

# GAMBLING STATISTICS FOR OCTOBER - DECEMBER 2009



Our Mission: Protect the  
Public by Ensuring that  
Gambling is Legal & Honest



Rick Day, Director

## Washington State Gambling Commission

*The Gambling Commission was created in 1973.  
See RCW 9.46 and WAC 230 for rules governing  
gambling activity in the State of Washington.  
Search tools are available on our agency web site at  
[www.wsgc.wa.gov](http://www.wsgc.wa.gov) (Rules & Laws on home page menu).*

*Our Mission: - Protect the public by ensuring that gambling is legal and honest.*

*Our Vision: - We will maintain public confidence by*

- Conducting a fair and effective gambling regulatory and enforcement program*
- Investigating illegal activities*
- Building positive partnerships and relationships*
- Providing a workplace that allows employees to excel at their jobs*
- Anticipating and responding to the evolving gambling industry.*

*Our Values: - We Value Integrity, Professionalism, Respect and Diversity.*

*Our Goals:*

- Detect and remove the criminal element from gambling*
- Maintain a regulatory environment that promotes compliance*
- Develop, retain and value our employees*
- Provide accurate and timely information to the legislature, public and other stakeholders*
- Pursue improvements and innovations in agency programs and processes.*

*Please feel free to explore our web site and give your feedback regarding our reports.*

*You may contact us by email at [FinancialReporting@wsgc.wa.gov](mailto:FinancialReporting@wsgc.wa.gov) or by mail at:*

*Washington State Gambling Commission, Attention: Financial Reporting Services  
P. O. Box 42400, Olympia, WA 98504-2400*

*We hope you'll find the following information useful.*

*Sincerely,*

A handwritten signature in black ink that reads "Rick Day". The signature is written in a cursive style with a large, stylized "R" and "D".

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# OVERVIEW

## Gambling Trends For 4th Quarter 2009 (Does not include tribal figures.)

Overall gambling receipts in the state increased slightly since last quarter, but decreased since the same quarter in the prior year.

Nonprofit gross receipts declined in most areas, but seasonally increased in the number of some licenses. Variations occur in the number of annual reports received in any one quarter.

Commercial punchboard/pull-tab gross receipts were down from the prior quarter and also down since the same quarter in the prior year.

Card room gross receipts increased slightly from last quarter, but were down from the prior year.

	Gross Receipts in 4th Qtr 2009 (in millions)	Since Last Quarter	Over Last 4 Quarters (since 4th Qtr 2008)
<b>Total Licensed Gambling</b> (see pages 5 - 9 for details) 1,682 licenses, up 4.7% since last quarter.			
	\$132.8	0.1% UP ↑	-9.4% DOWN ↓
<b>Charitable &amp; Nonprofit Gambling</b> (see pages 12 - 16 for details)			
<b>Bingo</b> (see pages 17 - 21 for details) 82 licenses, up 32.3% since last quarter.			
	\$10.3	4.4% UP ↑	-3.3% DOWN ↓
<b>Punchboard/Pull-tabs</b> (see pages 22 - 23 for details) 245 licenses, down -0.8% since last quarter.			
	\$10.6	-3.8% DOWN ↓	-3.6% DOWN ↓
<b>Raffles</b> (see pages 24 - 25 for details) 161 licenses, up 50.5% since last quarter.			
	\$1.6	18.8% UP ↑	-9.3% DOWN ↓
<b>Commercial Gambling</b> (see pages 28 - 31 for details)			
<b>Punchboard/Pull-tabs</b> (see pages 32 - 33 for details) 1,088 licenses, down -0.2% since last quarter.			
	\$53.7	-0.6% DOWN ↓	-11.2% DOWN ↓
<b>Card Rooms</b> (see pages 34 - 35 for details) 91 licenses, down -4.2% since last quarter.			
	\$56.6	0.3% UP ↑	-9.6% DOWN ↓

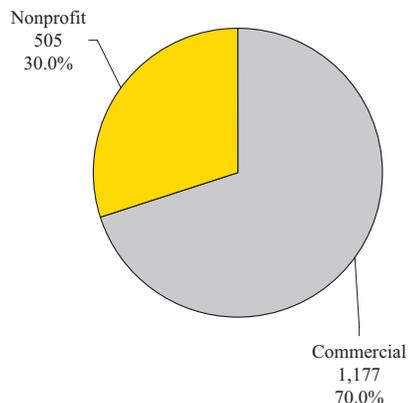
Source: Washington State Gambling Commission

Distribution of Activities

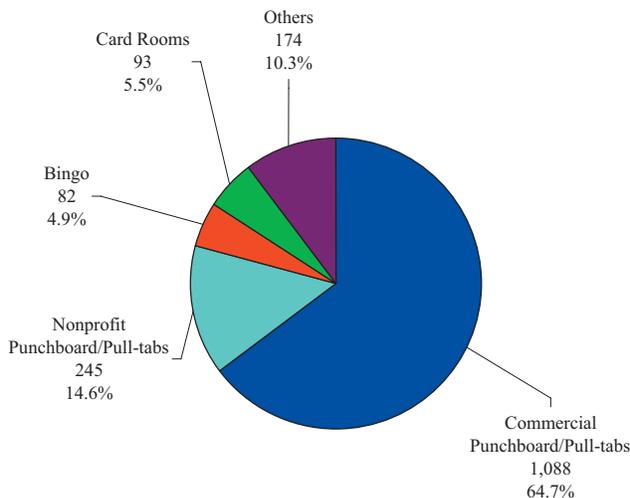
For 4th Quarter 2009  
(Does not include tribal figures.)

Number of Licenses

By segment

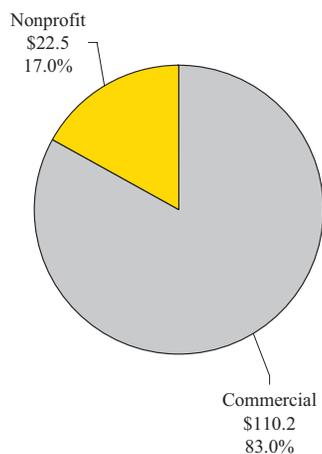


By activity

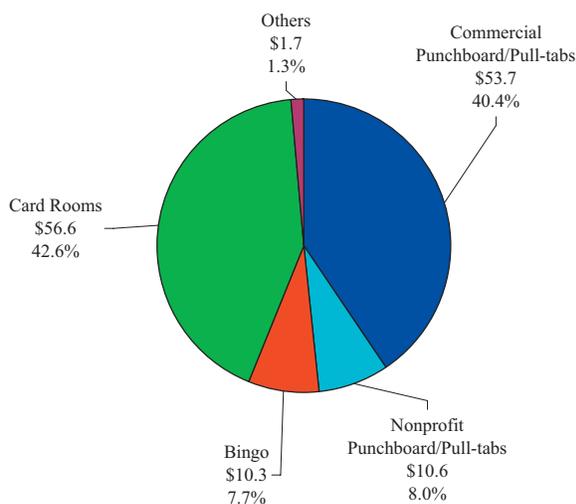


Gross Receipts  
(in millions)

By segment



By activity



The Commission continues to issue more licenses for punchboard/pull-tab than for any other activity.

Punchboard/pull-tabs produce more gross receipts overall. However, card room gross receipts are greater per operator.

Commercial activities are over two-thirds of the licenses and over four-fifths of licensed gambling gross receipts.

Nonprofits generate nearly the same amount of gross receipts from bingo as from punchboard/pull-tabs.

“Others” includes raffles and fund raising events.

[Please Note: Amusement Games are only listed annually, in the fiscal year booklet.]

