

# GAMBLING STATISTICS FOR APRIL - JUNE 2011



Our Mission: Protect the  
Public by Ensuring that  
Gambling is Legal & Honest



Rick Day, Director

## Washington State Gambling Commission

*The Gambling Commission was created in 1973.  
See RCW 9.46 and WAC 230 for rules governing  
gambling activity in the State of Washington.*

*Search tools are available on our agency web site at  
[www.wsgc.wa.gov](http://www.wsgc.wa.gov) (Rules & Laws on home page menu).*

*Our Mission: - Protect the public by ensuring that gambling is legal and honest.*

*Our Vision: - We will maintain public confidence by*

- Conducting a fair and effective gambling regulatory and enforcement program*
- Investigating illegal activities*
- Building positive partnerships and relationships*
- Providing a workplace that allows employees to excel at their jobs*
- Anticipating and responding to the evolving gambling industry.*

*Our Values: - We Value Integrity, Professionalism, Respect and Diversity.*

*Our Goals:*

- Detect and remove the criminal element from gambling*
- Maintain a regulatory environment that promotes compliance*
- Develop, retain and value our employees*
- Provide accurate and timely information to the legislature, public and other stakeholders*
- Pursue improvements and innovations in agency programs and processes.*

*Please feel free to explore our web site and give your feedback regarding our reports.*

*You may contact us by email at [FinancialReporting@wsgc.wa.gov](mailto:FinancialReporting@wsgc.wa.gov) or by mail at:*

*Washington State Gambling Commission, Attention: Financial Reporting Services  
P. O. Box 42400, Olympia, WA 98504-2400*

*We hope you'll find the following information useful.*

*Sincerely,*

A handwritten signature in black ink that reads "Rick Day". The signature is written in a cursive style with a large, looped initial "R".

# TABLE OF CONTENTS

## OVERVIEW

Gambling Trends	4
Distribution of Activities	5
Number of Licenses	6
Gross Receipts	7
By County	8
Manufacturers & Distributors	9

## NONPROFIT OVERVIEW

Summary of Activities	12
Number of Licenses	13
Gross Receipts	14
Breakdown of Gross Receipts	15
Distribution of Gross Receipts	16
<b>BINGO</b>	
Overview	17
Smaller Bingo Operations	18
Larger Bingo Operations	19
Top 10 Gross Receipts + Per Player Averages	20
By County	21
<b>PUNCHBOARD/PULL-TABS</b>	
Revenue	22
By County	23
<b>RAFFLES</b>	
Revenue	24
By County	25

## COMMERCIAL OVERVIEW

Summary of Activities	28
Distribution of Gross Receipts	29
Number of Licenses	30
Gross Receipts	31
<b>PUNCHBOARD/PULL-TABS</b>	
Revenue	32
By County	33
<b>CARD ROOMS</b>	
Revenue	34
By County	35

# OVERVIEW

## Gambling Trends

For 2nd Quarter 2011

(Does not include tribal figures.)

Overall gambling receipts in the state increased slightly since last quarter, but decreased slightly since the same quarter in the prior year.

Nonprofit gross receipts decreased since prior quarter. Raffles gross receipts increased when compared with a year ago. Variations occur in the number of annual reports received in any one quarter.

Commercial punchboard/pull-tab gross receipts were up from the prior quarter, but down since the same quarter in the prior year.

Card room gross receipts increased from prior quarter, and also increased from the same quarter in the prior year.

	Gross Receipts in 2nd Qtr 2011 (in millions)	Since Last Quarter (since 1st Qtr 2011)	Over Last 4 Quarters (since 2nd Qtr 2010)
<b>Total Licensed Gambling</b> (see pages 5 - 9 for details)			
1,561 licenses, down 0.0% since last quarter.	\$135.0	0.2% UP ↑	-0.2% DOWN ↓
<b>Charitable &amp; Nonprofit Gambling</b> (see pages 12 - 16 for details)			
<b>Bingo</b> (see pages 17 - 21 for details)			
76 licenses, up 5.6% since last quarter.	\$9.4	-3.0% DOWN ↓	-6.4% DOWN ↓
<b>Punchboard/Pull-tabs</b> (see pages 22 - 23 for details)			
231 licenses, down 0.0% since last quarter.	\$9.7	-3.7% DOWN ↓	-8.3% DOWN ↓
<b>Raffles</b> (see pages 24 - 25 for details)			
150 licenses, down -5.7% since last quarter.	\$1.9	-34.0% DOWN ↓	4.1% UP ↑
<b>Commercial Gambling</b> (see pages 28 - 31 for details)			
<b>Punchboard/Pull-tabs</b> (see pages 32 - 33 for details)			
1,010 licenses, up 1.6% since last quarter.	\$52.5	0.3% UP ↑	-4.0% DOWN ↓
<b>Card Rooms</b> (see pages 34 - 35 for details)			
78 licenses, down -1.3% since last quarter.	\$61.5	3.0% UP ↑	5.8% UP ↑

Source: Washington State Gambling Commission

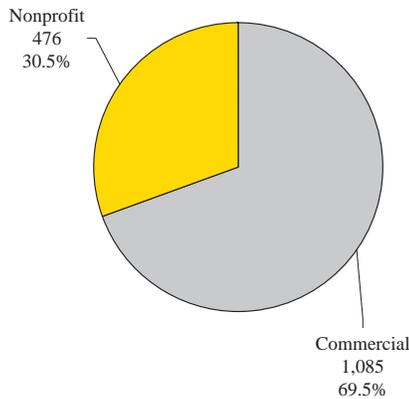
Distribution of Activities

For 2nd Quarter 2011

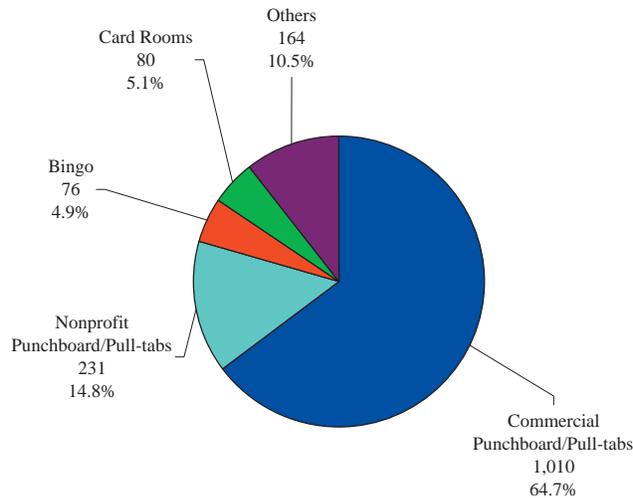
(Does not include tribal figures.)

Number of Licenses

By segment



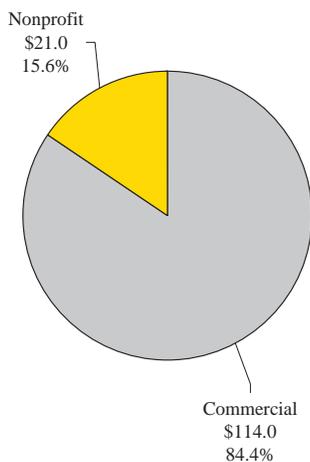
By activity



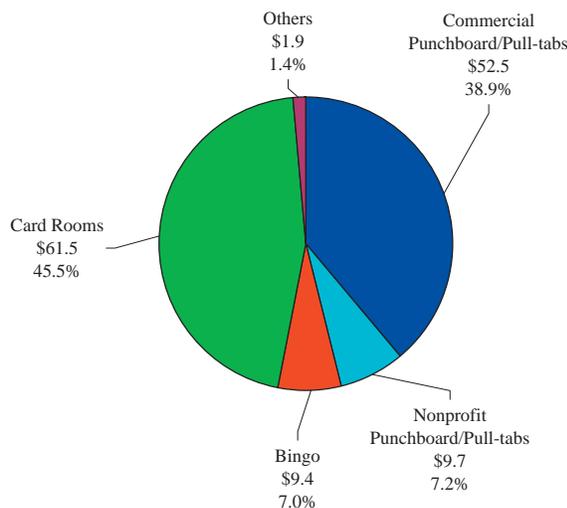
Gross Receipts

(in millions)

By segment



By activity



The Commission continues to issue more licenses for punchboard/pull-tab than for any other activity.

Punchboard/pull-tabs produce more gross receipts overall. However, card room gross receipts are greater per operator.

Commercial activities are over two-thirds of the licenses and over four-fifths of licensed gambling gross receipts.

Nonprofits generate nearly the same amount of gross receipts from bingo as from punchboard/pull-tabs.

“Others” includes raffles and fund raising events.

[Please Note: Amusement Games are only listed annually, in the fiscal year booklet.]

