

# GAMBLING STATISTICS FOR JANUARY - MARCH 2008



Our Mission: Protect the  
Public by Ensuring that  
Gambling is Legal & Honest



Rick Day, Director

## Washington State Gambling Commission



*The Gambling Commission was created in 1973.  
See RCW 9.46 and WAC 230 for rules governing  
gambling activity in the State of Washington.  
Search tools are available on our agency web site at  
[www.wsgc.wa.gov](http://www.wsgc.wa.gov) (Rules & Laws on home page menu).*

*Our Mission:*

*- Protect the public by ensuring that gambling is legal and honest.*

*Our Vision:*

*- Anticipate, Innovate and Excel.*

*Our Values:*

*- Integrity, Professionalism, Respect and Diversity.*

*Please feel free to explore our web site and give your feedback regarding our report format. You may contact us by email at the following address:*

*FinancialReporting@wsgc.wa.gov*

*If you do not have access to the Internet, you may contact us by mail at:*

*Washington State Gambling Commission  
Attention: Financial Reporting Services  
P. O. Box 42400  
Olympia, WA 98504-2400*

*We hope you'll find the following information useful.*

*Sincerely,*

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# OVERVIEW

## Gambling Trends For 1st Quarter 2008 (Does not include tribal figures.)

Overall gambling receipts in the state increased since last quarter, but decreased since the same quarter in the prior year.

Nonprofit gross receipts declined in some areas, but seasonally increased in others.

Variations occur in the number of annual reports received in any one quarter.

Commercial punchboard/pull-tab gross receipts were down slightly for the quarter and also down since the same quarter in the prior year.

Card room gross receipts increased from last quarter, but were down from the prior year.

	Gross Receipts in 1st Qtr 2008 (in millions)	Since Last Quarter	Over Last 4 Quarters (since 1st Qtr 2007)
<b>Total Licensed Gambling</b> (see pages 5 - 9 for details)			
1,782 licenses, down -2.7% since last quarter.	\$167.8	0.3% UP ↑	-5.4% DOWN ↓
<b>Charitable &amp; Nonprofit Gambling</b> (see pages 12 - 16 for details)			
<b>Bingo</b> (see pages 17 - 21 for details)			
80 licenses, down -7.0% since last quarter.	\$11.3	-3.6% DOWN ↓	-9.7% DOWN ↓
<b>Punchboard/Pull-tabs</b> (see pages 22 - 23 for details)			
246 licenses, down -5.0% since last quarter.	\$13.2	3.6% UP ↑	-7.9% DOWN ↓
<b>Raffles</b> (see pages 24 - 25 for details)			
161 licenses, up 0.6% since last quarter.	\$2.5	18.1% UP ↑	-3.4% DOWN ↓
<b>Commercial Gambling</b> (see pages 28 - 31 for details)			
<b>Punchboard/Pull-tabs</b> (see pages 32 - 33 for details)			
1,183 licenses, down -2.8% since last quarter.	\$68.2	-0.1% DOWN ↓	-5.8% DOWN ↓
<b>Card Rooms</b> (see pages 34 - 35 for details)			
99 licenses, down -2.0% since last quarter.	\$72.5	0.2% UP ↑	-3.9% DOWN ↓

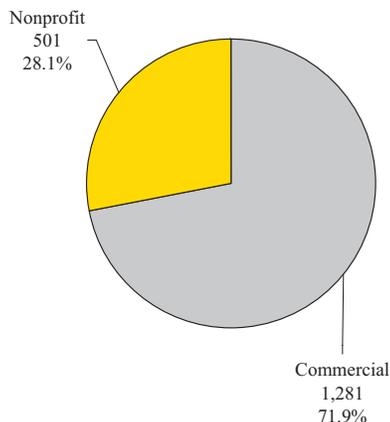
Source: Washington State Gambling Commission

Distribution of Activities

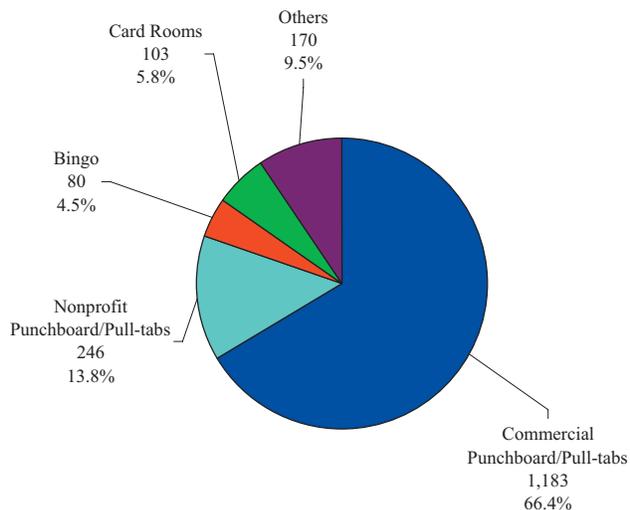
For 1st Quarter 2008  
(Does not include tribal figures.)