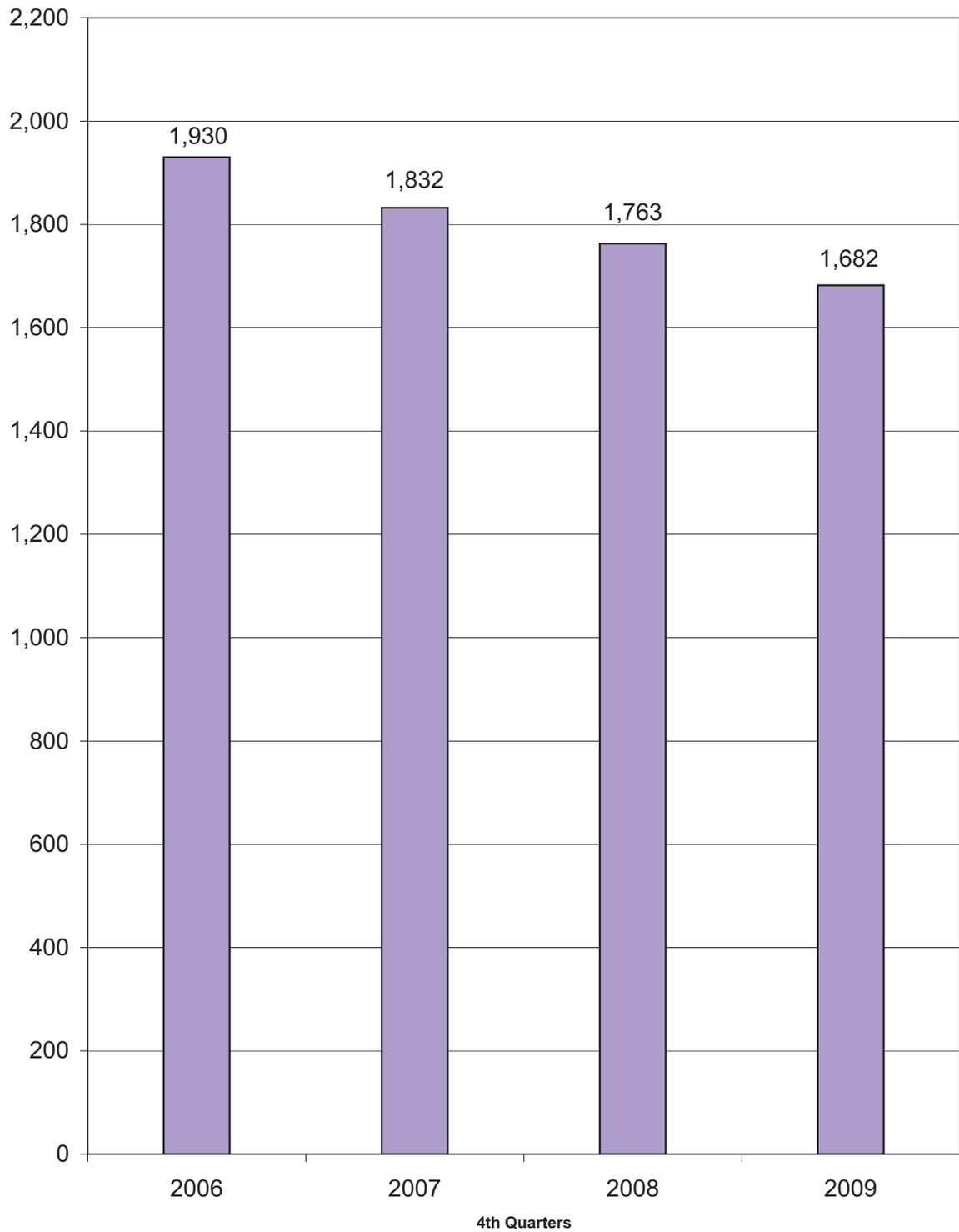
Source: Washington State Gambling Commission

Detail may not add to totals, due to rounding.

# OVERVIEW

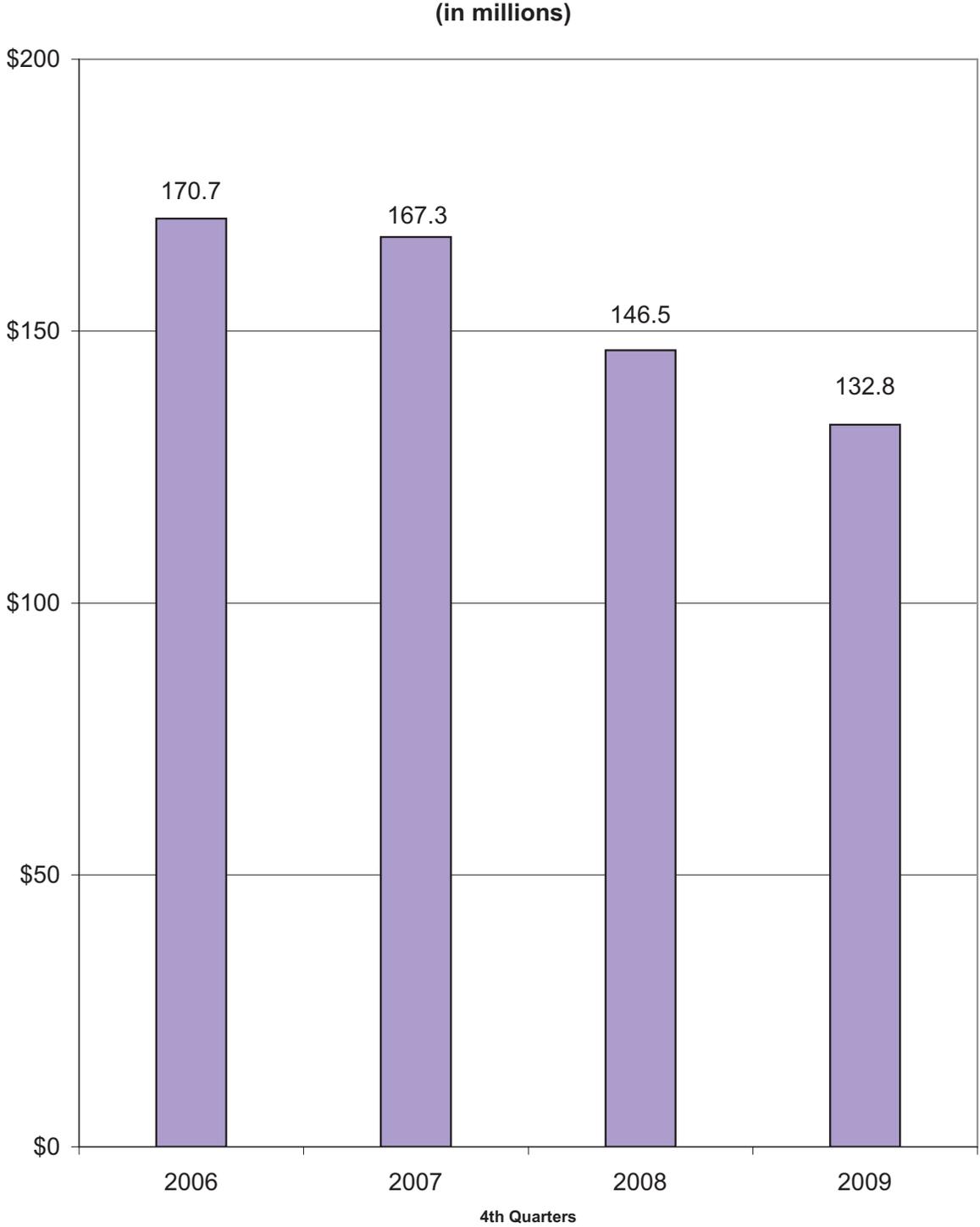
## Number of Licenses For 4th Quarters (Only includes licensees reporting activity.)

*The number of licensees reporting activity has continued to decrease.*



Source: Washington State Gambling Commission

Gross Receipts  
For 4th Quarters  
(only includes licensees reporting activity)



*Fourth quarter gross receipts decreased from 2008 levels.*

Source: Washington State Gambling Commission

# OVERVIEW

## By County For 4th Quarter 2009

<u>County</u>	<u>Number of Licensees*</u>	<u>Gross Receipts</u>	<u>Prizes Paid</u>	<u>Net Receipts</u>
Adams	5	\$39,338	\$21,252	\$18,086
Asotin	11	480,488	184,703	295,785
Benton	44	4,868,901	1,989,263	2,879,638
Chelan	32	1,312,662	944,781	367,881
Clallam	25	605,736	413,388	192,348
Clark	79	11,258,636	2,917,595	8,341,041
Columbia	4	82,739	54,865	27,874
Cowlitz	46	2,279,079	1,013,451	1,265,628
Douglas	14	1,516,865	400,623	1,116,242
Ferry	3	59,137	38,860	20,277
Franklin	19	1,791,183	339,926	1,451,257
Garfield	1	5,599	3,551	2,048
Grant	36	2,310,720	1,235,367	1,075,353
Grays Harbor	58	1,787,389	1,169,518	617,871
Island	25	928,992	595,012	333,980
Jefferson	9	67,389	39,329	28,060
King	318	39,291,733	12,271,931	27,019,802
Kitsap	77	4,965,569	2,481,959	2,483,610
Kittitas	22	1,001,259	512,417	488,842
Klickitat	11	277,666	183,450	94,216
Lewis	41	1,007,260	685,590	321,670
Lincoln	4	51,450	42,943	8,507
Mason	19	789,796	586,363	203,433
Okanogan	22	632,188	440,925	191,263
Pacific	26	944,441	678,720	265,721
Pend Oreille	11	54,700	35,708	18,992
Pierce	194	17,888,194	8,665,061	9,223,133
San Juan	7	207,134	152,686	54,448
Skagit	37	1,058,370	712,645	345,725
Skamania	3	17,726	11,477	6,249
Snohomish	137	13,157,140	6,198,551	6,958,589
Spokane	126	7,644,168	3,671,487	3,972,681
Stevens	17	190,100	128,500	61,600
Thurston	65	4,906,103	2,643,610	2,262,493
Wahkiakum	0	0	0	0
Walla Walla	13	678,315	279,949	398,366
Whatcom	45	2,725,748	1,624,717	1,101,031
Whitman	8	412,425	44,243	368,182
Yakima	68	5,462,065	2,518,076	2,943,989
<b>TOTAL</b>	<b>1,682</b>	<b>132,758,403</b>	<b>55,932,492</b>	<b>76,825,911</b>

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

The top three counties for gross receipts are King, Pierce, and Snohomish.

King, Pierce, and Snohomish also had the most prizes paid out.

Top three net receipts are King, Pierce and Clark.

One operator may hold more than one gambling license, since a different license is generally required for each activity.

Revenues are for gambling activity only, and do not reflect expenses for either the gambling or non-gambling portions of the organization's activities.

