

# GAMBLING STATISTICS FOR JULY - SEPTEMBER 2010



Our Mission: Protect the  
Public by Ensuring that  
Gambling is Legal & Honest



Rick Day, Director

## Washington State Gambling Commission

*The Gambling Commission was created in 1973.  
See RCW 9.46 and WAC 230 for rules governing  
gambling activity in the State of Washington.*

*Search tools are available on our agency web site at  
[www.wsgc.wa.gov](http://www.wsgc.wa.gov) (Rules & Laws on home page menu).*

*Our Mission: - Protect the public by ensuring that gambling is legal and honest.*

*Our Vision: - We will maintain public confidence by*

- Conducting a fair and effective gambling regulatory and enforcement program*
- Investigating illegal activities*
- Building positive partnerships and relationships*
- Providing a workplace that allows employees to excel at their jobs*
- Anticipating and responding to the evolving gambling industry.*

*Our Values: - We Value Integrity, Professionalism, Respect and Diversity.*

*Our Goals:*

- Detect and remove the criminal element from gambling*
- Maintain a regulatory environment that promotes compliance*
- Develop, retain and value our employees*
- Provide accurate and timely information to the legislature, public and other stakeholders*
- Pursue improvements and innovations in agency programs and processes.*

*Please feel free to explore our web site and give your feedback regarding our reports.*

*You may contact us by email at [FinancialReporting@wsgc.wa.gov](mailto:FinancialReporting@wsgc.wa.gov) or by mail at:*

*Washington State Gambling Commission, Attention: Financial Reporting Services  
P. O. Box 42400, Olympia, WA 98504-2400*

*We hope you'll find the following information useful.*

*Sincerely,*

A handwritten signature in black ink that reads "Rick Day". The signature is written in a cursive style with a large, stylized "R" and "D".

# TABLE OF CONTENTS

## OVERVIEW

Gambling Trends	4
Distribution of Activities	5
Number of Licenses	6
Gross Receipts	7
By County	8
Manufacturers & Distributors	9

## NONPROFIT OVERVIEW

Summary of Activities	12
Number of Licenses	13
Gross Receipts	14
Breakdown of Gross Receipts	15
Distribution of Gross Receipts	16
<b>BINGO</b>	
Overview	17
Smaller Bingo Operations	18
Larger Bingo Operations	19
Top 10 Gross Receipts + Per Player Averages	20
By County	21
<b>PUNCHBOARD/PULL-TABS</b>	
Revenue	22
By County	23
<b>RAFFLES</b>	
Revenue	24
By County	25

## COMMERCIAL OVERVIEW

Summary of Activities	28
Distribution of Gross Receipts	29
Number of Licenses	30
Gross Receipts	31
<b>PUNCHBOARD/PULL-TABS</b>	
Revenue	32
By County	33
<b>CARD ROOMS</b>	
Revenue	34
By County	35

# OVERVIEW

## Gambling Trends For 3rd Quarter 2010 (Does not include tribal figures.)

Overall gambling receipts in the state decreased since last quarter, and decreased since the same quarter in the prior year.

Nonprofit gross receipts declined in most areas, but seasonally increased in the gross receipts of raffles.

Variations occur in the number of annual reports received in any one quarter.

Commercial punchboard/pull-tab gross receipts were down from the prior quarter and also down since the same quarter in the prior year.

Card room gross receipts decreased from last quarter, and were down from the prior year.

	Gross Receipts in 3rd Qtr 2010 (in millions)	Since Last Quarter	Over Last 4 Quarters (since 3rd Qtr 2009)
<b>Total Licensed Gambling</b> (see pages 5 - 9 for details) 1,538 licenses, down -5.1% since last quarter.	\$124.2	-8.2% DOWN ↓	-6.3% DOWN ↓
<b>Charitable &amp; Nonprofit Gambling</b> (see pages 12 - 16 for details)			
<b>Bingo</b> (see pages 17 - 21 for details) 59 licenses, down -18.1% since last quarter.	\$9.2	-8.1% DOWN ↓	-6.1% DOWN ↓
<b>Punchboard/Pull-tabs</b> (see pages 22 - 23 for details) 232 licenses, down -3.3% since last quarter.	\$10.0	-6.1% DOWN ↓	-9.5% DOWN ↓
<b>Raffles</b> (see pages 24 - 25 for details) 123 licenses, down -10.2% since last quarter.	\$1.9	5.1% UP ↑	36.9% UP ↑
<b>Commercial Gambling</b> (see pages 28 - 31 for details)			
<b>Punchboard/Pull-tabs</b> (see pages 32 - 33 for details) 1,040 licenses, down -3.0% since last quarter.	\$51.9	-5.1% DOWN ↓	-3.9% DOWN ↓
<b>Card Rooms</b> (see pages 34 - 35 for details) 79 licenses, down -4.8% since last quarter.	\$51.2	-11.9% DOWN ↓	-9.2% DOWN ↓

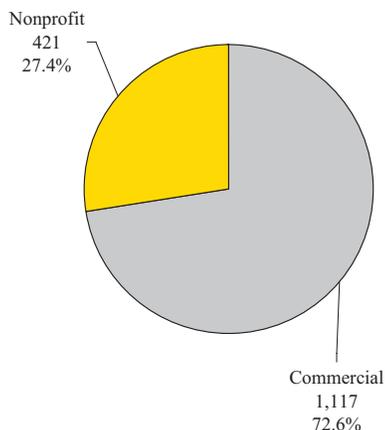
Source: Washington State Gambling Commission

Distribution of Activities

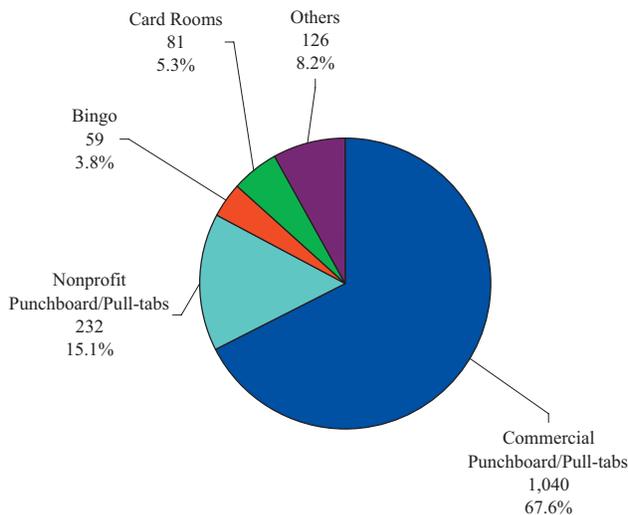
For 3rd Quarter 2010  
(Does not include tribal figures.)

Number of Licenses

By segment

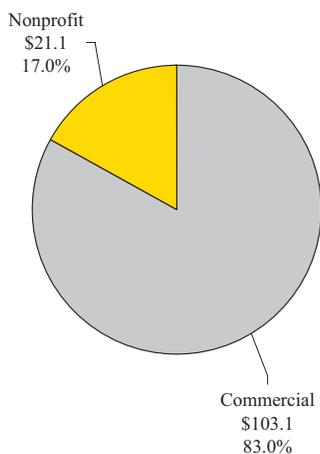


By activity

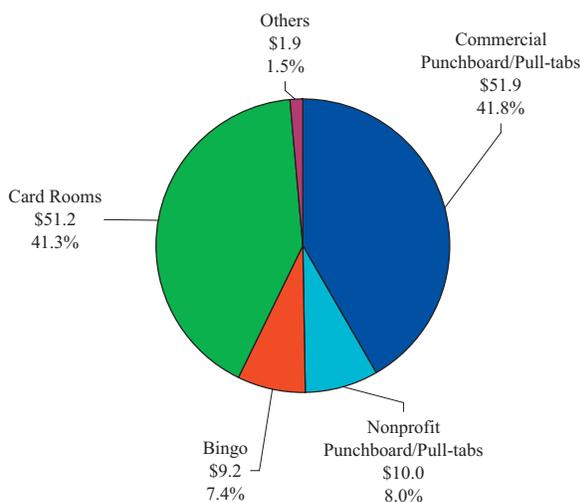


Gross Receipts  
(in millions)

By segment



By activity



The Commission continues to issue more licenses for punchboard/pull-tab than for any other activity.

Punchboard/pull-tabs produce more gross receipts overall. However, card room gross receipts are greater per operator.

Commercial activities are almost three-fourths of the licenses and over four-fifths of licensed gambling gross receipts.

Nonprofits generate nearly the same amount of gross receipts from bingo as from punchboard/pull-tabs.

“Others” includes raffles and fund raising events.

