

# GAMBLING STATISTICS FOR OCTOBER - DECEMBER 2012



Our Mission: Protect the  
Public by Ensuring that  
Gambling is Legal & Honest



## Washington State Gambling Commission

*The Gambling Commission was created in 1973.  
See RCW 9.46 and WAC 230 for rules governing  
gambling activity in the State of Washington.  
Search tools are available on our agency web site at  
[www.wsgc.wa.gov](http://www.wsgc.wa.gov) (Rules & Laws on home page menu).*

Dave Trujillo, Interim Director

*[www.wsgc.wa.gov](http://www.wsgc.wa.gov) (Rules & Laws on home page menu).*

*Our Mission: - Protect the public by ensuring that gambling is legal and honest.*

*Our Vision: - We will maintain public confidence by*

- Conducting a fair and effective gambling regulatory and enforcement program*
- Investigating illegal activities*
- Building positive partnerships and relationships*
- Providing a workplace that allows employees to excel at their jobs*
- Anticipating and responding to the evolving gambling industry.*

*Our Values: - We Value Integrity, Professionalism, Respect and Diversity.*

*Our Goals:*

- Detect and remove the criminal element from gambling*
- Maintain a regulatory environment that promotes compliance*
- Develop, retain and value our employees*
- Provide accurate and timely information to the legislature, public and other stakeholders*
- Pursue improvements and innovations in agency programs and processes.*

*Please feel free to explore our web site and give your feedback regarding our reports.*

*You may contact us by email at [FinancialReporting@wsgc.wa.gov](mailto:FinancialReporting@wsgc.wa.gov) or by mail at:*

*Washington State Gambling Commission, Attention: Financial Reporting Services  
P. O. Box 42400, Olympia, WA 98504-2400*

*We hope you'll find the following information useful.*

*Sincerely,*

A handwritten signature in black ink, appearing to read "Dave Trujillo". The signature is fluid and cursive, written over a white background.

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# OVERVIEW

## Gambling Trends

For 4th Quarter 2012

(Does not include tribal figures.)

Overall gambling receipts in the state increased since last quarter, but decreased when compared with the same quarter in the prior year.

Nonprofit gross receipts decreased since prior quarter, for bingo, and punchboard/pull-tabs. But, raffles report annually and totals can vary greatly by quarter, due in part to this seasonality.

Bingo decreased, but pull-tabs and raffles increased, when compared with a year ago. Variations occur in the number of annual reports received in any one quarter.

Commercial punchboard/pull-tab and card room gross receipts increased since the prior quarter, but both decreased since the same quarter in the prior year.

	Gross Receipts in 4th Qtr 2012 (in millions)	Since Last Quarter (since 3rd Qtr 2012)	Over Last 4 Quarters (since 4th Qtr 2011)
<b>Total Licensed Gambling</b> (see pages 5 - 9 for details) 1,499 licenses, up 5.0% since last quarter.	\$124.2	4.4% UP ↑	-1.5% DOWN ↓
<b>Charitable &amp; Nonprofit Gambling</b> (see pages 12 - 16 for details)			
<b>Bingo</b> (see pages 17 - 21 for details) 74 licenses, up 19.4% since last quarter.	\$8.4	-0.2% DOWN ↓	-8.3% DOWN ↓
<b>Punchboard/Pull-tabs</b> (see pages 22 - 23 for details) 224 licenses, up 0.4% since last quarter.	\$9.0	-3.1% DOWN ↓	1.9% UP ↑
<b>Raffles</b> (see pages 24 - 25 for details) 160 licenses, up 28.0% since last quarter.	\$2.3	28.4% UP ↑	21.8% UP ↑
<b>Commercial Gambling</b> (see pages 28 - 31 for details)			
<b>Punchboard/Pull-tabs</b> (see pages 32 - 33 for details) 965 licenses, up 2.2% since last quarter.	\$48.6	2.1% UP ↑	-2.0% DOWN ↓
<b>Card Rooms</b> (see pages 34 - 35 for details) 67 licenses, down -2.9% since last quarter.	\$55.9	7.8% UP ↑	-1.2% DOWN ↓

Source: Washington State Gambling Commission

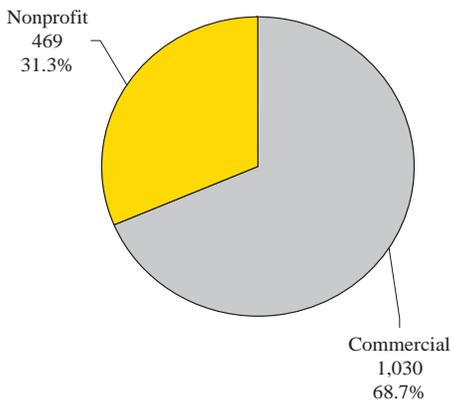
Distribution of Activities

For 4th Quarter 2012

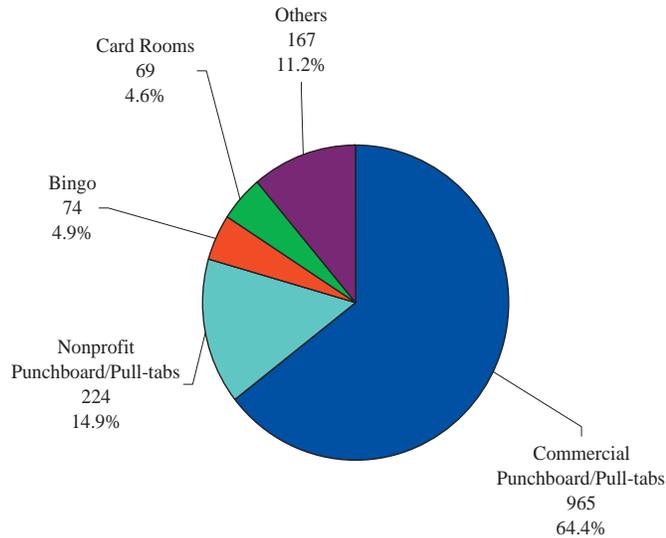
(Does not include tribal figures.)

Number of Licenses

By segment



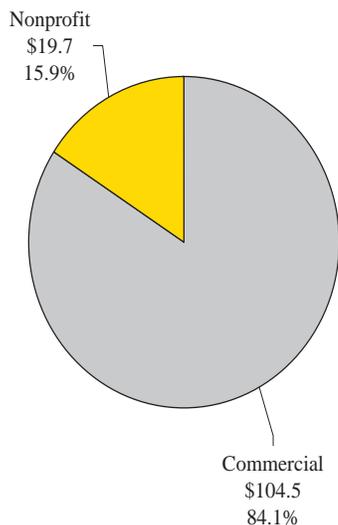
By activity



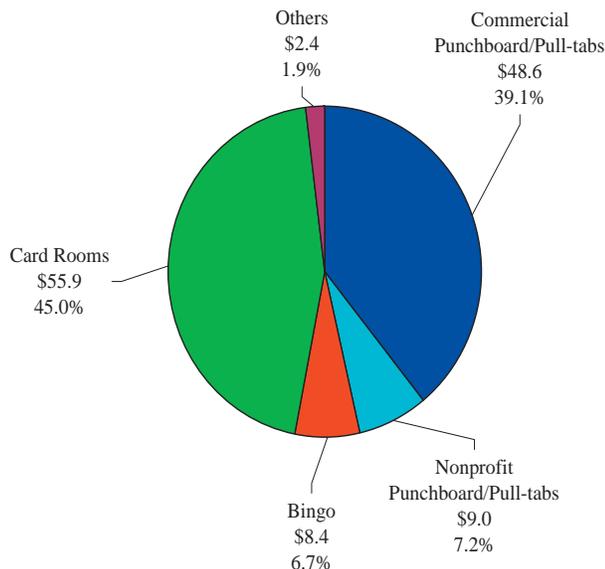
Gross Receipts

(in millions)

By segment



By activity



Source: Washington State Gambling Commission

The Commission continues to issue more licenses for punchboard/pull-tab than for any other activity.

Punchboard/pull-tabs produce more in gross receipts. However, card room gross receipts are greater per operator.

Commercial activities are over two-thirds of the licenses and over four-fifths of licensed gambling gross receipts.

Nonprofits generate only slightly less in gross receipts from bingo, compared to punchboard/pull-tabs.

“Others” includes raffles and fund raising events.