Number of Licenses

By segment

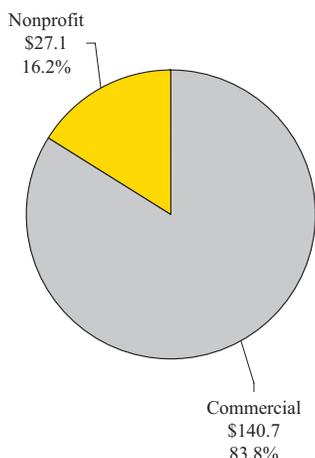


By activity

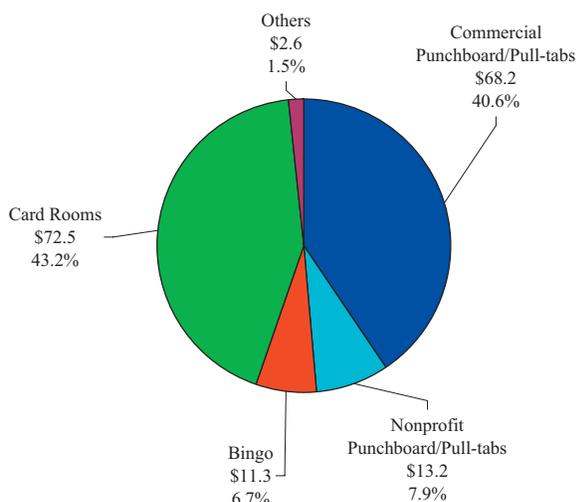


Gross Receipts  
(in millions)

By segment



By activity



The Commission continues to issue more licenses for punchboard/pull-tab than for any other activity.

Punchboard/pull-tabs produce more gross receipts overall. However, card room gross receipts are greater per operator.

Commercial activities are almost three-fourths of the licenses and over four-fifths of licensed gambling gross receipts.

Nonprofits generate nearly the same amount of gross receipts from bingo as from punchboard/pull-tabs.

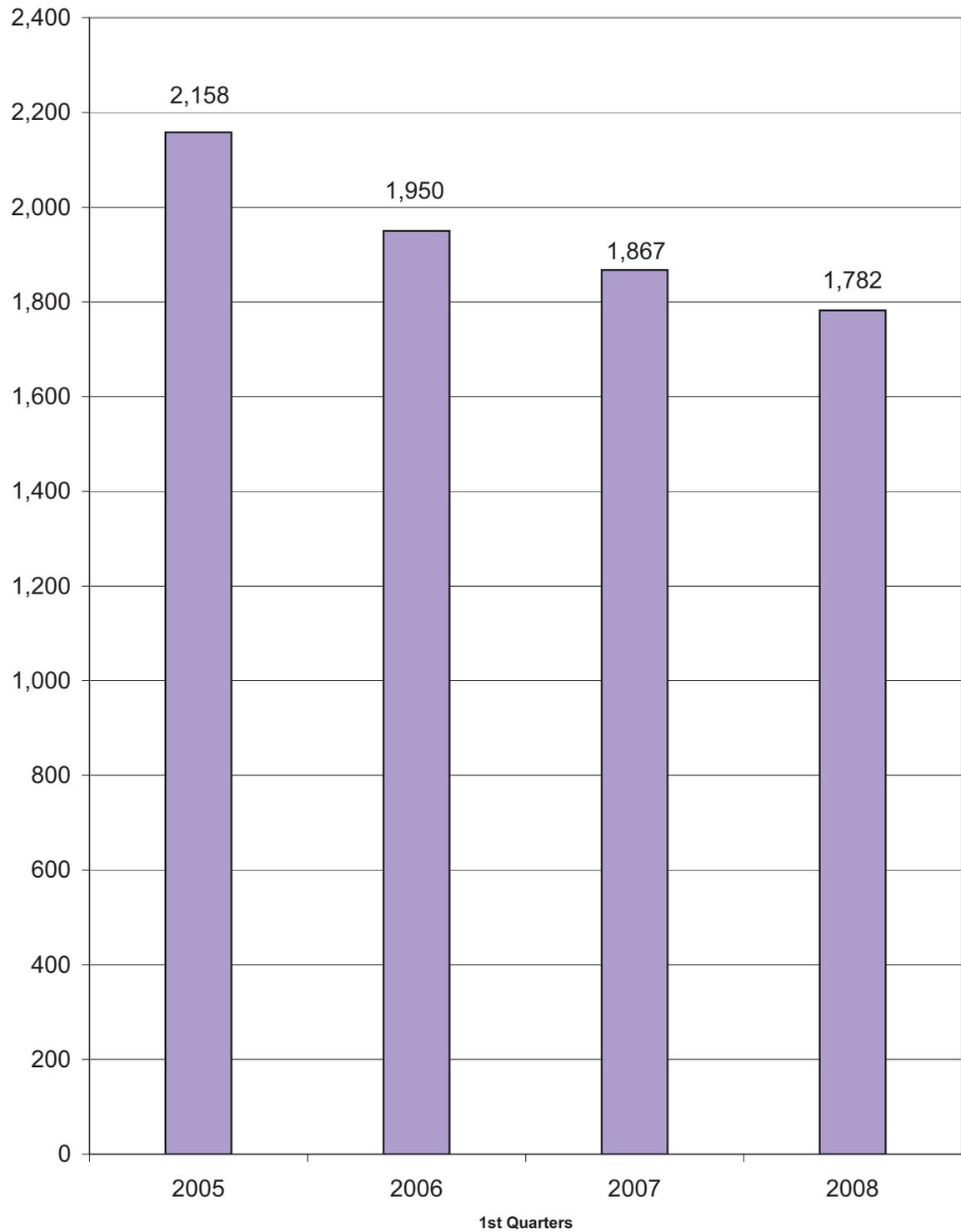
“Others” includes raffles and fund raising events.

