

# GAMBLING STATISTICS FOR APRIL - JUNE 2012



Our Mission: Protect the  
Public by Ensuring that  
Gambling is Legal & Honest



Rick Day, Director

## Washington State Gambling Commission

*The Gambling Commission was created in 1973.  
See RCW 9.46 and WAC 230 for rules governing  
gambling activity in the State of Washington.  
Search tools are available on our agency web site at  
[www.wsgc.wa.gov](http://www.wsgc.wa.gov) (Rules & Laws on home page menu).*

*Our Mission: - Protect the public by ensuring that gambling is legal and honest.*

*Our Vision: - We will maintain public confidence by*

- Conducting a fair and effective gambling regulatory and enforcement program*
- Investigating illegal activities*
- Building positive partnerships and relationships*
- Providing a workplace that allows employees to excel at their jobs*
- Anticipating and responding to the evolving gambling industry.*

*Our Values: - We Value Integrity, Professionalism, Respect and Diversity.*

*Our Goals:*

- Detect and remove the criminal element from gambling*
- Maintain a regulatory environment that promotes compliance*
- Develop, retain and value our employees*
- Provide accurate and timely information to the legislature, public and other stakeholders*
- Pursue improvements and innovations in agency programs and processes.*

*Please feel free to explore our web site and give your feedback regarding our reports.*

*You may contact us by email at [FinancialReporting@wsgc.wa.gov](mailto:FinancialReporting@wsgc.wa.gov) or by mail at:*

*Washington State Gambling Commission, Attention: Financial Reporting Services  
P. O. Box 42400, Olympia, WA 98504-2400*

*We hope you'll find the following information useful.*

*Sincerely,*

A handwritten signature in black ink that reads "Rick Day". The signature is written in a cursive style and is positioned below the word "Sincerely,".

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# OVERVIEW

## Gambling Trends

For 2nd Quarter 2012

(Does not include tribal figures.)

Overall gambling receipts in the state decreased since last quarter, and also decreased compared with the same quarter in the prior year.

Nonprofit gross receipts decreased since prior quarter, for bingo and raffles. But, nonprofit pull-tabs increased slightly during the same period.

Bingo & pull-tabs decreased and raffles increased, when compared with a year ago. Variations occur in the number of annual reports received in any one quarter.

Commercial punchboard/pull-tab and card room gross receipts decreased since the prior quarter and also decreased since the same quarter in the prior year.

|   | Gross Receipts<br>in 2nd Qtr 2012<br>(in millions) | Since Last Quarter<br>(since 1st Qtr 2012) | Over Last 4<br>Quarters<br>(since 2nd Qtr 2011) |
|---|--|--|---|
| <b>Total Licensed Gambling</b><br>(see pages 5 - 9 for details)               |  |  |   |
| 1,523 licenses, down 0.0% since last quarter.                                 | \$127.8  | -4.4% DOWN ↓                               | -5.4% DOWN ↓                                    |
| <b>Charitable &amp; Nonprofit Gambling</b><br>(see pages 12 - 16 for details) |  |  |   |
| <b>Bingo</b><br>(see pages 17 - 21 for details)                               |  |  |   |
| 77 licenses, up 5.5% since last quarter.                                      | \$8.8  | -2.9% DOWN ↓                               | -6.9% DOWN ↓                                    |
| <b>Punchboard/Pull-tabs</b><br>(see pages 22 - 23 for details)                |  |  |   |
| 226 licenses, down 0.0% since last quarter.                                   | \$9.5  | 0.4% UP ↑                                  | -2.2% DOWN ↓                                    |
| <b>Raffles</b><br>(see pages 24 - 25 for details)                             |  |  |   |
| 163 licenses, down -5.8% since last quarter.                                  | \$2.1  | -32.7% DOWN ↓                              | 10.9% UP ↑                                      |
| <b>Commercial Gambling</b><br>(see pages 28 - 31 for details)                 |  |  |   |
| <b>Punchboard/Pull-tabs</b><br>(see pages 32 - 33 for details)                |  |  |   |
| 966 licenses, up 0.8% since last quarter.                                     | \$50.6   | -3.7% DOWN ↓                               | -3.6% DOWN ↓                                    |
| <b>Card Rooms</b><br>(see pages 34 - 35 for details)                          |  |  |   |
| 73 licenses, down 0.0% since last quarter.                                    | \$56.8   | -4.5% DOWN ↓                               | -7.7% DOWN ↓                                    |

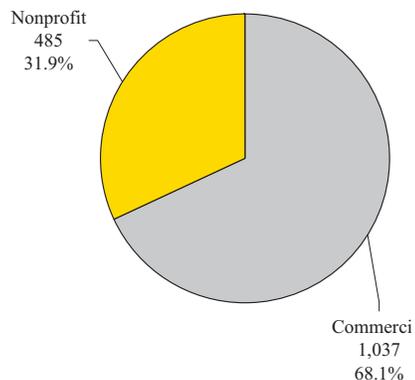
Source: Washington State Gambling Commission

Distribution of Activities

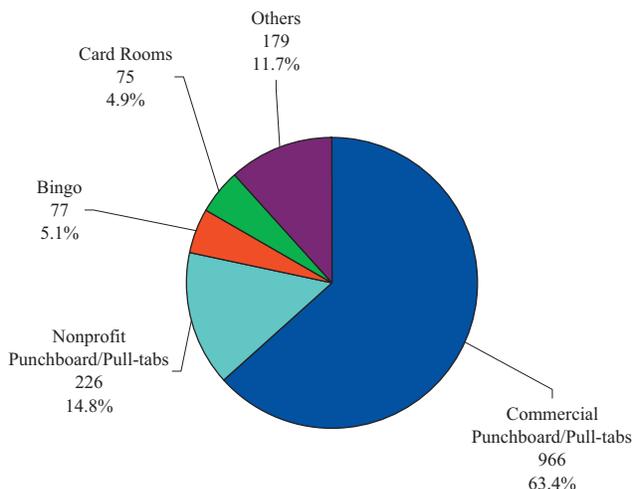
For 2nd Quarter 2012  
(Does not include tribal figures.)

Number of Licenses

By segment

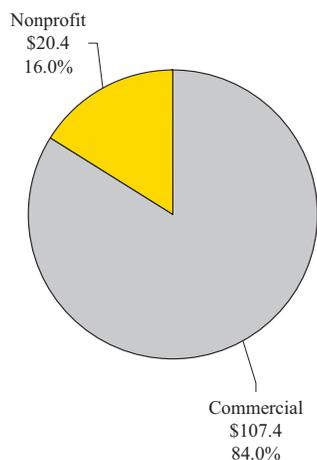


By activity

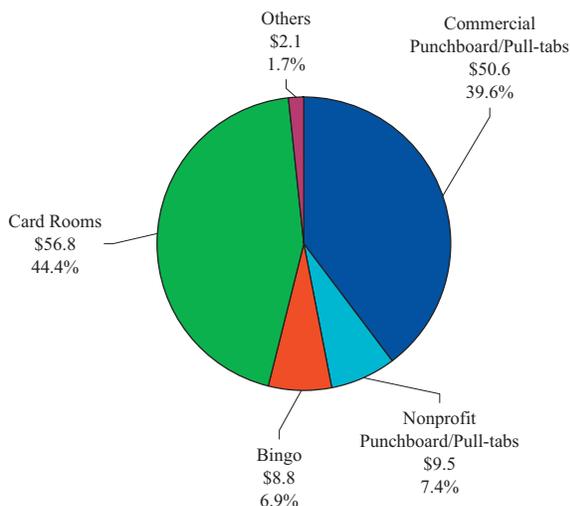


Gross Receipts  
(in millions)

By segment



By activity



The Commission continues to issue more licenses for punchboard/pull-tab than for any other activity.

Punchboard/pull-tabs produce more in gross receipts. However, card room gross receipts are greater per operator.

Commercial activities are over two-thirds of the licenses and over four-fifths of licensed gambling gross receipts.

Nonprofits generate nearly the same amount of gross receipts from bingo as from punchboard/pull-tabs.

“Others” includes raffles and fund raising events.

[Please Note: Amusement Games are only listed annually, in the fiscal year booklet.]

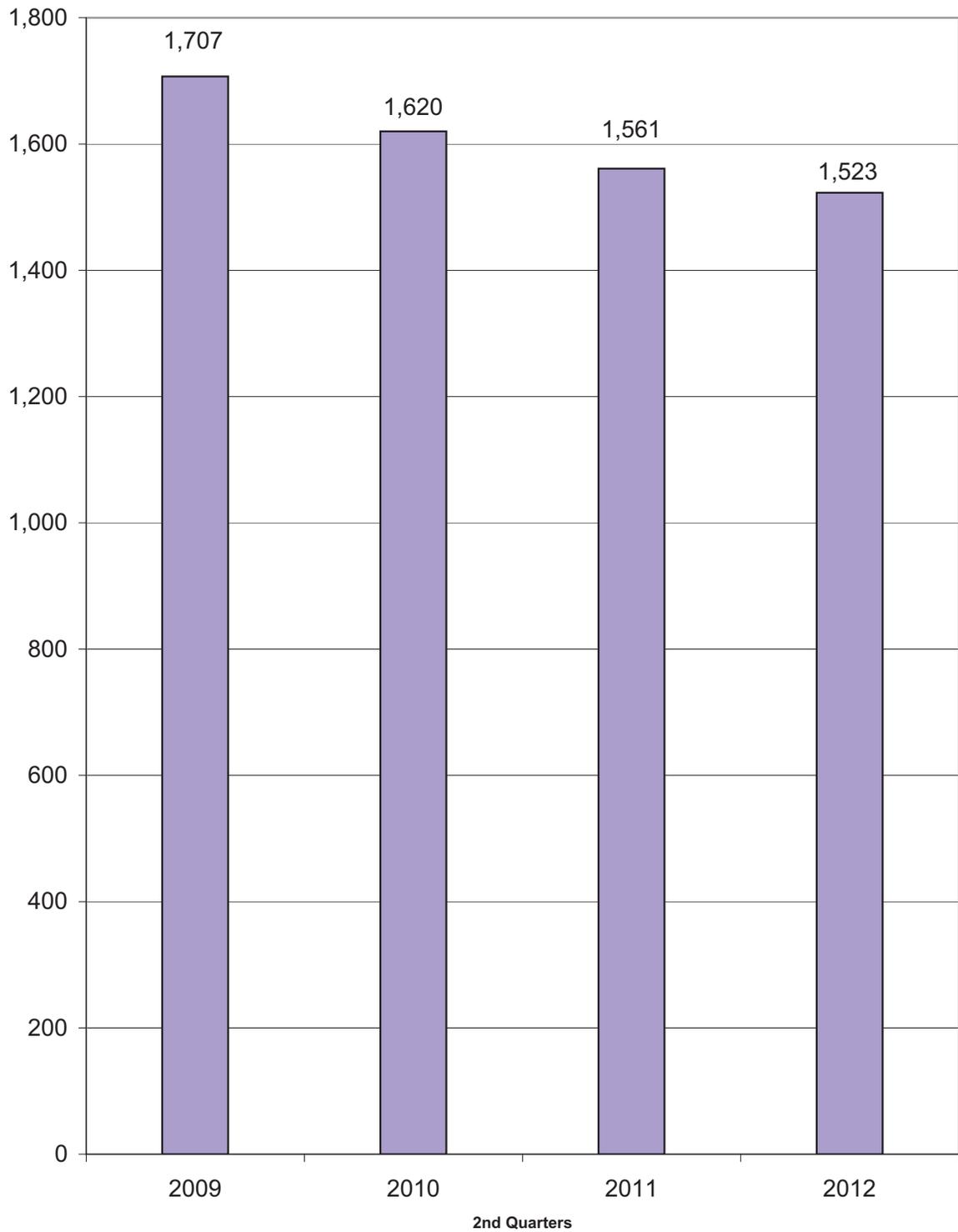
Source: Washington State Gambling Commission

Detail may not add to totals, due to rounding.

