

GAMBLING STATISTICS FOR FISCAL YEAR ENDING JUNE 30, 2011



Our Mission: Protect the
Public by Ensuring that
Gambling is Legal & Honest



Rick Day, Director

Washington State Gambling Commission

The Gambling Commission was created in 1973.
See RCW 9.46 and WAC 230 for rules governing
gambling activity in the State of Washington.

Search tools are available on our agency web site at
www.wsgc.wa.gov (Rules & Laws button on the home page).

Our Mission: - Protect the public by ensuring that gambling is legal and honest.

Our Vision: - We will maintain public confidence by

- *Conducting a fair and effective gambling regulatory and enforcement program*
- *Investigating illegal activities*
- *Building positive partnerships and relationships*
- *Providing a workplace that allows employees to excel at their jobs*
- *Anticipating and responding to the evolving gambling industry.*

Our Values: - We Value Integrity, Professionalism, Respect and Diversity.

Our Goals:

- *Detect and remove the criminal element from gambling*
- *Maintain a regulatory environment that promotes compliance*
- *Develop, retain and value our employees*
- *Provide accurate and timely information to the legislature, public and other stakeholders*
- *Pursue improvements and innovations in agency programs and processes.*

Please feel free to explore our web site and give your feedback regarding our reports.

You may contact us by email at FinancialReporting@wsgc.wa.gov or by mail at:

*Washington State Gambling Commission, Attention: Financial Reporting Services
P. O. Box 42400, Olympia, WA 98504-2400*

We hope you'll find the following information useful.

Sincerely,

A handwritten signature in black ink that reads "Rick Day". The signature is written in a cursive, somewhat stylized font.

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OVERVIEW

Gambling Trends

Fiscal Year Ending June 30, 2011
(Does not include tribal figures.)

Overall gambling receipts decreased for the fiscal year, and also decreased when compared to 3 years ago.

Nonprofit gross receipts declined in the larger categories, but increased in the smaller categories.

Two of the six nonprofit card rooms reported activity.

Commercial punchboard/pull-tab gross receipts were down for the fiscal year and also when compared to 3 years ago.

Card room gross receipts decreased for the fiscal year and also when compared to 3 years ago.

	Gross Receipts Fiscal Year 2011 (in millions)	Since Last Fiscal Year (since 6-30-10)	Over Last 3 Fiscal Years (since 6-30-08)
Total Licensed Gambling (see pages 5 - 9 for details) 2,313 licenses, down -1.0% since last year.	\$545.9	-1.9% DOWN ↓	-20.0% DOWN ↓
Charitable & Nonprofit Gambling (see pages 12 - 16 for details)			
Bingo (see pages 17 - 21 for details) 213 licenses, up 3.4% since last year.	\$38.2	-6.1% DOWN ↓	-16.6% DOWN ↓
Punchboard/Pull-tabs (see pages 22 - 23 for details) 234 licenses, down -4.8% since last year.	\$39.7	-8.2% DOWN ↓	-23.3% DOWN ↓
Raffles (see pages 24 - 25 for details) 603 licenses, up 6.7% since last year.	\$8.5	17.0% UP ↑	5.7% UP ↑
Fund Raising Events (see page 26 for details) 53 licenses, up 17.8% since last year.	\$0.3	25.3% UP ↑	161.5% UP ↑
Amusement Games (see page 26 for details) 31 licenses, up 3.3% since last year.	\$0.2	73.6% UP ↑	24.7% UP ↑
Commercial Gambling (see pages 28 - 31 for details)			
Punchboard/Pull-tabs (see pages 32 - 33 for details) 1,028 licenses, down -5.3% since last year.	\$208.7	-4.1% DOWN ↓	-23.4% DOWN ↓
Card Rooms (see pages 34 - 35 for details) 80 licenses, down -10.9% since last year.	\$231.1	-0.2% DOWN ↓	-18.7% DOWN ↓
Amusement Games (see page 36 for details) 69 licenses, up 3.0% since last year.	\$19.1	23.6% UP ↑	-4.5% DOWN ↓

Source: Washington State Gambling Commission

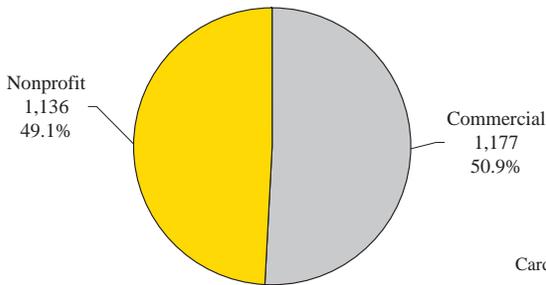
Distribution of Activities

Fiscal Year Ending June 30, 2011

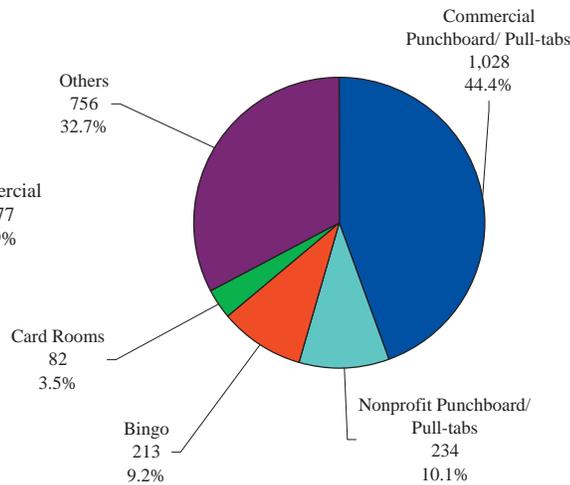
(Does not include tribal figures.)

Number of Licenses

By segment



By activity



The Commission continues to issue more licenses for punchboard/ pull-tabs than for any other activity.

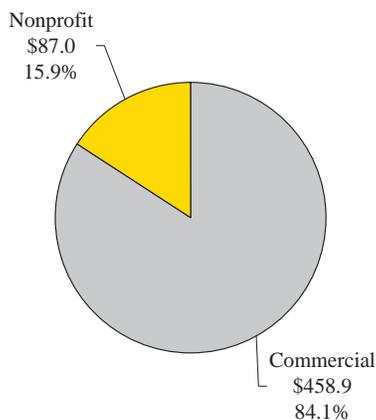
Punchboard/ pull-tabs produce more gross receipts overall. However, card room gross receipts are greater per operator.

Commercial activities make up over half of the licenses and over four-fifths of the gross receipts.

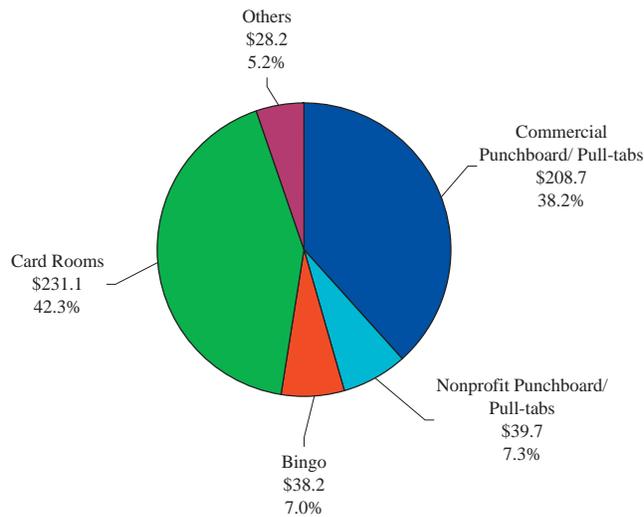
Gross Receipts

(in millions)

By segment



By activity



Nonprofits generate slightly more gross receipts from punchboard/ pull-tabs than from bingo.

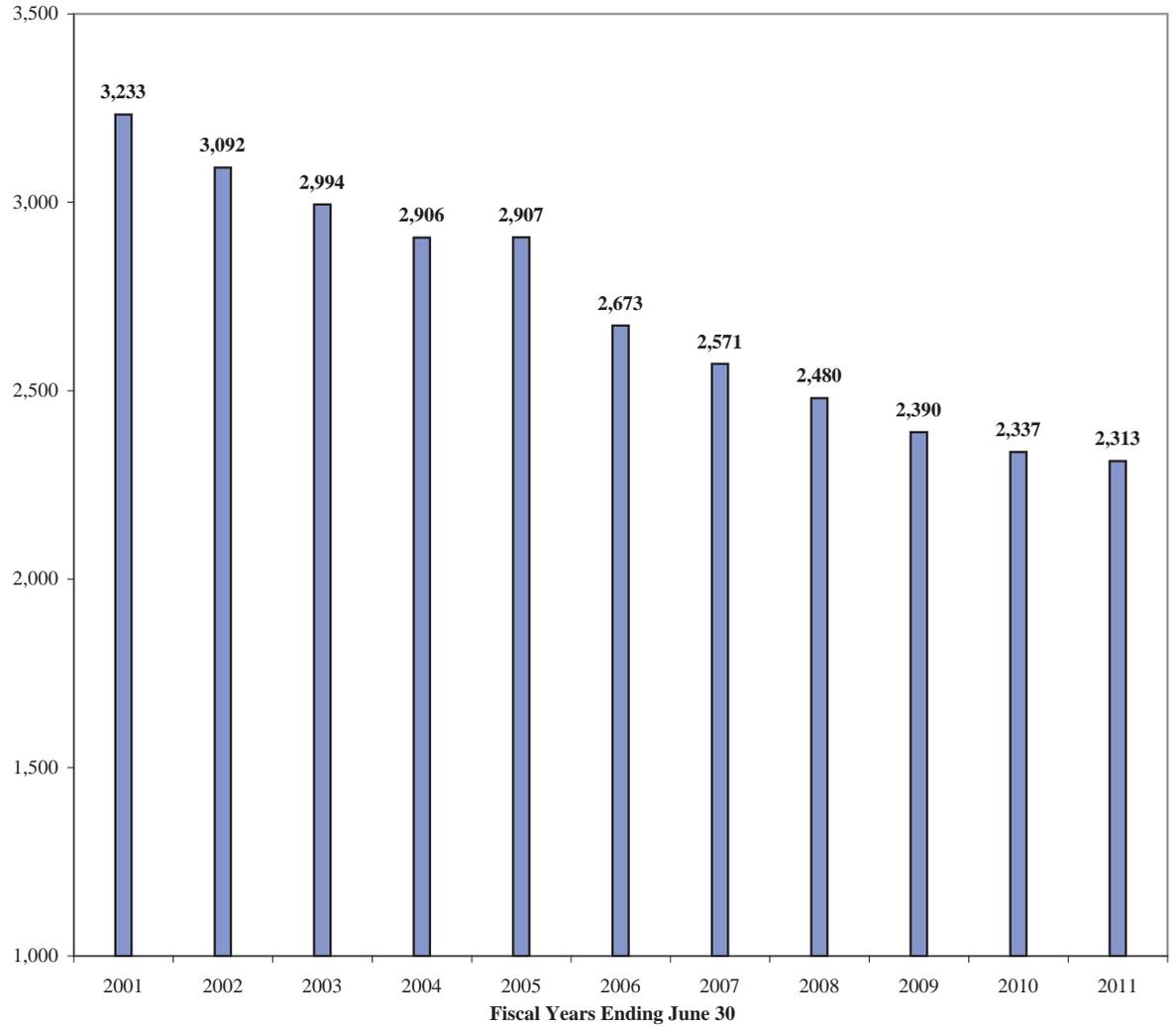
“Others” includes raffles, fund raising events, and amusement games.