[Please Note: Amusement Games are only listed annually, in the fiscal year booklet.]

Source: Washington State Gambling Commission

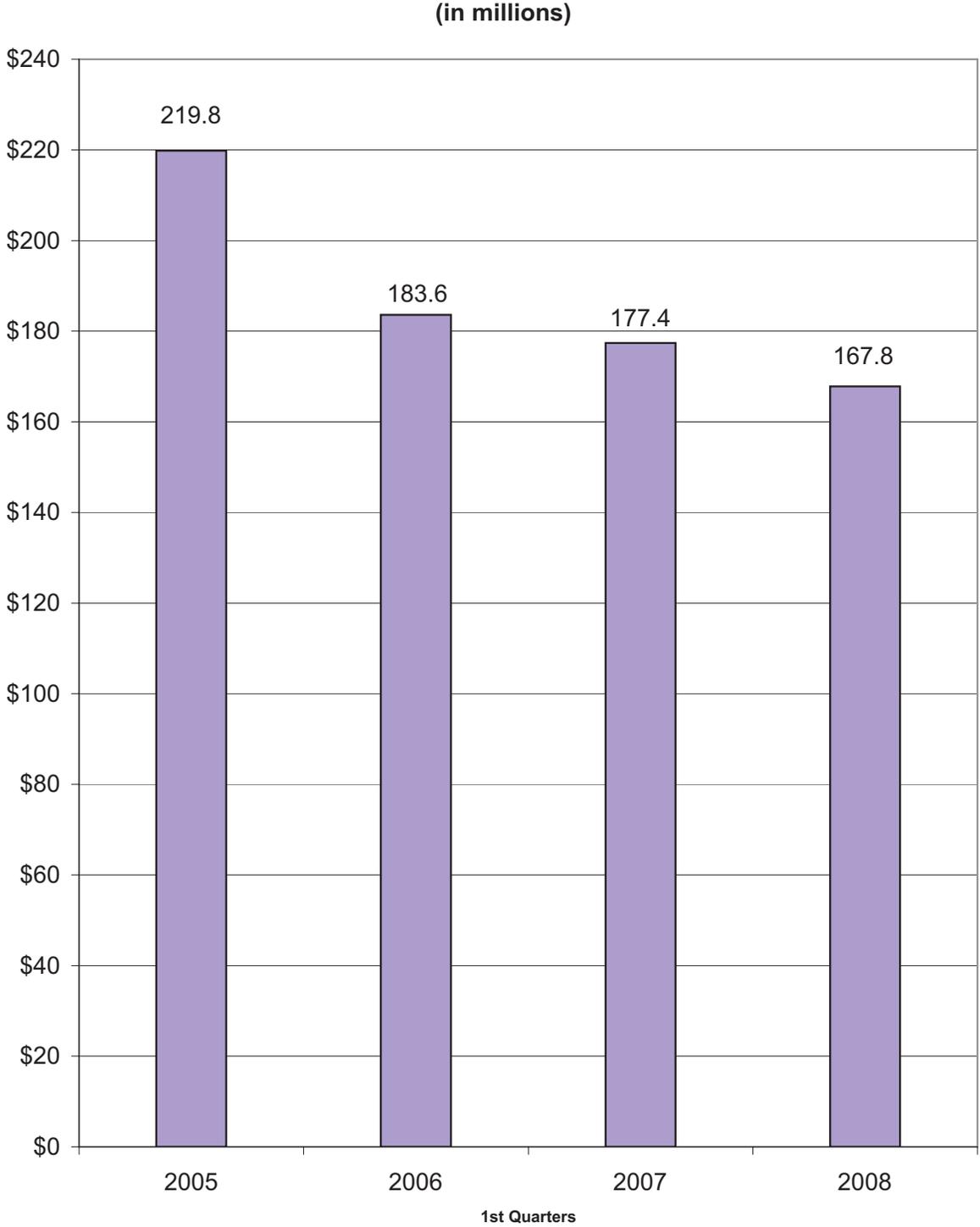
## Number of Licenses For 1st Quarters (Only includes licensees reporting activity.)

