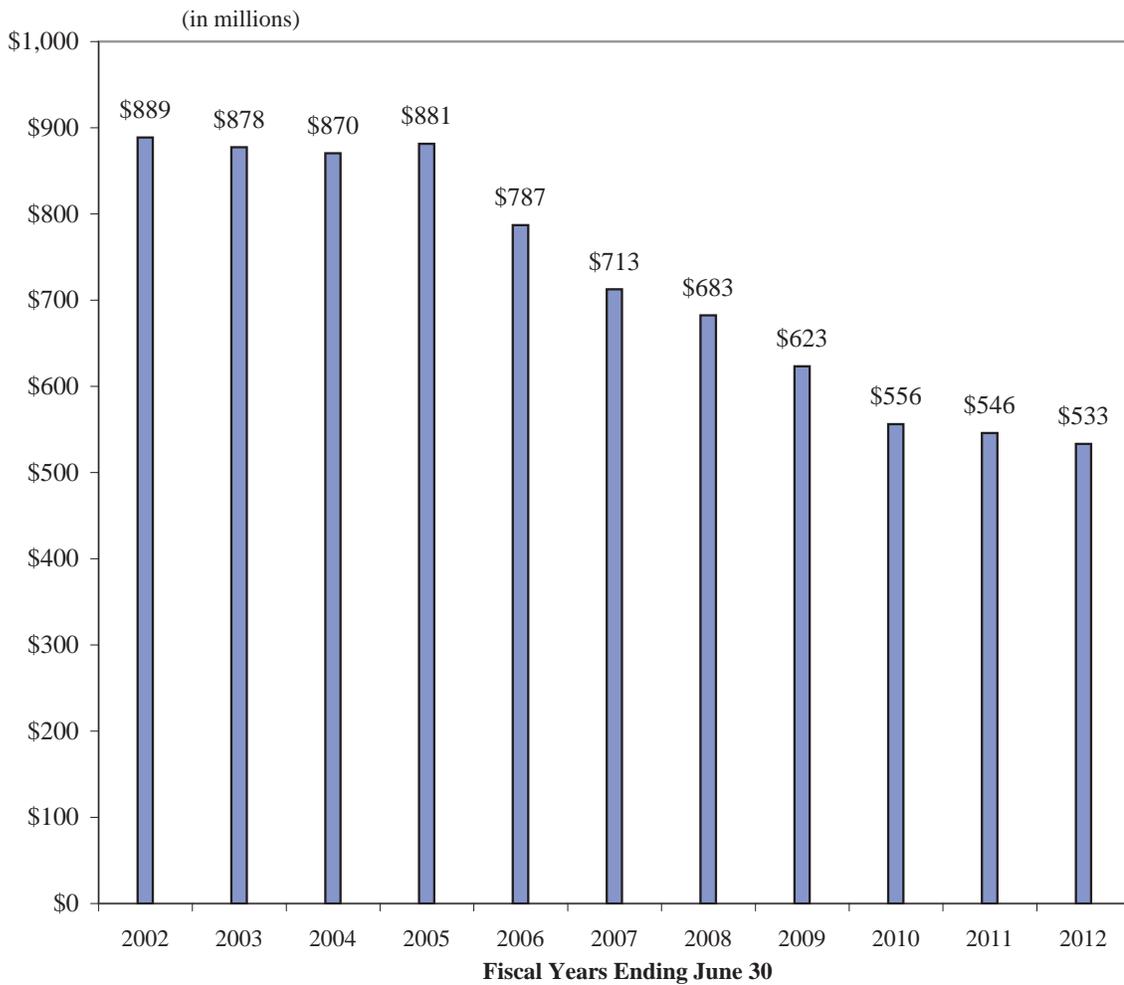
*Except for FY2005, the number of licensees reporting activity has decreased each year since 1995.*



*Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.*

Source: Washington State Gambling Commission

**Gross Receipts**  
 Fiscal Year Ending June 30, 2012  
 (only includes licensees reporting activity)



*Total gross receipts continue to decline in Fiscal Year 2012.*

*Historically, the high point for total gambling gross receipts was in FY2001 with \$901.6 million.*

*FY2012 gross receipts are at approximately the same level as FY1989's \$539.8 million.*

Source: Washington State Gambling Commission

# OVERVIEW

## By County Fiscal Year Ending June 30, 2012

The top three counties for gross receipts are King, Pierce, and Snohomish.

King, Pierce, and Snohomish also had the most prizes paid out.

King, Pierce, and Clark reported the most in net receipts.

One operator may hold more than one gambling license, since a different license is generally required for each activity.

Average number of licenses is computed by dividing the total licenses reporting activity for the year by the number of reporting periods.

Revenues are for gambling activity only, and do not reflect expenses for either the gambling or non-gambling portions of the organization's activities.

<u>County</u>	<u>Number of Licensees*</u>	<u>Gross Receipts</u>	<u>Prizes Paid</u>	<u>Net Receipts</u>
Adams	9	\$251,858	\$175,578	\$76,280
Asotin	18	1,758,210	576,126	1,182,084
Benton	77	20,559,981	8,224,974	12,335,007
Chelan	43	5,567,188	3,861,853	1,705,335
Clallam	34	2,061,925	1,346,092	715,833
Clark	110	47,896,656	11,373,778	36,522,878
Columbia	6	249,393	169,164	80,229
Cowlitz	65	9,958,639	4,021,439	5,937,200
Douglas	13	5,543,687	1,558,989	3,984,698
Ferry	6	147,768	94,484	53,284
Franklin	20	7,730,699	890,173	6,840,526
Garfield	0	0	0	0
Grant	47	8,760,557	4,494,155	4,266,402
Grays Harbor	71	5,980,502	4,093,795	1,886,707
Island	33	3,246,068	1,862,445	1,383,623
Jefferson	9	324,106	219,294	104,812
King	476	161,794,700	50,452,650	111,342,050
Kitsap	81	15,391,629	7,549,912	7,841,717
Kittitas	30	3,643,380	1,803,402	1,839,978
Klickitat	17	1,036,131	703,259	332,872
Lewis	50	3,562,110	2,437,108	1,125,002
Lincoln	3	38,206	32,964	5,242
Mason	24	2,616,453	1,898,873	717,580
Okanogan	31	1,974,196	1,257,903	716,293
Pacific	36	3,647,946	2,430,504	1,217,442
Pend Oreille	12	123,975	81,589	42,386
Pierce	228	68,473,614	31,317,572	37,156,042
San Juan	10	546,309	384,253	162,056
Skagit	41	4,244,323	2,927,794	1,316,529
Skamania	6	155,081	105,270	49,811
Snohomish	192	54,758,224	24,297,538	30,460,686
Spokane	173	30,578,874	15,006,917	15,571,957
Stevens	29	638,831	446,229	192,602
Thurston	73	15,877,295	8,380,249	7,497,046
Wahkiakum	0	0	0	0
Walla Walla	24	2,574,967	1,192,471	1,382,496
Whatcom	49	9,429,915	5,052,986	4,376,929
Whitman	13	1,435,536	114,920	1,320,616
Yakima	86	20,974,759	9,599,140	11,375,619
Out of State **	20	9,671,131	1,993,253	7,677,878
<b>TOTAL</b>	<b>2,265</b>	<b>533,224,822</b>	<b>212,429,095</b>	<b>320,795,727</b>

\* Only includes licensees reporting activity.

\*\* Includes organizations whose primary business office is located outside WA state, yet conducted carnival activity throughout the state.

Source: Washington State Gambling Commission

**Manufacturer & Distributor Statistics**  
Fiscal Year Ending June 30, 2012

**OVERVIEW**

-- MANUFACTURERS --		
<b>Gross Sales to:</b>		
<b>Distributors</b>		
Pull-Tabs + Punchboards	\$6,937,508	5.3 %
Casino Gaming Equipment + Other	<u>25,295,246</u>	<u>19.4</u>
Sold to distributors	\$32,232,754	24.7 %
<b>Non-Distributors</b>		
Sold to non-distributors	<u>98,166,840</u>	<u>75.3</u>
Total Sales	<u><u>\$130,399,594</u></u>	<u><u>100.0</u></u> %
Number of Licensees Reporting Activity	33	

-- DISTRIBUTORS --		
<b>Gross Sales to:</b>		
<b>Operators</b>		
Pull-Tabs + Punchboards	\$14,852,102	70.3 %
Casino Gaming Equipment + Other	<u>6,285,983</u>	<u>29.7</u>
Total sales (1)	<u><u>\$21,138,085</u></u>	<u><u>100.0</u></u> %
Number of Licensees Reporting Activity	38	

(1) Sales of \$473,124 to other distributors are excluded.