# OVERVIEW

## Number of Licenses For 2nd Quarters (Only includes licensees reporting activity.)

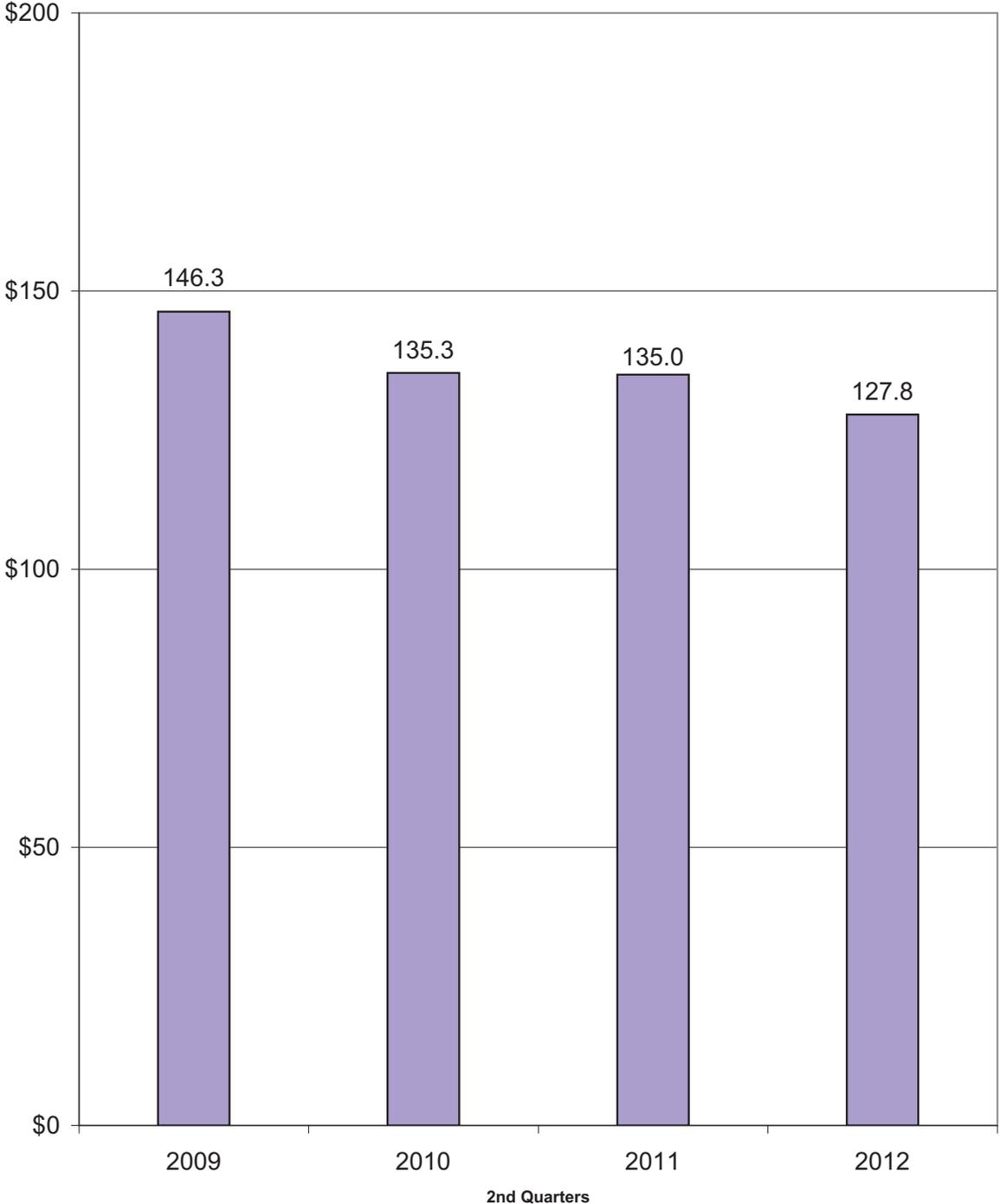
*The number of licensees reporting activity has continued an overall trend downward.*



Source: Washington State Gambling Commission

Gross Receipts  
For 2nd Quarters  
(only includes licensees reporting activity)

(in millions)



*Second quarter gross receipts have continued to decrease.*

Source: Washington State Gambling Commission

# OVERVIEW

## By County For 2nd Quarter 2012

| <u>County</u> | <u>Number of Licensees*</u> | <u>Gross Receipts</u> | <u>Prizes Paid</u> | <u>Net Receipts</u> |
|---------------|-----------------------------|-----------------------|--------------------|---------------------|
| Adams         | 6                           | \$74,325              | \$49,682           | \$24,643            |
| Asotin        | 9                           | 412,322               | 142,004            | 270,318             |
| Benton        | 45                          | 4,808,447             | 1,978,966          | 2,829,481           |
| Chelan        | 27                          | 1,306,413             | 915,525            | 390,888             |
| Clallam       | 15                          | 464,903               | 328,640            | 136,263             |
| Clark         | 69                          | 11,882,336            | 2,782,047          | 9,100,289           |
| Columbia      | 2                           | 53,419                | 36,555             | 16,864              |
| Cowlitz       | 44                          | 2,721,903             | 1,000,281          | 1,721,622           |
| Douglas       | 13                          | 1,278,215             | 400,751            | 877,464             |
| Ferry         | 4                           | 37,741                | 26,297             | 11,444              |
| Franklin      | 11                          | 1,875,188             | 211,482            | 1,663,706           |
| Garfield      | 0                           | 0                     | 0                  | 0                   |
| Grant         | 35                          | 2,120,243             | 1,157,575          | 962,668             |
| Grays Harbor  | 52                          | 1,449,686             | 1,016,455          | 433,231             |
| Island        | 19                          | 738,492               | 410,704            | 327,788             |
| Jefferson     | 7                           | 128,955               | 92,647             | 36,308              |
| King          | 297                         | 39,446,672            | 12,357,451         | 27,089,221          |
| Kitsap        | 61                          | 3,671,262             | 1,803,372          | 1,867,890           |
| Kittitas      | 23                          | 942,068               | 462,465            | 479,603             |
| Klickitat     | 11                          | 248,529               | 169,139            | 79,390              |
| Lewis         | 32                          | 847,969               | 570,512            | 277,457             |
| Lincoln       | 2                           | 7,887                 | 5,443              | 2,444               |
| Mason         | 18                          | 674,614               | 478,397            | 196,217             |
| Okanogan      | 17                          | 480,667               | 319,266            | 161,401             |
| Pacific       | 23                          | 905,239               | 640,211            | 265,028             |
| Pend Oreille  | 5                           | 21,850                | 13,765             | 8,085               |
| Pierce        | 181                         | 16,154,511            | 7,874,827          | 8,279,684           |
| San Juan      | 6                           | 108,267               | 73,356             | 34,911              |
| Skagit        | 34                          | 1,166,398             | 787,747            | 378,651             |
| Skamania      | 5                           | 47,255                | 33,956             | 13,299              |
| Snohomish     | 143                         | 13,877,312            | 6,216,786          | 7,660,526           |
| Spokane       | 109                         | 7,088,453             | 3,689,715          | 3,398,738           |
| Stevens       | 14                          | 144,787               | 98,902             | 45,885              |
| Thurston      | 58                          | 3,965,311             | 2,177,457          | 1,787,854           |
| Wahkiakum     | 0                           | 0                     | 0                  | 0                   |
| Walla Walla   | 15                          | 607,622               | 277,738            | 329,884             |
| Whatcom       | 38                          | 2,392,049             | 1,231,027          | 1,161,022           |
| Whitman       | 7                           | 353,244               | 26,139             | 327,105             |
| Yakima        | 65                          | 5,205,792             | 2,379,507          | 2,826,285           |
| Out Of State  | 1                           | 42,040                | 15,500             | 26,540              |
| <b>TOTAL</b>  | <b>1,523</b>                | <b>127,752,386</b>    | <b>52,252,289</b>  | <b>75,500,097</b>   |

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

The top three counties for gross receipts are King, Pierce, and Snohomish.

King, Pierce, and Snohomish also had the most prizes paid out.

Top three net receipts are King, Clark and Pierce.

One operator may hold more than one gambling license, since a different license is generally required for each activity.

Revenues are for gambling activity only, and do not reflect expenses for either the gambling or non-gambling portions of the organization's activities.

| -- MANUFACTURERS --                    |                            |                       |
|--|----------------------------|-----------------------|
| <b>Gross Sales to:</b>                 |                            |                       |
| <b>Distributors</b>                    |                            |                       |
| Pull-tabs + Punchboards                | 1,006,159                  | 2.7                   |
| Casino Gaming Equipment + Other        | <u>7,952,119</u>           | <u>21.5</u>           |
| Sold to distributors                   | \$8,958,278                | 24.2 %                |
| <b>Non-Distributors</b>                |                            |                       |
| Sold to non-distributors               | <u>28,098,388</u>          | <u>75.8</u>           |
| Total Sales                            | <u><u>\$37,056,666</u></u> | <u><u>100.0 %</u></u> |
| Number of Licensees Reporting Activity | 34                         |                       |

| -- DISTRIBUTORS --                     |                           |                       |
|--|---------------------------|-----------------------|
| <b>Gross Sales to:</b>                 |                           |                       |
| <b>Operators</b>                       |                           |                       |
| Pull-tabs + Punchboards                | 3,736,564                 | 71.0                  |
| Casino Gaming Equipment + Other        | <u>1,525,210</u>          | <u>29.0</u>           |
| Total sales (1)                        | <u><u>\$5,261,774</u></u> | <u><u>100.0 %</u></u> |
| Number of Licensees Reporting Activity | 38                        |                       |

(1) Sales of \$105,402 from distributors to other distributors are excluded.

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# Nonprofit Licensees

See page 4 for summary of all activities.