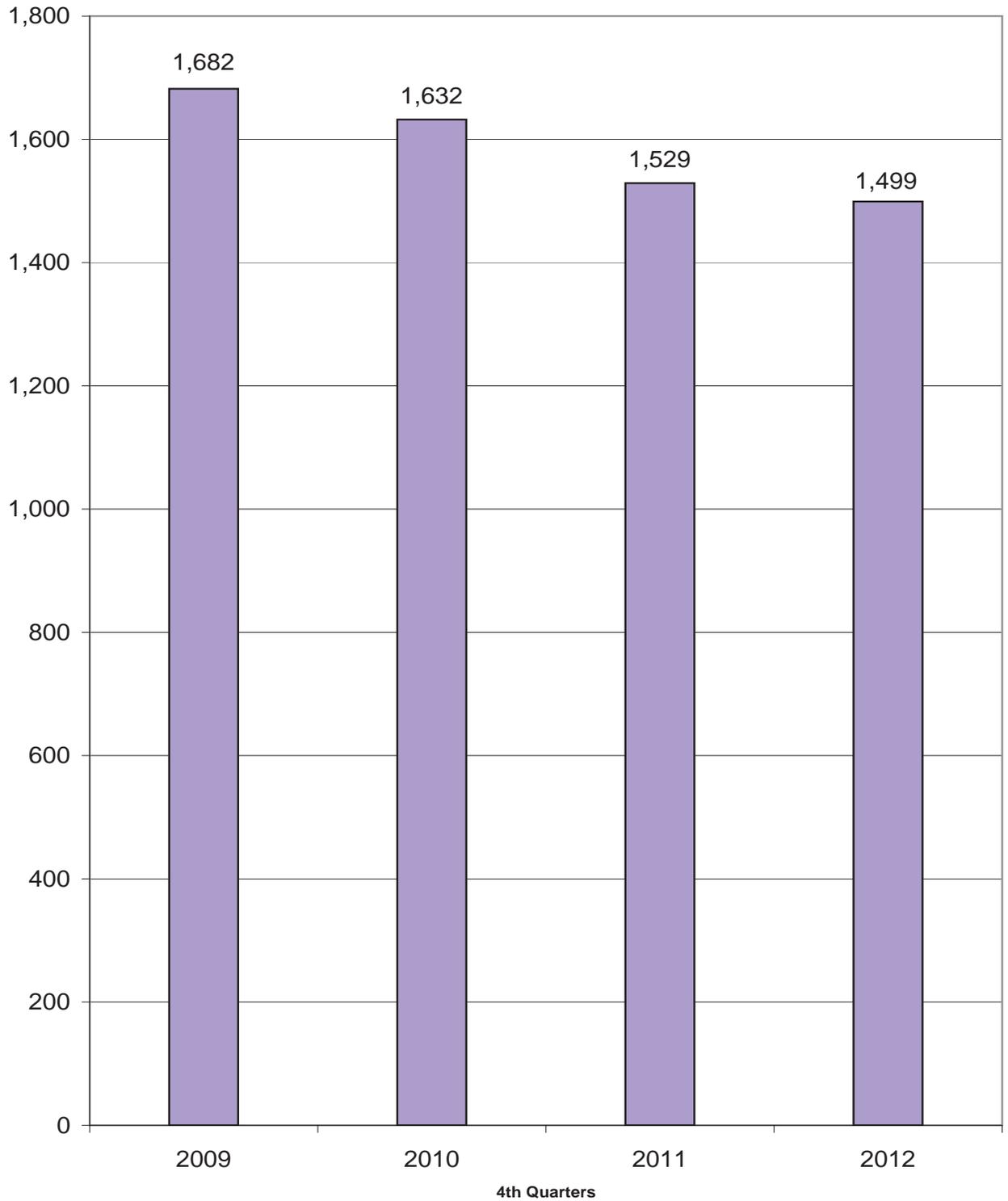
[Please Note: Amusement Games are only listed annually, in the fiscal year booklet.]

Detail may not add to totals, due to rounding.

# OVERVIEW

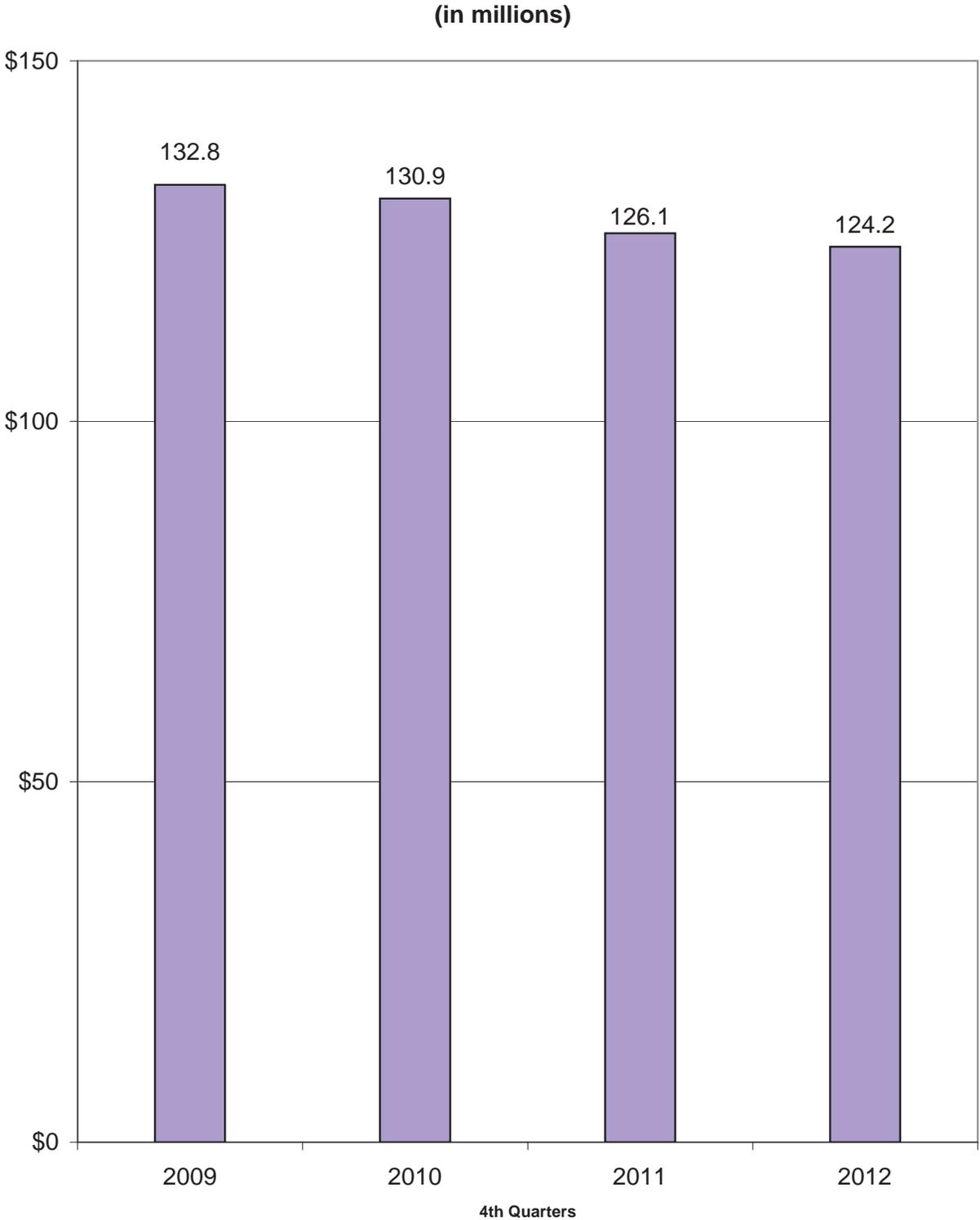
## Number of Licenses For 4th Quarters (Only includes licensees reporting activity.)

*The number of licensees reporting activity has continued an overall trend downward.*



Source: Washington State Gambling Commission

Gross Receipts  
For 4th Quarters  
(only includes licensees reporting activity)



*Fourth quarter gross receipts have continued to decrease.*

Source: Washington State Gambling Commission

# OVERVIEW

## By County For 4th Quarter 2012

<u>County</u>	<u>Number of Licensees*</u>	<u>Gross Receipts</u>	<u>Prizes Paid</u>	<u>Net Receipts</u>
Adams	5	\$41,990	\$28,544	\$13,446
Asotin	11	409,653	140,733	268,920
Benton	40	4,506,835	1,943,492	2,563,343
Chelan	27	1,261,860	898,884	362,976
Clallam	18	488,017	350,787	137,230
Clark	65	11,404,155	2,443,948	8,960,207
Columbia	5	101,645	75,077	26,568
Cowlitz	49	2,524,042	1,059,574	1,464,468
Douglas	11	1,443,024	372,034	1,070,990
Ferry	3	41,634	25,591	16,043
Franklin	15	2,071,910	243,831	1,828,079
Garfield	0	0	0	0
Grant	32	2,332,766	1,281,901	1,050,865
Grays Harbor	44	1,106,139	758,758	347,381
Island	21	780,578	477,138	303,440
Jefferson	5	48,840	30,753	18,087
King	286	39,123,736	12,112,921	27,010,815
Kitsap	69	3,591,756	1,872,332	1,719,424
Kittitas	23	956,495	526,675	429,820
Klickitat	12	302,255	200,360	101,895
Lewis	39	868,005	591,318	276,687
Lincoln	1	6,787	4,763	2,024
Mason	18	642,712	471,022	171,690
Okanogan	19	507,051	349,142	157,909
Pacific	25	936,246	649,321	286,925
Pend Oreille	6	20,082	14,874	5,208
Pierce	171	14,918,537	7,136,516	7,782,021
San Juan	7	123,191	91,304	31,887
Skagit	34	1,112,505	777,222	335,283
Skamania	3	44,932	33,382	11,550
Snohomish	131	13,005,033	5,827,738	7,177,295
Spokane	117	7,687,616	4,073,545	3,614,071
Stevens	14	94,624	61,580	33,044
Thurston	57	3,505,008	1,802,105	1,702,903
Wahkiakum	0	0	0	0
Walla Walla	14	687,129	326,984	360,145
Whatcom	33	2,266,155	1,183,331	1,082,824
Whitman	7	328,296	22,141	306,155
Yakima	61	4,927,036	1,921,698	3,005,338
Out Of State	1	22,359	13,763	8,596
<b>TOTAL</b>	<b><u>1,499</u></b>	<b><u>124,240,634</u></b>	<b><u>50,195,082</u></b>	<b><u>74,045,552</u></b>

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

*The top three counties for gross receipts are King, Pierce, and Snohomish.*

*King, Pierce, and Snohomish also had the most prizes paid out.*

*Top three net receipts are King, Clark and Pierce.*

*One operator may hold more than one gambling license, since a different license is generally required for each activity.*

*Revenues are for gambling activity only, and do not reflect expenses for either the gambling or non-gambling portions of the organization's activities.*

-- MANUFACTURERS --

**Gross Sales to:**

**Distributors**

Pull-tabs + Punchboards	2,359,106	5.5
Casino Gaming Equipment + Other	5,512,226	13.0
Sold to distributors	<u>\$7,871,332</u>	<u>18.5 %</u>

**Non-Distributors**

Sold to non-distributors	34,672,456	81.5
Total Sales	<u>\$42,543,788</u>	<u>100.0 %</u>

Number of Licensees Reporting Activity 32

-- DISTRIBUTORS --

**Gross Sales to:**

**Operators**

Pull-tabs + Punchboards	3,539,002	66.9
Casino Gaming Equipment + Other	1,748,649	33.1
Total sales (1)	<u>\$5,287,651</u>	<u>100.0 %</u>

Number of Licensees Reporting Activity 35

(1) Sales of \$97,590 from distributors to other distributors are excluded.