Source: Washington State Gambling Commission

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# Nonprofit Licensees

See page 4 for summary of all activities.



# NONPROFIT OVERVIEW

## Summary of Activities Fiscal Year Ending June 30, 2012

*Punchboard/pull-tabs continue to bring more gross receipts into nonprofit organizations than bingo does.*

*Punchboard/pull-tabs also generate more in net receipts for the nonprofit organizations.*

*Two of the four nonprofit card rooms reported activity in FY2012.*

### This Year

For Fiscal Year Ending June 30, 2012

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Other (1)</u>	<u>Total</u>
Gross Receipts	\$35,761,017	\$36,998,574	\$26,695	\$8,743,354	\$359,358	\$81,888,998
Prizes Paid	\$26,996,473	\$26,177,307	\$0	\$3,859,580	\$81,228	\$57,114,588
Net Receipts	\$8,764,544	\$10,821,267	\$26,695	\$4,883,774	\$278,130	\$24,774,410

### Last Year

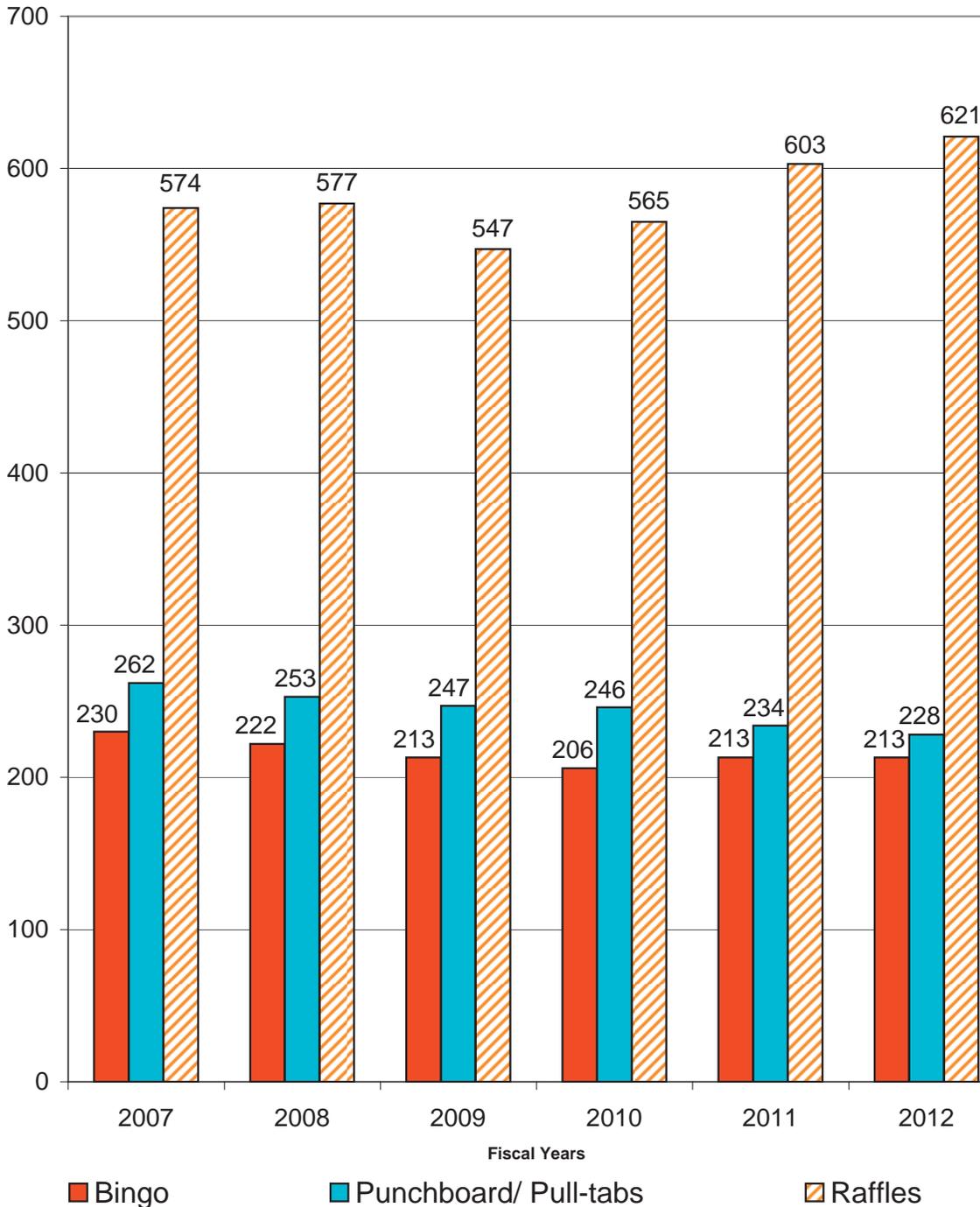
For Fiscal Year Ending June 30, 2011

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Other (1)</u>	<u>Total</u>
Gross Receipts	\$38,208,320	\$39,742,331	\$26,782	\$8,520,183	\$492,210	\$86,989,826
Prizes Paid	\$28,924,175	\$28,199,626	\$0	\$3,654,756	\$166,540	\$60,945,097
Net Receipts	\$9,284,145	\$11,542,705	\$26,782	\$4,865,427	\$325,670	\$26,044,729

(1) Includes Fund-Raising Events, Nonprofit Amusement Games, and Bingo at Agricultural Fairs.

**Number of Licenses**  
Fiscal Years Ending June 30

**NONPROFIT  
OVERVIEW**



*The number of Punchboard/Pull-tab licenses reporting activity continues to decline.*

*The number of Bingo licenses reporting activity in FY2012 remained the same as in the prior year.*

*During the fiscal year, the greatest number of nonprofit licenses continues to be for raffles, and that number has increased each of the last three years.*

*Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

# NONPROFIT OVERVIEW

## Gross Receipts Fiscal Years Ending June 30

*Both the nonprofit punchboard/pull-tab and bingo activities continue to decline.*

*Nonprofit punchboard/pull-tabs now generate more in gross receipts than bingo does, starting in FY2007.*

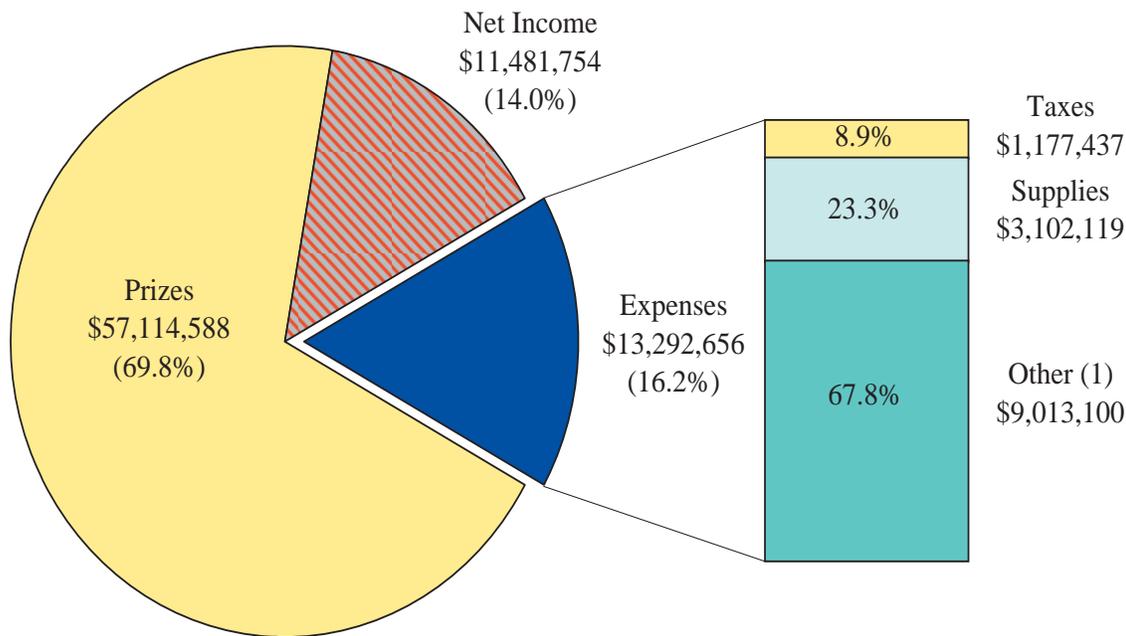


*Only includes licensees reporting activity.*

Source: Washington State Gambling Commission

**DISTRIBUTION OF GROSS GAMBLING RECEIPTS  
FOR THE YEAR ENDED JUNE 30, 2012**

**Gross Receipts**  
**\$81,888,998**



*Over two-thirds of a nonprofit's gambling revenues go out as prizes.*

*About 14% of gross receipts were available to go toward the stated purposes of the average nonprofit/charitable organization.*

(1) "Other" expenses include wages, rent, depreciation, advertising, contract services, cash over/short, etc.