*The number of licensees reporting activity has continued to decrease.*



Source: Washington State Gambling Commission

Gross Receipts  
For 1st Quarters  
(only includes licensees reporting activity)



*First quarter gross receipts decreased slightly from 2007 levels, but by a smaller rate of change when compared with the change from 2005 to 2006.*

Source: Washington State Gambling Commission

# OVERVIEW

## By County For 1st Quarter 2008

The top three counties for gross receipts are King, Pierce, and Snohomish.

King, Pierce, and Snohomish also had the most prizes paid out.

Top three net receipts are also King, Pierce and Snohomish.

One operator may hold more than one gambling license, since a different license is generally required for each activity.

Revenues are for gambling activity only, and do not reflect expenses for either the gambling or non-gambling portions of the organization's activities.

<u>County</u>	<u>Number of Licensees*</u>	<u>Gross Receipts</u>	<u>Prizes Paid</u>	<u>Net Receipts</u>
Adams	4	\$40,529	\$27,978	\$12,551
Asotin	12	644,137	268,054	376,083
Benton	44	5,074,644	2,015,464	3,059,180
Chelan	28	1,554,465	1,046,927	507,538
Clallam	25	1,058,654	447,331	611,323
Clark	82	13,497,959	3,465,322	10,032,637
Columbia	3	78,136	54,260	23,876
Cowlitz	47	3,086,557	1,344,699	1,741,858
Douglas	12	1,316,492	304,507	1,011,985
Ferry	5	96,389	63,963	32,426
Franklin	18	1,880,800	328,256	1,552,544
Garfield	1	5,915	3,207	2,708
Grant	34	2,235,857	1,088,617	1,147,240
Grays Harbor	58	2,522,251	1,525,541	996,710
Island	29	1,473,087	881,761	591,326
Jefferson	11	169,105	98,909	70,196
King	343	53,705,445	18,038,301	35,667,144
Kitsap	72	6,081,362	2,933,798	3,147,564
Kittitas	23	1,283,009	574,932	708,077
Klickitat	14	262,908	183,573	79,335
Lewis	36	1,288,854	877,628	411,226
Lincoln	6	54,705	32,392	22,313
Mason	21	1,080,739	772,942	307,797
Okanogan	27	749,927	445,307	304,620
Pacific	28	1,075,704	767,597	308,107
Pend Oreille	14	103,524	65,034	38,490
Pierce	211	21,214,579	9,943,323	11,271,256
San Juan	9	330,794	242,086	88,708
Skagit	42	1,330,858	906,885	423,973
Skamania	3	18,840	11,812	7,028
Snohomish	154	18,667,795	8,323,245	10,344,550
Spokane	137	8,929,493	4,113,120	4,816,373
Stevens	24	288,111	181,815	106,296
Thurston	67	5,807,286	2,989,522	2,817,764
Wahkiakum	2	17,671	10,122	7,549
Walla Walla	14	785,786	304,223	481,563
Whatcom	46	3,066,133	1,878,320	1,187,813
Whitman	9	445,239	49,076	396,163
Yakima	67	6,458,952	2,988,123	3,470,829
<b>TOTAL</b>	<b>1,782</b>	<b>167,782,691</b>	<b>69,597,972</b>	<b>98,184,719</b>

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

**Manufacturers & Distributors**  
For 1st Quarter 2008

**OVERVIEW**

-- MANUFACTURERS --		
<b>Gross Sales to:</b>		
<b>Distributors</b>		
Pull-tabs + Punchboards	2,984,516	13.0
Casino Gaming Equipment + Other	<u>2,674,543</u>	<u>11.6</u>
Sold to distributors	\$5,659,059	24.6 %
<b>Non-Distributors</b>		
Sold to non-distributors	<u>17,353,392</u>	<u>75.4</u>
Total Sales	<u><u>\$23,012,451</u></u>	<u><u>100.0 %</u></u>
Number of Licensees Reporting Activity	30	

-- DISTRIBUTORS --		
<b>Gross Sales to:</b>		
<b>Operators</b>		
Pull-tabs + Punchboards	6,045,493	81.7
Casino Gaming Equipment + Other	<u>1,357,260</u>	<u>18.3</u>
Total sales (1)	<u><u>\$7,402,753</u></u>	<u><u>100.0 %</u></u>
Number of Licensees Reporting Activity	32	

(1) Sales of \$145,826 from distributors to other distributors are excluded.

Source: Washington State Gambling Commission

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# Nonprofit Licensees

See page 4 for summary of all activities.