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# Nonprofit Licensees

See page 4 for summary of all activities.



# NONPROFIT OVERVIEW

## Summary of Activities For 4th Quarter 2012

*Punchboard/  
pull-tabs now  
generate  
more in net  
receipts for the  
nonprofits, when  
compared with  
bingo.*

*Two of the four  
nonprofit card  
rooms reported  
activity this  
quarter.*

### This Quarter

For Quarter Ending December 31, 2012

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$8,351,161	\$8,998,235	\$6,540	\$2,341,680	\$27,855	\$19,725,471
Prizes Paid	\$6,398,118	\$6,414,612	\$0	\$1,000,767	\$2,235	\$13,815,732
Net Receipts	\$1,953,043	\$2,583,623	\$6,540	\$1,340,913	\$25,620	\$5,909,739

### Same Quarter Last Year

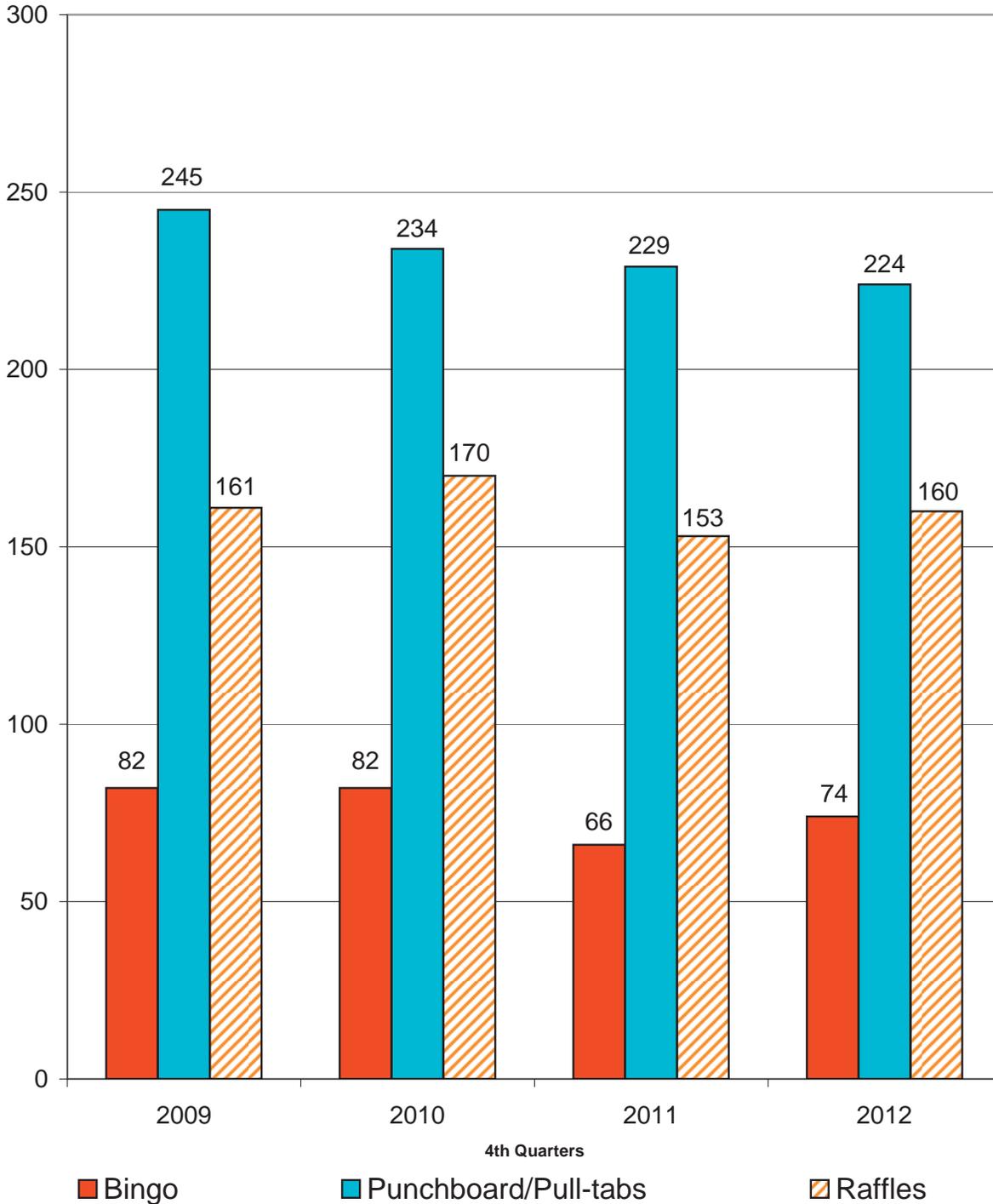
For Quarter Ending December 31, 2011

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$9,111,863	\$8,826,943	\$6,685	\$1,922,221	\$71,985	\$19,939,697
Prizes Paid	\$6,979,770	\$6,247,600	\$0	\$831,964	\$7,790	\$14,067,124
Net Receipts	\$2,132,093	\$2,579,343	\$6,685	\$1,090,257	\$64,195	\$5,872,573

Source: Washington State Gambling Commission

**Number of Licenses  
For 4th Quarters**

**NONPROFIT  
OVERVIEW**



*There have been more raffle licenses than bingo licenses reporting activity, starting in about 2003.*

*The greatest number of nonprofit licenses continues to be for punchboard/pull-tabs.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

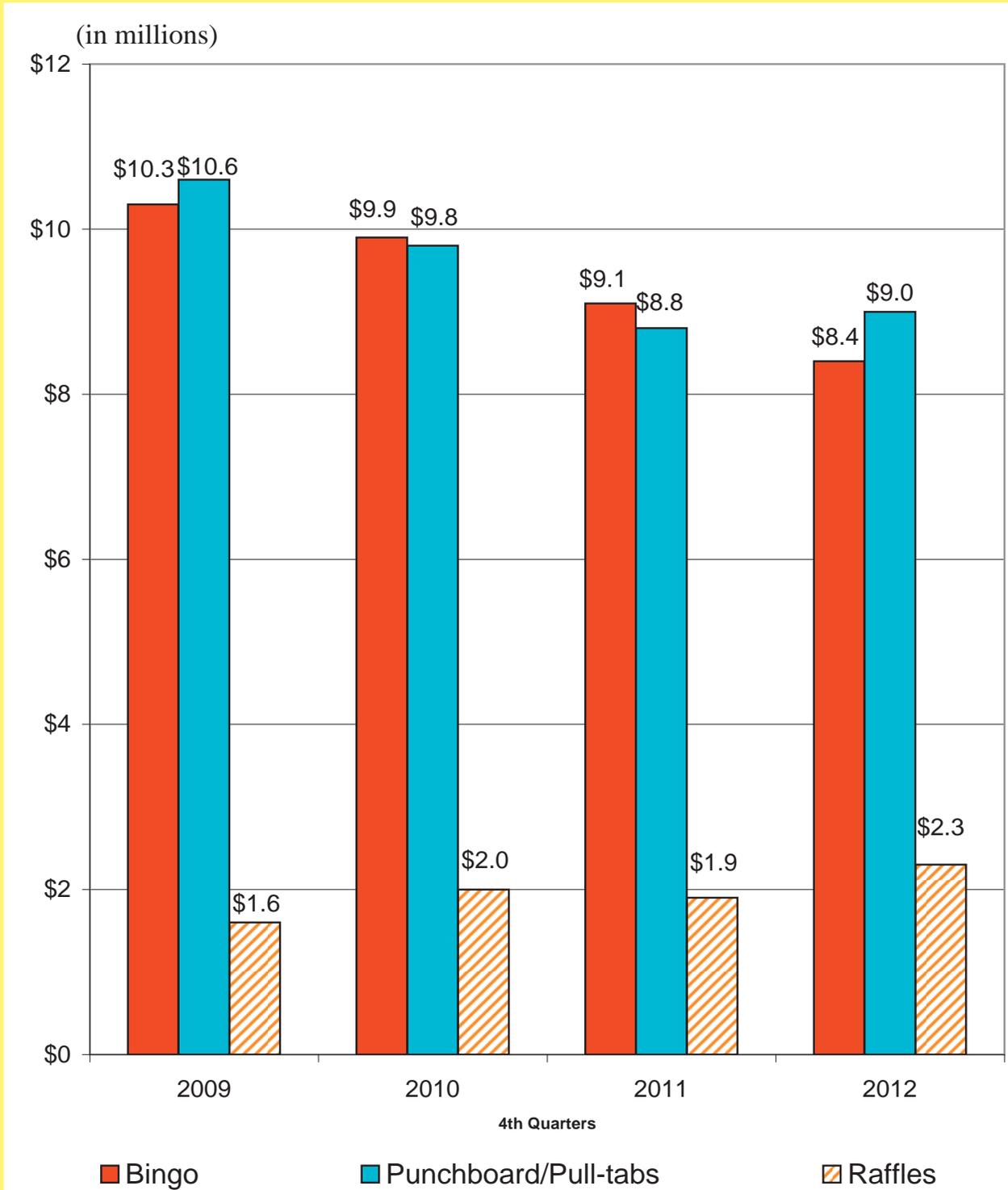
# NONPROFIT OVERVIEW

## Gross Receipts For 4th Quarters

*There are more punchboard/pull-tab licenses, but they generate only slightly more in gross receipts for the nonprofit organizations as bingo does.*

