

GAMBLING STATISTICS FOR OCTOBER - DECEMBER 2011



Our Mission: Protect the
Public by Ensuring that
Gambling is Legal & Honest



Rick Day, Director

Washington State Gambling Commission

*The Gambling Commission was created in 1973.
See RCW 9.46 and WAC 230 for rules governing
gambling activity in the State of Washington.*

*Search tools are available on our agency web site at
www.wsgc.wa.gov (Rules & Laws on home page menu).*

Our Mission: - Protect the public by ensuring that gambling is legal and honest.

Our Vision: - We will maintain public confidence by

- Conducting a fair and effective gambling regulatory and enforcement program*
- Investigating illegal activities*
- Building positive partnerships and relationships*
- Providing a workplace that allows employees to excel at their jobs*
- Anticipating and responding to the evolving gambling industry.*

Our Values: - We Value Integrity, Professionalism, Respect and Diversity.

Our Goals:

- Detect and remove the criminal element from gambling*
- Maintain a regulatory environment that promotes compliance*
- Develop, retain and value our employees*
- Provide accurate and timely information to the legislature, public and other stakeholders*
- Pursue improvements and innovations in agency programs and processes.*

Please feel free to explore our web site and give your feedback regarding our reports.

You may contact us by email at FinancialReporting@wsgc.wa.gov or by mail at:

*Washington State Gambling Commission, Attention: Financial Reporting Services
P. O. Box 42400, Olympia, WA 98504-2400*

We hope you'll find the following information useful.

Sincerely,

A handwritten signature in black ink that reads "Rick Day". The signature is written in a cursive style with a large, stylized "R" and "D".

TABLE OF CONTENTS

OVERVIEW

Gambling Trends	4
Distribution of Activities	5
Number of Licenses	6
Gross Receipts	7
By County	8
Manufacturers & Distributors	9

NONPROFIT OVERVIEW

Summary of Activities	12
Number of Licenses	13
Gross Receipts	14
Breakdown of Gross Receipts	15
Distribution of Gross Receipts	16
BINGO	
Overview	17
Smaller Bingo Operations	18
Larger Bingo Operations	19
Top 10 Gross Receipts + Per Player Averages	20
By County	21
PUNCHBOARD/PULL-TABS	
Revenue	22
By County	23
RAFFLES	
Revenue	24
By County	25

COMMERCIAL OVERVIEW

Summary of Activities	28
Distribution of Gross Receipts	29
Number of Licenses	30
Gross Receipts	31
PUNCHBOARD/PULL-TABS	
Revenue	32
By County	33
CARD ROOMS	
Revenue	34
By County	35

OVERVIEW

Gambling Trends For 4th Quarter 2011 (Does not include tribal figures.)

Overall gambling receipts in the state increased slightly since last quarter, but decreased slightly compared with the same quarter in the prior year.

Nonprofit gross receipts increased since prior quarter, for bingo and raffles. But, nonprofit pull-tabs decreased during the same period. Bingo, pull-tabs and raffles each decreased, when compared with a year ago.

Variations occur in the number of annual reports received in any one quarter.

Commercial punchboard/pull-tab gross receipts were up from the prior quarter, but down since the same quarter in the prior year.

Card room gross receipts increased from prior quarter, but decreased from the same quarter in the prior year.

	Gross Receipts in 4th Qtr 2011 (in millions)	Since Last Quarter (since 3rd Qtr 2011)	Over Last 4 Quarters (since 4th Qtr 2010)
Total Licensed Gambling (see pages 5 - 9 for details) 1,529 licenses, up 2.3% since last quarter.			
	\$126.1	1.3% UP ↑	-3.6% DOWN ↓
Charitable & Nonprofit Gambling (see pages 12 - 16 for details)			
Bingo (see pages 17 - 21 for details) 66 licenses, up 4.8% since last quarter.			
	\$9.1	2.6% UP ↑	-7.8% DOWN ↓
Punchboard/Pull-tabs (see pages 22 - 23 for details) 229 licenses, down -0.4% since last quarter.			
	\$8.8	-3.9% DOWN ↓	-9.4% DOWN ↓
Raffles (see pages 24 - 25 for details) 153 licenses, up 17.7% since last quarter.			
	\$1.9	12.7% UP ↑	-2.6% DOWN ↓
Commercial Gambling (see pages 28 - 31 for details)			
Punchboard/Pull-tabs (see pages 32 - 33 for details) 992 licenses, up 0.1% since last quarter.			
	\$49.6	1.0% UP ↑	-3.5% DOWN ↓
Card Rooms (see pages 34 - 35 for details) 76 licenses, up 2.7% since last quarter.			
	\$56.6	1.6% UP ↑	-2.1% DOWN ↓

Source: Washington State Gambling Commission

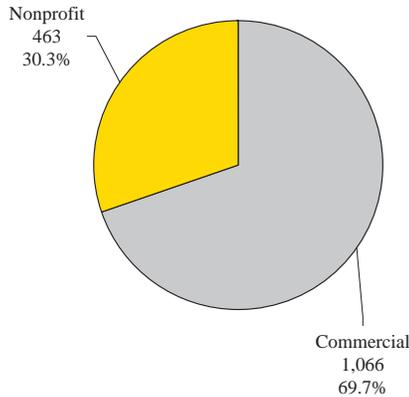
Distribution of Activities

For 4th Quarter 2011

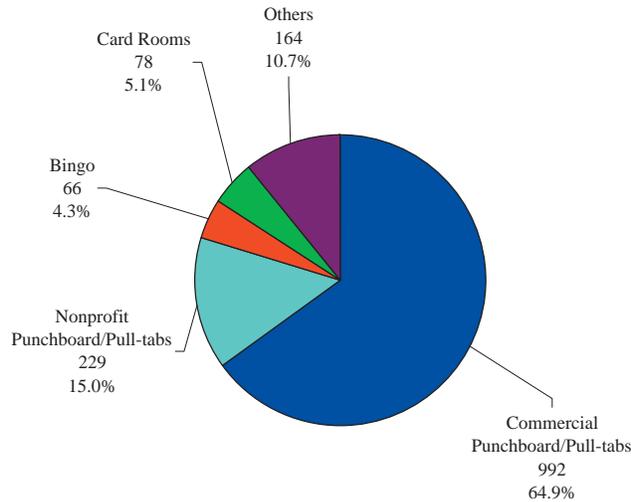
(Does not include tribal figures.)

Number of Licenses

By segment



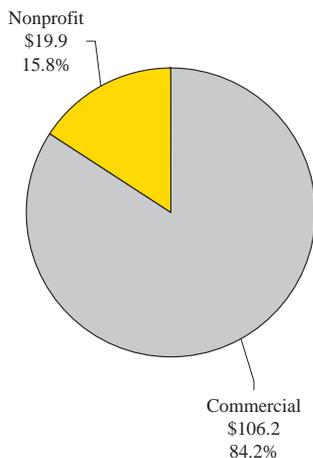
By activity



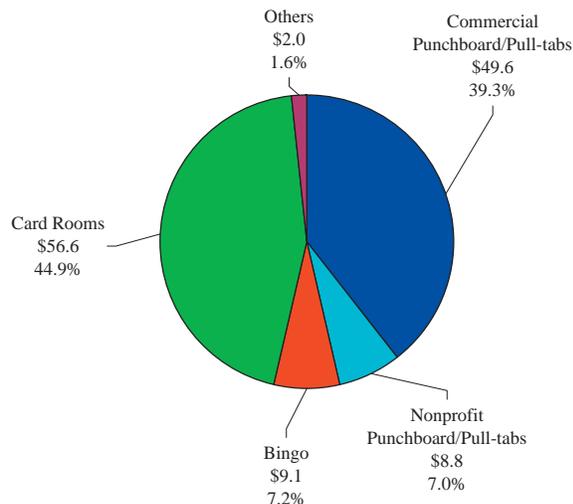
Gross Receipts

(in millions)

By segment



By activity



The Commission continues to issue more licenses for punchboard/pull-tab than for any other activity.

Punchboard/pull-tabs produce more gross receipts overall. However, card room gross receipts are greater per operator.

Commercial activities are over two-thirds of the licenses and over four-fifths of licensed gambling gross receipts.

Nonprofits generate nearly the same amount of gross receipts from bingo as from punchboard/pull-tabs.

“Others” includes raffles and fund raising events.

[Please Note: Amusement Games are only listed annually, in the fiscal year booklet.]