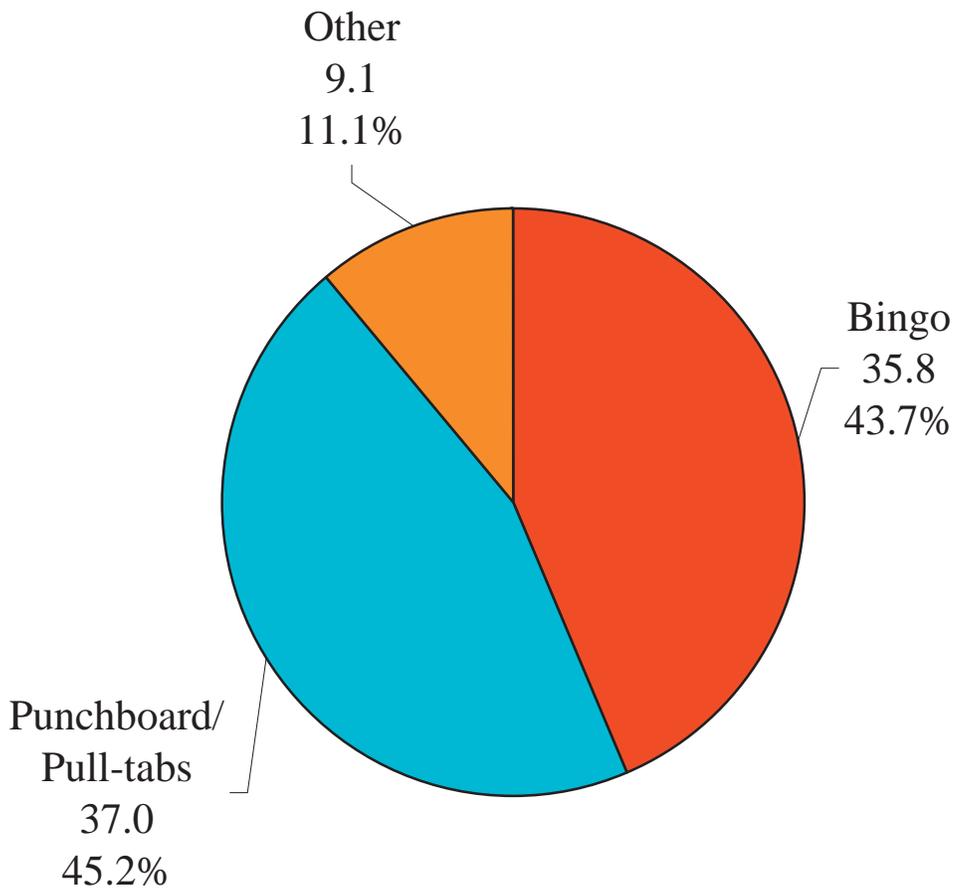
Source: Washington State Gambling Commission

*Detail may not add to totals, due to rounding.*

## Distribution of Gross Receipts

By Type of Activity  
Fiscal Year Ending June 30, 2012

### Nonprofit Activities (in millions)



"Other" includes Raffles, Fund Raising Events and Nonprofit Amusement Games.

Source: Washington State Gambling Commission

*Punchboard/pull-tab is now the leading activity for bringing gross receipts into the nonprofit organizations.*

**Overview**

Fiscal Year Ending June 30, 2012

*For the fiscal year, over 95% of bingo licenses are for smaller bingo operations (classes A-E).*

*Bingo operations that are mid-size (annual receipts of over \$650,000 but less than \$5,000,000, classes F-J) bring in over three-quarters of the total gross receipts.*

*The mid-size bingo (class F-J) operations also report over half of the total net income.*

*The largest licenses (classes K-S) did not have any licensees reporting activity during this fiscal year.*

*Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.*

Class	Gross Receipts Range	Number Reporting	PERCENT OF		
			Licensees	Gross	Net Income
A-C (Annual)*	\$1-\$150,000	192	90.1%	13.6%	27.8%
D-E (Quarterly)	\$150,001-\$650,000	11	5.2%	7.8%	16.0%
F-J (Quarterly)	\$650,001-\$5,000,000	10	4.7%	78.6%	56.2%
K-S (Quarterly)	Greater than \$5,000,000	0	0.0%	0.0%	0.0%
Total Licensees Reporting Activity		213			

\* Includes annual activity reports for licenses expiring in any of the 4 quarters of fiscal year ending June 30.

Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.

Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

Source: Washington State Gambling Commission

## Receipts & Expenses

### Smaller Bingo Operations

#### Fiscal Year Ending June 30, 2012

*In general, smaller bingo operations have lower wage expense and little or no depreciation.*

Class Definitions, Yearly Gross	ANNUAL REPORTS		QUARTERLY REPORTS	
	\$1-\$150,000 CLASS A - C		\$150,001-\$650,000 CLASS D - E	
<b>Gross Receipts</b>	\$4,872,418	100.0 %	\$2,786,563	100.0 %
Prizes Paid - Cash	3,621,151	74.3	2,030,969	72.9
- Merchandise	0	0.0	8,233	0.3
<b>Net Receipts</b>	\$1,251,267	25.7 %	\$747,361	26.8 %
<b>Expenses:</b>				
Wages	\$0	0.0 %	\$39,262	1.4 %
Supplies	0	0.0	69,053	2.5
License Fee	0	0.0	3,927	0.1
Taxes - Local	31,478	0.6	35,931	1.3
- State	0	0.0	4,909	0.2
- Federal	0	0.0	2,770	0.1
Building - Rent	0	0.0	5,073	0.2
- Depreciation	0	0.0	6,732	0.2
Equipment - Rent/Depreciation	0	0.0	2,555	0.1
Utilities/Repairs/Maintenance	0	0.0	6	0.0
Advertising	0	0.0	0	0.0
Contract Services	0	0.0	0	0.0
Other **	487,242	10.0	156,142	5.6
<b>Total Expenses</b>	\$518,720	10.6 %	\$326,354	11.7 %
<b>Net Income</b>	\$732,547	15.1 %	\$421,007	15.1 %
Average Net Income	\$3,815		\$38,273	
Net Income (Loss) from Retail Sales	\$143,099		\$16,282	
From Drawing Sales	\$0		\$766	
From Amusement Sales	\$0		\$0	
Donated Prizes	18,253		0	
Total Number of Sessions	7,380		1,246	
Total Attendance	242,680		69,390	
Average Attendance	33		56	
<b>Per Player Statistics:</b>				
Gross	\$20.08		\$40.16	
Prizes	\$14.92		\$29.39	
Expenses	\$2.14		\$4.70	
Net Income	\$3.02		\$6.07	

\*\* Other expenses for bingo classes A-C are estimated.  
Most expenses are no longer requested from bingo classes A-C, as of 1-1-2006.