Source: Washington State Gambling Commission

OVERVIEW

Number of Licenses Fiscal Year Ending June 30, 2011 (Only includes licensees reporting activity.)

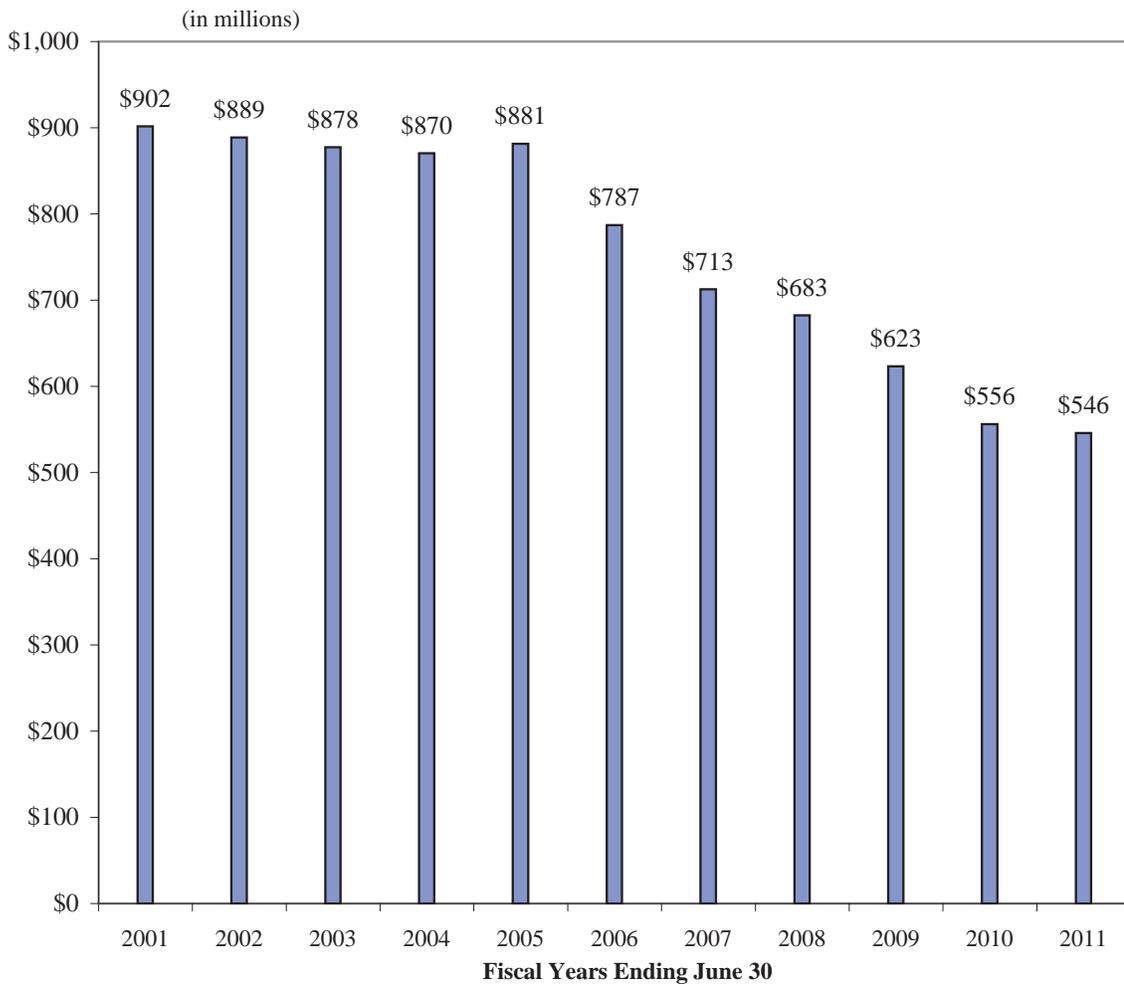
Except for FY2005, the number of licensees reporting activity has decreased each year since 1995.



Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.

Source: Washington State Gambling Commission

Gross Receipts
 Fiscal Year Ending June 30, 2011
 (only includes licensees reporting activity)



Total gross receipts continue to decline in Fiscal Year 2011.

Historically, the high point for total gambling gross receipts was in FY2001 with \$901.6 million.

FY2011 gross receipts are slightly above the FY1989 level of \$539.8 million.

Source: Washington State Gambling Commission

OVERVIEW

By County Fiscal Year Ending June 30, 2011

The top three counties for gross receipts are King, Pierce, and Snohomish.

King, Pierce, and Snohomish also had the most prizes paid out.

King, Pierce, and Clark reported the most in net receipts.

One operator may hold more than one gambling license, since a different license is generally required for each activity.

Average number of licenses is computed by dividing the total licenses reporting activity for the year by the number of reporting periods.

Revenues are for gambling activity only, and do not reflect expenses for either the gambling or non-gambling portions of the organization's activities.

<u>County</u>	<u>Number of Licensees*</u>	<u>Gross Receipts</u>	<u>Prizes Paid</u>	<u>Net Receipts</u>
Adams	9	\$249,317	\$159,969	\$89,348
Asotin	17	2,119,655	691,542	1,428,113
Benton	76	20,404,823	8,234,184	12,170,639
Chelan	46	5,603,773	3,942,536	1,661,237
Clallam	36	2,205,798	1,415,636	790,162
Clark	111	48,507,040	11,687,621	36,819,419
Columbia	5	246,342	161,369	84,973
Cowlitz	58	8,761,396	3,699,275	5,062,121
Douglas	16	5,558,939	1,547,691	4,011,248
Ferry	6	257,529	170,051	87,478
Franklin	21	7,850,631	1,007,365	6,843,266
Garfield	0	0	0	0
Grant	49	8,724,443	4,444,557	4,279,886
Grays Harbor	71	6,365,834	4,469,209	1,896,625
Island	30	3,475,682	2,004,883	1,470,799
Jefferson	12	351,821	222,585	129,236
King	469	166,943,150	52,289,343	114,653,807
Kitsap	83	16,305,742	7,989,290	8,316,452
Kittitas	30	3,842,288	1,710,746	2,131,542
Klickitat	19	954,808	624,513	330,295
Lewis	53	3,916,666	2,688,327	1,228,339
Lincoln	3	69,787	45,847	23,940
Mason	25	2,702,191	1,952,246	749,945
Okanogan	28	2,093,230	1,359,216	734,014
Pacific	36	4,166,463	2,801,739	1,364,724
Pend Oreille	12	192,121	115,085	77,036
Pierce	246	71,664,826	34,101,947	37,562,879
San Juan	12	545,727	384,486	161,241
Skagit	48	4,484,588	3,162,765	1,321,823
Skamania	5	121,272	84,588	36,684
Snohomish	199	54,548,190	24,762,053	29,786,137
Spokane	178	30,878,635	14,562,658	16,315,977
Stevens	33	827,632	575,473	252,159
Thurston	80	16,719,135	8,590,183	8,128,952
Wahkiakum	0	0	0	0
Walla Walla	23	2,786,891	1,262,847	1,524,044
Whatcom	49	9,779,660	5,474,064	4,305,596
Whitman	13	1,475,015	148,796	1,326,219
Yakima	87	21,842,766	10,184,613	11,658,153
Out of State **	19	8,356,239	1,690,544	6,665,695
TOTAL	<u>2,313</u>	<u>545,900,045</u>	<u>220,419,842</u>	<u>325,480,203</u>

* Only includes licensees reporting activity.

** Includes organizations whose primary business office is located outside WA state, yet conducted carnival activity throughout the state.

Source: Washington State Gambling Commission

Manufacturer & Distributor Statistics
Fiscal Year Ending June 30, 2011

OVERVIEW

-- MANUFACTURERS --		
Gross Sales to:		
Distributors		
Pull-Tabs + Punchboards	\$9,918,197	6.6 %
Casino Gaming Equipment + Other	<u>36,847,086</u>	<u>24.7</u>
Sold to distributors	\$46,765,283	31.3 %
Non-Distributors		
Sold to non-distributors	<u>102,619,109</u>	<u>68.7</u>
Total Sales	<u><u>\$149,384,392</u></u>	<u><u>100.0</u></u> %
Number of Licensees Reporting Activity	25	

-- DISTRIBUTORS --		
Gross Sales to:		
Operators		
Pull-Tabs + Punchboards	\$15,898,727	71.8 %
Casino Gaming Equipment + Other	<u>6,231,630</u>	<u>28.2</u>
Total sales (1)	<u><u>\$22,130,357</u></u>	<u><u>100.0</u></u> %
Number of Licensees Reporting Activity	36	

(1) Sales of \$405,596 to other distributors are excluded.

Source: Washington State Gambling Commission

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Nonprofit Licensees

See page 4 for summary of all activities.