-- MANUFACTURERS --		
<b>Gross Sales to:</b>		
<b>Distributors</b>		
Pull-tabs + Punchboards	3,217,888	6.8
Casino Gaming Equipment + Other	<u>1,586,763</u>	<u>3.3</u>
Sold to distributors	\$4,804,651	10.1 %
<b>Non-Distributors</b>		
Sold to non-distributors	<u>42,838,626</u>	<u>89.9</u>
Total Sales	<u><u>\$47,643,277</u></u>	<u><u>100.0 %</u></u>
Number of Licensees Reporting Activity	33	

-- DISTRIBUTORS --		
<b>Gross Sales to:</b>		
<b>Operators</b>		
Pull-tabs + Punchboards	4,237,208	74.4
Casino Gaming Equipment + Other	<u>1,461,225</u>	<u>25.6</u>
Total sales (1)	<u><u>\$5,698,433</u></u>	<u><u>100.0 %</u></u>
Number of Licensees Reporting Activity	40	

(1) Sales of \$86,542 from distributors to other distributors are excluded.

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# Nonprofit Licensees

See page 4 for summary of all activities.



# NONPROFIT OVERVIEW

## Summary of Activities For 4th Quarter 2009

*A few years ago, bingo brought in more gross receipts for nonprofit organizations than other types of nonprofit gambling activities.*

*The nonprofit punchboard/pull-tab gross receipts are now larger than those from bingo.*

*Punchboard/pull-tabs also generate more in net receipts for the nonprofit.*

*Two of the four nonprofit card rooms reported activity this quarter.*

### This Quarter

For Quarter Ending December 31, 2009

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$10,257,784	\$10,583,460	\$4,510	\$1,625,492	\$65,746	\$22,536,992
Prizes Paid	\$7,655,546	\$7,491,622	\$0	\$727,824	\$5,320	\$15,880,312
Net Receipts	\$2,602,238	\$3,091,838	\$4,510	\$897,668	\$60,426	\$6,656,680

### Same Quarter Last Year

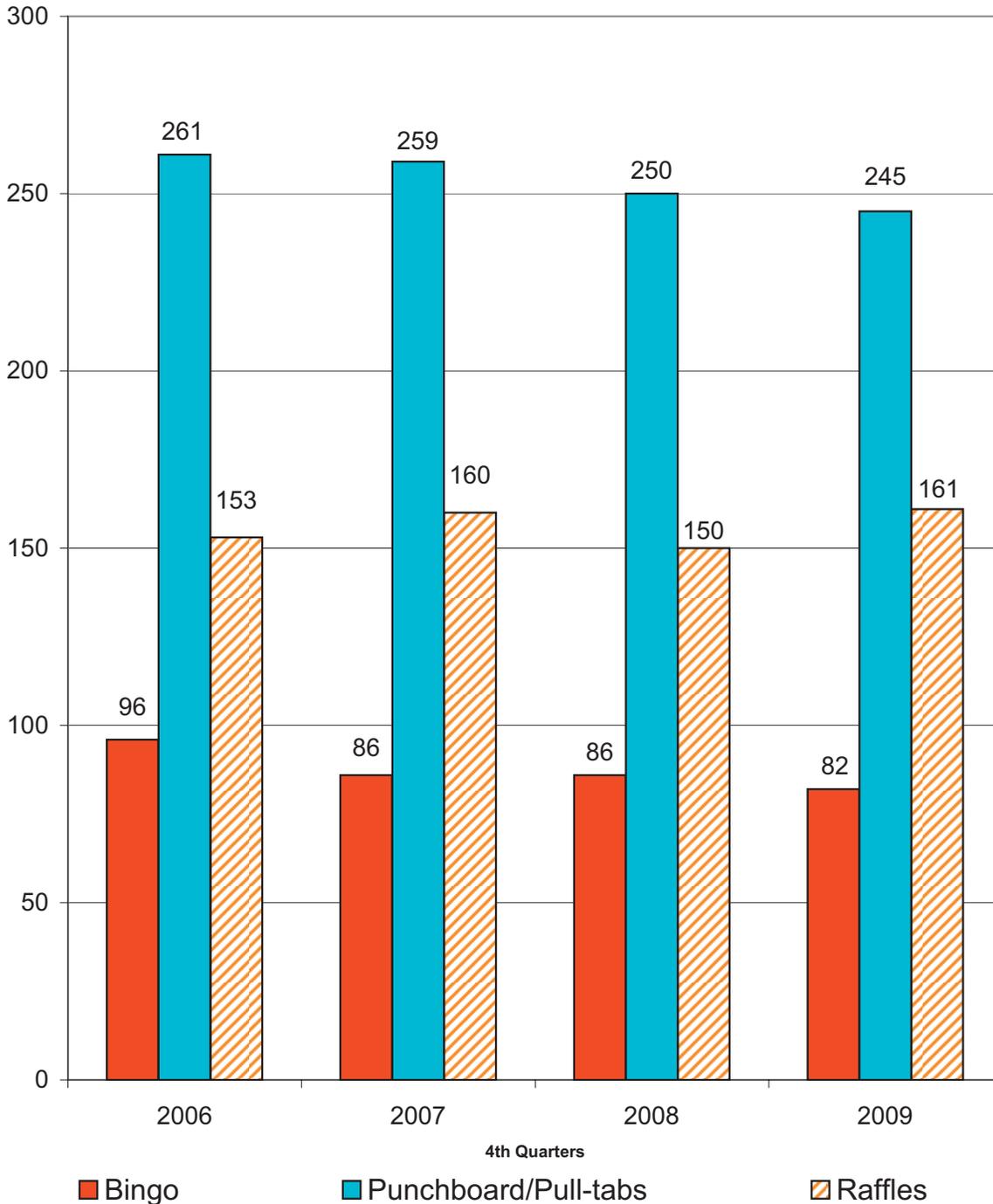
For Quarter Ending December 31, 2008

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$10,609,876	\$10,978,926	\$4,340	\$1,791,416	\$60,163	\$23,444,721
Prizes Paid	\$7,995,618	\$7,803,374	\$0	\$796,145	\$15,390	\$16,610,527
Net Receipts	\$2,614,258	\$3,175,552	\$4,340	\$995,271	\$44,773	\$6,834,194

Source: Washington State Gambling Commission

## Number of Licenses For 4th Quarters

# NONPROFIT OVERVIEW



*There have been more raffle licenses than bingo licenses reporting activity, starting in about 2003.*

*The greatest number of nonprofit licenses continues to be for punchboard/pull-tabs.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

# NONPROFIT OVERVIEW

## Gross Receipts For 4th Quarters

*There are more punchboard/pull-tab licenses, which now also generate more gross receipts for the nonprofit organizations than bingo does.*

*Historically, the high point for bingo gross receipts in a fourth quarter occurred in 1994 with \$50.9 million.*

*Gross receipts continue to decline for both bingo and punchboard/pull-tabs.*

*Only includes licensees reporting activity.*



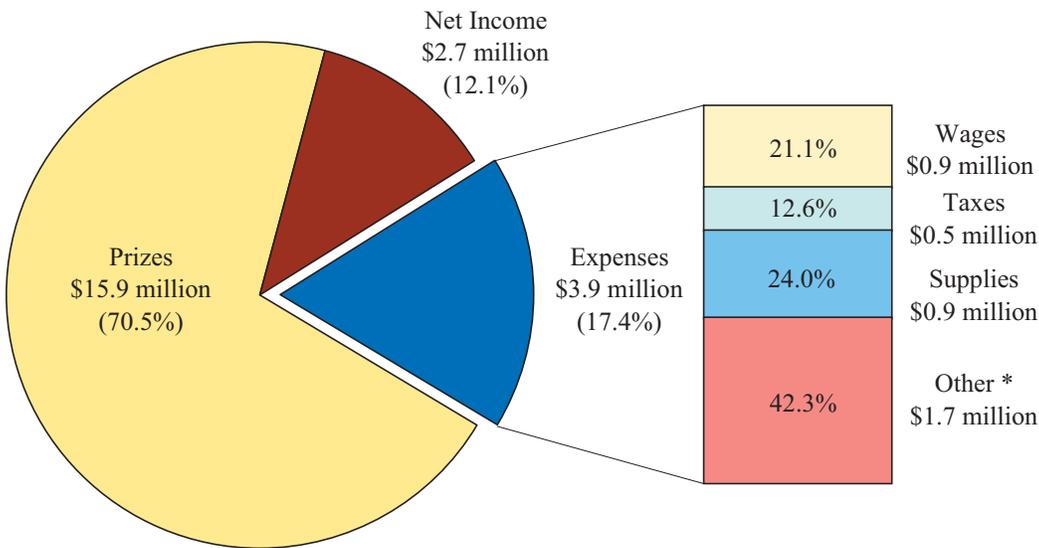
Source: Washington State Gambling Commission

# Breakdown of Gross Receipts

For 4th Quarter 2009

# NONPROFIT OVERVIEW

## Gross Receipts \$22.5 million



*Over 70% of nonprofit gambling receipts went out as prizes.*

*Over 12% of gross receipts were available to go toward the stated purposes of the average nonprofit/charitable organization.*

\* Other expenses include rent, depreciation, advertising, contract services, cash over/short, etc.