# NONPROFIT OVERVIEW

## Summary of Activities For 2nd Quarter 2012

*Punchboard/  
pull-tabs now  
generate  
more in net  
receipts for the  
nonprofits, when  
compared with  
bingo.*

*Two of the four  
nonprofit card  
rooms reported  
activity this  
quarter.*

### This Quarter

For Quarter Ending June 30, 2012

|                | <u>Bingo</u> | <u>Punchboards/<br/>Pull-Tabs</u> | <u>Card<br/>Rooms</u> | <u>Raffles</u> | <u>Fund-<br/>Raising<br/>Events</u> | <u>Total</u> |
|----------------|--------------|-----------------------------------|-----------------------|----------------|-------------------------------------|--------------|
| Gross Receipts | \$8,750,676  | \$9,510,765                       | \$6,592               | \$2,057,886    | \$73,375                            | \$20,399,294 |
| Prizes Paid    | \$6,636,593  | \$6,706,270                       | \$0                   | \$808,032      | \$665                               | \$14,151,560 |
| Net Receipts   | \$2,114,083  | \$2,804,495                       | \$6,592               | \$1,249,854    | \$72,710                            | \$6,247,734  |

### Same Quarter Last Year

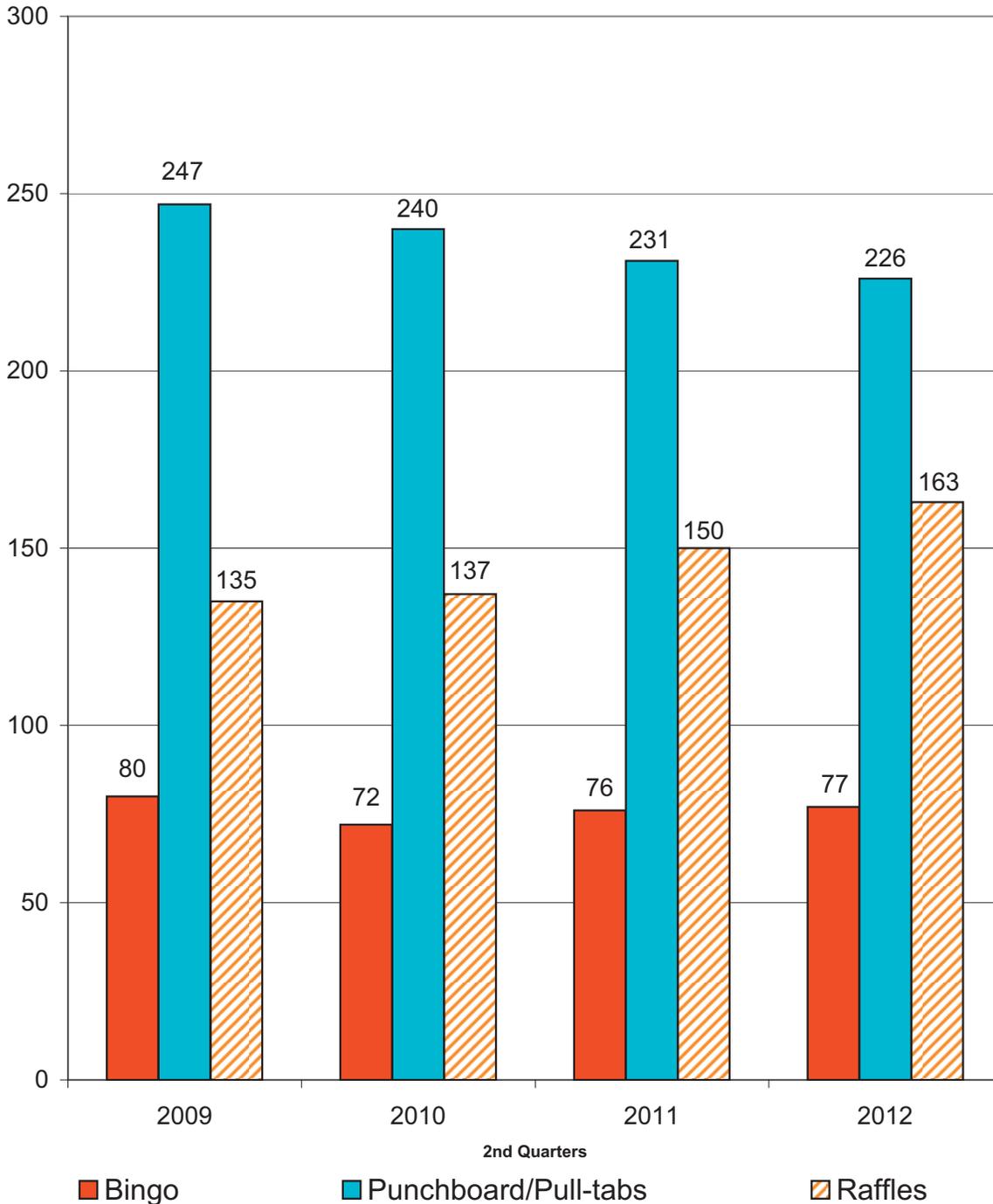
For Quarter Ending June 30, 2011

|                | <u>Bingo</u> | <u>Punchboards/<br/>Pull-Tabs</u> | <u>Card<br/>Rooms</u> | <u>Raffles</u> | <u>Fund-<br/>Raising<br/>Events</u> | <u>Total</u> |
|----------------|--------------|-----------------------------------|-----------------------|----------------|-------------------------------------|--------------|
| Gross Receipts | \$9,401,668  | \$9,724,865                       | \$6,578               | \$1,856,428    | \$55,022                            | \$21,044,561 |
| Prizes Paid    | \$7,219,366  | \$6,933,959                       | \$0                   | \$722,544      | \$8,054                             | \$14,883,923 |
| Net Receipts   | \$2,182,302  | \$2,790,906                       | \$6,578               | \$1,133,884    | \$46,968                            | \$6,160,638  |

Source: Washington State Gambling Commission

**Number of Licenses  
For 2nd Quarters**

**NONPROFIT  
OVERVIEW**



*There have been more raffle licenses than bingo licenses reporting activity, starting in about 2003.*

*The greatest number of nonprofit licenses continues to be for punchboard/pull-tabs.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

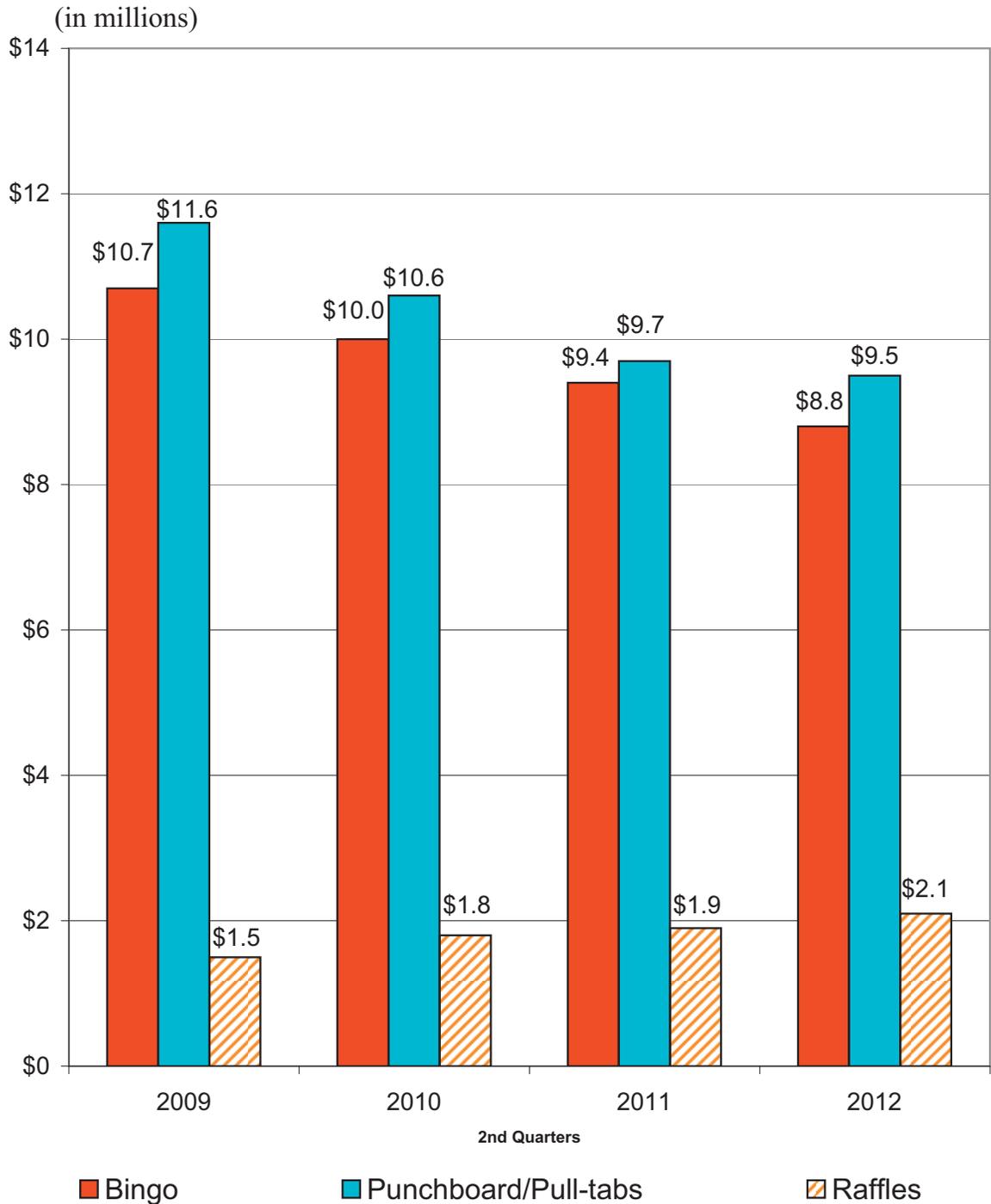
# NONPROFIT OVERVIEW

## Gross Receipts For 2nd Quarters

*There are more punchboard/pull-tab licenses, but they now generate about the same in gross receipts for the nonprofit organizations as bingo does.*

*Gross receipts continue to decline for both bingo and punchboard/pull-tabs.*

*Only includes licensees reporting activity.*



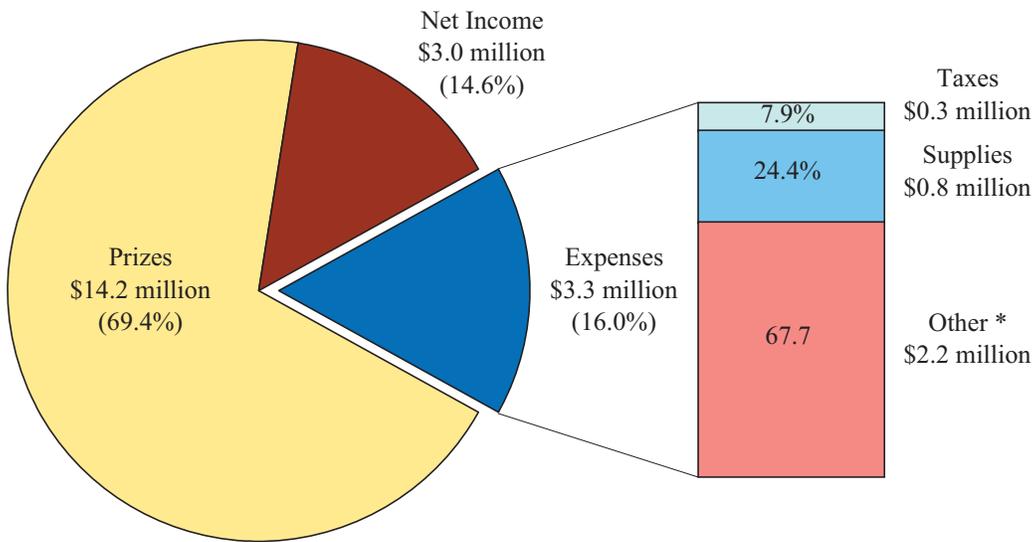
Source: Washington State Gambling Commission

# Breakdown of Gross Receipts

For 2nd Quarter 2012

# NONPROFIT OVERVIEW

## Gross Receipts \$20.4 million



*Nearly 70% of nonprofit gambling receipts were awarded as prizes.*

*Over 14% of gross receipts were available as net income, to go toward the stated purposes of the average nonprofit/charitable organization.*

\* Other expenses include wages, rent, depreciation, advertising, contract services, cash over/short, etc.

\* Class A-C Bingo expenses estimated, since most expenses are no longer requested from Bingo classes A-C.

