

GAMBLING STATISTICS FOR JANUARY - MARCH 2012



Our Mission: Protect the
Public by Ensuring that
Gambling is Legal & Honest



Rick Day, Director

Washington State Gambling Commission

*The Gambling Commission was created in 1973.
See RCW 9.46 and WAC 230 for rules governing
gambling activity in the State of Washington.*

*Search tools are available on our agency web site at
www.wsgc.wa.gov (Rules & Laws on home page menu).*

Our Mission: - Protect the public by ensuring that gambling is legal and honest.

Our Vision: - We will maintain public confidence by

- Conducting a fair and effective gambling regulatory and enforcement program*
- Investigating illegal activities*
- Building positive partnerships and relationships*
- Providing a workplace that allows employees to excel at their jobs*
- Anticipating and responding to the evolving gambling industry.*

Our Values: - We Value Integrity, Professionalism, Respect and Diversity.

Our Goals:

- Detect and remove the criminal element from gambling*
- Maintain a regulatory environment that promotes compliance*
- Develop, retain and value our employees*
- Provide accurate and timely information to the legislature, public and other stakeholders*
- Pursue improvements and innovations in agency programs and processes.*

Please feel free to explore our web site and give your feedback regarding our reports.

You may contact us by email at FinancialReporting@wsgc.wa.gov or by mail at:

*Washington State Gambling Commission, Attention: Financial Reporting Services
P. O. Box 42400, Olympia, WA 98504-2400*

We hope you'll find the following information useful.

Sincerely,

A handwritten signature in black ink that reads "Rick Day". The signature is written in a cursive style with a large, stylized "R" and "D".

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OVERVIEW

Gambling Trends For 1st Quarter 2012 (Does not include tribal figures.)

Overall gambling receipts in the state increased slightly since last quarter, but decreased slightly compared with the same quarter in the prior year.

Nonprofit gross receipts increased since prior quarter, for pull-tabs and raffles. But, bingo decreased slightly during the prior quarter.

Bingo and pull-tabs each decreased, when compared with a year ago.

Variations occur in the number of annual reports received in any one quarter.

Commercial punchboard/pull-tab gross receipts were up from the prior quarter, and also up since the same quarter in the previous year.

Card room gross receipts increased from prior quarter, but decreased from the same quarter in the previous year.

	Gross Receipts in 1st Qtr 2012 (in millions)	Since Last Quarter (since 4th Qtr 2011)	Over Last 4 Quarters (since 1st Qtr 2011)
Total Licensed Gambling (see pages 5 - 9 for details) 1,523 licenses, down -0.4% since last quarter.			
	\$133.6	5.9% UP ↑	-0.8% DOWN ↓
Charitable & Nonprofit Gambling (see pages 12 - 16 for details)			
Bingo (see pages 17 - 21 for details) 73 licenses, up 10.6% since last quarter.			
	\$9.0	-1.1% DOWN ↓	-7.0% DOWN ↓
Punchboard/Pull-tabs (see pages 22 - 23 for details) 226 licenses, down -1.3% since last quarter.			
	\$9.5	7.3% UP ↑	-6.2% DOWN ↓
Raffles (see pages 24 - 25 for details) 173 licenses, up 13.1% since last quarter.			
	\$3.1	59.1% UP ↑	8.7% UP ↑
Commercial Gambling (see pages 28 - 31 for details)			
Punchboard/Pull-tabs (see pages 32 - 33 for details) 958 licenses, down -3.4% since last quarter.			
	\$52.5	5.9% UP ↑	0.4% UP ↑
Card Rooms (see pages 34 - 35 for details) 73 licenses, down -3.9% since last quarter.			
	\$59.5	5.1% UP ↑	-0.4% DOWN ↓

Source: Washington State Gambling Commission

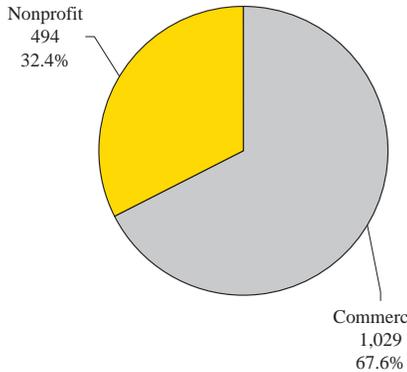
Distribution of Activities

For 1st Quarter 2012

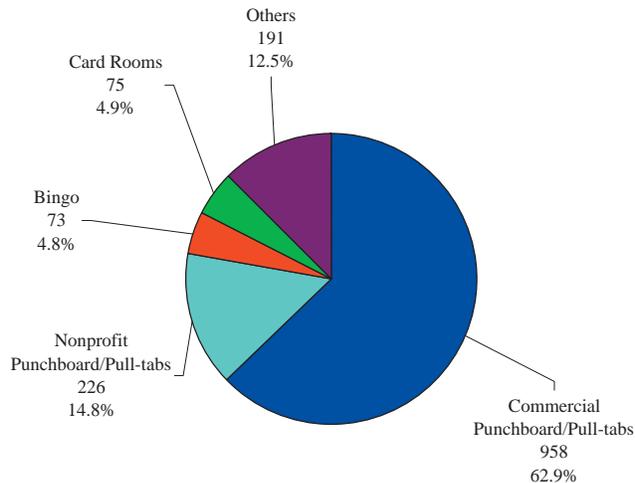
(Does not include tribal figures.)

Number of Licenses

By segment



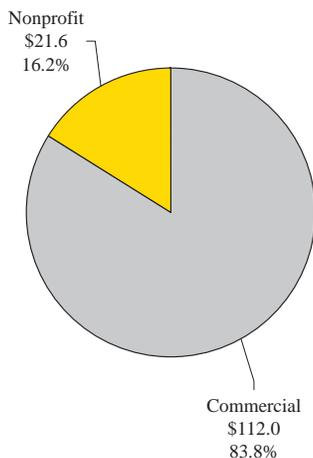
By activity



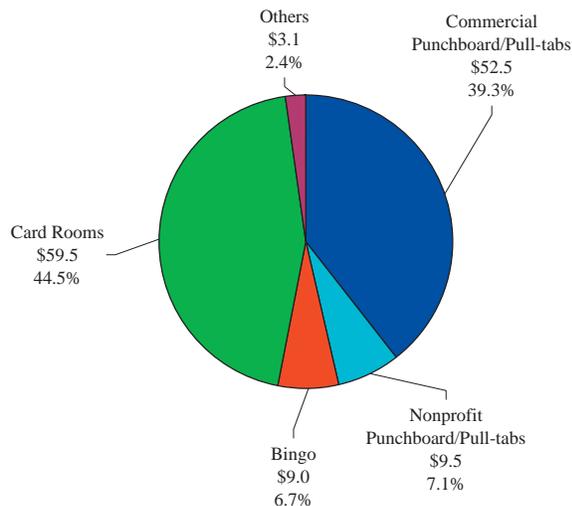
Gross Receipts

(in millions)

By segment



By activity



The Commission continues to issue more licenses for punchboard/pull-tab than for any other activity.

Punchboard/pull-tabs produce more gross receipts overall. However, card room gross receipts are greater per operator.

Commercial activities are over two-thirds of the licenses and over four-fifths of licensed gambling gross receipts.

Nonprofits generate nearly the same amount of gross receipts from bingo as from punchboard/pull-tabs.

“Others” includes raffles and fund raising events.

[Please Note: Amusement Games are only listed annually, in the fiscal year booklet.]