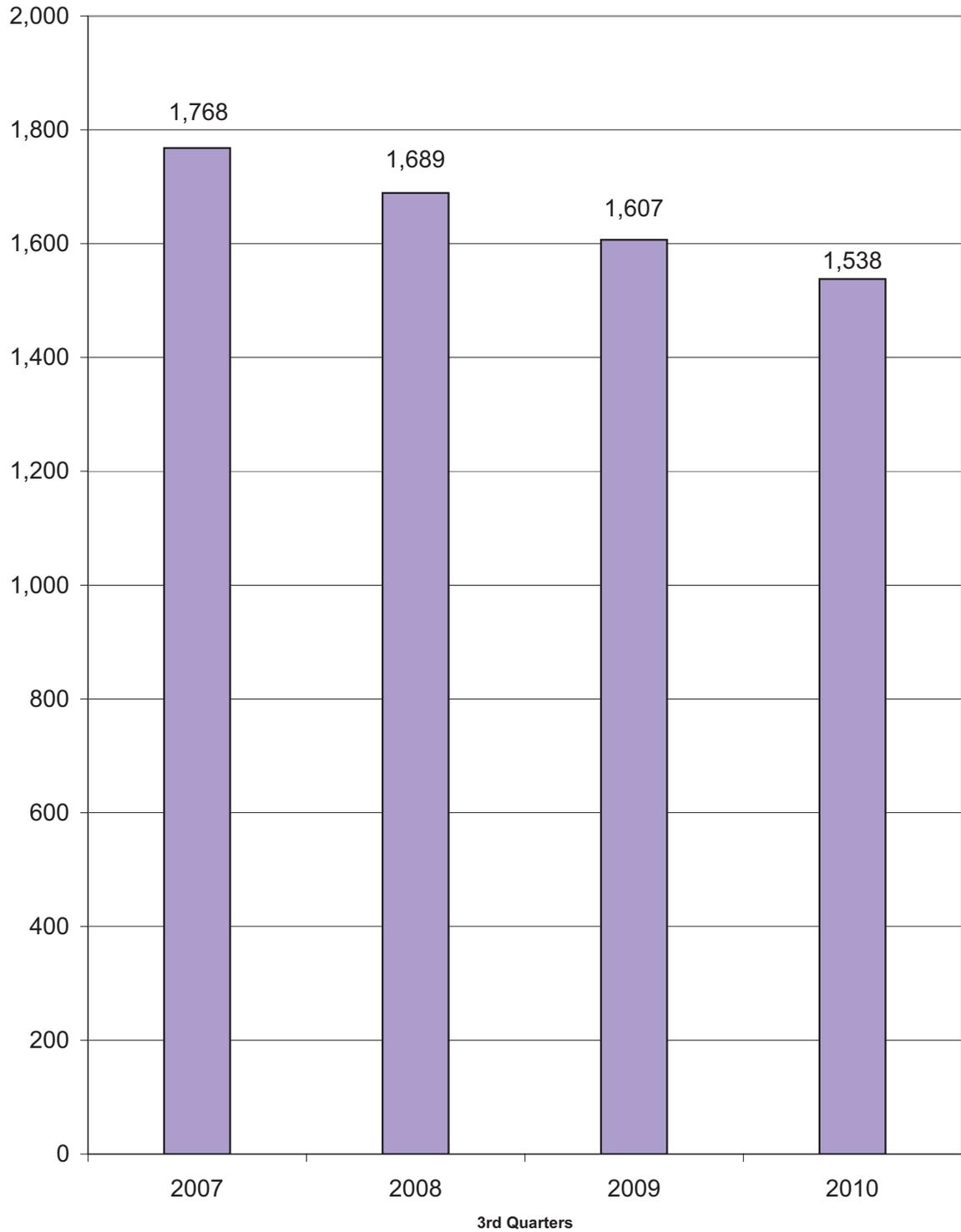
[Please Note: Amusement Games are only listed annually, in the fiscal year booklet.]

Detail may not add to totals, due to rounding.

Source: Washington State Gambling Commission

## Number of Licenses For 3rd Quarters (Only includes licensees reporting activity.)

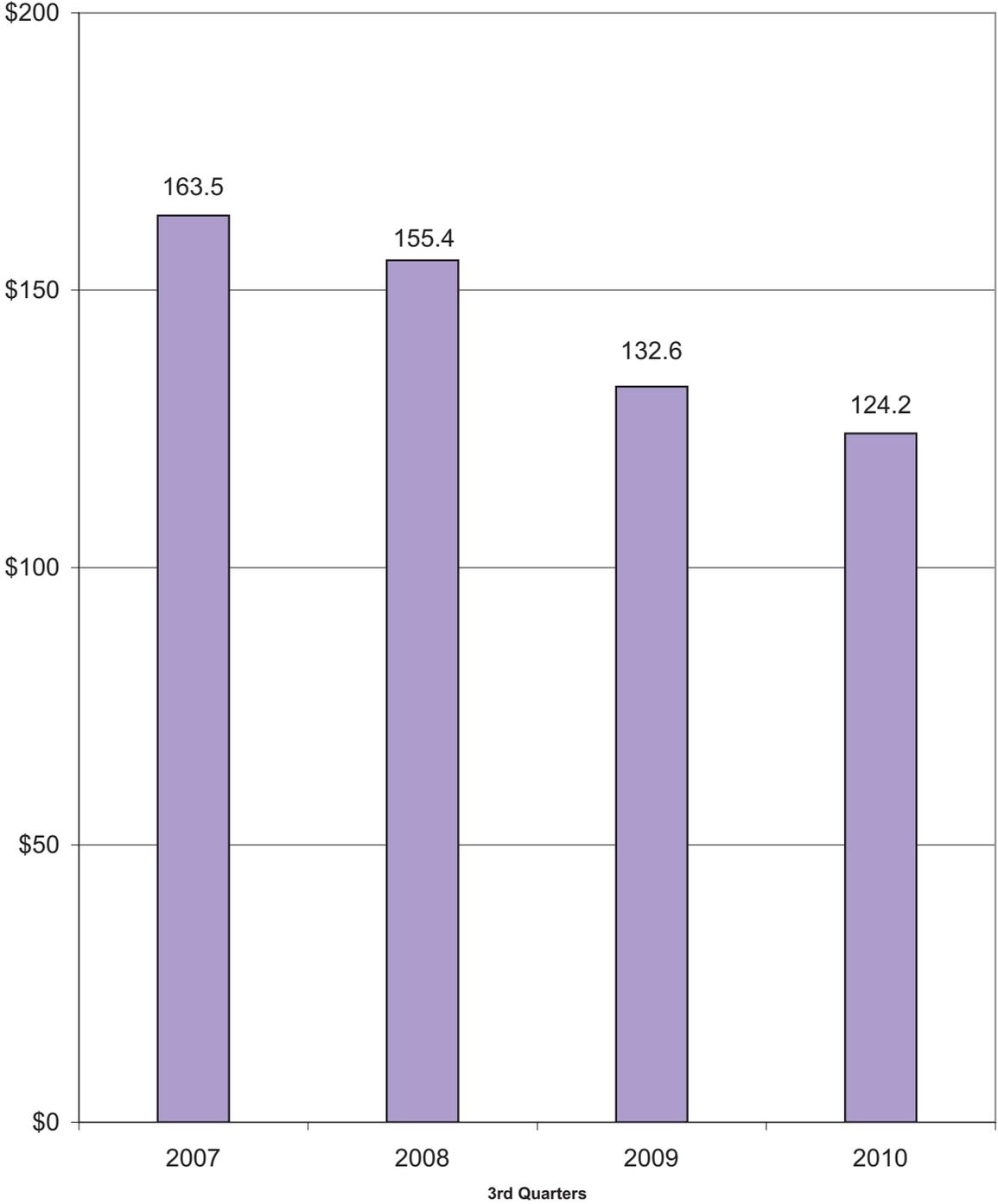
*The number of licensees reporting activity has continued to decrease.*



Source: Washington State Gambling Commission

Gross Receipts  
For 3rd Quarters  
(only includes licensees reporting activity)

(in millions)



*Third quarter gross receipts decreased from 2009 levels.*

Source: Washington State Gambling Commission

# OVERVIEW

## By County For 3rd Quarter 2010

The top three counties for gross receipts are King, Pierce, and Snohomish.

King, Pierce, and Snohomish also had the most prizes paid out.

Top three net receipts are King, Pierce and Clark.

One operator may hold more than one gambling license, since a different license is generally required for each activity.

Revenues are for gambling activity only, and do not reflect expenses for either the gambling or non-gambling portions of the organization's activities.