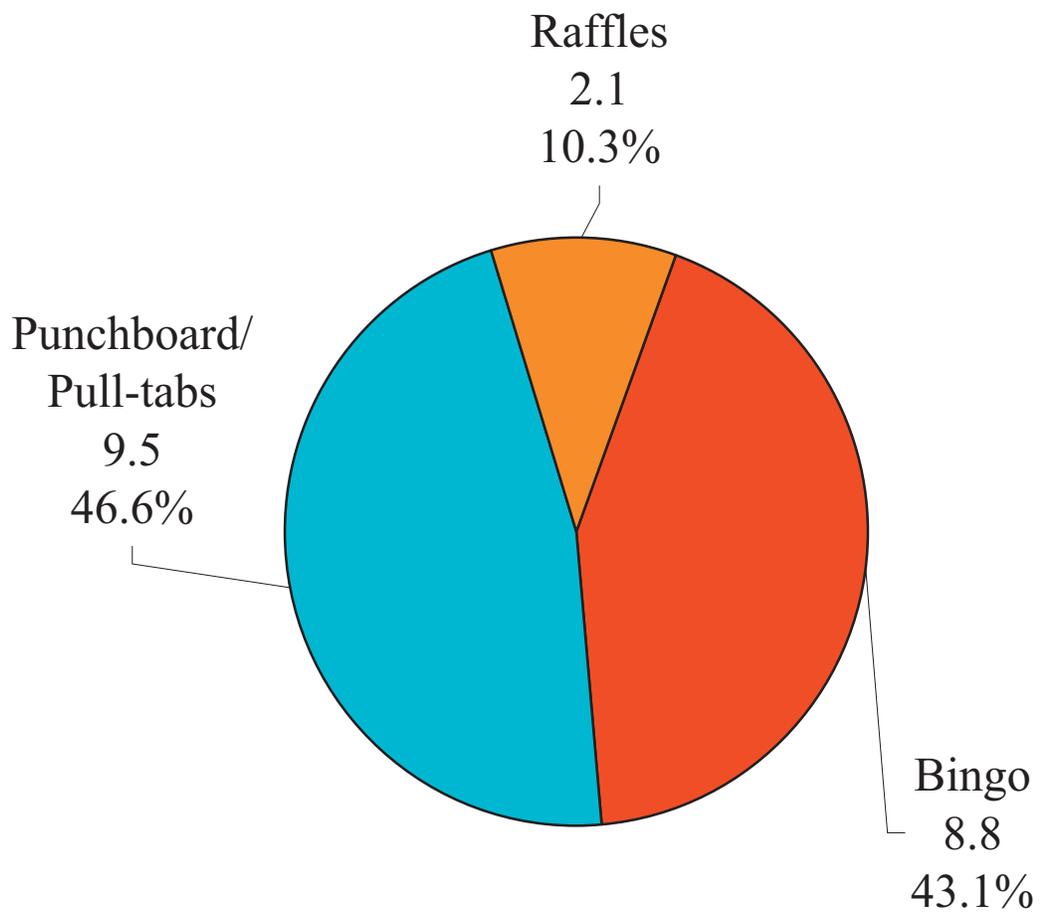
Source: Washington State Gambling Commission

*Detail may not add to totals, due to rounding.*

## Distribution of Gross Receipts

By Type of Activity  
For 2nd Quarter 2012

### Nonprofit Activities (in millions)



*Punchboard/  
Pull-tabs generate  
about the same  
in gross receipts  
for the  
nonprofit  
organizations as  
bingo does.*

Source: Washington State Gambling Commission

**Overview**  
For 2nd Quarter 2012

*Over four-fifths of bingo licenses are for smaller bingo operations (classes A-E).*

*Bingo operations that are mid-size (annual receipts of over \$650,000 but less than \$5,000,000) brought in over three-fourths of the total bingo gross receipts.*

*The mid-size bingo (class F-J) operators also reported nearly half of the net income.*

| Class                              | Gross Receipts Range     | Number Reporting | PERCENT OF |       |            |
|------------------------------------|--------------------------|------------------|------------|-------|------------|
|                                    |                          |                  | Licenses   | Gross | Net Income |
| A-C (Annual)*                      | \$1-\$150,000            | 56               | 72.7%      | 14.4% | 34.9%      |
| D-E (Quarterly)                    | \$150,001-\$650,000      | 11               | 14.3%      | 8.0%  | 16.6%      |
| F-J (Quarterly)                    | \$650,001-\$5,000,000    | 10               | 13.0%      | 77.6% | 48.5%      |
| K-S (Quarterly)                    | Greater than \$5,000,000 | 0                | 0.0%       | 0.0%  | 0.0%       |
| Total Licensees Reporting Activity |                          | 77               |            |       |            |

\* Only includes annual activity reports for license years expiring during this quarter.

\* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C. [Detail may not add to totals, due to rounding.]

## Revenue

### Smaller Bingo Operations For 2nd Quarter 2012

| Class Definitions, Yearly Gross     | ANNUAL REPORTS<br>\$1-\$150,000<br>CLASS A - C |               | QUARTERLY REPORTS<br>\$150,001-\$650,000<br>CLASS D - E |               |
|-------------------------------------|--|---------------|---|---------------|
|                                     |  |               |   |               |
| Gross Receipts                      | \$1,261,712                                    | 100.0 %       | \$698,625   | 100.0 %       |
| Prizes Paid - Cash                  | 910,511  | 72.2          | 513,830   | 73.5          |
| - Merchandise                       | 0  | 0.0           | 411   | 0.1           |
| <b>Net Receipts</b>                 | <b>\$351,201</b>                               | <b>27.8 %</b> | <b>\$184,384</b>  | <b>26.4 %</b> |
| <b>Expenses:</b>                    |  |               |   |               |
| Supplies                            |  |               | 25,803  | 3.7           |
| Taxes - Local                       | \$5,388  | 0.4 %         | 8,796   | 1.3           |
| Building - Depreciation             |  |               | 2,543   | 0.4           |
| Equipment - Rent/Depreciation       |  |               | 496   | 0.1           |
| Other *                             | 126,171  | 10.0          | 42,479  | 6.0           |
| <b>Total Expenses</b>               | <b>\$131,559</b>                               | <b>10.4 %</b> | <b>\$80,117</b>   | <b>11.5 %</b> |
| <b>Net Income</b>                   | <b>\$219,642</b>                               | <b>17.4 %</b> | <b>\$104,267</b>  | <b>14.9 %</b> |
| Average Net Income                  | \$3,922  |               | \$9,479   |               |
| Net Income (Loss) from Retail Sales | \$41,969                                       |               | \$3,958   |               |
| From Drawing Sales                  | \$0  |               | \$0   |               |
| From Amusement Sales                | \$0  |               | \$0   |               |
| Donated Prizes                      | 4,991  |               | 0   |               |
| Total Number of Sessions            | 1,891  |               | 279   |               |
| Total Attendance                    | 71,373   |               | 16,814  |               |
| Average Attendance                  | 38   |               | 60  |               |
| <b>Per Player Statistics:</b>       |  |               |   |               |
| Gross                               | \$17.68  |               | \$41.55   |               |
| Prizes                              | \$12.76  |               | \$30.58   |               |
| Expenses                            | \$1.84   |               | \$4.76  |               |
| Net Income                          | \$3.08   |               | \$6.20  |               |

\* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

*In general, smaller bingo operations have lower expenses and little or no depreciation.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**Revenue**  
Larger Bingo Operations  
For 2nd Quarter 2012

| Class Definitions, Yearly Gross     | QUARTERLY REPORTS     |               |               |          |                    |               |
|-------------------------------------|-----------------------|---------------|---------------|----------|--------------------|---------------|
|                                     | \$650,001-\$5,000,000 |               | > \$5,000,000 |          | TOTAL              |               |
|                                     | CLASS F - J           |               | CLASS K - S   |          | LICENSES           |               |
| Gross Receipts                      | \$6,790,339           | 100.0 %       | \$0           | %        | \$8,750,676        | 100.0 %       |
| Prizes Paid - Cash                  | 5,200,438             | 76.6          | 0             |          | 6,624,779          | 75.7          |
| - Merchandise                       | 11,403                | 0.2           | 0             |          | 11,814             | 0.1           |
| <b>Net Receipts</b>                 | <b>\$1,578,498</b>    | <b>23.2 %</b> | <b>\$0</b>    | <b>%</b> | <b>\$2,114,083</b> | <b>24.2 %</b> |
| <b>Expenses:</b>                    |                       |               |               |          |                    |               |
| Supplies                            | 86,386                | 1.3           | 0             |          | 112,189            | 1.3           |
| Taxes - Local                       | 49,748                | 0.7           | 0             |          | 63,932             | 0.7           |
| Building - Depreciation             | 45,377                | 0.7           | 0             |          | 47,920             | 0.5           |
| Equipment - Rent/Depreciation       | 10,829                | 0.2           | 0             |          | 11,325             | 0.1           |
| Other                               | 1,081,115             | 15.9          | 0             |          | 1,249,765          | 14.4          |
| <b>Total Expenses</b>               | <b>\$1,273,455</b>    | <b>18.8 %</b> | <b>\$0</b>    | <b>%</b> | <b>\$1,485,131</b> | <b>17.0 %</b> |
| <b>Net Income</b>                   | <b>\$305,043</b>      | <b>4.4 %</b>  | <b>\$0</b>    | <b>%</b> | <b>\$628,952</b>   | <b>7.2 %</b>  |
| Average Net Income                  | \$30,504              |               |               |          | \$8,168            |               |
| Net Income (Loss) from Retail Sales | \$10,110              |               | \$0           |          | \$56,037           |               |
| From Drawing Sales                  | \$0                   |               | \$0           |          | \$0                |               |
| From Amusement Sales                | \$4,078               |               | \$0           |          | \$4,078            |               |
| Donated Prizes                      | 0                     |               | 0             |          | 4,991              |               |
| Total Number of Sessions            | 1,432                 |               | 0             |          | 3,602              |               |
| Total Attendance                    | 121,038               |               | 0             |          | 209,225            |               |
| Average Attendance                  | 85                    |               |               |          | 58                 |               |
| <b>Per Player Statistics:</b>       |                       |               |               |          |                    |               |
| Gross                               | \$56.10               |               |               |          | \$41.82            |               |
| Prizes                              | \$43.06               |               |               |          | \$31.72            |               |
| Expenses                            | \$10.52               |               |               |          | \$7.10             |               |
| Net Income                          | \$2.52                |               |               |          | \$3.01             |               |

*In general, larger bingo operations have higher wage expense and more depreciation expense.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**Top 10 Bingo by Gross Receipts  
For 2nd Quarter 2012**

*While these top 10 represent only 13.0% of the bingo licensees reporting this quarter, they represent 77.6% of the total gross receipts, and 78.5% of total prizes paid out.*

*These top 10 have 57.9% of the total attendance for bingo.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

**BY GROSS RECEIPTS**

|   | Gross Receipts     | Prizes Paid        | Prizes Paid % | Other Expenses     | Net Income       | Net Income % |
|---|--------------------|--------------------|---------------|--------------------|------------------|--------------|
| 1 40 & 8 # 00099/Vancouver                | \$1,144,105        | \$812,728          | 71.0%         | \$237,678          | \$93,699         | 8.2%         |
| 2 Seattle Junior Hockey/Mountlake Terrace | 771,836            | 600,900            | 77.9%         | 146,585            | 24,351           | 3.2%         |
| 3 Spokane Youth Sports Assn./Spokane      | 758,732            | 582,517            | 76.8%         | 148,489            | 27,726           | 3.7%         |
| 4 Leon Sullivan Health Care Cntr/Renton   | 745,396            | 536,051            | 71.9%         | 168,890            | 40,455           | 5.4%         |
| 5 Rotary Club/Columbia Center/Kennewick   | 743,731            | 566,781            | 76.2%         | 145,749            | 31,201           | 4.2%         |
| 6 Amvets # 00001/Tacoma                   | 732,672            | 612,538            | 83.6%         | 86,584             | 33,550           | 4.6%         |
| 7 Sister Rebecca Berghoff Fdn./Union Gap  | 555,017            | 423,677            | 76.3%         | 123,348            | 7,992            | 1.4%         |
| 8 Gateways For Youth & Families/Tacoma    | 529,030            | 431,038            | 81.5%         | 66,483             | 31,509           | 6.0%         |
| 9 O I C Of Washington/Yakima              | 481,970            | 403,607            | 83.7%         | 98,300             | -19,937          | -4.1%        |
| 10 American Legion 00176/Clark Co.        | 327,850            | 242,004            | 73.8%         | 51,349             | 34,497           | 10.5%        |
|   | <u>\$6,790,339</u> | <u>\$5,211,841</u> | <u>76.8%</u>  | <u>\$1,273,455</u> | <u>\$305,043</u> | <u>4.5%</u>  |