\* Class A-C Bingo expenses estimated, since most expenses are no longer requested from Bingo classes A-C.

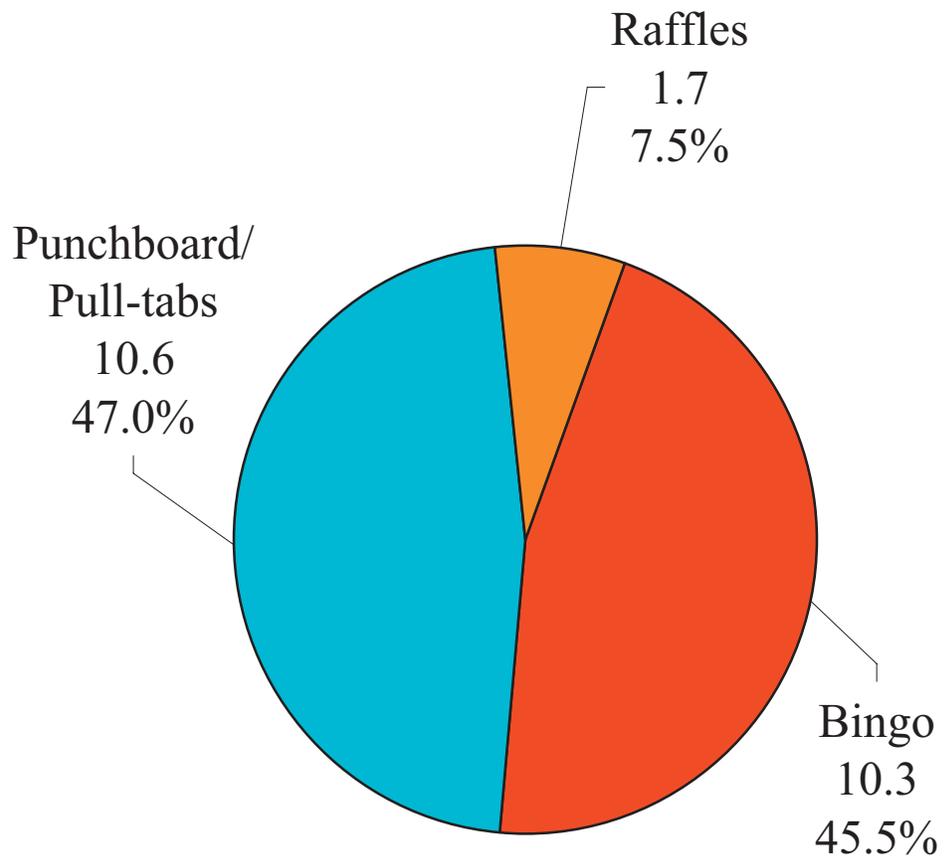
Source: Washington State Gambling Commission

*Detail may not add to totals, due to rounding.*

## Distribution of Gross Receipts

By Type of Activity  
For 4th Quarter 2009

### Nonprofit Activities (in millions)



*Punchboard/  
Pull-tabs generate  
more in gross  
receipts for the  
nonprofit  
organizations than  
bingo does.*

Source: Washington State Gambling Commission

## Overview

For 4th Quarter 2009

*Over four-fifths of bingo licenses are for smaller bingo operations (classes A-E).*

*Bingo operations that are mid-size (annual receipts of over \$650,000 but less than \$5,000,000) brought in about three-fourths of the total bingo gross receipts.*

*The mid-size bingo (class F-J) operators also reported almost half of the net income.*

Class	Gross Receipts Range	Number Reporting	PERCENT OF		
			Licenses	Gross	Net Income
A-C (Annual)*	\$1-\$150,000	55	67.1%	17.2%	38.4%
D-E (Quarterly)	\$150,001-\$650,000	14	17.1%	7.9%	12.8%
F-J (Quarterly)	\$650,001-\$5,000,000	13	15.9%	74.9%	48.8%
K-S (Quarterly)	Greater than \$5,000,000	0	0.0%	0.0%	0.0%
Total Licensees Reporting Activity		82			

\* Only includes annual activity reports for license years expiring during this quarter.

\* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C. [Detail may not add to totals, due to rounding.]

Source: Washington State Gambling Commission

## Revenue

### Smaller Bingo Operations For 4th Quarter 2009

Class Definitions, Yearly Gross	ANNUAL REPORTS \$1-\$150,000 CLASS A - C		QUARTERLY REPORTS \$150,001-\$650,000 CLASS D - E	
Gross Receipts	\$1,762,839	100.0 %	\$809,724	100.0 %
Prizes Paid - Cash	1,303,328	73.9	614,807	76.0
- Merchandise	0	0.0	301	0.0
<b>Net Receipts</b>	<b>\$459,511</b>	<b>26.1 %</b>	<b>\$194,616</b>	<b>24.0 %</b>
<b>Expenses:</b>				
Wages			\$43,018	5.3 %
Supplies			19,795	2.4
License Fee			3,895	0.5
Taxes - Local	\$12,085	0.7 %	8,968	1.1
- State			3,871	0.5
- Federal			3,371	0.4
Building - Rent			9,715	1.2
- Depreciation			3,205	0.4
Equipment - Rent/Depreciation			766	0.1
Other *	176,284	10.0	7,361	0.9
<b>Total Expenses</b>	<b>\$188,369</b>	<b>10.7 %</b>	<b>\$103,965</b>	<b>12.8 %</b>
<b>Net Income</b>	<b>\$271,142</b>	<b>15.4 %</b>	<b>\$90,651</b>	<b>11.2 %</b>
Average Net Income	\$4,930		\$6,475	
Net Income (Loss) from Retail Sales	\$27,901		\$3,784	
From Drawing Sales	\$0		\$0	
From Amusement Sales	\$0		\$0	
Donated Prizes	15,200		0	
Total Number of Sessions	1,875		375	
Total Attendance	59,065		18,399	
Average Attendance	32		49	
<b>Per Player Statistics:</b>				
Gross	\$29.85		\$44.01	
Prizes	\$22.07		\$33.43	
Expenses	\$3.19		\$5.65	
Net Income	\$4.59		\$4.93	

\* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

*In general, smaller bingo operations have lower expenses and little or no depreciation.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**Revenue**  
Larger Bingo Operations  
For 4th Quarter 2009

Class Definitions, Yearly Gross	QUARTERLY REPORTS					
	\$650,001-\$5,000,000		> \$5,000,000		TOTAL	
	CLASS F - J		CLASS K - S		LICENSES	
Gross Receipts	\$7,685,221	100.0 %	\$0	%	\$10,257,784	100.0 %
Prizes Paid - Cash	5,712,851	74.4	0		7,630,986	74.4
- Merchandise	24,259	0.3	0		24,560	0.2
Net Receipts	\$1,948,111	25.3 %	\$0	%	\$2,602,238	25.4 %
<b>Expenses:</b>						
Wages	\$613,022	8.0 %	\$0	%	\$656,040	6.4 %
Supplies	112,029	1.5	0		131,824	1.3
License Fee	21,823	0.3	0		25,718	0.3
Taxes - Local	60,676	0.8	0		81,729	0.8
- State	58,048	0.8	0		61,919	0.6
- Federal	46,403	0.6	0		49,774	0.5
Building - Rent	106,852	1.4	0		116,567	1.1
- Depreciation	38,363	0.5	0		41,568	0.4
Equipment - Rent/Depreciation	266,820	3.5	0		267,586	2.6
Other	279,063	3.5	0		462,708	4.5
Total Expenses	\$1,603,099	20.9 %	\$0	%	\$1,895,433	18.5 %
Net Income	\$345,012	4.4 %	\$0	%	\$706,805	6.9 %
Average Net Income	\$26,539				\$8,620	
Net Income (Loss) from Retail Sales	\$10,435		\$0		\$42,120	
From Drawing Sales	\$0		\$0		\$0	
From Amusement Sales	\$4,960		\$0		\$4,960	
Donated Prizes	0		0		15,200	
Total Number of Sessions	1,484		0		3,734	
Total Attendance	144,499		0		221,963	
Average Attendance	97				59	
<b>Per Player Statistics:</b>						
Gross	\$53.19				\$46.21	
Prizes	\$39.70				\$34.49	
Expenses	\$11.09				\$8.54	
Net Income	\$2.39				\$3.18	

*In general, larger bingo operations have higher wage expense and more depreciation expense.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

## Top 10 Bingo by Gross Receipts For 4th Quarter 2009

*While these top 10 represent only 12.2% of the bingo licensees reporting this quarter, they represent 68.0% of the total gross receipts, and 68.2% of total prizes paid out.*

*These top 10 have 59.7% of the total attendance for bingo.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