NONPROFIT OVERVIEW

Summary of Activities Fiscal Year Ending June 30, 2011

Punchboard/pull-tabs continue to bring more gross receipts into nonprofit organizations than bingo does.

Punchboard/pull-tabs also generate more in net receipts for the nonprofit organizations.

Two of the six nonprofit card rooms reported activity in FY2011.

This Year

For Fiscal Year Ending June 30, 2011

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Other (1)</u>	<u>Total</u>
Gross Receipts	\$38,208,320	\$39,742,331	\$26,782	\$8,520,183	\$492,210	\$86,989,826
Prizes Paid	\$28,924,175	\$28,199,626	\$0	\$3,654,756	\$166,540	\$60,945,097
Net Receipts	\$9,284,145	\$11,542,705	\$26,782	\$4,865,427	\$325,670	\$26,044,729

Last Year

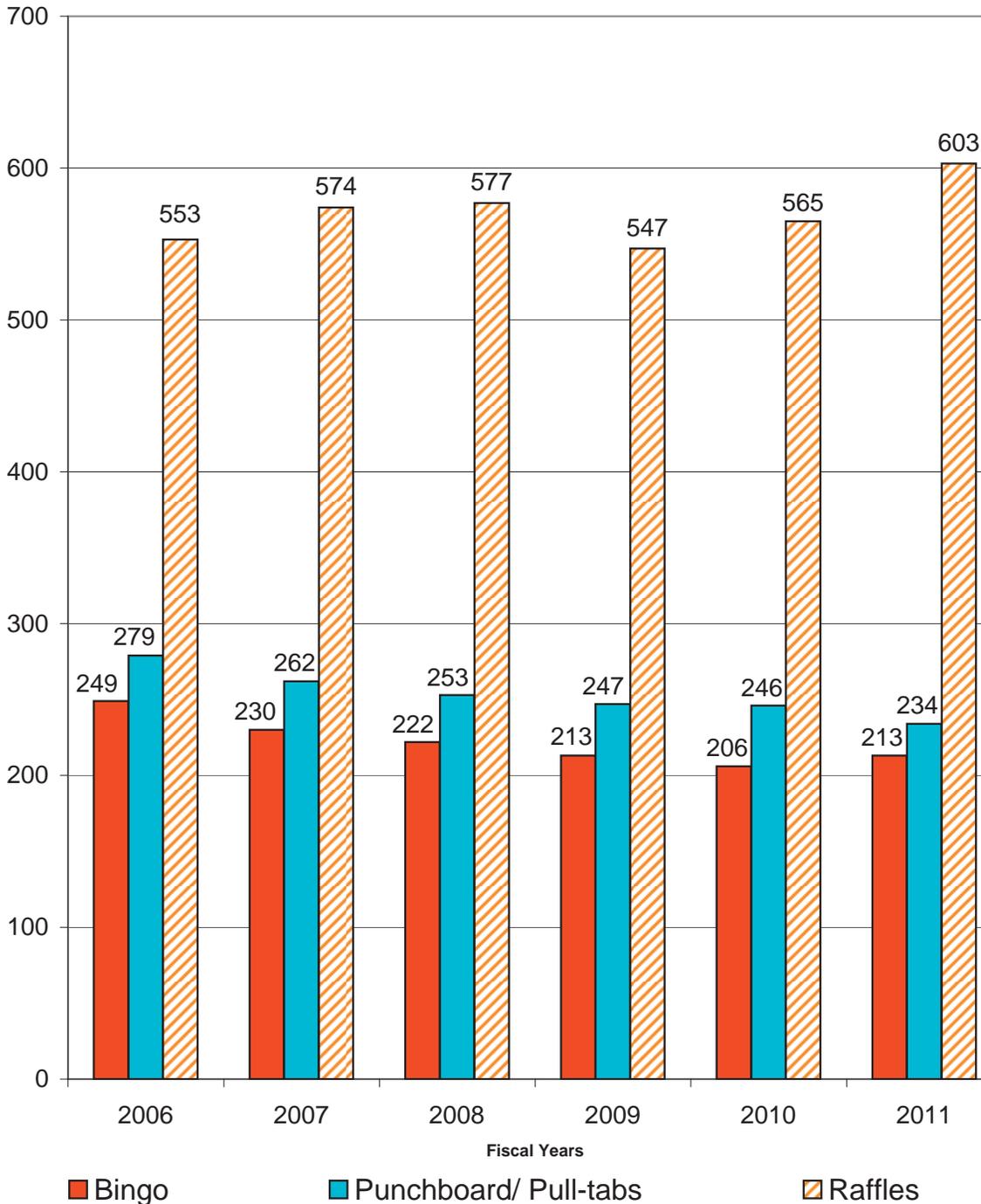
For Fiscal Year Ending June 30, 2010

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Other (1)</u>	<u>Total</u>
Gross Receipts	\$40,683,419	\$43,289,509	\$22,440	\$7,281,248	\$343,340	\$91,619,956
Prizes Paid	\$29,981,735	\$30,707,655	\$0	\$3,224,939	\$77,128	\$63,991,457
Net Receipts	\$10,701,684	\$12,581,854	\$22,440	\$4,056,309	\$266,212	\$27,628,499

(1) Includes Fund-Raising Events, Nonprofit Amusement Games, and Bingo at Agricultural Fairs.

Number of Licenses
Fiscal Years Ending June 30

**NONPROFIT
OVERVIEW**



The number of punchboard/pull-tab licenses reporting activity continues to decline.

Bingo licenses reporting activity increased slightly in FY2011.

During the fiscal year, the greatest number of nonprofit licenses continues to be for raffles.

Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.

Only includes licensees reporting activity.

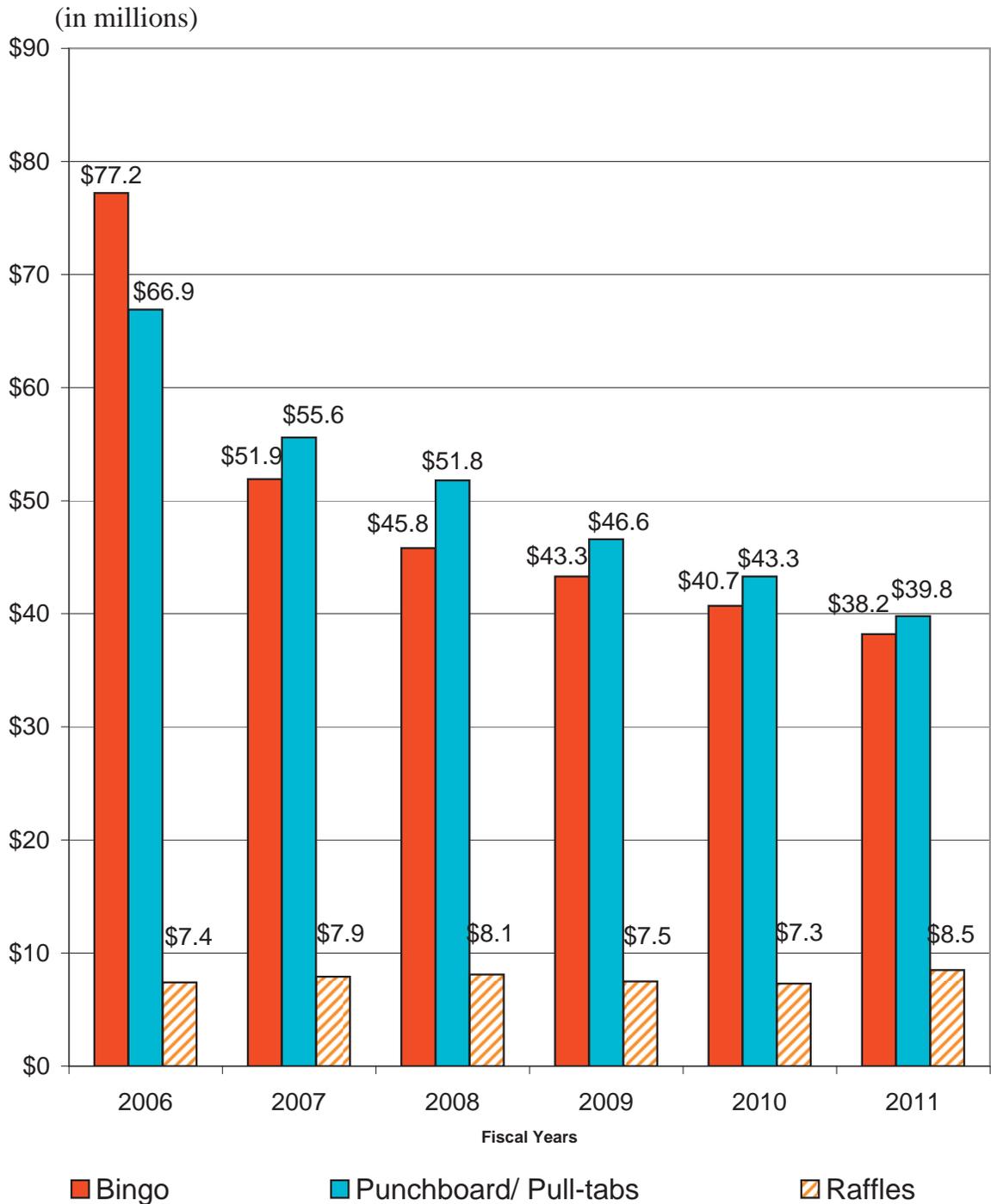
Source: Washington State Gambling Commission

NONPROFIT OVERVIEW

Gross Receipts Fiscal Years Ending June 30

Both the nonprofit punchboard/pull-tab and bingo activities continue to decline.

Nonprofit punchboard/pull-tabs now generate more in gross receipts than bingo does, starting in FY2007.