**PER PLAYER AVERAGES**

|   | Attendance     | Gross          | Expenses       | Net Income    |
|---|----------------|----------------|----------------|---------------|
| 1 40 & 8 # 00099/Vancouver                | 21,457         | \$53.32        | \$11.08        | \$4.37        |
| 2 Seattle Junior Hockey/Mountlake Terrace | 14,920         | 51.73          | 9.82           | 1.63          |
| 3 Spokane Youth Sports Assn./Spokane      | 14,565         | 52.09          | 10.19          | 1.90          |
| 4 Leon Sullivan Health Care Cntr/Renton   | 13,344         | 55.86          | 12.66          | 3.03          |
| 5 Rotary Club/Columbia Center/Kennewick   | 14,885         | 49.97          | 9.79           | 2.10          |
| 6 Amvets # 00001/Tacoma                   | 10,136         | 72.28          | 8.54           | 3.31          |
| 7 Sister Rebecca Berghoff Fdn./Union Gap  | 8,988          | 61.75          | 13.72          | 0.89          |
| 8 Gateways For Youth & Families/Tacoma    | 8,647          | 61.18          | 7.69           | 3.64          |
| 9 O I C Of Washington/Yakima              | 8,217          | 58.66          | 11.96          | -2.43         |
| 10 American Legion 00176/Clark Co.        | 5,879          | 55.77          | 8.73           | 5.87          |
|   | <u>121,038</u> | <u>\$56.10</u> | <u>\$10.52</u> | <u>\$2.52</u> |

Source: Washington State Gambling Commission

**By County**  
For 2nd Quarter 2012

**BINGO**

| County       | Number of Licensees* | Gross Receipts     | Prizes Paid        | Net Receipts       | Reported Local Tax |
|--------------|----------------------|--------------------|--------------------|--------------------|--------------------|
| Adams        | 0                    | \$0                | \$0                | \$0                | \$0                |
| Asotin       | 0                    | 0                  | 0                  | 0                  | 0                  |
| Benton       | 2                    | 746,255            | 567,579            | 178,676            | 8,848              |
| Chelan       | 2                    | 63,940             | 45,735             | 18,205             | 0                  |
| Clallam      | 2                    | 140,685            | 102,319            | 38,366             | 1,027              |
| Clark        | 7                    | 1,496,571          | 1,067,634          | 428,937            | 20,861             |
| Columbia     | 0                    | 0                  | 0                  | 0                  | 0                  |
| Cowlitz      | 3                    | 128,942            | 91,298             | 37,644             | 1,836              |
| Douglas      | 1                    | 86,006             | 57,969             | 28,037             | 0                  |
| Ferry        | 1                    | 468                | 234                | 234                | 0                  |
| Franklin     | 0                    | 0                  | 0                  | 0                  | 0                  |
| Garfield     | 0                    | 0                  | 0                  | 0                  | 0                  |
| Grant        | 4                    | 134,014            | 110,375            | 23,639             | 854                |
| Grays Harbor | 5                    | 158,578            | 120,199            | 38,379             | 2,711              |
| Island       | 0                    | 0                  | 0                  | 0                  | 0                  |
| Jefferson    | 2                    | 60,766             | 49,723             | 11,043             | 0                  |
| King         | 11                   | 960,189            | 674,212            | 285,977            | 6,259              |
| Kitsap       | 3                    | 265,422            | 195,615            | 69,807             | 3,408              |
| Kittitas     | 1                    | 57,305             | 33,147             | 24,158             | 0                  |
| Klickitat    | 0                    | 0                  | 0                  | 0                  | 0                  |
| Lewis        | 0                    | 0                  | 0                  | 0                  | 0                  |
| Lincoln      | 0                    | 0                  | 0                  | 0                  | 0                  |
| Mason        | 2                    | 26,173             | 16,036             | 10,137             | 0                  |
| Okanogan     | 0                    | 0                  | 0                  | 0                  | 0                  |
| Pacific      | 2                    | 120,307            | 88,616             | 31,691             | 1,231              |
| Pend Oreille | 0                    | 0                  | 0                  | 0                  | 0                  |
| Pierce       | 8                    | 1,370,070          | 1,125,058          | 245,012            | 509                |
| San Juan     | 0                    | 0                  | 0                  | 0                  | 0                  |
| Skagit       | 1                    | 32,798             | 24,826             | 7,972              | 0                  |
| Skamania     | 0                    | 0                  | 0                  | 0                  | 0                  |
| Snohomish    | 10                   | 1,041,681          | 810,325            | 231,356            | 5,178              |
| Spokane      | 2                    | 759,868            | 583,157            | 176,711            | 0                  |
| Stevens      | 0                    | 0                  | 0                  | 0                  | 0                  |
| Thurston     | 1                    | 469                | 957                | -488               | 38                 |
| Wahkiakum    | 0                    | 0                  | 0                  | 0                  | 0                  |
| Walla Walla  | 1                    | 46,131             | 35,150             | 10,981             | 549                |
| Whatcom      | 3                    | 14,425             | 7,909              | 6,516              | 106                |
| Whitman      | 0                    | 0                  | 0                  | 0                  | 0                  |
| Yakima       | 3                    | 1,039,613          | 828,520            | 211,093            | 10,517             |
| <b>Total</b> | <b>77</b>            | <b>\$8,750,676</b> | <b>\$6,636,593</b> | <b>\$2,114,083</b> | <b>\$63,932</b>    |

*Top 3 counties for bingo gross receipts are Clark, Pierce, and Snohomish (followed by Yakima & King).*

*Top 3 counties for reported bingo taxes to local communities are Clark, Yakima, and Benton.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

# PUNCHBOARD/ PULL-TABS (NONPROFIT)

Revenue  
For 2nd Quarter 2012

*Combined reporting of Punchboards and Pull-tabs began in the 3rd quarter of 2005.*

*Punchboards had decreased to less than one percent of the combined gross receipts total.*

*About 11% of gross receipts were available to the nonprofit organizations as net income and potentially available for their charitable/nonprofit purposes.*

*See page 32 for the commercial portion of punchboard / pull-tab activity.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

| <b>Combined Totals:</b>   |                    |               |
|---------------------------|--------------------|---------------|
| Gross Receipts            | \$9,510,765        | 100.0 %       |
| Prizes -Cash              | 6,639,236          | 69.8          |
| -Merchandise              | 67,034             | 0.7           |
| <b>Total Net Receipts</b> | <b>\$2,804,495</b> | <b>29.5 %</b> |

|                       |                    |               |
|-----------------------|--------------------|---------------|
| Expenses:             |                    |               |
| Supplies              | 680,495            | 7.2           |
| Tax -Local            | 180,856            | 1.9           |
| Equipment             | 1,443              | 0.0           |
| Over/Short            | 64,167             | 0.7           |
| Other Expenses        | 794,344            | 8.4           |
| Occupancy             | 12,637             | 0.1           |
| <b>Total Expenses</b> | <b>\$1,733,942</b> | <b>18.3 %</b> |

|                   |                    |               |
|-------------------|--------------------|---------------|
| <b>Net Income</b> | <b>\$1,070,553</b> | <b>11.2 %</b> |
|-------------------|--------------------|---------------|

Average Net Income \$4,737

Number of Licensees:

|                         |            |
|-------------------------|------------|
| - Reporting Activity**  | 226        |
| - Reporting No Activity | 2          |
| - Not Reporting         | 5          |
| <b>Total</b>            | <b>233</b> |

\*\* Percent of:

|   |       |
|---|-------|
| - All PBPT Licensees Reporting Activity | 19.0% |
| - All PBPT Gross Receipts               | 15.8% |

Source: Washington State Gambling Commission

**By County**  
For 2nd Quarter 2012

**PUNCHBOARD/  
PULL-TABS  
(NONPROFIT)**

| <b>County</b> | <b>Number of Licensees*</b> | <b>Gross Receipts</b> | <b>Prizes Paid</b> | <b>Net Receipts</b> | <b>Reported Local Tax</b> |
|---------------|-----------------------------|-----------------------|--------------------|---------------------|---------------------------|
| Adams         | 2                           | \$55,676              | \$42,190           | \$13,486            | \$139                     |
| Asotin        | 2                           | 150,682               | 104,422            | 46,260              | 1,563                     |
| Benton        | 4                           | 391,004               | 278,539            | 112,465             | 8,315                     |
| Chelan        | 4                           | 256,565               | 183,328            | 73,237              | 0                         |
| Clallam       | 4                           | 147,935               | 101,117            | 46,818              | 4,654                     |
| Clark         | 11                          | 891,547               | 658,381            | 233,166             | 23,902                    |
| Columbia      | 1                           | 51,232                | 35,561             | 15,671              | 768                       |
| Cowlitz       | 8                           | 243,819               | 167,007            | 76,812              | 7,484                     |
| Douglas       | 1                           | 8,587                 | 5,480              | 3,107               | 0                         |
| Ferry         | 1                           | 20,665                | 15,866             | 4,799               | 413                       |
| Franklin      | 2                           | 100,120               | 66,288             | 33,832              | 3,557                     |
| Garfield      | 0                           | 0                     | 0                  | 0                   | 0                         |
| Grant         | 10                          | 320,503               | 217,658            | 102,845             | 5,212                     |
| Grays Harbor  | 12                          | 350,574               | 251,294            | 99,280              | 6,446                     |
| Island        | 7                           | 376,170               | 234,070            | 142,100             | 2,878                     |
| Jefferson     | 1                           | 7,369                 | 5,228              | 2,141               | 0                         |
| King          | 25                          | 1,252,489             | 893,477            | 359,012             | 37,955                    |
| Kitsap        | 9                           | 267,550               | 187,666            | 79,884              | 8,047                     |
| Kittitas      | 5                           | 138,036               | 90,854             | 47,182              | 869                       |
| Klickitat     | 3                           | 86,676                | 62,438             | 24,238              | 1,383                     |
| Lewis         | 8                           | 153,169               | 100,211            | 52,958              | 0                         |
| Lincoln       | 0                           | 0                     | 0                  | 0                   | 0                         |
| Mason         | 3                           | 144,234               | 101,870            | 42,364              | 971                       |
| Okanogan      | 6                           | 219,008               | 143,840            | 75,168              | 1,006                     |
| Pacific       | 6                           | 510,521               | 372,117            | 138,404             | 9,098                     |
| Pend Oreille  | 2                           | 8,226                 | 4,530              | 3,696               | 0                         |
| Pierce        | 15                          | 628,696               | 447,423            | 181,273             | 6,560                     |
| San Juan      | 2                           | 37,634                | 26,931             | 10,703              | 0                         |
| Skagit        | 8                           | 276,584               | 188,564            | 88,020              | 3,395                     |
| Skamania      | 2                           | 35,982                | 26,892             | 9,090               | 159                       |
| Snohomish     | 19                          | 1,066,767             | 772,311            | 294,456             | 26,034                    |
| Spokane       | 13                          | 513,857               | 357,479            | 156,378             | 9,604                     |
| Stevens       | 2                           | 18,530                | 13,489             | 5,041               | 4                         |
| Thurston      | 7                           | 168,674               | 118,456            | 50,218              | 2,107                     |
| Wahkiakum     | 0                           | 0                     | 0                  | 0                   | 0                         |
| Walla Walla   | 3                           | 96,090                | 80,083             | 16,007              | 1,788                     |
| Whatcom       | 6                           | 151,152               | 109,652            | 41,500              | 1,377                     |
| Whitman       | 2                           | 22,124                | 14,850             | 7,274               | 0                         |
| Yakima        | 10                          | 342,318               | 226,708            | 115,610             | 5,168                     |
| <b>Total</b>  | <b>226</b>                  | <b>\$9,510,765</b>    | <b>\$6,706,270</b> | <b>\$2,804,495</b>  | <b>\$180,856</b>          |

*Top 3 counties for nonprofit punchboard/pull-tab gross receipts and prizes paid are King, Snohomish, and Clark.*

*Top 3 counties for nonprofit punchboard/pull-tab net receipts are also King, Snohomish and Clark.*

*Top 3 counties for nonprofit punchboard/pull-tab reported local taxes are King, Snohomish, and Clark.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

\*Only includes nonprofit licensees reporting activity.