### BY GROSS RECEIPTS

	Gross Receipts	Prizes Paid	Prizes Paid %	Wages	Other Expenses	Net Income	Net Income %
1 40 & 8 # 00099/Vancouver	\$1,089,164	\$738,597	67.8%	\$79,692	\$252,629	\$97,938	9.0%
2 Seattle Junior Hockey/Mountlake Terrace	836,180	649,386	77.7%	46,484	176,954	9,840	1.2%
3 Amvets # 00001/Tacoma	787,026	603,188	76.6%	46,715	114,709	69,129	8.8%
4 Rotary Club/Columbia Center/Kennewick	744,663	519,870	69.8%	68,957	146,094	78,699	10.6%
5 Spokane Youth Sports Assn./Spokane	670,454	531,707	79.3%	68,497	137,622	1,125	0.2%
6 Ruth Dykeman Childrens Center/Renton	645,374	484,837	75.1%	46,041	157,677	2,860	0.4%
7 Sister Rebecca Berghoff Fdn./Union Gap	634,060	480,558	75.8%	58,802	134,205	19,297	3.0%
8 O I C Of Washington/Yakima	553,594	440,977	79.7%	60,404	120,168	-7,551	-1.4%
9 Gateways For Youth & Families/Tacoma	551,681	449,594	81.5%	24,777	60,093	41,994	7.6%
10 Jaycees/Seattle/Tukwila	458,786	322,438	70.3%	34,876	106,804	29,544	6.4%
	<u>\$6,970,982</u>	<u>\$5,221,152</u>	<u>74.9%</u>	<u>\$535,245</u>	<u>\$1,406,955</u>	<u>\$342,875</u>	<u>4.9%</u>

### PER PLAYER AVERAGES

	Attendance	Gross	Expenses	Net Income
1 40 & 8 # 00099/Vancouver	21,651	\$50.31	\$15.35	\$4.52
2 Seattle Junior Hockey/Mountlake Terrace	15,877	52.67	14.07	0.62
3 Amvets # 00001/Tacoma	12,011	65.53	13.44	5.76
4 Rotary Club/Columbia Center/Kennewick	15,463	48.16	13.91	5.09
5 Spokane Youth Sports Assn./Spokane	14,549	46.08	14.17	0.08
6 Ruth Dykeman Childrens Center/Renton	11,651	55.39	17.49	0.25
7 Sister Rebecca Berghoff Fdn./Union Gap	12,272	51.67	15.73	1.57
8 O I C Of Washington/Yakima	11,691	47.35	15.45	-0.65
9 Gateways For Youth & Families/Tacoma	8,731	63.19	9.72	4.81
10 Jaycees/Seattle/Tukwila	8,692	52.78	16.30	3.40
	<u>132,588</u>	<u>\$52.58</u>	<u>\$14.65</u>	<u>\$2.59</u>

Source: Washington State Gambling Commission

**By County**  
For 4th Quarter 2009

**BINGO**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	EXPENSES		Net Income
					Reported Local Tax	Other Expenses	
Adams	1	\$5,053	\$2,615	\$2,438	\$0	\$1,888	\$550
Asotin	1	29,161	22,606	6,555	328	4,738	1,489
Benton	2	749,029	522,254	226,775	11,246	136,830	78,699
Chelan	1	90,663	70,041	20,622	0	15,482	5,140
Clallam	5	174,319	125,754	48,565	2,184	30,772	15,609
Clark	8	1,527,149	1,069,043	458,106	23,058	358,567	76,481
Columbia	1	40,866	30,530	10,336	1,034	5,302	4,000
Cowlitz	3	159,042	121,300	37,742	1,887	24,517	11,338
Douglas	0	0	0	0	0	0	0
Ferry	0	0	0	0	0	0	0
Franklin	0	0	0	0	0	0	0
Garfield	0	0	0	0	0	0	0
Grant	6	238,669	138,450	100,219	1,613	72,441	26,165
Grays Harbor	2	114,842	91,674	23,168	2,766	14,562	5,840
Island	3	73,061	58,191	14,870	73	8,797	6,000
Jefferson	1	337	304	33	0	16	17
King	8	1,269,992	939,546	330,446	5,903	248,036	76,507
Kitsap	8	805,841	591,094	214,747	9,530	151,427	53,790
Kittitas	2	64,597	37,355	27,242	0	22,242	5,000
Klickitat	0	0	0	0	0	0	0
Lewis	2	52,348	32,375	19,973	0	14,473	5,500
Lincoln	0	0	0	0	0	0	0
Mason	0	0	0	0	0	0	0
Okanogan	1	58,325	41,900	16,425	0	10,425	6,000
Pacific	4	194,002	155,086	38,916	1,329	20,587	17,000
Pend Oreille	0	0	0	0	0	0	0
Pierce	7	1,579,161	1,251,357	327,804	477	216,204	111,123
San Juan	0	0	0	0	0	0	0
Skagit	0	0	0	0	0	0	0
Skamania	0	0	0	0	0	0	0
Snohomish	3	884,360	690,073	194,287	4,670	142,331	47,286
Spokane	6	764,099	600,531	163,568	19	122,424	41,125
Stevens	0	0	0	0	0	0	0
Thurston	2	117,429	83,424	34,005	1,601	26,404	6,000
Wahkiakum	0	0	0	0	0	0	0
Walla Walla	1	44,747	34,141	10,606	530	5,551	4,525
Whatcom	0	0	0	0	0	0	0
Whitman	0	0	0	0	0	0	0
Yakima	4	1,220,692	945,902	274,790	13,481	159,688	101,621
<b>Total</b>	<b>82</b>	<b>\$10,257,784</b>	<b>\$7,655,546</b>	<b>\$2,602,238</b>	<b>\$81,729</b>	<b>\$1,813,704</b>	<b>\$706,805</b>

*Top 3 counties for bingo gross receipts are Pierce, Clark, and a near tie for third with King & Yakima.*

*Top 3 counties for reported bingo taxes to local communities are Clark, Yakima, and Benton.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

# PUNCHBOARD/ PULL-TABS (NONPROFIT)

Revenue  
For 4th Quarter 2009

Combined reporting of Punchboards and Pull-tabs began in the 3rd quarter of 2005.

Punchboards had decreased to less than one percent of the combined gross receipts total.

Over 10% of gross receipts are available to the nonprofit organizations as net income and potentially available for their charitable/nonprofit purposes.

See page 32 for the commercial portion of punchboard / pull-tab activity.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

<b>Combined Totals:</b>		
Gross Receipts	\$10,583,460	100.0 %
Prizes -Cash	7,370,077	69.6
-Merchandise	121,545	1.1
<b>Total Net Receipts</b>	<b>\$3,091,838</b>	<b>29.3 %</b>
Expenses:		
Wages	\$204,945	1.9 %
Supplies	760,089	7.2
License Fee	26,595	0.3
Tax -Local	210,414	2.0
-State	23,175	0.2
-Federal	15,104	0.1
Equipment	3,368	0.0
Over/Short	85,502	0.8
Other Expenses	534,908	5.1
Occupancy	120,892	1.1
<b>Total Expenses</b>	<b>\$1,984,992</b>	<b>18.7 %</b>
<b>Net Income</b>	<b>\$1,106,846</b>	<b>10.6 %</b>
Average Net Income	\$4,518	
Number of Licensees:		
- Reporting Activity**	245	
- Reporting No Activity	8	
- Not Reporting	1	
<b>Total</b>	<b>254</b>	
** Percent of:		
- All PBPT Licensees Reporting Activity	18.4%	
- All PBPT Gross Receipts	16.5%	

Source: Washington State Gambling Commission

**By County**  
For 4th Quarter 2009

**PUNCHBOARD/  
PULL-TABS  
(NONPROFIT)**

<b>County</b>	<b>Number of Licensees*</b>	<b>Gross Receipts</b>	<b>Prizes Paid</b>	<b>Net Receipts</b>	<b>Reported Local Tax</b>
Adams	2	\$22,692	\$11,055	\$11,637	\$194
Asotin	2	153,262	105,840	47,422	1,422
Benton	6	506,672	369,201	137,471	9,671
Chelan	5	246,070	174,853	71,217	0
Clallam	5	165,151	115,784	49,367	4,405
Clark	9	862,340	631,036	231,304	23,932
Columbia	1	37,863	21,846	16,017	568
Cowlitz	8	297,870	200,975	96,895	9,592
Douglas	1	8,678	4,996	3,682	0
Ferry	1	34,870	23,995	10,875	697
Franklin	3	92,670	66,278	26,392	2,713
Garfield	0	0	0	0	0
Grant	10	351,625	252,475	99,150	5,337
Grays Harbor	12	491,942	351,520	140,422	8,942
Island	7	445,533	336,951	108,582	2,786
Jefferson	3	9,269	6,179	3,090	0
King	30	1,396,334	997,869	398,465	37,824
Kitsap	13	298,780	206,630	92,150	8,757
Kittitas	5	170,669	117,412	53,257	902
Klickitat	3	62,818	43,203	19,615	658
Lewis	7	193,448	137,102	56,346	831
Lincoln	0	0	0	0	0
Mason	4	221,092	161,709	59,383	8,938
Okanogan	6	183,041	125,123	57,918	386
Pacific	6	464,529	332,763	131,766	15,167
Pend Oreille	2	10,348	6,266	4,082	0
Pierce	17	730,440	515,594	214,846	6,559
San Juan	2	59,675	41,661	18,014	0
Skagit	9	329,989	216,695	113,294	4,328
Skamania	2	12,123	7,822	4,301	147
Snohomish	17	1,101,921	775,389	326,532	27,467
Spokane	13	680,932	466,408	214,524	15,180
Stevens	3	49,505	34,270	15,235	0
Thurston	8	140,303	99,806	40,497	3,105
Wahkiakum	0	0	0	0	0
Walla Walla	3	89,418	68,134	21,284	2,721
Whatcom	7	171,061	130,032	41,029	1,080
Whitman	2	25,913	16,853	9,060	0
Yakima	11	464,614	317,897	146,717	6,105
<b>Total</b>	<b>245</b>	<b>\$10,583,460</b>	<b>\$7,491,622</b>	<b>\$3,091,838</b>	<b>\$210,414</b>

*Top 3 counties for nonprofit punchboard/pull-tab gross receipts and prizes paid are King, Snohomish, and Clark.*

*Top 3 counties for nonprofit punchboard/pull-tab net receipts are King, Snohomish and Clark.*

*Top 3 counties for nonprofit punchboard/pull-tab reported local taxes are also King, Snohomish, and Clark.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

\*Only includes nonprofit licensees reporting activity.