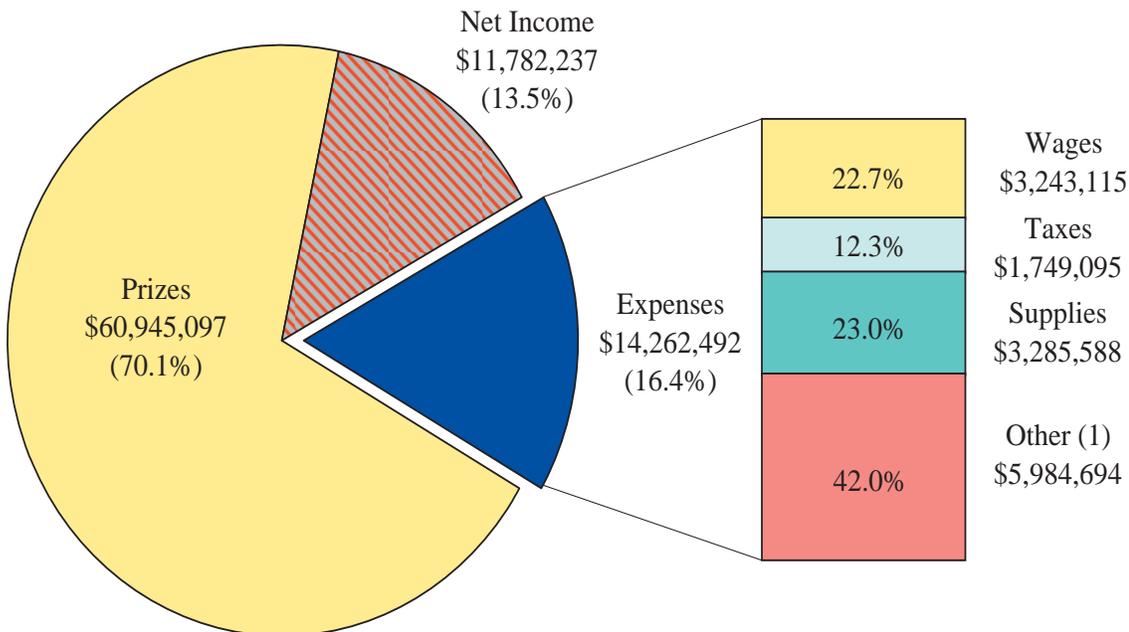


Only includes licensees reporting activity.

Source: Washington State Gambling Commission

**DISTRIBUTION OF GROSS GAMBLING RECEIPTS
FOR THE YEAR ENDED JUNE 30, 2011**

Gross Receipts
\$86,989,826



Over two-thirds of a nonprofit's gambling revenues go out as prizes.

Over 13% of gross receipts were available to go toward the stated purposes of the average nonprofit/charitable organization.

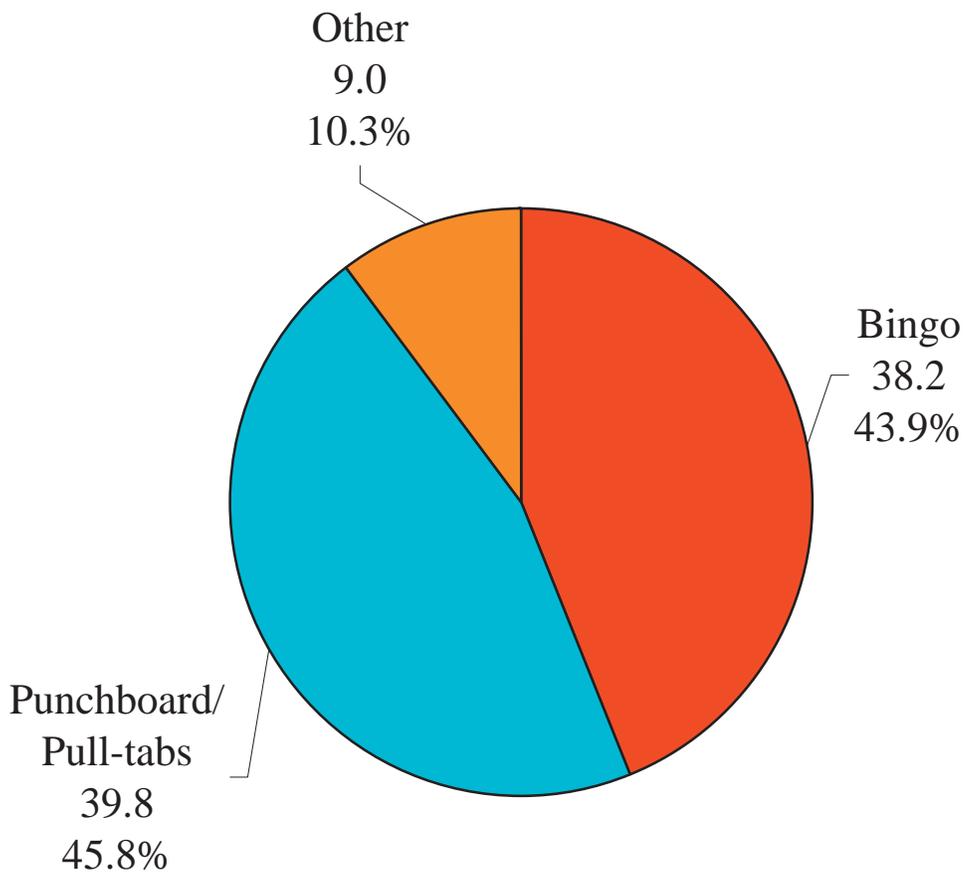
Detail may not add to totals, due to rounding.

Source: Washington State Gambling Commission

Distribution of Gross Receipts

By Type of Activity
Fiscal Year Ending June 30, 2011

Nonprofit Activities (in millions)



Punchboard/pull-tab is now the leading activity for bringing gross receipts into the nonprofit organizations.

"Other" includes Raffles, Fund Raising Events and Nonprofit Amusement Games.

Source: Washington State Gambling Commission

Overview

Fiscal Year Ending June 30, 2011

For a fiscal year, over 94% of bingo licenses are for smaller bingo operations (classes A-E).

Bingo operations that are mid-size (annual receipts of over \$650,000 but less than \$5,000,000, classes F-J) bring in over three-quarters of the total gross receipts.

The mid-size bingo (class F-J) operations also report over half of the total net income.

The largest licenses (classes K-S) did not have any licensees reporting activity during this fiscal year.

Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.

Class	Gross Receipts Range	Number Reporting	PERCENT OF		
			Licensees	Gross	Net Income
A-C (Annual)*	\$1-\$150,000	187	87.8%	12.8%	29.5%
D-E (Quarterly)	\$150,001-\$650,000	14	6.6%	8.6%	16.7%
F-J (Quarterly)	\$650,001-\$5,000,000	12	5.6%	78.6%	53.8%
K-S (Quarterly)	Greater than \$5,000,000	0	0.0%	0.0%	0.0%
Total Licensees Reporting Activity		213			

* Includes annual activity reports for licenses expiring in any of the 4 quarters of fiscal year ending June 30.

Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.

Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

Source: Washington State Gambling Commission

Receipts & Expenses Smaller Bingo Operations Fiscal Year Ending June 30, 2011

In general, smaller bingo operations have lower wage expense and little or no depreciation.

Class Definitions, Yearly Gross	ANNUAL REPORTS		QUARTERLY REPORTS	
	\$1-\$150,000 CLASS A - C		\$150,001-\$650,000 CLASS D - E	
Gross Receipts	\$4,894,488	100.0 %	\$3,276,900	100.0 %
Prizes Paid - Cash	3,586,097	73.3	2,400,152	73.3
- Merchandise	0	0.0	1,422	0.0
Net Receipts	\$1,308,391	26.7 %	\$875,326	26.7 %
Expenses:				
Wages	\$0	0.0 %	\$184,130	5.6 %
Supplies	0	0.0	69,935	2.1
License Fee	0	0.0	16,468	0.5
Taxes - Local	30,546	0.6	39,244	1.2
- State	0	0.0	18,882	0.6
- Federal	0	0.0	12,702	0.4
Building - Rent	0	0.0	42,069	1.3
- Depreciation	0	0.0	5,639	0.2
Equipment - Rent/Depreciation	0	0.0	4,414	0.1
Utilities/Repairs/Maintenance	0	0.0	0	0.0
Advertising	0	0.0	0	0.0
Contract Services	0	0.0	0	0.0
Other **	489,449	10.0	35,734	1.1
Total Expenses	\$519,995	10.6 %	\$429,217	13.1 %
Net Income	\$788,396	16.1 %	\$446,109	13.6 %
Average Net Income	\$4,216		\$31,865	
Net Income (Loss) from Retail Sales	\$131,678		\$15,483	
From Drawing Sales	\$0		\$1,358	
From Amusement Sales	\$0		\$0	
Donated Prizes	23,981		555	
Total Number of Sessions	7,597		2,304	
Total Attendance	242,438		81,165	
Average Attendance	32		35	
Per Player Statistics:				
Gross	\$20.19		\$40.37	
Prizes	\$14.79		\$29.59	
Expenses	\$2.14		\$5.29	
Net Income	\$3.25		\$5.50	

** Other expenses for bingo classes A-C are estimated.
Most expenses are no longer requested from bingo classes A-C, as of 1-1-2006.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

Receipts & Expenses
Larger Bingo Operations
Fiscal Year Ending June 30, 2011

Class Definitions, Yearly Gross	QUARTERLY REPORTS					
	\$650,001-\$5,000,000		> \$5,000,000		TOTAL	
	CLASS F - J		CLASS K - S		LICENSES	
Gross Receipts	\$30,036,932	100.0 %	\$0	%	\$38,208,320	100.0 %
Prizes Paid - Cash	22,876,291	76.2	0		28,862,540	75.5
- Merchandise	60,213	0.2	0		61,635	0.2
Net Receipts	\$7,100,428	23.6 %	\$0	%	\$9,284,145	24.3 %
Expenses:						
Wages	\$2,268,543	7.6 %	\$0	%	\$2,452,673	6.4 %
Supplies	400,294	1.3	0		470,229	1.2
License Fee	88,204	0.3	0		104,672	0.3
Taxes - Local	220,903	0.7	0		290,693	0.8
- State	265,089	0.9	0		283,971	0.7
- Federal	167,638	0.6	0		180,340	0.5
Building - Rent	343,671	1.1	0		385,740	1.0
- Depreciation	140,693	0.5	0		146,332	0.4
Equipment - Rent/Depreciation	955,633	3.2	0		960,047	2.5
Utilities/Repairs/Maintenance	0	0.0	0		0	0.0
Advertising	0	0.0	0		0	0.0
Contract Services	0	0.0	0		0	0.0
Other	815,081	2.7	0		1,340,264	3.5
Total Expenses	\$5,665,749	18.9 %	\$0	%	\$6,614,961	17.3 %
Net Income	\$1,434,679	4.7 %	\$0	%	\$2,669,184	7.0 %
Average Net Income	\$119,557				\$12,531	
Net Income (Loss) from Retail Sales	\$58,435		\$0		\$205,596	
From Drawing Sales	\$0		\$0		\$1,358	
From Amusement Sales	\$21,128		\$0		\$21,128	
Donated Prizes	0		0		24,536	
Total Number of Sessions	28,741		0		38,642	
Total Attendance	518,263		0		841,866	
Average Attendance	18				22	
Per Player Statistics:						
Gross	\$57.96				\$45.39	
Prizes	\$44.26				\$34.36	
Expenses	\$10.93				\$7.86	
Net Income	\$2.77				\$3.17	

In general, larger bingo operations have higher wage expense and more depreciation expense.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

Top 10 Bingo by Gross Receipts
Fiscal Year Ending June 30, 2011

While these top 10 represent only 4.7% of the bingo licensees reporting this fiscal year, they represent 70.3% of the total gross receipts, 71.2% of total prizes paid out, and 41.9% of net income available for charitable/nonprofit purposes.