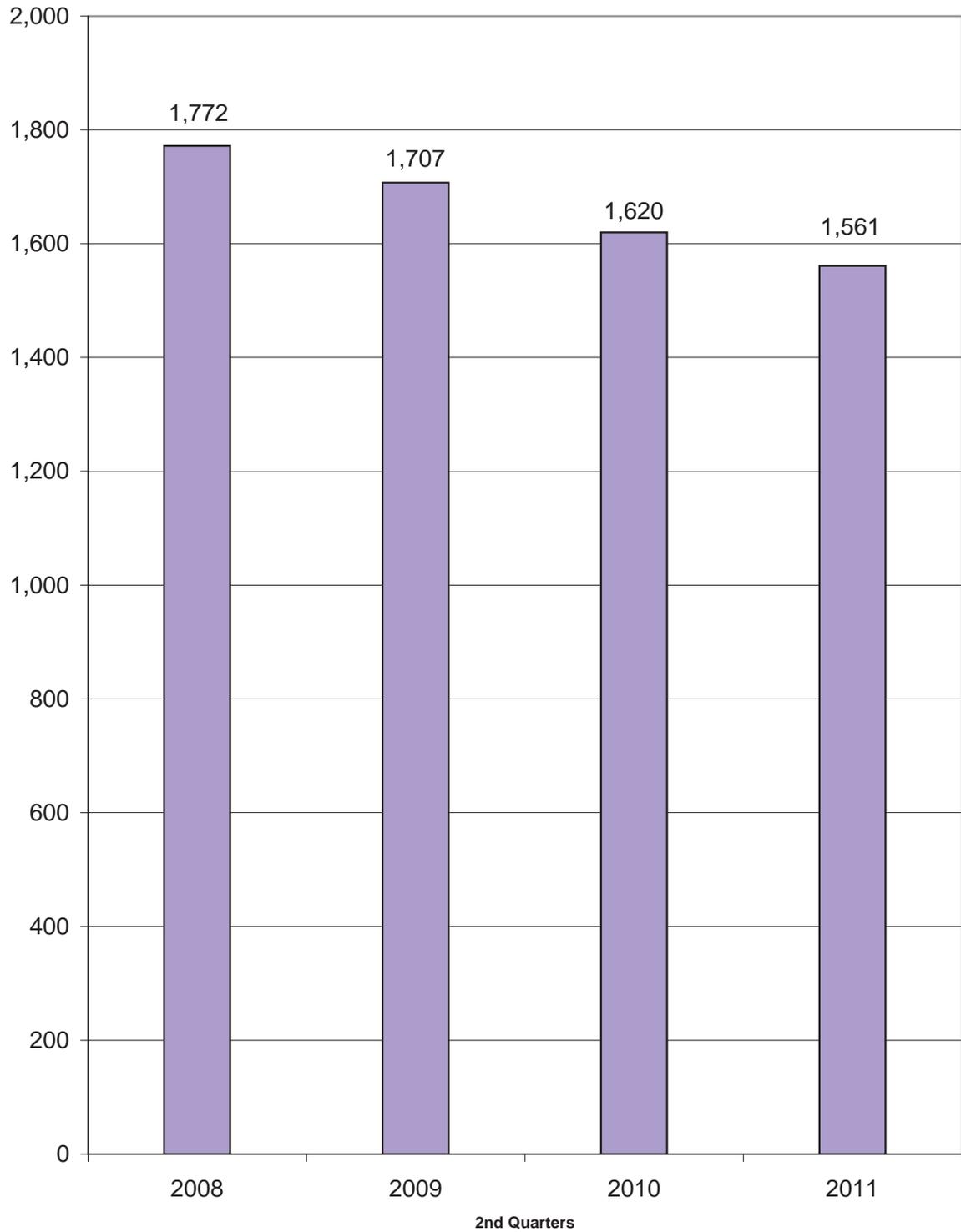
Source: Washington State Gambling Commission

Detail may not add to totals, due to rounding.

# OVERVIEW

## Number of Licenses For 2nd Quarters (Only includes licensees reporting activity.)

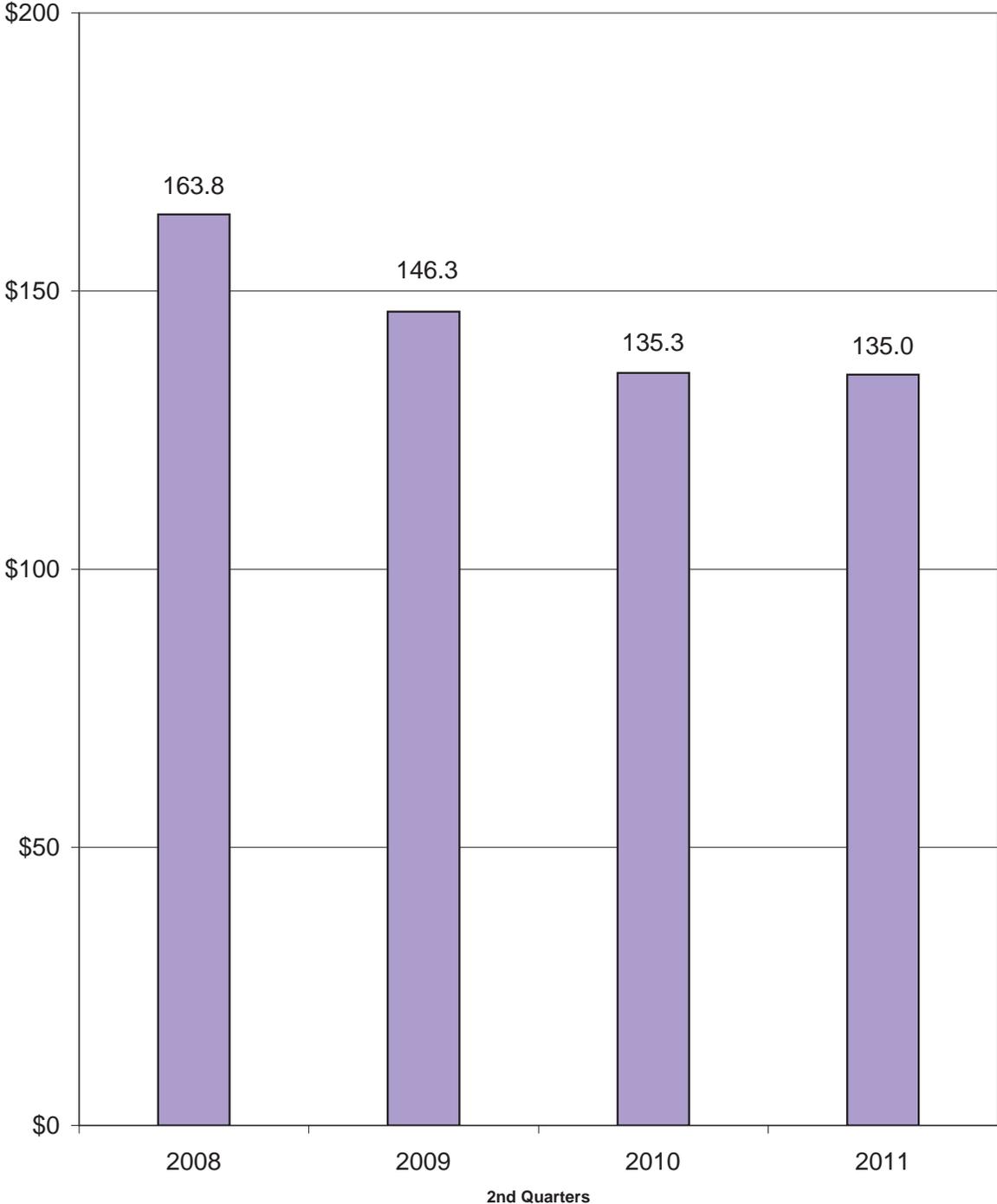
*The number of licensees reporting activity has continued an overall trend downward.*



Source: Washington State Gambling Commission

Gross Receipts  
For 2nd Quarters  
(only includes licensees reporting activity)

(in millions)



*Second quarter gross receipts have continued to decrease.*

Source: Washington State Gambling Commission

# OVERVIEW

## By County For 2nd Quarter 2011

The top three counties for gross receipts are King, Pierce, and Snohomish.

King, Pierce, and Snohomish also had the most prizes paid out.

Top three net receipts are King, Clark and Pierce.

One operator may hold more than one gambling license, since a different license is generally required for each activity.

Revenues are for gambling activity only, and do not reflect expenses for either the gambling or non-gambling portions of the organization's activities.

<u>County</u>	<u>Number of Licensees*</u>	<u>Gross Receipts</u>	<u>Prizes Paid</u>	<u>Net Receipts</u>
Adams	8	\$79,694	\$50,802	\$28,892
Asotin	10	545,163	159,127	386,036
Benton	40	4,871,930	2,108,473	2,763,457
Chelan	34	1,374,112	973,662	400,450
Clallam	16	504,493	337,257	167,236
Clark	67	12,687,733	2,909,986	9,777,747
Columbia	2	53,837	35,113	18,724
Cowlitz	41	2,140,563	917,719	1,222,844
Douglas	12	1,413,848	413,974	999,874
Ferry	3	48,366	31,523	16,843
Franklin	12	1,960,323	230,312	1,730,011
Garfield	0	0	0	0
Grant	36	2,109,617	1,119,212	990,405
Grays Harbor	58	1,535,554	1,161,152	374,402
Island	21	775,100	439,085	336,015
Jefferson	8	157,002	103,370	53,632
King	300	43,137,300	12,629,238	30,508,062
Kitsap	63	3,939,135	1,921,887	2,017,248
Kittitas	24	1,037,054	463,698	573,356
Klickitat	11	237,063	157,740	79,323
Lewis	35	940,666	631,024	309,642
Lincoln	2	11,352	7,741	3,611
Mason	20	662,722	469,564	193,158
Okanogan	17	471,035	316,435	154,600
Pacific	24	1,005,409	714,715	290,694
Pend Oreille	8	27,161	15,648	11,513
Pierce	186	17,705,077	8,491,406	9,213,671
San Juan	7	128,603	91,211	37,392
Skagit	35	1,067,252	731,790	335,462
Skamania	5	44,023	32,339	11,684
Snohomish	142	13,871,072	6,384,242	7,486,830
Spokane	113	7,215,145	3,608,623	3,606,522
Stevens	20	217,737	150,015	67,722
Thurston	58	3,970,723	1,916,567	2,054,156
Wahkiakum	0	0	0	0
Walla Walla	13	727,026	311,664	415,362
Whatcom	37	2,293,801	1,218,071	1,075,730
Whitman	5	345,248	21,800	323,448
Yakima	68	5,702,612	2,628,256	3,074,356
<b>TOTAL</b>	<b>1,561</b>	<b>135,014,551</b>	<b>53,904,441</b>	<b>81,110,110</b>

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

-- MANUFACTURERS --		
<b>Gross Sales to:</b>		
<b>Distributors</b>		
Pull-tabs + Punchboards	2,354,823	7.4
Casino Gaming Equipment + Other	<u>1,382,303</u>	<u>4.3</u>
Sold to distributors	\$3,737,126	11.8 %
<b>Non-Distributors</b>		
Sold to non-distributors	<u>28,066,997</u>	<u>88.2</u>
Total Sales	<u><u>\$31,804,123</u></u>	<u><u>100.0 %</u></u>
Number of Licensees Reporting Activity	31	

-- DISTRIBUTORS --		
<b>Gross Sales to:</b>		
<b>Operators</b>		
Pull-tabs + Punchboards	3,924,411	66.0
Casino Gaming Equipment + Other	<u>2,025,030</u>	<u>34.0</u>
Total sales (1)	<u><u>\$5,949,441</u></u>	<u><u>100.0 %</u></u>
Number of Licensees Reporting Activity	38	

(1) Sales of \$97,600 from distributors to other distributors are excluded.