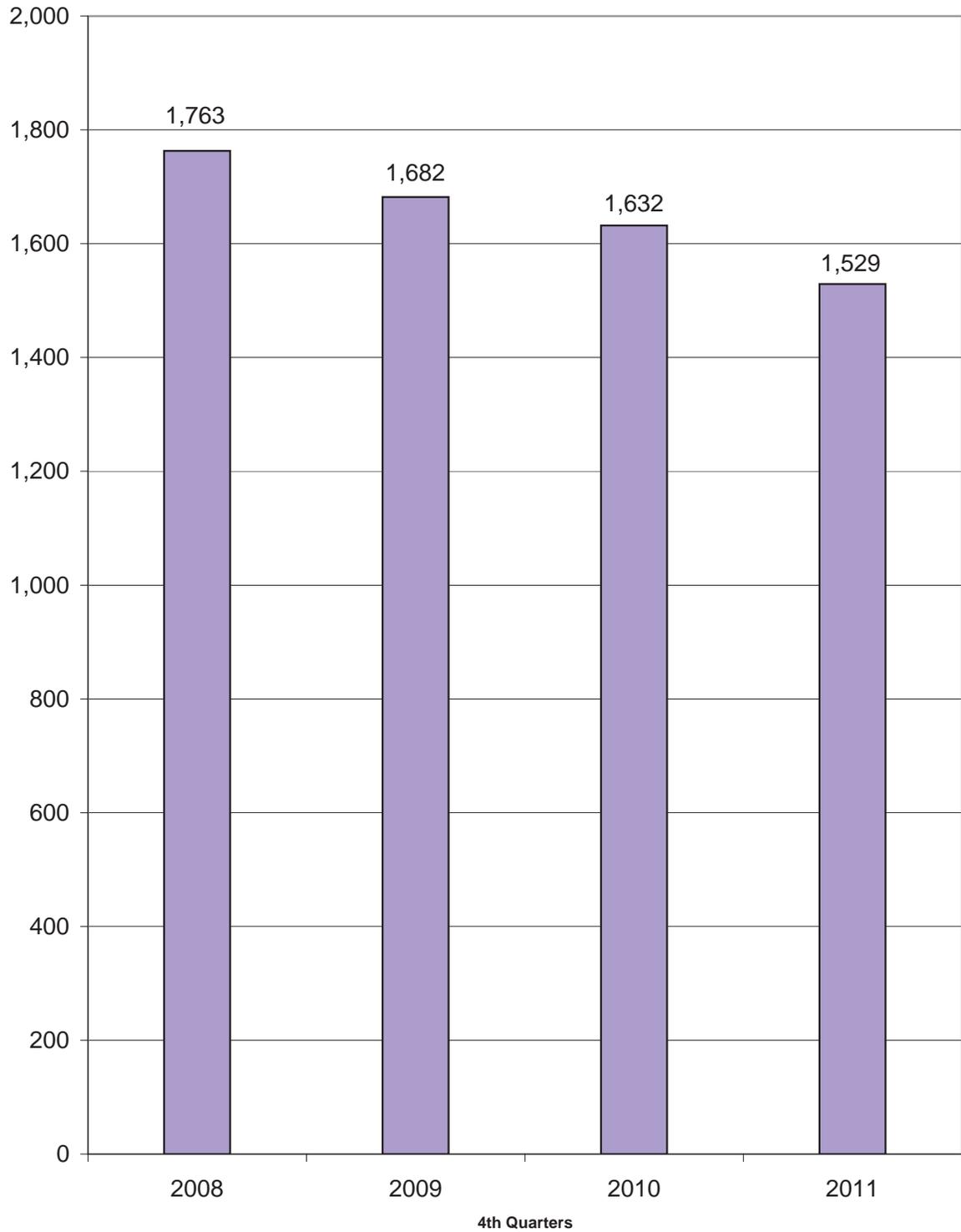
Source: Washington State Gambling Commission

Detail may not add to totals, due to rounding.

OVERVIEW

Number of Licenses For 4th Quarters (Only includes licensees reporting activity.)

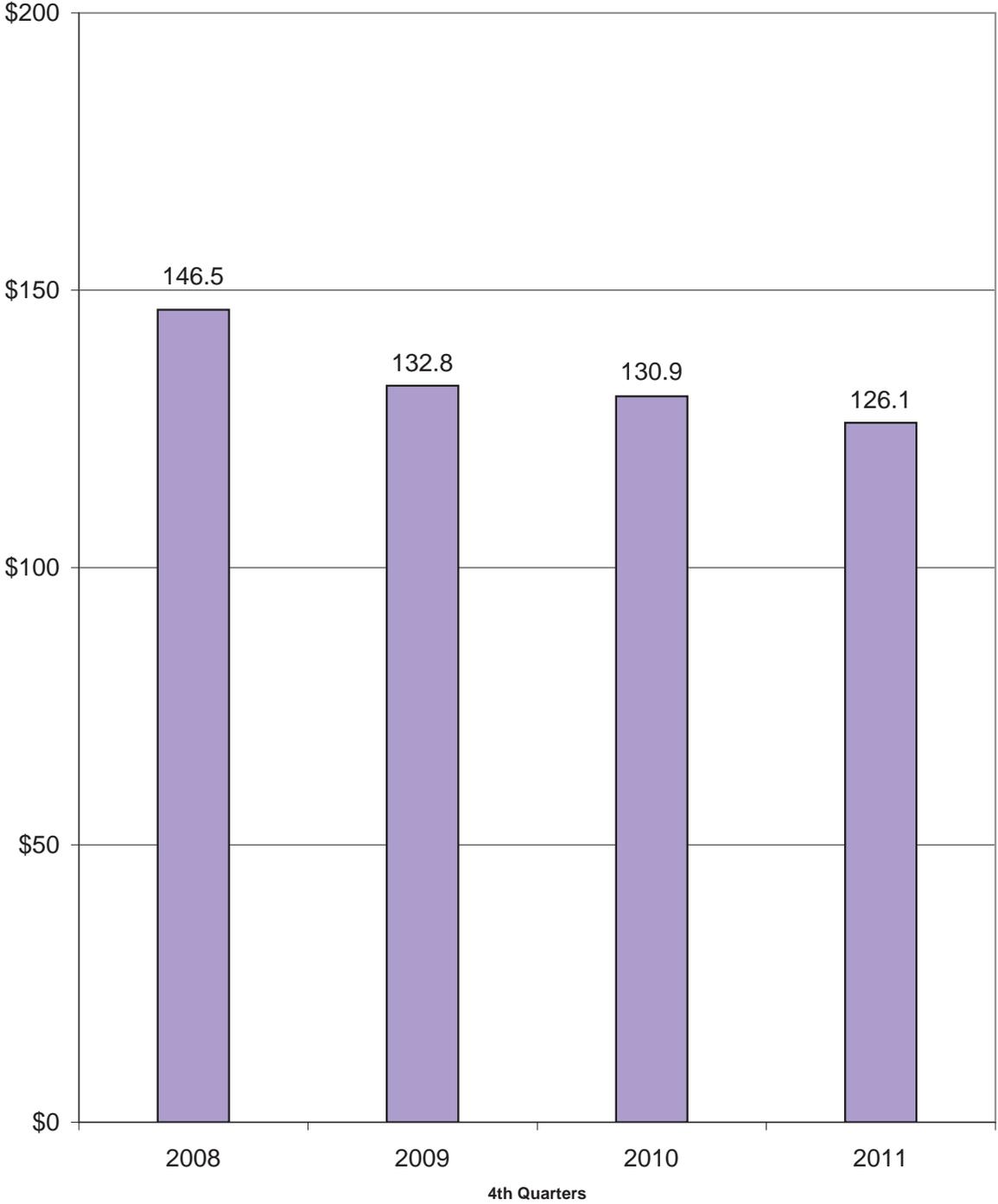
The number of licensees reporting activity has continued an overall trend downward.



Source: Washington State Gambling Commission

Gross Receipts
For 4th Quarters
(only includes licensees reporting activity)

(in millions)



Fourth quarter gross receipts have continued to decrease.

Source: Washington State Gambling Commission

OVERVIEW

By County For 4th Quarter 2011

The top three counties for gross receipts are King, Pierce, and Snohomish.

King, Pierce, and Snohomish also had the most prizes paid out.

Top three net receipts are King, Pierce and Clark.

One operator may hold more than one gambling license, since a different license is generally required for each activity.

Revenues are for gambling activity only, and do not reflect expenses for either the gambling or non-gambling portions of the organization's activities.

<u>County</u>	<u>Number of Licensees*</u>	<u>Gross Receipts</u>	<u>Prizes Paid</u>	<u>Net Receipts</u>
Adams	7	\$64,292	\$43,382	\$20,910
Asotin	11	439,581	137,942	301,639
Benton	43	4,696,844	1,934,503	2,762,341
Chelan	28	1,256,897	897,526	359,371
Clallam	19	438,426	332,703	105,723
Clark	64	11,211,335	2,792,724	8,418,611
Columbia	5	93,799	66,679	27,120
Cowlitz	46	2,303,165	1,002,034	1,301,131
Douglas	9	1,438,800	384,319	1,054,481
Ferry	2	27,521	16,570	10,951
Franklin	14	2,018,182	235,001	1,783,181
Garfield	0	0	0	0
Grant	32	2,205,865	1,170,536	1,035,329
Grays Harbor	53	1,385,794	948,615	437,179
Island	22	812,911	475,583	337,328
Jefferson	5	51,511	34,739	16,772
King	297	38,903,635	12,047,013	26,856,622
Kitsap	64	3,895,025	1,955,854	1,939,171
Kittitas	25	882,268	432,506	449,762
Klickitat	11	255,632	177,218	78,414
Lewis	39	923,684	633,537	290,147
Lincoln	3	11,691	12,859	-1,168
Mason	17	644,735	474,425	170,310
Okanogan	19	567,848	346,842	221,006
Pacific	27	884,592	632,528	252,064
Pend Oreille	6	19,847	13,936	5,911
Pierce	174	15,946,904	7,406,857	8,540,047
San Juan	7	162,347	118,283	44,064
Skagit	34	993,346	679,681	313,665
Skamania	3	33,636	22,318	11,318
Snohomish	135	13,939,575	5,980,392	7,959,183
Spokane	115	7,115,915	3,702,847	3,413,068
Stevens	16	135,314	96,042	39,272
Thurston	56	3,996,014	2,079,551	1,916,463
Wahkiakum	0	0	0	0
Walla Walla	14	616,370	277,498	338,872
Whatcom	34	2,258,220	1,209,419	1,048,801
Whitman	8	300,343	27,485	272,858
Yakima	65	5,207,217	2,365,189	2,842,028
Out Of State	0	0	0	0
TOTAL	1,529	126,139,081	51,165,136	74,973,945

Source: Washington State Gambling Commission

-- MANUFACTURERS --		
Gross Sales to:		
Distributors		
Pull-tabs + Punchboards	2,180,903	7.3
Casino Gaming Equipment + Other	<u>5,003,229</u>	<u>16.9</u>
Sold to distributors	\$7,184,132	24.2 %
Non-Distributors		
Sold to non-distributors	<u>22,504,932</u>	<u>75.8</u>
Total Sales	<u><u>\$29,689,064</u></u>	<u><u>100.0 %</u></u>
Number of Licensees Reporting Activity	33	

-- DISTRIBUTORS --		
Gross Sales to:		
Operators		
Pull-tabs + Punchboards	3,637,191	67.9
Casino Gaming Equipment + Other	<u>1,722,714</u>	<u>32.1</u>
Total sales (1)	<u><u>\$5,359,905</u></u>	<u><u>100.0 %</u></u>
Number of Licensees Reporting Activity	39	

(1) Sales of \$111,591 from distributors to other distributors are excluded.

