

# GAMBLING STATISTICS FOR JANUARY - MARCH 2010



Our Mission: Protect the  
Public by Ensuring that  
Gambling is Legal & Honest



Rick Day, Director

## Washington State Gambling Commission

*The Gambling Commission was created in 1973.  
See RCW 9.46 and WAC 230 for rules governing  
gambling activity in the State of Washington.*

*Search tools are available on our agency web site at  
[www.wsgc.wa.gov](http://www.wsgc.wa.gov) (Rules & Laws on home page menu).*

*Our Mission: - Protect the public by ensuring that gambling is legal and honest.*

*Our Vision: - We will maintain public confidence by*

- Conducting a fair and effective gambling regulatory and enforcement program*
- Investigating illegal activities*
- Building positive partnerships and relationships*
- Providing a workplace that allows employees to excel at their jobs*
- Anticipating and responding to the evolving gambling industry.*

*Our Values: - We Value Integrity, Professionalism, Respect and Diversity.*

*Our Goals:*

- Detect and remove the criminal element from gambling*
- Maintain a regulatory environment that promotes compliance*
- Develop, retain and value our employees*
- Provide accurate and timely information to the legislature, public and other stakeholders*
- Pursue improvements and innovations in agency programs and processes.*

*Please feel free to explore our web site and give your feedback regarding our reports.*

*You may contact us by email at [FinancialReporting@wsgc.wa.gov](mailto:FinancialReporting@wsgc.wa.gov) or by mail at:*

*Washington State Gambling Commission, Attention: Financial Reporting Services  
P. O. Box 42400, Olympia, WA 98504-2400*

*We hope you'll find the following information useful.*

*Sincerely,*

A handwritten signature in black ink that reads "Rick Day". The signature is written in a cursive style with a large, stylized "R" and "D".

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# OVERVIEW

## Gambling Trends For 1st Quarter 2010 (Does not include tribal figures.)

Overall gambling receipts in the state increased slightly since last quarter, but decreased since the same quarter in the prior year.

Nonprofit gross receipts increased in most areas, but seasonally decreased in the number of some licenses. Variations occur in the number of annual reports received in any one quarter.

Commercial punchboard/pull-tab gross receipts were up slightly from the prior quarter, but down since the same quarter in the prior year.

Card room gross receipts increased from last quarter, but were down from the prior year.

	Gross Receipts in 1st Qtr 2010 (in millions)	Since Last Quarter			Over Last 4 Quarters (since 1st Qtr 2009)		
<b>Total Licensed Gambling</b> (see pages 5 - 9 for details)							
1,635 licenses, down -2.8% since last quarter.	\$139.9	5.4%	UP	↑	-9.2%	DOWN	↓
<b>Charitable &amp; Nonprofit Gambling</b> (see pages 12 - 16 for details)							
<b>Bingo</b> (see pages 17 - 21 for details)							
69 licenses, down -15.9% since last quarter.	\$10.5	2.5%	UP	↑	-3.0%	DOWN	↓
<b>Punchboard/Pull-tabs</b> (see pages 22 - 23 for details)							
239 licenses, down -2.4% since last quarter.	\$11.2	5.7%	UP	↑	-4.0%	DOWN	↓
<b>Raffles</b> (see pages 24 - 25 for details)							
158 licenses, down -1.9% since last quarter.	\$2.6	57.6%	UP	↑	3.4%	UP	↑
<b>Commercial Gambling</b> (see pages 28 - 31 for details)							
<b>Punchboard/Pull-tabs</b> (see pages 32 - 33 for details)							
1,067 licenses, down -1.9% since last quarter.	\$55.2	2.9%	UP	↑	-10.8%	DOWN	↓
<b>Card Rooms</b> (see pages 34 - 35 for details)							
86 licenses, down -5.5% since last quarter.	\$60.3	6.6%	UP	↑	-10.1%	DOWN	↓

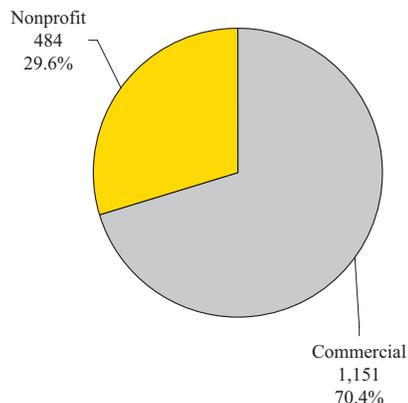
Source: Washington State Gambling Commission

Distribution of Activities

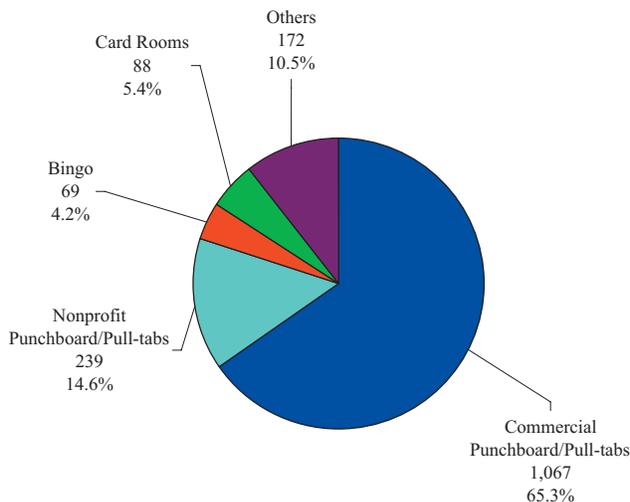
For 1st Quarter 2010  
(Does not include tribal figures.)

Number of Licenses

By segment

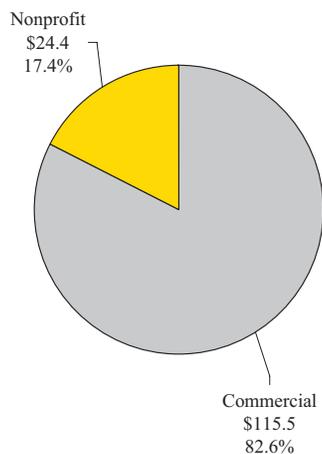


By activity

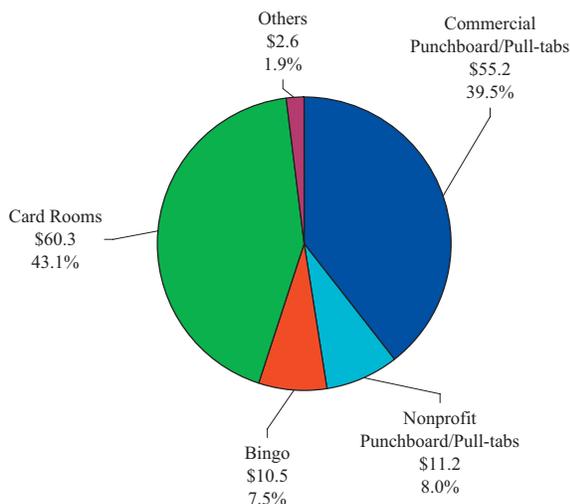


Gross Receipts  
(in millions)

By segment



By activity



The Commission continues to issue more licenses for punchboard/pull-tab than for any other activity.

Punchboard/pull-tabs produce more gross receipts overall. However, card room gross receipts are greater per operator.

Commercial activities are over two-thirds of the licenses and over four-fifths of licensed gambling gross receipts.

Nonprofits generate nearly the same amount of gross receipts from bingo as from punchboard/pull-tabs.

“Others” includes raffles and fund raising events.