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# Nonprofit Licensees

See page 4 for summary of all activities.



# NONPROFIT OVERVIEW

## Summary of Activities For 2nd Quarter 2011

*A few years ago, bingo brought in more gross receipts for nonprofit organizations than other types of nonprofit gambling activities.*

*The nonprofit punchboard/pull-tab gross receipts are now about the same as those from bingo.*

*Punchboard/pull-tabs now generate more in net receipts for the nonprofit.*

*Two of the five nonprofit card rooms reported activity this quarter.*

### This Quarter

For Quarter Ending June 30, 2011

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$9,401,668	\$9,724,865	\$6,578	\$1,856,428	\$55,022	\$21,044,561
Prizes Paid	\$7,219,366	\$6,933,959	\$0	\$722,544	\$8,054	\$14,883,923
Net Receipts	\$2,182,302	\$2,790,906	\$6,578	\$1,133,884	\$46,968	\$6,160,638

### Same Quarter Last Year

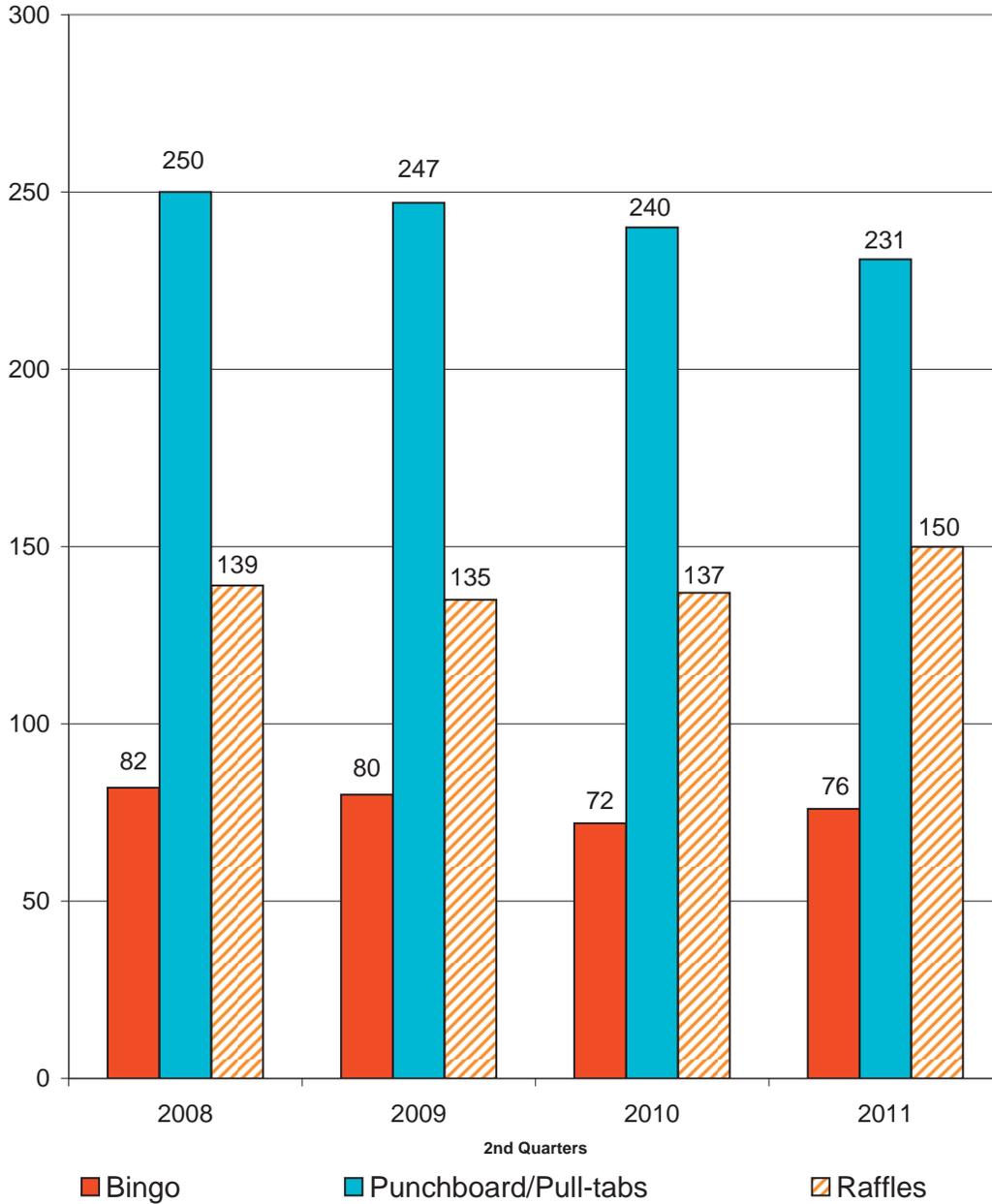
For Quarter Ending June 30, 2010

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$10,047,117	\$10,599,867	\$7,020	\$1,783,375	\$53,231	\$22,490,610
Prizes Paid	\$7,504,169	\$7,617,334	\$0	\$753,580	\$5,883	\$15,880,966
Net Receipts	\$2,542,948	\$2,982,533	\$7,020	\$1,029,795	\$47,348	\$6,609,644

Source: Washington State Gambling Commission

## Number of Licenses For 2nd Quarters

# NONPROFIT OVERVIEW



*There have been more raffle licenses than bingo licenses reporting activity, starting in about 2003.*

*The greatest number of nonprofit licenses continues to be for punchboard/pull-tabs.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

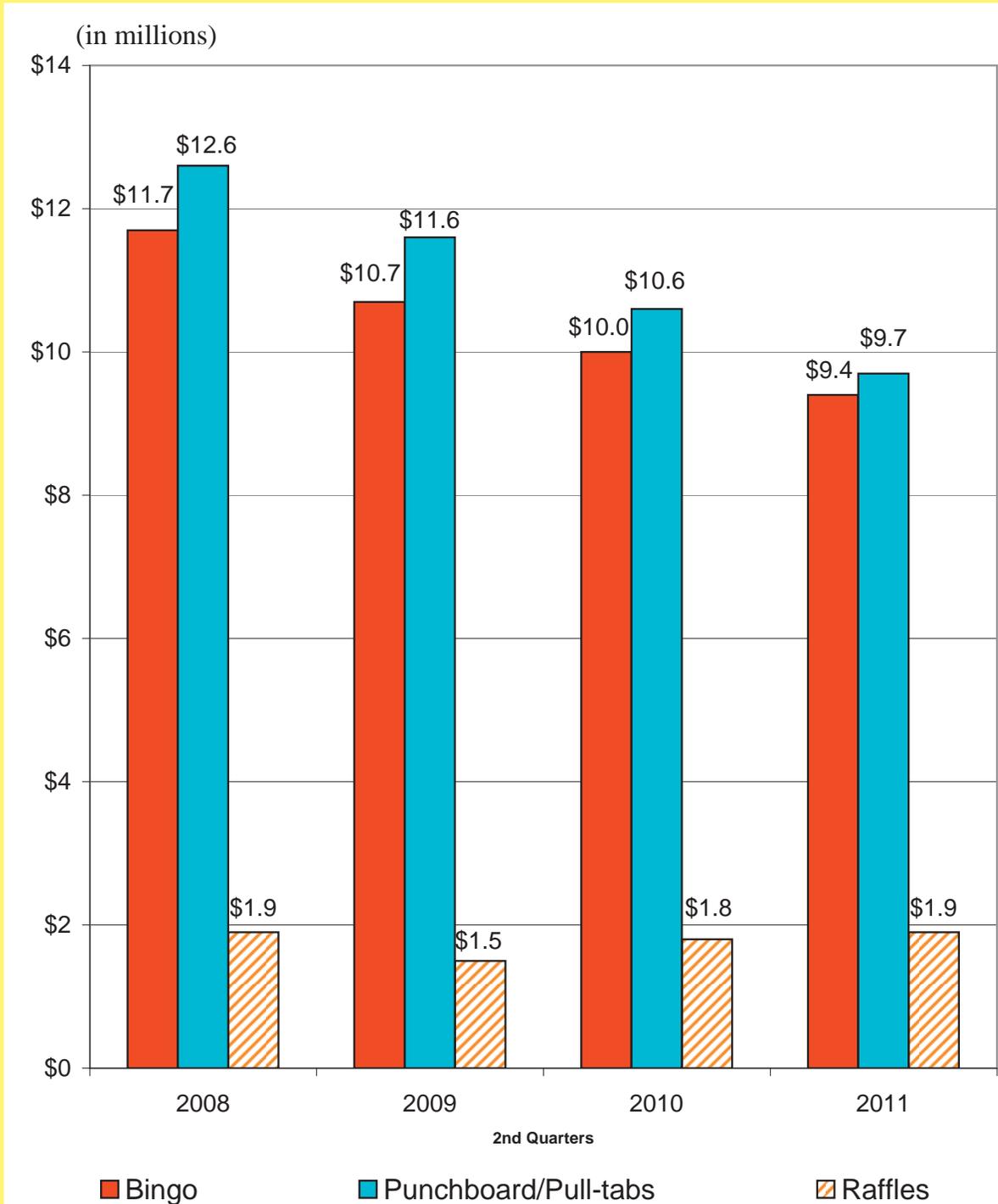
# NONPROFIT OVERVIEW

## Gross Receipts For 2nd Quarters

*There are more punchboard/pull-tab licenses, but they now generate about the same in gross receipts for the nonprofit organizations as bingo does.*