This page intentionally left blank.

Nonprofit Licensees

See page 4 for summary of all activities.



NONPROFIT OVERVIEW

Summary of Activities For 4th Quarter 2011

*Punchboard/
pull-tabs now
generate
more in net
receipts for the
nonprofits, when
compared with
bingo.*

*Two of the four
nonprofit card
rooms reported
activity this
quarter.*

This Quarter

For Quarter Ending December 31, 2011

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$9,111,863	\$8,826,943	\$6,685	\$1,922,221	\$71,985	\$19,939,697
Prizes Paid	\$6,979,770	\$6,247,600	\$0	\$831,964	\$7,790	\$14,067,124
Net Receipts	\$2,132,093	\$2,579,343	\$6,685	\$1,090,257	\$64,195	\$5,872,573

Same Quarter Last Year

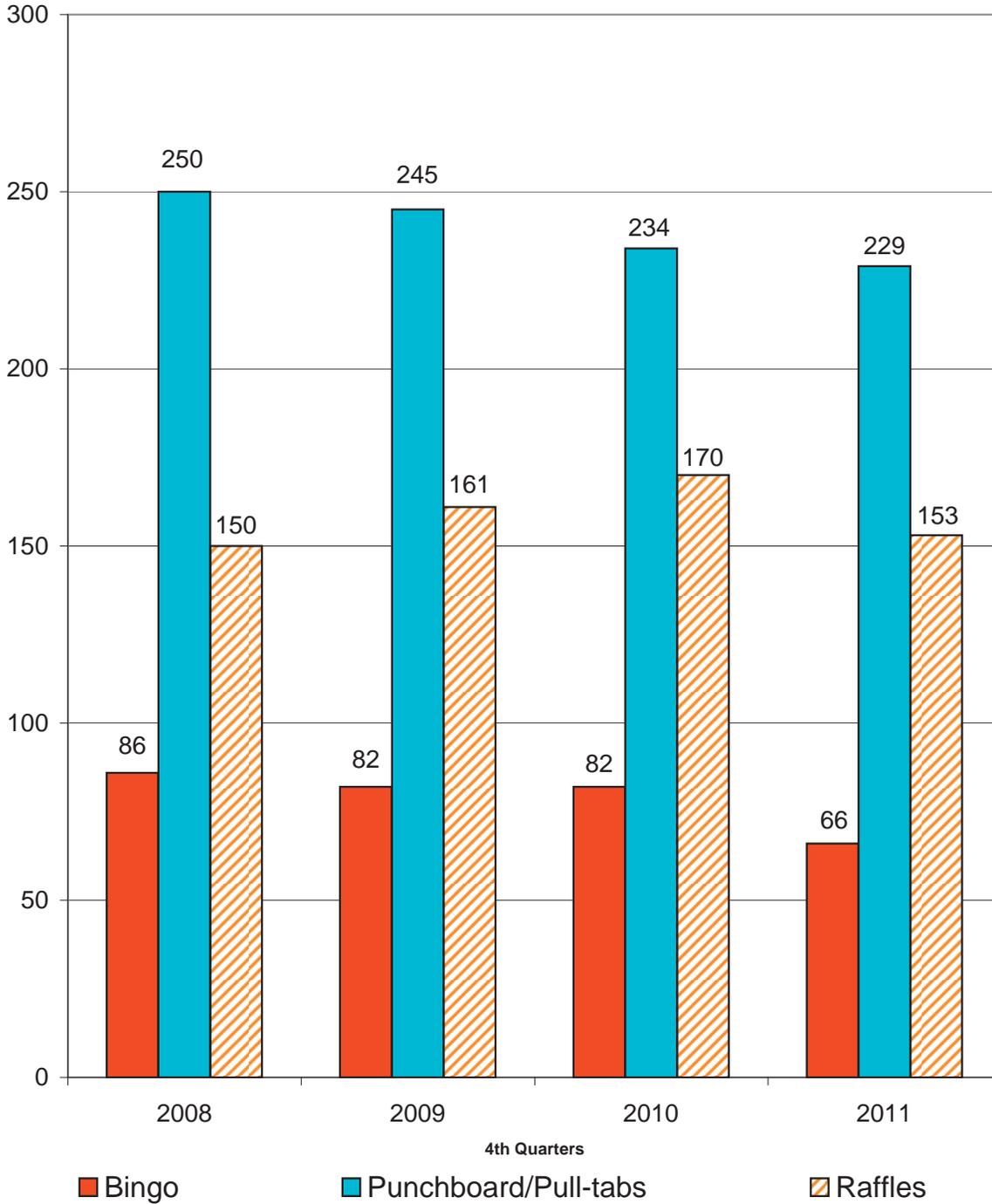
For Quarter Ending December 31, 2010

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$9,878,715	\$9,738,119	\$6,562	\$1,973,606	\$61,781	\$21,658,783
Prizes Paid	\$7,585,646	\$6,888,241	\$0	\$855,350	\$0	\$15,329,237
Net Receipts	\$2,293,069	\$2,849,878	\$6,562	\$1,118,256	\$61,781	\$6,329,546

Source: Washington State Gambling Commission

**Number of Licenses
For 4th Quarters**

**NONPROFIT
OVERVIEW**



There have been more raffle licenses than bingo licenses reporting activity, starting in about 2003.

The greatest number of nonprofit licenses continues to be for punchboard/pull-tabs.

Source: Washington State Gambling Commission

Only includes licensees reporting activity.

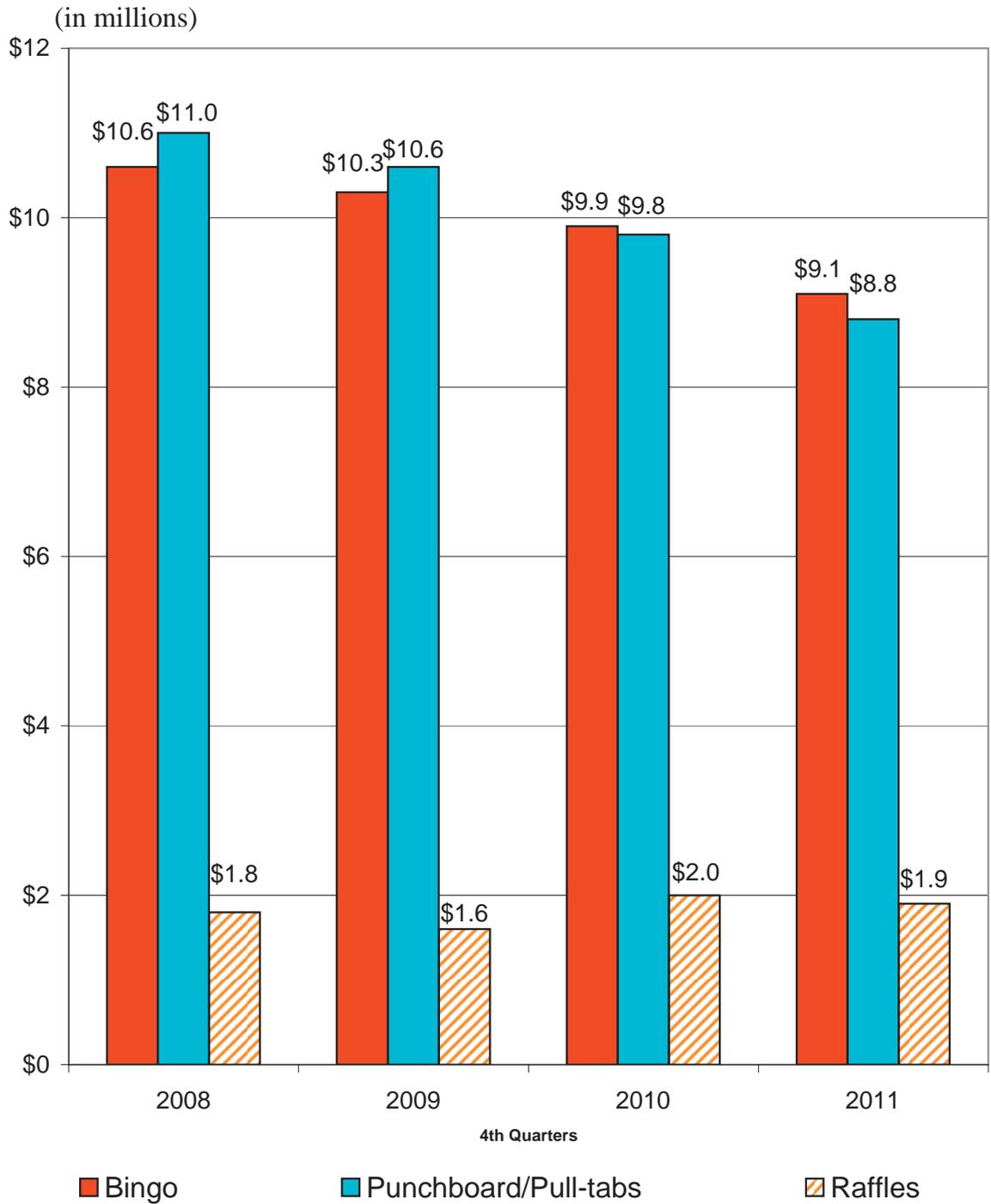
NONPROFIT OVERVIEW

Gross Receipts For 4th Quarters

There are more punchboard/pull-tab licenses, but they now generate about the same in gross receipts for the nonprofit organizations as bingo does.