*Gross receipts continued to decline for bingo, but rebounded slightly for punchboard/pull-tabs.*

*Only includes licensees reporting activity.*



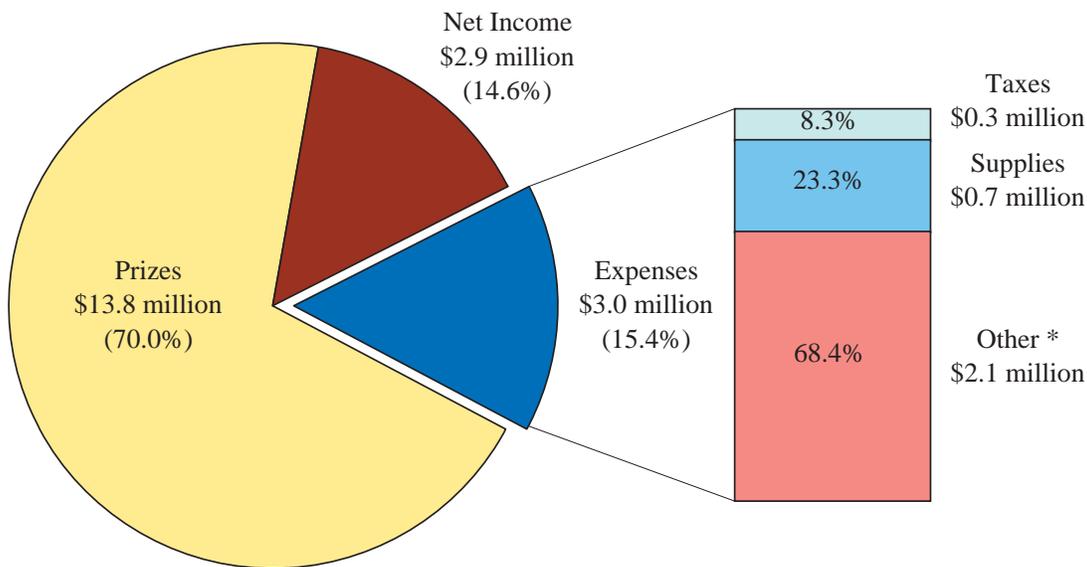
Source: Washington State Gambling Commission

# Breakdown of Gross Receipts

For 4th Quarter 2012

# NONPROFIT OVERVIEW

## Gross Receipts \$19.7 million



*About 70% of nonprofit gambling receipts were awarded as prizes.*

*Over 14% of gross receipts were available as net income, to go toward the stated purposes of the average nonprofit/charitable organization.*

\* Other expenses include wages, rent, depreciation, advertising, contract services, cash over/short, etc.

\* Class A-C Bingo expenses estimated, since most expenses are no longer requested from Bingo classes A-C.

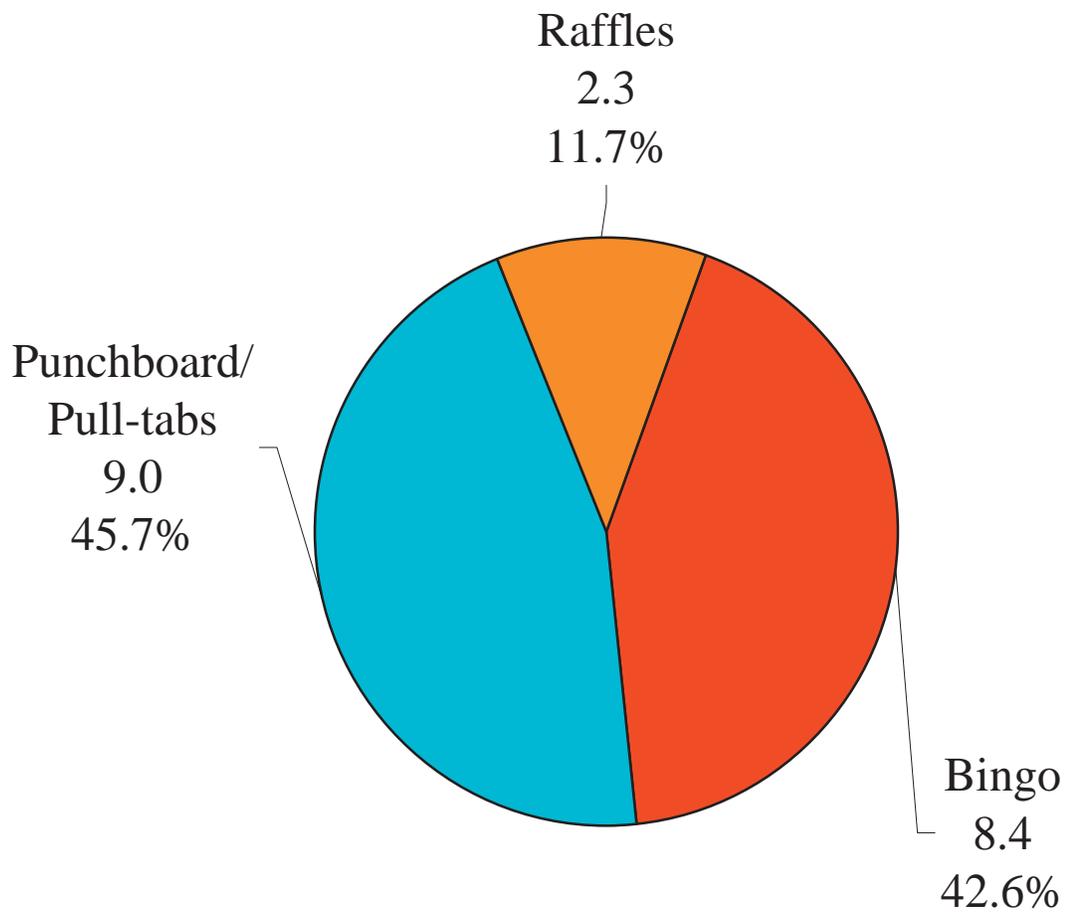
Source: Washington State Gambling Commission

*Detail may not add to totals, due to rounding.*

## Distribution of Gross Receipts

By Type of Activity  
For 4th Quarter 2012

### Nonprofit Activities (in millions)



*Punchboard/  
Pull-tabs generate  
slightly more  
in gross receipts  
for the nonprofit  
organizations than  
bingo does.*

## Overview

For 4th Quarter 2012

*Over four-fifths of bingo licenses are for smaller bingo operations (classes A-E).*

*Bingo operations that are mid-size (annual receipts of over \$650,000 but less than \$5,000,000) brought in nearly three-fourths of the total bingo gross receipts.*

*The mid-size bingo (class F-J) operators also reported nearly half of the net income.*

Class	Gross Receipts Range	Number Reporting	PERCENT OF		
			Licenses	Gross	Net Income
A-C (Annual)*	\$1-\$150,000	53	71.6%	18.0%	38.8%
D-E (Quarterly)	\$150,001-\$650,000	12	16.2%	8.1%	16.9%
F-J (Quarterly)	\$650,001-\$5,000,000	9	12.2%	73.9%	44.3%
K-S (Quarterly)	Greater than \$5,000,000	0	0.0%	0.0%	0.0%
Total Licensees Reporting Activity		74			

\* Only includes annual activity reports for license years expiring during this quarter.

\* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C. [Detail may not add to totals, due to rounding.]

Source: Washington State Gambling Commission

## Revenue

Smaller Bingo Operations  
For 4th Quarter 2012

*In general, smaller bingo operations have lower percentages going toward expenses and higher percentages in Net Income (compared to larger bingo).*

Class Definitions, Yearly Gross	ANNUAL REPORTS		QUARTERLY REPORTS	
	\$1-\$150,000 CLASS A - C		\$150,001-\$650,000 CLASS D - E	
Gross Receipts	\$1,504,931	100.0 %	\$674,631	100.0 %
Prizes Paid - Cash	1,138,320	75.6	500,572	74.2
- Merchandise	0	0.0	290	0.0
<b>Net Receipts</b>	<b>\$366,611</b>	<b>24.4 %</b>	<b>\$173,769</b>	<b>25.8 %</b>
<b>Expenses:</b>				
Supplies			18,632	2.8
Taxes - Local	\$11,572	0.8 %	8,549	1.3
Building - Depreciation			2,805	0.4
Equipment - Rent/Depreciation			740	0.1
Other *	150,493	10.0	53,793	7.9
<b>Total Expenses</b>	<b>\$162,065</b>	<b>10.8 %</b>	<b>\$84,519</b>	<b>12.5 %</b>
<b>Net Income</b>	<b>\$204,546</b>	<b>13.6 %</b>	<b>\$89,250</b>	<b>13.3 %</b>
Average Net Income	\$3,859		\$7,438	
Net Income (Loss) from Retail Sales	\$27,369		\$3,687	
From Drawing Sales	\$0		\$692	
From Amusement Sales	\$0		\$0	
Donated Prizes	1,940		0	
Total Number of Sessions	2,213		313	
Total Attendance	58,480		15,117	
Average Attendance	26		48	
<b>Per Player Statistics:</b>				
Gross	\$25.73		\$44.63	
Prizes	\$19.47		\$33.13	
Expenses	\$2.77		\$5.59	
Net Income	\$3.50		\$5.90	

\* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**Revenue**  
Larger Bingo Operations  
For 4th Quarter 2012