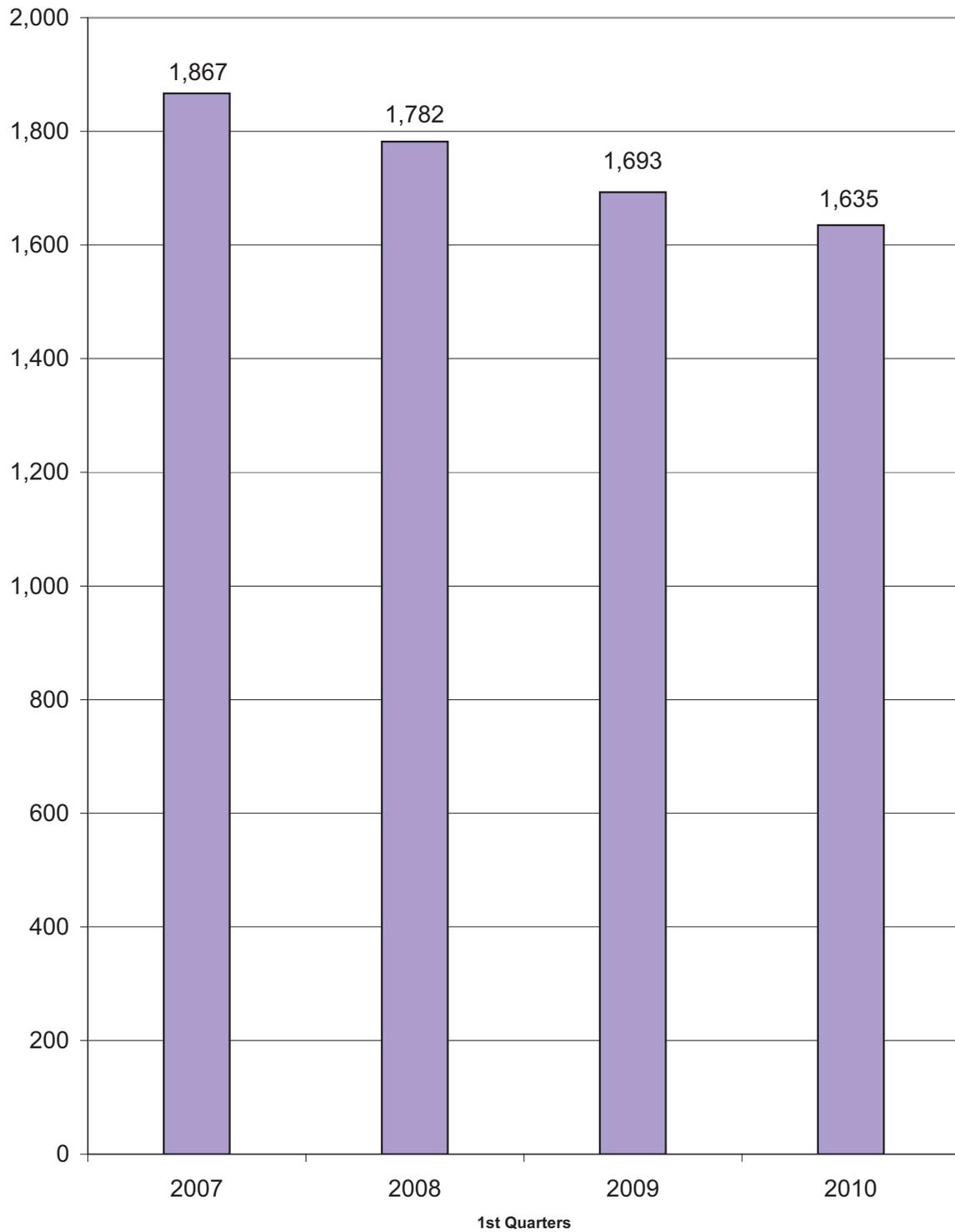
[Please Note: Amusement Games are only listed annually, in the fiscal year booklet.]

Source: Washington State Gambling Commission

Detail may not add to totals, due to rounding.

## Number of Licenses For 1st Quarters (Only includes licensees reporting activity.)

*The number of licensees reporting activity has continued to decrease.*



Source: Washington State Gambling Commission

Gross Receipts  
For 1st Quarters  
(only includes licensees reporting activity)



*First quarter gross receipts decreased from 2009 levels.*

Source: Washington State Gambling Commission

# OVERVIEW

## By County For 1st Quarter 2010

<u>County</u>	<u>Number of Licensees*</u>	<u>Gross Receipts</u>	<u>Prizes Paid</u>	<u>Net Receipts</u>
Adams	4	\$32,140	\$20,624	\$11,516
Asotin	11	541,025	185,617	355,408
Benton	44	5,264,316	2,162,430	3,101,886
Chelan	29	1,516,843	1,048,775	468,068
Clallam	22	662,856	379,839	283,017
Clark	76	11,882,997	2,897,149	8,985,848
Columbia	2	33,459	21,868	11,591
Cowlitz	42	2,444,477	1,074,826	1,369,651
Douglas	14	1,340,725	370,920	969,805
Ferry	3	55,478	37,214	18,264
Franklin	18	2,029,362	321,587	1,707,775
Garfield	0	0	0	0
Grant	30	2,313,165	1,291,455	1,021,710
Grays Harbor	51	1,764,588	1,232,567	532,021
Island	23	1,100,244	673,430	426,814
Jefferson	8	84,333	54,383	29,950
King	319	42,023,245	12,932,632	29,090,613
Kitsap	68	4,770,895	2,294,027	2,476,868
Kittitas	19	941,063	443,540	497,523
Klickitat	14	305,018	204,632	100,386
Lewis	34	1,110,256	706,657	403,599
Lincoln	4	22,544	36,851	-14,307
Mason	17	853,448	622,682	230,766
Okanogan	24	654,310	446,327	207,983
Pacific	22	770,563	545,546	225,017
Pend Oreille	12	48,231	32,276	15,955
Pierce	193	17,916,598	8,622,006	9,294,592
San Juan	8	156,291	108,976	47,315
Skagit	37	1,295,476	930,623	364,853
Skamania	3	16,926	10,182	6,744
Snohomish	142	14,310,780	6,234,469	8,076,311
Spokane	123	8,430,809	4,033,109	4,397,700
Stevens	22	265,352	186,718	78,634
Thurston	66	4,741,638	2,585,552	2,156,086
Wahkiakum	0	0	0	0
Walla Walla	13	673,016	269,724	403,292
Whatcom	43	2,676,801	1,541,343	1,135,458
Whitman	9	437,560	44,128	393,432
Yakima	63	5,826,916	2,633,489	3,193,427
<b>TOTAL</b>	<b>1,635</b>	<b>139,891,112</b>	<b>57,579,661</b>	<b>82,311,451</b>

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

The top three counties for gross receipts are King, Pierce, and Snohomish.

King, Pierce, and Snohomish also had the most prizes paid out.

Top three net receipts are King, Pierce and Clark.

One operator may hold more than one gambling license, since a different license is generally required for each activity.

Revenues are for gambling activity only, and do not reflect expenses for either the gambling or non-gambling portions of the organization's activities.

-- MANUFACTURERS --		
<b>Gross Sales to:</b>		
<b>Distributors</b>		
Pull-tabs + Punchboards	2,377,001	6.8
Casino Gaming Equipment + Other	<u>3,397,864</u>	<u>9.7</u>
Sold to distributors	\$5,774,865	16.4 %
<b>Non-Distributors</b>		
Sold to non-distributors	<u>29,426,975</u>	<u>83.6</u>
Total Sales	<u><u>\$35,201,840</u></u>	<u><u>100.0 %</u></u>
Number of Licensees Reporting Activity	34	

-- DISTRIBUTORS --		
<b>Gross Sales to:</b>		
<b>Operators</b>		
Pull-tabs + Punchboards	4,413,996	76.1
Casino Gaming Equipment + Other	<u>1,387,142</u>	<u>23.9</u>
Total sales (1)	<u><u>\$5,801,138</u></u>	<u><u>100.0 %</u></u>
Number of Licensees Reporting Activity	38	

Source: Washington State Gambling Commission

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# Nonprofit Licensees

See page 4 for summary of all activities.



# NONPROFIT OVERVIEW

## Summary of Activities For 1st Quarter 2010

*In the past, bingo brought in more gross receipts for nonprofit organizations than other types of nonprofit gambling activities.*

*The nonprofit punchboard/pull-tab gross receipts are now larger than those from bingo.*

*Punchboard/pull-tabs also generate more in net receipts for the nonprofit.*

*Two of the four nonprofit card rooms reported activity this quarter.*

### This Quarter

For Quarter Ending March 31, 2010

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$10,518,431	\$11,190,698	\$6,851	\$2,561,886	\$74,146	\$24,352,012
Prizes Paid	\$7,496,791	\$7,910,655	\$0	\$1,163,011	\$24,075	\$16,594,532
Net Receipts	\$3,021,640	\$3,280,043	\$6,851	\$1,398,875	\$50,071	\$7,757,480