Gross receipts continue to decline for both bingo and punchboard/pull-tabs.

Only includes licensees reporting activity.



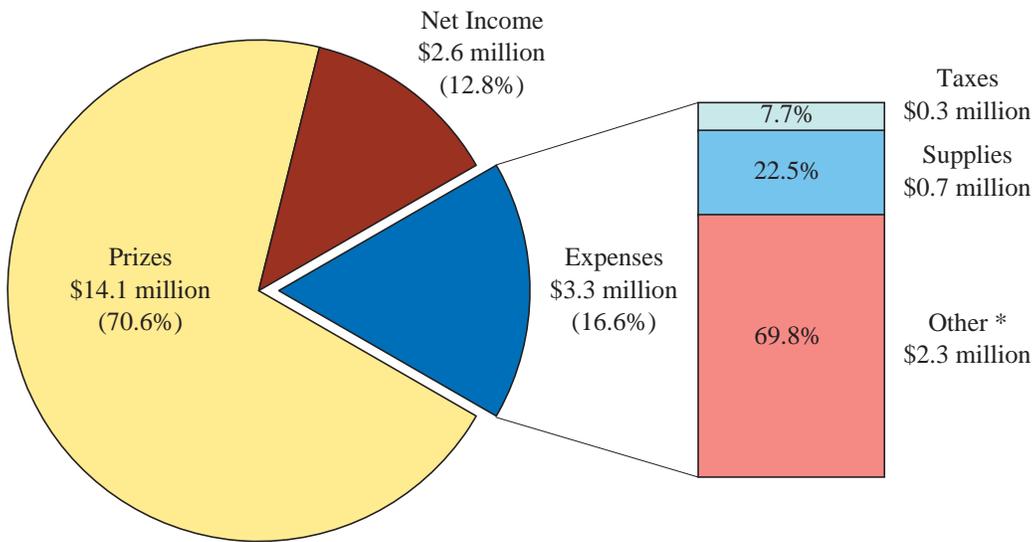
Source: Washington State Gambling Commission

Breakdown of Gross Receipts

For 4th Quarter 2011

NONPROFIT OVERVIEW

Gross Receipts \$19.9 million



Over 70% of nonprofit gambling receipts went out as prizes.

Nearly 13% of gross receipts were available to go toward the stated purposes of the average nonprofit/charitable organization.

* Other expenses include wages, rent, depreciation, advertising, contract services, cash over/short, etc.

* Class A-C Bingo expenses estimated, since most expenses are no longer requested from Bingo classes A-C.

Source: Washington State Gambling Commission

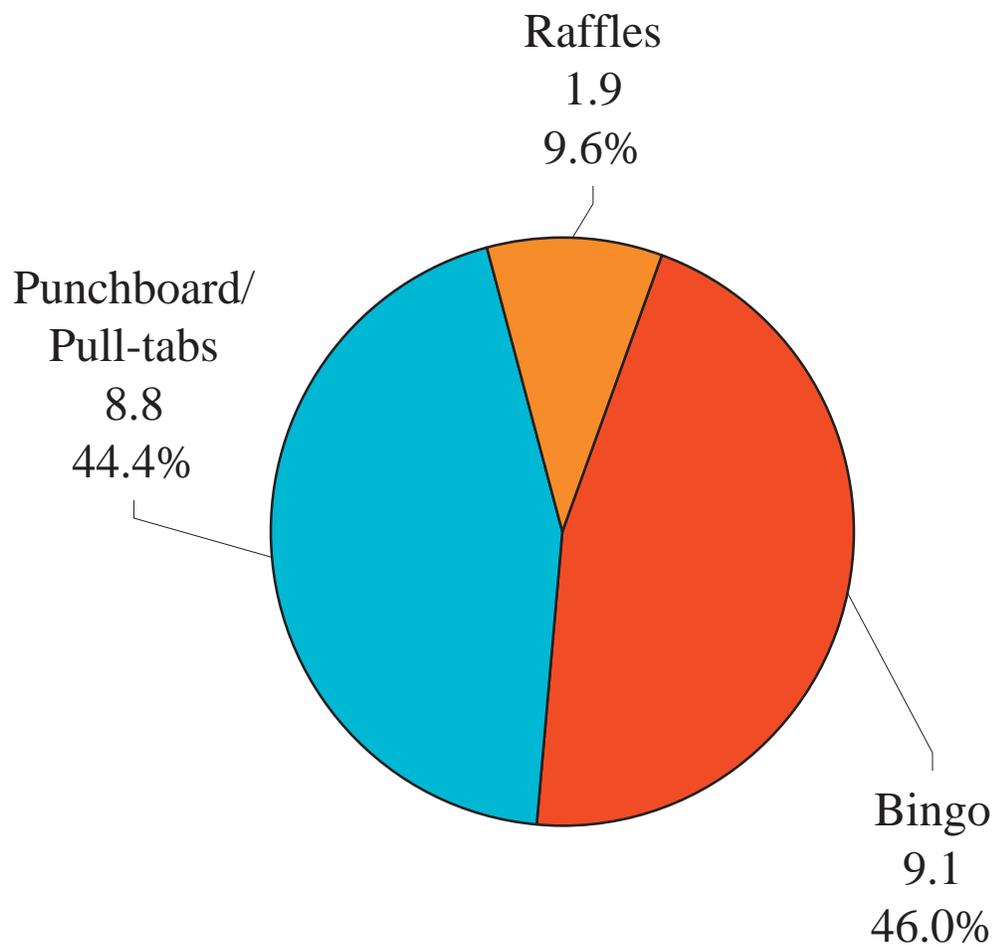
Detail may not add to totals, due to rounding.

Distribution of Gross Receipts

By Type of Activity
For 4th Quarter 2011

Nonprofit Activities

(in millions)



*Punchboard/
Pull-tabs generate
about the same
in gross receipts
for the
nonprofit
organizations as
bingo does.*

Source: Washington State Gambling Commission

Overview

For 4th Quarter 2011

Over four-fifths of bingo licenses are for smaller bingo operations (classes A-E).

Bingo operations that are mid-size (annual receipts of over \$650,000 but less than \$5,000,000) brought in over three-fourths of the total bingo gross receipts.

The mid-size bingo (class F-J) operators also reported over half of the net income.

Class	Gross Receipts Range	Number Reporting	PERCENT OF		
			Licenses	Gross	Net Income
A-C (Annual)*	\$1-\$150,000	44	66.7%	16.8%	25.9%
D-E (Quarterly)	\$150,001-\$650,000	11	16.7%	7.3%	15.4%
F-J (Quarterly)	\$650,001-\$5,000,000	11	16.7%	75.9%	58.7%
K-S (Quarterly)	Greater than \$5,000,000	0	0.0%	0.0%	0.0%
Total Licensees Reporting Activity		66			

* Only includes annual activity reports for license years expiring during this quarter.

* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C. [Detail may not add to totals, due to rounding.]

Source: Washington State Gambling Commission

Revenue

Smaller Bingo Operations
For 4th Quarter 2011

In general, smaller bingo operations have lower expenses and little or no depreciation.