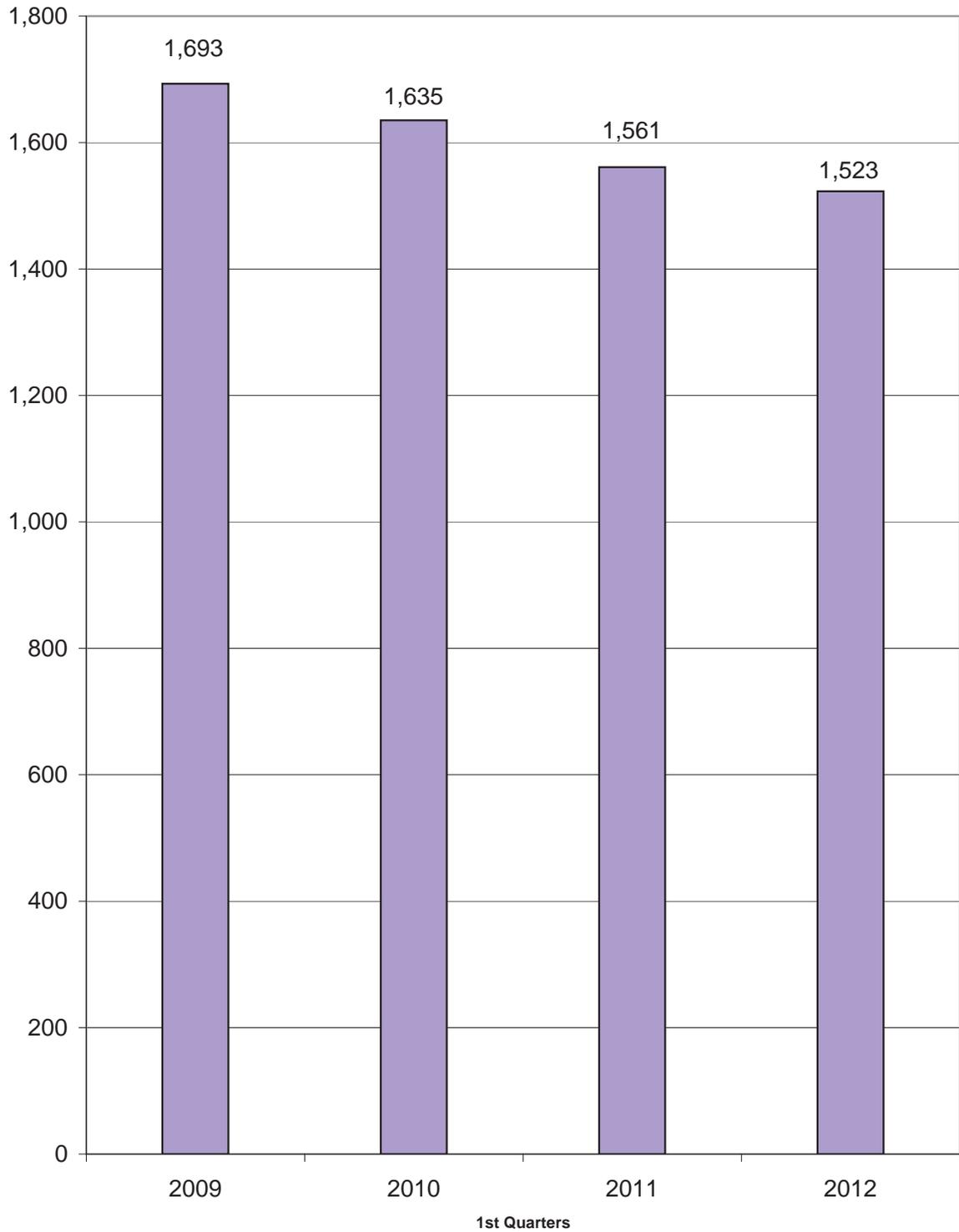
Source: Washington State Gambling Commission

Detail may not add to totals, due to rounding.

OVERVIEW

Number of Licenses For 1st Quarters (Only includes licensees reporting activity.)

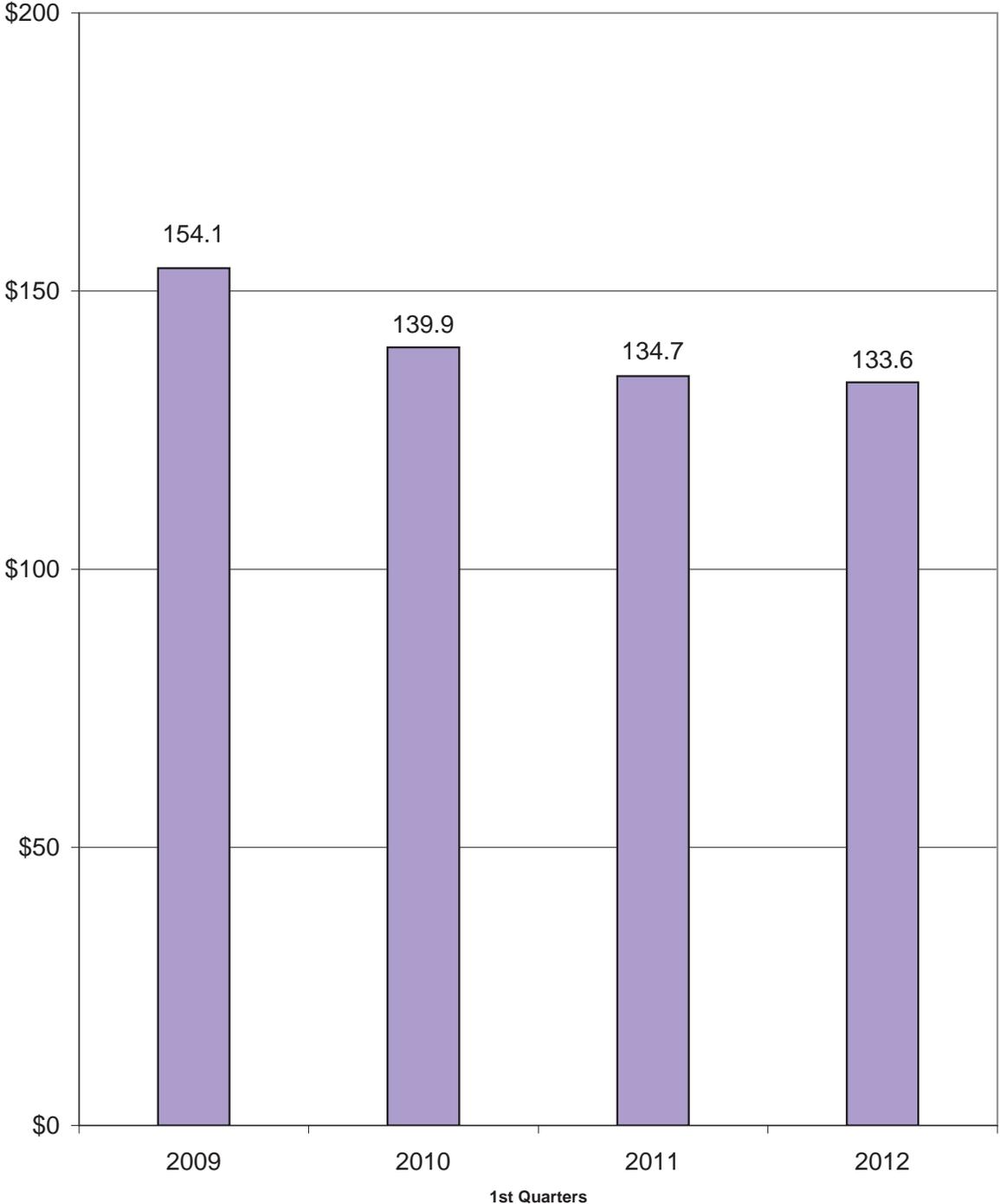
The number of licensees reporting activity has continued an overall trend downward.



Source: Washington State Gambling Commission

Gross Receipts
For 1st Quarters
(only includes licensees reporting activity)

(in millions)



First quarter gross receipts have continued to decrease.

Source: Washington State Gambling Commission

OVERVIEW

By County For 1st Quarter 2012

<u>County</u>	<u>Number of Licensees*</u>	<u>Gross Receipts</u>	<u>Prizes Paid</u>	<u>Net Receipts</u>
Adams	3	\$57,625	\$41,141	\$16,484
Asotin	11	463,805	153,675	310,130
Benton	45	5,263,551	2,180,726	3,082,825
Chelan	25	1,574,158	1,091,481	482,677
Clallam	20	593,685	326,636	267,049
Clark	68	12,175,893	2,796,507	9,379,386
Columbia	2	42,296	25,802	16,494
Cowlitz	42	2,785,553	1,048,220	1,737,333
Douglas	10	1,517,459	386,969	1,130,490
Ferry	3	44,171	27,644	16,527
Franklin	14	2,059,974	212,245	1,847,729
Garfield	0	0	0	0
Grant	30	2,220,777	1,171,816	1,048,961
Grays Harbor	47	1,484,266	1,025,728	458,538
Island	20	846,411	489,042	357,369
Jefferson	6	85,455	57,911	27,544
King	321	40,170,096	13,161,335	27,008,761
Kitsap	61	3,908,774	1,910,022	1,998,752
Kittitas	21	913,692	465,328	448,364
Klickitat	14	295,214	199,731	95,483
Lewis	34	907,137	629,032	278,105
Lincoln	2	8,700	5,162	3,538
Mason	18	643,699	466,061	177,638
Okanogan	19	415,152	277,334	137,818
Pacific	23	701,830	492,907	208,923
Pend Oreille	7	24,839	16,976	7,863
Pierce	171	17,546,732	7,923,874	9,622,858
San Juan	9	130,020	93,412	36,608
Skagit	30	1,127,136	787,269	339,867
Skamania	4	39,392	24,912	14,480
Snohomish	138	13,762,106	6,142,759	7,619,347
Spokane	109	7,885,378	3,920,973	3,964,405
Stevens	20	187,735	133,278	54,457
Thurston	60	4,039,376	2,105,056	1,934,320
Wahkiakum	0	0	0	0
Walla Walla	14	675,265	310,800	364,465
Whatcom	35	2,293,676	1,219,970	1,073,706
Whitman	6	459,458	26,275	433,183
Yakima	58	5,591,728	2,501,675	3,090,053
Out Of State	3	680,740	427,574	253,166
TOTAL	1,523	133,622,954	54,277,258	79,345,696

* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

The top three counties for gross receipts are King, Pierce, and Snohomish.

King, Pierce, and Snohomish also had the most prizes paid out.

Top three net receipts are King, Pierce and Clark.

One operator may hold more than one gambling license, since a different license is generally required for each activity.

Revenues are for gambling activity only, and do not reflect expenses for either the gambling or non-gambling portions of the organization's activities.