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	25,591	18,720	6,871	343
Benton	4	728,499	552,284	176,215	8,423
Chelan	2	152,839	81,311	71,528	0
Clallam	4	205,997	139,179	66,818	1,234
Clark	5	1,469,173	1,103,593	365,580	18,025
Columbia	0	0	0	0	0
Cowlitz	3	178,306	119,269	59,037	2,946
Douglas	0	0	0	0	0
Ferry	0	0	0	0	0
Franklin	0	0	0	0	0
Garfield	0	0	0	0	0
Grant	2	93,724	69,281	24,443	900
Grays Harbor	3	154,784	115,726	39,058	1,815
Island	1	105,914	90,982	14,932	748
Jefferson	0	0	0	0	0
King	7	1,142,501	891,123	251,378	3,929
Kitsap	4	525,116	343,900	181,216	8,747
Kittitas	0	0	0	0	0
Klickitat	0	0	0	0	0
Lewis	0	0	0	0	0
Lincoln	0	0	0	0	0
Mason	0	0	0	0	0
Okanogan	1	6,455	4,760	1,695	0
Pacific	0	0	0	0	0
Pend Oreille	0	0	0	0	0
Pierce	5	1,353,397	1,109,909	243,488	1,561
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	4	1,008,455	788,091	220,364	6,449
Spokane	4	747,925	559,901	188,024	0
Stevens	1	2,545	3,000	-455	0
Thurston	1	60,692	38,216	22,476	2,248
Wahkiakum	0	0	0	0	0
Walla Walla	3	76,882	62,013	14,869	754
Whatcom	1	61,106	39,100	22,006	0
Whitman	0	0	0	0	0
Yakima	3	1,133,899	903,719	230,180	13,216
<b>Total</b>	<b>59</b>	<b>\$9,233,800</b>	<b>\$7,034,077</b>	<b>\$2,199,723</b>	<b>\$71,338</b>

Source: Washington State Gambling Commission

-- MANUFACTURERS --		
<b>Gross Sales to:</b>		
<b>Distributors</b>		
Pull-tabs + Punchboards	2,841,475	6.3
Casino Gaming Equipment + Other	<u>17,731,800</u>	<u>39.0</u>
Sold to distributors	\$20,573,275	45.3 %
<b>Non-Distributors</b>		
Sold to non-distributors	<u>24,849,441</u>	<u>54.7</u>
Total Sales	<u><u>\$45,422,716</u></u>	<u><u>100.0 %</u></u>
Number of Licensees Reporting Activity	34	

-- DISTRIBUTORS --		
<b>Gross Sales to:</b>		
<b>Operators</b>		
Pull-tabs + Punchboards	3,982,758	78.7
Casino Gaming Equipment + Other	<u>1,079,603</u>	<u>21.3</u>
Total sales (1)	<u><u>\$5,062,361</u></u>	<u><u>100.0 %</u></u>
Number of Licensees Reporting Activity	33	

(1) Sales of \$88,684 from distributors to other distributors are excluded.

This page intentionally left blank.

# Nonprofit Licensees

See page 4 for summary of all activities.



# NONPROFIT OVERVIEW

## Summary of Activities For 3rd Quarter 2010

*A few years ago, bingo brought in more gross receipts for nonprofit organizations than other types of nonprofit gambling activities.*

*The nonprofit punchboard/pull-tab gross receipts are now larger than those from bingo.*

*Punchboard/pull-tabs also generate more in net receipts for the nonprofit.*

*Two of the four nonprofit card rooms reported activity this quarter.*

### This Quarter

For Quarter Ending September 30, 2010

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$9,233,800	\$9,957,190	\$6,446	\$1,873,634	\$15,972	\$21,087,042
Prizes Paid	\$7,034,077	\$7,069,469	\$0	\$777,390	\$0	\$14,880,936
Net Receipts	\$2,199,723	\$2,887,721	\$6,446	\$1,096,244	\$15,972	\$6,206,106

### Same Quarter Last Year

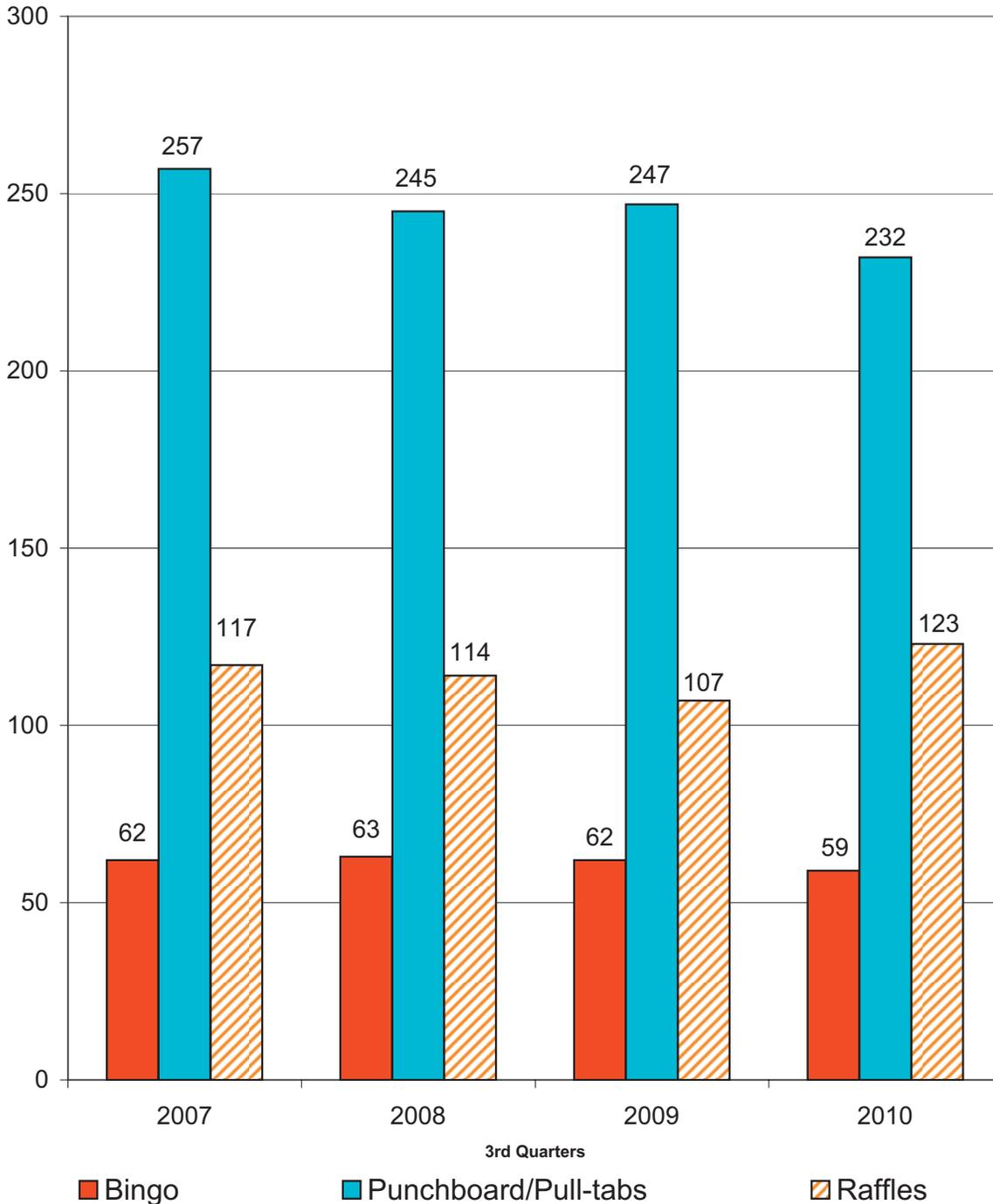
For Quarter Ending September 30, 2009

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$9,829,143	\$11,007,143	\$4,059	\$1,368,796	\$14,677	\$22,223,818
Prizes Paid	\$7,305,045	\$7,867,341	\$0	\$623,127	\$380	\$15,795,893
Net Receipts	\$2,524,098	\$3,139,802	\$4,059	\$745,669	\$14,297	\$6,427,925

Source: Washington State Gambling Commission

## Number of Licenses For 3rd Quarters

# NONPROFIT OVERVIEW



*There have been more raffle licenses than bingo licenses reporting activity, starting in about 2003.*

*The greatest number of nonprofit licenses continues to be for punchboard/pull-tabs.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

# NONPROFIT OVERVIEW

## Gross Receipts For 3rd Quarters

*There are more punchboard/pull-tab licenses, which now also generate more gross receipts for the nonprofit organizations than bingo does.*

*Historically, the high point for bingo gross receipts in a third quarter occurred in 1994 with \$50.4 million.*

*Gross receipts continue to decline for both bingo and punchboard/pull-tabs.*

*Only includes licensees reporting activity.*



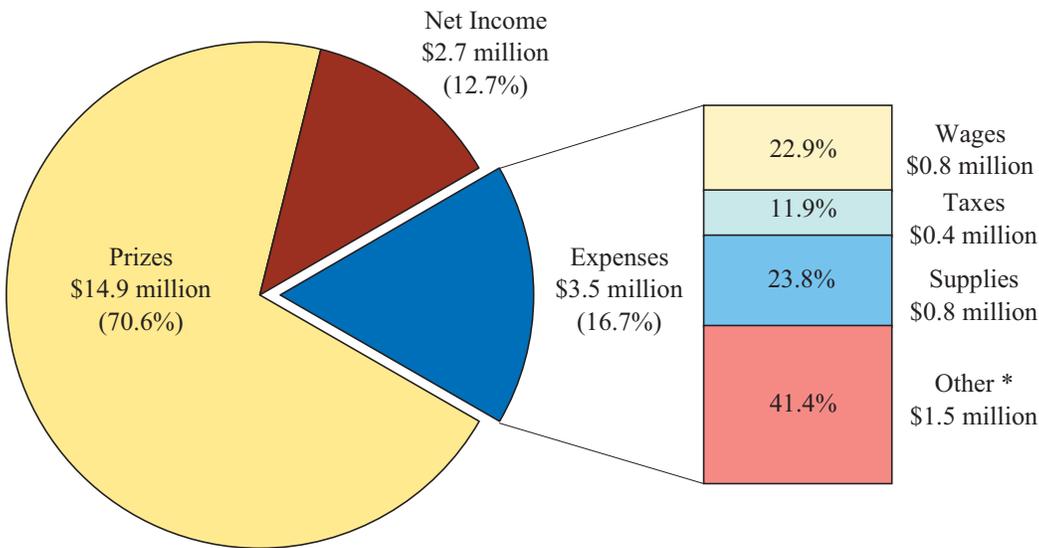
Source: Washington State Gambling Commission

# Breakdown of Gross Receipts

For 3rd Quarter 2010

# NONPROFIT OVERVIEW

## Gross Receipts \$21.1 million



*Over 70% of nonprofit gambling receipts went out as prizes.*

*Over 12% of gross receipts were available to go toward the stated purposes of the average nonprofit/charitable organization.*

\* Other expenses include rent, depreciation, advertising, contract services, cash over/short, etc.