These top 10 have 55.7% of the total attendance for bingo.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

BY GROSS RECEIPTS

	Gross Receipts	Prizes Paid	Prizes Paid %	Wages	Other Expenses	Net Income	Net Income %
1 40 & 8 # 00099/Vancouver	\$4,568,232	\$3,273,991	71.7%	\$352,742	\$991,801	\$302,440	6.6%
2 Seattle Junior Hockey/Mountlake Terrace	3,294,415	2,569,881	78.0%	196,197	635,306	89,228	2.7%
3 Amvets # 00001/Tacoma	2,949,636	2,403,047	81.5%	151,744	425,819	120,770	4.1%
4 Rotary Club/Columbia Center/Kennewick	2,919,270	2,096,186	71.8%	256,164	545,627	277,457	9.5%
5 Spokane Youth Sports/Spokane	2,877,766	2,218,325	77.1%	261,593	422,879	104,613	3.6%
6 Sister Rebecca Berghoff Fdn./Union Gap	2,375,324	1,875,715	79.0%	187,182	471,687	27,922	1.2%
7 O I C Of Washington/Yakima	2,266,298	1,775,431	78.3%	209,825	471,931	18,936	0.8%
8 Gateways For Youth & Families/Tacoma	2,260,938	1,897,986	83.9%	100,101	260,951	102,001	4.5%
9 Jaycees/Seattle/Tukwila	1,749,552	1,285,825	73.5%	143,289	432,622	31,105	1.8%
10 Leon Sullivan Health Care Center/Renton	1,617,267	1,192,987	73.8%	146,585	379,249	45,031	2.8%
	<u>\$26,878,698</u>	<u>\$20,589,374</u>	<u>76.6%</u>	<u>\$2,005,422</u>	<u>\$5,037,872</u>	<u>\$1,119,503</u>	<u>4.2%</u>

PER PLAYER AVERAGES

	Attendance	Gross	Expenses	Net Income
1 40 & 8 # 00099/Vancouver	66,351	\$68.85	\$20.26	\$4.56
2 Seattle Junior Hockey/Mountlake Terrace	62,854	52.41	13.23	1.42
3 Amvets # 00001/Tacoma	44,268	66.63	13.05	2.73
4 Rotary Club/Columbia Center/Kennewick	59,844	48.78	13.40	4.64
5 Spokane Youth Sports/Spokane	57,687	49.89	11.87	1.81
6 Sister Rebecca Berghoff Fdn./Union Gap	35,082	67.71	18.78	0.80
7 O I C Of Washington/Yakima	45,828	49.45	14.88	0.41
8 Gateways For Youth & Families/Tacoma	35,814	63.13	10.08	2.85
9 Jaycees/Seattle/Tukwila	31,740	55.12	18.14	0.98
10 Leon Sullivan Health Care Center/Renton	29,255	55.28	17.97	1.54
	<u>468,723</u>	<u>\$57.34</u>	<u>\$15.03</u>	<u>\$2.39</u>

Source: Washington State Gambling Commission

By County
Fiscal Year Ending June 30, 2011

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	1	\$2,739	\$1,559	\$1,180	\$0
Asotin	1	76,896	58,292	18,604	1,152
Benton	9	2,989,837	2,145,050	844,787	41,318
Chelan	5	588,455	385,802	202,653	0
Clallam	9	581,819	406,845	174,974	5,158
Clark	16	5,961,875	4,359,913	1,601,962	79,122
Columbia	1	39,564	29,621	9,943	994
Cowlitz	8	673,533	458,084	215,449	12,047
Douglas	1	67,169	54,649	12,520	0
Ferry	2	5,010	2,449	2,561	0
Franklin	0	0	0	0	0
Garfield	0	0	0	0	0
Grant	8	601,797	450,154	151,643	4,985
Grays Harbor	9	466,275	349,191	117,084	8,166
Island	5	266,624	211,595	55,029	748
Jefferson	4	82,450	68,709	13,741	0
King	30	4,930,120	3,694,130	1,235,990	19,330
Kitsap	11	2,180,059	1,515,553	664,506	32,035
Kittitas	3	116,608	76,090	40,518	0
Klickitat	2	18,901	14,012	4,889	0
Lewis	3	171,655	96,876	74,779	0
Lincoln	0	0	0	0	0
Mason	3	74,681	48,035	26,646	183
Okanogan	2	60,708	46,704	14,004	0
Pacific	6	322,981	249,600	73,381	2,987
Pend Oreille	1	322	168	154	0
Pierce	18	5,779,580	4,736,030	1,043,550	3,776
San Juan	1	1,601	938	663	0
Skagit	2	45,486	37,835	7,651	130
Skamania	0	0	0	0	0
Snohomish	17	3,873,190	3,029,180	844,010	20,552
Spokane	11	3,013,903	2,317,936	695,967	641
Stevens	7	76,943	63,052	13,891	0
Thurston	5	174,331	123,251	51,080	3,473
Wahkiakum	0	0	0	0	0
Walla Walla	3	214,760	167,841	46,919	2,357
Whatcom	3	70,176	45,625	24,551	37
Whitman	0	0	0	0	0
Yakima	6	4,678,272	3,679,406	998,866	51,502
Total	213	\$38,208,320	\$28,924,175	\$9,284,145	\$290,693

* Only includes licensees reporting activity.

Top 3 counties for bingo gross receipts are Clark, Pierce, and King.

Top 3 counties for prizes paid are Pierce, Clark, and King.

Top 3 counties for bingo taxes to local communities are Clark, Yakima, and Benton.

Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

**PUNCHBOARD/
PULL-TABS
(NONPROFIT)**

Receipts & Expenses
Fiscal Year Ending June 30, 2011

A few years ago, nonprofit punchboards and pull-tabs started being reported together, as punchboards then represented less than 1% of the combined total gross receipts.

Over 10% of gross receipts remained as net income, to support their charitable/nonprofit purposes.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Combined Totals:		
Gross Receipts	\$39,742,331	100.0 %
Prizes -Cash	27,876,371	70.1
-Merchandise	323,255	0.8
Total Net Receipts	\$11,542,705	29.1 %

Expenses:		
Wages	\$790,442	2.0 %
Supplies	2,782,814	7.0
License Fee	94,384	0.2
Tax Local	784,944	2.0 %
-State	102,496	0.3
-Federal	59,070	0.1
Equipment	12,969	0.0
Contract Services	0	0.0
Over/Short & Other Expenses	2,359,334	5.9
Occupancy	386,516	1.0
Advertising	0	0.0
Total Expenses	\$7,372,969	18.5 %

Net Income	\$4,169,736	10.6 %
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Average Net Income	\$17,819
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Number of Licensees:	
- Reporting Activity	234
- Reporting No Activity	7
- Not Reporting	3
Total	244

Source: Washington State Gambling Commission

By County
Fiscal Year Ending June 30, 2011

**PUNCHBOARD/
PULL-TABS
(NONPROFIT)**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	2	\$164,295	\$105,314	\$58,981	\$665
Asotin	2	585,075	400,630	184,445	5,627
Benton	4	1,972,957	1,420,456	552,501	39,648
Chelan	5	1,191,520	843,148	348,372	0
Clallam	4	665,965	460,107	205,858	19,532
Clark	10	3,450,533	2,526,704	923,829	95,542
Columbia	1	174,691	114,281	60,410	2,620
Cowlitz	8	1,017,903	686,018	331,885	33,658
Douglas	1	33,356	19,907	13,449	0
Ferry	1	147,334	100,222	47,112	2,947
Franklin	3	406,218	239,454	166,764	13,424
Garfield	0	0	0	0	0
Grant	10	1,114,185	762,180	352,005	17,341
Grays Harbor	11	1,660,810	1,187,884	472,926	30,234
Island	7	1,410,167	1,004,179	405,988	10,780
Jefferson	2	28,080	20,067	8,013	0
King	28	5,460,582	3,908,351	1,552,231	144,132
Kitsap	10	1,026,174	722,199	303,975	33,098
Kittitas	5	507,121	342,255	164,866	4,297
Klickitat	3	306,105	209,338	96,767	3,415
Lewis	8	605,826	416,215	189,611	690
Lincoln	0	0	0	0	0
Mason	4	804,248	604,897	199,351	31,468
Okanogan	6	813,506	559,712	253,794	1,752
Pacific	6	2,199,767	1,615,586	584,181	47,287
Pend Oreille	1	28,330	20,480	7,850	0
Pierce	16	2,484,809	1,789,181	695,628	23,696
San Juan	2	167,483	118,446	49,037	0
Skagit	9	1,290,452	909,225	381,227	12,076
Skamania	2	96,523	69,658	26,865	745
Snohomish	18	4,463,980	3,182,699	1,281,281	117,482
Spokane	13	2,194,631	1,520,395	674,236	43,654
Stevens	3	140,400	109,485	30,915	39
Thurston	8	567,804	391,644	176,160	7,724
Wahkiakum	0	0	0	0	0
Walla Walla	3	373,741	294,620	79,121	7,681
Whatcom	6	638,536	479,929	158,607	4,724
Whitman	2	68,028	46,058	21,970	0
Yakima	10	1,481,196	998,702	482,494	28,966
Total	234	\$39,742,331	\$28,199,626	\$11,542,705	\$784,944

Top 3 counties for nonprofit punchboard pull-tab gross receipts, prizes paid, and net receipts are King, Snohomish, and Clark.