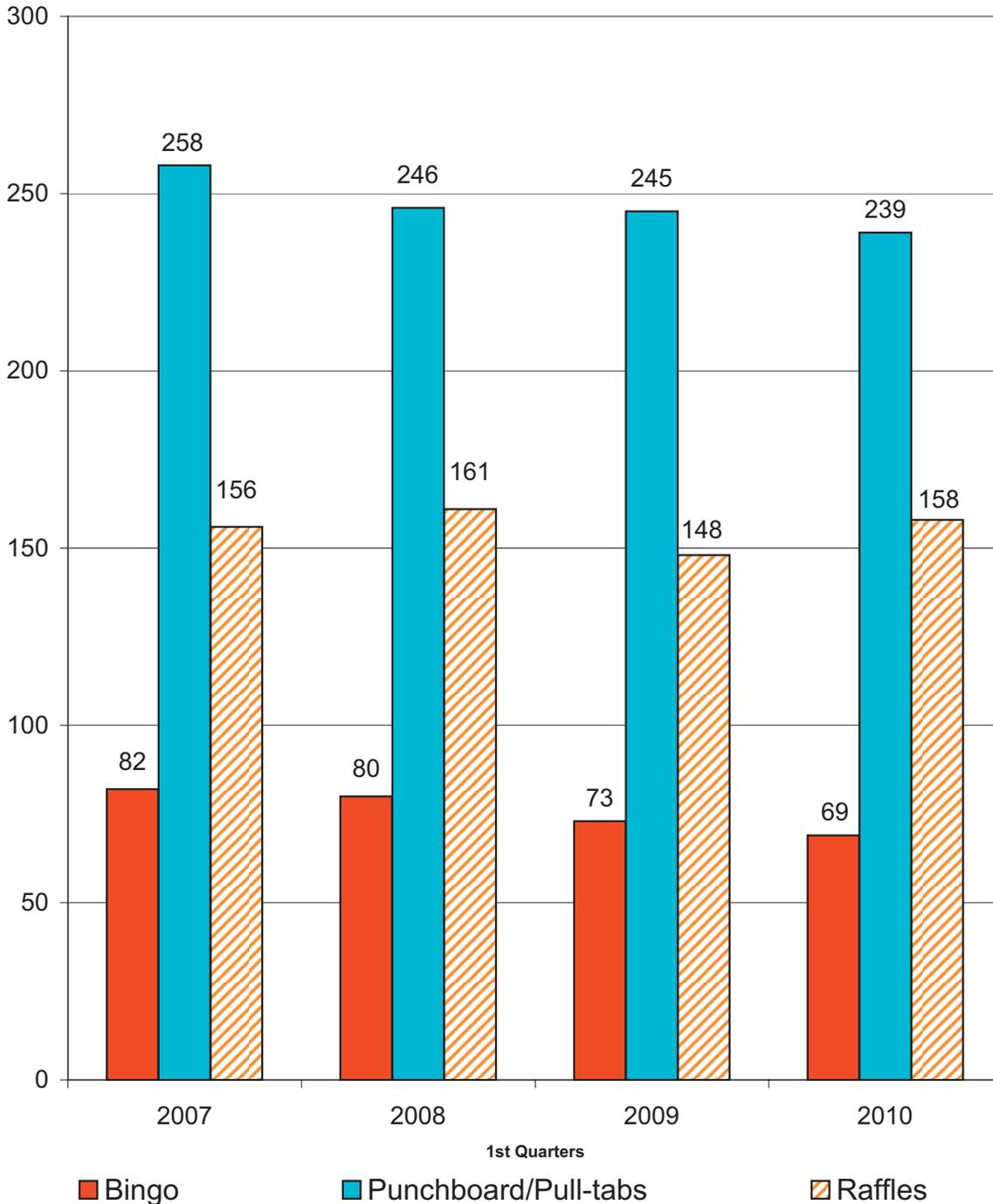
### Same Quarter Last Year

For Quarter Ending March 31, 2009

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$10,842,549	\$11,660,873	\$6,352	\$2,477,644	\$73,831	\$25,061,249
Prizes Paid	\$7,709,085	\$8,291,333	\$0	\$1,257,216	\$9,959	\$17,267,593
Net Receipts	\$3,133,464	\$3,369,540	\$6,352	\$1,220,428	\$63,872	\$7,793,656

## Number of Licenses For 1st Quarters

# NONPROFIT OVERVIEW



*There have been more raffle licenses than bingo licenses reporting activity, starting in about 2003.*

*The greatest number of nonprofit licenses continues to be for punchboard/pull-tabs.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

# NONPROFIT OVERVIEW

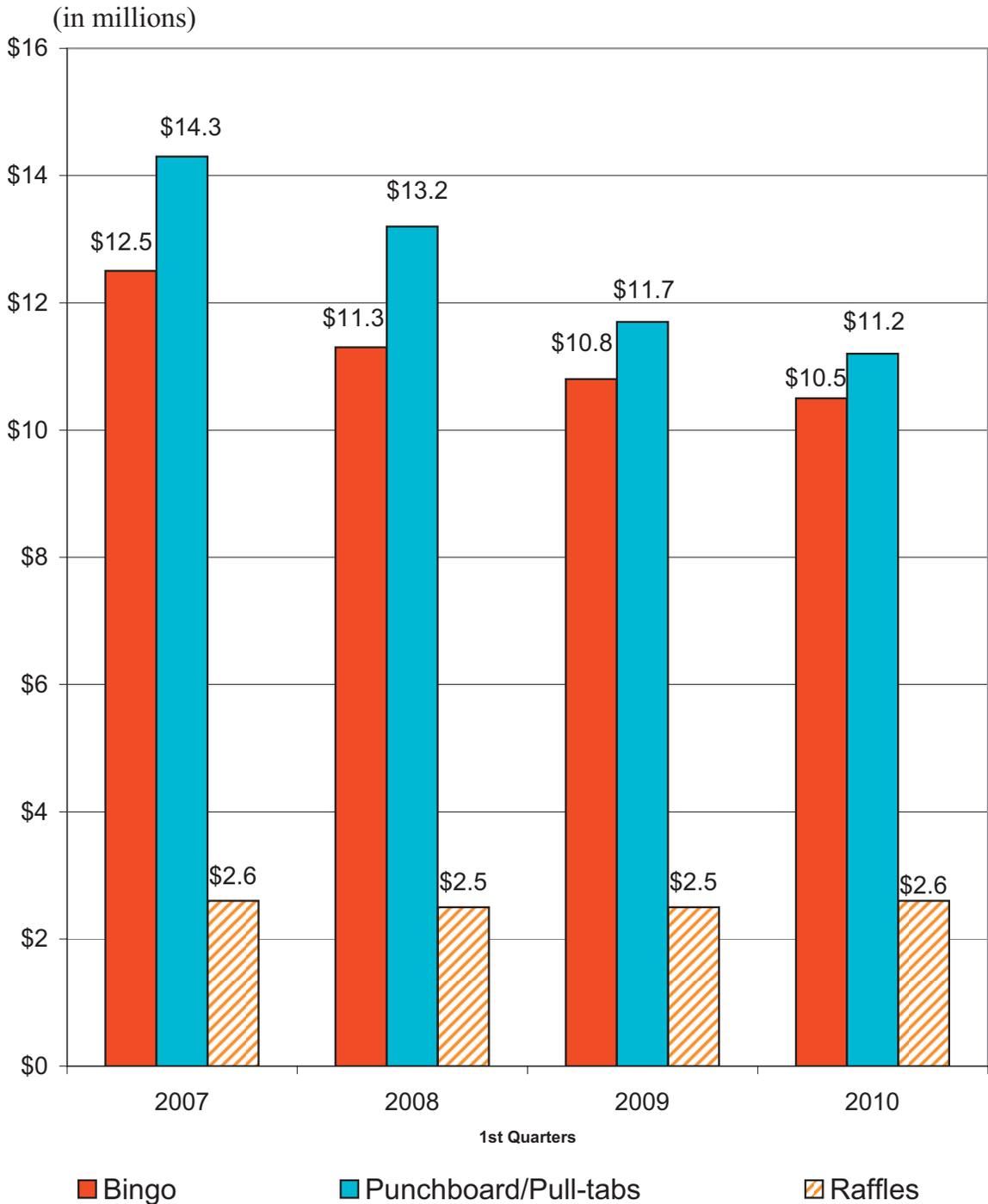
## Gross Receipts For 1st Quarters

*There are more punchboard/pull-tab licenses, which now also generate more gross receipts for the nonprofit organizations than bingo does.*

*Historically, the high point for bingo gross receipts in a first quarter occurred in 1994 with \$51.4 million.*

*Gross receipts continue to decline for both bingo and punchboard/pull-tabs.*

*Only includes licensees reporting activity.*



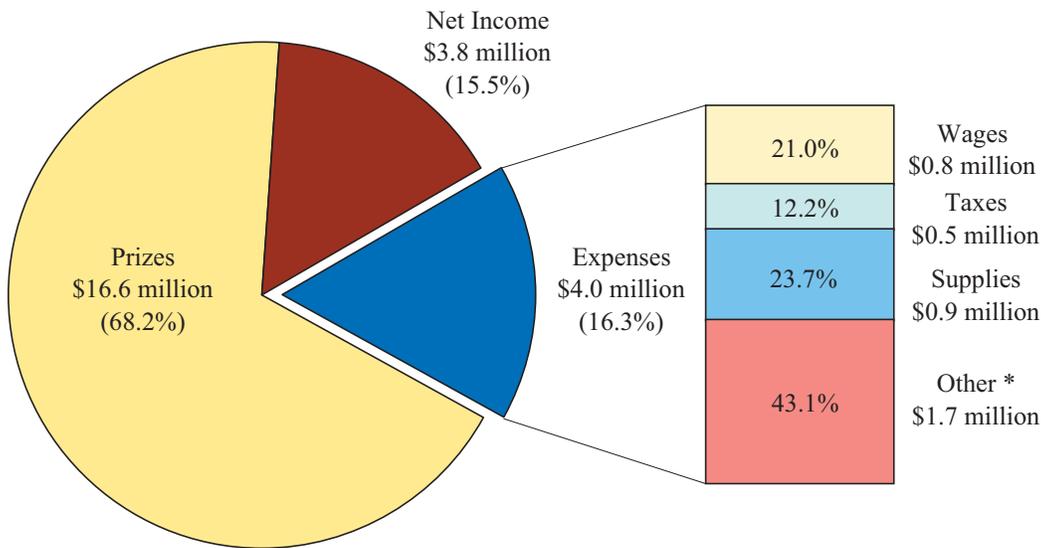
Source: Washington State Gambling Commission

# Breakdown of Gross Receipts

For 1st Quarter 2010

# NONPROFIT OVERVIEW

## Gross Receipts \$24.4 million



*Over 68% of nonprofit gambling receipts went out as prizes.*

*Over 15% of gross receipts were available to go toward the stated purposes of the average nonprofit/charitable organization.*

\* Other expenses include rent, depreciation, advertising, contract services, cash over/short, etc.