*Gross receipts continue to decline for both bingo and punchboard/pull-tabs.*

*Only includes licensees reporting activity.*



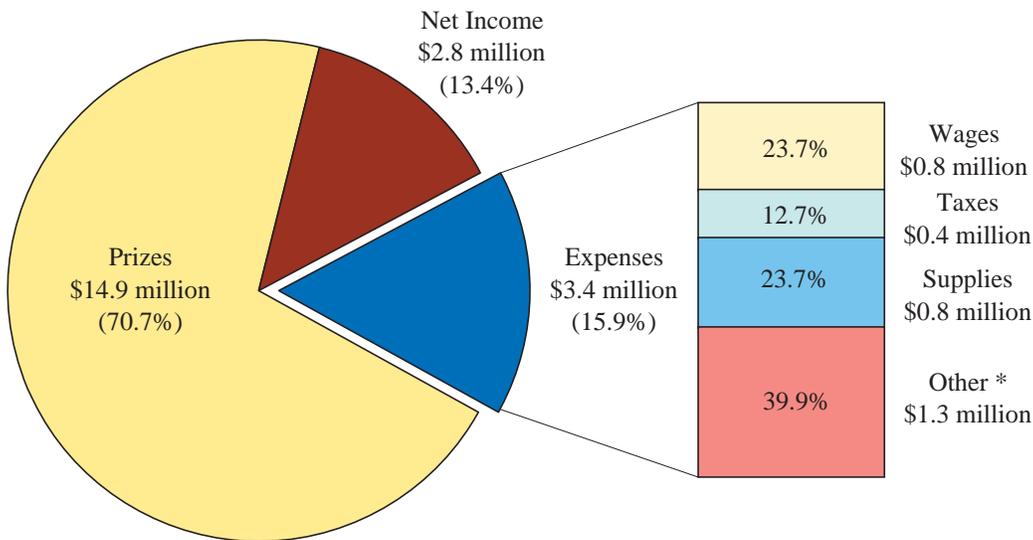
Source: Washington State Gambling Commission

# Breakdown of Gross Receipts

For 2nd Quarter 2011

# NONPROFIT OVERVIEW

## Gross Receipts \$21.0 million



*Over 70% of nonprofit gambling receipts went out as prizes.*

*Over 13% of gross receipts were available to go toward the stated purposes of the average nonprofit/charitable organization.*

\* Other expenses include rent, depreciation, advertising, contract services, cash over/short, etc.

\* Class A-C Bingo expenses estimated, since most expenses are no longer requested from Bingo classes A-C.

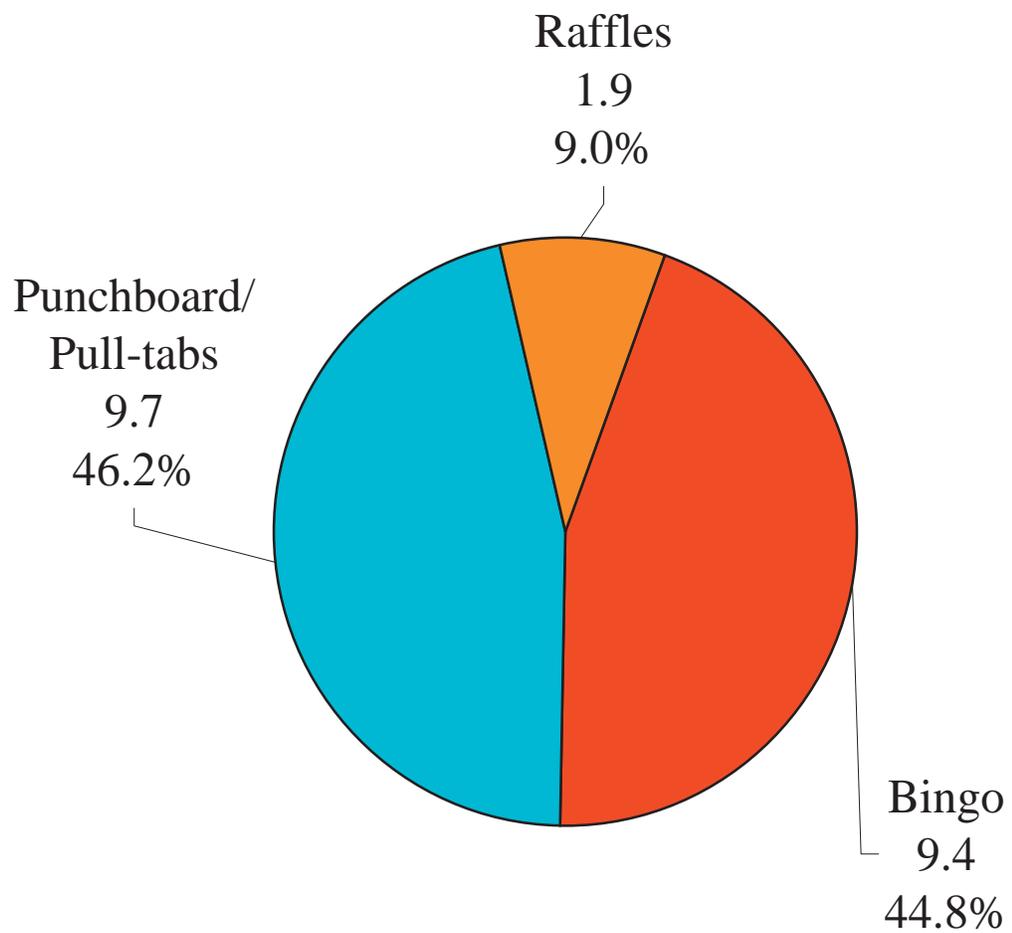
Source: Washington State Gambling Commission

*Detail may not add to totals, due to rounding.*

## Distribution of Gross Receipts

By Type of Activity  
For 2nd Quarter 2011

### Nonprofit Activities (in millions)



*Punchboard/  
Pull-tabs generate  
about the same  
in gross receipts  
for the  
nonprofit  
organizations as  
bingo does.*

Source: Washington State Gambling Commission

## Overview

For 2nd Quarter 2011

*Over four-fifths of bingo licenses are for smaller bingo operations (classes A-E).*

*Bingo operations that are mid-size (annual receipts of over \$650,000 but less than \$5,000,000) brought in over three-fourths of the total bingo gross receipts.*

*The mid-size bingo (class F-J) operators also reported over half of the net income.*

Class	Gross Receipts Range	Number Reporting	PERCENT OF		
			Licenses	Gross	Net Income
A-C (Annual)*	\$1-\$150,000	51	67.1%	13.6%	29.6%
D-E (Quarterly)	\$150,001-\$650,000	13	17.1%	8.6%	15.9%
F-J (Quarterly)	\$650,001-\$5,000,000	12	15.8%	77.8%	54.5%
K-S (Quarterly)	Greater than \$5,000,000	0	0.0%	0.0%	0.0%
Total Licensees Reporting Activity		76			

\* Only includes annual activity reports for license years expiring during this quarter.

\* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C. [Detail may not add to totals, due to rounding.]

Source: Washington State Gambling Commission

## Revenue

### Smaller Bingo Operations For 2nd Quarter 2011

Class Definitions, Yearly Gross	ANNUAL REPORTS \$1-\$150,000 CLASS A - C		QUARTERLY REPORTS \$150,001-\$650,000 CLASS D - E	
Gross Receipts	\$1,279,484	100.0 %	\$807,872	100.0 %
Prizes Paid - Cash	941,264	73.6	591,212	73.2
- Merchandise	0	0.0	299	0.0
<b>Net Receipts</b>	<b>\$338,220</b>	<b>26.4 %</b>	<b>\$216,361</b>	<b>26.8 %</b>
<b>Expenses:</b>				
Wages			\$45,135	5.6 %
Supplies			17,525	2.2
License Fee			3,753	0.5
Taxes - Local	\$5,163	0.4 %	9,970	1.2
- State			4,787	0.6
- Federal			2,983	0.4
Building - Rent			9,273	1.1
- Depreciation			1,313	0.2
Equipment - Rent/Depreciation			2,026	0.3
Other *	127,948	10.0	9,484	1.1
<b>Total Expenses</b>	<b>\$133,111</b>	<b>10.4 %</b>	<b>\$106,249</b>	<b>13.2 %</b>
<b>Net Income</b>	<b>\$205,109</b>	<b>16.0 %</b>	<b>\$110,112</b>	<b>13.6 %</b>
Average Net Income	\$4,022		\$8,470	
Net Income (Loss) from Retail Sales	\$31,465		\$5,034	
From Drawing Sales	\$0		\$0	
From Amusement Sales	\$0		\$0	
Donated Prizes	7,331		0	
Total Number of Sessions	2,009		1,117	
Total Attendance	64,585		19,242	
Average Attendance	32		17	
<b>Per Player Statistics:</b>				
Gross	\$19.81		\$41.98	
Prizes	\$14.57		\$30.74	
Expenses	\$2.06		\$5.52	
Net Income	\$3.18		\$5.72	

\* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

*In general, smaller bingo operations have lower expenses and little or no depreciation.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