Top 3 counties for reported local taxes are also King, Snohomish, and Clark.

Average number of licenses is computed by dividing the total licenses reporting activity for the year by the number of reporting periods.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

*Only includes licensees reporting activity.

Source: Washington State Gambling Commission

Receipts & Expenses Fiscal Year Ending June 30, 2011

Raffles paid out nearly 43% of their gross receipts in prizes.

Gross Receipts	\$8,520,183	100.0 %
Prizes Paid	<u>3,654,756</u>	<u>42.9</u>
Net Receipts	\$4,865,427	57.1 %
Taxes - Local	34,914	0.4 %
Cash (Over)/Short	35,616	0.4
Number Of Licensees:		
- Reporting Activity	603	
- Reporting No Activity	106	
- Not Reporting	<u>48</u>	
Total	757	
Donated Prizes	\$1,470,979	
(Included In Prizes Paid)		

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

By County
Fiscal Year Ending June 30, 2011

RAFFLES

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts
Adams	4	\$22,165	\$9,711	\$12,454
Asotin	6	28,045	8,995	19,050
Benton	27	462,247	134,223	328,024
Chelan	15	139,757	85,148	54,609
Clallam	13	248,624	52,201	196,423
Clark	25	228,349	116,529	111,820
Columbia	1	4,112	2,265	1,847
Cowlitz	14	149,442	75,773	73,669
Douglas	2	1,852	11,679	-9,827
Ferry	1	1,377	648	729
Franklin	7	102,313	23,391	78,922
Garfield	0	0	0	0
Grant	15	37,359	17,565	19,794
Grays Harbor	13	59,246	28,289	30,957
Island	8	60,526	21,402	39,124
Jefferson	1	30,300	11,500	18,800
King	151	2,296,941	1,023,528	1,273,413
Kitsap	17	173,823	72,632	101,191
Kittitas	7	19,203	12,388	6,815
Klickitat	5	6,806	4,550	2,256
Lewis	14	79,670	77,116	2,554
Lincoln	0	0	0	0
Mason	4	11,705	7,960	3,745
Okanogan	8	75,730	28,912	46,818
Pacific	10	67,191	34,314	32,877
Pend Oreille	1	4,500	2,700	1,800
Pierce	43	805,859	279,784	526,075
San Juan	3	20,970	15,568	5,402
Skagit	13	110,295	54,897	55,398
Skamania	2	1,842	801	1,041
Snohomish	53	885,044	352,600	532,444
Spokane	49	860,355	382,227	478,128
Stevens	7	34,456	21,989	12,467
Thurston	14	138,507	68,756	69,751
Wahkiakum	0	0	0	0
Walla Walla	9	184,840	77,201	107,639
Whatcom	11	129,102	67,602	61,500
Whitman	4	9,324	3,675	5,649
Yakima	23	385,206	140,194	245,012
Out of State	3	643,100	326,043	317,057
Total	603	\$8,520,183	\$3,654,756	\$4,865,427

* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

Top 3 counties for raffle gross receipts are King, Snohomish, and Spokane.

Top 3 counties for prizes paid are King, Spokane, and Snohomish.

Top 3 counties for net receipts are King, Snohomish, and Spokane.

Top 3 counties for number of raffles are King, Snohomish, and Spokane.

In-state raffle representatives, for out-of-state organizations, operate in multiple locations.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

**FUNDRAISING EVENTS
and
AMUSEMENT GAMES
(NONPROFIT)**

Receipts & Expenses
Fiscal Year Ending June 30, 2011

	<u>Fundraising Events</u>		<u>Nonprofit Amusement Games (1)</u>	
Gross Receipts	\$ 269,361	100.0 %	\$ 222,849	100.0 %
Prizes Paid	<u>42,155</u>	<u>15.7</u>	<u>124,385</u>	<u>55.8</u>
Net Receipts	\$ 227,206	84.3 %	\$ 98,464	44.2 %
Taxes Local	1,739	0.6 %	8,840	4.0 %
Number Of Licensees:				
- Reporting Activity	53		31	
- Reporting No Activity	6		82	
- Not Reporting	<u>8</u>		<u>7</u>	
Total	67		120	

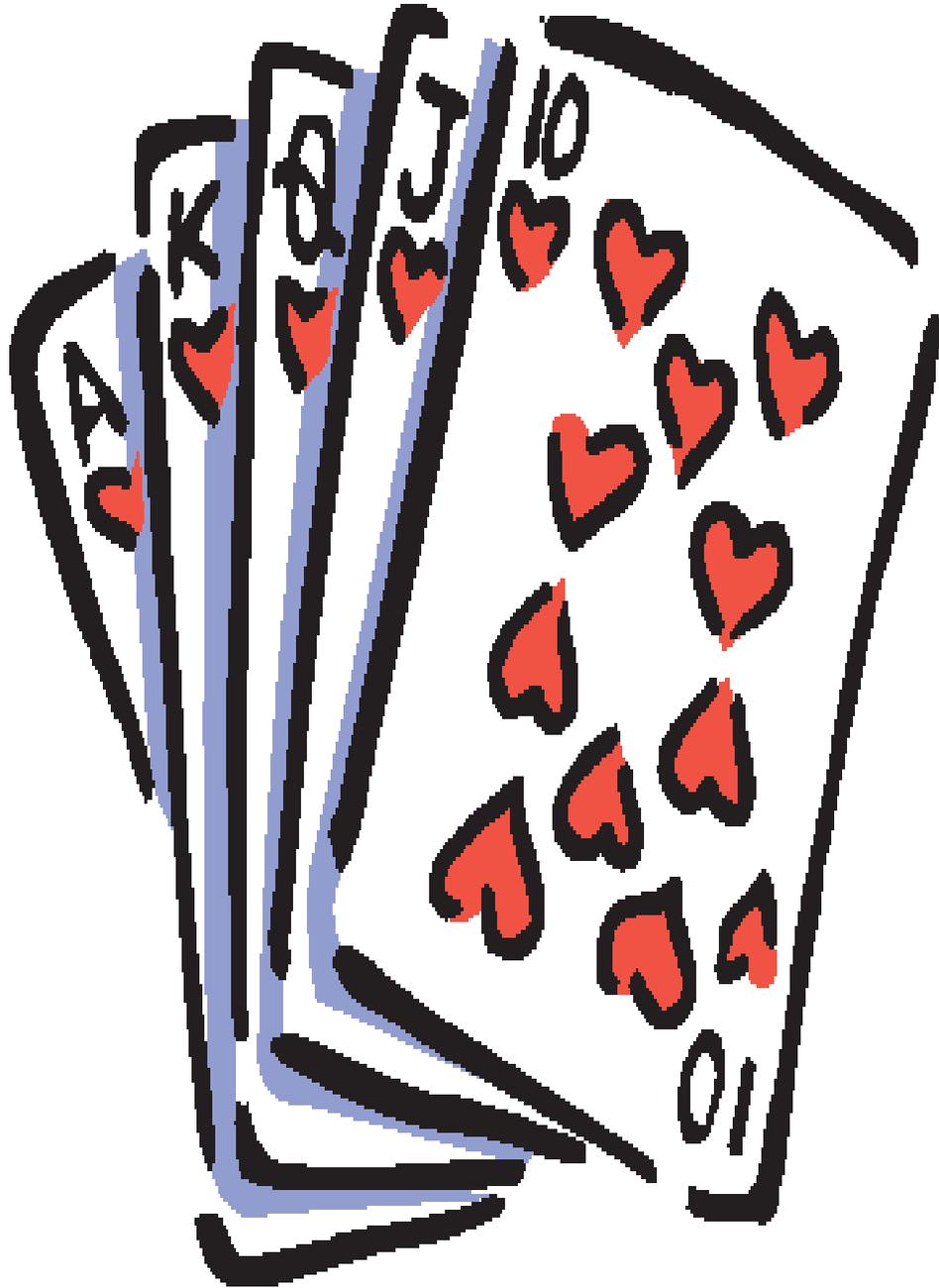
(1) Includes Agricultural Fair activity, if any.

*Revenue & expenses
are for gambling
activity only and
do not reflect all
operating costs of the
non-gambling
portions of the
nonprofit business or
organization.*

Source: Washington State Gambling Commission

Commercial Licensees

See page 4 for summary of all activities.



COMMERCIAL OVERVIEW

Summary of Activities Fiscal Year Ending June 30, 2011

This Year

For Fiscal Year Ending June 30, 2011

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Amusement Games</u>	<u>Total</u>
Gross Receipts	\$208,723,175	\$231,042,888	\$19,144,156	\$458,910,219
Prizes	<u>\$150,645,548</u>	<u>\$5,355,231</u>	<u>\$3,473,966</u>	<u>\$159,474,745</u>
Net Receipts	\$58,077,627	\$225,687,657	\$15,670,190	\$299,435,474

Last Year

For Fiscal Year Ending June 30, 2010

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Amusement Games</u>	<u>Total</u>
Gross Receipts	\$217,739,289	\$231,434,783	\$15,490,184	\$464,664,256
Prizes	<u>\$157,645,786</u>	<u>\$4,692,419</u>	<u>\$3,283,413</u>	<u>\$165,621,618</u>
Net Receipts	\$60,093,503	\$226,742,364	\$12,206,771	\$286,835,867

Compared to last year, gross receipts for commercial punchboards/pull-tabs and card rooms decreased.

Gross receipts for amusement games increased, when compared to the prior year.