Source: Washington State Gambling Commission

## Revenue For 2nd Quarter 2012

*Raffles paid out prizes worth over 39% of their gross receipts.*

|                     |                    |               |
|---------------------|--------------------|---------------|
| Gross Receipts      | \$2,057,886        | 100.0 %       |
| Prizes Paid         | <u>808,032</u>     | <u>39.3</u>   |
| <b>Net Receipts</b> | <b>\$1,249,854</b> | <b>60.7 %</b> |
| Expenses:           |                    |               |
| Taxes - Local       | 11,139             | 0.5           |
| Cash (Over)/Short   | 4,844              | 0.2           |

Number Of Licensees Reporting Activity: 163

**Donated Prizes \$287,025**  
(Included In Prizes Paid)

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**By County**  
For 2nd Quarter 2012

**RAFFLES**

| County       | Number of Licensees* | Gross Receipts     | Prizes Paid      | Net Receipts       |
|--------------|----------------------|--------------------|------------------|--------------------|
| Adams        | 3                    | \$11,143           | \$3,464          | \$7,679            |
| Asotin       | 1                    | 7,314              | 1,228            | 6,086              |
| Benton       | 7                    | 108,215            | 15,960           | 92,255             |
| Chelan       | 4                    | 30,132             | 15,097           | 15,035             |
| Clallam      | 0                    | 0                  | 0                | 0                  |
| Clark        | 4                    | 42,796             | 21,517           | 21,279             |
| Columbia     | 0                    | 0                  | 0                | 0                  |
| Cowlitz      | 5                    | 89,323             | 44,217           | 45,106             |
| Douglas      | 1                    | 500                | 250              | 250                |
| Ferry        | 1                    | 290                | 116              | 174                |
| Franklin     | 1                    | 1,740              | 1,900            | -160               |
| Garfield     | 0                    | 0                  | 0                | 0                  |
| Grant        | 6                    | 12,545             | 5,523            | 7,022              |
| Grays Harbor | 4                    | 6,910              | 2,221            | 4,689              |
| Island       | 2                    | 4,968              | 1,764            | 3,204              |
| Jefferson    | 0                    | 0                  | 0                | 0                  |
| King         | 37                   | 573,531            | 219,117          | 354,414            |
| Kitsap       | 4                    | 28,777             | 9,092            | 19,685             |
| Kittitas     | 3                    | 14,221             | 16,953           | -2,732             |
| Klickitat    | 1                    | 559                | 515              | 44                 |
| Lewis        | 3                    | 54,304             | 21,234           | 33,070             |
| Lincoln      | 0                    | 0                  | 0                | 0                  |
| Mason        | 1                    | 1,468              | 425              | 1,043              |
| Okanogan     | 2                    | 13,680             | 8,350            | 5,330              |
| Pacific      | 2                    | 5,097              | 4,103            | 994                |
| Pend Oreille | 0                    | 0                  | 0                | 0                  |
| Pierce       | 15                   | 243,141            | 99,929           | 143,212            |
| San Juan     | 0                    | 0                  | 0                | 0                  |
| Skagit       | 4                    | 49,785             | 8,223            | 41,562             |
| Skamania     | 2                    | 2,335              | 1,623            | 712                |
| Snohomish    | 16                   | 250,455            | 101,123          | 149,332            |
| Spokane      | 11                   | 109,722            | 33,675           | 76,047             |
| Stevens      | 2                    | 8,060              | 8,692            | -632               |
| Thurston     | 2                    | 8,745              | 3,700            | 5,045              |
| Wahkiakum    | 0                    | 0                  | 0                | 0                  |
| Walla Walla  | 3                    | 78,547             | 34,448           | 44,099             |
| Whatcom      | 4                    | 52,239             | 24,862           | 27,377             |
| Whitman      | 2                    | 15,322             | 6,478            | 8,844              |
| Yakima       | 9                    | 189,982            | 76,733           | 113,249            |
| Out of State | 1                    | 42,040             | 15,500           | 26,540             |
| <b>Total</b> | <b>163</b>           | <b>\$2,057,886</b> | <b>\$808,032</b> | <b>\$1,249,854</b> |

*Top 3 counties for raffle gross receipts are King, Snohomish, and Pierce.*

*Top 3 counties for raffle prizes paid are King, Snohomish, and Pierce.*

*Top 3 counties for raffle net receipts are King, Snohomish, and Pierce.*

*Top 3 counties for number of raffles are King, Snohomish and Pierce.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

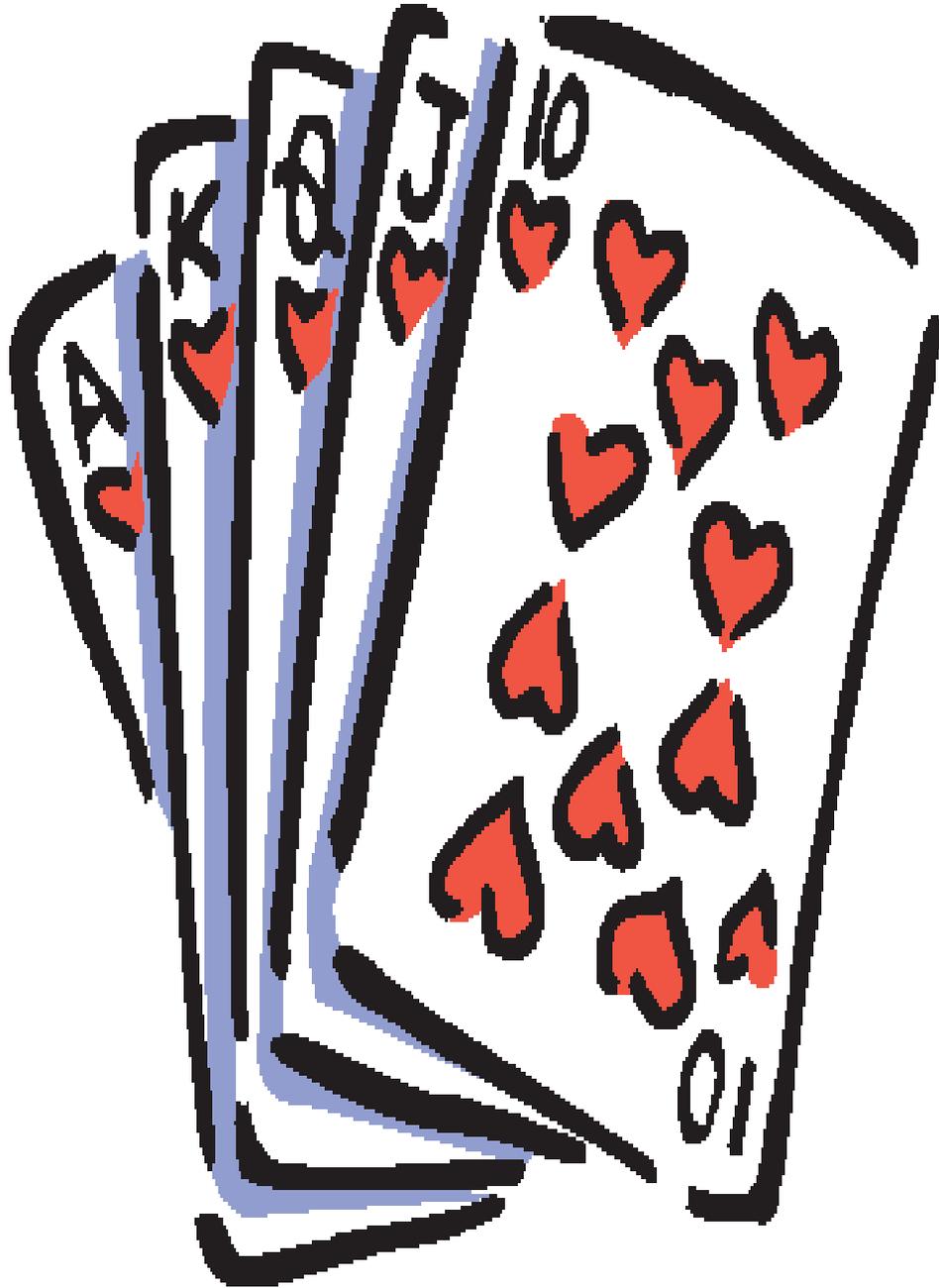
\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

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# Commercial Licensees

See page 4 for summary of all activities.



# COMMERCIAL OVERVIEW

## Summary of Activities For 2nd Quarter 2012

### This Quarter

For Quarter Ending June 30, 2012

|                    | <u>Punchboards/<br/>Pull-Tabs</u> | <u>Card Rooms</u> | <u>Commercial<br/>Total</u> |
|--------------------|-----------------------------------|-------------------|-----------------------------|
| Gross Receipts (1) | \$50,588,038                      | \$56,765,054      | \$107,353,092               |
| Prizes (2)         | \$36,450,268                      | \$1,650,461       | \$38,100,729                |
| Net Receipts       | \$14,137,770                      | \$55,114,593      | \$69,252,363                |

### Same Quarter Last Year

For Quarter Ending June 30, 2011

|                    | <u>Punchboards/<br/>Pull-Tabs</u> | <u>Card Rooms</u> | <u>Total</u>  |
|--------------------|-----------------------------------|-------------------|---------------|
| Gross Receipts (1) | \$52,492,957                      | \$61,477,033      | \$113,969,990 |
| Prizes (2)         | \$37,787,377                      | \$1,233,141       | \$39,020,518  |
| Net Receipts       | \$14,705,580                      | \$60,243,892      | \$74,949,472  |

*Compared to the same quarter last year, gross receipts for punchboard/pull-tabs decreased and card rooms increased.*

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- a) chair rental fees,
  - b) per hand fees, rakes and other fees collected in non-house-banked card rooms,
  - c) "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