## Revenue

### Larger Bingo Operations For 2nd Quarter 2011

Class Definitions, Yearly Gross	QUARTERLY REPORTS					
	\$650,001-\$5,000,000		> \$5,000,000		TOTAL	
	CLASS F - J		CLASS K - S		LICENSES	
Gross Receipts	\$7,314,312	100.0 %	\$0	%	\$9,401,668	100.0 %
Prizes Paid - Cash	5,668,105	77.4	0		7,200,581	76.6
- Merchandise	18,486	0.3	0		18,785	0.2
Net Receipts	\$1,627,721	22.3 %	\$0	%	\$2,182,302	23.2 %
<b>Expenses:</b>						
Wages	\$541,615	7.4 %	\$0	%	\$586,750	6.2 %
Supplies	94,802	1.3	0		112,327	1.2
License Fee	24,439	0.3	0		28,192	0.3
Taxes - Local	50,624	0.7	0		65,757	0.7
- State	69,984	1.0	0		74,771	0.8
- Federal	39,979	0.5	0		42,962	0.5
Building - Rent	66,378	0.9	0		75,651	0.8
- Depreciation	38,050	0.5	0		39,363	0.4
Equipment - Rent/Depreciation	228,731	3.1	0		230,757	2.5
Other	96,295	1.4	0		233,727	2.5
Total Expenses	\$1,250,897	17.1 %	\$0	%	\$1,490,257	15.9 %
Net Income	\$376,824	5.2 %	\$0	%	\$692,045	7.3 %
Average Net Income	\$31,402				\$9,106	
Net Income (Loss) from Retail Sales	\$7,157		\$0		\$43,656	
From Drawing Sales	\$0		\$0		\$0	
From Amusement Sales	\$6,342		\$0		\$6,342	
Donated Prizes	0		0		7,331	
Total Number of Sessions	24,233		0		27,359	
Total Attendance	105,134		0		188,961	
Average Attendance	4				7	
<b>Per Player Statistics:</b>						
Gross	\$69.57				\$49.75	
Prizes	\$54.09				\$38.21	
Expenses	\$11.90				\$7.89	
Net Income	\$3.58				\$3.66	

*In general, larger bingo operations have higher wage expense and more depreciation expense.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**Top 10 Bingo by Gross Receipts  
For 2nd Quarter 2011**

*While these top 10 represent only 13.2% of the bingo licensees reporting this quarter, they represent 73.0% of the total gross receipts, and 74.2% of total prizes paid out.*

*These top 10 have 63.4% of the total attendance for bingo.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

**BY GROSS RECEIPTS**

	Gross Receipts	Prizes Paid	Prizes Paid %	Wages	Total Expenses	Net Income	Net Income %
1 40 & 8 # 00099/Vancouver	\$1,169,573	\$826,009	70.6%	\$97,548	\$256,344	\$87,220	7.5%
2 Seattle Junior Hockey/Mountlake Terrace	821,941	664,276	80.8%	50,602	159,026	-1,361	-0.2%
3 Spokane Youth Sports Assn./Spokane	724,074	565,179	78.1%	59,296	132,337	26,946	3.7%
4 Rotary Club/Columbia Center/Kennewick	711,091	523,502	73.6%	62,104	125,127	62,462	8.8%
5 Amvets # 00001/Tacoma	697,550	586,591	84.1%	35,769	98,113	12,846	1.8%
6 Leon Sullivan Health Care Cntr/Renton	619,170	468,729	75.7%	58,531	132,042	18,399	3.0%
7 Gateways For Youth & Families/Tacoma	591,435	486,801	82.3%	26,116	70,530	34,104	5.8%
8 Sister Rebecca Berghoff Fdn./Union Gap	559,119	473,679	84.7%	30,373	93,703	-8,263	-1.5%
9 O I C Of Washington/Yakima	551,249	442,510	80.3%	45,573	106,274	2,465	0.4%
10 Jaycees/Seattle/Tukwila	418,501	322,366	77.0%	34,033	108,669	-12,534	-3.0%
	<u>\$6,863,703</u>	<u>\$5,359,642</u>	<u>78.1%</u>	<u>\$499,945</u>	<u>\$1,282,165</u>	<u>\$222,284</u>	<u>3.2%</u>

**PER PLAYER AVERAGES**

	Attendance	Gross	Expenses	Net Income
1 40 & 8 # 00099/Vancouver	22,948	\$50.97	\$15.42	\$3.80
2 Seattle Junior Hockey/Mountlake Terrace	15,361	53.51	13.65	-0.09
3 Spokane Youth Sports Assn./Spokane	14,482	50.00	13.23	1.86
4 Rotary Club/Columbia Center/Kennewick	14,559	48.84	12.86	4.29
5 Amvets # 00001/Tacoma	10,643	65.54	12.58	1.21
6 Leon Sullivan Health Care Cntr/Renton	11,248	55.05	16.94	1.64
7 Gateways For Youth & Families/Tacoma	9,163	64.55	10.55	3.72
8 Sister Rebecca Berghoff Fdn./Union Gap	2,928	190.96	42.38	-2.82
9 O I C Of Washington/Yakima	10,839	50.86	14.01	0.23
10 Jaycees/Seattle/Tukwila	7,588	55.15	18.81	-1.65
	<u>119,759</u>	<u>\$57.31</u>	<u>\$14.88</u>	<u>\$1.86</u>

Source: Washington State Gambling Commission

**By County**  
For 2nd Quarter 2011

**BINGO**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	11,971	9,542	2,429	233
Benton	2	714,074	524,738	189,336	9,379
Chelan	3	131,169	91,366	39,803	0
Clallam	2	148,732	105,514	43,218	1,252
Clark	7	1,513,431	1,084,033	429,398	21,011
Columbia	0	0	0	0	0
Cowlitz	3	143,816	98,435	45,381	2,326
Douglas	1	67,169	54,649	12,520	0
Ferry	1	512	200	312	0
Franklin	0	0	0	0	0
Garfield	0	0	0	0	0
Grant	4	143,902	108,124	35,778	1,108
Grays Harbor	5	166,105	127,488	38,617	2,959
Island	0	0	0	0	0
Jefferson	2	62,864	52,735	10,129	0
King	12	1,240,050	932,628	307,422	5,150
Kitsap	4	412,581	292,819	119,762	5,927
Kittitas	1	55,379	32,634	22,745	0
Klickitat	0	0	0	0	0
Lewis	0	0	0	0	0
Lincoln	0	0	0	0	0
Mason	2	66,246	43,260	22,986	0
Okanogan	0	0	0	0	0
Pacific	2	123,518	91,642	31,876	1,466
Pend Oreille	0	0	0	0	0
Pierce	7	1,393,477	1,151,217	242,260	458
San Juan	0	0	0	0	0
Skagit	1	27,162	22,848	4,314	0
Skamania	0	0	0	0	0
Snohomish	7	1,067,255	855,203	212,052	4,073
Spokane	1	724,074	565,179	158,895	0
Stevens	1	15,151	12,596	2,555	0
Thurston	1	815	925	-110	38
Wahkiakum	0	0	0	0	0
Walla Walla	1	50,331	37,708	12,623	631
Whatcom	2	9,070	6,525	2,545	37
Whitman	0	0	0	0	0
Yakima	3	1,112,814	917,358	195,456	9,709
<b>Total</b>	<b>76</b>	<b>\$9,401,668</b>	<b>\$7,219,366</b>	<b>\$2,182,302</b>	<b>\$65,757</b>

*Top 3 counties for bingo gross receipts are Clark, Pierce, and King, with a near tie for fourth between Yakima & Snohomish.*

*Top 3 counties for reported bingo taxes to local communities are Clark, Yakima, and Benton.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

# PUNCHBOARD/ PULL-TABS (NONPROFIT)

Revenue  
For 2nd Quarter 2011

Combined reporting of Punchboards and Pull-tabs began in the 3rd quarter of 2005.

Punchboards had decreased to less than one percent of the combined gross receipts total.

About 10% of gross receipts were available to the nonprofit organizations as net income and potentially available for their charitable/nonprofit purposes.

See page 32 for the commercial portion of punchboard / pull-tab activity.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

<b>Combined Totals:</b>		
Gross Receipts	\$9,724,865	100.0 %
Prizes -Cash	6,842,536	70.4
-Merchandise	91,423	0.9
<b>Total Net Receipts</b>	<b>\$2,790,906</b>	<b>28.7 %</b>

Expenses:		
Wages	\$208,462	2.1 %
Supplies	676,204	7.0
License Fee	26,862	0.3
Tax -Local	181,722	1.9
-State	28,393	0.3
-Federal	14,595	0.2
Equipment	2,999	0.0
Over/Short	63,355	0.7
Other Expenses	505,240	5.2
Occupancy	93,564	1.0
<b>Total Expenses</b>	<b>\$1,801,396</b>	<b>18.7 %</b>

<b>Net Income</b>	<b>\$989,510</b>	<b>10.0 %</b>
-------------------	------------------	---------------

Average Net Income \$4,284

Number of Licensees:

- Reporting Activity**	231
- Reporting No Activity	6
- Not Reporting	2
<b>Total</b>	<b>239</b>

\*\* Percent of:

- All PBPT Licensees Reporting Activity	18.6%
- All PBPT Gross Receipts	15.6%

Source: Washington State Gambling Commission

**By County**  
For 2nd Quarter 2011

**PUNCHBOARD/  
PULL-TABS  
(NONPROFIT)**

<b>County</b>	<b>Number of Licensees*</b>	<b>Gross Receipts</b>	<b>Prizes Paid</b>	<b>Net Receipts</b>	<b>Reported Local Tax</b>
Adams	2	\$46,272	\$31,849	\$14,423	\$52
Asotin	2	139,695	98,270	41,425	1,230
Benton	4	459,344	326,450	132,894	9,126
Chelan	5	314,267	227,822	86,445	0
Clallam	4	133,538	91,572	41,966	3,919
Clark	10	882,808	653,305	229,503	22,919
Columbia	1	46,999	31,178	15,821	705
Cowlitz	8	249,104	171,002	78,102	8,146
Douglas	1	6,153	4,059	2,094	0
Ferry	1	23,730	15,226	8,504	475
Franklin	3	90,982	59,718	31,264	3,127
Garfield	0	0	0	0	0
Grant	10	291,392	200,056	91,336	4,220
Grays Harbor	12	375,663	269,960	105,703	7,249
Island	7	344,710	241,826	102,884	3,130
Jefferson	1	5,535	4,978	557	0
King	28	1,245,611	893,275	352,336	31,365
Kitsap	10	275,886	194,758	81,128	11,083
Kittitas	5	119,921	77,095	42,826	778
Klickitat	3	81,481	59,646	21,835	1,019
Lewis	8	135,587	94,081	41,506	0
Lincoln	0	0	0	0	0
Mason	3	153,192	113,514	39,678	7,809
Okanogan	6	227,372	153,433	73,939	487
Pacific	6	560,415	418,546	141,869	10,023
Pend Oreille	1	5,736	4,016	1,720	0
Pierce	16	644,842	464,222	180,620	6,529
San Juan	2	42,560	30,658	11,902	0
Skagit	9	290,078	199,347	90,731	2,695
Skamania	2	35,940	27,658	8,282	133
Snohomish	18	1,124,297	817,689	306,608	20,942
Spokane	13	519,127	358,334	160,793	11,404
Stevens	3	34,630	26,865	7,765	0
Thurston	7	141,786	98,286	43,500	1,926
Wahkiakum	0	0	0	0	0
Walla Walla	3	124,214	98,637	25,577	2,046
Whatcom	6	155,771	117,064	38,707	1,316
Whitman	1	9,946	6,663	3,283	0
Yakima	10	386,281	252,901	133,380	7,869
<b>Total</b>	<b>231</b>	<b>\$9,724,865</b>	<b>\$6,933,959</b>	<b>\$2,790,906</b>	<b>\$181,722</b>

\*Only includes nonprofit licensees reporting activity.

Source: Washington State Gambling Commission

*Top 3 counties for nonprofit punchboard/pull-tab gross receipts and prizes paid are King, Snohomish, and Clark.*

*Top 3 counties for nonprofit punchboard/pull-tab net receipts are also King, Snohomish and Clark.*

*Top 3 counties for nonprofit punchboard/pull-tab reported local taxes are King, Clark, and Snohomish.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

## Revenue For 2nd Quarter 2011

*Raffles paid out nearly 39% of their gross receipts in prizes.*

Gross Receipts	\$1,856,428	100.0 %
Prizes Paid	<u>722,544</u>	<u>38.9</u>
<b>Net Receipts</b>	<b>\$1,133,884</b>	<b>61.1 %</b>
Expenses:		
Taxes - Local	18,037	1.0
Cash (Over)/Short	1,566	0.1

Number Of Licensees Reporting Activity: 150

**Donated Prizes \$257,496**  
(Included In Prizes Paid)

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**By County**  
For 2nd Quarter 2011

**RAFFLES**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts
Adams	3	\$19,165	\$9,125	\$10,040
Asotin	1	6,200	500	5,700
Benton	5	65,087	13,780	51,307
Chelan	6	41,825	25,488	16,337
Clallam	1	49,900	20,500	29,400
Clark	4	43,073	22,278	20,795
Columbia	0	0	0	0
Cowlitz	6	97,579	56,815	40,764
Douglas	0	0	0	0
Ferry	0	0	0	0
Franklin	0	0	0	0
Garfield	0	0	0	0
Grant	7	7,103	3,063	4,040
Grays Harbor	4	4,680	2,342	2,338
Island	4	15,796	3,838	11,958
Jefferson	1	30,300	11,500	18,800
King	31	438,401	155,561	282,840
Kitsap	4	22,798	4,771	18,027
Kittitas	3	11,637	9,416	2,221
Klickitat	1	559	950	-391
Lewis	2	25,106	21,416	3,690
Lincoln	0	0	0	0
Mason	1	865	0	865
Okanogan	1	6,351	3,269	3,082
Pacific	2	2,427	1,180	1,247
Pend Oreille	0	0	0	0
Pierce	13	190,510	91,385	99,125
San Juan	0	0	0	0
Skagit	3	41,788	8,097	33,691
Skamania	2	1,842	801	1,041
Snohomish	16	282,140	76,470	205,670
Spokane	9	83,286	36,711	46,575
Stevens	2	17,126	11,076	6,050
Thurston	3	11,412	3,899	7,513
Wahkiakum	0	0	0	0
Walla Walla	2	72,698	16,756	55,942
Whatcom	2	21,369	14,932	6,437
Whitman	1	1,492	685	807
Yakima	10	243,913	95,940	147,973
<b>Total</b>	<b>150</b>	<b>\$1,856,428</b>	<b>\$722,544</b>	<b>\$1,133,884</b>

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

*Top 3 counties for raffle gross receipts are King, Snohomish, and Yakima.*

*Top 3 counties for raffle prizes paid are King, Yakima, and Pierce.*

*Top 3 counties for raffle net receipts are King, Snohomish, and Yakima.*

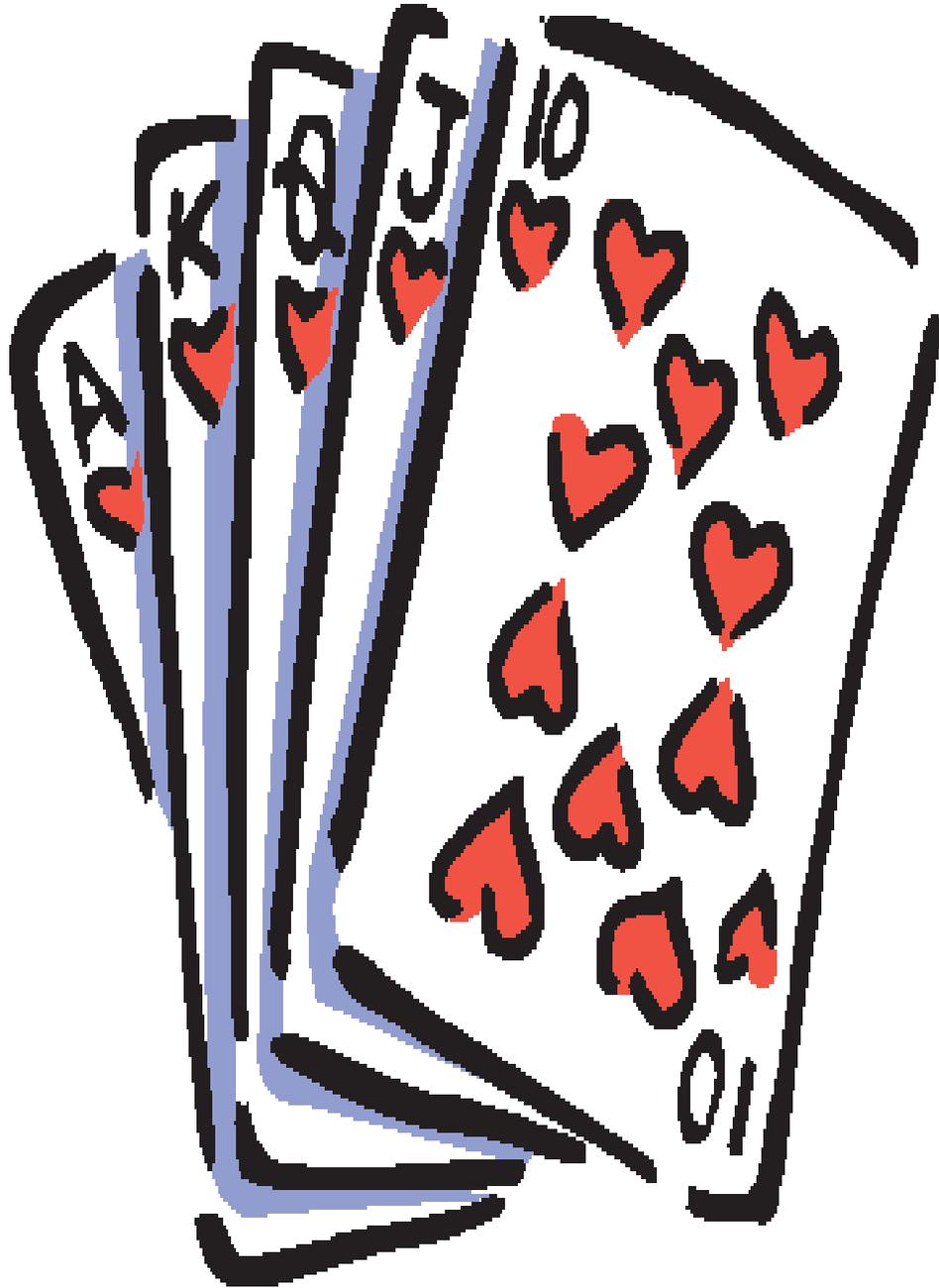
*Top 3 counties for number of raffles are King, Snohomish and Pierce.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

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# Commercial Licensees

See page 4 for summary of all activities.