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
 - a) chair rental fees,
 - b) per hand fees, rakes and other fees collected in non-house-banked card rooms,
 - c) "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

Distribution of Gross Receipts

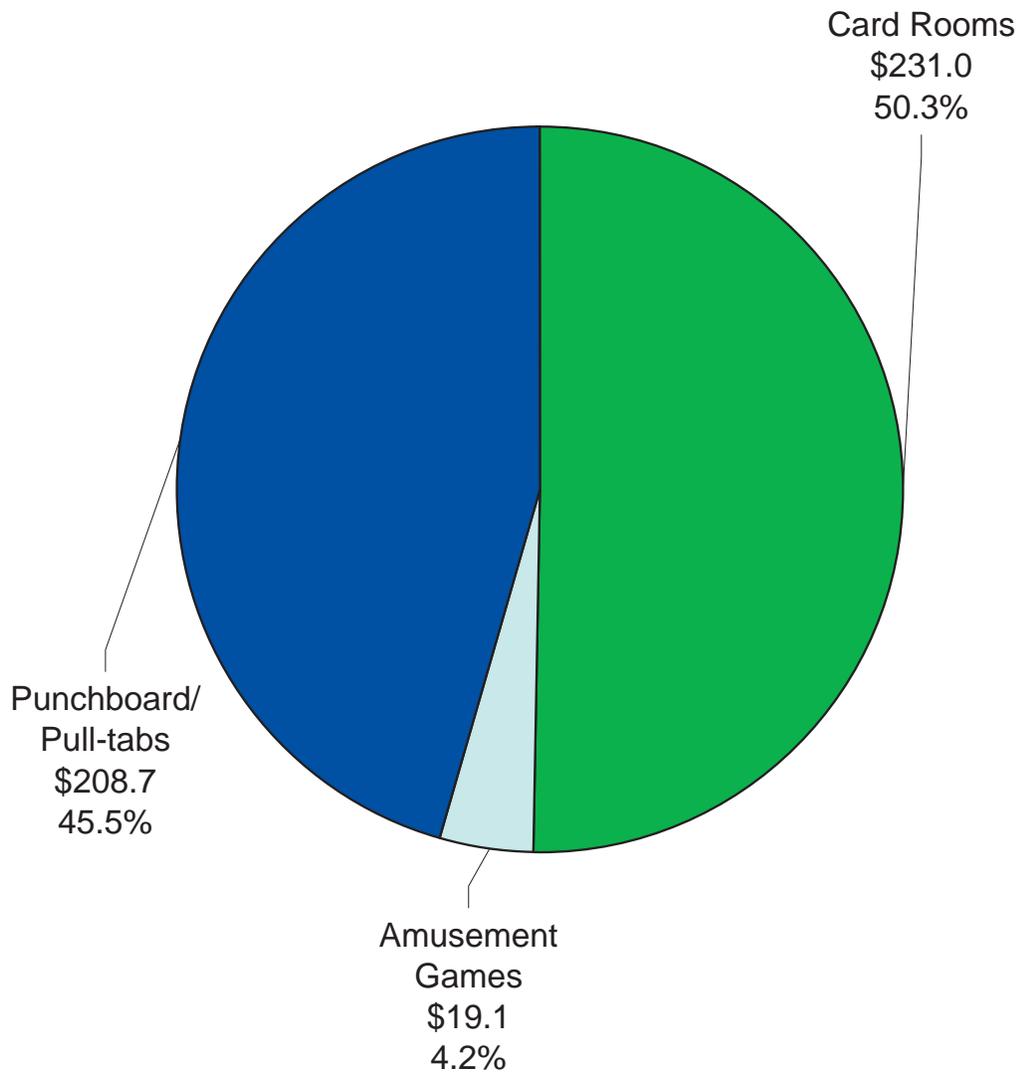
By Type of Activity

Fiscal Year Ending June 30, 2011

COMMERCIAL OVERVIEW

Commercial Activities

(in millions)



*Punchboard/
pull-tab and
card room
activities
each generate
about half of the
commercial sector's
gross receipts.*

Source: Washington State Gambling Commission

COMMERCIAL OVERVIEW

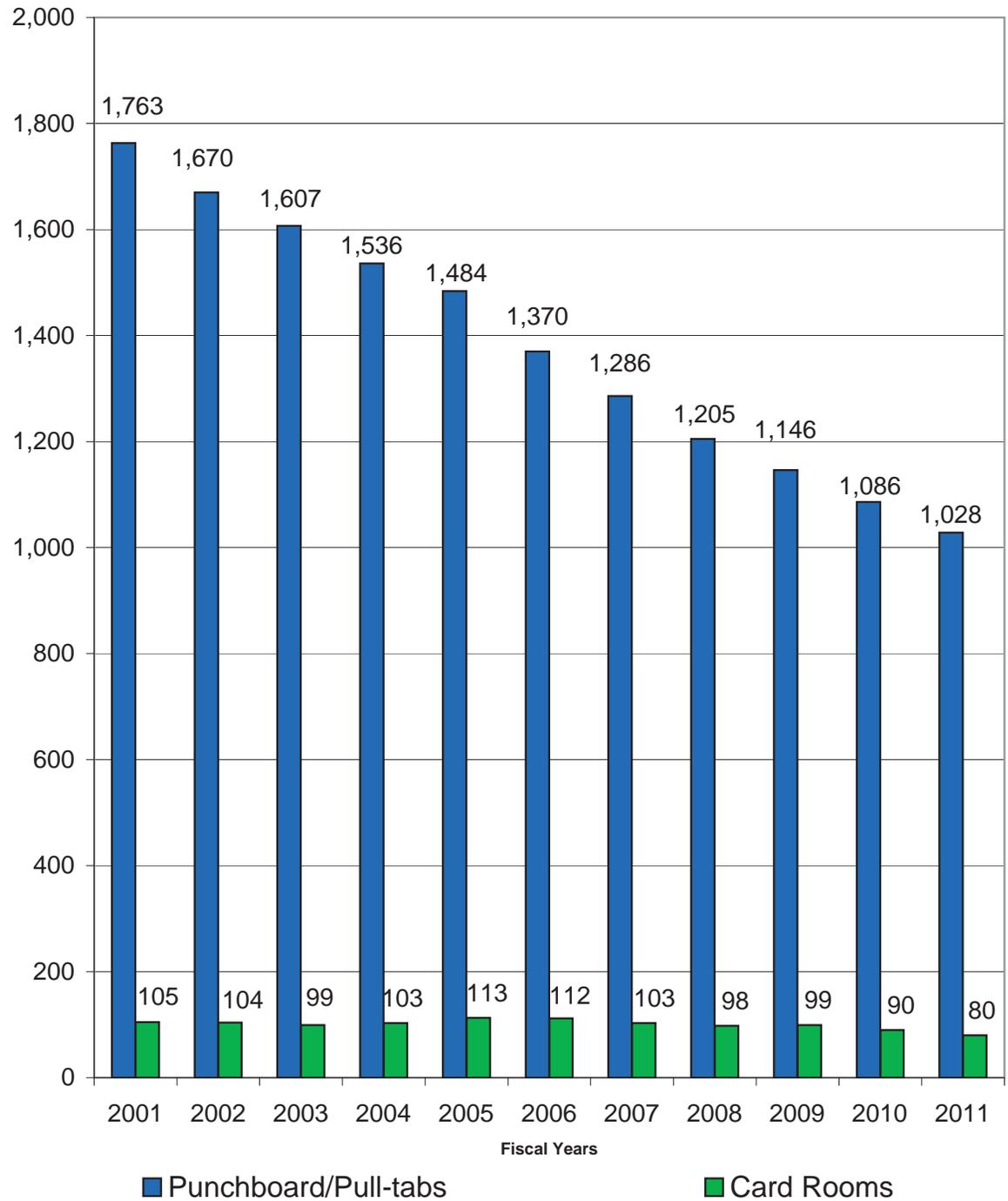
Number of Licenses Fiscal Years Ending June 30

The number of punchboard/pull-tab licenses continued to decrease.

The number of card room licenses decreased, from last year.

Only includes licensees reporting activity.

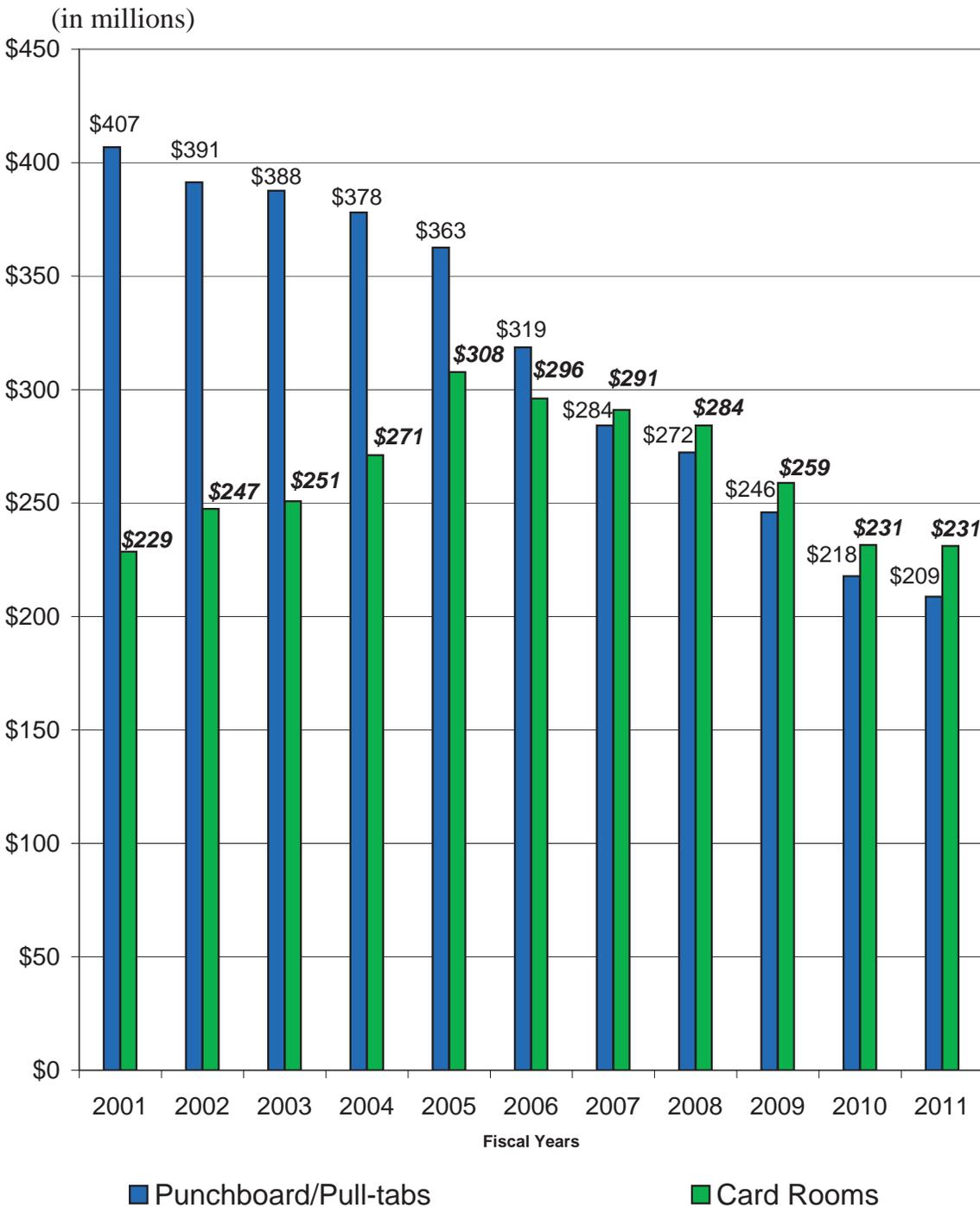
Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.