\* Class A-C Bingo expenses estimated, since most expenses are no longer requested from Bingo classes A-C.

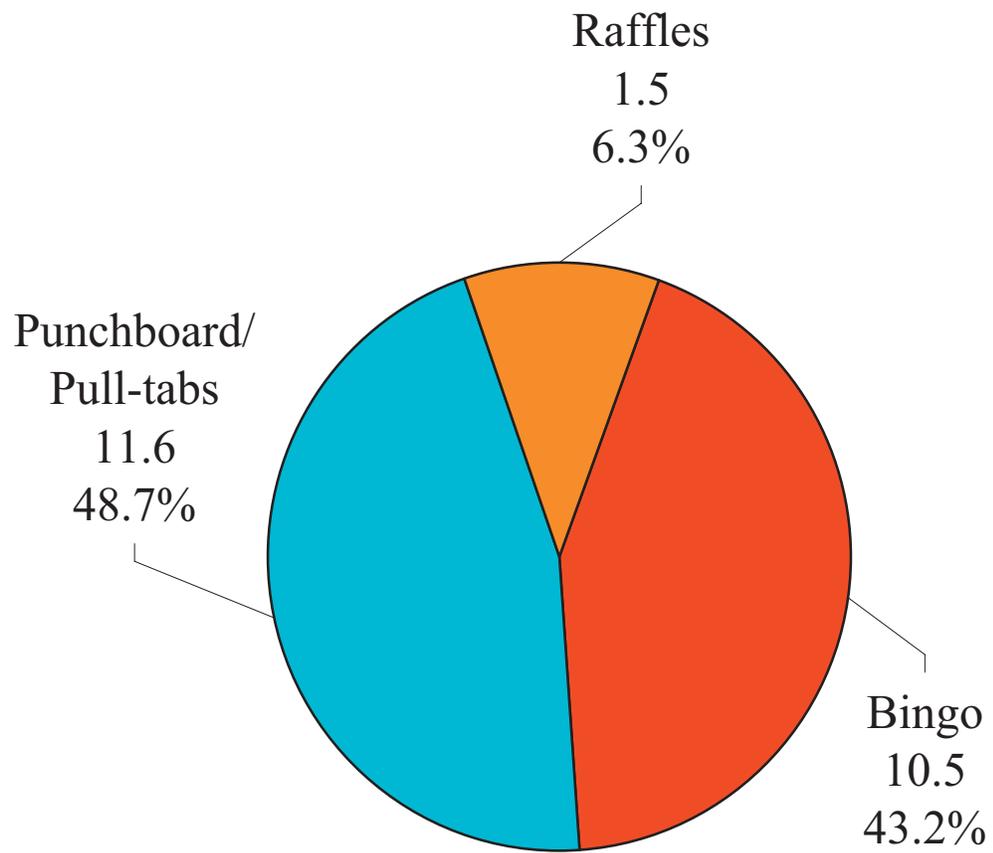
Source: Washington State Gambling Commission

*Detail may not add to totals, due to rounding.*

## Distribution of Gross Receipts

By Type of Activity  
For 1st Quarter 2010

### Nonprofit Activities (in millions)



*Punchboard/  
Pull-tabs generate  
more in gross  
receipts for the  
nonprofit  
organizations than  
bingo does.*

Source: Washington State Gambling Commission

**Overview**  
For 1st Quarter 2010

*Over four-fifths of bingo licenses are for smaller bingo operations (classes A-E).*

*Bingo operations that are mid-size (annual receipts of over \$650,000 but less than \$5,000,000) brought in over four-fifths of the total bingo gross receipts.*

*The mid-size bingo (class F-J) operators also reported almost three-quarters of the net income.*

Class	Gross Receipts Range	Number Reporting	PERCENT OF		
			Licenses	Gross	Net Income
A-C (Annual)*	\$1-\$150,000	43	62.3%	10.5%	14.4%
D-E (Quarterly)	\$150,001-\$650,000	14	20.3%	8.6%	12.0%
F-J (Quarterly)	\$650,001-\$5,000,000	12	17.4%	80.9%	73.6%
K-S (Quarterly)	Greater than \$5,000,000	0	0.0%	0.0%	0.0%
Total Licensees Reporting Activity		69			

\* Only includes annual activity reports for license years expiring during this quarter.

\* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C. [Detail may not add to totals, due to rounding.]

## Revenue

### Smaller Bingo Operations For 1st Quarter 2010

Class Definitions, Yearly Gross	ANNUAL REPORTS \$1-\$150,000 CLASS A - C		QUARTERLY REPORTS \$150,001-\$650,000 CLASS D - E	
Gross Receipts	\$1,106,300	100.0 %	\$902,374	100.0 %
Prizes Paid - Cash	815,651	73.7	655,983	72.7
- Merchandise	0	0.0	54	0.0
<b>Net Receipts</b>	<b>\$290,649</b>	<b>26.3 %</b>	<b>\$246,337</b>	<b>27.3 %</b>
<b>Expenses:</b>				
Wages			\$43,360	4.8 %
Supplies			19,631	2.2
License Fee			4,135	0.5
Taxes - Local	\$12,911	1.2 %	10,218	1.1
- State			5,280	0.6
- Federal			3,624	0.4
Building - Rent			9,715	1.1
- Depreciation			2,814	0.3
Equipment - Rent/Depreciation			764	0.1
Other *	110,630	10.0	8,124	0.8
<b>Total Expenses</b>	<b>\$123,541</b>	<b>11.2 %</b>	<b>\$107,665</b>	<b>11.9 %</b>
<b>Net Income</b>	<b>\$167,108</b>	<b>15.1 %</b>	<b>\$138,672</b>	<b>15.4 %</b>
Average Net Income	\$3,886		\$9,905	
Net Income (Loss) from Retail Sales	\$33,964		\$6,310	
From Drawing Sales	\$0		\$0	
From Amusement Sales	\$0		\$0	
Donated Prizes	2,600		0	
Total Number of Sessions	1,725		392	
Total Attendance	52,098		22,028	
Average Attendance	30		56	
<b>Per Player Statistics:</b>				
Gross	\$21.23		\$40.96	
Prizes	\$15.66		\$29.78	
Expenses	\$2.37		\$4.89	
Net Income	\$3.21		\$6.30	

\* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

*In general, smaller bingo operations have lower expenses and little or no depreciation.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**Revenue**  
Larger Bingo Operations  
For 1st Quarter 2010

Class Definitions, Yearly Gross	QUARTERLY REPORTS					
	\$650,001-\$5,000,000		> \$5,000,000		TOTAL	
	CLASS F - J		CLASS K - S		LICENSES	
Gross Receipts	\$8,509,757	100.0 %	\$0	%	\$10,518,431	100.0 %
Prizes Paid - Cash	6,005,359	70.6	0		7,476,993	71.1
- Merchandise	19,744	0.2	0		19,798	0.2
<b>Net Receipts</b>	<b>\$2,484,654</b>	<b>29.2 %</b>	<b>\$0</b>	<b>%</b>	<b>\$3,021,640</b>	<b>28.7 %</b>
<b>Expenses:</b>						
Wages	\$591,644	7.0 %	\$0	%	\$635,004	6.0 %
Supplies	123,417	1.5	0		143,048	1.4
License Fee	23,457	0.3	0		27,592	0.3
Taxes - Local	76,043	0.9	0		99,172	0.9
- State	67,477	0.8	0		72,757	0.7
- Federal	45,140	0.5	0		48,764	0.5
Building - Rent	95,757	1.1	0		105,472	1.0
- Depreciation	33,491	0.4	0		36,305	0.3
Equipment - Rent/Depreciation	302,381	3.6	0		303,145	2.9
Other	272,001	3.1	0		390,755	3.7
<b>Total Expenses</b>	<b>\$1,630,808</b>	<b>19.2 %</b>	<b>\$0</b>	<b>%</b>	<b>\$1,862,014</b>	<b>17.7 %</b>
<b>Net Income</b>	<b>\$853,846</b>	<b>10.0 %</b>	<b>\$0</b>	<b>%</b>	<b>\$1,159,626</b>	<b>11.0 %</b>
Average Net Income	\$71,154				\$16,806	
Net Income (Loss) from Retail Sales	\$16,918		\$0		\$57,192	
From Drawing Sales	\$0		\$0		\$0	
From Amusement Sales	\$5,670		\$0		\$5,670	
Donated Prizes	0		0		2,600	
Total Number of Sessions	1,601		0		3,718	
Total Attendance	155,406		0		229,532	
Average Attendance	97				62	
<b>Per Player Statistics:</b>						
Gross	\$54.76				\$45.83	
Prizes	\$38.77				\$32.66	
Expenses	\$10.49				\$8.11	
Net Income	\$5.49				\$5.05	

*In general, larger bingo operations have higher wage expense and more depreciation expense.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**Top 10 Bingo by Gross Receipts**  
For 1st Quarter 2010