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

Receipts & Expenses  
Larger Bingo Operations  
Fiscal Year Ending June 30, 2012

Class Definitions, Yearly Gross	QUARTERLY REPORTS					
	\$650,001-\$5,000,000		> \$5,000,000		TOTAL	
	CLASS F - J		CLASS K - S		LICENSES	
<b>Gross Receipts</b>	\$28,102,036	100.0 %	\$0	%	\$35,761,017	100.0 %
Prizes Paid - Cash	21,281,824	75.7	0		26,933,944	75.3
- Merchandise	54,296	0.2	0		62,529	0.2
<b>Net Receipts</b>	<b>\$6,765,916</b>	<b>24.1 %</b>	<b>\$0</b>	<b>%</b>	<b>\$8,764,544</b>	<b>24.5 %</b>
<b>Expenses:</b>						
Wages	\$537,282	1.9 %	\$0	%	\$576,544	1.6 %
Supplies	368,641	1.3	0		437,694	1.2
License Fee	20,253	0.1	0		24,180	0.1
Taxes - Local	213,880	0.8	0		281,289	0.8
- State	61,607	0.2	0		66,516	0.2
- Federal	38,531	0.1	0		41,301	0.1
Building - Rent	73,344	0.3	0		78,417	0.2
- Depreciation	157,642	0.6	0		164,374	0.5
Equipment - Rent/Depreciation	248,274	0.9	0		250,829	0.7
Utilities/Repairs/Maintenance	0	0.0	0		0	0.0
Advertising	0	0.0	0		0	0.0
Contract Services	0	0.0	0		0	0.0
Other	3,564,473	12.6	0		4,207,857	11.7
<b>Total Expenses</b>	<b>\$5,283,927</b>	<b>18.8 %</b>	<b>\$0</b>	<b>%</b>	<b>\$6,129,001</b>	<b>17.1 %</b>
<b>Net Income</b>	<b>\$1,481,989</b>	<b>5.3 %</b>	<b>\$0</b>	<b>%</b>	<b>\$2,635,543</b>	<b>7.4 %</b>
Average Net Income	\$148,199				\$12,373	
Net Income (Loss) from Retail Sales	\$39,543		\$0		\$198,924	
From Drawing Sales	\$1,340		\$0		\$2,106	
From Amusement Sales	\$17,383		\$0		\$17,383	
Donated Prizes	0		0		18,253	
Total Number of Sessions	7,864		0		16,490	
Total Attendance	506,240		0		818,310	
Average Attendance	64				50	
<b>Per Player Statistics:</b>						
Gross	\$55.51				\$43.70	
Prizes	\$42.15				\$32.99	
Expenses	\$10.44				\$7.49	
Net Income	\$2.93				\$3.22	

*In general, larger bingo operations have higher wage expense and more depreciation expense.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**Top 10 Bingo by Gross Receipts**  
Fiscal Year Ending June 30, 2012

*While these top 10 represent only 4.7% of the bingo licensees reporting this fiscal year, they represent 76.7% of the total gross receipts, 77.1% of total prizes paid out, and 56.8% of net income available for charitable/nonprofit purposes.*

*These top 10 have 60.5% of the total attendance for bingo.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

**BY GROSS RECEIPTS**

	Gross Receipts	Prizes Paid	Prizes Paid %	Wages	Other Expenses	Net Income	Net Income %
1 40 & 8 # 00099/Vancouver	\$4,727,621	\$3,309,808	70.0%	\$85,888	\$975,221	\$442,592	9.4%
2 Seattle Junior Hockey/Mountlake Terrace	3,135,856	2,438,726	77.8%	52,215	606,387	90,743	2.9%
3 Rotary Club/Columbia Center/Kennewick	3,008,835	2,185,445	72.6%	58,530	567,398	255,992	8.5%
4 Amvets #00001/Tacoma	2,953,411	2,359,436	79.9%	38,701	382,224	211,751	7.2%
5 Leon Sullivan Health Care Cntr/Renton	2,892,668	2,101,339	72.6%	59,276	667,981	123,348	4.3%
6 Spokane Youth Sports Assn./Spokane	2,885,967	2,272,541	78.7%	59,754	532,477	80,949	2.8%
7 Sister Rebecca Berghoff Fdn./Union Gap	2,259,183	1,683,090	74.5%	52,650	518,235	57,858	2.6%
8 Gateways For Youth & Families/Tacoma	2,193,997	1,796,591	81.9%	31,160	275,048	122,358	5.6%
9 O I C Of Washington/Yakima	2,121,759	1,702,723	80.3%	39,910	409,652	9,384	0.4%
10 American Legion 00176/Clark Co.	1,265,123	967,730	76.5%	18,315	195,285	102,108	8.1%
	<u>\$27,444,420</u>	<u>\$20,817,429</u>	<u>75.9%</u>	<u>\$496,399</u>	<u>\$5,129,908</u>	<u>\$1,497,083</u>	<u>5.5%</u>

**PER PLAYER AVERAGES**

	Attendance	Gross	Expenses	Net Income
1 40 & 8 # 00099/Vancouver	90,226	\$52.40	\$11.76	\$4.91
2 Seattle Junior Hockey/Mountlake Terrace	61,242	51.20	10.75	1.48
3 Rotary Club/Columbia Center/Kennewick	60,601	49.65	10.33	4.22
4 Amvets #00001/Tacoma	41,661	70.89	10.10	5.08
5 Leon Sullivan Health Care Cntr/Renton	52,265	55.35	13.91	2.36
6 Spokane Youth Sports Assn./Spokane	56,983	50.65	10.39	1.42
7 Sister Rebecca Berghoff Fdn./Union Gap	37,960	59.51	15.04	1.52
8 Gateways For Youth & Families/Tacoma	35,453	61.88	8.64	3.45
9 O I C Of Washington/Yakima	37,125	57.15	12.11	0.25
10 American Legion 00176/Clark Co.	21,200	59.68	10.08	4.82
	<u>494,716</u>	<u>\$55.48</u>	<u>\$11.37</u>	<u>\$3.03</u>

Source: Washington State Gambling Commission

**By County**  
Fiscal Year Ending June 30, 2012

**BINGO**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	1	\$2,772	\$2,099	\$673	\$0
Asotin	0	0	0	0	0
Benton	8	3,082,068	2,235,121	846,947	41,353
Chelan	4	278,818	185,680	93,138	4
Clallam	9	556,608	402,983	153,625	4,611
Clark	16	6,108,299	4,359,742	1,748,557	85,912
Columbia	1	36,003	28,769	7,234	723
Cowlitz	11	687,902	487,900	200,002	12,404
Douglas	1	86,006	57,969	28,037	0
Ferry	2	5,449	2,722	2,727	0
Franklin	0	0	0	0	0
Garfield	0	0	0	0	0
Grant	9	565,983	449,644	116,339	3,949
Grays Harbor	10	406,626	306,874	99,752	6,960
Island	6	256,508	203,324	53,184	743
Jefferson	3	81,879	66,425	15,454	0
King	29	4,171,190	3,071,945	1,099,245	24,581
Kitsap	10	1,382,763	995,072	387,691	18,352
Kittitas	2	102,749	63,878	38,871	0
Klickitat	1	16,384	13,086	3,298	0
Lewis	3	182,449	111,392	71,057	0
Lincoln	0	0	0	0	0
Mason	4	52,389	31,653	20,736	179
Okanogan	2	45,479	35,967	9,512	0
Pacific	6	304,396	242,648	61,748	2,337
Pend Oreille	2	31,016	22,961	8,055	0
Pierce	17	5,621,559	4,527,802	1,093,757	3,296
San Juan	2	11,756	7,351	4,405	0
Skagit	1	32,798	24,826	7,972	0
Skamania	0	0	0	0	0
Snohomish	19	3,696,825	2,880,425	816,400	20,279
Spokane	11	3,036,957	2,393,254	643,703	527
Stevens	5	61,469	49,265	12,204	0
Thurston	5	168,526	125,750	42,776	2,627
Wahkiakum	0	0	0	0	0
Walla Walla	3	211,998	162,792	49,206	2,541
Whatcom	4	73,811	46,819	26,992	106
Whitman	0	0	0	0	0
Yakima	6	4,401,582	3,400,335	1,001,247	49,805
<b>Total</b>	<b>213</b>	<b>\$35,761,017</b>	<b>\$26,996,473</b>	<b>\$8,764,544</b>	<b>\$281,289</b>

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

*Top 3 counties for bingo gross receipts are Clark, Pierce, and Yakima (followed by King and Snohomish).*

*Top 3 counties for prizes paid are Pierce, Clark, and Yakima.*

*Top 3 counties for bingo taxes to local communities are Clark, Yakima, and Benton.*

*Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

# PUNCHBOARD/ PULL-TABS (NONPROFIT)

## Receipts & Expenses Fiscal Year Ending June 30, 2012

*A few years ago, nonprofit punchboards and pull-tabs started being reported together, as punchboards then represented less than 1% of the combined total gross receipts.*

*Over 10% of gross receipts remained as net income, to support their charitable/nonprofit purposes.*

*See page 32 for the commercial portion of punchboard/pull-tab activity.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

<b>Combined Totals:</b>		
Gross Receipts	\$36,998,574	100.0 %
Prizes -Cash	25,861,579	69.9
-Merchandise	315,728	0.9
<b>Total Net Receipts</b>	<b>\$10,821,267</b>	<b>29.2 %</b>