Class Definitions, Yearly Gross	ANNUAL REPORTS \$1-\$150,000 CLASS A - C		QUARTERLY REPORTS \$150,001-\$650,000 CLASS D - E	
Gross Receipts	\$1,529,818	100.0 %	\$663,325	100.0 %
Prizes Paid - Cash	1,216,863	79.5	491,588	74.1
- Merchandise	0	0.0	7,341	1.1
Net Receipts	\$312,955	20.5 %	\$164,396	24.8 %
Expenses:				
Supplies			13,092	2.0
Taxes - Local	\$12,647	0.8 %	8,678	1.3
Building - Depreciation			1,563	0.2
Equipment - Rent/Depreciation			767	0.1
Other *	152,982	10.0	52,711	8.0
Total Expenses	\$165,629	10.8 %	\$76,811	11.6 %
Net Income	\$147,326	9.7 %	\$87,585	13.2 %
Average Net Income	\$3,348		\$7,962	
Net Income (Loss) from Retail Sales	\$24,682		\$3,645	
From Drawing Sales	\$0		\$195	
From Amusement Sales	\$0		\$0	
Donated Prizes	3,875		0	
Total Number of Sessions	2,167		296	
Total Attendance	62,497		16,852	
Average Attendance	29		57	
Per Player Statistics:				
Gross	\$24.48		\$39.36	
Prizes	\$19.47		\$29.61	
Expenses	\$2.65		\$4.56	
Net Income	\$2.36		\$5.20	

* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

Revenue Larger Bingo Operations For 4th Quarter 2011

Class Definitions, Yearly Gross	QUARTERLY REPORTS					
	\$650,001-\$5,000,000		> \$5,000,000		TOTAL	
	CLASS F - J		CLASS K - S		LICENSES	
Gross Receipts	\$6,918,720	100.0 %	\$0	%	\$9,111,863	100.0 %
Prizes Paid - Cash	5,244,795	75.8	0		6,953,246	76.3
- Merchandise	19,183	0.3	0		26,524	0.3
Net Receipts	\$1,654,742	23.9 %	\$0	%	\$2,132,093	23.4 %
Expenses:						
Supplies	93,561	1.4	0		106,653	1.2
Taxes - Local	52,026	0.8	0		73,351	0.8
Building - Depreciation	38,734	0.6	0		40,297	0.4
Equipment - Rent/Depreciation	6,085	0.1	0		6,852	0.1
Other	1,130,640	16.2	0		1,336,333	14.7
Total Expenses	\$1,321,046	19.1 %	\$0	%	\$1,563,486	17.2 %
Net Income	\$333,696	4.8 %	\$0	%	\$568,607	6.2 %
Average Net Income	\$30,336				\$8,615	
Net Income (Loss) from Retail Sales	\$6,886		\$0		\$35,213	
From Drawing Sales	\$0		\$0		\$195	
From Amusement Sales	\$4,169		\$0		\$4,169	
Donated Prizes	0		0		3,875	
Total Number of Sessions	1,421		0		3,884	
Total Attendance	123,781		0		203,130	
Average Attendance	87				52	
Per Player Statistics:						
Gross	\$55.89				\$44.86	
Prizes	\$42.53				\$34.36	
Expenses	\$10.67				\$7.70	
Net Income	\$2.70				\$2.80	

In general, larger bingo operations have higher wage expense and more depreciation expense.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

**Top 10 Bingo by Gross Receipts
For 4th Quarter 2011**

BY GROSS RECEIPTS

	Gross Receipts	Prizes Paid	Prizes Paid %	Other Expenses	Net Income	Net Income %
1 40 & 8 # 00099/Vancouver	\$1,106,819	\$804,140	72.7%	\$242,165	\$60,514	5.5%
2 Seattle Jr. Hockey Assoc./Mountlake Terrace	792,818	642,410	81.0%	153,370	-2,962	-0.4%
3 Amvets # 00001/Tacoma	728,547	558,804	76.7%	97,736	72,007	9.9%
4 Rotary Club/Columbia Center/Kennewick	722,994	524,523	72.5%	136,004	62,467	8.6%
5 Leon Sullivan Health Care Cntr/Renton	717,451	508,643	70.9%	168,888	39,920	5.6%
6 Spokane Youth Sports Assn./Spokane	687,206	557,329	81.1%	127,365	2,512	0.4%
7 Sister Rebecca Berghoff Fdn./Union Gap	576,914	420,625	72.9%	134,612	21,677	3.8%
8 O I C Of Washington/Yakima	561,808	438,833	78.1%	101,849	21,126	3.8%
9 Gateways For Youth & Families/Tacoma	519,815	431,569	83.0%	64,954	23,292	4.5%
10 American Legion 00176/Clark Co.	325,148	248,135	76.3%	54,206	22,807	7.0%
	<u>\$6,739,520</u>	<u>\$5,135,011</u>	<u>76.2%</u>	<u>\$1,281,149</u>	<u>\$323,360</u>	<u>4.8%</u>

While these top 10 represent only 15.2% of the bingo licensees reporting this quarter, they represent 74.0% of the total gross receipts, and 73.6% of total prizes paid out.

PER PLAYER AVERAGES

	Attendance	Gross	Expenses	Net Income
1 40 & 8 # 00099/Vancouver	20,791	\$53.24	\$11.65	\$2.91
2 Seattle Jr. Hockey Assoc./Mountlake Terrace	15,341	51.68	10.00	-0.19
3 Amvets # 00001/Tacoma	10,366	70.28	9.43	6.95
4 Rotary Club/Columbia Center/Kennewick	14,287	50.61	9.52	4.37
5 Leon Sullivan Health Care Cntr/Renton	13,043	55.01	12.95	3.06
6 Spokane Youth Sports Assn./Spokane	13,541	50.75	9.41	0.19
7 Sister Rebecca Berghoff Fdn./Union Gap	9,618	59.98	14.00	2.25
8 O I C Of Washington/Yakima	9,542	58.88	10.67	2.21
9 Gateways For Youth & Families/Tacoma	8,401	61.88	7.73	2.77
10 American Legion 00176/Clark Co.	6,022	53.99	9.00	3.79
	<u>120,952</u>	<u>\$55.72</u>	<u>\$10.59</u>	<u>\$2.67</u>

These top 10 have 59.5% of the total attendance for bingo.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

By County
For 4th Quarter 2011

BINGO

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	1	\$2,772	\$2,099	\$673	\$0
Asotin	0	0	0	0	0
Benton	2	727,039	526,175	200,864	9,924
Chelan	0	0	0	0	0
Clallam	4	132,144	102,255	29,889	1,271
Clark	4	1,497,039	1,106,837	390,202	19,915
Columbia	1	36,003	28,769	7,234	723
Cowlitz	5	205,995	150,490	55,505	5,215
Douglas	0	0	0	0	0
Ferry	0	0	0	0	0
Franklin	0	0	0	0	0
Garfield	0	0	0	0	0
Grant	5	235,095	194,267	40,828	1,389
Grays Harbor	2	62,280	47,388	14,892	1,600
Island	2	63,316	48,295	15,021	0
Jefferson	0	0	0	0	0
King	7	1,032,068	742,361	289,707	6,824
Kitsap	5	413,954	315,984	97,970	4,593
Kittitas	1	45,444	30,731	14,713	0
Klickitat	0	0	0	0	0
Lewis	2	86,570	56,729	29,841	0
Lincoln	0	0	0	0	0
Mason	0	0	0	0	0
Okanogan	1	40,424	34,673	5,751	0
Pacific	3	183,864	153,922	29,942	1,106
Pend Oreille	0	0	0	0	0
Pierce	5	1,386,344	1,112,981	273,363	490
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	2	835,622	681,970	153,652	3,780
Spokane	6	809,844	652,158	157,686	527
Stevens	1	1,054	962	92	0
Thurston	2	114,198	84,363	29,835	1,465
Wahkiakum	0	0	0	0	0
Walla Walla	1	46,484	34,830	11,654	583
Whatcom	0	0	0	0	0
Whitman	0	0	0	0	0
Yakima	4	1,154,310	871,531	282,779	13,946
Total	66	\$9,111,863	\$6,979,770	\$2,132,093	\$73,351

Top 3 counties for bingo gross receipts are Clark, Pierce, and Yakima (followed by King & Snohomish).

Top 3 counties for reported bingo taxes to local communities are Clark, Yakima, and Benton.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

PUNCHBOARD/ PULL-TABS (NONPROFIT)

Revenue For 4th Quarter 2011

Combined reporting of Punchboards and Pull-tabs began in the 3rd quarter of 2005.

Punchboards had decreased to less than one percent of the combined gross receipts total.

About 10% of gross receipts were available to the nonprofit organizations as net income and potentially available for their charitable/nonprofit purposes.

See page 32 for the commercial portion of punchboard / pull-tab activity.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Combined Totals:		
Gross Receipts	\$8,826,943	100.0 %
Prizes -Cash	6,130,162	69.4
-Merchandise	117,438	1.3
Total Net Receipts	\$2,579,343	29.3 %
Expenses:		
Supplies	627,842	7.1
Tax -Local	170,668	1.9
Equipment	1,772	0.0
Over/Short	65,680	0.7
Other Expenses	821,605	9.3
Occupancy	13,039	0.1
Total Expenses	\$1,700,606	19.1 %
Net Income	\$878,737	10.2 %
Average Net Income	\$3,837	
Number of Licensees:		
- Reporting Activity**	229	
- Reporting No Activity	5	
- Not Reporting	6	
Total	240	
** Percent of:		
- All PBPT Licensees Reporting Activity	18.8%	
- All PBPT Gross Receipts	15.1%	