\* Class A-C Bingo expenses estimated, since most expenses are no longer requested from Bingo classes A-C.

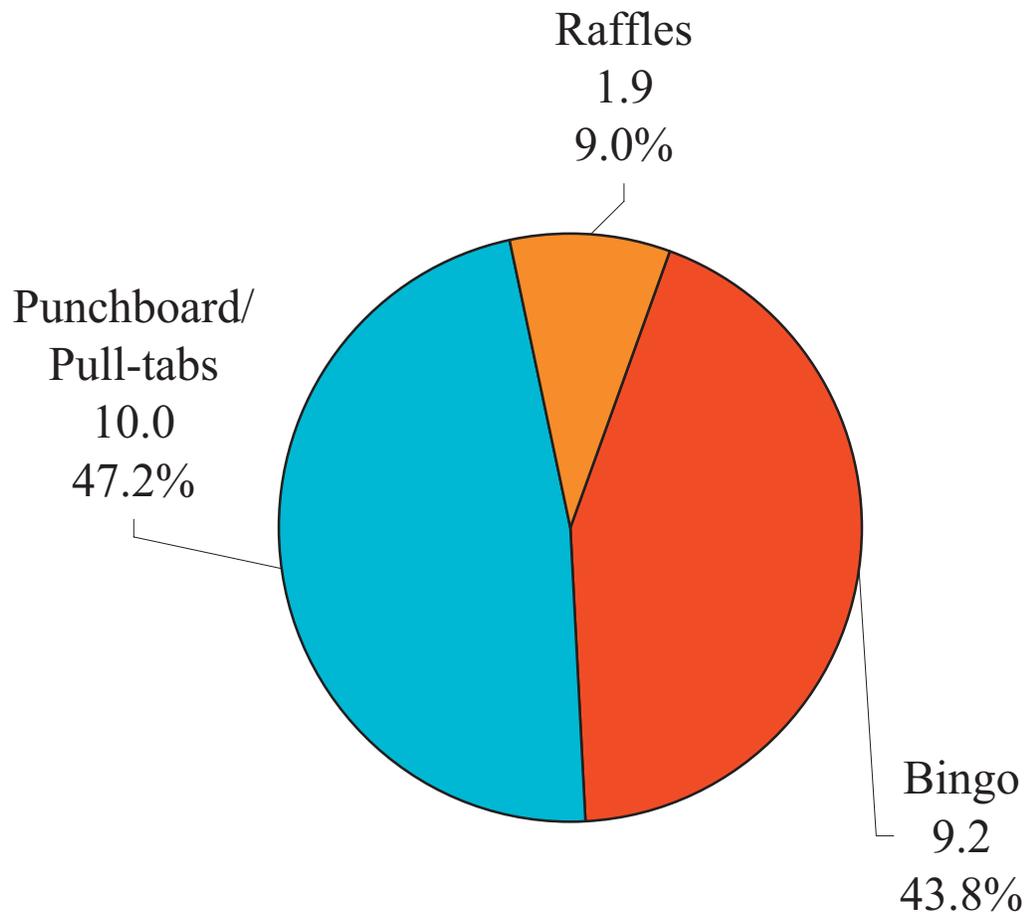
Source: Washington State Gambling Commission

*Detail may not add to totals, due to rounding.*

**Distribution of Gross Receipts**

By Type of Activity  
For 3rd Quarter 2010

**Nonprofit Activities**  
(in millions)



*Punchboard/  
Pull-tabs generate  
more in gross  
receipts for the  
nonprofit  
organizations than  
bingo does.*

Source: Washington State Gambling Commission

**Overview**  
For 3rd Quarter 2010

*Nearly four-fifths of bingo licenses are for smaller bingo operations (classes A-E).*

*Bingo operations that are mid-size (annual receipts of over \$650,000 but less than \$5,000,000) brought in over four-fifths of the total bingo gross receipts.*

*The mid-size bingo (class F-J) operators also reported over one-third of the net income.*

Class	Gross Receipts Range	Number Reporting	PERCENT OF		
			Licenses	Gross	Net Income
A-C (Annual)*	\$1-\$150,000	33	55.9%	9.6%	38.2%
D-E (Quarterly)	\$150,001-\$650,000	14	23.7%	9.7%	25.7%
F-J (Quarterly)	\$650,001-\$5,000,000	12	20.3%	80.7%	36.1%
K-S (Quarterly)	Greater than \$5,000,000	0	0.0%	0.0%	0.0%
Total Licensees Reporting Activity		59			

\* Only includes annual activity reports for license years expiring during this quarter.

\* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C. [Detail may not add to totals, due to rounding.]

## Revenue

### Smaller Bingo Operations For 3rd Quarter 2010

Class Definitions, Yearly Gross	ANNUAL REPORTS \$1-\$150,000 CLASS A - C		QUARTERLY REPORTS \$150,001-\$650,000 CLASS D - E	
Gross Receipts	\$884,801	100.0 %	\$893,583	100.0 %
Prizes Paid - Cash	600,967	67.9	652,548	73.0
- Merchandise	0	0.0	180	0.0
Net Receipts	\$283,834	32.1 %	\$240,855	27.0 %
<b>Expenses:</b>				
Wages			\$52,345	5.9 %
Supplies			19,068	2.1
License Fee			3,731	0.4
Taxes - Local	\$8,090	0.9 %	10,179	1.1
- State			4,203	0.5
- Federal			3,425	0.4
Building - Rent			11,348	1.3
- Depreciation			1,698	0.2
Equipment - Rent/Depreciation			796	0.1
Other *	88,480	10.0	8,101	0.9
Total Expenses	\$96,570	10.9 %	\$114,894	12.9 %
Net Income	\$187,264	21.2 %	\$125,961	14.1 %
Average Net Income	\$5,675		\$8,997	
Net Income (Loss) from Retail Sales	\$24,798		\$3,693	
From Drawing Sales	\$0		\$0	
From Amusement Sales	\$0		\$0	
Donated Prizes	6,666		0	
Total Number of Sessions	1,489		427	
Total Attendance	53,612		22,761	
Average Attendance	36		53	
<b>Per Player Statistics:</b>				
Gross	\$16.50		\$39.26	
Prizes	\$11.21		\$28.68	
Expenses	\$1.80		\$5.05	
Net Income	\$3.49		\$5.53	

\* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

*In general, smaller bingo operations have lower expenses and little or no depreciation.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**Revenue**  
Larger Bingo Operations  
For 3rd Quarter 2010

Class Definitions, Yearly Gross	QUARTERLY REPORTS					
	\$650,001-\$5,000,000		> \$5,000,000		TOTAL	
	CLASS F - J		CLASS K - S		LICENSES	
Gross Receipts	\$7,455,416	100.0 %	\$0	%	\$9,233,800	100.0 %
Prizes Paid - Cash	5,768,829	77.3	0		7,022,344	76.1
- Merchandise	11,553	0.2	0		11,733	0.1
Net Receipts	\$1,675,034	22.5 %	\$0	%	\$2,199,723	23.8 %
<b>Expenses:</b>						
Wages	\$579,839	7.8 %	\$0	%	\$632,184	6.8 %
Supplies	108,605	1.5	0		127,673	1.4
License Fee	22,965	0.3	0		26,696	0.3
Taxes - Local	53,069	0.7	0		71,338	0.8
- State	61,063	0.8	0		65,266	0.7
- Federal	43,535	0.6	0		46,960	0.5
Building - Rent	96,796	1.3	0		108,144	1.2
- Depreciation	34,106	0.5	0		35,804	0.4
Equipment - Rent/Depreciation	266,857	3.6	0		267,653	2.9
Other	230,970	3.0	0		327,551	3.5
Total Expenses	\$1,497,805	20.1 %	\$0	%	\$1,709,269	18.5 %
Net Income	\$177,229	2.4 %	\$0	%	\$490,454	5.3 %
Average Net Income	\$14,769				\$8,313	
Net Income (Loss) from Retail Sales	\$10,359		\$0		\$38,850	
From Drawing Sales	\$0		\$0		\$0	
From Amusement Sales	\$4,817		\$0		\$4,817	
Donated Prizes	0		0		6,666	
Total Number of Sessions	1,543		0		3,459	
Total Attendance	138,692		0		215,065	
Average Attendance	90				62	
<b>Per Player Statistics:</b>						
Gross	\$53.76				\$42.93	
Prizes	\$41.68				\$32.71	
Expenses	\$10.80				\$7.95	
Net Income	\$1.28				\$2.28	

*In general, larger bingo operations have higher wage expense and more depreciation expense.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**Top 10 Bingo by Gross Receipts  
For 3rd Quarter 2010**