# NONPROFIT OVERVIEW

## Summary of Activities For 1st Quarter 2008

*Bingo previously brought in more gross receipts for nonprofit organizations than other types of nonprofit gambling activities.*

*The nonprofit punchboard/pull-tab gross receipts are now larger than those from bingo.*

*Punchboard/pull-tabs generate more in net receipts for the nonprofit.*

*Four of the five nonprofit card rooms reported activity this quarter.*

### This Quarter

For Quarter Ending March 31, 2008

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$11,266,557	\$13,199,169	\$66,553	\$2,535,324	\$49,459	\$27,117,062
Prizes Paid	\$8,189,604	\$9,366,941	\$35,801	\$1,112,159	\$805	\$18,705,310
Net Receipts	\$3,076,953	\$3,832,228	\$30,752	\$1,423,165	\$48,654	\$8,411,752

### Same Quarter Last Year

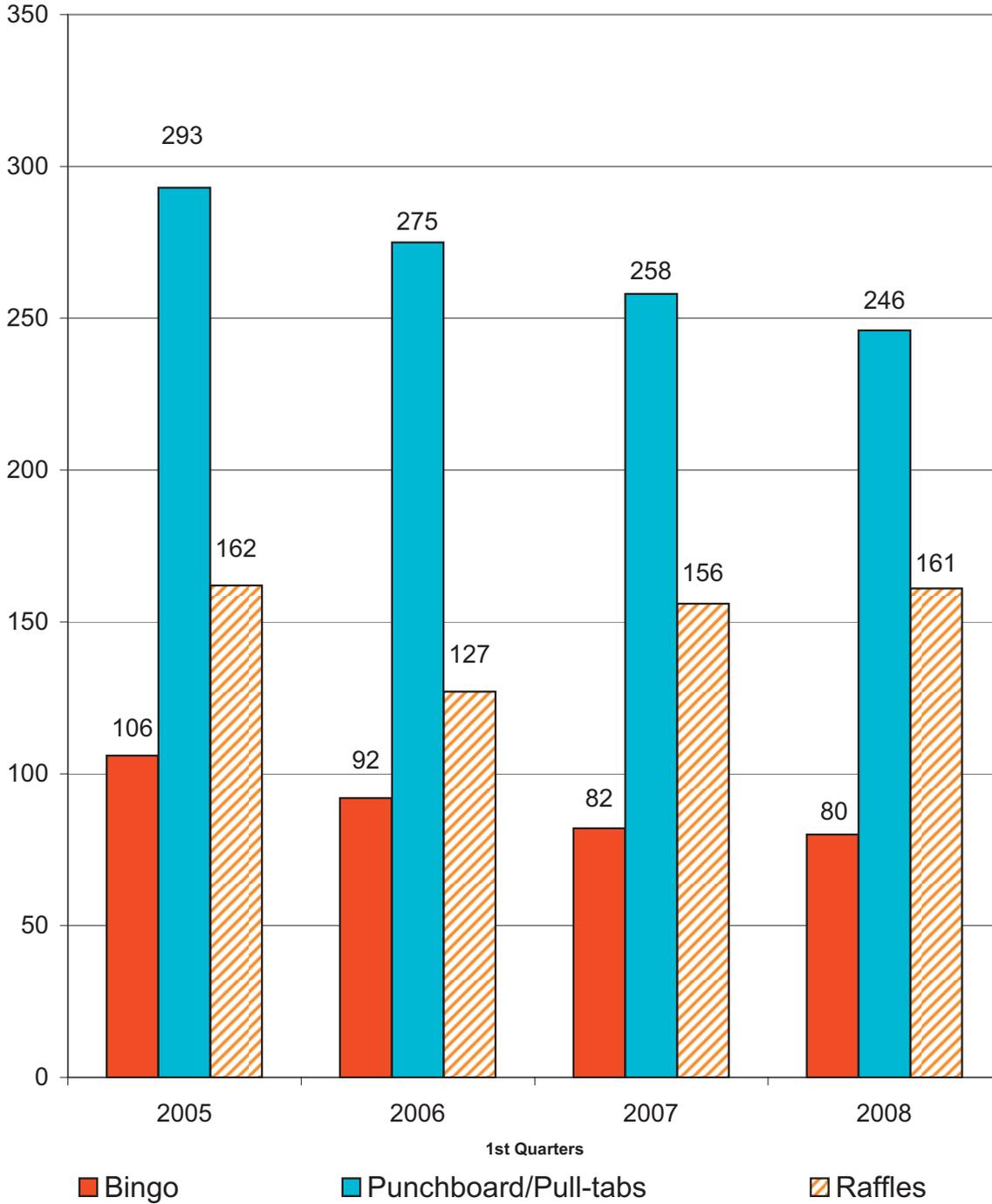
For Quarter Ending March 31, 2007

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$12,472,469	\$14,329,464	\$6,523	\$2,624,092	\$22,780	\$29,455,328
Prizes Paid	\$8,976,405	\$10,237,251	\$3,356	\$1,141,960	\$1,734	\$20,360,706
Net Receipts	\$3,496,064	\$4,092,213	\$3,167	\$1,482,132	\$21,046	\$9,094,622