Source: Washington State Gambling Commission

## Revenue For 4th Quarter 2009

*Raffles paid out almost 45% of their gross receipts in prizes.*

Gross Receipts	\$1,625,492	100.0 %
Prizes Paid	<u>727,824</u>	<u>44.8</u>
<b>Net Receipts</b>	<b>\$897,668</b>	<b>55.2 %</b>
Expenses:		
Taxes - Local	7,607	0.5
Cash (Over)/Short	260	0.0

Number Of Licensees Reporting Activity: 161

**Donated Prizes \$221,488**  
(Included In Prizes Paid)

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**By County**  
For 4th Quarter 2009

**RAFFLES**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts
Adams	0	\$0	\$0	\$0
Asotin	2	12,199	3,569	8,630
Benton	6	69,330	16,816	52,514
Chelan	6	67,203	45,902	21,301
Clallam	3	2,459	1,616	843
Clark	6	42,897	20,069	22,828
Columbia	1	669	280	389
Cowlitz	6	42,003	21,279	20,724
Douglas	0	0	0	0
Ferry	0	0	0	0
Franklin	4	29,622	9,276	20,346
Garfield	0	0	0	0
Grant	4	6,811	1,456	5,355
Grays Harbor	4	25,369	13,926	11,443
Island	2	10,710	2,750	7,960
Jefferson	0	0	0	0
King	37	424,513	183,348	241,165
Kitsap	8	43,451	24,101	19,350
Kittitas	2	1,945	221	1,724
Klickitat	1	3,431	1,425	2,006
Lewis	6	16,411	10,957	5,454
Lincoln	0	0	0	0
Mason	1	6,744	8,700	-1,956
Okanogan	2	22,880	11,830	11,050
Pacific	4	37,784	29,156	8,628
Pend Oreille	0	0	0	0
Pierce	10	68,876	19,697	49,179
San Juan	1	12,035	11,937	98
Skagit	3	11,455	3,826	7,629
Skamania	0	0	0	0
Snohomish	13	414,332	181,970	232,362
Spokane	13	134,433	45,786	88,647
Stevens	0	0	0	0
Thurston	2	41,765	28,479	13,286
Wahkiakum	0	0	0	0
Walla Walla	1	3,707	2,578	1,129
Whatcom	4	7,216	4,668	2,548
Whitman	1	1,555	574	981
Yakima	8	63,687	21,632	42,055
<b>Total</b>	<b><u>161</u></b>	<b><u>\$1,625,492</u></b>	<b><u>\$727,824</u></b>	<b><u>\$897,668</u></b>

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

*Top 3 counties for raffle gross receipts are King, Snohomish, and Spokane.*

*Top 3 counties for raffle prizes paid are King, Snohomish, and Chelan.*

*Top 3 counties for raffle net receipts are King, Snohomish, and Spokane.*

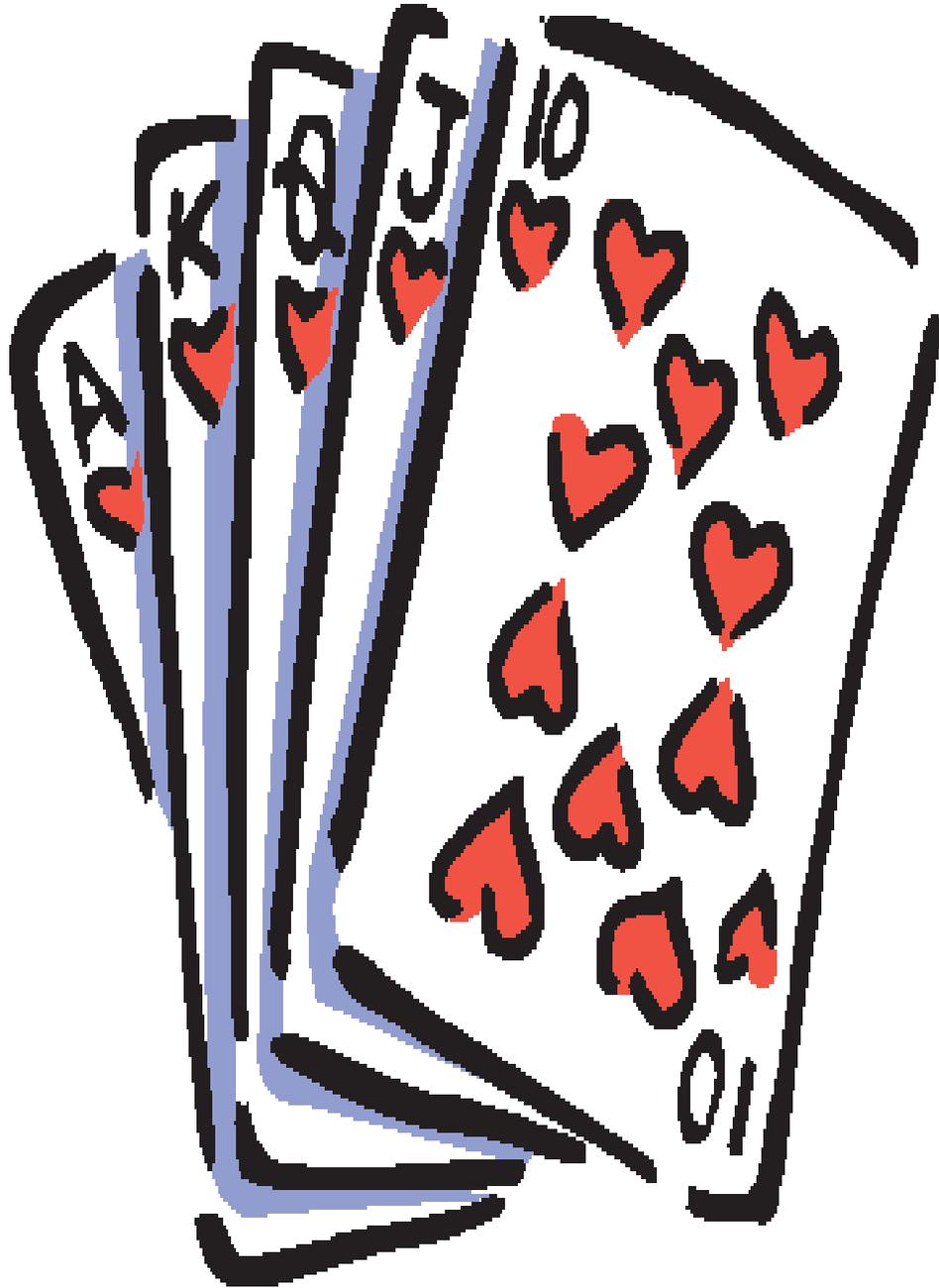
*Top 3 counties for number of raffles are King, Snohomish and Spokane.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

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# Commercial Licensees

See page 4 for summary of all activities.



# COMMERCIAL OVERVIEW

## Summary of Activities For 4th Quarter 2009

### This Quarter

For Quarter Ending December 31, 2009

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Commercial Total</u>
Gross Receipts (1)	\$53,662,997	\$56,558,414	\$110,221,411
Prizes (2)	\$38,835,274	\$1,216,906	\$40,052,180
Net Receipts	\$14,827,723	\$55,341,508	\$70,169,231

### Same Quarter Last Year

For Quarter Ending December 31, 2008

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Total</u>
Gross Receipts (1)	\$60,452,659	\$62,567,611	\$123,020,270
Prizes (2)	\$43,730,819	\$1,656,796	\$45,387,615
Net Receipts	\$16,721,840	\$60,910,815	\$77,632,655

*Compared to the same quarter last year, gross receipts for punchboard/pull-tabs and card rooms each decreased.*

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- a) chair rental fees,
  - b) per hand fees, rakes and other fees collected in non-house-banked card rooms,
  - c) "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