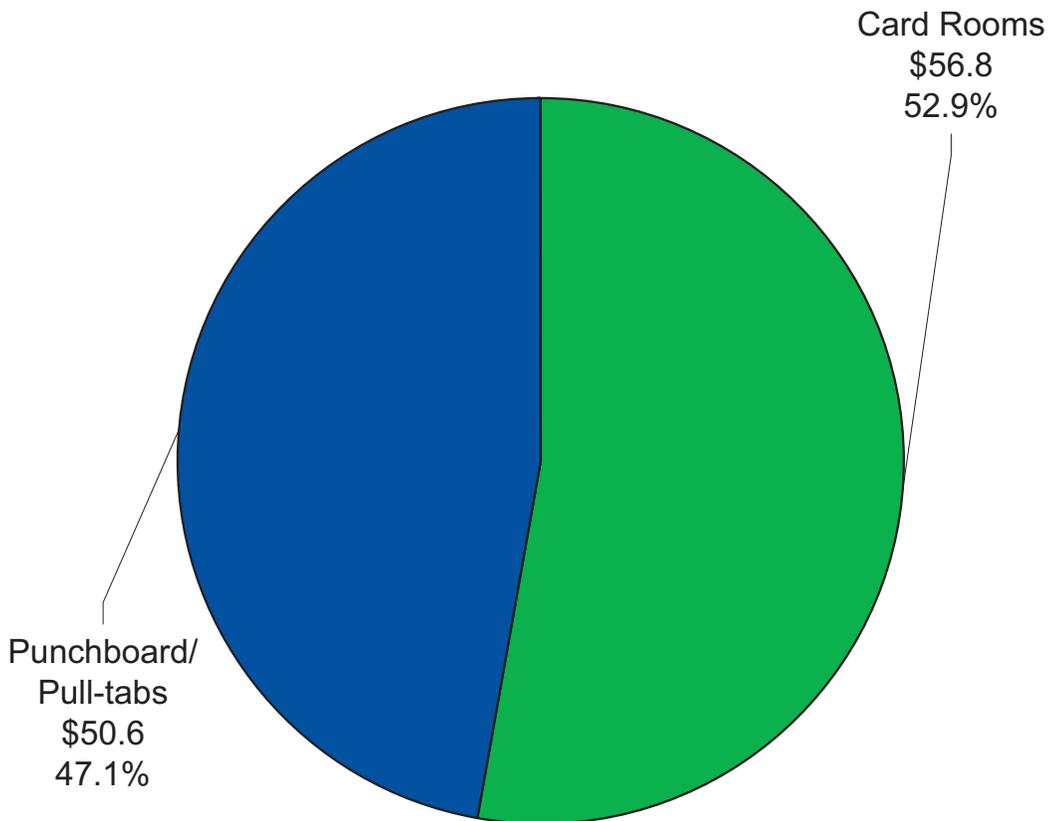
Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

**Distribution of Gross Receipts**

By Type of Activity  
For 2nd Quarter 2012

**Commercial Activities**  
(in millions)



*Punchboard/  
pull-tabs and  
card rooms  
each generate  
about half of  
the commercial  
sector's gross  
receipts.*

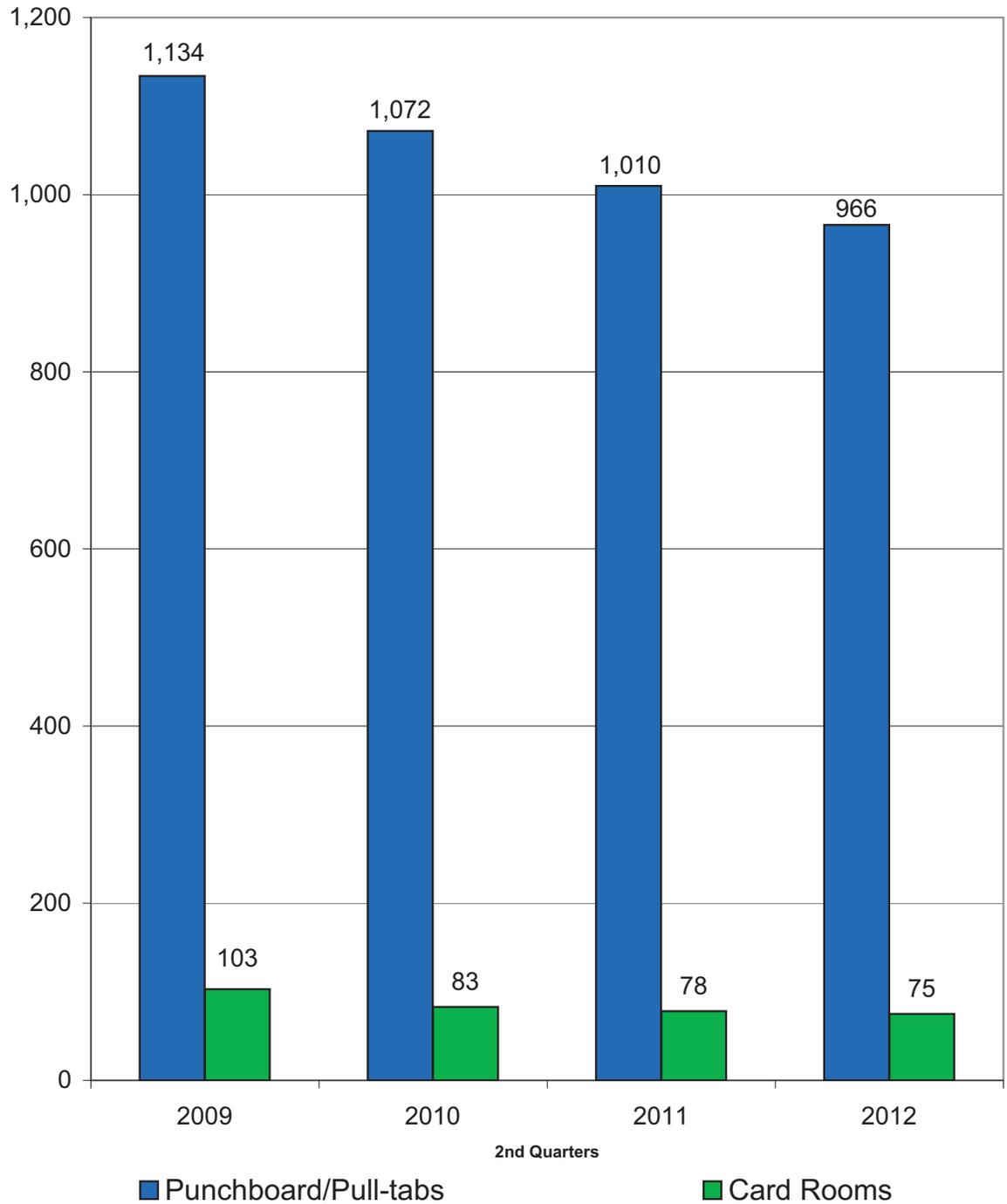
Source: Washington State Gambling Commission

# COMMERCIAL OVERVIEW

## Number of Licenses For 2nd Quarters

*The number of commercial punchboard/pull-tab licenses continues to decrease.*

*The number of commercial card room licenses reporting activity decreased, compared with the same quarter last year.*

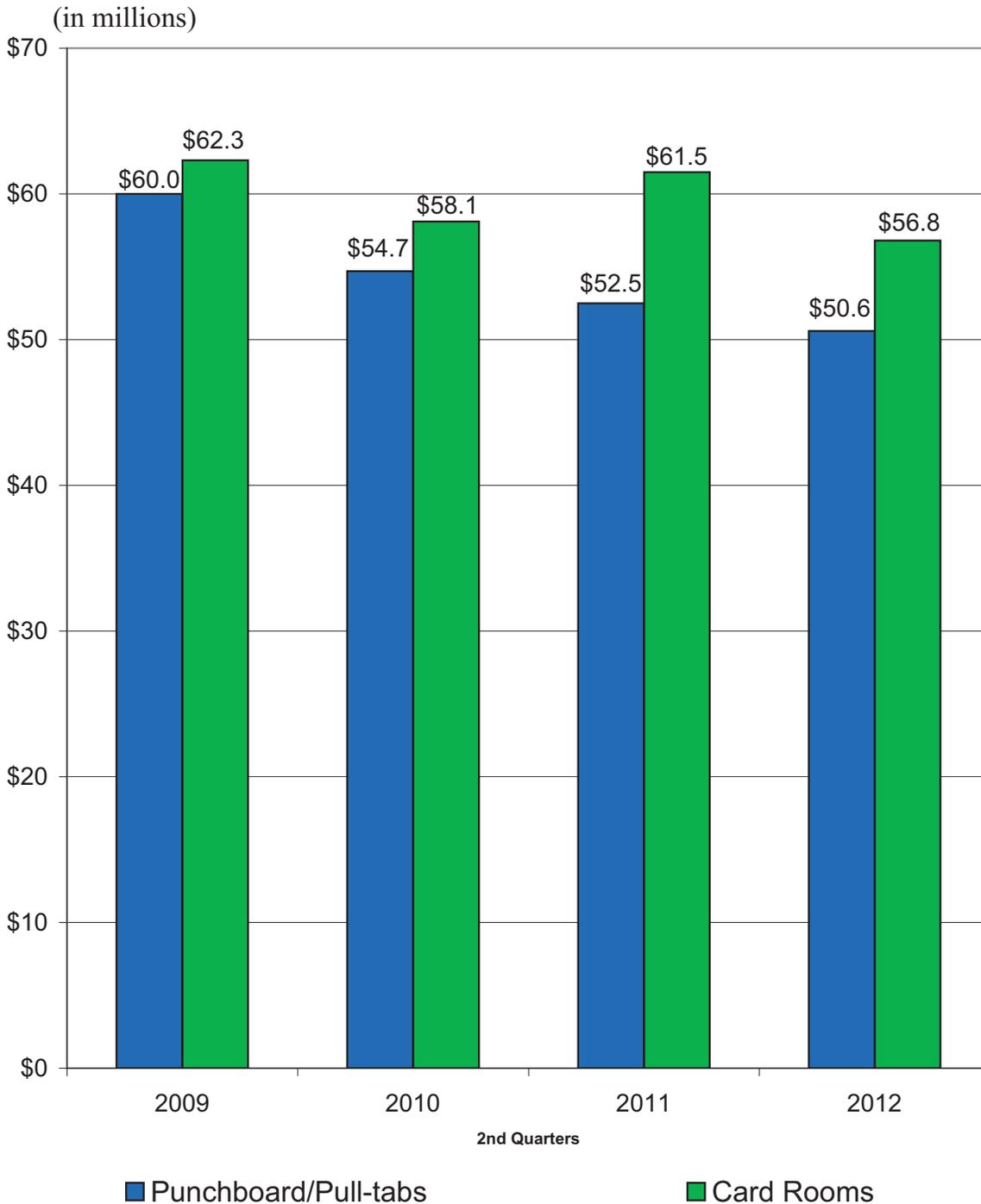


Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

**Gross Receipts**  
For 2nd Quarters

**COMMERCIAL  
OVERVIEW**



*Gross receipts for punchboard/pull-tabs decreased, compared to the same quarter of last year.*

*Card room gross receipts decreased, compared with the same quarter of last year.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

**PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)**

**Revenue**  
For 2nd Quarter 2012

|                         |              |         |
|-------------------------|--------------|---------|
| <b>Combined Totals:</b> |              |         |
| Gross Receipts          | \$50,588,038 | 100.0 % |
| Prizes -Cash            | 36,166,895   | 71.5    |
| -Merchandise            | 283,373      | 0.6     |
| Total Net Receipts      | \$14,137,770 | 27.9 %  |

|                             |           |       |
|-----------------------------|-----------|-------|
| Reported Local Gambling Tax | 1,732,220 | 3.4 % |
| Over/Short                  | 531,240   | 1.1   |

|                                |       |  |
|--------------------------------|-------|--|
| Number Of Commercial Licenses: |       |  |
| - Reporting Activity**         | 966   |  |
| - Reporting No Activity        | 38    |  |
| - Not Reporting                | 50    |  |
| Total                          | 1,054 |  |

|  |       |  |
|--|-------|--|
| ** Percent Of:                         |       |  |
| - All PBPT Licenses Reporting Activity | 81.0% |  |
| - All PBPT Gross Receipts              | 84.2% |  |