Source: Washington State Gambling Commission

Gross Receipts
Fiscal Years Ending June 30

**COMMERCIAL
OVERVIEW**



Gross receipts for commercial punchboards/pull-tabs decreased 4.1%, since last year.

Commercial card room gross receipts decreased 0.2%, since last year.

Only includes licensees reporting activity.

Source: Washington State Gambling Commission

**PUNCHBOARD/
PULL-TABS
(COMMERCIAL)**

Receipts

Fiscal Year Ending June 30, 2011

Combined Totals:		
Gross Receipts	\$208,723,175	100.0 %
Prizes -Cash	148,930,095	71.4
-Merchandise	1,715,453	0.8
Total Net Receipts	\$58,077,627	27.8 %

Tax	Local	6,980,788	3.3 %
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Number Of Licensees:		
- Reporting Activity		1,028
- Reporting No Activity		37
- Not Reporting		67
Total		1,131

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

Source: Washington State Gambling Commission

By County
Fiscal Year Ending June 30, 2011

**PUNCHBOARD/
PULL-TABS
(COMMERCIAL)**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	2	\$60,118	\$43,385	\$16,733	\$76
Asotin	4	289,446	192,081	97,365	5,085
Benton	27	6,173,937	4,231,644	1,942,293	204,715
Chelan	20	3,649,116	2,615,230	1,033,886	20,936
Clallam	9	707,904	495,828	212,076	16,367
Clark	44	6,190,014	4,232,716	1,957,298	296,331
Columbia	1	25,973	15,202	10,771	389
Cowlitz	24	3,547,888	2,435,695	1,112,193	184,331
Douglas	8	1,898,345	1,395,166	503,179	1,636
Ferry	2	103,808	66,732	37,076	1,903
Franklin	9	862,592	580,800	281,792	42,989
Garfield	0	0	0	0	0
Grant	14	4,322,308	3,175,945	1,146,363	87,961
Grays Harbor	37	4,059,503	2,883,245	1,176,258	105,967
Island	8	1,127,203	767,648	359,555	4,076
Jefferson	4	198,315	122,309	76,006	0
King	205	54,315,519	40,102,526	14,212,993	2,369,570
Kitsap	41	7,759,539	5,520,122	2,239,417	242,063
Kittitas	12	1,835,238	1,279,696	555,542	24,822
Klickitat	6	573,020	393,782	179,238	7,579
Lewis	25	3,047,444	2,096,298	951,146	40,444
Lincoln	3	69,787	45,847	23,940	313
Mason	13	1,810,992	1,291,029	519,963	89,877
Okanogan	10	1,132,515	721,063	411,452	864
Pacific	11	1,201,087	808,213	392,874	36,583
Pend Oreille	7	157,104	91,366	65,738	692
Pierce	144	35,933,797	26,380,593	9,553,204	1,304,864
San Juan	5	353,883	249,010	104,873	867
Skagit	22	3,026,805	2,159,294	867,511	58,385
Skamania	1	22,907	14,129	8,778	299
Snohomish	94	24,776,368	17,716,716	7,059,652	1,007,309
Spokane	84	13,269,188	9,706,419	3,562,769	208,840
Stevens	13	569,557	378,573	190,984	1,447
Thurston	45	10,551,729	7,809,726	2,742,003	305,993
Wahkiakum	0	0	0	0	0
Walla Walla	6	821,600	576,253	245,347	18,748
Whatcom	26	6,683,966	4,876,183	1,807,783	88,191
Whitman	2	121,332	90,799	30,533	0
Yakima	40	7,473,328	5,084,285	2,389,043	200,276
Total	1,028	\$208,723,175	\$150,645,548	\$58,077,627	\$6,980,788

*Only includes licensees reporting activity.

Source: Washington State Gambling Commission

Top 3 counties for commercial punchboard/pull-tab gross receipts are King, Pierce, and Snohomish.

Top 3 counties for prizes paid and net receipts are also King, Pierce, and Snohomish.

King also had the most in reported local taxes, followed by Pierce and Snohomish.

Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

CARD ROOMS

Receipts

Fiscal Year Ending June 30, 2011

	House-Banked Licenses		Non House-Banked Licenses		Total Licenses	
Gross Receipts (1)	\$229,149,341	100.0 %	\$1,893,547	100.0 %	\$231,042,888	100.0 %
Prizes (2) -Cash	2,739,030	1.2	71,942	3.8	2,810,972	1.2
-Merchandise	2,522,755	1.1	21,504	1.1	2,544,259	1.1
Net Receipts	\$223,887,556	97.7 %	\$1,800,101	95.1 %	\$225,687,657	97.7 %
Tax Local	22,707,859	9.9 %	166,124	8.8 %	22,873,983	9.9 %
Number Of Commercial Licensees (3):						
- Reporting Activity	64		16		80	
- Reporting No Activity	2		4		6	
- Not Reporting	8		1		9	
Total	74		21		95	

Card room definitions:

(1) Gross Receipts - includes funds from three types of card room activities:

- chair rental fees,
- per hand fees, rakes and other fees collected in non-house-banked card rooms,
- "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

(2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

(3) Reported activity includes only those card rooms licensed to collect fees or operate house-banked card games (Classes B, C, E, F, or house-banked licenses).

Source: Washington State Gambling Commission

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

By County
Fiscal Year Ending June 30, 2011

CARD ROOMS

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	1,101,773	31,544	1,070,229	66,107
Benton	4	8,186,744	221,775	7,964,969	808,885
Chelan	0	0	0	0	0
Clallam	0	0	0	0	0
Clark	4	31,401,080	203,810	31,197,270	3,140,109
Columbia	0	0	0	0	0
Cowlitz	1	3,316,276	36,865	3,279,411	368,780
Douglas	3	3,554,959	65,885	3,489,074	282,350
Ferry	0	0	0	0	0
Franklin	1	6,323,553	146,048	6,177,505	632,354
Garfield	0	0	0	0	0
Grant	1	2,301,224	0	2,301,224	228,601
Grays Harbor	0	0	0	0	0
Island	2	611,162	0	611,162	0
Jefferson	1	12,676	0	12,676	0
King	22	95,411,524	2,847,994	92,563,530	10,105,438
Kitsap	3	5,162,095	158,156	5,003,939	137,180
Kittitas	2	1,363,205	317	1,362,888	86,340
Klickitat	1	49,187	1,724	47,463	875
Lewis	0	0	0	0	0
Lincoln	0	0	0	0	0
Mason	0	0	0	0	0
Okanogan	1	9,691	0	9,691	0
Pacific	0	0	0	0	0
Pend Oreille	0	0	0	0	0
Pierce	8	24,555,170	327,310	24,227,860	2,453,192
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	6	20,349,440	405,996	19,943,444	1,993,202
Spokane	7	9,995,221	434,837	9,560,384	1,000,403
Stevens	0	0	0	0	0
Thurston	3	5,075,889	158,170	4,917,719	370,850
Wahkiakum	0	0	0	0	0
Walla Walla	1	1,095,290	75,889	1,019,401	81,553
Whatcom	2	2,231,824	0	2,231,824	223,075
Whitman	1	1,257,178	0	1,257,178	125,635
Yakima	5	7,677,727	238,911	7,438,816	769,054
Total	80	\$231,042,888	\$5,355,231	\$225,687,657	\$22,873,983

King leads all counties by a substantial amount for gross receipts from card rooms.

After King, the counties with the most gross receipts are Clark, Pierce, and Snohomish.

King operators reported over \$10.1 million in local taxes from their card rooms.

Clark operators reported over \$3.1 million in local taxes from their card rooms.

Pierce operators reported over \$2.4 million in local taxes.

Snohomish operators reported nearly \$2.0 million in local taxes.

Average number of licenses is computed by dividing the total licensees reporting activity for the year by the number of reporting periods.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

*Only includes licensees reporting activity.

Source: Washington State Gambling Commission

Gross Receipts	\$	19,144,156	100.0 %
Prizes Paid		<u>3,473,966</u>	<u>18.1</u>
Net Receipts	\$	15,670,190	81.9 %
Taxes	Local	244,096	1.3 %
Number Of Licensees:			
- Reporting Activity		69	
- Reporting No Activity		4	
- Not Reporting		<u>4</u>	
Total		77	

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 Olympia, WA 98504-2400
 800-345-2529, ext. 3476
 Locally (360) 486-3476
 www.wsgc.wa.gov
 FinancialReporting@wsgc.wa.gov

Source: Washington State Gambling Commission

12-29-11

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.