*While these top 10 represent only 16.9% of the bingo licensees reporting this quarter, they represent 74.1% of the total gross receipts, and 75.9% of total prizes paid out.*

*These top 10 have 59.8% of the total attendance for bingo.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

**BY GROSS RECEIPTS**

	Gross Receipts	Prizes Paid	Prizes Paid %	Wages	Other Expenses	Net Income	Net Income %
1 40 & 8 # 00099/Vancouver	\$1,119,894	\$820,688	73.3%	\$81,686	\$251,402	\$47,804	4.3%
2 Seattle Jr. Hockey Assn./Mountlake Terrace	852,409	668,929	78.5%	47,909	168,426	15,054	1.8%
3 Amvets # 00001/Tacoma	759,307	616,336	81.2%	39,206	111,631	31,340	4.1%
4 Spokane Youth Sports Assn./Spokane	720,457	534,795	74.2%	64,758	142,314	43,348	6.0%
5 Rotary Club/Columbia Center/Kennewick	701,027	532,561	76.0%	66,859	139,780	28,686	4.1%
6 Ruth Dykeman Children'S Center/Renton	620,863	506,603	81.6%	53,706	147,536	-33,276	-5.4%
7 Sister Rebecca Berghoff Fdn./Union Gap	599,234	468,056	78.1%	54,062	126,043	5,135	0.9%
8 O I C Of Washington/Yakima	532,202	434,431	81.6%	55,892	118,536	-20,765	-3.9%
9 Gateways For Youth & Families/Tacoma	502,235	435,322	86.7%	24,176	61,684	5,229	1.0%
10 Jaycees/Seattle/Tukwila	433,371	319,908	73.8%	37,367	103,794	9,669	2.2%
	<u>\$6,840,999</u>	<u>\$5,337,629</u>	<u>78.0%</u>	<u>\$525,621</u>	<u>\$1,371,146</u>	<u>\$132,224</u>	<u>1.9%</u>

**PER PLAYER AVERAGES**

	Attendance	Gross	Expenses	Net Income
1 40 & 8 # 00099/Vancouver	22,652	\$49.44	\$14.70	\$2.11
2 Seattle Jr. Hockey Assn./Mountlake Terrace	16,155	52.76	13.39	0.93
3 Amvets # 00001/Tacoma	11,599	65.46	13.00	2.70
4 Spokane Youth Sports Assn./Spokane	14,860	48.48	13.93	2.92
5 Rotary Club/Columbia Center/Kennewick	14,366	48.80	14.38	2.00
6 Ruth Dykeman Children'S Center/Renton	11,212	55.37	17.95	-2.97
7 Sister Rebecca Berghoff Fdn./Union Gap	10,737	55.81	16.77	0.48
8 O I C Of Washington/Yakima	10,820	49.19	16.12	-1.92
9 Gateways For Youth & Families/Tacoma	8,342	60.21	10.29	0.63
10 Jaycees/Seattle/Tukwila	7,817	55.44	18.06	1.24
	<u>128,560</u>	<u>\$53.21</u>	<u>\$14.75</u>	<u>\$1.03</u>

Source: Washington State Gambling Commission

**By County**  
For 3rd Quarter 2010

**BINGO**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	25,591	18,720	6,871	343
Benton	4	728,499	552,284	176,215	8,423
Chelan	2	152,839	81,311	71,528	0
Clallam	4	205,997	139,179	66,818	1,234
Clark	5	1,469,173	1,103,593	365,580	18,025
Columbia	0	0	0	0	0
Cowlitz	3	178,306	119,269	59,037	2,946
Douglas	0	0	0	0	0
Ferry	0	0	0	0	0
Franklin	0	0	0	0	0
Garfield	0	0	0	0	0
Grant	2	93,724	69,281	24,443	900
Grays Harbor	3	154,784	115,726	39,058	1,815
Island	1	105,914	90,982	14,932	748
Jefferson	0	0	0	0	0
King	7	1,142,501	891,123	251,378	3,929
Kitsap	4	525,116	343,900	181,216	8,747
Kittitas	0	0	0	0	0
Klickitat	0	0	0	0	0
Lewis	0	0	0	0	0
Lincoln	0	0	0	0	0
Mason	0	0	0	0	0
Okanogan	1	6,455	4,760	1,695	0
Pacific	0	0	0	0	0
Pend Oreille	0	0	0	0	0
Pierce	5	1,353,397	1,109,909	243,488	1,561
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	4	1,008,455	788,091	220,364	6,449
Spokane	4	747,925	559,901	188,024	0
Stevens	1	2,545	3,000	-455	0
Thurston	1	60,692	38,216	22,476	2,248
Wahkiakum	0	0	0	0	0
Walla Walla	3	76,882	62,013	14,869	754
Whatcom	1	61,106	39,100	22,006	0
Whitman	0	0	0	0	0
Yakima	3	1,133,899	903,719	230,180	13,216
<b>Total</b>	<b>59</b>	<b>\$9,233,800</b>	<b>\$7,034,077</b>	<b>\$2,199,723</b>	<b>\$71,338</b>

*Top 3 counties for bingo gross receipts are Clark, Pierce, and a near tie for third with King & Yakima.*

*Top 3 counties for reported bingo taxes to local communities are Clark, Yakima, and Kitsap.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

# PUNCHBOARD/ PULL-TABS (NONPROFIT)

Revenue  
For 3rd Quarter 2010

Combined reporting of Punchboards and Pull-tabs began in the 3rd quarter of 2005.

Punchboards had decreased to less than one percent of the combined gross receipts total.

Over 10% of gross receipts are available to the nonprofit organizations as net income and potentially available for their charitable/nonprofit purposes.

See page 32 for the commercial portion of punchboard / pull-tab activity.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

<b>Combined Totals:</b>		
Gross Receipts	\$9,957,190	100.0 %
Prizes -Cash	6,997,818	70.3
-Merchandise	71,651	0.7
<b>Total Net Receipts</b>	<b>\$2,887,721</b>	<b>29.0 %</b>
Expenses:		
Wages	\$175,871	1.8 %
Supplies	712,212	7.2
License Fee	20,884	0.2
Tax -Local	196,230	2.0
-State	21,928	0.2
-Federal	14,577	0.1
Equipment	1,713	0.0
Over/Short	69,689	0.7
Other Expenses	500,116	5.0
Occupancy	98,299	1.0
<b>Total Expenses</b>	<b>\$1,811,519</b>	<b>18.2 %</b>
<b>Net Income</b>	<b>\$1,076,202</b>	<b>10.8 %</b>
Average Net Income	\$4,639	
Number of Licensees:		
- Reporting Activity**	232	
- Reporting No Activity	7	
- Not Reporting	22	
<b>Total</b>	<b>261</b>	
** Percent of:		
- All PBPT Licensees Reporting Activity	18.2%	
- All PBPT Gross Receipts	16.1%	

Source: Washington State Gambling Commission

**By County**  
For 3rd Quarter 2010

**PUNCHBOARD/  
PULL-TABS  
(NONPROFIT)**

<b>County</b>	<b>Number of Licensees*</b>	<b>Gross Receipts</b>	<b>Prizes Paid</b>	<b>Net Receipts</b>	<b>Reported Local Tax</b>
Adams	2	\$39,175	\$27,597	\$11,578	\$236
Asotin	1	105,809	72,483	33,326	1,000
Benton	5	431,239	312,074	119,165	8,720
Chelan	5	292,651	200,587	92,064	0
Clallam	5	193,452	132,837	60,615	5,643
Clark	10	898,998	657,096	241,902	26,114
Columbia	1	41,531	28,187	13,344	623
Cowlitz	9	285,134	186,268	98,866	10,179
Douglas	1	9,793	5,312	4,481	0
Ferry	1	49,558	36,018	13,540	991
Franklin	2	93,281	31,018	62,263	2,983
Garfield	0	0	0	0	0
Grant	10	287,332	194,515	92,817	4,910
Grays Harbor	12	472,907	340,056	132,851	8,181
Island	7	381,914	275,474	106,440	2,243
Jefferson	2	8,498	5,611	2,887	0
King	27	1,289,164	922,740	366,424	38,946
Kitsap	8	203,285	148,450	54,835	5,491
Kittitas	5	137,758	94,206	43,552	928
Klickitat	3	71,316	51,613	19,703	830
Lewis	8	167,475	113,055	54,420	0
Lincoln	0	0	0	0	0
Mason	4	230,235	174,325	55,910	7,504
Okanogan	6	182,949	129,883	53,066	339
Pacific	6	554,571	404,558	150,013	13,158
Pend Oreille	1	8,194	6,706	1,488	0
Pierce	17	603,955	435,380	168,575	5,022
San Juan	2	64,293	48,155	16,138	0
Skagit	9	369,559	273,068	96,491	3,167
Skamania	2	8,685	5,126	3,559	199
Snohomish	18	1,124,506	796,587	327,919	28,887
Spokane	13	562,332	395,152	167,180	9,991
Stevens	3	38,261	30,434	7,827	11
Thurston	7	133,600	91,548	42,052	1,646
Wahkiakum	0	0	0	0	0
Walla Walla	2	69,826	54,840	14,986	1,199
Whatcom	6	181,020	138,097	42,923	1,187
Whitman	2	24,745	16,458	8,287	0
Yakima	10	340,189	233,955	106,234	5,902
<b>Total</b>	<b>232</b>	<b>\$9,957,190</b>	<b>\$7,069,469</b>	<b>\$2,887,721</b>	<b>\$196,230</b>

*Top 3 counties for nonprofit punchboard/pull-tab gross receipts and prizes paid are King, Snohomish, and Clark.*

*Top 3 counties for nonprofit punchboard/pull-tab net receipts are King, Snohomish and Clark.*

*Top 3 counties for nonprofit punchboard/pull-tab reported local taxes are also King, Snohomish, and Clark.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

\*Only includes nonprofit licensees reporting activity.