*See page 22 for the nonprofit portion of punch-board pull-tab activity.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

Source: Washington State Gambling Commission

By County  
For 2nd Quarter 2012

PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)

| County       | Number of Licensees* | Gross Receipts      | Prizes Paid         | Net Receipts        | Reported Local Tax |
|--------------|----------------------|---------------------|---------------------|---------------------|--------------------|
| Adams        | 1                    | \$7,506             | \$4,028             | \$3,478             | \$188              |
| Asotin       | 4                    | 46,971              | 34,484              | 12,487              | 858                |
| Benton       | 28                   | 1,442,775           | 1,016,284           | 426,491             | 53,710             |
| Chelan       | 17                   | 955,776             | 671,365             | 284,411             | 5,911              |
| Clallam      | 9                    | 176,283             | 125,204             | 51,079              | 4,615              |
| Clark        | 38                   | 1,501,755           | 1,034,441           | 467,314             | 74,048             |
| Columbia     | 1                    | 2,187               | 994                 | 1,193               | 0                  |
| Cowlitz      | 26                   | 995,634             | 676,136             | 319,498             | 55,858             |
| Douglas      | 8                    | 441,067             | 326,124             | 114,943             | 426                |
| Ferry        | 1                    | 16,318              | 10,081              | 6,237               | 326                |
| Franklin     | 7                    | 175,773             | 115,194             | 60,579              | 8,790              |
| Garfield     | 0                    | 0                   | 0                   | 0                   | 0                  |
| Grant        | 14                   | 1,098,070           | 824,019             | 274,051             | 24,196             |
| Grays Harbor | 31                   | 933,624             | 642,741             | 290,883             | 23,673             |
| Island       | 8                    | 254,956             | 174,870             | 80,086              | 886                |
| Jefferson    | 3                    | 57,549              | 37,696              | 19,853              | 0                  |
| King         | 197                  | 13,407,987          | 9,774,161           | 3,633,826           | 585,391            |
| Kitsap       | 42                   | 1,942,302           | 1,370,179           | 572,123             | 62,829             |
| Kittitas     | 12                   | 469,474             | 317,861             | 151,613             | 6,465              |
| Klickitat    | 6                    | 149,891             | 105,401             | 44,490              | 1,876              |
| Lewis        | 21                   | 640,496             | 449,067             | 191,429             | 11,872             |
| Lincoln      | 2                    | 7,887               | 5,443               | 2,444               | 33                 |
| Mason        | 12                   | 502,739             | 360,066             | 142,673             | 22,025             |
| Okanogan     | 9                    | 247,979             | 167,076             | 80,903              | 466                |
| Pacific      | 12                   | 268,028             | 175,375             | 92,653              | 8,529              |
| Pend Oreille | 3                    | 13,624              | 9,235               | 4,389               | 8                  |
| Pierce       | 134                  | 8,358,010           | 6,130,712           | 2,227,298           | 298,735            |
| San Juan     | 4                    | 70,633              | 46,425              | 24,208              | 196                |
| Skagit       | 21                   | 807,231             | 566,134             | 241,097             | 17,592             |
| Skamania     | 1                    | 8,938               | 5,441               | 3,497               | 106                |
| Snohomish    | 91                   | 6,074,695           | 4,351,099           | 1,723,596           | 257,960            |
| Spokane      | 74                   | 3,336,941           | 2,469,278           | 867,663             | 49,723             |
| Stevens      | 10                   | 118,197             | 76,721              | 41,476              | 148                |
| Thurston     | 46                   | 2,621,795           | 1,966,603           | 655,192             | 67,917             |
| Wahkiakum    | 0                    | 0                   | 0                   | 0                   | 0                  |
| Walla Walla  | 7                    | 174,814             | 121,576             | 53,238              | 3,304              |
| Whatcom      | 24                   | 1,507,438           | 1,088,604           | 418,834             | 33,953             |
| Whitman      | 2                    | 7,288               | 4,811               | 2,477               | 0                  |
| Yakima       | 40                   | 1,745,407           | 1,195,339           | 550,068             | 49,607             |
| <b>Total</b> | <b>966</b>           | <b>\$50,588,038</b> | <b>\$36,450,268</b> | <b>\$14,137,770</b> | <b>\$1,732,220</b> |

\*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Top 3 counties for commercial punchboard/pull-tab gross receipts are King, Pierce, and Snohomish.

Top 3 counties for prizes paid and net receipts are also King, Pierce, and Snohomish.

King also had the highest in reported local taxes, followed by Pierce and Snohomish.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

# CARD ROOMS

## Revenue For 2nd Quarter 2012

|  | House-Banked<br>Licenses |         | Non House-Banked<br>Licenses |         | Total<br>Licenses |         |
|--|--------------------------|---------|------------------------------|---------|-------------------|---------|
| Gross Receipts (1)                     | \$56,238,043             | 100.0 % | \$527,011                    | 100.0 % | \$56,765,054      | 100.0 % |
| Prizes (2) -Cash                       | 710,753                  | 1.3     | 9,065                        | 1.7     | 719,818           | 1.3     |
| -Merchandise                           | 926,697                  | 1.6     | 3,946                        | 0.7     | 930,643           | 1.6     |
| Net Receipts                           | \$54,600,593             | 97.1 %  | \$514,000                    | 97.5 %  | \$55,114,593      | 97.1 %  |
| Reported Local<br>Gambling Tax         | 5,339,489                | 9.5 %   | 56,003                       | 10.6 %  | 5,395,492         | 9.5 %   |
| Number Of Commercial<br>Licensees (3): |                          |         |                              |         |                   |         |
| - Reporting Activity**                 | 62                       |         | 11                           |         | 73                |         |
| - Reporting No Activity                | 0                        |         | 6                            |         | 6                 |         |
| - Not Reporting                        | 2                        |         | 0                            |         | 2                 |         |
| Total                                  | 64                       |         | 17                           |         | 81                |         |
| ** Percent Of:                         |                          |         |                              |         |                   |         |
| - Licenses                             | 82.7%                    |         | 17.3%                        |         | 100.0%            |         |
| - Gross Receipts                       | 99.1%                    |         | 0.9%                         |         | 100.0%            |         |

### Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- chair rental fees,
  - per hand fees, rakes and other fees collected in non-house-banked card rooms,
  - "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.
- (3) Reported activity includes only those card rooms licensed to collect fees or operate house-banked card games (Commercial classes B, C, E, F, or house-banked licenses). Excludes small nonprofit card rooms, if any (Classes A, B or C).

Source: Washington State Gambling Commission

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

**By County**  
For 2nd Quarter 2012

**CARD ROOMS**

| <b>County</b> | <b>Number of Licensees*</b> | <b>Gross Receipts</b> | <b>Prizes Paid</b> | <b>Net Receipts</b> | <b>Reported Local Tax</b> |
|---------------|-----------------------------|-----------------------|--------------------|---------------------|---------------------------|
| Adams         | 0                           | \$0                   | \$0                | \$0                 | \$0                       |
| Asotin        | 1                           | 202,049               | 1,870              | 200,179             | 12,123                    |
| Benton        | 4                           | 2,120,198             | 100,604            | 2,019,594           | 205,049                   |
| Chelan        | 0                           | 0                     | 0                  | 0                   | 0                         |
| Clallam       | 0                           | 0                     | 0                  | 0                   | 0                         |
| Clark         | 4                           | 7,933,844             | 0                  | 7,933,844           | 784,385                   |
| Columbia      | 0                           | 0                     | 0                  | 0                   | 0                         |
| Cowlitz       | 2                           | 1,264,185             | 21,623             | 1,242,562           | 47,119                    |
| Douglas       | 2                           | 742,055               | 10,928             | 731,127             | 59,236                    |
| Ferry         | 0                           | 0                     | 0                  | 0                   | 0                         |
| Franklin      | 1                           | 1,597,555             | 28,100             | 1,569,455           | 159,756                   |
| Garfield      | 0                           | 0                     | 0                  | 0                   | 0                         |
| Grant         | 1                           | 555,111               | 0                  | 555,111             | 55,158                    |
| Grays Harbor  | 0                           | 0                     | 0                  | 0                   | 0                         |
| Island        | 2                           | 102,398               | 0                  | 102,398             | 0                         |
| Jefferson     | 1                           | 3,271                 | 0                  | 3,271               | 0                         |
| King          | 21                          | 23,219,948            | 796,437            | 22,423,511          | 2,269,964                 |
| Kitsap        | 3                           | 1,167,211             | 40,820             | 1,126,391           | 29,679                    |
| Kittitas      | 2                           | 263,032               | 3,650              | 259,382             | 16,520                    |
| Klickitat     | 1                           | 11,403                | 785                | 10,618              | 193                       |
| Lewis         | 0                           | 0                     | 0                  | 0                   | 0                         |
| Lincoln       | 0                           | 0                     | 0                  | 0                   | 0                         |
| Mason         | 0                           | 0                     | 0                  | 0                   | 0                         |
| Okanogan      | 0                           | 0                     | 0                  | 0                   | 0                         |
| Pacific       | 0                           | 0                     | 0                  | 0                   | 0                         |
| Pend Oreille  | 0                           | 0                     | 0                  | 0                   | 0                         |
| Pierce        | 7                           | 5,542,154             | 71,655             | 5,470,499           | 562,077                   |
| San Juan      | 0                           | 0                     | 0                  | 0                   | 0                         |
| Skagit        | 0                           | 0                     | 0                  | 0                   | 0                         |
| Skamania      | 0                           | 0                     | 0                  | 0                   | 0                         |
| Snohomish     | 6                           | 5,434,249             | 181,531            | 5,252,718           | 539,172                   |
| Spokane       | 7                           | 2,364,946             | 246,029            | 2,118,917           | 236,359                   |
| Stevens       | 0                           | 0                     | 0                  | 0                   | 0                         |
| Thurston      | 2                           | 1,165,628             | 87,741             | 1,077,887           | 115,880                   |
| Wahkiakum     | 0                           | 0                     | 0                  | 0                   | 0                         |
| Walla Walla   | 1                           | 212,040               | 6,481              | 205,559             | 16,445                    |
| Whatcom       | 1                           | 666,795               | 0                  | 666,795             | 66,679                    |
| Whitman       | 1                           | 308,510               | 0                  | 308,510             | 30,851                    |
| Yakima        | 3                           | 1,888,472             | 52,207             | 1,836,265           | 188,847                   |
| <b>Total</b>  | <b>73</b>                   | <b>\$56,765,054</b>   | <b>\$1,650,461</b> | <b>\$55,114,593</b> | <b>\$5,395,492</b>        |

*King leads all counties by a substantial amount for gross receipts from card rooms.*

*After King, the counties with the most gross receipts are Clark, Pierce, and Snohomish.*

*King operators reported nearly \$2.3 million in local taxes from their card rooms.*

*Clark operators reported over \$700,000 in local taxes from their card rooms.*

*Pierce operators reported over \$500,000 in local taxes.*

*Snohomish operators reported over \$500,000 in local taxes.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

\*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Washington State Gambling Commission  
Financial Reporting Services  
4565 7th Avenue SE, Lacey, WA 98503  
Mailing Address: P. O. Box 42400  
Olympia, Washington 98504-2400  
1-800-345-2529, extension 3476  
Locally (360) 486-3476  
[www.wsgc.wa.gov](http://www.wsgc.wa.gov)

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