Expenses:		
Wages	\$200,509	0.5 %
Supplies	2,630,298	7.1
License Fee	22,153	0.1
Tax Local	706,928	1.9 %
-State	25,280	0.1
-Federal	14,033	0.0
Equipment	9,702	0.0
Contract Services	0	0.0
Over/Short & Other Expenses	3,158,041	8.5
Occupancy	130,055	0.4
Advertising	0	0.0
<b>Total Expenses</b>	<b>\$6,896,999</b>	<b>18.6 %</b>

<b>Net Income</b>	<b>\$3,924,268</b>	<b>10.6 %</b>
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Average Net Income	\$17,212
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Number of Licensees:	
- Reporting Activity	228
- Reporting No Activity	4
- Not Reporting	5
<b>Total</b>	<b>237</b>

Source: Washington State Gambling Commission

**By County**  
Fiscal Year Ending June 30, 2012

**PUNCHBOARD/  
PULL-TABS  
(NONPROFIT)**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	2	\$194,371	\$144,686	\$49,685	\$589
Asotin	2	596,470	406,137	190,333	5,884
Benton	4	1,614,173	1,142,981	471,192	34,545
Chelan	4	1,023,556	722,897	300,659	2
Clallam	4	588,659	406,668	181,991	17,673
Clark	10	3,426,825	2,533,802	893,023	88,279
Columbia	1	183,939	122,123	61,816	2,758
Cowlitz	8	1,041,664	722,468	319,196	28,877
Douglas	1	27,060	17,399	9,661	0
Ferry	1	74,254	48,838	25,416	1,484
Franklin	2	364,502	234,988	129,514	13,540
Garfield	0	0	0	0	0
Grant	10	1,217,564	830,151	387,413	18,648
Grays Harbor	12	1,380,677	990,006	390,671	26,197
Island	7	1,389,576	943,458	446,118	11,491
Jefferson	1	30,206	21,802	8,404	0
King	27	5,003,980	3,565,425	1,438,555	146,499
Kitsap	9	1,041,398	737,746	303,652	30,388
Kittitas	5	455,355	295,907	159,448	3,146
Klickitat	3	332,239	242,470	89,769	4,581
Lewis	8	558,216	375,895	182,321	329
Lincoln	0	0	0	0	0
Mason	3	499,413	372,512	126,901	3,569
Okanogan	6	801,881	538,912	262,969	3,302
Pacific	6	1,792,492	1,306,832	485,660	40,169
Pend Oreille	2	31,663	19,656	12,007	0
Pierce	15	2,395,310	1,727,931	667,379	20,175
San Juan	2	175,612	123,536	52,076	0
Skagit	8	1,038,773	706,243	332,530	13,053
Skamania	2	121,093	84,941	36,152	599
Snohomish	19	4,203,829	3,015,646	1,188,183	107,713
Spokane	14	2,023,531	1,385,145	638,386	39,282
Stevens	2	82,592	67,137	15,455	23
Thurston	7	648,280	447,100	201,180	8,964
Wahkiakum	0	0	0	0	0
Walla Walla	3	469,413	379,078	90,335	7,336
Whatcom	6	584,365	428,382	155,983	5,027
Whitman	2	113,703	72,760	40,943	0
Yakima	10	1,471,940	995,649	476,291	22,806
<b>Total</b>	<b>228</b>	<b>\$36,998,574</b>	<b>\$26,177,307</b>	<b>\$10,821,267</b>	<b>\$706,928</b>

*Top 3 counties for nonprofit punchboard pull-tab gross receipts, prizes paid, and net receipts are King, Snohomish, and Clark.*

*Top 3 counties for reported local taxes are also King, Snohomish, and Clark.*

*Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

\*Only includes licensees reporting activity.

Source: Washington State Gambling Commission

## Receipts & Expenses Fiscal Year Ending June 30, 2012

*Raffles paid out prizes worth over 44% of their gross receipts.*

Gross Receipts	\$8,743,354	100.0 %
Prizes Paid	<u>3,859,580</u>	<u>44.1</u>
<b>Net Receipts</b>	<b>\$4,883,774</b>	<b>55.9 %</b>
Taxes - Local	36,118	0.4 %
Cash (Over)/Short	49,400	0.6
Number Of Licensees:		
- Reporting Activity	621	
- Reporting No Activity	91	
- Not Reporting	<u>69</u>	
Total	781	
<b>Donated Prizes</b>	<b>\$1,664,012</b>	
(Included In Prizes Paid)		

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

## By County

Fiscal Year Ending June 30, 2012

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts
Adams	4	\$16,143	\$6,076	\$10,067
Asotin	7	31,047	11,321	19,726
Benton	28	428,340	133,245	295,095
Chelan	15	197,962	102,126	95,836
Clallam	11	225,817	53,022	172,795
Clark	24	151,811	70,486	81,325
Columbia	2	6,988	5,895	1,093
Cowlitz	16	147,496	70,402	77,094
Douglas	2	819	5,418	-4,599
Ferry	2	1,673	1,013	660
Franklin	9	75,657	31,752	43,905
Garfield	0	0	0	0
Grant	12	69,149	29,329	39,820
Grays Harbor	15	114,063	58,433	55,630
Island	8	38,722	12,574	26,148
Jefferson	1	10,000	1,350	8,650
King	163	2,654,787	1,177,415	1,477,372
Kitsap	15	217,969	98,699	119,270
Kittitas	8	47,112	27,956	19,156
Klickitat	4	4,313	1,739	2,574
Lewis	15	124,619	74,494	50,125
Lincoln	1	1,000	435	565
Mason	4	9,436	7,336	2,100
Okanogan	11	60,942	29,235	31,707
Pacific	10	84,472	48,135	36,337
Pend Oreille	2	9,008	4,600	4,408
Pierce	44	698,003	233,292	464,711
San Juan	2	12,755	11,827	928
Skagit	10	116,917	38,966	77,951
Skamania	2	2,335	1,623	712
Snohomish	49	820,583	332,965	487,618
Spokane	52	894,067	406,069	487,998
Stevens	9	18,839	16,743	2,096
Thurston	11	117,289	34,901	82,388
Wahkiakum	0	0	0	0
Walla Walla	10	136,605	65,952	70,653
Whatcom	12	105,143	65,018	40,125
Whitman	4	17,160	7,418	9,742
Yakima	23	372,273	139,746	232,527
Out of State	4	702,040	442,574	259,466
<b>Total</b>	<b>621</b>	<b>\$8,743,354</b>	<b>\$3,859,580</b>	<b>\$4,883,774</b>

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

*Top 3 counties for raffle gross receipts are King, Spokane, and Snohomish.*

*Top 3 counties for prizes paid are King, Spokane, and Snohomish.*

*Top 3 counties for net receipts are King, Spokane, and Snohomish.*

*Top 3 counties for number of raffles are King, Spokane, and Snohomish.*

*In-state raffle representatives, for out-of-state organizations, operate in multiple locations.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

**FUNDRAISING EVENTS  
and  
AMUSEMENT GAMES  
(NONPROFIT)**

**Receipts & Expenses**  
Fiscal Year Ending June 30, 2012

	<u>Fundraising Events</u>		<u>Nonprofit Amusement Games (1)</u>	
Gross Receipts	\$ 240,686	100.0 %	\$ 118,672	100.0 %
Prizes Paid	<u>39,521</u>	<u>16.4</u>	<u>41,707</u>	<u>35.1</u>
Net Receipts	\$ 201,165	83.6 %	\$ 76,965	64.9 %
Taxes Local (Over)/Short	2,120 521	0.9 % 0.2	1,867 1,254	1.6 % 1.1
Number Of Licensees:				
- Reporting Activity	48		30	
- Reporting No Activity	6		71	
- Not Reporting	<u>4</u>		<u>7</u>	
Total	58		108	