Source: Washington State Gambling Commission

## Revenue For 3rd Quarter 2010

*Raffles paid out  
over 41% of  
their gross  
receipts in prizes.*

Gross Receipts	\$1,873,634	100.0 %
Prizes Paid	<u>777,390</u>	<u>41.5</u>
<b>Net Receipts</b>	<b>\$1,096,244</b>	<b>58.5 %</b>

Expenses:		
Taxes - Local	3,795	0.2
Cash (Over)/Short	4,673	0.2

Number Of Licensees Reporting Activity: 123

<b>Donated Prizes</b>	<b>\$295,936</b>
(Included In Prizes Paid)	

*Revenue & expenses  
are for gambling  
activity only and  
do not reflect all  
operating costs of the  
non-gambling  
portions of the  
nonprofit business or  
organization.*

Source: Washington State Gambling Commission

**By County**  
For 3rd Quarter 2010

**RAFFLES**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts
Adams	0	\$0	\$0	\$0
Asotin	2	15,149	6,770	8,379
Benton	10	277,837	94,867	182,970
Chelan	2	12,186	4,883	7,303
Clallam	2	728	999	-271
Clark	6	46,419	16,989	29,430
Columbia	0	0	0	0
Cowlitz	2	10,239	2,985	7,254
Douglas	2	1,852	11,679	-9,827
Ferry	1	1,377	648	729
Franklin	1	9,205	1,500	7,705
Garfield	0	0	0	0
Grant	1	1,190	788	402
Grays Harbor	5	31,776	12,036	19,740
Island	2	8,149	7,627	522
Jefferson	0	0	0	0
King	28	328,596	176,378	152,218
Kitsap	5	103,294	43,379	59,915
Kittitas	1	5,760	2,649	3,111
Klickitat	1	621	1,053	-432
Lewis	2	18,680	17,350	1,330
Lincoln	0	0	0	0
Mason	1	2,967	1,220	1,747
Okanogan	2	21,617	2,650	18,967
Pacific	2	14,554	5,250	9,304
Pend Oreille	0	0	0	0
Pierce	8	434,751	110,182	324,569
San Juan	0	0	0	0
Skagit	3	19,905	13,040	6,865
Skamania	0	0	0	0
Snohomish	11	94,627	47,248	47,379
Spokane	10	291,791	135,040	156,751
Stevens	2	2,048	1,552	496
Thurston	4	51,765	26,118	25,647
Wahkiakum	0	0	0	0
Walla Walla	3	27,613	11,307	16,306
Whatcom	1	23,870	14,963	8,907
Whitman	1	1,578	720	858
Yakima	2	13,490	5,520	7,970
<b>Total</b>	<b>123</b>	<b>\$1,873,634</b>	<b>\$777,390</b>	<b>\$1,096,244</b>

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

*Top 3 counties for raffle gross receipts are Pierce, King, and Spokane.*

*Top 3 counties for raffle prizes paid are King, Spokane, and Pierce.*

*Top 3 counties for raffle net receipts are Pierce, Benton, and a near tie between Spokane and King.*

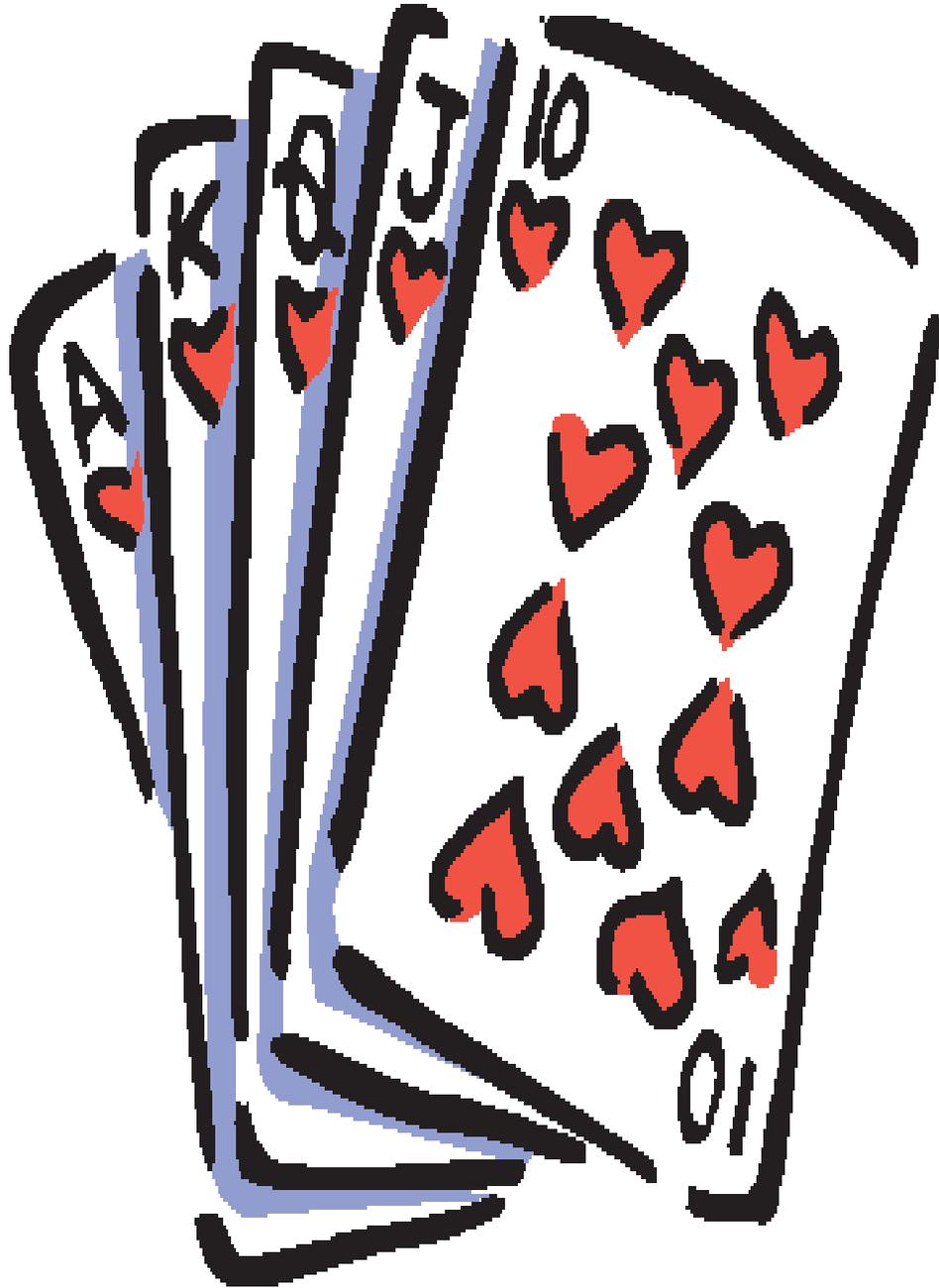
*Top 3 counties for number of raffles are King, Snohomish and a tie between Benton and Spokane.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

This page intentionally left blank.

# Commercial Licensees

See page 4 for summary of all activities.



# COMMERCIAL OVERVIEW

## Summary of Activities For 3rd Quarter 2010

### This Quarter

For Quarter Ending September 30, 2010

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Commercial Total</u>
Gross Receipts (1)	\$51,911,679	\$51,217,702	\$103,129,381
Prizes (2)	\$37,728,200	\$1,262,574	\$38,990,774
Net Receipts	\$14,183,479	\$49,955,128	\$64,138,607

### Same Quarter Last Year

For Quarter Ending September 30, 2009

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Total</u>
Gross Receipts (1)	\$53,992,088	\$56,399,070	\$110,391,158
Prizes (2)	\$39,067,298	\$1,089,124	\$40,156,422
Net Receipts	\$14,924,790	\$55,309,946	\$70,234,736

*Compared to the same quarter last year, gross receipts for punchboard/pull-tabs and card rooms each decreased.*

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- a) chair rental fees,
  - b) per hand fees, rakes and other fees collected in non-house-banked card rooms,
  - c) "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