-- MANUFACTURERS --		
Gross Sales to:		
Distributors		
Pull-tabs + Punchboards	960,753	3.0
Casino Gaming Equipment + Other	<u>9,864,253</u>	<u>30.8</u>
Sold to distributors	\$10,825,006	33.8 %
Non-Distributors		
Sold to non-distributors	<u>21,248,178</u>	<u>66.2</u>
Total Sales	<u><u>\$32,073,184</u></u>	<u><u>100.0 %</u></u>
Number of Licensees Reporting Activity	33	

-- DISTRIBUTORS --		
Gross Sales to:		
Operators		
Pull-tabs + Punchboards	3,787,967	76.3
Casino Gaming Equipment + Other	<u>1,174,163</u>	<u>23.7</u>
Total sales (1)	<u><u>\$4,962,130</u></u>	<u><u>100.0 %</u></u>
Number of Licensees Reporting Activity	36	

(1) Sales of \$130,259 from distributors to other distributors are excluded.

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Nonprofit Licensees

See page 4 for summary of all activities.



NONPROFIT OVERVIEW

Summary of Activities For 1st Quarter 2012

*Punchboard/
pull-tabs now
generate
more in net
receipts for the
nonprofits, when
compared with
bingo.*

*Two of the four
nonprofit card
rooms reported
activity this
quarter.*

This Quarter

For Quarter Ending March 31, 2012

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$9,014,319	\$9,474,991	\$7,474	\$3,057,589	\$87,924	\$21,642,297
Prizes Paid	\$6,474,554	\$6,713,200	\$0	\$1,321,131	\$0	\$14,508,885
Net Receipts	\$2,539,765	\$2,761,791	\$7,474	\$1,736,458	\$87,924	\$7,133,412

Same Quarter Last Year

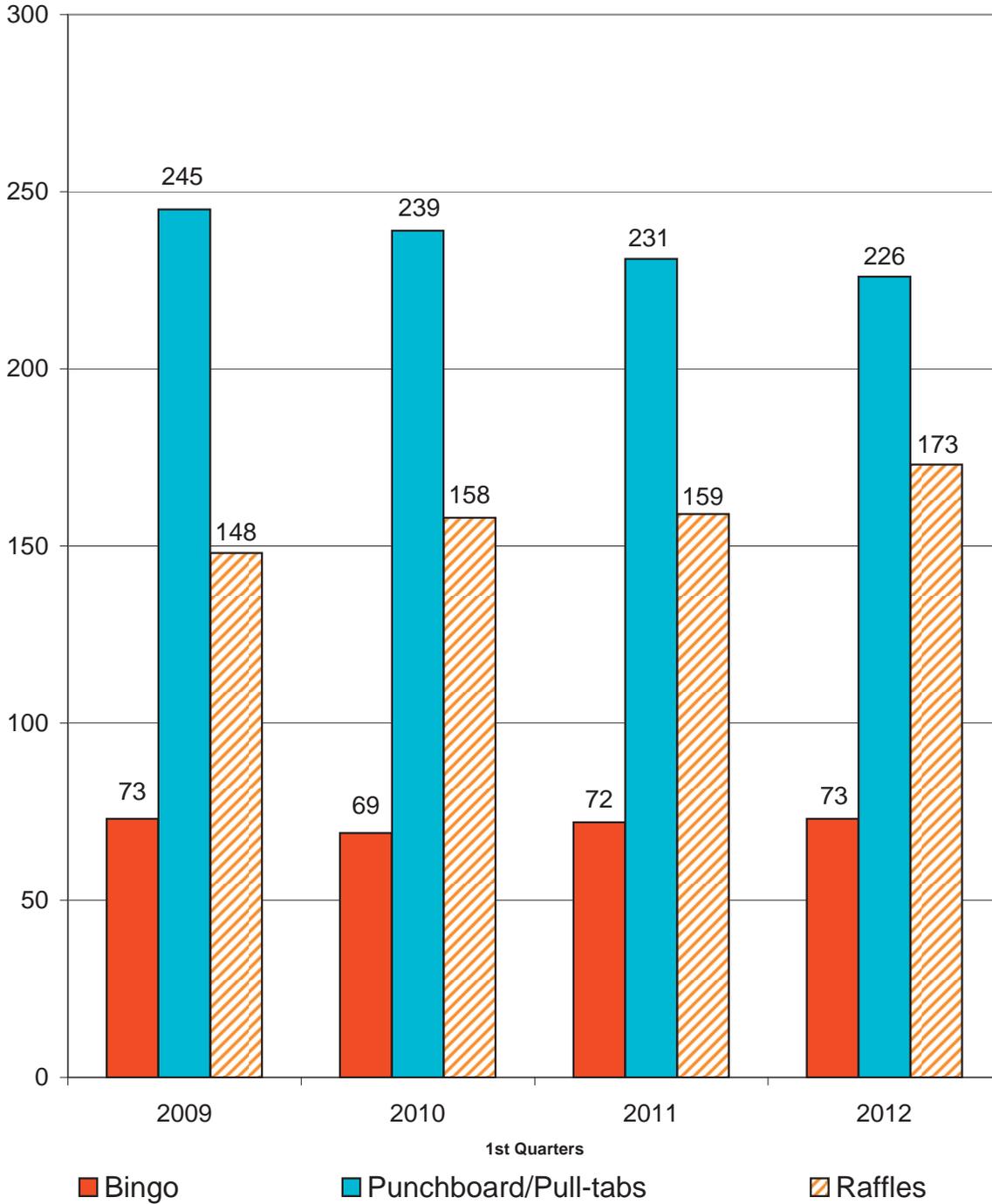
For Quarter Ending March 31, 2011

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$9,694,137	\$10,101,091	\$7,196	\$2,811,890	\$136,586	\$22,750,900
Prizes Paid	\$7,085,086	\$7,162,343	\$0	\$1,306,230	\$21,581	\$15,575,240
Net Receipts	\$2,609,051	\$2,938,748	\$7,196	\$1,505,660	\$115,005	\$7,175,660

Source: Washington State Gambling Commission

Number of Licenses For 1st Quarters

NONPROFIT OVERVIEW



There have been more raffle licenses than bingo licenses reporting activity, starting in about 2003.

The greatest number of nonprofit licenses continues to be for punchboard/pull-tabs.

Source: Washington State Gambling Commission

Only includes licensees reporting activity.

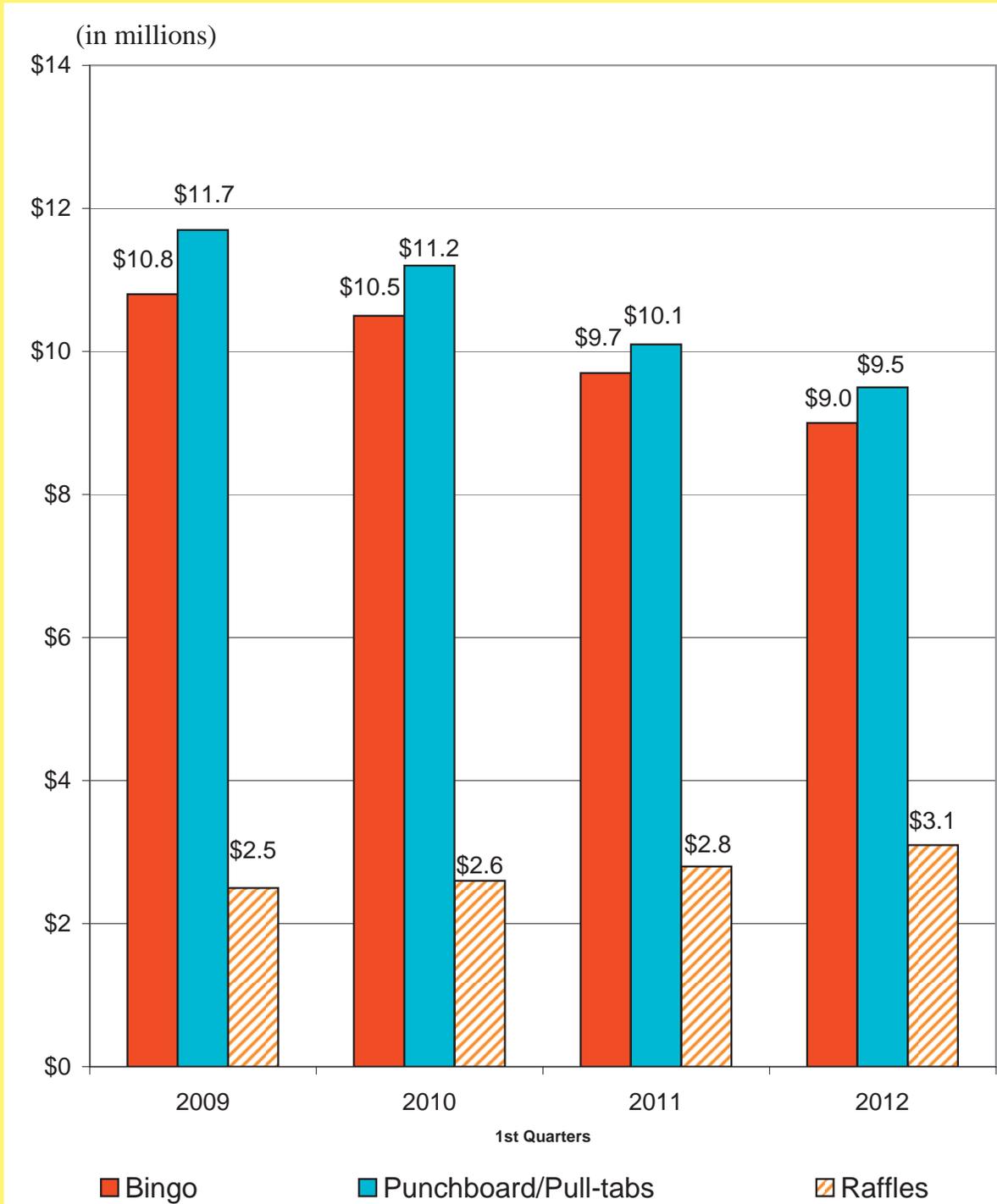
NONPROFIT OVERVIEW

Gross Receipts For 1st Quarters

There are more punchboard/pull-tab licenses, but they now generate about the same in gross receipts for the nonprofit organizations as bingo does.