**BY GROSS RECEIPTS**

	Gross Receipts	Prizes Paid	Prizes Paid %	Wages	Other Expenses	Net Income	Net Income %
1 40 & 8 # 00099/Vancouver	\$1,313,321	\$875,706	66.7%	\$85,673	\$276,360	\$161,255	12.3%
2 Seattle Junior Hockey/Mountlake Terrace	987,937	726,184	73.5%	51,679	189,637	72,116	7.3%
3 Amvets # 00001/Tacoma	803,730	617,319	76.8%	45,687	126,324	60,087	7.5%
4 Spokane Youth Sports Assn./Spokane	785,677	576,519	73.4%	66,441	138,978	70,180	8.9%
5 Rotary Club/Columbia Center/Kennewick	785,113	521,339	66.4%	67,214	153,835	109,939	14.0%
6 Ruth Dykeman Childrens Center/Renton	724,046	500,230	69.1%	45,781	157,156	66,660	9.2%
7 Sister Rebecca Berghoff Fdn./Union Gap	684,461	490,784	71.7%	57,037	146,498	47,179	6.9%
8 O I C Of Washington/Yakima	625,020	462,582	74.0%	54,493	121,114	41,324	6.6%
9 Gateways For Youth & Families/Tacoma	614,742	478,343	77.8%	25,056	68,423	67,976	11.1%
10 Jaycees/Seattle/Tukwila	509,330	332,968	65.4%	40,581	126,842	49,520	9.7%
	<u>\$7,833,377</u>	<u>\$5,581,974</u>	<u>71.3%</u>	<u>\$539,642</u>	<u>\$1,505,167</u>	<u>\$746,236</u>	<u>9.5%</u>

*While these top 10 represent only 14.5% of the bingo licensees reporting this quarter, they represent 74.5% of the total gross receipts, and 74.5% of total prizes paid out.*

**PER PLAYER AVERAGES**

	Attendance	Gross	Expenses	Net Income
1 40 & 8 # 00099/Vancouver	26,405	\$49.74	\$13.71	\$6.11
2 Seattle Junior Hockey/Mountlake Terrace	18,419	53.64	13.10	3.92
3 Amvets # 00001/Tacoma	11,917	67.44	14.43	5.04
4 Spokane Youth Sports Assn./Spokane	17,393	45.17	11.81	4.03
5 Rotary Club/Columbia Center/Kennewick	16,312	48.13	13.55	6.74
6 Ruth Dykeman Childrens Center/Renton	12,939	55.96	15.68	5.15
7 Sister Rebecca Berghoff Fdn./Union Gap	12,879	53.15	15.80	3.66
8 O I C Of Washington/Yakima	13,496	46.31	13.01	3.06
9 Gateways For Youth & Families/Tacoma	9,593	64.08	9.74	7.09
10 Jaycees/Seattle/Tukwila	9,151	55.66	18.30	5.41
	<u>148,504</u>	<u>\$52.75</u>	<u>\$13.77</u>	<u>\$5.03</u>

*These top 10 have 64.7% of the total attendance for bingo.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**By County**  
For 1st Quarter 2010

**BINGO**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	38,241	27,388	10,853	453
Benton	3	798,960	529,511	269,449	13,238
Chelan	2	244,191	163,188	81,003	0
Clallam	2	97,288	67,871	29,417	1,153
Clark	4	1,699,809	1,148,924	550,885	26,618
Columbia	0	0	0	0	0
Cowlitz	3	169,425	121,946	47,479	2,447
Douglas	0	0	0	0	0
Ferry	1	3,659	1,848	1,811	0
Franklin	0	0	0	0	0
Garfield	0	0	0	0	0
Grant	2	98,099	73,980	24,119	871
Grays Harbor	2	50,477	39,250	11,227	890
Island	3	190,943	155,662	35,281	1,236
Jefferson	1	17,698	14,838	2,860	0
King	11	1,417,606	966,954	450,652	7,018
Kitsap	7	609,121	406,055	203,066	9,454
Kittitas	0	0	0	0	0
Klickitat	1	14,489	12,626	1,863	34
Lewis	1	95,666	54,527	41,139	8,527
Lincoln	0	0	0	0	0
Mason	1	2,191	782	1,409	71
Okanogan	0	0	0	0	0
Pacific	0	0	0	0	0
Pend Oreille	1	234	146	88	0
Pierce	5	1,594,351	1,230,619	363,732	1,702
San Juan	1	1,354	604	750	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	8	1,095,371	810,105	285,266	6,920
Spokane	2	786,883	577,725	209,158	0
Stevens	2	56,004	42,449	13,555	0
Thurston	1	2,270	900	1,370	0
Wahkiakum	0	0	0	0	0
Walla Walla	1	52,959	38,306	14,653	733
Whatcom	1	71,661	57,221	14,440	0
Whitman	0	0	0	0	0
Yakima	2	1,309,481	953,366	356,115	17,807
<b>Total</b>	<b>69</b>	<b>\$10,518,431</b>	<b>\$7,496,791</b>	<b>\$3,021,640</b>	<b>\$99,172</b>

*Top 3 counties for bingo gross receipts are Clark, Pierce, and King.*

*Top 3 counties for reported bingo taxes to local communities are Clark, Yakima, and Benton.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

# PUNCHBOARD/ PULL-TABS (NONPROFIT)

## Revenue For 1st Quarter 2010

Combined reporting of Punchboards and Pull-tabs began in the 3rd quarter of 2005.

Punchboards had decreased to less than one percent of the combined gross receipts total.

Over 11% of gross receipts are available to the nonprofit organizations as net income and potentially available for their charitable/nonprofit purposes.

See page 32 for the commercial portion of punchboard / pull-tab activity.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

<b>Combined Totals:</b>		
Gross Receipts	\$11,190,698	100.0 %
Prizes -Cash	7,818,146	69.9
-Merchandise	92,509	0.8
<b>Total Net Receipts</b>	<b>\$3,280,043</b>	<b>29.3 %</b>
Expenses:		
Wages	\$198,803	1.8 %
Supplies	797,107	7.1
License Fee	23,626	0.2
Tax -Local	215,730	1.9
-State	25,356	0.2
-Federal	15,155	0.1
Equipment	3,385	0.0
Over/Short	88,719	0.8
Other Expenses	505,886	4.5
Occupancy	165,165	1.5
<b>Total Expenses</b>	<b>\$2,038,932</b>	<b>18.1 %</b>
<b>Net Income</b>	<b>\$1,241,111</b>	<b>11.2 %</b>
Average Net Income	\$5,193	
Number of Licensees:		
- Reporting Activity**	239	
- Reporting No Activity	4	
- Not Reporting	13	
<b>Total</b>	<b>256</b>	
** Percent of:		
- All PBPT Licensees Reporting Activity	18.3%	
- All PBPT Gross Receipts	16.8%	

Source: Washington State Gambling Commission

**By County**  
For 1st Quarter 2010

**PUNCHBOARD/  
PULL-TABS  
(NONPROFIT)**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	2	\$20,779	\$11,892	\$8,887	\$72
Asotin	2	143,277	99,631	43,646	1,363
Benton	6	565,654	411,483	154,171	11,012
Chelan	5	268,727	184,735	83,992	0
Clallam	5	205,320	146,732	58,588	5,189
Clark	10	921,682	663,342	258,340	25,040
Columbia	1	30,301	20,129	10,172	455
Cowlitz	9	322,551	224,405	98,146	10,081
Douglas	1	11,697	7,175	4,522	0
Ferry	1	37,743	26,539	11,204	755
Franklin	3	97,973	70,916	27,057	2,706
Garfield	0	0	0	0	0
Grant	9	324,113	233,663	90,450	4,659
Grays Harbor	12	564,689	408,574	156,115	10,650
Island	7	428,970	319,301	109,669	3,124
Jefferson	2	10,489	7,438	3,051	0
King	28	1,402,447	999,105	403,342	41,322
Kitsap	11	265,969	185,783	80,186	7,990
Kittitas	5	167,341	108,933	58,408	1,121
Klickitat	3	62,375	43,035	19,340	722
Lewis	7	204,209	136,441	67,768	823
Lincoln	0	0	0	0	0
Mason	4	274,773	207,020	67,753	10,533
Okanogan	6	211,886	143,773	68,113	456
Pacific	6	465,666	343,281	122,385	10,927
Pend Oreille	1	9,541	6,504	3,037	0
Pierce	17	710,345	516,009	194,336	4,537
San Juan	2	66,937	49,278	17,659	0
Skagit	8	322,698	241,045	81,653	3,661
Skamania	2	10,009	6,100	3,909	116
Snohomish	17	1,229,523	906,280	323,243	30,254
Spokane	13	694,092	479,303	214,789	15,243
Stevens	3	56,130	42,064	14,066	22
Thurston	8	150,179	99,457	50,722	2,745
Wahkiakum	0	0	0	0	0
Walla Walla	3	104,818	79,250	25,568	3,411
Whatcom	8	218,745	159,075	59,670	1,123
Whitman	2	20,999	16,579	4,420	0
Yakima	10	588,051	306,385	281,666	5,618
<b>Total</b>	<b>239</b>	<b>\$11,190,698</b>	<b>\$7,910,655</b>	<b>\$3,280,043</b>	<b>\$215,730</b>

*Top 3 counties for nonprofit punchboard/pull-tab gross receipts and prizes paid are King, Snohomish, and Clark.*

*Top 3 counties for nonprofit punchboard/pull-tab net receipts are King, Snohomish and Yakima.*

*Top 3 counties for nonprofit punchboard/pull-tab reported local taxes are also King, Snohomish, and Clark.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

\*Only includes nonprofit licensees reporting activity.