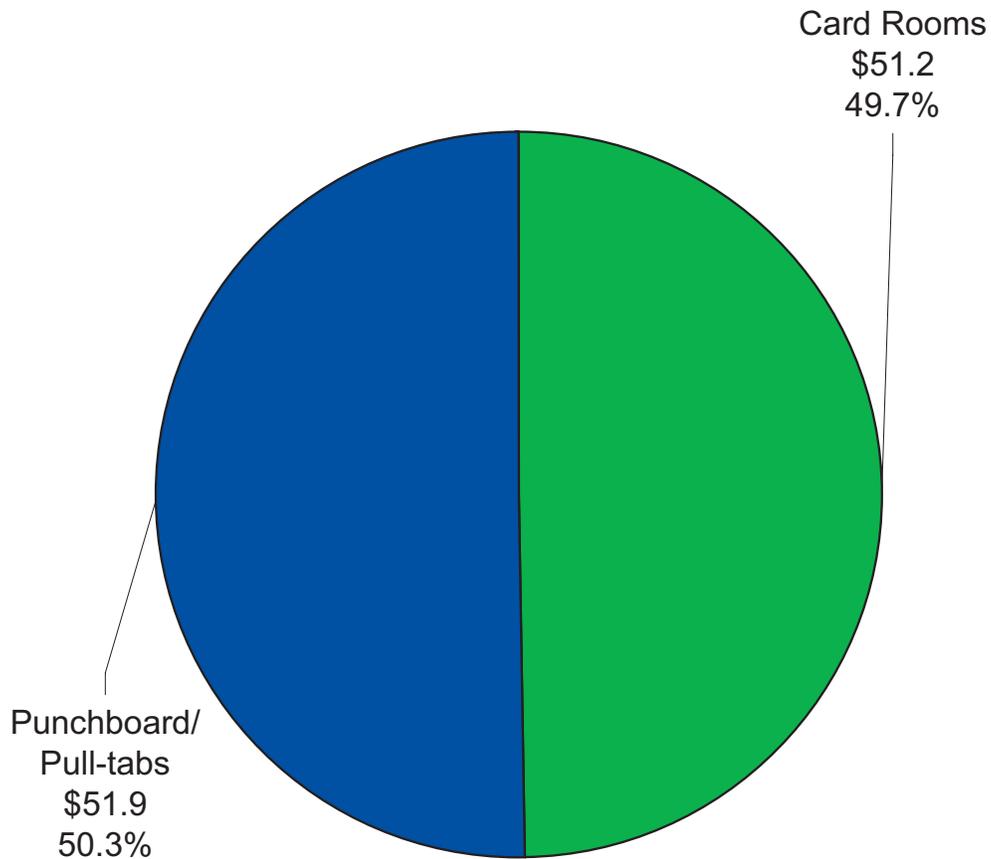
- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

## Distribution of Gross Receipts

By Type of Activity  
For 3rd Quarter 2010

# COMMERCIAL OVERVIEW

### Commercial Activities (in millions)



*Punchboard/  
pull-tabs and  
card rooms  
each generate  
about half of  
the commercial  
sector's gross  
receipts.*

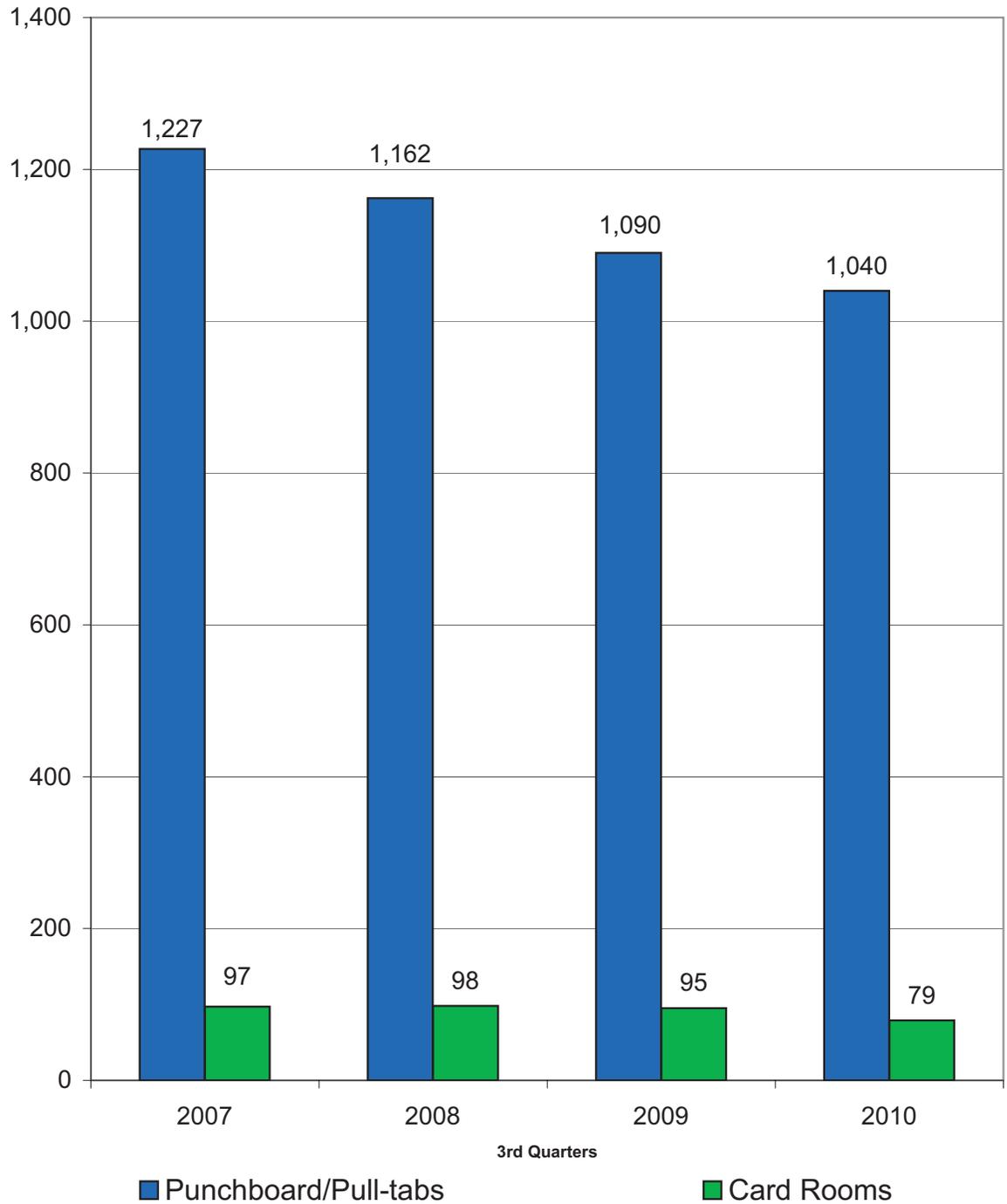
Source: Washington State Gambling Commission

# COMMERCIAL OVERVIEW

## Number of Licenses For 3rd Quarters

*The number of punchboard/pull-tab licenses continues to decrease.*

*The number of commercial card room licenses reporting activity decreased, compared with the same quarter last year.*