Class Definitions, Yearly Gross	QUARTERLY REPORTS					
	\$650,001-\$5,000,000		> \$5,000,000		TOTAL	
	CLASS F - J		CLASS K - S		LICENSEES	
Gross Receipts	\$6,171,599	100.0 %	\$0	%	\$8,351,161	100.0 %
Prizes Paid - Cash	4,745,174	76.9	0		6,384,066	76.4
- Merchandise	13,762	0.2	0		14,052	0.2
Net Receipts	\$1,412,663	22.9 %	\$0	%	\$1,953,043	23.4 %
<b>Expenses:</b>						
Supplies	76,806	1.2	0		95,438	1.1
Taxes - Local	43,107	0.7	0		63,228	0.8
Building - Depreciation	36,315	0.6	0		39,120	0.5
Equipment - Rent/Depreciation	6,913	0.1	0		7,653	0.1
Other	1,016,354	16.5	0		1,220,640	14.6
Total Expenses	\$1,179,495	19.1 %	\$0	%	\$1,426,079	17.1 %
Net Income	\$233,168	3.8 %	\$0	%	\$526,964	6.3 %
Average Net Income	\$25,908				\$7,121	
Net Income (Loss) from Retail Sales	\$23,728		\$0		\$54,784	
From Drawing Sales	\$0		\$0		\$692	
From Amusement Sales	\$920		\$0		\$920	
Donated Prizes	0		0		1,940	
Total Number of Sessions	1,264		0		3,790	
Total Attendance	108,230		0		181,827	
Average Attendance	86				48	
<b>Per Player Statistics:</b>						
Gross	\$57.02				\$45.93	
Prizes	\$43.97				\$35.19	
Expenses	\$10.90				\$7.84	
Net Income	\$2.15				\$2.90	

*In general, larger bingo operations have higher percentages going toward total expenses and lower percentages in Net Income.*

*However, their volume of activity still results in nearly half of all Net Income being produced by these larger bingo licensees.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**Top 10 Bingo by Gross Receipts**  
For 4th Quarter 2012

**BY GROSS RECEIPTS**

	Gross Receipts	Prizes Paid	Prizes Paid %	Over/Short	Other Expenses	Net Income	Net Income %
1 40 & 8 # 00099/Vancouver	\$1,081,907	\$772,836	71.4%	\$22	\$258,096	\$50,975	4.7%
2 Amvets # 00001/Tacoma	748,760	587,069	78.4%	0	95,304	66,387	8.9%
3 Rotary Club/Columbia Center/Kennewick	744,988	535,232	71.8%	316	142,224	67,532	9.1%
4 Leon Sullivan Health Care Cntr/Renton	737,071	559,589	75.9%	1,321	158,844	18,638	2.5%
5 Spokane Youth Sports Assn./Spokane	718,596	580,266	80.7%	336	148,265	-9,935	-1.4%
6 Seattle Jr. Hockey Assoc./Mountlake Terrace	716,134	599,091	83.7%	112	135,944	-18,901	-2.6%
7 Sister Rebecca Berghoff Fdn./Union Gap	589,199	461,934	78.4%	34	126,506	759	0.1%
8 Gateways For Youth & Families/Tacoma	523,679	418,593	79.9%	23	64,254	40,832	7.8%
9 American Legion 00176/Clark Co.	311,265	244,326	78.5%	6	50,058	16,881	5.4%
10 Westside Improvement Club/Kitsap Co.	117,816	84,697	71.9%	41	18,799	14,320	12.2%
	<u>\$6,289,415</u>	<u>\$4,843,633</u>	<u>77.0%</u>	<u>\$2,211</u>	<u>\$1,198,294</u>	<u>\$247,488</u>	<u>3.9%</u>

*While these top 10 represent only 13.5% of the bingo licensees reporting this quarter, they represent 75.3% of the total gross receipts, and 75.7% of total prizes paid out.*

**PER PLAYER AVERAGES**

	Attendance	Gross	Expenses	Net Income
1 40 & 8 # 00099/Vancouver	18,974	\$57.02	\$13.60	\$2.69
2 Amvets # 00001/Tacoma	10,197	73.43	9.35	6.51
3 Rotary Club/Columbia Center/Kennewick	14,505	51.36	9.83	4.66
4 Leon Sullivan Health Care Cntr/Renton	13,061	56.43	12.26	1.43
5 Spokane Youth Sports Assn./Spokane	14,056	51.12	10.57	-0.71
6 Seattle Jr. Hockey Assoc./Mountlake Terrace	13,744	52.11	9.90	-1.38
7 Sister Rebecca Berghoff Fdn./Union Gap	10,025	58.77	12.62	0.08
8 Gateways For Youth & Families/Tacoma	8,457	61.92	7.60	4.83
9 American Legion 00176/Clark Co.	5,211	59.73	9.61	3.24
10 Westside Improvement Club/Kitsap Co.	2,248	52.41	8.38	6.37
	<u>110,478</u>	<u>\$56.93</u>	<u>\$10.87</u>	<u>\$2.24</u>

*These top 10 have 60.8% of the total attendance for bingo.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**By County**  
For 4th Quarter 2012

**BINGO**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	1	\$2,204	\$1,746	\$458	\$0
Asotin	1	5,114	4,418	696	0
Benton	3	750,019	537,533	212,486	10,488
Chelan	0	0	0	0	0
Clallam	3	126,059	93,008	33,051	1,240
Clark	5	1,421,260	1,034,721	386,539	19,249
Columbia	1	30,955	26,635	4,320	432
Cowlitz	6	206,314	151,357	54,957	3,599
Douglas	0	0	0	0	0
Ferry	0	0	0	0	0
Franklin	1	32,466	15,510	16,956	847
Garfield	0	0	0	0	0
Grant	4	187,223	144,838	42,385	1,238
Grays Harbor	3	51,342	35,263	16,079	1,422
Island	2	62,565	47,491	15,074	0
Jefferson	0	0	0	0	0
King	6	858,257	654,152	204,105	5,695
Kitsap	6	462,171	352,397	109,774	5,564
Kittitas	1	48,770	33,000	15,770	0
Klickitat	0	0	0	0	0
Lewis	2	79,029	51,147	27,882	0
Lincoln	0	0	0	0	0
Mason	0	0	0	0	0
Okanogan	1	41,034	34,165	6,869	0
Pacific	3	171,617	127,964	43,653	1,266
Pend Oreille	0	0	0	0	0
Pierce	7	1,409,396	1,120,195	289,201	216
San Juan	0	0	0	0	0
Skagit	1	3,820	1,738	2,082	0
Skamania	0	0	0	0	0
Snohomish	3	753,868	632,486	121,382	2,966
Spokane	7	862,549	688,002	174,547	663
Stevens	1	5,536	2,952	2,584	0
Thurston	2	109,800	83,287	26,513	1,296
Wahkiakum	0	0	0	0	0
Walla Walla	1	43,695	31,707	11,988	599
Whatcom	0	0	0	0	0
Whitman	0	0	0	0	0
Yakima	3	626,098	492,406	133,692	6,448
<b>Total</b>	<b>74</b>	<b>\$8,351,161</b>	<b>\$6,398,118</b>	<b>\$1,953,043</b>	<b>\$63,228</b>

*Top 3 counties for bingo gross receipts are Clark, Pierce, and Spokane (followed by King & Snohomish).*

*Top 3 counties for reported bingo taxes to local communities are Clark, Benton, and Yakima.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

# PUNCHBOARD/ PULL-TABS (NONPROFIT)

Revenue  
For 4th Quarter 2012

*Combined reporting of Punchboards and Pull-tabs began in the 3rd quarter of 2005.*

*Punchboards had decreased to less than one percent of the combined gross receipts total.*

*Over 11% of gross receipts were available to the nonprofit organizations as net income and potentially available for their charitable/nonprofit purposes.*

*See page 32 for the commercial portion of punchboard / pull-tab activity.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

<b>Combined Totals:</b>		
Gross Receipts	\$8,998,235	100.0 %
Prizes -Cash	6,324,672	70.3
-Merchandise	89,940	1.0
<b>Total Net Receipts</b>	<b>\$2,583,623</b>	<b>28.7 %</b>
Expenses:		
Supplies	609,869	6.8
Tax -Local	173,575	1.9
Equipment	1,937	0.0
Over/Short	63,300	0.7
Other Expenses	709,942	7.9
Occupancy	12,169	0.1
<b>Total Expenses</b>	<b>\$1,570,792</b>	<b>17.4 %</b>
<b>Net Income</b>	<b>\$1,012,831</b>	<b>11.3 %</b>
Average Net Income	\$4,522	
Number of Licensees:		
- Reporting Activity**	224	
- Reporting No Activity	3	
- Not Reporting	2	
<b>Total</b>	<b>229</b>	
** Percent of:		
- All PBPT Licensees Reporting Activity	18.8%	
- All PBPT Gross Receipts	15.6%	