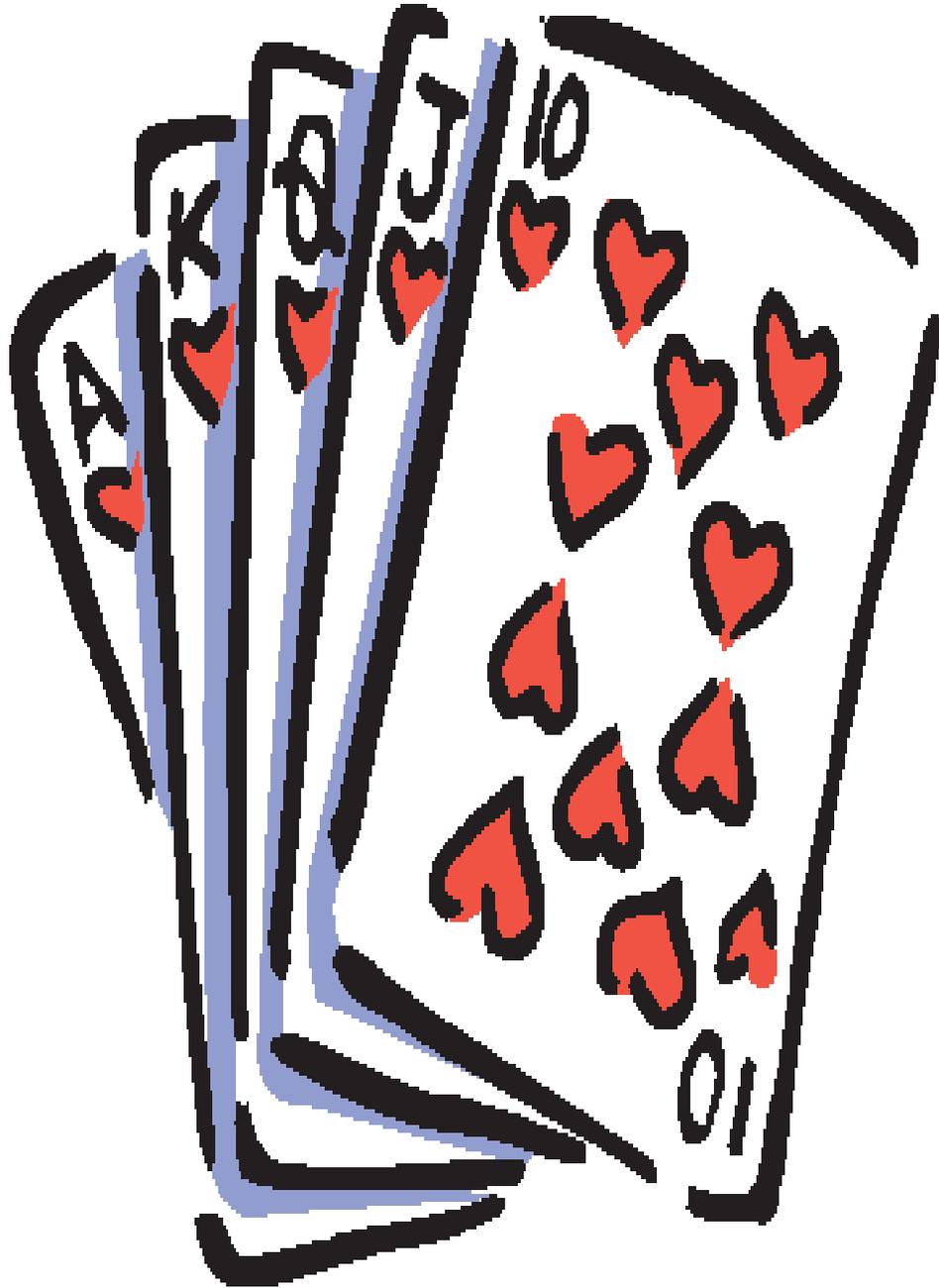
(1) Includes Agricultural Fair activity, if any.

*Revenue & expenses  
are for gambling  
activity only and  
do not reflect all  
operating costs of the  
non-gambling  
portions of the  
nonprofit business or  
organization.*

Source: Washington State Gambling Commission

# Commercial Licensees

See page 4 for Gambling Trends.



# COMMERCIAL OVERVIEW

## Summary of Activities Fiscal Year Ending June 30, 2012

### This Year

For Fiscal Year Ending June 30, 2012

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Amusement Games</u>	<u>Total</u>
Gross Receipts	\$201,963,489	\$228,482,861	\$20,889,474	\$451,335,824
Prizes	<u>\$145,392,604</u>	<u>\$6,335,629</u>	<u>\$3,586,274</u>	<u>\$155,314,507</u>
Net Receipts	\$56,570,885	\$222,147,232	\$17,303,200	\$296,021,317

### Last Year

For Fiscal Year Ending June 30, 2011

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Amusement Games</u>	<u>Total</u>
Gross Receipts	\$208,723,175	\$231,042,888	\$19,144,156	\$458,910,219
Prizes	<u>\$150,645,548</u>	<u>\$5,355,231</u>	<u>\$3,473,966</u>	<u>\$159,474,745</u>
Net Receipts	\$58,077,627	\$225,687,657	\$15,670,190	\$283,765,284

*Compared to last year, gross receipts for commercial punchboards/pull-tabs and card rooms decreased.*

*Gross receipts for amusement games increased, when compared to the prior year.*

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
  - a) chair rental fees,
  - b) per hand fees, rakes and other fees collected in non-house-banked card rooms,
  - c) "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

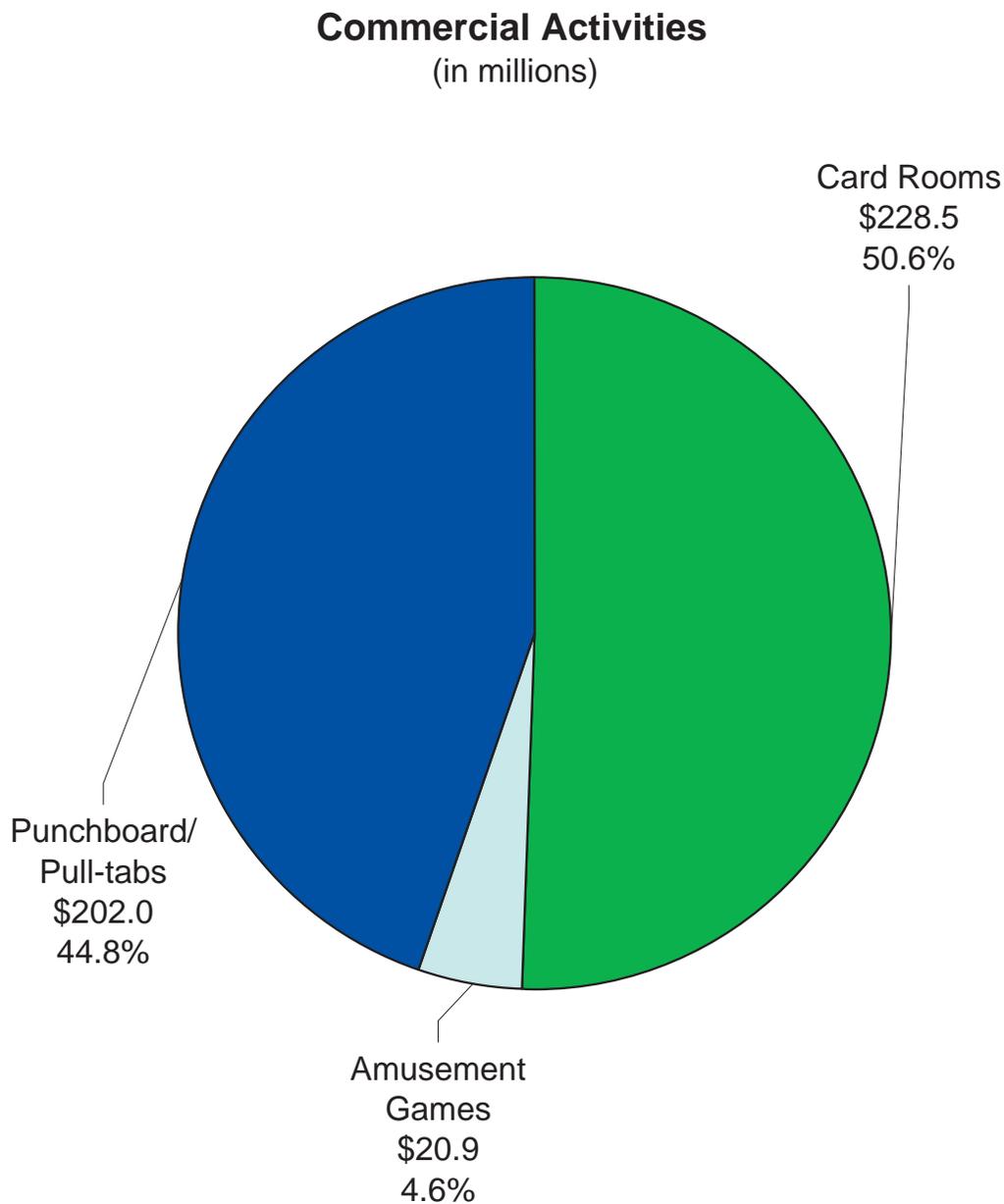
Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