Source: Washington State Gambling Commission

## Revenue For 1st Quarter 2010

*Raffles paid out  
over 45% of  
their gross  
receipts in prizes.*

Gross Receipts	\$2,561,886	100.0 %
Prizes Paid	<u>1,163,011</u>	<u>45.4</u>
<b>Net Receipts</b>	<b>\$1,398,875</b>	<b>54.6 %</b>
Expenses:		
Taxes - Local	4,048	0.2
Cash (Over)/Short	983	0.0

Number Of Licensees Reporting Activity: 158

**Donated Prizes \$629,927**  
(Included In Prizes Paid)

*Revenue & expenses  
are for gambling  
activity only and  
do not reflect all  
operating costs of the  
non-gambling  
portions of the  
nonprofit business or  
organization.*

Source: Washington State Gambling Commission

**By County**  
For 1st Quarter 2010

**RAFFLES**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts
Adams	0	\$0	\$0	\$0
Asotin	1	1,226	600	626
Benton	5	19,530	10,247	9,283
Chelan	3	96,737	40,626	56,111
Clallam	7	191,091	44,235	146,856
Clark	9	105,758	37,613	68,145
Columbia	0	0	0	0
Cowlitz	3	26,406	22,680	3,726
Douglas	1	1,270	1,275	-5
Ferry	0	0	0	0
Franklin	3	6,403	3,220	3,183
Garfield	0	0	0	0
Grant	2	16,332	6,000	10,332
Grays Harbor	1	2,102	433	1,669
Island	3	24,211	3,760	20,451
Jefferson	0	0	0	0
King	41	807,631	362,769	444,862
Kitsap	2	39,610	5,324	34,286
Kittitas	1	654	75	579
Klickitat	2	2,550	1,198	1,352
Lewis	2	15,930	3,326	12,604
Lincoln	0	0	0	0
Mason	0	0	0	0
Okanogan	5	31,945	11,958	19,987
Pacific	2	9,779	4,307	5,472
Pend Oreille	1	4,500	2,700	1,800
Pierce	10	78,146	46,793	31,353
San Juan	1	474	100	374
Skagit	3	69,102	55,400	13,702
Skamania	0	0	0	0
Snohomish	14	102,914	29,699	73,215
Spokane	13	126,795	50,005	76,790
Stevens	4	8,022	5,829	2,193
Thurston	4	61,692	14,267	47,425
Wahkiakum	0	0	0	0
Walla Walla	2	30,062	15,922	14,140
Whatcom	5	29,621	22,326	7,295
Whitman	1	6,270	2,380	3,890
Yakima	4	67,755	16,456	51,299
Out of State	3	577,368	341,488	235,880
<b>Total</b>	<b>158</b>	<b>\$2,561,886</b>	<b>\$1,163,011</b>	<b>\$1,398,875</b>

*Top 3 counties for raffle gross receipts are King, Out-of-State groups at various in-state locations, and Clallam.*

*Top 3 counties for raffle prizes paid and net receipts are King, Out-of-State groups at various in-state locations, and Skagit.*

*Top 3 counties for number of raffles are King, Snohomish and Spokane.*

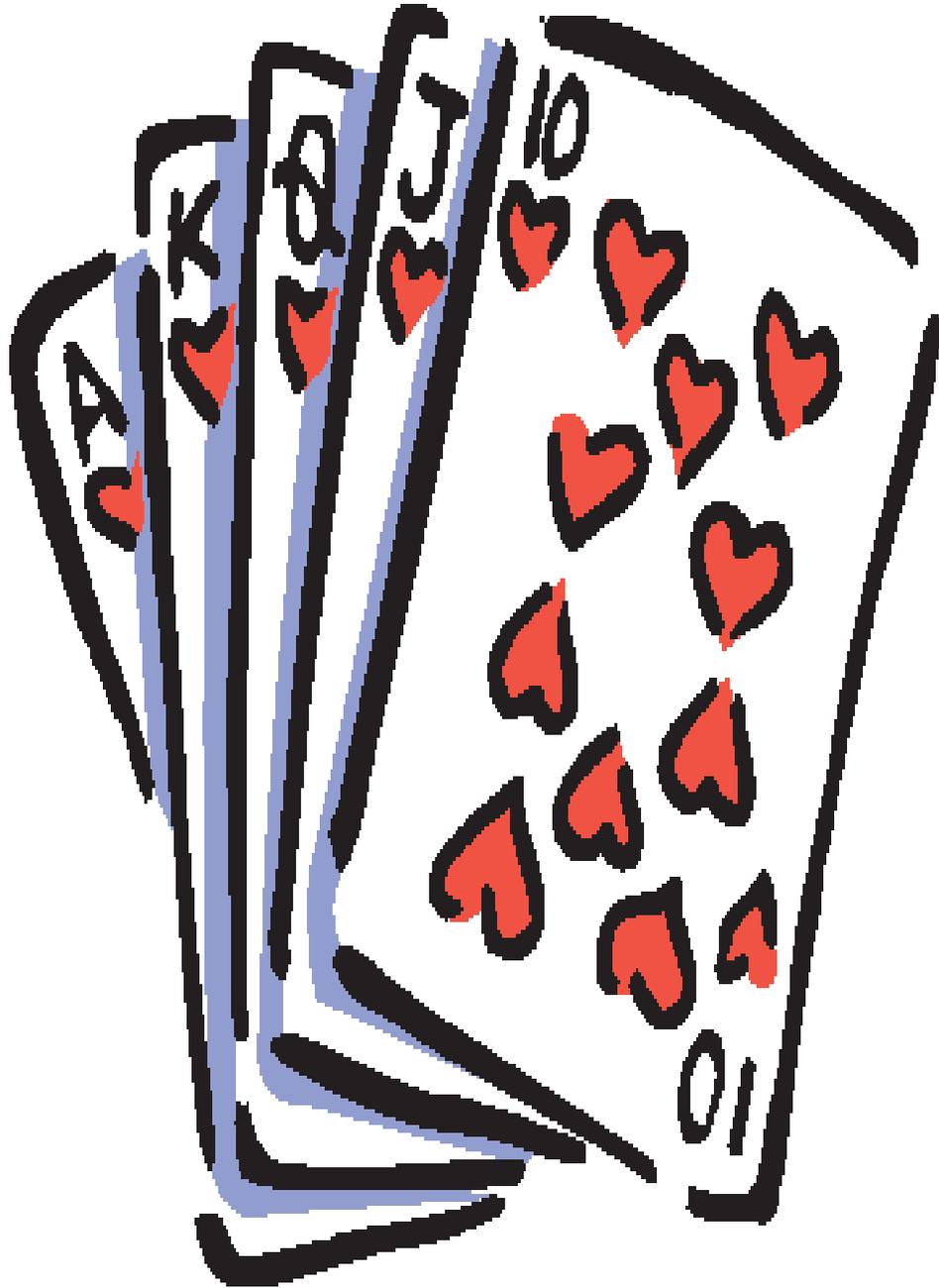
*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

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# Commercial Licensees

See page 4 for summary of all activities.



# COMMERCIAL OVERVIEW

## Summary of Activities For 1st Quarter 2010

### This Quarter

For Quarter Ending March 31, 2010

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Commercial Total</u>
Gross Receipts (1)	\$55,241,167	\$60,297,933	\$115,539,100
Prizes (2)	\$39,826,877	\$1,158,252	\$40,985,129
Net Receipts	\$15,414,290	\$59,139,681	\$74,553,971

### Same Quarter Last Year

For Quarter Ending March 31, 2009

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Total</u>
Gross Receipts (1)	\$61,947,777	\$67,061,791	\$129,009,568
Prizes (2)	\$44,884,108	\$1,605,718	\$46,489,826
Net Receipts	\$17,063,669	\$65,456,073	\$82,519,742

*Compared to the same quarter last year, gross receipts for punchboard/pull-tabs and card rooms each decreased.*

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- a) chair rental fees,
  - b) per hand fees, rakes and other fees collected in non-house-banked card rooms,
  - c) "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