Source: Washington State Gambling Commission

**Number of Licenses  
For 1st Quarters**

**NONPROFIT  
OVERVIEW**



*There have been more raffle licenses than bingo licenses reporting activity, starting in about 2003.*

*The greatest number of nonprofit licenses continues to be for punchboard/pull-tabs.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

# NONPROFIT OVERVIEW

## Gross Receipts For 1st Quarters

*There are more punchboard/pull-tab licenses, which now also generate more gross receipts for the nonprofit organizations than bingo does.*

*Historically, the high points for bingo gross receipts in a first quarter occurred in 1994 & 1995 with \$51.4 million each.*

*Gross receipts continue to decline for both bingo and punchboard/pull-tabs, but at different rates.*

*Only includes licensees reporting activity.*



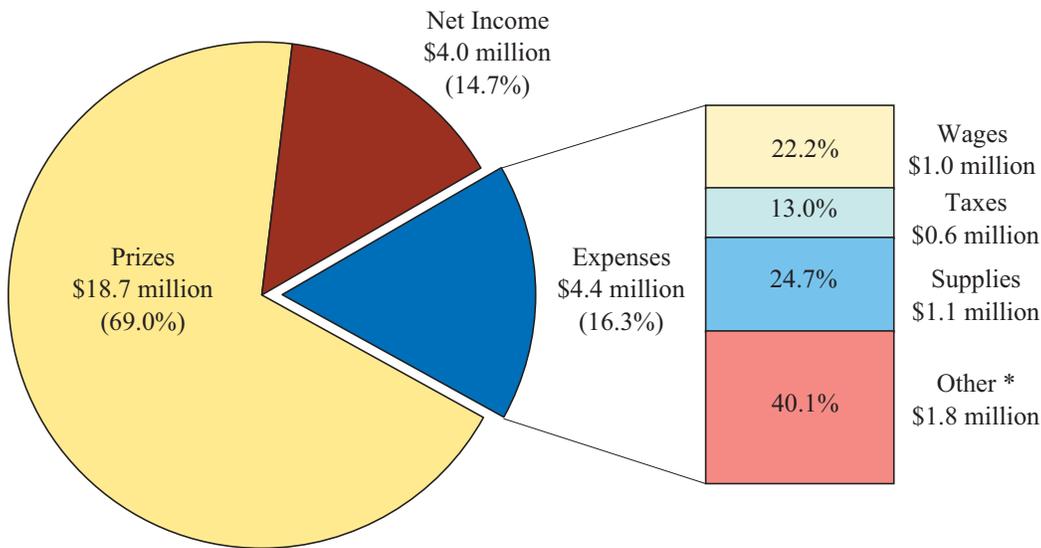
Source: Washington State Gambling Commission

# Breakdown of Gross Receipts

For 1st Quarter 2008

# NONPROFIT OVERVIEW

## Gross Receipts \$27.1 million



*About 69% of nonprofit gambling receipts went out as prizes.*

*Over 14% of gross receipts were available to go toward the stated purposes of the average nonprofit/charitable organization.*

\* Other expenses include rent, depreciation, advertising, contract services, cash over/short, etc.

\* Class A-C Bingo expenses estimated, since most expenses are no longer requested from Bingo classes A-C.

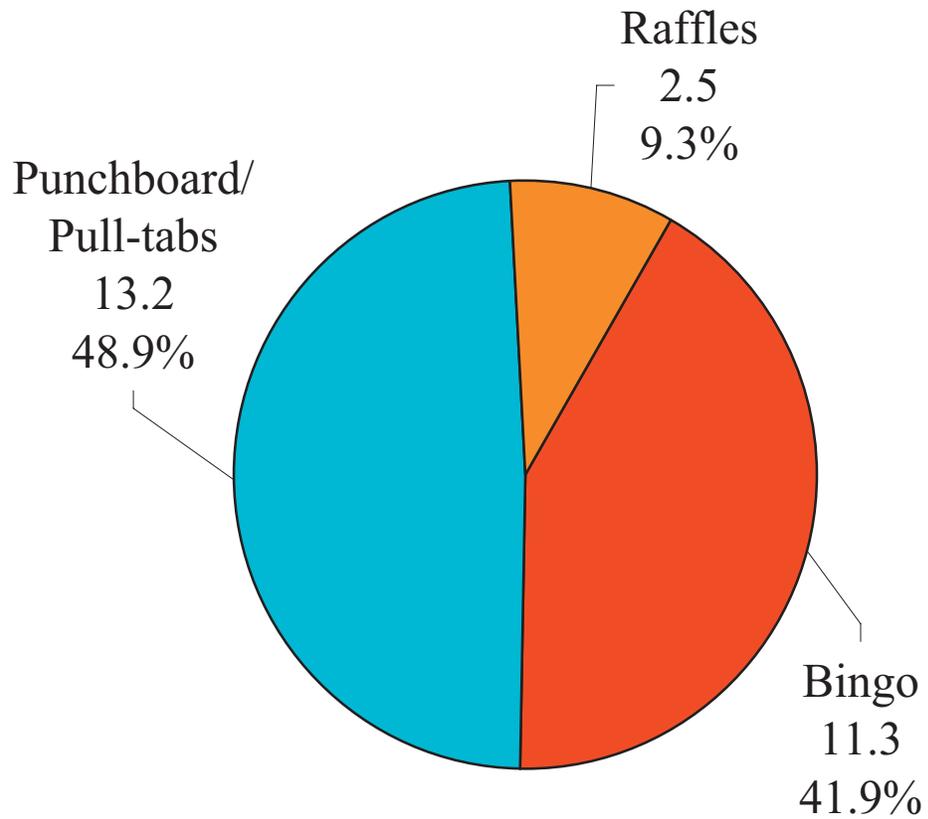
Source: Washington State Gambling Commission