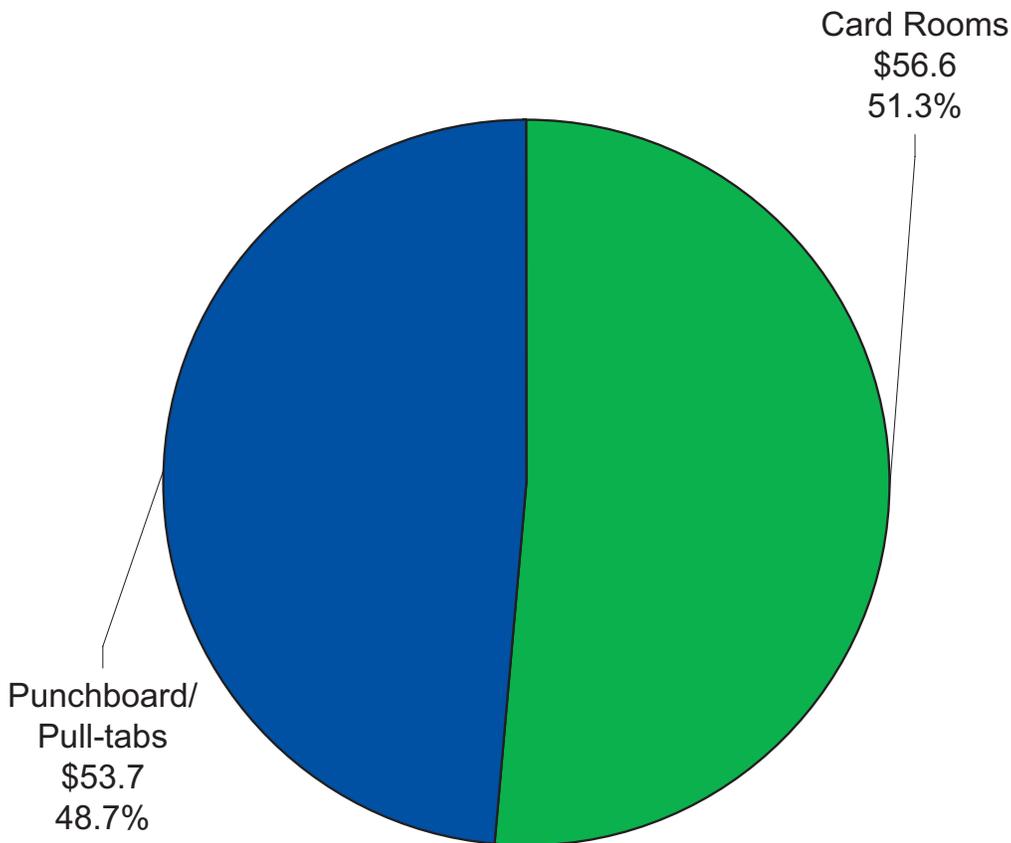
- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

**Distribution of Gross Receipts**

By Type of Activity  
For 4th Quarter 2009

**Commercial Activities**

(in millions)



*Punchboard/  
pull-tabs and  
card rooms  
each generate  
about half of  
the commercial  
sector's gross  
receipts.*

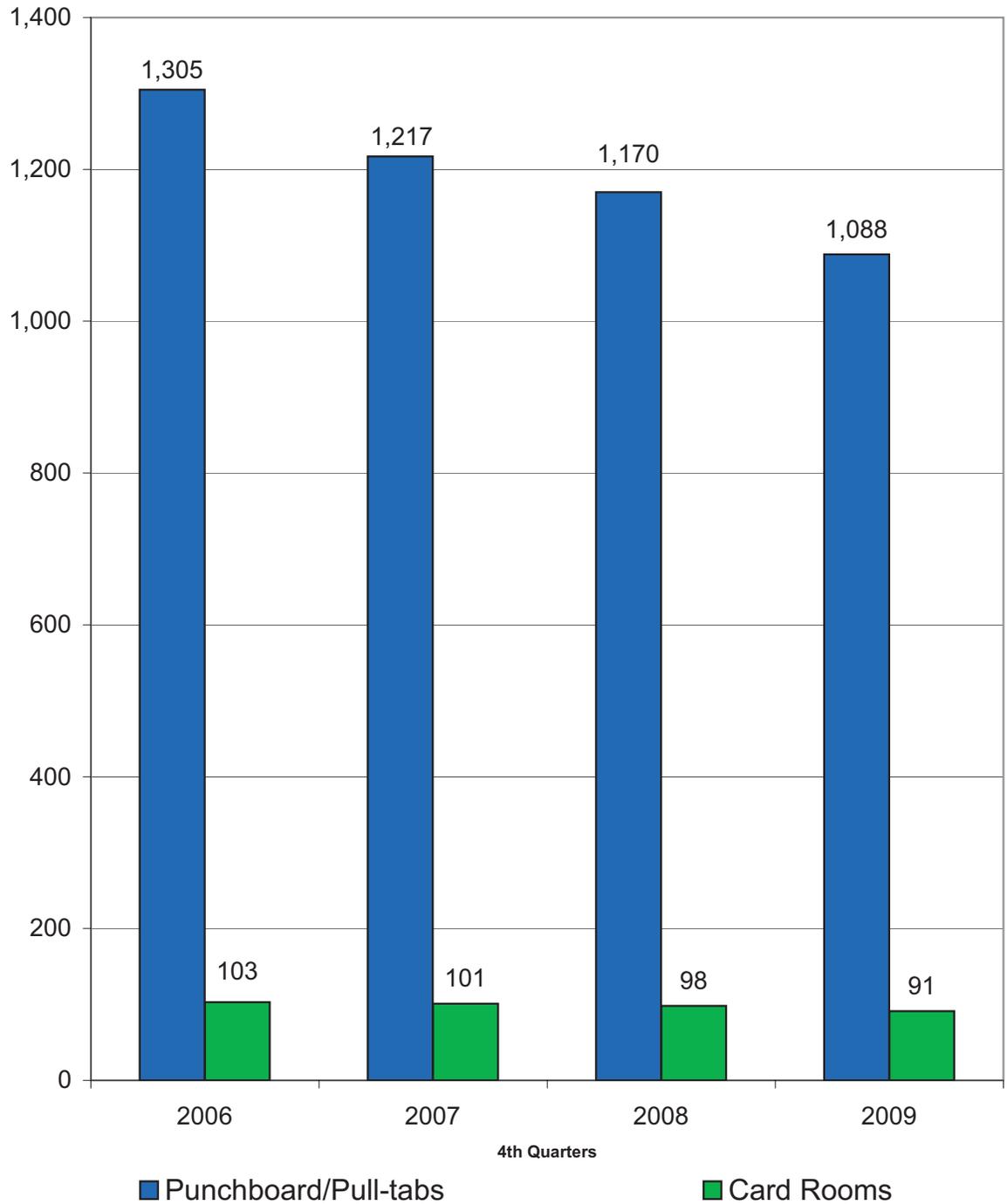
Source: Washington State Gambling Commission

# COMMERCIAL OVERVIEW

## Number of Licenses For 4th Quarters

*The number of punchboard/pull-tab licenses continues to decrease.*

*The number of commercial card room licenses reporting activity decreased, compared with the same quarter last year.*

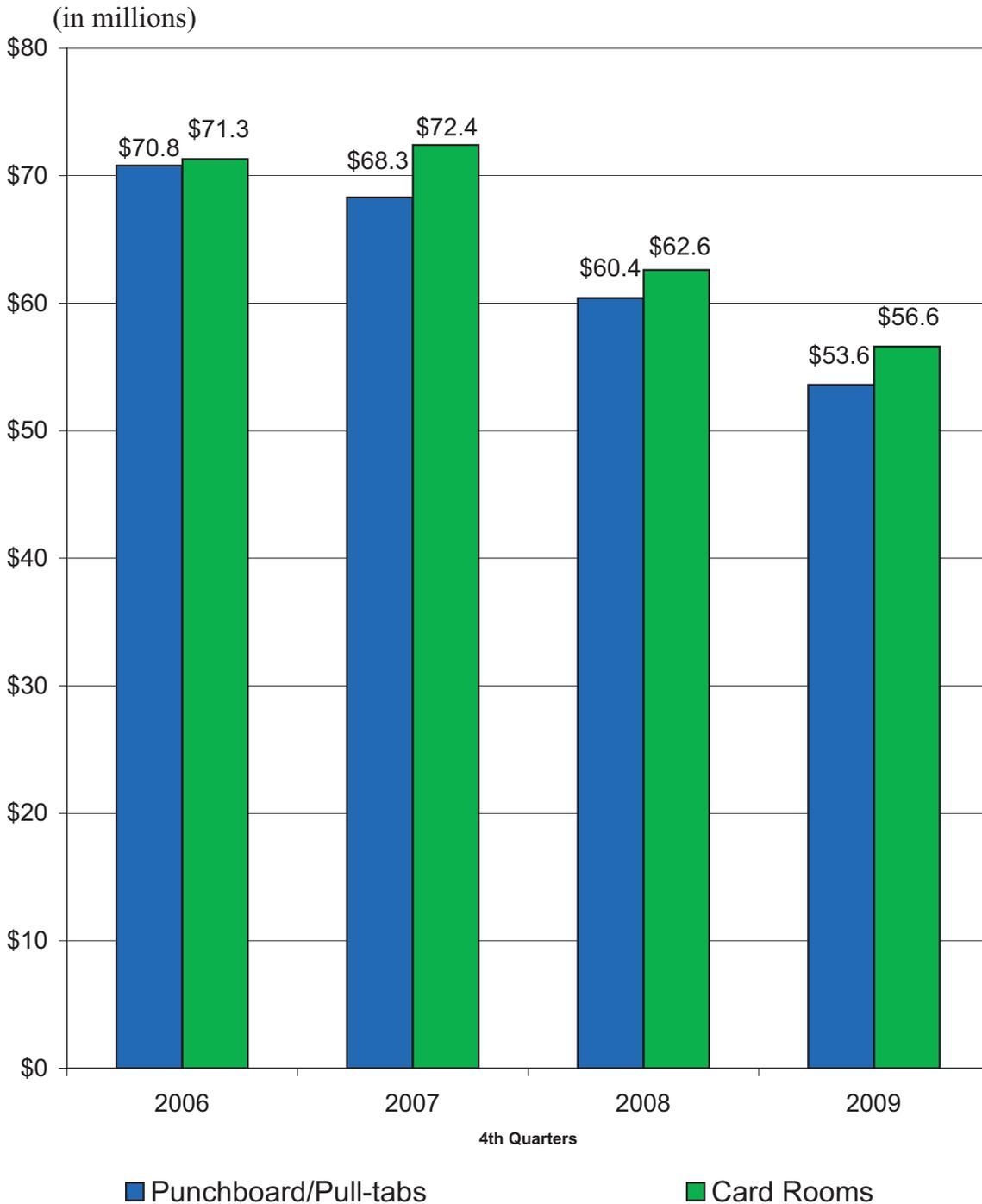


Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

## Gross Receipts For 4th Quarters

# COMMERCIAL OVERVIEW



*Gross receipts for punchboard/pull-tabs decreased, compared to the fourth quarter of last year.*