## Distribution of Gross Receipts

By Type of Activity

Fiscal Year Ending June 30, 2012



*Punchboard/  
pull-tab and  
card room  
activities  
each generate  
about half of the  
commercial sector's  
gross receipts.*

Source: Washington State Gambling Commission

# COMMERCIAL OVERVIEW

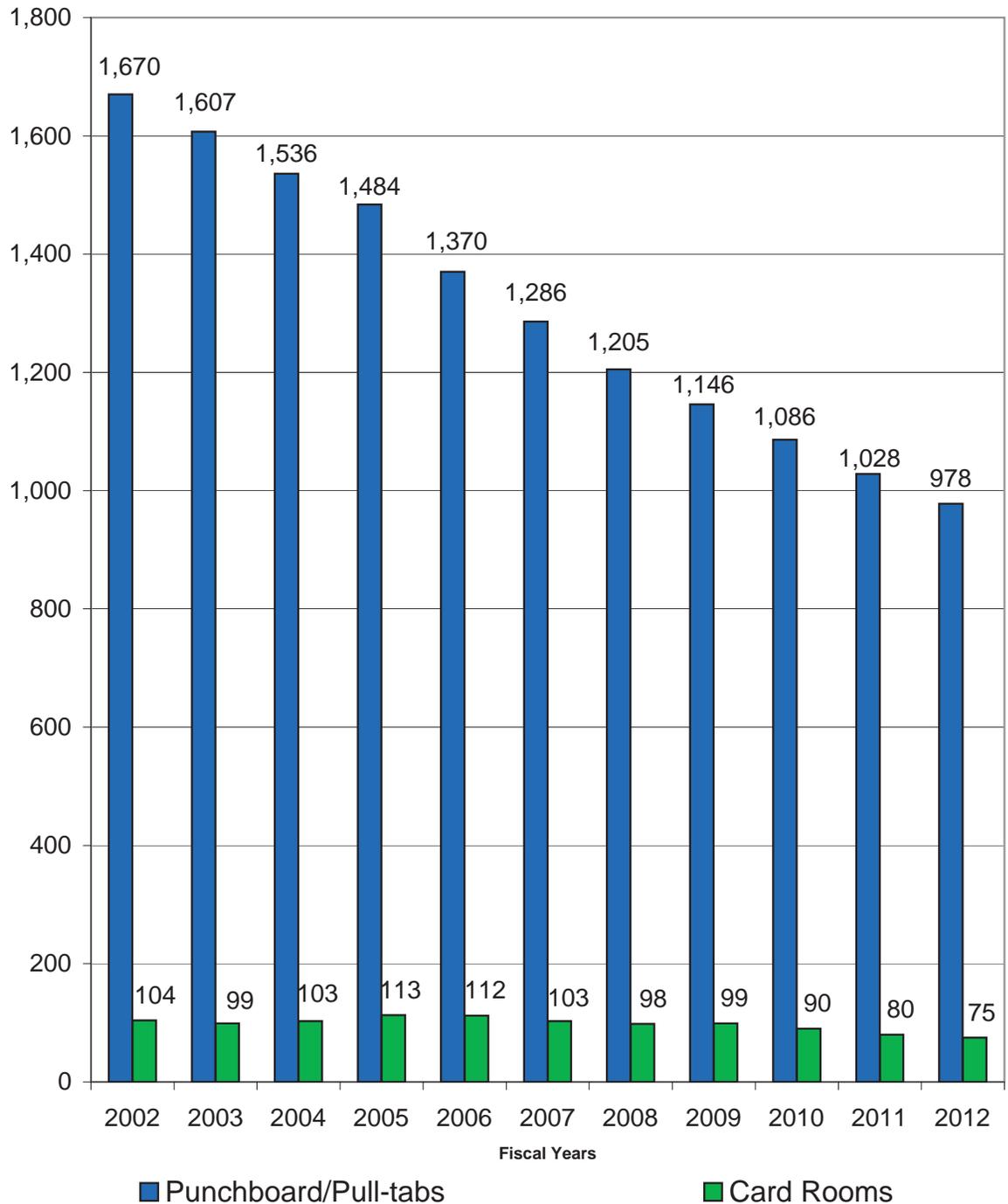
## Number of Licenses Fiscal Years Ending June 30

*The number of punchboard/pull-tab licenses continued to decrease.*

*The number of card room licenses decreased, from last year.*

*Only includes licensees reporting activity.*

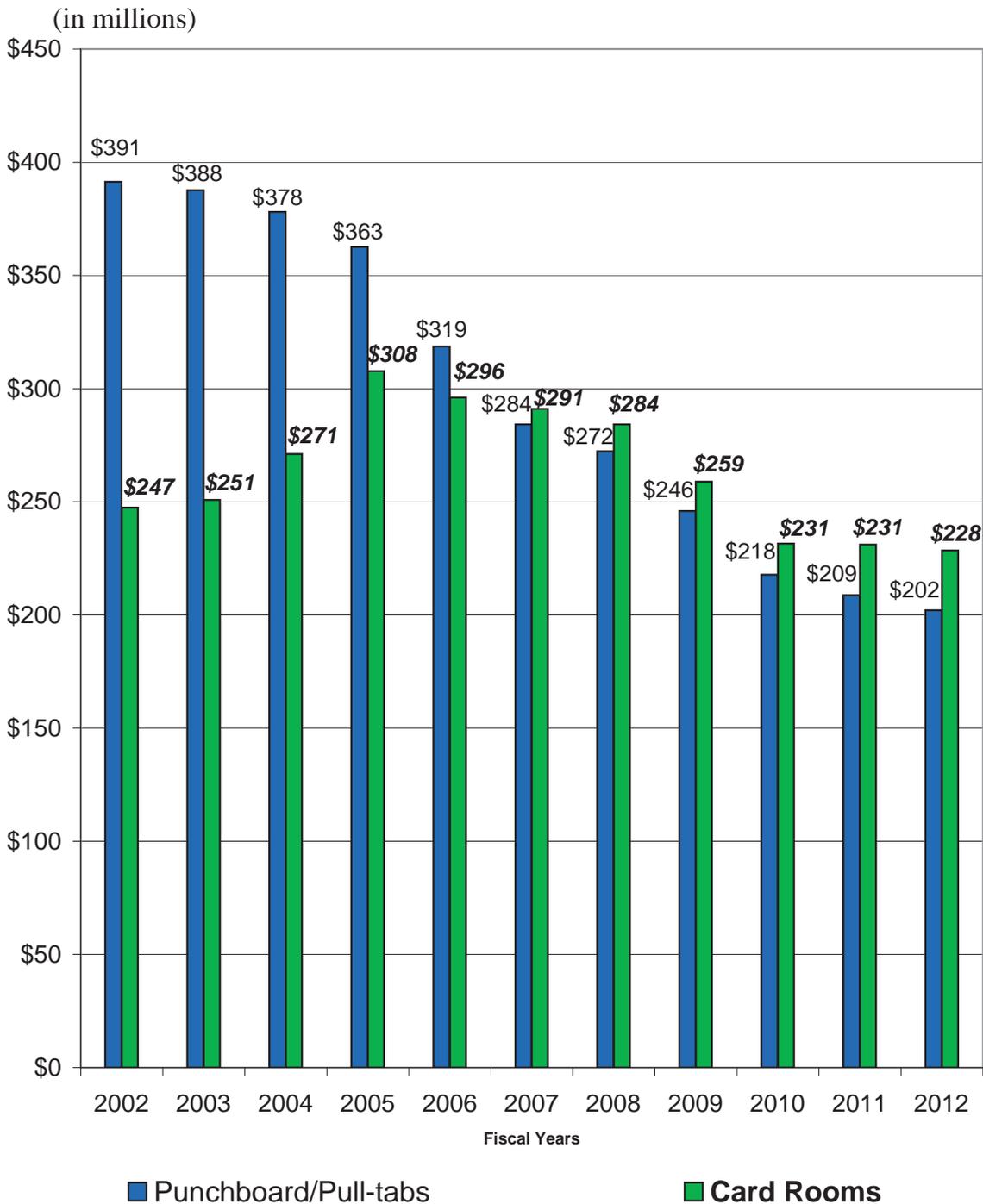
*Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.*