*Detail may not add to totals, due to rounding.*

## Distribution of Gross Receipts

By Type of Activity  
For 1st Quarter 2008

### Nonprofit Activities (in millions)



*Punchboard/ Pull-  
tabs generate more  
in gross receipts  
for the nonprofit  
organizations than  
bingo does.*

Source: Washington State Gambling Commission

**Overview**  
For 1st Quarter 2008

*About four-fifths of bingo licenses are for smaller bingo operations (classes A-E).*

*Bingo operations that are mid-size (annual receipts of over \$650,000 but less than \$5,000,000) brought in over four-fifths of the total bingo gross receipts.*

*The mid-size bingo (class F-J) operators also reported over three-fourths of the net income.*

Class	Gross Receipts Range	Number Reporting	PERCENT OF		
			Licenses	Gross	Net Income
A-C (Annual)*	\$1-\$150,000	51	63.8%	7.9%	11.3%
D-E (Quarterly)	\$150,001-\$650,000	13	16.3%	6.9%	9.3%
F-J (Quarterly)	\$650,001-\$5,000,000	16	20.0%	85.3%	79.4%
K-S (Quarterly)	Greater than \$5,000,000	0	0%	0%	0.0%
Total Licensees Reporting Activity		80			

\* Only includes annual activity reports for license years expiring during this quarter.

\* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

## Revenue

### Smaller Bingo Operations For 1st Quarter 2008

Class Definitions, Yearly Gross	ANNUAL REPORTS		QUARTERLY REPORTS	
	\$1-\$150,000		\$150,001-\$650,000	
	CLASS A - C		CLASS D - E	
Gross Receipts	\$884,504	100.0 %	\$775,006	100.0 %
Prizes Paid - Cash	669,958	75.7	567,078	73.2
- Merchandise	0	0.0	0	0.0
<b>Net Receipts</b>	<b>\$214,546</b>	<b>24.3 %</b>	<b>\$207,928</b>	<b>26.8 %</b>
<b>Expenses:</b>				
Wages			\$47,901	6.2 %
Supplies			19,775	2.6
License Fee			3,548	0.5
Taxes - Local	\$5,326	0.6 %	8,666	1.1
- State			3,744	0.5
- Federal			3,862	0.5
Building - Rent			3,173	0.4
- Depreciation			2,124	0.3
Equipment - Rent/Depreciation			964	0.1
Other *	88,450	10.0	14,434	1.8
<b>Total Expenses</b>	<b>\$93,776</b>	<b>10.6 %</b>	<b>\$108,191</b>	<b>14.0 %</b>
<b>Net Income</b>	<b>\$120,770</b>	<b>13.7 %</b>	<b>\$99,737</b>	<b>12.8 %</b>
Average Net Income	\$2,368		\$7,672	
Net Income (Loss) from Retail Sales	\$18,689		\$6,613	
From Drawing Sales	\$0		\$0	
From Amusement Sales	\$0		\$0	
Donated Prizes	4,538		0	
Total Number of Sessions	1,195		360	
Total Attendance	42,972		21,283	
Average Attendance	36		59	
<b>Per Player Statistics:</b>				
Gross	\$20.58		\$36.41	
Prizes	\$15.59		\$26.64	
Expenses	\$2.18		\$5.08	
Net Income	\$2.81		\$4.69	

\* Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

*In general, smaller bingo operations have lower expenses and little or no depreciation.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**Revenue**  
Larger Bingo Operations  
For 1st Quarter 2008