Gross receipts continue to decline for both bingo and punchboard/pull-tabs.

Only includes licensees reporting activity.



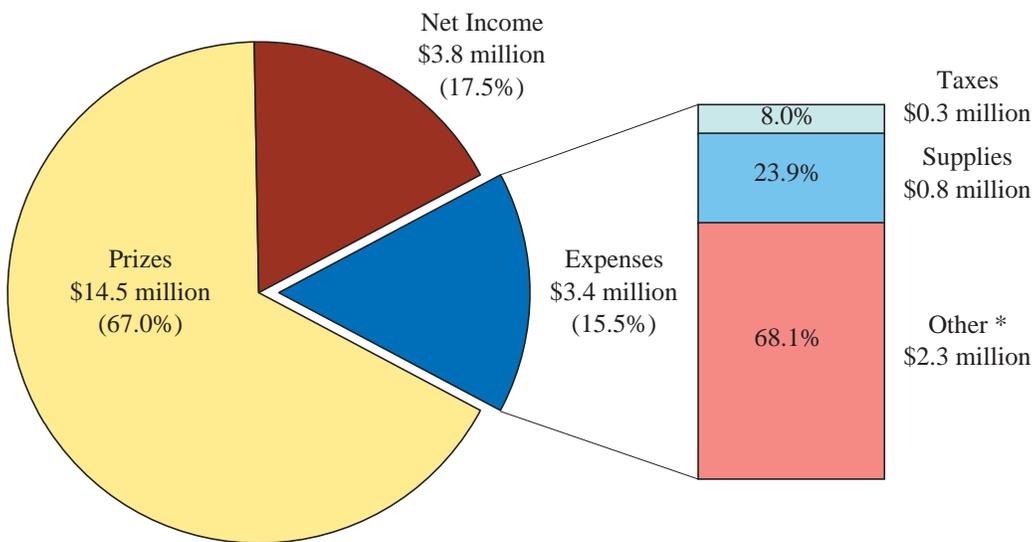
Source: Washington State Gambling Commission

Breakdown of Gross Receipts

For 1st Quarter 2012

NONPROFIT OVERVIEW

Gross Receipts \$21.6 million



Over two-thirds of nonprofit gambling receipts went out as prizes.

Over 17% of gross receipts were available to go toward the stated purposes of the average nonprofit/charitable organization.

* Other expenses include wages, rent, depreciation, advertising, contract services, cash over/short, etc.

* Class A-C Bingo expenses estimated, since most expenses are no longer requested from Bingo classes A-C.

Source: Washington State Gambling Commission

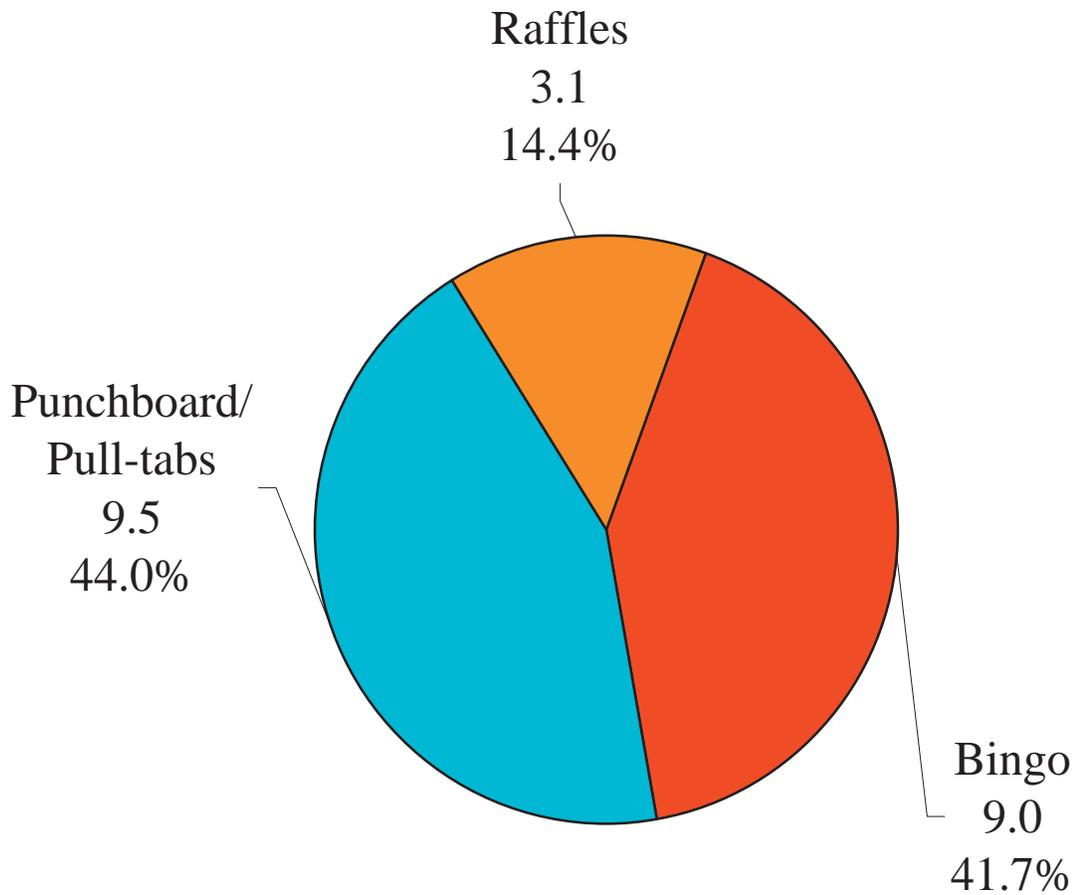
Detail may not add to totals, due to rounding.

Distribution of Gross Receipts

By Type of Activity
For 1st Quarter 2012

Nonprofit Activities

(in millions)



*Punchboard/
Pull-tabs generate
about the same
in gross receipts
for the
nonprofit
organizations as
bingo does.*

Source: Washington State Gambling Commission

Overview
For 1st Quarter 2012

Over four-fifths of bingo licenses are for smaller bingo operations (classes A-E).

Bingo operations that are mid-size (annual receipts of over \$650,000 but less than \$5,000,000) brought in over four-fifths of the total bingo gross receipts.

The mid-size bingo (class F-J) operators also reported over two-thirds of the net income.

Class	Gross Receipts Range	Number Reporting	PERCENT OF		
			Licenses	Gross	Net Income
A-C (Annual)*	\$1-\$150,000	52	71.2%	11.3%	20.7%
D-E (Quarterly)	\$150,001-\$650,000	11	15.1%	7.9%	12.1%
F-J (Quarterly)	\$650,001-\$5,000,000	10	13.7%	80.7%	67.2%
K-S (Quarterly)	Greater than \$5,000,000	0	0.0%	0.0%	0.0%
Total Licensees Reporting Activity		73			

* Only includes annual activity reports for license years expiring during this quarter.

* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C. [Detail may not add to totals, due to rounding.]

Revenue

Smaller Bingo Operations
For 1st Quarter 2012

In general, smaller bingo operations have lower expenses and little or no depreciation.

Class Definitions, Yearly Gross	ANNUAL REPORTS \$1-\$150,000 CLASS A - C		QUARTERLY REPORTS \$150,001-\$650,000 CLASS D - E	
Gross Receipts	\$1,020,491	100.0 %	\$715,320	100.0 %
Prizes Paid - Cash	704,380	69.0	508,357	71.1
- Merchandise	0	0.0	191	0.0
Net Receipts	\$316,111	31.0 %	\$206,772	28.9 %
Expenses:				
Supplies			14,972	2.1
Taxes - Local	\$4,822	0.5 %	9,776	1.4
Building - Depreciation			1,313	0.2
Equipment - Rent/Depreciation			496	0.1
Other *	101,921	10.0	57,364	7.9
Total Expenses	\$106,743	10.5 %	\$83,921	11.7 %
Net Income	\$209,368	20.5 %	\$122,851	17.2 %
Average Net Income	\$4,026		\$11,168	
Net Income (Loss) from Retail Sales	\$59,346		\$4,380	
From Drawing Sales	\$0		\$136	
From Amusement Sales	\$0		\$0	
Donated Prizes	3,123		0	
Total Number of Sessions	1,750		382	
Total Attendance	54,315		18,289	
Average Attendance	31		48	
Per Player Statistics:				
Gross	\$18.79		\$39.11	
Prizes	\$12.97		\$27.81	
Expenses	\$1.97		\$4.59	
Net Income	\$3.85		\$6.72	

* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

Revenue
Larger Bingo Operations
For 1st Quarter 2012

Class Definitions, Yearly Gross	QUARTERLY REPORTS					
	\$650,001-\$5,000,000		> \$5,000,000		TOTAL	
	CLASS F - J		CLASS K - S		LICENSES	
Gross Receipts	\$7,278,508	100.0 %	\$0	%	\$9,014,319	100.0 %
Prizes Paid - Cash	5,250,659	72.1	0		6,463,396	71.7
- Merchandise	10,967	0.2	0		11,158	0.1
Net Receipts	\$2,016,882	27.7 %	\$0	%	\$2,539,765	28.2 %
Expenses:						
Supplies	95,613	1.3	0		110,585	1.2
Taxes - Local	64,803	0.9	0		79,401	0.9
Building - Depreciation	36,258	0.5	0		37,571	0.4
Equipment - Rent/Depreciation	4,528	0.1	0		5,024	0.1
Other	1,135,893	15.6	0		1,295,178	14.3
Total Expenses	\$1,337,095	18.4 %	\$0	%	\$1,527,759	16.9 %
Net Income	\$679,787	9.3 %	\$0	%	\$1,012,006	11.3 %
Average Net Income	\$67,979				\$13,863	
Net Income (Loss) from Retail Sales	\$24,432		\$0		\$88,158	
From Drawing Sales	\$1,340		\$0		\$1,476	
From Amusement Sales	\$4,602		\$0		\$4,602	
Donated Prizes	0		0		3,123	
Total Number of Sessions	3,625		0		5,757	
Total Attendance	132,320		0		204,924	
Average Attendance	37				36	
Per Player Statistics:						
Gross	\$55.01				\$43.99	
Prizes	\$39.76				\$31.59	
Expenses	\$10.11				\$7.46	
Net Income	\$5.14				\$4.94	

In general, larger bingo operations have higher wage expense and more depreciation expense.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

Top 10 Bingo by Gross Receipts
For 1st Quarter 2012

BY GROSS RECEIPTS

	Gross Receipts	Prizes Paid	Prizes Paid %	Other Expenses	Net Income	Net Income %
1 40 & 8 # 00099/Vancouver	\$1,307,675	\$868,539	66.4%	\$247,444	\$191,692	14.7%
2 Rotary Club/Columbia Center/Kennewick	804,063	549,807	68.4%	156,158	98,098	12.2%
3 Seattle Junior Hockey/Mountlake Terrace	792,970	578,770	73.0%	154,297	59,903	7.6%
4 Leon Sullivan Health Care Cntr/Renton	789,723	553,303	70.1%	184,743	51,677	6.5%
5 Amvets # 00001/Tacoma	784,480	605,155	77.1%	102,451	76,874	9.8%
6 Spokane Youth Sports Assn./Spokane	756,790	579,468	76.6%	133,783	43,539	5.8%
7 Sister Rebecca Berghoff Fdn./Union Gap	608,357	426,147	70.0%	140,940	41,270	6.8%
8 Gateways For Youth & Families/Tacoma	564,318	439,044	77.8%	68,134	57,140	10.1%
9 O I C Of Washington/Yakima	539,372	418,142	77.5%	101,662	19,568	3.6%
10 American Legion 00176/Clark Co.	330,760	243,251	73.5%	47,483	40,026	12.1%
	<u>\$7,278,508</u>	<u>\$5,261,626</u>	<u>72.3%</u>	<u>\$1,337,095</u>	<u>\$679,787</u>	<u>9.3%</u>

While these top 10 represent only 13.7% of the bingo licensees reporting this quarter, they represent 80.7% of the total gross receipts, and 81.3% of total prizes paid out.

PER PLAYER AVERAGES

	Attendance	Gross	Expenses	Net Income
1 40 & 8 # 00099/Vancouver	25,085	\$52.13	\$9.86	\$7.64
2 Rotary Club/Columbia Center/Kennewick	16,593	48.46	9.41	5.91
3 Seattle Junior Hockey/Mountlake Terrace	15,857	50.01	9.73	3.78
4 Leon Sullivan Health Care Cntr/Renton	14,241	55.45	12.97	3.63
5 Amvets # 00001/Tacoma	10,584	74.12	9.68	7.26
6 Spokane Youth Sports Assn./Spokane	15,296	49.48	8.75	2.85
7 Sister Rebecca Berghoff Fdn./Union Gap	9,853	61.74	14.30	4.19
8 Gateways For Youth & Families/Tacoma	9,160	61.61	7.44	6.24
9 O I C Of Washington/Yakima	9,456	57.04	10.75	2.07
10 American Legion 00176/Clark Co.	6,195	53.39	7.66	6.46
	<u>132,320</u>	<u>\$55.01</u>	<u>\$10.11</u>	<u>\$5.14</u>

These top 10 have 64.6% of the total attendance for bingo.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

By County
For 1st Quarter 2012

BINGO

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	0	\$0	\$0	\$0	\$0
Asotin	0	0	0	0	0
Benton	4	837,838	573,616	264,222	12,895
Chelan	1	149,355	88,451	60,904	0
Clallam	2	83,116	59,812	23,304	1,083
Clark	6	1,642,945	1,113,776	529,169	25,554
Columbia	0	0	0	0	0
Cowlitz	4	141,834	98,570	43,264	2,179
Douglas	0	0	0	0	0
Ferry	1	4,981	2,488	2,493	0
Franklin	0	0	0	0	0
Garfield	0	0	0	0	0
Grant	3	93,661	66,895	26,766	818
Grays Harbor	2	49,963	37,889	12,074	703
Island	2	87,505	64,242	23,263	0
Jefferson	1	21,113	16,702	4,411	0
King	11	982,093	692,891	289,202	7,456
Kitsap	5	356,136	240,655	115,481	5,668
Kittitas	0	0	0	0	0
Klickitat	1	16,384	13,086	3,298	0
Lewis	1	95,879	54,663	41,216	0
Lincoln	0	0	0	0	0
Mason	2	26,216	15,617	10,599	179
Okanogan	0	0	0	0	0
Pacific	1	225	110	115	0
Pend Oreille	1	980	430	550	0
Pierce	5	1,499,112	1,160,475	338,637	1,142
San Juan	2	11,756	7,351	4,405	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	9	897,778	660,026	237,752	5,858
Spokane	2	757,756	580,434	177,322	0
Stevens	3	57,415	44,703	12,712	0
Thurston	1	1,540	250	1,290	0
Wahkiakum	0	0	0	0	0
Walla Walla	1	51,009	37,133	13,876	694
Whatcom	0	0	0	0	0
Whitman	0	0	0	0	0
Yakima	2	1,147,729	844,289	303,440	15,172
Total	73	\$9,014,319	\$6,474,554	\$2,539,765	\$79,401

Top 3 counties for bingo gross receipts are Clark, Pierce, and Yakima (followed by King & Snohomish).

Top 3 counties for reported bingo taxes to local communities are Clark, Yakima, and Benton.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

PUNCHBOARD/ PULL-TABS (NONPROFIT)

Revenue
For 1st Quarter 2012

Combined reporting of Punchboards and Pull-tabs began in the 3rd quarter of 2005.

Punchboards had decreased to less than one percent of the combined gross receipts total.

About 11% of gross receipts were available to the average nonprofit organization as net income and potentially available for their charitable/nonprofit purposes.

See page 32 for the commercial portion of punchboard / pull-tab activity.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Combined Totals:		
Gross Receipts	\$9,474,991	100.0 %
Prizes -Cash	6,628,156	70.0
-Merchandise	85,044	0.9
Total Net Receipts	\$2,761,791	29.1 %

Expenses:		
Supplies	675,319	7.1
Tax -Local	180,728	1.9
Equipment	2,750	0.0
Over/Short	77,792	0.8
Other Expenses	765,475	8.1
Occupancy	12,057	0.1
Total Expenses	\$1,716,084	18.0 %

Net Income	\$1,045,707	11.1 %
-------------------	--------------------	---------------

Average Net Income \$4,627

Number of Licensees:

- Reporting Activity**	226
- Reporting No Activity	3
- Not Reporting	5
Total	234

** Percent of:

- All PBPT Licensees Reporting Activity	19.1%
- All PBPT Gross Receipts	15.3%

Source: Washington State Gambling Commission

By County
For 1st Quarter 2012

**PUNCHBOARD/
PULL-TABS
(NONPROFIT)**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	2	\$47,334	\$35,322	\$12,012	\$338
Asotin	2	160,796	110,806	49,990	1,500
Benton	5	434,282	308,975	125,307	8,716
Chelan	4	258,816	189,918	68,898	0
Clallam	4	158,300	108,401	49,899	4,768
Clark	10	838,175	623,082	215,093	20,712
Columbia	1	39,859	25,802	14,057	598
Cowlitz	8	275,854	189,300	86,554	7,434
Douglas	1	5,945	3,670	2,275	0
Ferry	1	20,123	12,764	7,359	402
Franklin	2	89,692	53,626	36,066	3,803
Garfield	0	0	0	0	0
Grant	10	310,766	217,118	93,648	5,096
Grays Harbor	11	350,197	248,927	101,270	6,859
Island	7	362,626	247,577	115,049	2,458
Jefferson	1	7,786	5,835	1,951	0
King	26	1,219,397	867,981	351,416	38,236
Kitsap	9	277,848	193,937	83,911	8,329
Kittitas	5	130,332	79,046	51,286	824
Klickitat	3	95,145	69,177	25,968	1,303
Lewis	8	139,350	96,364	42,986	0
Lincoln	0	0	0	0	0
Mason	3	123,642	93,360	30,282	924
Okanogan	6	204,873	140,970	63,903	773
Pacific	6	408,260	291,753	116,507	9,480
Pend Oreille	2	7,876	5,421	2,455	0
Pierce	15	634,830	462,836	171,994	4,734
San Juan	2	41,747	29,943	11,804	0
Skagit	8	274,538	188,480	86,058	4,011
Skamania	2	28,741	20,051	8,690	149
Snohomish	19	1,118,495	798,795	319,700	28,340
Spokane	13	531,300	366,011	165,289	10,123
Stevens	2	20,846	17,425	3,421	19
Thurston	7	162,020	109,570	52,450	2,151
Wahkiakum	0	0	0	0	0
Walla Walla	3	112,804	88,969	23,835	1,537
Whatcom	6	133,715	102,998	30,717	1,109
Whitman	2	26,526	17,772	8,754	0
Yakima	10	422,155	291,218	130,937	6,002
Total	226	\$9,474,991	\$6,713,200	\$2,761,791	\$180,728

Top 3 counties for nonprofit punchboard/pull-tab gross receipts and prizes paid are King, Snohomish, and Clark.