Source: Washington State Gambling Commission

**By County**  
For 4th Quarter 2012

**PUNCHBOARD/  
PULL-TABS  
(NONPROFIT)**

<b>County</b>	<b>Number of Licensees*</b>	<b>Gross Receipts</b>	<b>Prizes Paid</b>	<b>Net Receipts</b>	<b>Reported Local Tax</b>
Adams	2	\$30,946	\$22,785	\$8,161	\$315
Asotin	2	136,024	89,421	46,603	1,398
Benton	4	394,077	286,513	107,564	7,335
Chelan	4	254,662	187,733	66,929	0
Clallam	4	158,272	109,360	48,912	2,946
Clark	11	636,794	467,597	169,197	16,316
Columbia	1	50,220	33,856	16,364	753
Cowlitz	8	285,260	205,150	80,110	8,196
Douglas	1	6,997	3,806	3,191	0
Ferry	1	24,100	15,133	8,967	482
Franklin	2	96,372	64,078	32,294	3,229
Garfield	0	0	0	0	0
Grant	10	315,796	220,546	95,250	5,212
Grays Harbor	11	276,915	194,291	82,624	5,103
Island	7	310,139	224,193	85,946	1,714
Jefferson	1	8,741	6,423	2,318	0
King	26	1,286,181	923,376	362,805	42,339
Kitsap	9	258,772	178,568	80,204	8,008
Kittitas	5	134,361	90,152	44,209	809
Klickitat	3	121,160	84,678	36,482	2,072
Lewis	7	133,194	92,376	40,818	0
Lincoln	0	0	0	0	0
Mason	4	200,073	149,275	50,798	2,680
Okanogan	6	215,382	151,809	63,573	785
Pacific	6	454,445	322,092	132,353	11,974
Pend Oreille	2	8,338	7,089	1,249	0
Pierce	16	580,230	424,738	155,492	5,763
San Juan	2	31,202	20,700	10,502	0
Skagit	8	271,418	173,278	98,140	2,950
Skamania	2	39,044	29,614	9,430	164
Snohomish	17	1,084,036	784,417	299,619	26,494
Spokane	12	537,808	380,041	157,767	10,334
Stevens	3	16,903	11,058	5,845	27
Thurston	7	144,398	107,628	36,770	1,623
Wahkiakum	0	0	0	0	0
Walla Walla	3	122,032	96,237	25,795	2,063
Whatcom	6	112,552	79,080	33,472	932
Whitman	2	22,441	16,236	6,205	0
Yakima	9	238,950	161,285	77,665	1,559
<b>Total</b>	<b>224</b>	<b>\$8,998,235</b>	<b>\$6,414,612</b>	<b>\$2,583,623</b>	<b>\$173,575</b>

*Top 3 counties for nonprofit punchboard/pull-tab gross receipts and prizes paid are King, Snohomish, and Clark.*

*Top 3 counties for nonprofit punchboard/pull-tab net receipts are also King, Snohomish and Clark.*

*Top 3 counties for nonprofit punchboard/pull-tab reported local taxes are King, Snohomish, and Clark.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

\*Only includes nonprofit licensees reporting activity.

## Revenue For 4th Quarter 2012

*Raffles paid out prizes worth over 42% of their gross receipts.*

Gross Receipts	\$2,341,680	100.0 %
Prizes Paid	<u>1,000,767</u>	<u>42.7</u>
<b>Net Receipts</b>	<b>\$1,340,913</b>	<b>57.3 %</b>
Expenses:		
Taxes - Local	13,513	0.6
Cash (Over)/Short	6,286	0.3

Number Of Licensees Reporting Activity: 160

**Donated Prizes \$321,897**  
(Included In Prizes Paid)

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**By County**  
For 4th Quarter 2012

**RAFFLES**

<b>County</b>	<b>Number of Licensees*</b>	<b>Gross Receipts</b>	<b>Prizes Paid</b>	<b>Net Receipts</b>
Adams	1	\$5,000	\$1,750	\$3,250
Asotin	3	8,116	2,939	5,177
Benton	5	35,767	23,251	12,516
Chelan	5	52,607	32,831	19,776
Clallam	2	3,954	1,319	2,635
Clark	8	92,919	47,957	44,962
Columbia	2	6,513	5,512	1,001
Cowlitz	8	42,586	20,258	22,328
Douglas	0	0	0	0
Ferry	0	0	0	0
Franklin	4	47,631	11,600	36,031
Garfield	0	0	0	0
Grant	4	30,859	16,421	14,438
Grays Harbor	3	4,397	1,664	2,733
Island	2	7,047	3,818	3,229
Jefferson	0	0	0	0
King	35	566,189	228,247	337,942
Kitsap	6	140,756	56,957	83,799
Kittitas	2	10,457	3,332	7,125
Klickitat	1	241	150	91
Lewis	7	20,471	11,528	8,943
Lincoln	0	0	0	0
Mason	1	4,120	3,334	786
Okanogan	2	7,009	2,721	4,288
Pacific	5	49,852	27,190	22,662
Pend Oreille	1	700	1,000	-300
Pierce	9	63,686	18,743	44,943
San Juan	1	12,100	10,263	1,837
Skagit	2	10,204	3,708	6,496
Skamania	0	0	0	0
Snohomish	13	445,685	166,487	279,198
Spokane	14	557,334	247,839	309,495
Stevens	1	1,644	357	1,287
Thurston	1	1,014	2,034	-1,020
Wahkiakum	0	0	0	0
Walla Walla	2	1,820	1,194	626
Whatcom	1	2,445	1,190	1,255
Whitman	2	1,493	735	758
Yakima	6	84,705	30,675	54,030
Out of State	1	22,359	13,763	8,596
<b>Total</b>	<b>160</b>	<b>\$2,341,680</b>	<b>\$1,000,767</b>	<b>\$1,340,913</b>

*Top 3 counties for raffle gross receipts are Spokane, King, and Snohomish (followed by Kitsap and Clark).*

*Top 3 counties for raffle prizes paid are Spokane, King, and Snohomish.*

*Top 3 counties for raffle net receipts are King, Spokane, and Snohomish.*

*Top 3 counties for number of raffles are King, Spokane and Snohomish.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

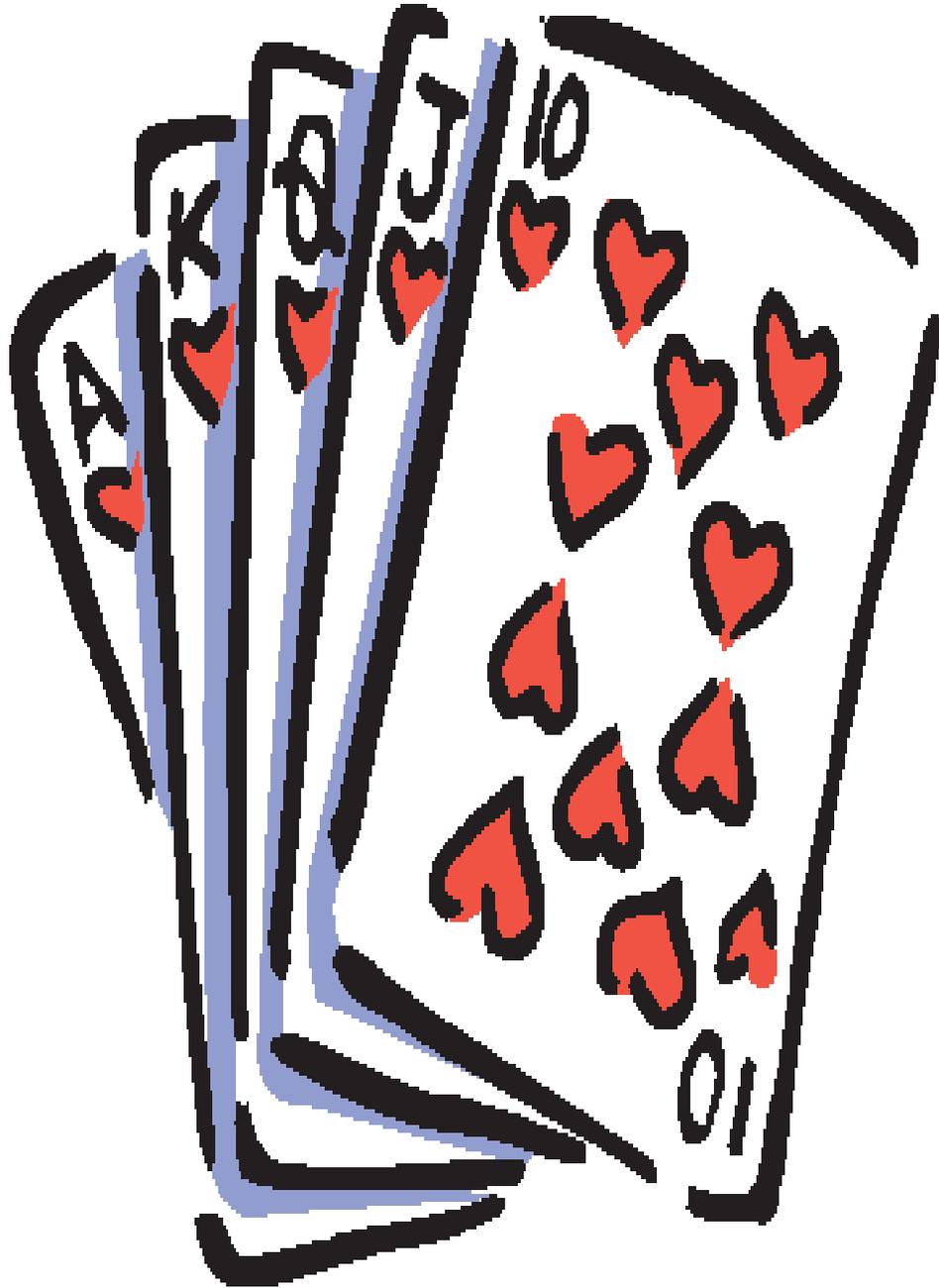
Source: Washington State Gambling Commission

\* Only includes licensees reporting activity.

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# Commercial Licensees

See page 4 for summary of all activities.