*Card room gross receipts also decreased, since the same quarter last year.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

**PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)**

**Revenue**  
For 4th Quarter 2009

<b>Combined Totals:</b>		
Gross Receipts	\$53,662,997	100.0 %
Prizes -Cash	38,366,655	71.5
-Merchandise	468,619	0.9
Total Net Receipts	<u>\$14,827,723</u>	<u>27.6 %</u>

Reported Local Gambling Tax	1,777,989	3.3 %
Over/Short	572,869	1.1

Number Of Commercial Licenses:		
- Reporting Activity**	1,088	
- Reporting No Activity	41	
- Not Reporting	41	
Total	<u>1,170</u>	

** Percent Of:		
- All PBPT Licenses Reporting Activity	81.6%	
- All PBPT Gross Receipts	83.5%	

*See page 22 for the nonprofit portion of punch-board pull-tab activity.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

Source: Washington State Gambling Commission

By County  
For 4th Quarter 2009

PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	2	\$11,593	\$7,582	\$4,011	\$0
Asotin	4	68,633	46,973	21,660	1,345
Benton	26	1,377,337	964,016	413,321	47,901
Chelan	20	908,726	653,985	254,741	5,731
Clallam	11	238,798	170,234	68,564	5,139
Clark	50	1,583,141	1,116,443	466,698	75,636
Columbia	1	3,341	2,209	1,132	50
Cowlitz	28	961,146	653,832	307,314	46,313
Douglas	9	517,644	375,297	142,347	642
Ferry	2	24,267	14,865	9,402	486
Franklin	11	296,545	209,552	86,993	14,406
Garfield	1	5,599	3,551	2,048	0
Grant	15	1,143,211	842,986	300,225	21,359
Grays Harbor	39	1,064,518	712,398	352,120	28,993
Island	11	284,447	197,120	87,327	954
Jefferson	4	50,803	32,846	17,957	0
King	212	13,323,459	9,747,540	3,575,919	609,531
Kitsap	44	2,216,038	1,583,970	632,068	59,583
Kittitas	12	489,072	353,129	135,943	4,096
Klickitat	6	202,545	138,626	63,919	2,405
Lewis	26	745,053	505,156	239,897	13,955
Lincoln	4	51,450	42,943	8,507	727
Mason	14	561,960	415,954	146,006	26,843
Okanogan	12	365,872	262,072	103,800	799
Pacific	11	247,082	161,715	85,367	7,990
Pend Oreille	9	44,352	29,442	14,910	217
Pierce	149	9,122,966	6,776,128	2,346,838	329,022
San Juan	4	135,424	99,088	36,336	420
Skagit	24	710,116	492,124	217,992	16,659
Skamania	1	5,603	3,655	1,948	20
Snohomish	96	6,269,175	4,479,715	1,789,460	264,045
Spokane	86	3,364,300	2,439,400	924,900	51,055
Stevens	14	140,595	94,230	46,365	512
Thurston	49	3,186,833	2,388,001	798,832	66,619
Wahkiakum	0	0	0	0	0
Walla Walla	7	236,716	163,152	73,564	5,757
Whatcom	30	2,033,626	1,489,617	544,009	25,995
Whitman	4	36,515	26,816	9,699	212
Yakima	40	1,634,496	1,138,912	495,584	42,572
<b>Total</b>	<b>1,088</b>	<b>\$53,662,997</b>	<b>\$38,835,274</b>	<b>\$14,827,723</b>	<b>\$1,777,989</b>

\*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Top 3 counties for commercial punchboard/pull-tab gross receipts are King, Pierce, and Snohomish.

Top 3 counties for prizes paid and net receipts are also King, Pierce, and Snohomish.

King also had the highest in reported local taxes, followed by Pierce and Snohomish.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

# CARD ROOMS

## Revenue For 4th Quarter 2009

	House-Banked Licenses		Non House-Banked Licenses		Total Licenses	
Gross Receipts (1)	\$55,870,282	100.0 %	\$688,132	100.0 %	\$56,558,414	100.0 %
Prizes (2) -Cash	694,645	1.2	18,858	2.7	713,503	1.3
-Merchandise	493,977	0.9	9,426	1.4	503,403	0.9
Net Receipts	\$54,681,660	97.9 %	\$659,848	95.9 %	\$55,341,508	97.8 %
Reported Local Gambling Tax	5,429,256	9.7 %	57,817	8.4 %	5,487,073	9.7 %
Number Of Commercial Licensees (3):						
- Reporting Activity**	71		20		91	
- Reporting No Activity	5		4		9	
- Not Reporting	2		2		4	
Total	78		26		104	
** Percent Of:						
- Licenses	76.3%		23.7%		100.0%	
- Gross Receipts	98.8%		1.2%		100.0%	

### Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- chair rental fees,
  - per hand fees, rakes and other fees collected in non-house-banked card rooms,
  - "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.
- (3) Reported activity includes only those card rooms licensed to collect fees or operate house-banked card games (Commercial classes B, C, E, F, or house-banked licenses). Excludes small nonprofit card rooms, if any (Classes A, B or C).

Source: Washington State Gambling Commission

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

**By County**  
For 4th Quarter 2009

**CARD ROOMS**

<b>County</b>	<b>Number of Licensees*</b>	<b>Gross Receipts</b>	<b>Prizes Paid</b>	<b>Net Receipts</b>	<b>Reported Local Tax</b>
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	213,767	5,715	208,052	0
Benton	4	2,166,533	116,976	2,049,557	212,446
Chelan	0	0	0	0	0
Clallam	1	25,009	0	25,009	2,583
Clark	4	7,234,652	79,200	7,155,452	723,466
Columbia	0	0	0	0	0
Cowlitz	1	819,018	16,065	802,953	0
Douglas	4	990,543	20,330	970,213	79,212
Ferry	0	0	0	0	0
Franklin	1	1,372,346	54,820	1,317,526	138,735
Garfield	0	0	0	0	0
Grant	1	570,404	0	570,404	56,225
Grays Harbor	1	90,718	0	90,718	907
Island	2	115,241	0	115,241	0
Jefferson	1	6,980	0	6,980	0
King	26	22,845,103	400,762	22,444,341	2,476,506
Kitsap	4	1,601,459	76,164	1,525,295	58,255
Kittitas	1	274,976	4,300	270,676	22,529
Klickitat	1	8,872	196	8,676	158
Lewis	0	0	0	0	0
Lincoln	0	0	0	0	0
Mason	0	0	0	0	0
Okanogan	1	2,070	0	2,070	0
Pacific	0	0	0	0	0
Pend Oreille	0	0	0	0	0
Pierce	9	6,375,761	102,035	6,273,726	628,820
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	7	4,485,355	71,404	4,413,951	427,551
Spokane	8	2,700,404	119,362	2,581,042	273,466
Stevens	0	0	0	0	0
Thurston	3	1,415,513	43,900	1,371,613	94,900
Wahkiakum	0	0	0	0	0
Walla Walla	1	303,727	11,944	291,783	23,343
Whatcom	3	512,945	0	512,945	51,290
Whitman	1	348,442	0	348,442	30,670
Yakima	5	2,078,576	93,733	1,984,843	186,011
<b>Total</b>	<b>91</b>	<b>\$56,558,414</b>	<b>\$1,216,906</b>	<b>\$55,341,508</b>	<b>\$5,487,073</b>

*King leads all counties by a substantial amount for gross receipts from card rooms.*

*After King, the counties with the most gross receipts are Clark, Pierce, and Snohomish.*

*King operators reported almost \$2.5 million in local taxes from their card rooms.*

*Clark operators reported over \$700,000 in local taxes from their card rooms.*

*Pierce operators reported over \$600,000 in local taxes.*

*Snohomish operators reported over \$400,000 in local taxes.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

\*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Washington State Gambling Commission  
Financial Reporting Services  
4565 7th Avenue SE  
P. O. Box 42400  
Olympia, Washington 98504-2400  
1-800-345-2529, extension 3476  
Locally (360) 486-3476  
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