# COMMERCIAL OVERVIEW

## Summary of Activities

For 2nd Quarter 2011

### This Quarter

For Quarter Ending June 30, 2011

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Commercial Total</u>
Gross Receipts (1)	\$52,492,957	\$61,477,033	\$113,969,990
Prizes (2)	\$37,787,377	\$1,233,141	\$39,020,518
Net Receipts	\$14,705,580	\$60,243,892	\$74,949,472

### Same Quarter Last Year

For Quarter Ending June 30, 2010

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Total</u>
Gross Receipts (1)	\$54,703,070	\$58,130,809	\$112,833,879
Prizes (2)	\$39,800,678	\$1,228,137	\$41,028,815
Net Receipts	\$14,902,392	\$56,902,672	\$71,805,064

*Compared to the same quarter last year, gross receipts for punchboard/pull-tabs decreased, while card rooms increased.*

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- a) chair rental fees,
  - b) per hand fees, rakes and other fees collected in non-house-banked card rooms,
  - c) "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

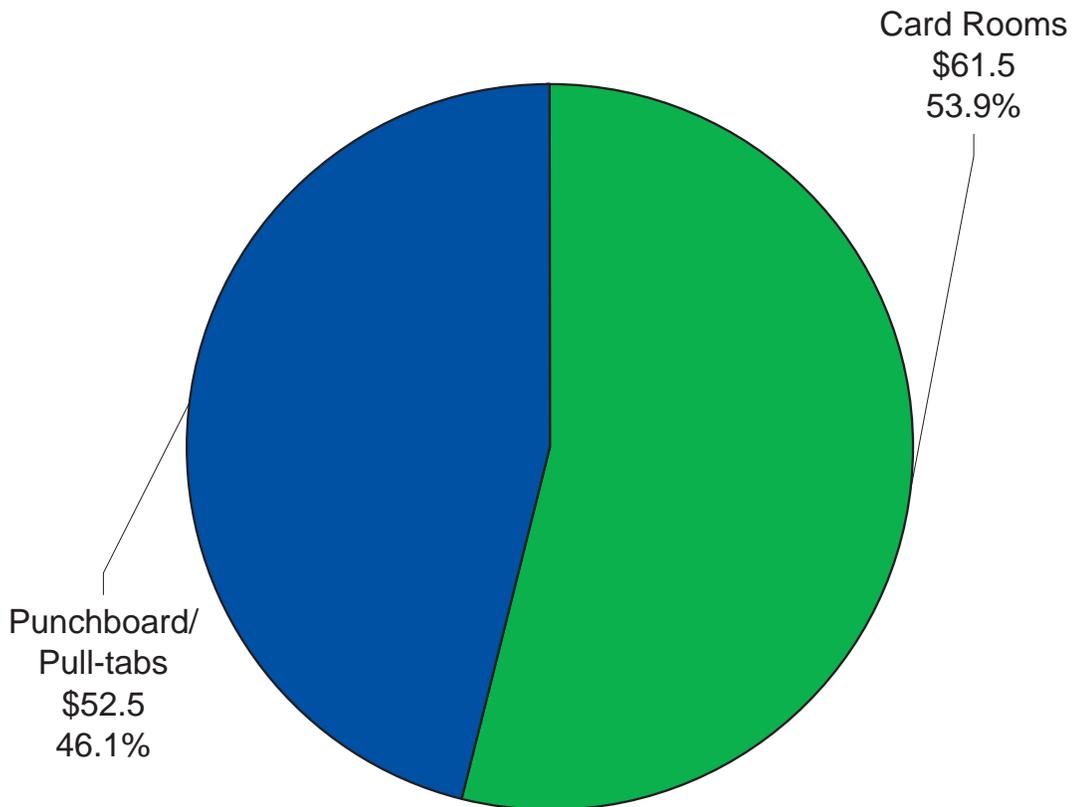
Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

## Distribution of Gross Receipts

By Type of Activity  
For 2nd Quarter 2011

### Commercial Activities (in millions)



*Punchboard/  
pull-tabs and  
card rooms  
each generate  
about half of  
the commercial  
sector's gross  
receipts.*

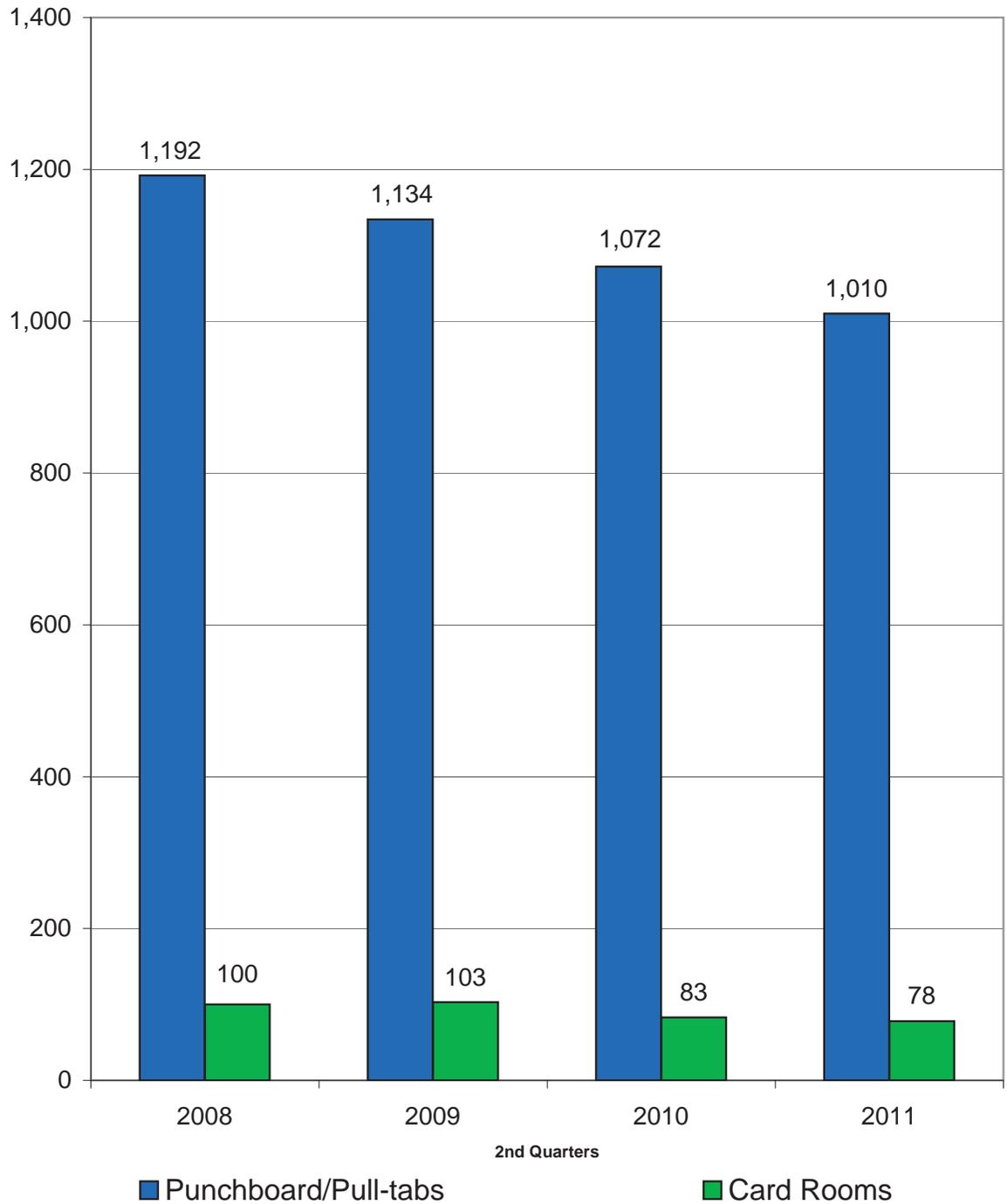
Source: Washington State Gambling Commission

# COMMERCIAL OVERVIEW

## Number of Licenses For 2nd Quarters

*The number of punchboard/pull-tab licenses continues to decrease.*

*The number of commercial card room licenses reporting activity decreased, compared with the same quarter last year.*