Source: Washington State Gambling Commission

**Gross Receipts**  
Fiscal Years Ending June 30

**COMMERCIAL  
OVERVIEW**



*Gross receipts for commercial punchboards/pull-tabs decreased 3.2%, since last year.*

*Commercial card room gross receipts decreased 1.1%, since last year.*

*Only includes licensees reporting activity.*

Source: Washington State Gambling Commission

**PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)**

**Receipts**

Fiscal Year Ending June 30, 2012

<b>Combined Totals:</b>		
Gross Receipts	\$201,963,489	100.0 %
Prizes -Cash	144,214,410	71.4
-Merchandise	1,178,194	0.6
<b>Total Net Receipts</b>	<b>\$56,570,885</b>	<b>28.0 %</b>

Tax	Local	7,544,414	3.7 %
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Number Of Licensees:		
- Reporting Activity		978
- Reporting No Activity		39
- Not Reporting		59
<b>Total</b>		<b>1,076</b>

*See page 22 for the nonprofit portion of punchboard/pull-tab activity.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

Source: Washington State Gambling Commission

**By County**  
Fiscal Year Ending June 30, 2012

**PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	2	\$38,572	\$22,717	\$15,855	\$834
Asotin	4	194,689	136,067	58,622	3,906
Benton	27	6,112,138	4,294,459	1,817,679	204,811
Chelan	18	3,927,686	2,826,012	1,101,674	24,077
Clallam	9	689,275	482,723	206,552	18,907
Clark	39	6,102,443	4,168,201	1,934,242	292,534
Columbia	1	20,026	12,377	7,649	268
Cowlitz	26	3,883,993	2,637,949	1,246,044	207,055
Douglas	7	1,947,115	1,426,050	521,065	2,222
Ferry	1	66,392	41,911	24,481	1,328
Franklin	8	779,082	506,444	272,638	38,955
Garfield	0	0	0	0	0
Grant	14	4,182,367	3,103,851	1,078,516	90,078
Grays Harbor	34	3,984,136	2,719,982	1,264,154	103,190
Island	8	1,025,352	702,735	322,617	3,311
Jefferson	3	190,125	129,317	60,808	0
King	198	52,580,959	38,527,105	14,053,854	3,000,820
Kitsap	42	7,846,755	5,561,452	2,285,303	253,075
Kittitas	13	1,971,566	1,399,323	572,243	27,109
Klickitat	6	632,934	441,654	191,280	7,945
Lewis	22	2,680,105	1,874,000	806,105	42,354
Lincoln	2	37,206	32,529	4,677	272
Mason	13	2,055,215	1,487,372	567,843	95,366
Okanogan	9	1,014,405	643,070	371,335	1,633
Pacific	12	1,103,566	734,347	369,219	33,190
Pend Oreille	4	50,846	34,299	16,547	50
Pierce	134	32,824,322	23,943,166	8,881,156	1,174,253
San Juan	4	346,186	241,539	104,647	1,017
Skagit	22	3,055,835	2,157,759	898,076	87,584
Skamania	1	28,843	18,006	10,837	384
Snohomish	93	24,456,661	17,428,786	7,027,875	1,038,435
Spokane	75	13,453,110	9,938,069	3,515,041	205,213
Stevens	11	471,630	310,055	161,575	978
Thurston	44	10,162,234	7,509,323	2,652,911	277,833
Wahkiakum	0	0	0	0	0
Walla Walla	7	820,100	561,776	258,324	19,106
Whatcom	24	6,188,132	4,504,160	1,683,972	92,888
Whitman	2	39,579	26,219	13,360	0
Yakima	39	6,999,909	4,807,800	2,192,109	193,433
<b>Total</b>	<b>978</b>	<b>\$201,963,489</b>	<b>\$145,392,604</b>	<b>\$56,570,885</b>	<b>\$7,544,414</b>

\*Only includes licensees reporting activity.

Source: Washington State Gambling Commission

*Top 3 counties for commercial punchboard/pull-tab gross receipts are King, Pierce, and Snohomish.*

*Top 3 counties for prizes paid and net receipts are also King, Pierce, and Snohomish.*

*King also had the most in reported local taxes, followed by Pierce and Snohomish.*

*Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

# CARD ROOMS

## Receipts

Fiscal Year Ending June 30, 2012

	House-Banked Licenses		Non House-Banked Licenses		Total Licenses	
Gross Receipts (1)	\$226,467,726	100.0 %	\$2,015,135	100.0 %	\$228,482,861	100.0 %
Prizes (2) -Cash	3,053,682	1.3	43,934	2.2	3,097,616	1.4
-Merchandise	3,219,322	1.4	18,691	0.9	3,238,013	1.4
Net Receipts	\$220,194,722	97.2 %	\$1,952,510	96.9 %	\$222,147,232	97.2 %
Tax Local	21,482,034	9.5 %	197,498	9.8 %	21,679,532	9.5 %
Number Of Commercial Licensees (3):						
- Reporting Activity	63		12		75	
- Reporting No Activity	1		6		7	
- Not Reporting	2		1		3	
Total	66		19		85	

### Card room definitions:

(1) Gross Receipts - includes funds from three types of card room activities:

- chair rental fees,
- per hand fees, rakes and other fees collected in non-house-banked card rooms,
- "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

(2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

(3) Reported activity includes only those card rooms licensed to collect fees or operate house-banked card games (Classes B, C, E, F, or house-banked licenses).

Source: Washington State Gambling Commission

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

**By County**  
Fiscal Year Ending June 30, 2012

**CARD ROOMS**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	899,552	22,401	877,151	54,149
Benton	4	8,432,092	291,694	8,140,398	809,750
Chelan	0	0	0	0	0
Clallam	0	0	0	0	0
Clark	4	31,014,074	66,849	30,947,225	3,092,409
Columbia	0	0	0	0	0
Cowlitz	2	4,132,184	90,558	4,041,626	302,120
Douglas	2	3,482,687	52,153	3,430,534	277,035
Ferry	0	0	0	0	0
Franklin	1	6,511,458	116,989	6,394,469	651,147
Garfield	0	0	0	0	0
Grant	1	2,251,860	0	2,251,860	223,615
Grays Harbor	0	0	0	0	0
Island	2	534,236	0	534,236	0
Jefferson	1	11,896	400	11,496	0
King	22	92,368,299	3,375,942	88,992,357	8,856,131
Kitsap	3	4,890,992	156,697	4,734,295	133,048
Kittitas	2	1,066,598	16,338	1,050,260	65,096
Klickitat	1	50,041	4,288	45,753	862
Lewis	0	0	0	0	0
Lincoln	0	0	0	0	0
Mason	0	0	0	0	0
Okanogan	1	3,176	0	3,176	0
Pacific	0	0	0	0	0
Pend Oreille	0	0	0	0	0
Pierce	7	24,887,351	351,110	24,536,241	2,529,924
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	6	21,431,173	569,463	20,861,710	2,113,564
Spokane	7	9,698,527	753,636	8,944,891	969,024
Stevens	0	0	0	0	0
Thurston	2	4,618,081	232,875	4,385,206	402,434
Wahkiakum	0	0	0	0	0
Walla Walla	1	936,851	22,873	913,978	73,119
Whatcom	1	2,447,812	0	2,447,812	243,698
Whitman	1	1,234,576	0	1,234,576	125,013
Yakima	3	7,579,345	211,363	7,367,982	757,394
<b>Total</b>	<b>75</b>	<b>\$228,482,861</b>	<b>\$6,335,629</b>	<b>\$222,147,232</b>	<b>\$21,679,532</b>

*King leads all counties by a substantial amount for gross receipts from card rooms.*

*After King, the counties with the most gross receipts are Clark, Pierce, and Snohomish.*

*King operators reported over \$8.8 million in local taxes from their card rooms.*

*Clark operators reported nearly \$3.1 million in local taxes from their card rooms.*

*Pierce operators reported over \$2.5 million in local taxes.*

*Snohomish operators reported over \$2.1 million in local taxes.*

*Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

\*Only includes licensees reporting activity.

Source: Washington State Gambling Commission

Gross Receipts	\$	20,889,474	100.0 %
Prizes Paid		<u>3,586,274</u>	<u>17.2</u>
Net Receipts	\$	17,303,200	82.8 %
Taxes Local		285,409	1.4 %
(Over)/Short		4,020	0.0
Number Of Licensees:			
- Reporting Activity		70	
- Reporting No Activity		4	
- Not Reporting		<u>9</u>	
Total		83	

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*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

Source: Washington State Gambling Commission

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