Top 3 counties for nonprofit punchboard/pull-tab net receipts are also King, Snohomish and Clark.

Top 3 counties for nonprofit punchboard/pull-tab reported local taxes are King, Snohomish, and Clark.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

*Only includes nonprofit licensees reporting activity.

Source: Washington State Gambling Commission

Revenue For 1st Quarter 2012

Raffles paid out prizes worth over 43% of their gross receipts.

Gross Receipts	\$3,057,589	100.0 %
Prizes Paid	<u>1,321,131</u>	<u>43.2</u>
Net Receipts	\$1,736,458	56.8 %
Expenses:		
Taxes - Local	7,689	0.3
Cash (Over)/Short	6,768	0.2

Number Of Licensees Reporting Activity: 173

Donated Prizes \$658,056
(Included In Prizes Paid)

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

By County
For 1st Quarter 2012

RAFFLES

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts
Adams	0	\$0	\$0	\$0
Asotin	2	1,841	850	991
Benton	5	17,480	4,740	12,740
Chelan	3	94,357	41,346	53,011
Clallam	6	176,678	34,335	142,343
Clark	9	60,900	28,902	31,998
Columbia	0	0	0	0
Cowlitz	2	4,593	1,531	3,062
Douglas	0	0	0	0
Ferry	0	0	0	0
Franklin	4	11,663	14,904	-3,241
Garfield	0	0	0	0
Grant	2	46,140	20,000	26,140
Grays Harbor	2	52,575	24,486	28,089
Island	1	10,648	1,425	9,223
Jefferson	0	0	0	0
King	59	1,098,300	422,749	675,551
Kitsap	2	42,102	26,007	16,095
Kittitas	2	2,918	1,105	1,813
Klickitat	2	3,426	1,172	2,254
Lewis	3	15,062	5,921	9,141
Lincoln	0	0	0	0
Mason	1	3,744	2,661	1,083
Okanogan	4	14,204	7,788	6,416
Pacific	3	19,902	11,456	8,446
Pend Oreille	1	4,500	2,600	1,900
Pierce	10	196,214	37,253	158,961
San Juan	1	122	95	27
Skagit	1	42,560	19,807	22,753
Skamania	0	0	0	0
Snohomish	13	97,016	32,473	64,543
Spokane	15	152,932	69,383	83,549
Stevens	4	6,769	6,331	438
Thurston	3	59,569	15,059	44,510
Wahkiakum	0	0	0	0
Walla Walla	2	28,812	17,671	11,141
Whatcom	4	45,252	21,407	23,845
Whitman	0	0	0	0
Yakima	4	66,570	20,100	46,470
Out of State	3	680,740	427,574	253,166
Total	173	\$3,057,589	\$1,321,131	\$1,736,458

Top 3 counties for raffle gross receipts are King, Pierce, and Clallam.

Top 3 counties for raffle prizes paid are King, Spokane, and Chelan.

Top 3 counties for raffle net receipts are King, Pierce, and Clallam.

Top 3 counties for number of raffles are King, Spokane and Snohomish.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

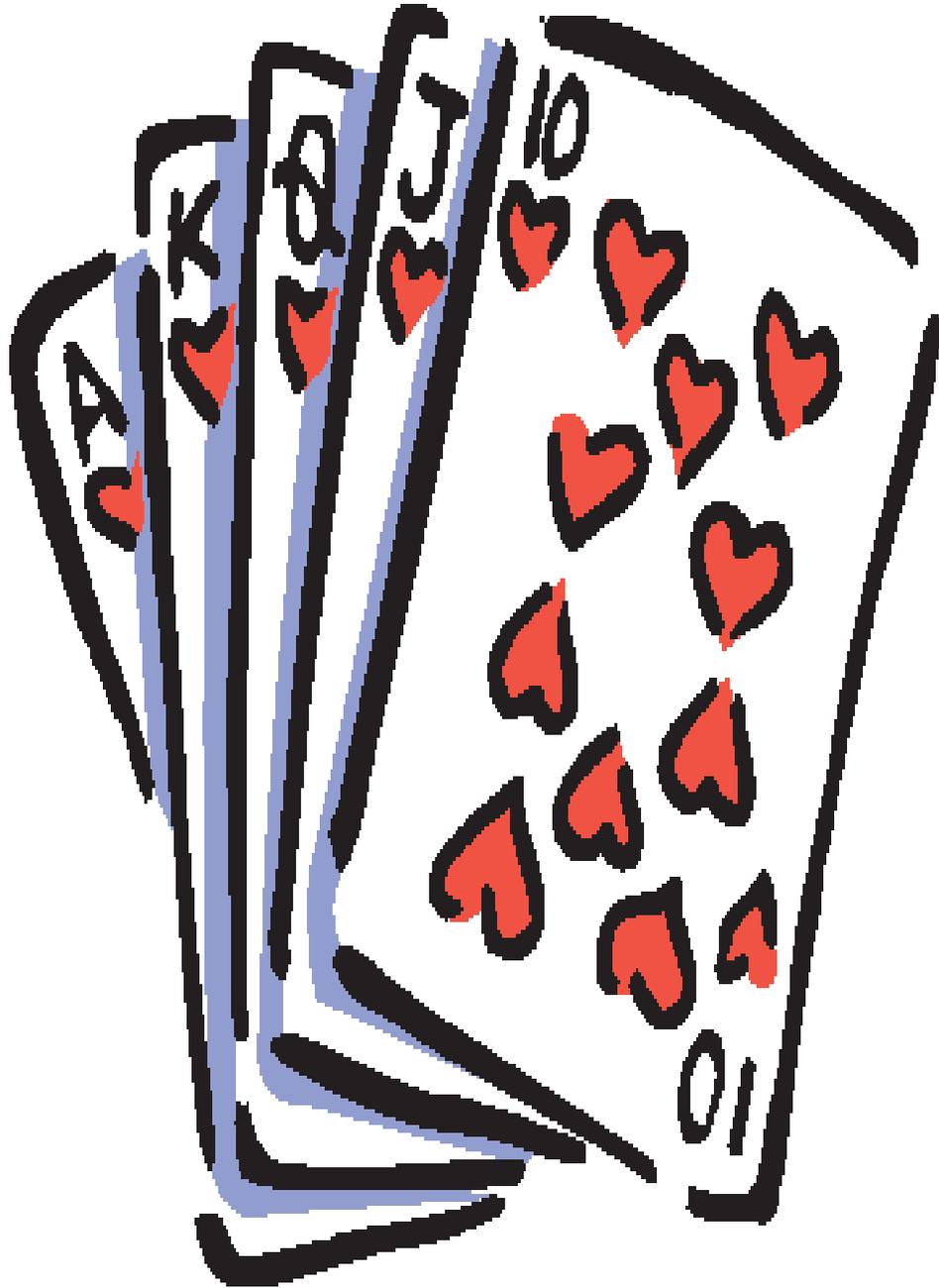
* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

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Commercial Licensees

See page 4 for summary of all activities.



COMMERCIAL OVERVIEW

Summary of Activities For 1st Quarter 2012

This Quarter

For Quarter Ending March 31, 2012

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Commercial Total</u>
Gross Receipts (1)	\$52,533,338	\$59,447,319	\$111,980,657
Prizes (2)	\$37,742,852	\$2,025,521	\$39,768,373
Net Receipts	\$14,790,486	\$57,421,798	\$72,212,284

Same Quarter Last Year

For Quarter Ending March 31, 2011

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Total</u>
Gross Receipts (1)	\$52,315,009	\$59,666,567	\$111,981,576
Prizes (2)	\$37,654,363	\$1,155,908	\$38,810,271
Net Receipts	\$14,660,646	\$58,510,659	\$73,171,305

Compared to the same quarter last year, gross receipts increased for punchboard/pull-tabs and decreased for card rooms.