# COMMERCIAL OVERVIEW

## Summary of Activities

For 4th Quarter 2012

*Compared to the same quarter in the prior year, gross receipts for punchboard/pull-tabs and card rooms both decreased.*

### This Quarter

For Quarter Ending December 31, 2012

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Commercial Total</u>
Gross Receipts (1)	\$48,607,229	\$55,907,934	\$104,515,163
Prizes (2)	\$34,986,535	\$1,392,815	\$36,379,350
Net Receipts	\$13,620,694	\$54,515,119	\$68,135,813

### Same Quarter Last Year

For Quarter Ending December 31, 2011

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Total</u>
Gross Receipts (1)	\$49,614,263	\$56,585,121	\$106,199,384
Prizes (2)	\$35,749,971	\$1,348,041	\$37,098,012
Net Receipts	\$13,864,292	\$55,237,080	\$69,101,372

#### Card room definitions:

(1) Gross Receipts - includes funds from three types of card room activities:

- a) chair rental fees,
- b) per hand fees, rakes and other fees collected in non-house-banked card rooms,
- c) "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

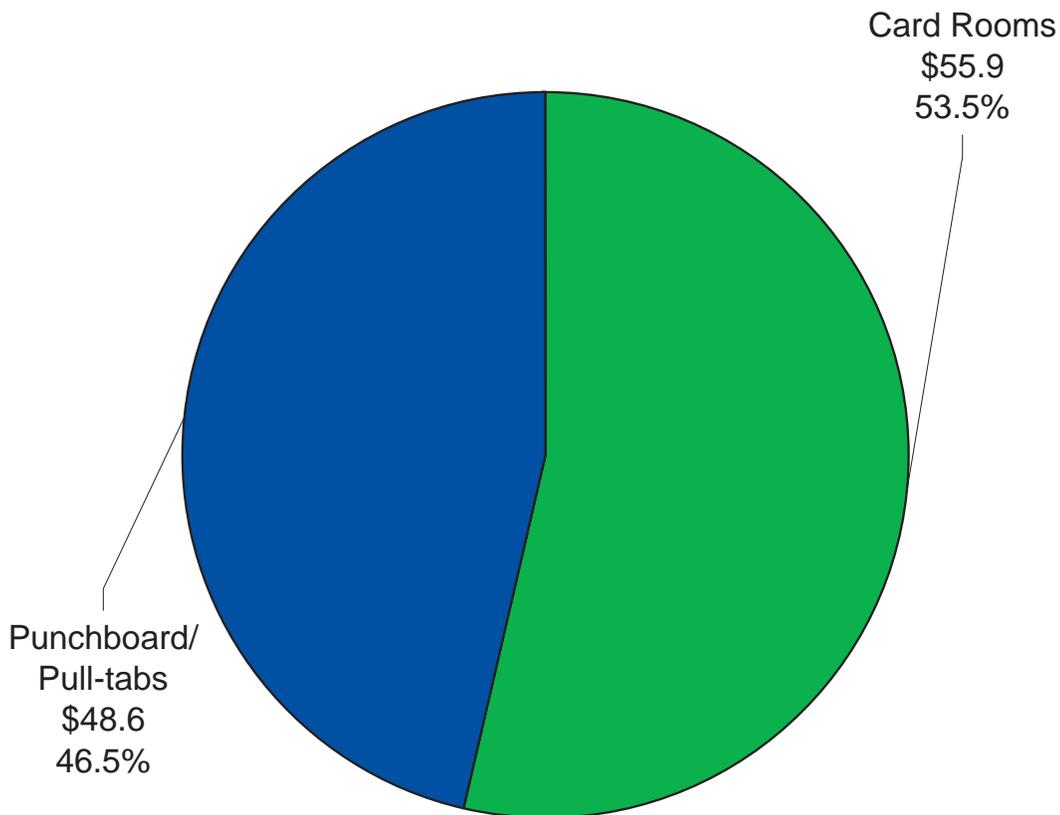
Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

(2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

## Distribution of Gross Receipts

By Type of Activity  
For 4th Quarter 2012

### Commercial Activities (in millions)

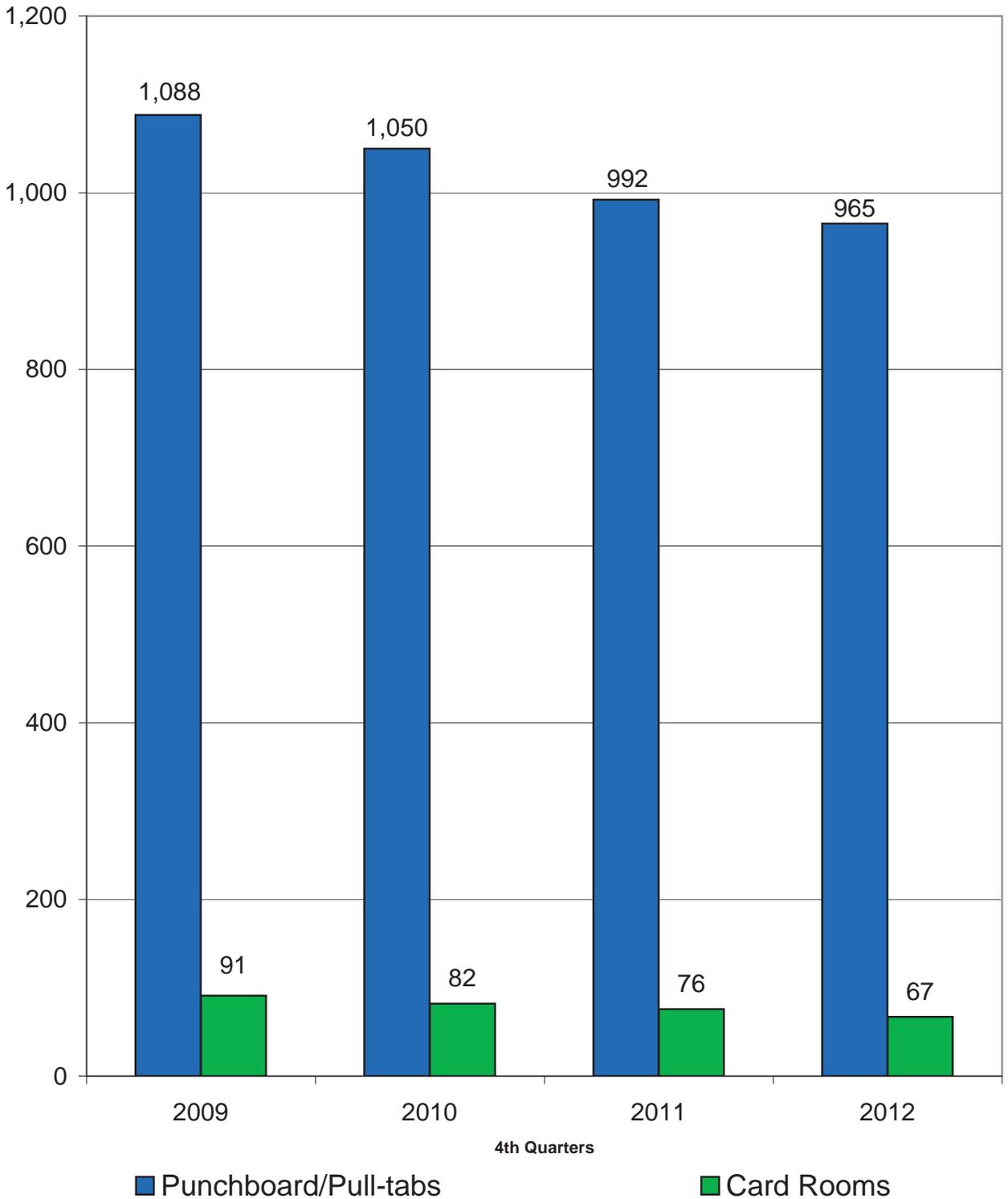


*Punchboard/  
pull-tabs and  
card rooms  
each generate  
about half of  
the commercial  
sector's gross  
receipts.*

Source: Washington State Gambling Commission

# COMMERCIAL OVERVIEW

## Number of Licenses For 4th Quarters



*The number of commercial punchboard/pull-tab licenses continues to decrease.*

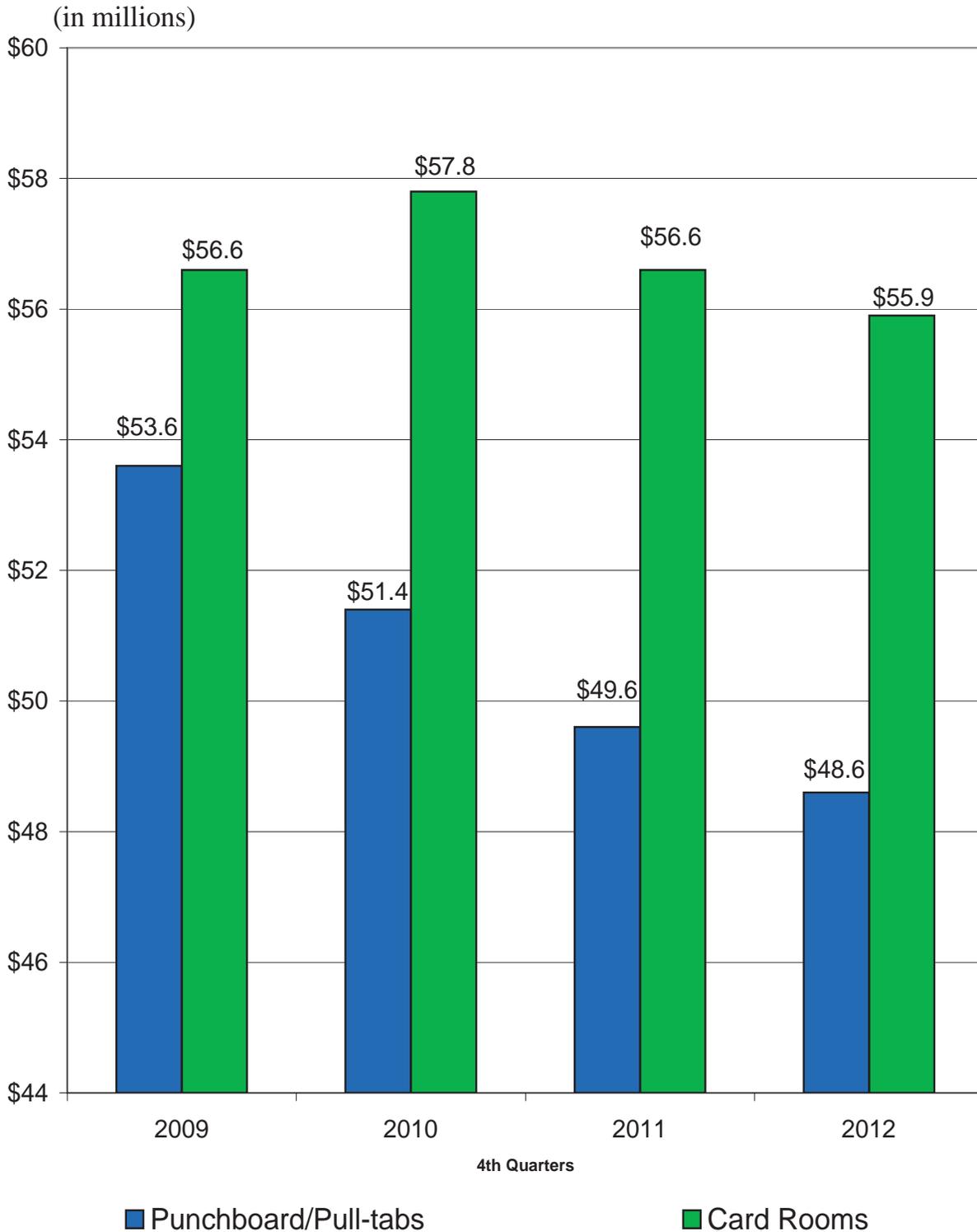
*The number of commercial card room licenses reporting activity also decreased, compared with the same quarter in prior years.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