Source: Washington State Gambling Commission

By County
For 4th Quarter 2011

**PUNCHBOARD/
PULL-TABS
(NONPROFIT)**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	2	\$41,412	\$28,788	\$12,624	\$87
Asotin	2	147,540	101,392	46,148	1,384
Benton	4	389,081	272,509	116,572	8,780
Chelan	4	255,847	179,647	76,200	0
Clallam	4	147,125	126,184	20,941	4,244
Clark	10	774,304	570,142	204,162	20,067
Columbia	1	41,024	25,704	15,320	615
Cowlitz	8	262,371	180,214	82,157	7,443
Douglas	1	4,713	2,688	2,025	0
Ferry	1	15,060	8,554	6,506	301
Franklin	2	84,935	55,514	29,421	3,011
Garfield	0	0	0	0	0
Grant	10	297,451	202,200	95,251	3,797
Grays Harbor	12	335,914	230,485	105,429	6,401
Island	7	326,297	237,349	88,948	3,060
Jefferson	1	7,396	5,334	2,062	0
King	28	1,239,065	879,495	359,570	33,814
Kitsap	9	250,479	179,040	71,439	7,149
Kittitas	5	89,866	57,443	32,423	715
Klickitat	3	79,325	59,170	20,155	876
Lewis	8	139,814	93,038	46,776	0
Lincoln	0	0	0	0	0
Mason	3	111,380	83,757	27,623	903
Okanogan	6	188,045	126,112	61,933	708
Pacific	6	395,238	287,000	108,238	9,631
Pend Oreille	2	5,456	4,128	1,328	0
Pierce	16	544,018	391,749	152,269	4,107
San Juan	2	48,750	34,759	13,991	0
Skagit	8	224,283	148,073	76,210	3,005
Skamania	2	26,754	17,897	8,857	138
Snohomish	18	1,025,101	737,016	288,085	27,397
Spokane	14	476,336	315,240	161,096	10,306
Stevens	2	22,330	18,385	3,945	0
Thurston	6	160,644	112,139	48,505	2,851
Wahkiakum	0	0	0	0	0
Walla Walla	3	132,402	105,290	27,112	2,169
Whatcom	6	142,421	102,802	39,619	1,429
Whitman	2	33,233	20,830	12,403	0
Yakima	11	361,533	247,533	114,000	6,280
Total	229	\$8,826,943	\$6,247,600	\$2,579,343	\$170,668

*Only includes nonprofit licensees reporting activity.

Source: Washington State Gambling Commission

Top 3 counties for nonprofit punchboard/pull-tab gross receipts and prizes paid are King, Snohomish, and Clark.

Top 3 counties for nonprofit punchboard/pull-tab net receipts are also King, Snohomish and Clark.

Top 3 counties for nonprofit punchboard/pull-tab reported local taxes are King, Snohomish, and Clark.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Revenue For 4th Quarter 2011

Raffles paid out prizes worth over 43% of their gross receipts.

Gross Receipts	\$1,922,221	100.0 %
Prizes Paid	<u>831,964</u>	<u>43.3</u>
Net Receipts	\$1,090,257	56.7 %
Expenses:		
Taxes - Local	10,143	0.5
Cash (Over)/Short	2,322	0.1

Number Of Licensees Reporting Activity: 153

Donated Prizes \$322,507
(Included In Prizes Paid)

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

By County
For 4th Quarter 2011

RAFFLES

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts
Adams	1	\$5,000	\$2,612	\$2,388
Asotin	2	5,035	1,100	3,935
Benton	6	53,850	22,651	31,199
Chelan	5	49,955	36,750	13,205
Clallam	2	5,425	1,353	4,072
Clark	4	22,895	8,607	14,288
Columbia	2	6,988	5,895	1,093
Cowlitz	6	39,803	17,600	22,203
Douglas	0	0	0	0
Ferry	0	0	0	0
Franklin	3	51,984	13,448	38,536
Garfield	0	0	0	0
Grant	3	9,589	3,276	6,313
Grays Harbor	4	20,336	12,427	7,909
Island	3	12,628	7,425	5,203
Jefferson	0	0	0	0
King	34	480,747	175,298	305,449
Kitsap	5	107,525	45,300	62,225
Kittitas	3	29,973	9,898	20,075
Klickitat	1	328	52	276
Lewis	6	20,677	16,989	3,688
Lincoln	0	0	0	0
Mason	1	1,350	2,250	-900
Okanogan	2	21,161	8,081	13,080
Pacific	5	59,473	32,576	26,897
Pend Oreille	0	0	0	0
Pierce	10	102,719	49,722	52,997
San Juan	1	12,633	11,732	901
Skagit	3	16,165	6,775	9,390
Skamania	0	0	0	0
Snohomish	11	375,975	146,597	229,378
Spokane	13	299,614	149,145	150,469
Stevens	1	856	270	586
Thurston	2	539	1,134	-595
Wahkiakum	0	0	0	0
Walla Walla	2	1,720	1,104	616
Whatcom	3	6,332	3,749	2,583
Whitman	2	1,838	940	898
Yakima	7	99,108	37,208	61,900
Total	153	\$1,922,221	\$831,964	\$1,090,257

* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

Top 3 counties for raffle gross receipts are King, Snohomish, and Spokane.

Top 3 counties for raffle prizes paid are King, Spokane, and Snohomish.

Top 3 counties for raffle net receipts are King, Snohomish, and Spokane.

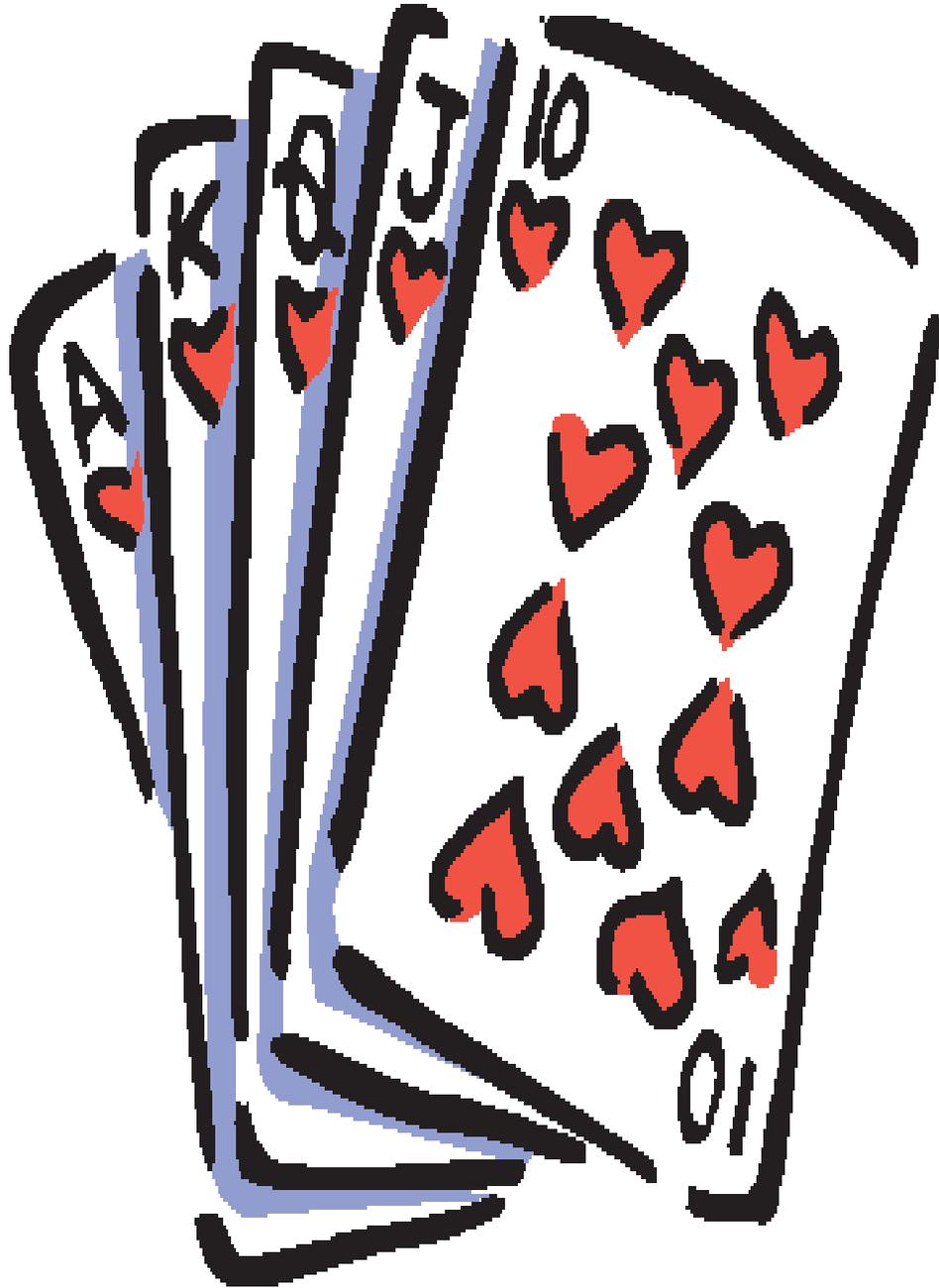
Top 3 counties for number of raffles are King, Spokane and Snohomish.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

This page intentionally left blank.

Commercial Licensees

See page 4 for summary of all activities.



COMMERCIAL OVERVIEW

Summary of Activities For 4th Quarter 2011

This Quarter

For Quarter Ending December 31, 2011

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Commercial Total</u>
Gross Receipts (1)	\$49,614,263	\$56,585,121	\$106,199,384
Prizes (2)	\$35,749,971	\$1,348,041	\$37,098,012
Net Receipts	\$13,864,292	\$55,237,080	\$69,101,372

Same Quarter Last Year

For Quarter Ending December 31, 2010

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Total</u>
Gross Receipts (1)	\$51,437,769	\$57,795,453	\$109,233,222
Prizes (2)	\$37,142,209	\$1,670,708	\$38,812,917
Net Receipts	\$14,295,560	\$56,124,745	\$70,420,305

Compared to the same quarter last year, gross receipts for punchboard/pull-tabs and card rooms decreased.