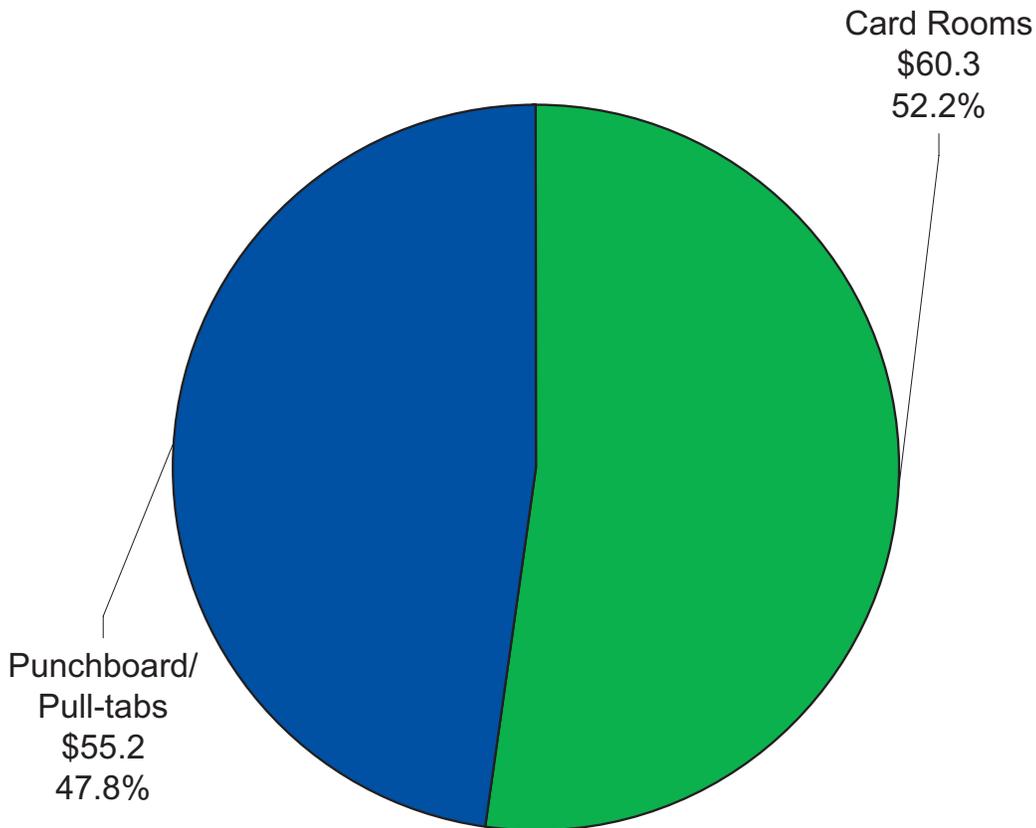
**Distribution of Gross Receipts**

By Type of Activity

For 1st Quarter 2010

**Commercial Activities**

(in millions)



*Punchboard/  
pull-tabs and  
card rooms  
each generate  
about half of  
the commercial  
sector's gross  
receipts.*

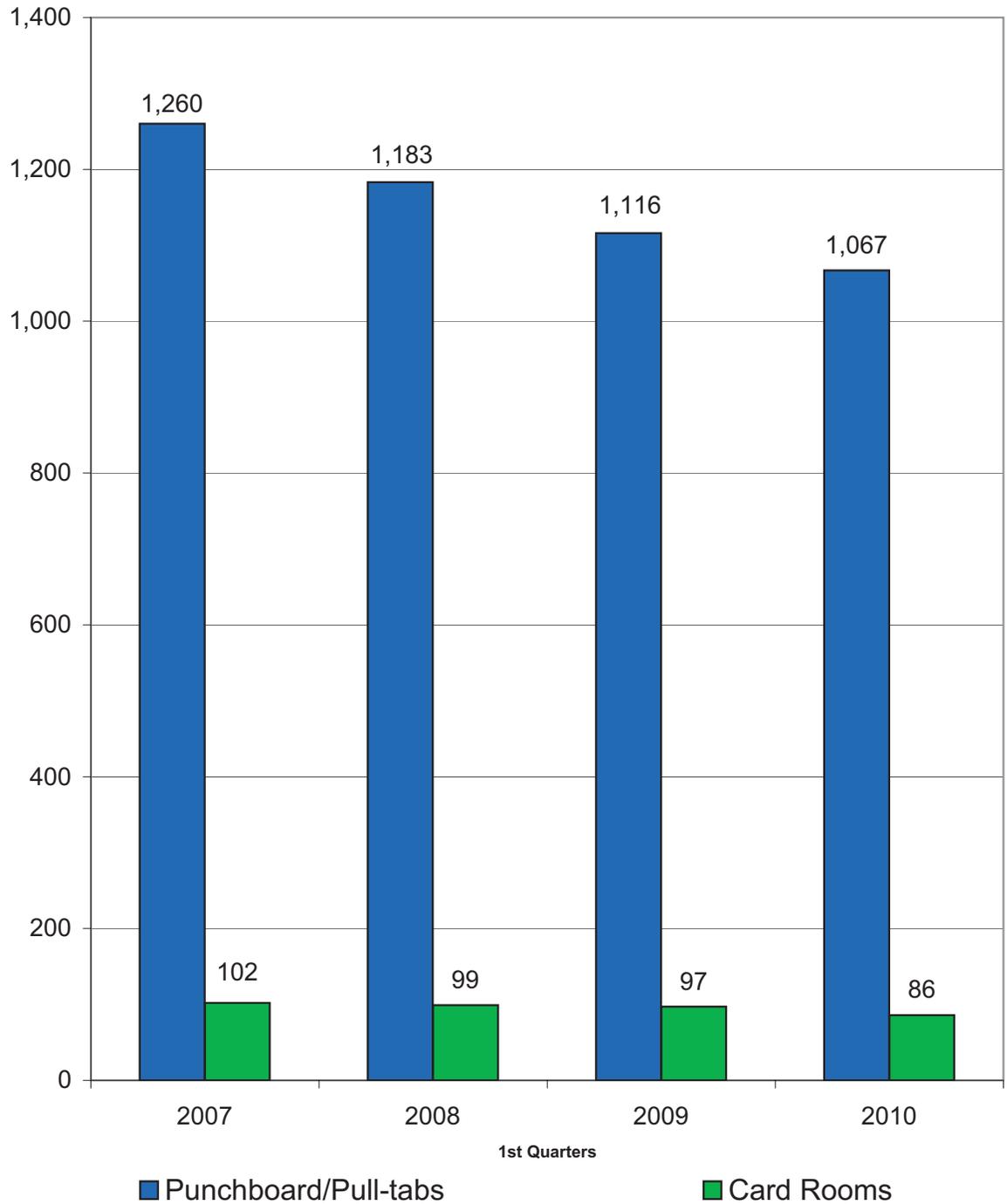
Source: Washington State Gambling Commission

# COMMERCIAL OVERVIEW

## Number of Licenses For 1st Quarters

*The number of punchboard/pull-tab licenses continues to decrease.*

*The number of commercial card room licenses reporting activity decreased, compared with the same quarter last year.*

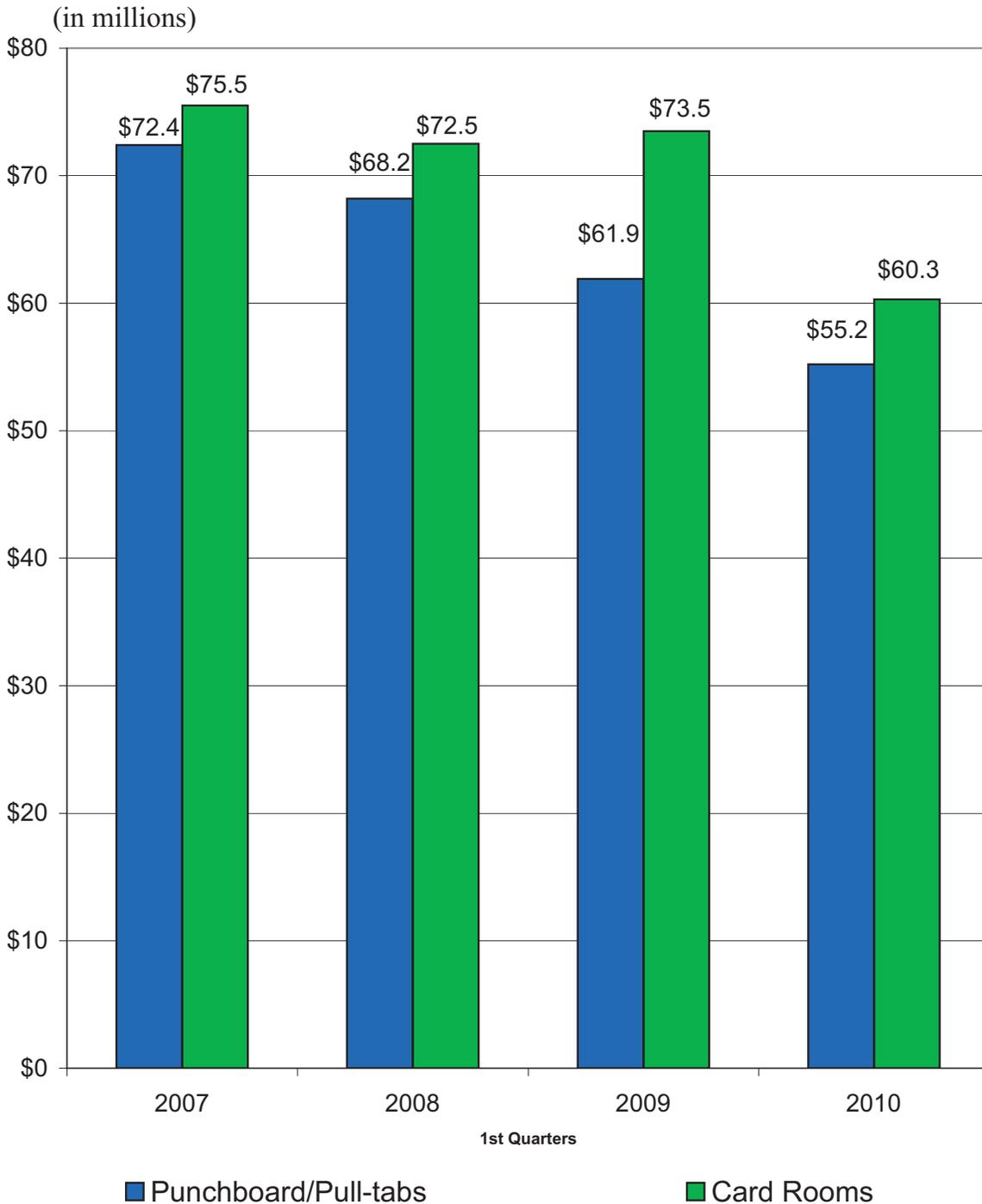


Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

**Gross Receipts**  
For 1st Quarters

**COMMERCIAL  
OVERVIEW**



*Gross receipts for punchboard/pull-tabs decreased, compared to the first quarter of last year.*