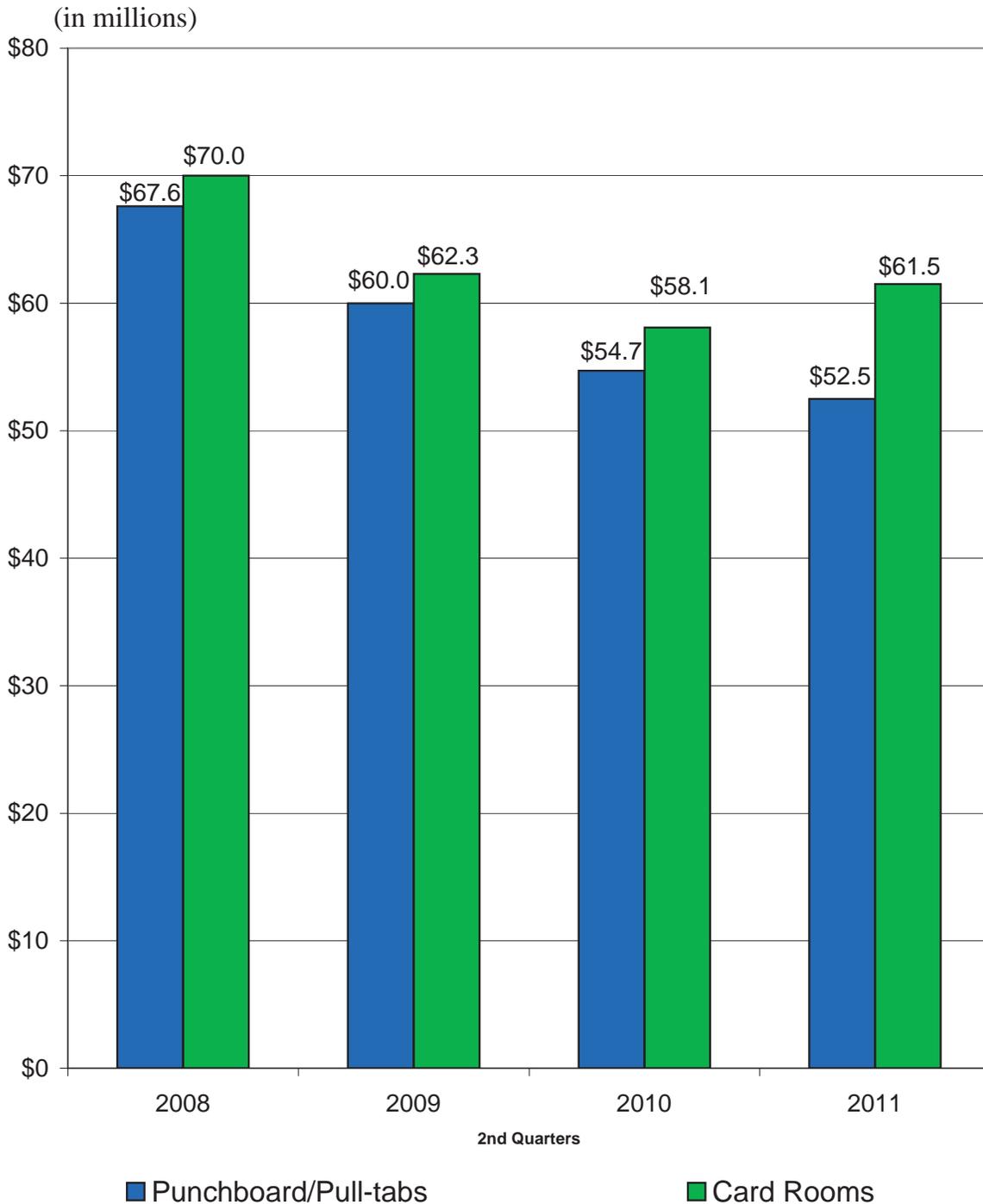


Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

## Gross Receipts For 2nd Quarters

# COMMERCIAL OVERVIEW



*Gross receipts for punchboard/pull-tabs decreased, compared to the same quarter of last year.*

*Card room gross receipts increased, since the same quarter last year.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

**PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)**

**Revenue**  
For 2nd Quarter 2011

<b>Combined Totals:</b>		
Gross Receipts	\$52,492,957	100.0 %
Prizes -Cash	37,469,684	71.4
-Merchandise	317,693	0.6
Total Net Receipts	\$14,705,580	28.0 %

Reported Local Gambling Tax	1,721,622	3.3 %
Over/Short	596,918	1.1

Number Of Commercial Licenses:		
- Reporting Activity**	1,010	
- Reporting No Activity	43	
- Not Reporting	70	
Total	1,123	

** Percent Of:	
- All PBPT Licenses Reporting Activity	81.4%
- All PBPT Gross Receipts	84.4%

*See page 22 for the nonprofit portion of punch-board pull-tab activity.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

Source: Washington State Gambling Commission

By County  
For 2nd Quarter 2011

PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	3	\$14,257	\$9,828	\$4,429	\$76
Asotin	4	61,005	40,708	20,297	1,109
Benton	26	1,742,416	1,204,682	537,734	49,289
Chelan	20	886,851	628,986	257,865	5,884
Clallam	9	172,323	119,671	52,652	4,152
Clark	41	1,568,641	1,070,931	497,710	75,004
Columbia	1	6,838	3,935	2,903	103
Cowlitz	22	863,935	590,922	273,013	43,137
Douglas	7	461,411	338,061	123,350	341
Ferry	1	24,124	16,097	8,027	1,040
Franklin	8	211,176	133,291	77,885	10,561
Garfield	0	0	0	0	0
Grant	14	1,082,337	807,969	274,368	23,161
Grays Harbor	37	989,106	761,362	227,744	24,468
Island	8	279,432	193,421	86,011	953
Jefferson	3	54,749	34,157	20,592	0
King	202	13,798,415	10,120,395	3,678,020	576,064
Kitsap	42	1,932,223	1,383,960	548,263	61,106
Kittitas	13	486,349	344,236	142,113	6,579
Klickitat	6	142,801	96,825	45,976	1,723
Lewis	24	777,564	515,527	262,037	9,140
Lincoln	2	11,352	7,741	3,611	64
Mason	14	442,419	312,790	129,629	21,950
Okanogan	9	235,468	159,733	75,735	230
Pacific	12	306,621	202,997	103,624	10,003
Pend Oreille	7	21,425	11,632	9,793	88
Pierce	142	9,099,434	6,675,227	2,424,207	315,689
San Juan	4	84,253	60,029	24,224	317
Skagit	22	708,224	501,498	206,726	15,723
Skamania	1	6,241	3,880	2,361	82
Snohomish	93	6,341,314	4,540,397	1,800,917	260,097
Spokane	81	3,372,737	2,487,471	885,266	50,712
Stevens	13	148,350	99,478	48,872	431
Thurston	45	2,451,653	1,770,787	680,866	71,651
Wahkiakum	0	0	0	0	0
Walla Walla	6	202,437	143,155	59,282	4,277
Whatcom	26	1,514,876	1,079,550	435,326	22,122
Whitman	2	19,967	14,452	5,515	0
Yakima	40	1,970,233	1,301,596	668,637	54,296
Total	<u>1,010</u>	<u>\$52,492,957</u>	<u>\$37,787,377</u>	<u>\$14,705,580</u>	<u>\$1,721,622</u>

\*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

*Top 3 counties for commercial punchboard/pull-tab gross receipts are King, Pierce, and Snohomish.*

*Top 3 counties for prizes paid and net receipts are also King, Pierce, and Snohomish.*

*King also had the highest in reported local taxes, followed by Pierce and Snohomish.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

# CARD ROOMS

## Revenue For 2nd Quarter 2011

	House-Banked Licenses		Non House-Banked Licenses		Total Licenses	
Gross Receipts (1)	\$61,024,901	100.0 %	\$452,132	100.0 %	\$61,477,033	100.0 %
Prizes (2) -Cash	548,404	0.9	14,771	3.3	563,175	0.9
-Merchandise	665,727	1.1	4,239	0.9	669,966	1.1
Net Receipts	\$59,810,770	98.0 %	\$433,122	95.8 %	\$60,243,892	98.0 %
Reported Local Gambling Tax	5,897,790	9.7 %	40,880	9.0 %	5,938,670	9.7 %
Number Of Commercial Licensees (3):						
- Reporting Activity**	63		15		78	
- Reporting No Activity	1		5		6	
- Not Reporting	4		0		4	
Total	68		20		88	
** Percent Of:						
- Licenses	78.8%		21.3%		100.0%	
- Gross Receipts	99.3%		0.7%		100.0%	

### Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- chair rental fees,
  - per hand fees, rakes and other fees collected in non-house-banked card rooms,
  - "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.
- (3) Reported activity includes only those card rooms licensed to collect fees or operate house-banked card games (Commercial classes B, C, E, F, or house-banked licenses). Excludes small nonprofit card rooms, if any (Classes A, B or C).

Source: Washington State Gambling Commission

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

**By County**  
For 2nd Quarter 2011

**CARD ROOMS**

<b>County</b>	<b>Number of Licensees*</b>	<b>Gross Receipts</b>	<b>Prizes Paid</b>	<b>Net Receipts</b>	<b>Reported Local Tax</b>
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	321,092	10,107	310,985	19,266
Benton	3	1,891,009	38,823	1,852,186	189,452
Chelan	0	0	0	0	0
Clallam	0	0	0	0	0
Clark	4	8,676,775	76,800	8,599,975	867,677
Columbia	0	0	0	0	0
Cowlitz	1	784,179	545	783,634	88,159
Douglas	3	879,115	17,205	861,910	69,694
Ferry	0	0	0	0	0
Franklin	1	1,658,165	37,303	1,620,862	165,816
Garfield	0	0	0	0	0
Grant	1	584,883	0	584,883	58,166
Grays Harbor	0	0	0	0	0
Island	2	135,162	0	135,162	0
Jefferson	1	3,554	0	3,554	0
King	23	26,400,655	525,728	25,874,927	2,633,776
Kitsap	3	1,295,647	45,579	1,250,068	35,094
Kittitas	2	363,768	317	363,451	23,006
Klickitat	1	12,222	319	11,903	214
Lewis	0	0	0	0	0
Lincoln	0	0	0	0	0
Mason	0	0	0	0	0
Okanogan	1	1,844	0	1,844	0
Pacific	0	0	0	0	0
Pend Oreille	0	0	0	0	0
Pierce	8	6,376,814	109,355	6,267,459	630,043
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	6	5,049,147	94,483	4,954,664	495,682
Spokane	7	2,504,670	158,038	2,346,632	250,808
Stevens	0	0	0	0	0
Thurston	2	1,365,057	42,670	1,322,387	100,848
Wahkiakum	0	0	0	0	0
Walla Walla	1	277,346	15,408	261,938	20,955
Whatcom	1	592,715	0	592,715	59,271
Whitman	1	313,843	0	313,843	31,384
Yakima	5	1,989,371	60,461	1,928,910	199,359
<b>Total</b>	<b>78</b>	<b>\$61,477,033</b>	<b>\$1,233,141</b>	<b>\$60,243,892</b>	<b>\$5,938,670</b>

*King leads all counties by a substantial amount for gross receipts from card rooms.*

*After King, the counties with the most gross receipts are Clark, Pierce, and Snohomish.*

*King operators reported over \$2.6 million in local taxes from their card rooms.*

*Clark operators reported over \$800,000 in local taxes from their card rooms.*

*Pierce operators reported over \$600,000 in local taxes.*

*Snohomish operators reported nearly \$500,000 in local taxes.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

\*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Washington State Gambling Commission  
Financial Reporting Services  
4565 7th Avenue SE  
P. O. Box 42400  
Olympia, Washington 98504-2400  
1-800-345-2529, extension 3476  
Locally (360) 486-3476  
[www.wsgc.wa.gov](http://www.wsgc.wa.gov)

12-27-11