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- a) chair rental fees,
 - b) per hand fees, rakes and other fees collected in non-house-banked card rooms,
 - c) "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

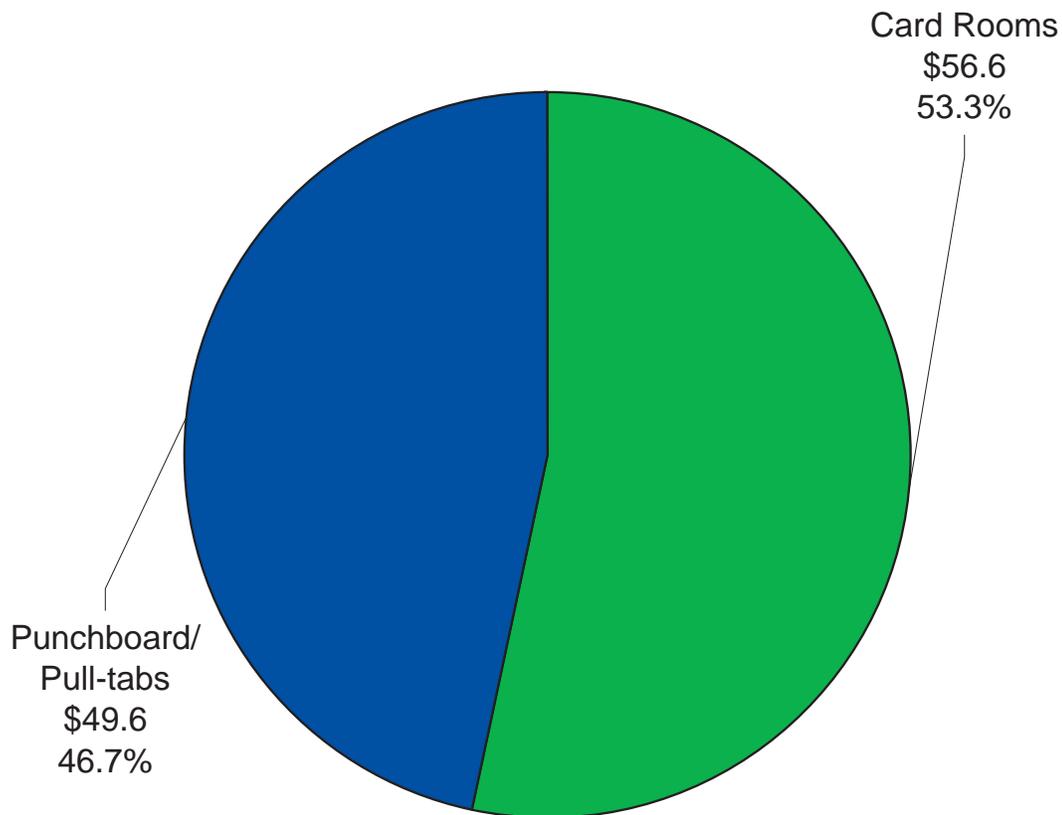
Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

Distribution of Gross Receipts

By Type of Activity
For 4th Quarter 2011

Commercial Activities
(in millions)



*Punchboard/
pull-tabs and
card rooms
each generate
about half of
the commercial
sector's gross
receipts.*

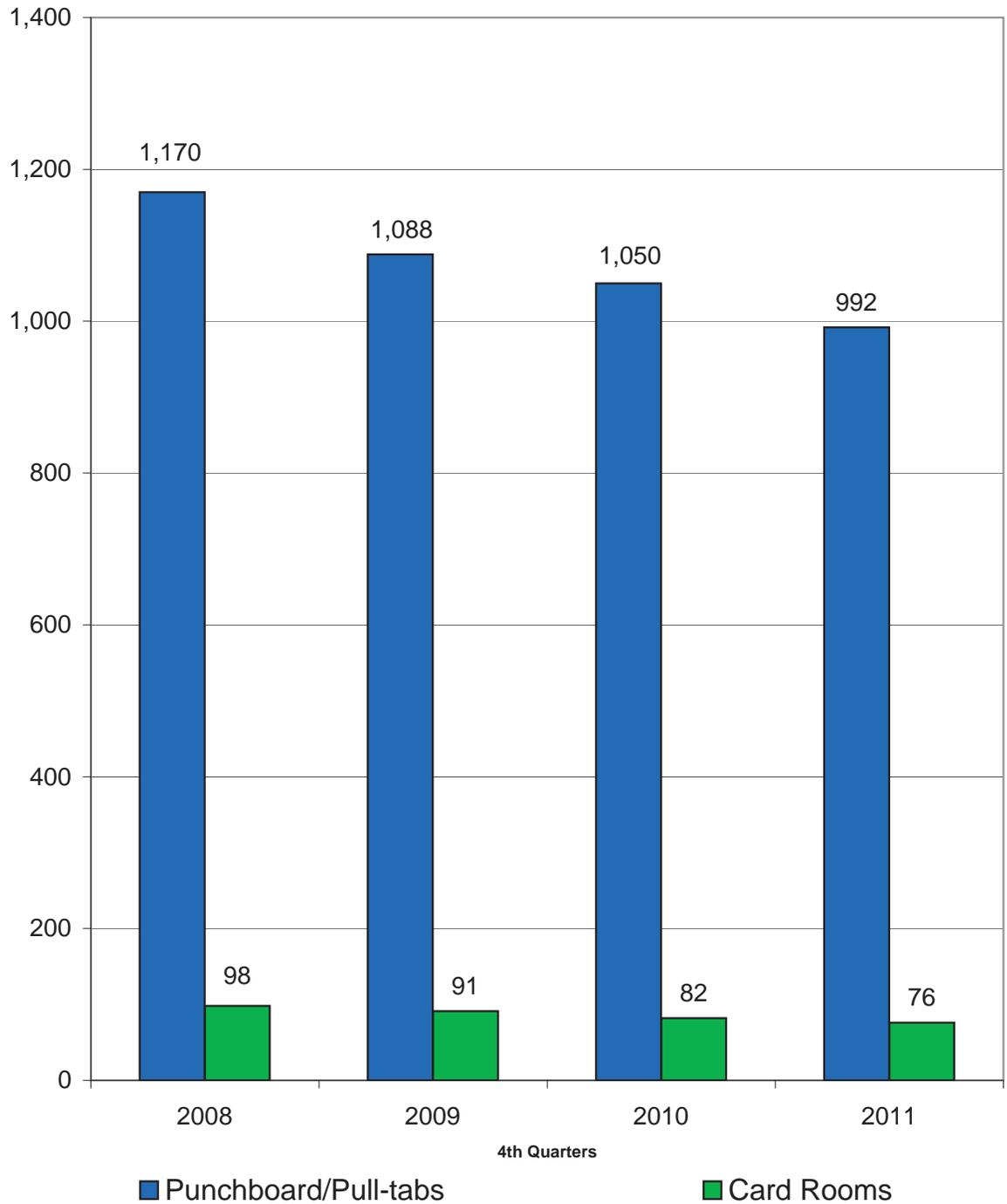
Source: Washington State Gambling Commission

COMMERCIAL OVERVIEW

Number of Licenses For 4th Quarters

The number of commercial punchboard/pull-tab licenses continues to decrease.

The number of commercial card room licenses reporting activity decreased, compared with the same quarter last year.