*Card room gross receipts also decreased, since the same quarter last year.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

**PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)**

**Revenue**  
For 1st Quarter 2010

<b>Combined Totals:</b>		
Gross Receipts	\$55,241,167	100.0 %
Prizes -Cash	39,425,952	71.4
-Merchandise	400,925	0.7
Total Net Receipts	\$15,414,290	27.9 %

Reported Local Gambling Tax	2,041,933	3.7 %
Over/Short	716,556	1.3

Number Of Commercial Licenses:		
- Reporting Activity**	1,067	
- Reporting No Activity	53	
- Not Reporting	72	
Total	1,192	

** Percent Of:		
- All PBPT Licenses Reporting Activity	81.7%	
- All PBPT Gross Receipts	83.2%	

*See page 22 for the nonprofit portion of punch-board pull-tab activity.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

Source: Washington State Gambling Commission

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	2	\$11,361	\$8,732	\$2,629	\$0
Asotin	4	69,781	50,208	19,573	1,281
Benton	26	1,612,192	1,105,447	506,745	57,282
Chelan	19	907,188	660,226	246,962	5,130
Clallam	8	169,157	121,001	48,156	3,110
Clark	49	1,599,100	1,044,624	554,476	77,939
Columbia	1	3,158	1,739	1,419	47
Cowlitz	26	1,024,599	702,935	321,664	50,316
Douglas	9	479,417	343,830	135,587	396
Ferry	1	14,076	8,827	5,249	422
Franklin	11	280,925	199,857	81,068	13,979
Garfield	0	0	0	0	0
Grant	16	1,288,108	977,812	310,296	24,121
Grays Harbor	36	1,147,320	784,310	363,010	43,186
Island	9	277,846	194,707	83,139	1,093
Jefferson	4	52,755	32,107	20,648	0
King	206	13,777,957	10,093,195	3,684,762	787,893
Kitsap	44	2,247,474	1,616,041	631,433	70,117
Kittitas	12	474,894	330,232	144,662	6,927
Klickitat	6	213,917	147,192	66,725	2,714
Lewis	24	794,451	512,363	282,088	14,040
Lincoln	4	22,544	36,851	-14,307	102
Mason	12	576,484	414,880	161,604	27,871
Okanogan	11	405,115	289,696	115,419	1,275
Pacific	13	294,200	197,958	96,242	8,443
Pend Oreille	9	33,956	22,926	11,030	20
Pierce	149	9,184,426	6,748,405	2,436,021	342,758
San Juan	4	87,526	58,994	28,532	223
Skagit	26	903,676	634,178	269,498	15,904
Skamania	1	6,917	4,082	2,835	44
Snohomish	97	6,251,050	4,414,874	1,836,176	258,874
Spokane	87	3,778,501	2,837,876	940,625	55,323
Stevens	13	145,196	96,376	48,820	467
Thurston	49	3,192,404	2,424,139	768,265	90,754
Wahkiakum	0	0	0	0	0
Walla Walla	6	191,383	125,730	65,653	5,085
Whatcom	27	1,798,461	1,302,721	495,740	21,889
Whitman	4	33,487	25,169	8,318	0
Yakima	42	1,890,165	1,256,637	633,528	52,908
<b>Total</b>	<b>1,067</b>	<b>\$55,241,167</b>	<b>\$39,826,877</b>	<b>\$15,414,290</b>	<b>\$2,041,933</b>

\*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

*Top 3 counties for commercial punchboard/pull-tab gross receipts are King, Pierce, and Snohomish.*

*Top 3 counties for prizes paid and net receipts are also King, Pierce, and Snohomish.*

*King also had the highest in reported local taxes, followed by Pierce and Snohomish.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

# CARD ROOMS

## Revenue For 1st Quarter 2010

	House-Banked Licenses		Non House-Banked Licenses		Total Licenses	
Gross Receipts (1)	\$59,766,435	100.0 %	\$531,498	100.0 %	\$60,297,933	100.0 %
Prizes (2) -Cash	684,230	1.1	20,264	3.8	704,494	1.2
-Merchandise	446,435	0.7	7,323	1.4	453,758	0.8
Net Receipts	\$58,635,770	98.1 %	\$503,911	94.8 %	\$59,139,681	98.1 %
Reported Local Gambling Tax	5,973,905	10.0 %	43,713	8.2 %	6,017,618	10.0 %
Number Of Commercial Licensees (3):						
- Reporting Activity**	70		16		86	
- Reporting No Activity	5		3		8	
- Not Reporting	2		4		6	
Total	77		23		100	
** Percent Of:						
- Licenses	79.5%		20.5%		100.0%	
- Gross Receipts	99.1%		0.9%		100.0%	

### Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- chair rental fees,
  - per hand fees, rakes and other fees collected in non-house-banked card rooms,
  - "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.
- (3) Reported activity includes only those card rooms licensed to collect fees or operate house-banked card games (Commercial classes B, C, E, F, or house-banked licenses). Excludes small nonprofit card rooms, if any (Classes A, B or C).

Source: Washington State Gambling Commission

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

**By County**  
For 1st Quarter 2010

**CARD ROOMS**

<b>County</b>	<b>Number of Licensees*</b>	<b>Gross Receipts</b>	<b>Prizes Paid</b>	<b>Net Receipts</b>	<b>Reported Local Tax</b>
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	273,567	7,790	265,777	16,336
Benton	4	2,267,980	105,742	2,162,238	223,065
Chelan	0	0	0	0	0
Clallam	0	0	0	0	0
Clark	4	7,556,648	2,646	7,554,002	755,665
Columbia	0	0	0	0	0
Cowlitz	1	901,496	2,860	898,636	101,700
Douglas	3	848,341	18,640	829,701	67,892
Ferry	0	0	0	0	0
Franklin	1	1,644,061	47,594	1,596,467	164,406
Garfield	0	0	0	0	0
Grant	1	586,513	0	586,513	57,982
Grays Harbor	0	0	0	0	0
Island	1	178,274	0	178,274	0
Jefferson	1	3,391	0	3,391	0
King	27	24,586,077	499,221	24,086,856	2,658,958
Kitsap	4	1,608,721	80,824	1,527,897	60,639
Kittitas	1	298,174	4,300	293,874	23,854
Klickitat	1	11,289	183	11,106	203
Lewis	0	0	0	0	0
Lincoln	0	0	0	0	0
Mason	0	0	0	0	0
Okanogan	1	3,205	0	3,205	0
Pacific	0	0	0	0	0
Pend Oreille	0	0	0	0	0
Pierce	9	6,323,026	72,780	6,250,246	631,868
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	6	5,631,922	73,511	5,558,411	548,258
Spokane	8	3,044,538	88,200	2,956,338	304,566
Stevens	0	0	0	0	0
Thurston	3	1,331,633	42,800	1,288,833	89,403
Wahkiakum	0	0	0	0	0
Walla Walla	1	293,794	10,516	283,278	22,662
Whatcom	2	558,313	0	558,313	55,663
Whitman	1	375,506	0	375,506	37,551
Yakima	5	1,971,464	100,645	1,870,819	196,947
<b>Total</b>	<b>86</b>	<b>\$60,297,933</b>	<b>\$1,158,252</b>	<b>\$59,139,681</b>	<b>\$6,017,618</b>

*King leads all counties by a substantial amount for gross receipts from card rooms.*

*After King, the counties with the most gross receipts are Pierce, Snohomish and Spokane.*

*King operators reported over \$2.6 million in local taxes from their card rooms.*

*Clark operators reported over \$700,000 in local taxes from their card rooms.*

*Pierce operators reported over \$600,000 in local taxes.*

*Snohomish operators reported over \$500,000 in local taxes.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

\*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Washington State Gambling Commission  
Financial Reporting Services  
4565 7th Avenue SE  
P. O. Box 42400  
Olympia, Washington 98504-2400  
1-800-345-2529, extension 3476  
Locally (360) 486-3476  
[www.wsgc.wa.gov](http://www.wsgc.wa.gov)

12-27-10