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- a) chair rental fees,
 - b) per hand fees, rakes and other fees collected in non-house-banked card rooms,
 - c) "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

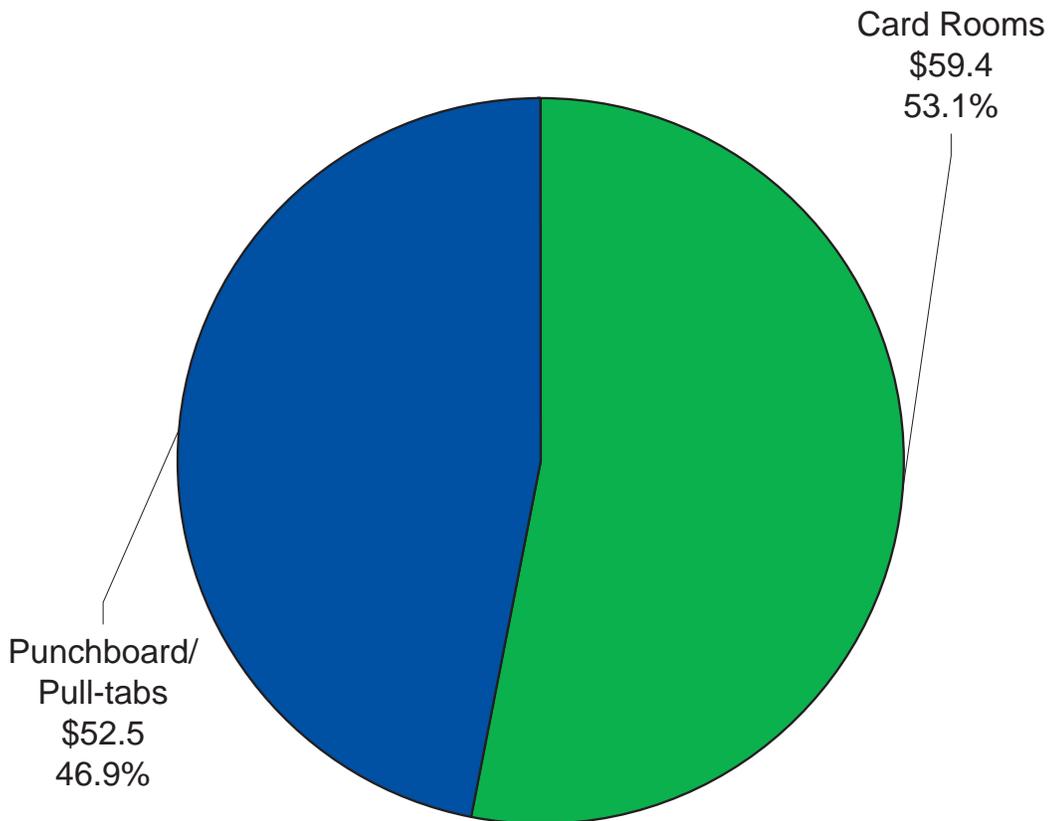
Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

Distribution of Gross Receipts

By Type of Activity
For 1st Quarter 2012

Commercial Activities
(in millions)



*Punchboard/
pull-tabs and
card rooms
each generate
about half of
the commercial
sector's gross
receipts.*

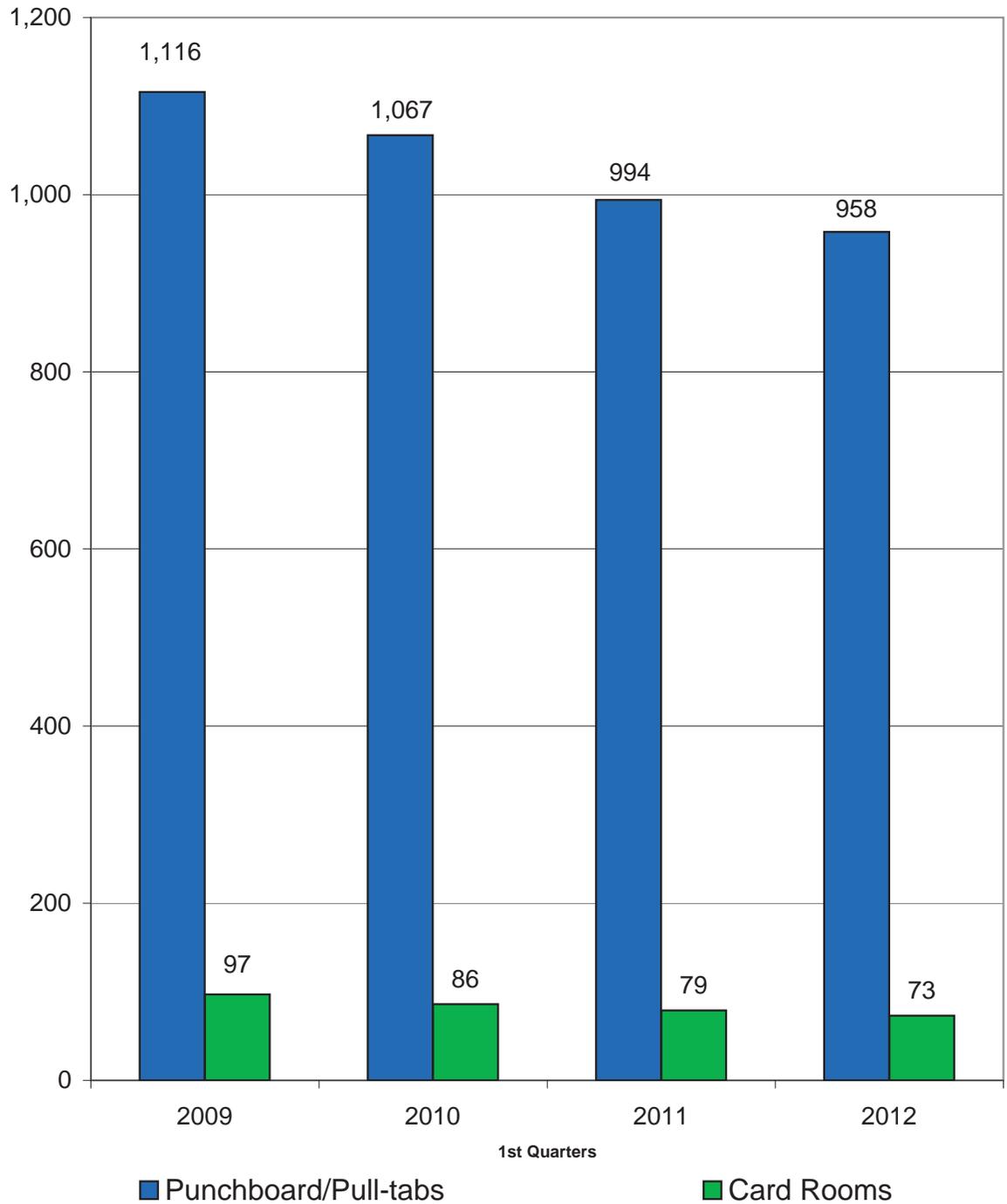
Source: Washington State Gambling Commission

COMMERCIAL OVERVIEW

Number of Licenses For 1st Quarters

The number of commercial punchboard/pull-tab licenses continues to decrease.

The number of commercial card room licenses reporting activity decreased, compared with the same quarter last year.