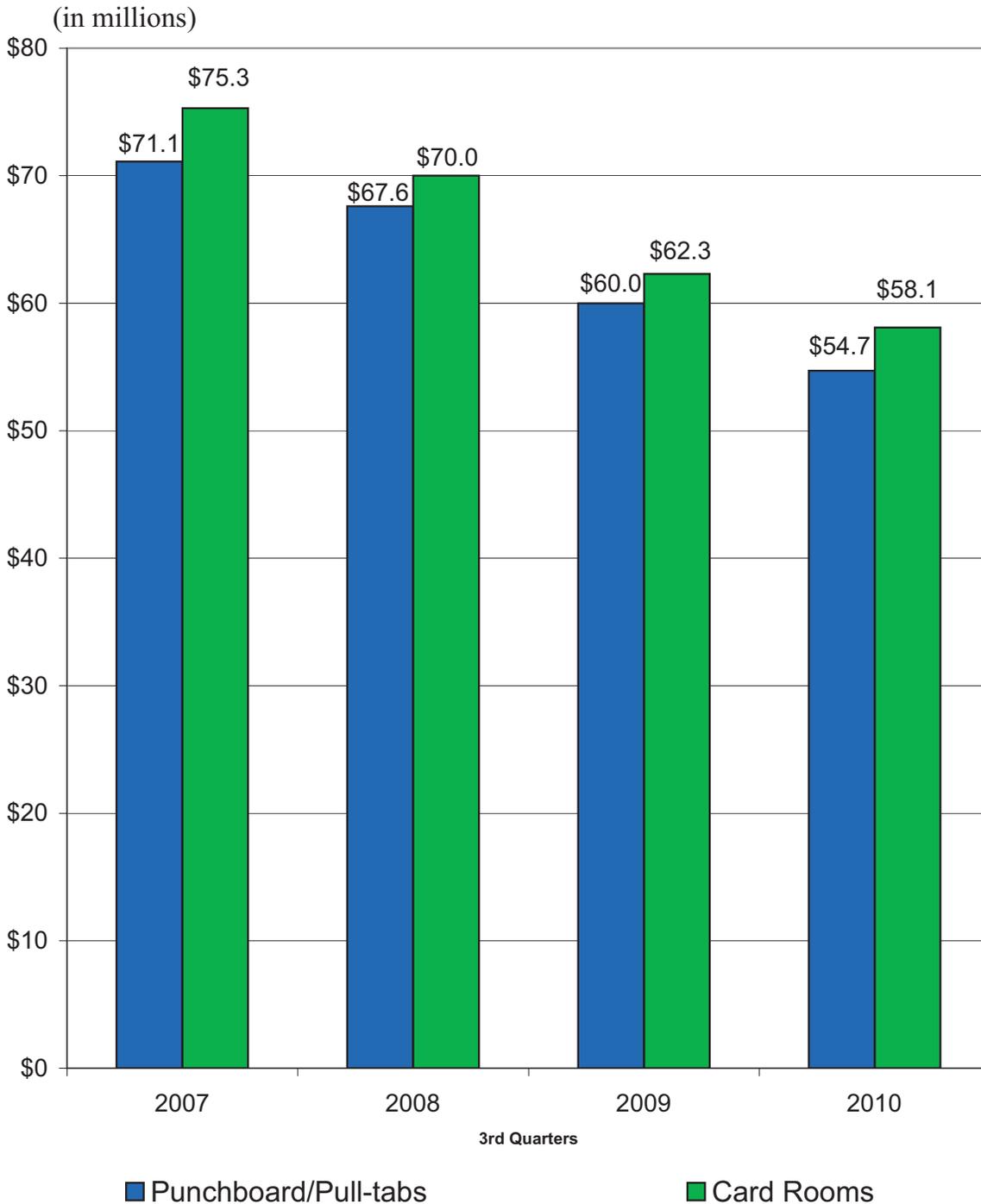


Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

**Gross Receipts**  
For 3rd Quarters

**COMMERCIAL  
OVERVIEW**



*Gross receipts for punchboard/pull-tabs decreased, compared to the third quarter of last year.*

*Card room gross receipts also decreased, since the same quarter last year.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

**PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)**

**Revenue**  
For 3rd Quarter 2010

<b>Combined Totals:</b>		
Gross Receipts	\$51,911,679	100.0 %
Prizes -Cash	37,225,266	71.7
-Merchandise	<u>502,934</u>	<u>1.0</u>
Total Net Receipts	\$14,183,479	27.3 %

Reported Local Gambling Tax	1,762,484	3.4 %
Over/Short	549,363	1.1

Number Of Commercial Licenses:		
- Reporting Activity**	1,040	
- Reporting No Activity	36	
- Not Reporting	<u>63</u>	
Total	1,139	

** Percent Of:		
- All PBPT Licenses Reporting Activity	81.8%	
- All PBPT Gross Receipts	83.9%	

*See page 22 for the nonprofit portion of punch-board pull-tab activity.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

Source: Washington State Gambling Commission

By County  
For 3rd Quarter 2010

PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	2	\$13,555	\$10,133	\$3,422	\$0
Asotin	4	73,158	47,018	26,140	1,211
Benton	26	1,515,824	1,050,080	465,744	54,488
Chelan	20	889,407	644,194	245,213	4,524
Clallam	9	189,110	133,360	55,750	3,940
Clark	47	1,528,960	1,055,860	473,100	73,694
Columbia	1	5,432	3,482	1,950	81
Cowlitz	26	920,054	621,951	298,103	56,202
Douglas	8	474,505	356,284	118,221	480
Ferry	2	30,086	18,740	11,346	490
Franklin	11	213,986	148,768	65,218	10,556
Garfield	0	0	0	0	0
Grant	14	1,003,155	737,496	265,659	21,290
Grays Harbor	37	1,026,924	710,291	316,633	26,415
Island	9	285,697	198,883	86,814	1,009
Jefferson	4	52,481	30,804	21,677	0
King	204	13,488,367	10,057,908	3,430,459	594,666
Kitsap	40	1,982,065	1,412,890	569,175	61,470
Kittitas	12	474,813	328,688	146,125	6,403
Klickitat	6	145,999	102,089	43,910	2,198
Lewis	25	747,376	518,255	229,121	10,925
Lincoln	3	25,143	16,780	8,363	95
Mason	12	497,725	357,838	139,887	25,027
Okanogan	12	319,707	208,805	110,902	243
Pacific	11	315,161	212,036	103,125	9,420
Pend Oreille	7	29,807	32,696	-2,889	175
Pierce	147	8,813,186	6,479,031	2,334,155	334,516
San Juan	5	95,666	66,418	29,248	146
Skagit	24	853,814	607,391	246,423	13,984
Skamania	1	6,189	4,000	2,189	80
Snohomish	92	5,774,967	4,180,271	1,594,696	233,458
Spokane	85	3,343,484	2,442,489	900,995	56,745
Stevens	13	155,675	108,657	47,018	357
Thurston	47	2,723,663	2,037,486	686,177	82,734
Wahkiakum	0	0	0	0	0
Walla Walla	6	183,587	130,637	52,950	4,092
Whatcom	25	1,919,526	1,434,372	485,154	22,595
Whitman	3	32,561	23,941	8,620	0
Yakima	40	1,760,864	1,198,178	562,686	48,775
Total	<u>1,040</u>	<u>\$51,911,679</u>	<u>\$37,728,200</u>	<u>\$14,183,479</u>	<u>\$1,762,484</u>

\*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

*Top 3 counties for commercial punchboard/pull-tab gross receipts are King, Pierce, and Snohomish.*

*Top 3 counties for prizes paid and net receipts are also King, Pierce, and Snohomish.*

*King also had the highest in reported local taxes, followed by Pierce and Snohomish.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

# CARD ROOMS

## Revenue For 3rd Quarter 2010

	House-Banked Licenses		Non House-Banked Licenses		Total Licenses	
Gross Receipts (1)	\$51,037,926	100.0 %	\$179,776	100.0 %	\$51,217,702	100.0 %
Prizes (2) -Cash	793,131	1.6	5,755	3.2	798,886	1.6
-Merchandise	455,506	0.9	8,182	4.6	463,688	0.9
Net Receipts	\$49,789,289	97.6 %	\$165,839	92.2 %	\$49,955,128	97.5 %
Reported Local Gambling Tax	4,947,168	9.7 %	11,080	6.2 %	4,958,248	9.7 %
Number Of Commercial Licensees (3):						
- Reporting Activity**	64		15		79	
- Reporting No Activity	4		5		9	
- Not Reporting	11		3		14	
Total	79		23		102	
** Percent Of:						
- Licenses	79.0%		21.0%		100.0%	
- Gross Receipts	99.6%		0.4%		100.0%	

### Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- chair rental fees,
  - per hand fees, rakes and other fees collected in non-house-banked card rooms,
  - "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.
- (3) Reported activity includes only those card rooms licensed to collect fees or operate house-banked card games (Commercial classes B, C, E, F, or house-banked licenses). Excludes small nonprofit card rooms, if any (Classes A, B or C).

Source: Washington State Gambling Commission

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

**By County**  
For 3rd Quarter 2010

**CARD ROOMS**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	224,181	8,540	215,641	13,451
Benton	4	1,829,224	50,083	1,779,141	178,874
Chelan	0	0	0	0	0
Clallam	0	0	0	0	0
Clark	4	6,979,977	26,050	6,953,927	697,998
Columbia	0	0	0	0	0
Cowlitz	1	877,170	3,260	873,910	98,315
Douglas	3	831,026	22,025	809,001	66,046
Ferry	0	0	0	0	0
Franklin	1	1,401,485	41,100	1,360,385	140,148
Garfield	0	0	0	0	0
Grant	1	529,738	0	529,738	52,584
Grays Harbor	0	0	0	0	0
Island	2	139,913	0	139,913	0
Jefferson	1	1,980	0	1,980	0
King	21	20,151,141	709,432	19,441,709	2,036,280
Kitsap	3	1,197,917	35,729	1,162,188	31,209
Kittitas	2	427,398	0	427,398	28,691
Klickitat	1	11,081	467	10,614	194
Lewis	0	0	0	0	0
Lincoln	0	0	0	0	0
Mason	0	0	0	0	0
Okanogan	1	1,908	0	1,908	0
Pacific	0	0	0	0	0
Pend Oreille	0	0	0	0	0
Pierce	8	5,719,240	44,180	5,675,060	578,050
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	6	4,885,305	99,478	4,785,827	475,425
Spokane	7	2,453,115	101,076	2,352,039	245,602
Stevens	0	0	0	0	0
Thurston	3	1,106,776	38,000	1,068,776	80,647
Wahkiakum	0	0	0	0	0
Walla Walla	1	244,485	18,928	225,557	18,045
Whatcom	2	489,149	0	489,149	48,871
Whitman	1	40,406	0	40,406	0
Yakima	5	1,675,087	64,226	1,610,861	167,818
<b>Total</b>	<b>79</b>	<b>\$51,217,702</b>	<b>\$1,262,574</b>	<b>\$49,955,128</b>	<b>\$4,958,248</b>

*King leads all counties by a substantial amount for gross receipts from card rooms.*

*After King, the counties with the most gross receipts are Clark, Pierce, and Snohomish.*

*King operators reported over \$2.0 million in local taxes from their card rooms.*

*Clark operators reported nearly \$700,000 in local taxes from their card rooms.*

*Pierce operators reported over \$500,000 in local taxes.*

*Snohomish operators reported over \$400,000 in local taxes.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

\*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Washington State Gambling Commission  
Financial Reporting Services  
4565 7th Avenue SE  
P. O. Box 42400  
Olympia, Washington 98504-2400  
1-800-345-2529, extension 3476  
Locally (360) 486-3476  
[www.wsgc.wa.gov](http://www.wsgc.wa.gov)

6-2-11