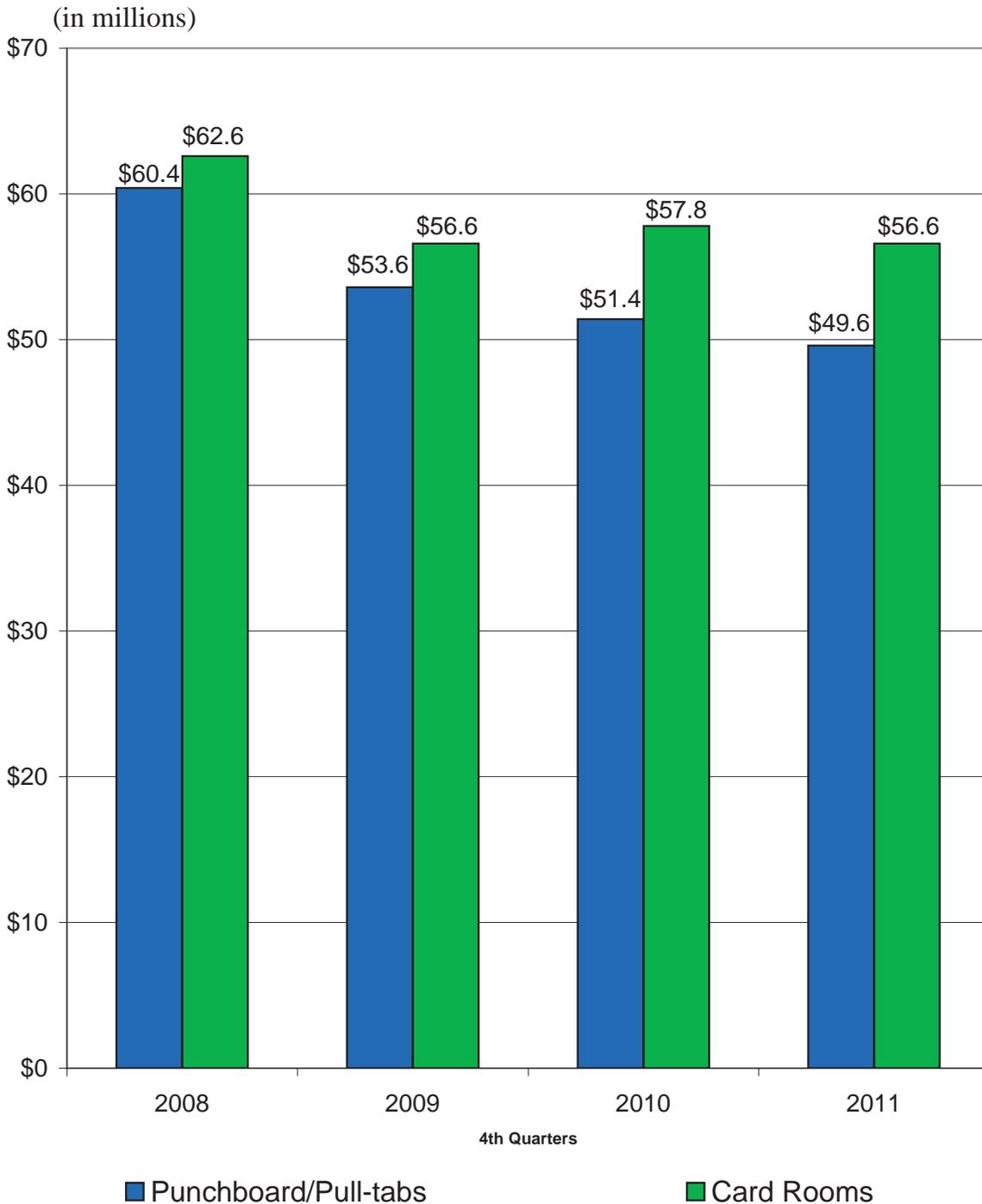


Source: Washington State Gambling Commission

Only includes licensees reporting activity.

Gross Receipts For 4th Quarters

COMMERCIAL OVERVIEW



Gross receipts for punchboard/pull-tabs decreased, compared to the same quarter of last year.

Card room gross receipts decreased, compared with the same quarter of last year.

Source: Washington State Gambling Commission

Only includes licensees reporting activity.

**PUNCHBOARD/
PULL-TABS
(COMMERCIAL)**

Revenue
For 4th Quarter 2011

Combined Totals:		
Gross Receipts	\$49,614,263	100.0 %
Prizes -Cash	35,430,325	71.4
-Merchandise	319,646	0.6
Total Net Receipts	\$13,864,292	28.0 %

Reported Local Gambling Tax	1,669,403	3.4 %
Over/Short	599,298	1.2

Number Of Commercial Licenses:		
- Reporting Activity**	992	
- Reporting No Activity	37	
- Not Reporting	48	
Total	1,077	

** Percent Of:		
- All PBPT Licenses Reporting Activity	81.2%	
- All PBPT Gross Receipts	84.9%	

See page 22 for the nonprofit portion of punch-board pull-tab activity.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

Source: Washington State Gambling Commission

By County
For 4th Quarter 2011

PUNCHBOARD/
PULL-TABS
(COMMERCIAL)

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	3	\$15,108	\$9,883	\$5,225	\$249
Asotin	4	43,183	30,059	13,124	915
Benton	27	1,518,280	1,057,062	461,218	56,797
Chelan	19	951,095	681,129	269,966	5,936
Clallam	9	153,732	102,911	50,821	4,657
Clark	40	1,557,975	1,064,599	493,376	72,922
Columbia	1	9,784	6,311	3,473	147
Cowlitz	25	969,795	671,229	298,566	51,669
Douglas	6	509,094	366,556	142,538	804
Ferry	1	12,461	8,016	4,445	249
Franklin	8	212,957	137,692	75,265	10,647
Garfield	0	0	0	0	0
Grant	13	1,057,198	770,793	286,405	21,274
Grays Harbor	35	967,264	658,315	308,949	25,770
Island	8	263,353	182,514	80,839	992
Jefferson	3	41,429	29,205	12,224	0
King	200	12,861,274	9,542,413	3,318,861	559,370
Kitsap	42	1,921,167	1,374,232	546,935	61,394
Kittitas	14	459,667	328,216	131,451	5,904
Klickitat	6	162,666	115,938	46,728	2,068
Lewis	23	676,623	466,781	209,842	9,408
Lincoln	3	11,691	12,859	-1,168	104
Mason	13	532,005	388,418	143,587	25,812
Okanogan	9	316,879	177,976	138,903	432
Pacific	12	244,951	159,030	85,921	7,444
Pend Oreille	4	14,391	9,808	4,583	0
Pierce	136	7,892,215	5,745,329	2,146,886	278,292
San Juan	4	100,964	71,792	29,172	285
Skagit	23	752,898	524,833	228,065	15,367
Skamania	1	6,882	4,421	2,461	92
Snohomish	97	6,062,026	4,309,011	1,753,015	254,968
Spokane	75	3,278,292	2,420,613	857,679	50,846
Stevens	12	111,074	76,425	34,649	294
Thurston	44	2,505,043	1,850,305	654,738	70,518
Wahkiakum	0	0	0	0	0
Walla Walla	7	194,920	131,049	63,871	4,926
Whatcom	24	1,516,727	1,102,868	413,859	19,796
Whitman	2	8,543	5,315	3,228	0
Yakima	39	1,700,657	1,156,065	544,592	49,055
Total	992	\$49,614,263	\$35,749,971	\$13,864,292	\$1,669,403

*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Top 3 counties for commercial punchboard/pull-tab gross receipts are King, Pierce, and Snohomish.

Top 3 counties for prizes paid and net receipts are also King, Pierce, and Snohomish.

King also had the highest in reported local taxes, followed by Pierce and Snohomish.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

CARD ROOMS

Revenue For 4th Quarter 2011

	House-Banked Licenses		Non House-Banked Licenses		Total Licenses	
Gross Receipts (1)	\$56,082,910	100.0 %	\$502,211	100.0 %	\$56,585,121	100.0 %
Prizes (2) -Cash	606,689	1.1	12,030	2.4	618,719	1.1
-Merchandise	722,045	1.3	7,277	1.4	729,322	1.3
Net Receipts	\$54,754,176	97.6 %	\$482,904	96.2 %	\$55,237,080	97.6 %
Reported Local Gambling Tax	5,301,821	9.5 %	41,267	8.2 %	5,343,088	9.4 %
Number Of Commercial Licensees (3):						
- Reporting Activity**	64		12		76	
- Reporting No Activity	1		8		9	
- Not Reporting	0		0		0	
Total	65		20		85	
** Percent Of:						
- Licenses	82.1%		17.9%		100.0%	
- Gross Receipts	99.1%		0.9%		100.0%	

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- chair rental fees,
 - per hand fees, rakes and other fees collected in non-house-banked card rooms,
 - "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.
- (3) Reported activity includes only those card rooms licensed to collect fees or operate house-banked card games (Commercial classes B, C, E, F, or house-banked licenses). Excludes small nonprofit card rooms, if any (Classes A, B or C).

Source: Washington State Gambling Commission

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

By County
For 4th Quarter 2011

CARD ROOMS

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	237,198	5,191	232,007	14,232
Benton	4	2,008,594	56,106	1,952,488	190,942
Chelan	0	0	0	0	0
Clallam	0	0	0	0	0
Clark	4	7,353,957	38,499	7,315,458	735,396
Columbia	0	0	0	0	0
Cowlitz	2	825,201	-17,499	842,700	81,405
Douglas	2	924,993	15,075	909,918	73,396
Ferry	0	0	0	0	0
Franklin	1	1,668,306	28,347	1,639,959	166,831
Garfield	0	0	0	0	0
Grant	1	606,532	0	606,532	60,215
Grays Harbor	0	0	0	0	0
Island	2	147,317	0	147,317	0
Jefferson	1	2,686	200	2,486	0
King	23	23,243,717	705,266	22,538,451	2,316,028
Kitsap	3	1,201,900	41,298	1,160,602	33,514
Kittitas	2	257,318	6,218	251,100	14,896
Klickitat	1	13,313	2,058	11,255	232
Lewis	0	0	0	0	0
Lincoln	0	0	0	0	0
Mason	0	0	0	0	0
Okanogan	1	1,339	0	1,339	0
Pacific	0	0	0	0	0
Pend Oreille	0	0	0	0	0
Pierce	7	6,021,608	107,076	5,914,532	610,644
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	6	5,635,901	104,828	5,531,073	440,082
Spokane	7	2,251,829	165,691	2,086,138	224,188
Stevens	0	0	0	0	0
Thurston	2	1,215,590	31,610	1,183,980	90,621
Wahkiakum	0	0	0	0	0
Walla Walla	1	240,844	5,225	235,619	18,850
Whatcom	1	592,740	0	592,740	58,192
Whitman	1	254,929	0	254,929	25,493
Yakima	3	1,879,309	52,852	1,826,457	187,931
Total	76	\$56,585,121	\$1,348,041	\$55,237,080	\$5,343,088

King leads all counties by a substantial amount for gross receipts from card rooms.

After King, the counties with the most gross receipts are Clark, Pierce, and Snohomish.

King operators reported over \$2.3 million in local taxes from their card rooms.

Clark operators reported over \$700,000 in local taxes from their card rooms.

Pierce operators reported over \$600,000 in local taxes.

Snohomish operators reported nearly \$400,000 in local taxes.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Washington State Gambling Commission
Financial Reporting Services
4565 7th Avenue SE
P. O. Box 42400
Olympia, Washington 98504-2400
1-800-345-2529, extension 3476
Locally (360) 486-3476
www.wsgc.wa.gov

6-28-12