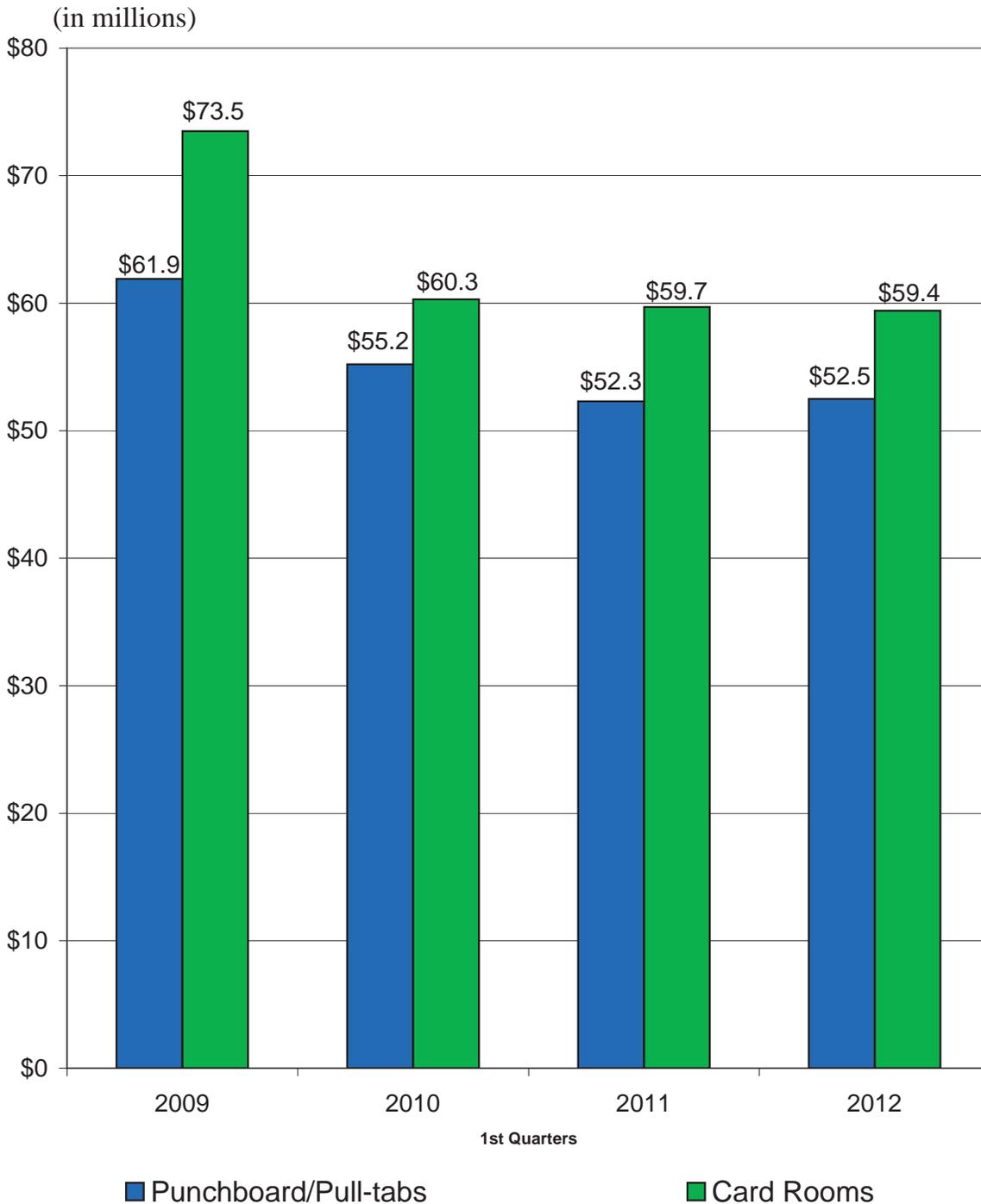


Source: Washington State Gambling Commission

Only includes licensees reporting activity.

Gross Receipts
For 1st Quarters

**COMMERCIAL
OVERVIEW**



Gross receipts for punchboard/pull-tabs increased, compared to the same quarter of last year.

Card room gross receipts decreased, compared with the same quarter of last year.

Source: Washington State Gambling Commission

Only includes licensees reporting activity.

**PUNCHBOARD/
PULL-TABS
(COMMERCIAL)**

Revenue
For 1st Quarter 2012

Combined Totals:		
Gross Receipts	\$52,533,338	100.0 %
Prizes -Cash	37,464,268	71.3
-Merchandise	278,584	0.5
Total Net Receipts	\$14,790,486	28.2 %

Reported Local Gambling Tax	2,474,611	4.7 %
Over/Short	659,920	1.3

Number Of Commercial Licenses:		
- Reporting Activity**	958	
- Reporting No Activity	41	
- Not Reporting	70	
Total	1,069	

** Percent Of:		
- All PBPT Licenses Reporting Activity	80.9%	
- All PBPT Gross Receipts	84.7%	

See page 22 for the nonprofit portion of punch-board pull-tab activity.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

Source: Washington State Gambling Commission

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	1	\$10,291	\$5,819	\$4,472	\$257
Asotin	4	55,771	38,974	16,797	1,224
Benton	27	1,717,008	1,192,393	524,615	58,392
Chelan	17	1,071,630	771,766	299,864	6,322
Clallam	8	175,591	124,088	51,503	4,811
Clark	37	1,519,077	1,029,397	489,680	74,653
Columbia	0	0	0	0	0
Cowlitz	26	1,011,101	667,817	343,284	52,433
Douglas	7	515,788	374,249	141,539	539
Ferry	1	19,067	12,392	6,675	382
Franklin	7	180,263	115,815	64,448	9,013
Garfield	0	0	0	0	0
Grant	14	1,156,114	867,803	288,311	25,217
Grays Harbor	32	1,031,531	714,426	317,105	26,214
Island	8	259,197	175,798	83,399	971
Jefferson	3	51,574	35,374	16,200	0
King	198	13,760,302	10,027,026	3,733,276	1,298,744
Kitsap	41	2,008,966	1,408,763	600,203	63,751
Kittitas	12	520,111	380,927	139,184	7,629
Klickitat	6	168,443	115,531	52,912	2,128
Lewis	22	656,846	472,084	184,762	10,817
Lincoln	2	8,700	5,162	3,538	50
Mason	12	490,097	354,423	135,674	21,087
Okanogan	9	196,075	128,576	67,499	353
Pacific	12	272,387	189,588	82,799	7,208
Pend Oreille	3	11,483	8,525	2,958	20
Pierce	131	8,509,868	6,191,800	2,318,068	314,794
San Juan	4	76,395	56,023	20,372	185
Skagit	21	810,038	578,982	231,056	18,754
Skamania	1	7,841	4,861	2,980	111
Snohomish	91	6,262,570	4,468,576	1,793,994	269,660
Spokane	72	3,608,747	2,701,080	907,667	50,971
Stevens	11	102,705	64,819	37,886	201
Thurston	46	2,628,284	1,901,653	726,631	72,277
Wahkiakum	0	0	0	0	0
Walla Walla	7	236,565	161,910	74,655	5,669
Whatcom	24	1,523,354	1,095,565	427,789	18,240
Whitman	2	12,736	8,503	4,233	0
Yakima	39	1,886,822	1,292,364	594,458	51,534
Total	958	\$52,533,338	\$37,742,852	\$14,790,486	\$2,474,611

*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Top 3 counties for commercial punchboard/pull-tab gross receipts are King, Pierce, and Snohomish.

Top 3 counties for prizes paid and net receipts are also King, Pierce, and Snohomish.

King also had the highest in reported local taxes, followed by Pierce and Snohomish.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

CARD ROOMS

Revenue For 1st Quarter 2012

	House-Banked Licenses		Non House-Banked Licenses		Total Licenses	
Gross Receipts (1)	\$58,912,613	100.0 %	\$534,706	100.0 %	\$59,447,319	100.0 %
Prizes (2) -Cash	1,113,418	1.9	8,984	1.7	1,122,402	1.9
-Merchandise	898,081	1.5	5,038	0.9	903,119	1.5
Net Receipts	\$56,901,114	96.6 %	\$520,684	97.4 %	\$57,421,798	96.6 %
Reported Local Gambling Tax	5,358,521	9.1 %	49,835	9.3 %	5,408,356	9.1 %
Number Of Commercial Licensees (3):						
- Reporting Activity**	62		11		73	
- Reporting No Activity	1		6		7	
- Not Reporting	2		0		2	
Total	65		17		82	
** Percent Of:						
- Licenses	82.7%		17.3%		100.0%	
- Gross Receipts	99.1%		0.9%		100.0%	

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- chair rental fees,
 - per hand fees, rakes and other fees collected in non-house-banked card rooms,
 - "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.
- (3) Reported activity includes only those card rooms licensed to collect fees or operate house-banked card games (Commercial classes B, C, E, F, or house-banked licenses). Excludes small nonprofit card rooms, if any (Classes A, B or C).

Source: Washington State Gambling Commission

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

By County
For 1st Quarter 2012

CARD ROOMS

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	232,854	3,045	229,809	13,969
Benton	4	2,256,943	101,002	2,155,941	216,412
Chelan	0	0	0	0	0
Clallam	0	0	0	0	0
Clark	4	8,108,639	1,350	8,107,289	810,865
Columbia	0	0	0	0	0
Cowlitz	2	1,352,171	91,002	1,261,169	92,932
Douglas	2	995,726	9,050	986,676	79,450
Ferry	0	0	0	0	0
Franklin	1	1,778,356	27,900	1,750,456	177,836
Garfield	0	0	0	0	0
Grant	1	614,096	0	614,096	60,953
Grays Harbor	0	0	0	0	0
Island	2	126,435	0	126,435	0
Jefferson	1	4,982	0	4,982	0
King	21	23,070,740	1,150,688	21,920,052	1,970,467
Kitsap	3	1,215,377	40,660	1,174,717	32,056
Kittitas	2	260,331	4,250	256,081	16,847
Klickitat	1	11,659	765	10,894	198
Lewis	0	0	0	0	0
Lincoln	0	0	0	0	0
Mason	0	0	0	0	0
Okanogan	0	0	0	0	0
Pacific	0	0	0	0	0
Pend Oreille	0	0	0	0	0
Pierce	7	6,691,538	71,510	6,620,028	675,331
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	6	5,386,247	182,889	5,203,358	532,848
Spokane	7	2,834,643	204,065	2,630,578	283,538
Stevens	0	0	0	0	0
Thurston	2	1,182,158	78,524	1,103,634	117,542
Wahkiakum	0	0	0	0	0
Walla Walla	1	246,075	5,117	240,958	19,277
Whatcom	1	591,355	0	591,355	59,135
Whitman	1	418,542	0	418,542	41,854
Yakima	3	2,068,452	53,704	2,014,748	206,846
Total	73	\$59,447,319	\$2,025,521	\$57,421,798	\$5,408,356

King leads all counties by a substantial amount for gross receipts from card rooms.

After King, the counties with the most gross receipts are Clark, Pierce, and Snohomish.

King operators reported nearly \$2.0 million in local taxes from their card rooms.

Clark operators reported over \$800,000 in local taxes from their card rooms.

Pierce operators reported over \$600,000 in local taxes.

Snohomish operators reported over \$500,000 in local taxes.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Washington State Gambling Commission
Financial Reporting Services
4565 7th Avenue SE, Lacey, WA 98503
Mailing address: P. O. Box 42400
Olympia, Washington 98504-2400
1-800-345-2529, extension 3476
Locally (360) 486-3476
www.wsgc.wa.gov

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