**Gross Receipts**  
For 4th Quarters

**COMMERCIAL  
OVERVIEW**



*Gross receipts for punchboard/pull-tabs decreased, compared to the same quarter in the prior year.*

*Card room gross receipts also decreased, compared to the same quarter in the prior year.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

**PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)**

**Revenue**  
For 4th Quarter 2012

<b>Combined Totals:</b>		
Gross Receipts	\$48,607,229	100.0 %
Prizes -Cash	34,644,538	71.3
-Merchandise	341,997	0.7
Total Net Receipts	\$13,620,694	28.0 %

Reported Local Gambling Tax	1,624,050	3.3 %
Over/Short	551,267	1.1

Number Of Commercial Licenses:		
- Reporting Activity**	965	
- Reporting No Activity	22	
- Not Reporting	43	
Total	1,030	

** Percent Of:	
- All PBPT Licenses Reporting Activity	81.2%
- All PBPT Gross Receipts	84.4%

*See page 22 for the nonprofit portion of punch-board pull-tab activity.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

Source: Washington State Gambling Commission

By County  
For 4th Quarter 2012

PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	1	\$3,840	\$2,263	\$1,577	\$0
Asotin	3	58,870	41,620	17,250	1,615
Benton	25	1,446,275	1,044,681	401,594	50,777
Chelan	18	954,591	678,320	276,271	6,211
Clallam	9	199,732	147,100	52,632	4,711
Clark	36	1,320,623	893,384	427,239	61,781
Columbia	1	13,957	9,074	4,883	0
Cowlitz	25	976,476	665,426	311,050	48,979
Douglas	8	495,522	361,428	134,094	351
Ferry	2	17,534	10,458	7,076	323
Franklin	7	162,388	126,568	35,820	8,119
Garfield	0	0	0	0	0
Grant	13	1,192,964	900,096	292,868	24,688
Grays Harbor	27	773,485	527,540	245,945	20,749
Island	8	300,240	201,636	98,604	1,001
Jefferson	3	35,624	24,330	11,294	0
King	195	13,171,572	9,741,481	3,430,091	565,596
Kitsap	45	1,752,016	1,254,590	497,426	55,084
Kittitas	13	543,482	395,441	148,041	7,076
Klickitat	7	168,644	113,876	54,768	2,000
Lewis	23	635,311	436,267	199,044	10,210
Lincoln	1	6,787	4,763	2,024	36
Mason	13	438,519	318,413	120,106	20,654
Okanogan	10	243,626	160,447	83,179	683
Pacific	10	259,442	172,075	87,367	7,468
Pend Oreille	3	11,044	6,785	4,259	126
Pierce	133	7,596,765	5,497,265	2,099,500	279,711
San Juan	4	79,889	60,341	19,548	242
Skagit	23	827,063	598,498	228,565	18,781
Skamania	1	5,888	3,768	2,120	81
Snohomish	93	5,769,687	4,057,376	1,712,311	242,756
Spokane	76	3,312,960	2,436,268	876,692	49,739
Stevens	9	70,541	47,213	23,328	87
Thurston	46	2,119,894	1,555,946	563,948	56,424
Wahkiakum	0	0	0	0	0
Walla Walla	7	264,151	185,399	78,752	6,059
Whatcom	25	1,545,705	1,103,061	442,644	22,350
Whitman	2	7,313	5,170	2,143	0
Yakima	40	1,824,809	1,198,168	626,641	49,582
<b>Total</b>	<b>965</b>	<b>\$48,607,229</b>	<b>\$34,986,535</b>	<b>\$13,620,694</b>	<b>\$1,624,050</b>

Top 3 counties for commercial punchboard/pull-tab gross receipts are King, Pierce, and Snohomish.

Top 3 counties for prizes paid and net receipts are also King, Pierce, and Snohomish.

King also had the highest in reported local taxes, followed by Pierce and Snohomish.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

\*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

# CARD ROOMS

## Revenue For 4th Quarter 2012

	House-Banked Licenses		Non House-Banked Licenses		Total Licenses	
Gross Receipts (1)	\$54,776,078	100.0 %	\$1,131,856	100.0 %	\$55,907,934	100.0 %
Prizes (2) -Cash	679,838	1.2	25,400	2.2	705,238	1.3
-Merchandise	683,421	1.2	4,156	0.4	687,577	1.2
Net Receipts	\$53,412,819	97.5 %	\$1,102,300	97.4 %	\$54,515,119	97.5 %
Reported Local Gambling Tax	5,287,167	9.7 %	109,973	9.7 %	5,397,140	9.7 %
Number Of Commercial Licensees (3):						
- Reporting Activity**	59		8		67	
- Reporting No Activity	2		9		11	
- Not Reporting	1		0		1	
Total	62		17		79	
** Percent Of:						
- Licenses	85.5%		14.5%		100.0%	
- Gross Receipts	98.0%		2.0%		100.0%	

### Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- chair rental fees,
  - per hand fees, rakes and other fees collected in non-house-banked card rooms,
  - "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.
- (3) Reported activity includes only those card rooms licensed to collect fees or operate house-banked card games (Commercial classes B, C, E, F, or house-banked licenses). Excludes small nonprofit card rooms, if any (Classes A, B or C).

Source: Washington State Gambling Commission

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

**By County**  
For 4th Quarter 2012

**CARD ROOMS**

<b>County</b>	<b>Number of Licensees*</b>	<b>Gross Receipts</b>	<b>Prizes Paid</b>	<b>Net Receipts</b>	<b>Reported Local Tax</b>
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	195,879	2,335	193,544	13,101
Benton	3	1,880,697	51,514	1,829,183	183,932
Chelan	0	0	0	0	0
Clallam	0	0	0	0	0
Clark	4	7,932,155	0	7,932,155	793,215
Columbia	0	0	0	0	0
Cowlitz	2	1,013,406	17,383	996,023	20,525
Douglas	2	940,505	6,800	933,705	75,080
Ferry	0	0	0	0	0
Franklin	1	1,733,053	26,075	1,706,978	173,305
Garfield	0	0	0	0	0
Grant	1	605,924	0	605,924	60,109
Grays Harbor	0	0	0	0	0
Island	2	100,587	0	100,587	0
Jefferson	1	4,475	0	4,475	0
King	20	23,223,714	564,728	22,658,986	2,301,113
Kitsap	2	972,532	28,920	943,612	27,876
Kittitas	2	219,425	4,750	214,675	14,334
Klickitat	1	12,210	1,656	10,554	244
Lewis	0	0	0	0	0
Lincoln	0	0	0	0	0
Mason	0	0	0	0	0
Okanogan	0	0	0	0	0
Pacific	0	0	0	0	0
Pend Oreille	0	0	0	0	0
Pierce	6	5,268,460	75,575	5,192,885	566,719
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	5	4,951,757	186,972	4,764,785	488,326
Spokane	7	2,412,846	321,286	2,091,560	241,334
Stevens	0	0	0	0	0
Thurston	1	1,129,902	53,210	1,076,692	112,990
Wahkiakum	0	0	0	0	0
Walla Walla	1	255,431	12,447	242,984	19,439
Whatcom	1	605,453	0	605,453	60,545
Whitman	1	297,049	0	297,049	29,705
Yakima	3	2,152,474	39,164	2,113,310	215,248
<b>Total</b>	<b>67</b>	<b>\$55,907,934</b>	<b>\$1,392,815</b>	<b>\$54,515,119</b>	<b>\$5,397,140</b>

*King leads all counties by a substantial amount for gross receipts from card rooms.*

*After King, the counties with the most gross receipts are Clark, Pierce, and Snohomish.*

*King operators reported over \$2.3 million in local taxes from their card rooms.*

*Clark operators reported nearly \$800,000 in local taxes from their card rooms.*

*Pierce operators reported over \$500,000 in local taxes.*

*Snohomish operators reported nearly \$500,000 in local taxes.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

\*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Washington State Gambling Commission  
Financial Reporting Services  
4565 7th Avenue SE, Lacey, WA 98503  
Mailing Address: P. O. Box 42400  
Olympia, Washington 98504-2400  
1-800-345-2529, extension 3476  
Locally (360) 486-3476  
[www.wsgc.wa.gov](http://www.wsgc.wa.gov)

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