Class Definitions, Yearly Gross	QUARTERLY REPORTS					
	\$650,001-\$5,000,000		> \$5,000,000		TOTAL	
	CLASS F - J		CLASS K - S		LICENSES	
Gross Receipts	\$9,607,047	100.0 %	\$0	%	\$11,266,557	100.0 %
Prizes Paid - Cash	6,931,491	72.2	0		8,168,527	72.5
- Merchandise	21,077	0.2	0		21,077	0.2
Net Receipts	\$2,654,479	27.6 %	\$0	%	\$3,076,953	27.3 %
<b>Expenses:</b>						
Wages	\$637,676	6.6 %	\$0	%	\$685,577	6.1 %
Supplies	162,319	1.7	0		182,094	1.6
License Fee	25,464	0.3	0		29,012	0.3
Taxes - Local	101,943	1.1	0		115,935	1.0
- State	65,606	0.7	0		69,350	0.6
- Federal	47,706	0.5	0		51,568	0.5
Building - Rent	143,638	1.5	0		146,811	1.3
- Depreciation	34,259	0.4	0		36,383	0.3
Equipment - Rent/Depreciation	297,311	3.1	0		298,275	2.6
Other	288,195	2.9	0		391,079	3.5
Total Expenses	\$1,804,117	18.8 %	\$0	%	\$2,006,084	17.8 %
Net Income	\$850,362	8.8 %	\$0	%	\$1,070,869	9.5 %
Average Net Income	\$53,148				\$13,386	
Net Income (Loss) from Retail Sales	\$25,205		\$0		\$50,507	
From Drawing Sales	\$0		\$0		\$0	
From Amusement Sales	\$8,175		\$0		\$8,175	
Donated Prizes	0		0		4,538	
Total Number of Sessions	1,916		0		3,471	
Total Attendance	185,242		0		249,497	
Average Attendance	97				72	
<b>Per Player Statistics:</b>						
Gross	\$51.86				\$45.16	
Prizes	\$37.53				\$32.82	
Expenses	\$9.74				\$8.04	
Net Income	\$4.59				\$4.29	

*In general, larger bingo operations have higher wage expense and more depreciation expense.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Source: Washington State Gambling Commission

**Top 10 Bingo by Gross Receipts  
For 1st Quarter 2008**

*While these top 10 represent only 12.5% of the bingo licensees reporting this quarter, they represent 71.2% of the total gross receipts, and 70.3% of total prizes paid out.*

*These top 10 have 63.3% of the total attendance for bingo.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

**BY GROSS RECEIPTS**

	Gross Receipts	Prizes Paid	Prizes Paid %	Wages	Other Expenses	Net Income	Net Income %
1 40 & 8 # 00099/Vancouver	\$1,298,466	\$821,733	63.3%	\$72,456	\$274,361	\$202,372	15.6%
2 Seattle Jr. Hockey Assn./Mountlake Terrace	1,072,564	771,690	71.9%	60,001	192,124	108,750	10.1%
3 Amvets # 00001/Tacoma	797,962	627,202	78.6%	39,537	122,556	48,204	6.0%
4 Ruth Dykeman Childrens Center/Renton	797,772	584,233	73.2%	65,040	200,757	12,782	1.6%
5 Rotary Club/Columbia Center/Kennewick	795,631	520,952	65.5%	64,975	148,893	125,786	15.8%
6 Spokane Youth Sports Assn./Spokane	778,560	600,827	77.2%	67,742	142,733	35,000	4.5%
7 Sister Rebecca Berghoff Fdn./Union Gap	724,152	492,268	68.0%	51,055	141,428	90,456	12.5%
8 O I C Of Washington/Yakima	625,149	464,755	74.3%	33,936	104,122	56,272	9.0%
9 Jaycees/Seattle/Tukwila	578,034	434,155	75.1%	37,323	124,648	19,231	3.3%
10 Gateways For Youth & Families/Tacoma	548,286	440,219	80.3%	21,165	67,557	40,510	7.4%
	<u>\$8,016,576</u>	<u>\$5,758,034</u>	<u>71.8%</u>	<u>\$513,230</u>	<u>\$1,519,179</u>	<u>\$739,363</u>	<u>9.2%</u>

**PER PLAYER AVERAGES**

	Attendance	Gross	Expenses	Net Income
1 40 & 8 # 00099/Vancouver	25,860	\$50.21	\$13.41	\$7.83
2 Seattle Jr. Hockey Assn./Mountlake Terrace	19,108	56.13	13.19	5.69
3 Amvets # 00001/Tacoma	12,356	64.58	13.12	3.90
4 Ruth Dykeman Childrens Center/Renton	16,757	47.61	15.86	0.76
5 Rotary Club/Columbia Center/Kennewick	16,899	47.08	12.66	7.44
6 Spokane Youth Sports Assn./Spokane	17,210	45.24	12.23	2.03
7 Sister Rebecca Berghoff Fdn./Union Gap	15,386	47.07	12.51	5.88
8 O I C Of Washington/Yakima	13,572	46.06	10.17	4.15
9 Jaycees/Seattle/Tukwila	11,575	49.94	13.99	1.66
10 Gateways For Youth & Families/Tacoma	9,311	58.89	9.53	4.35
	<u>158,034</u>	<u>\$50.73</u>	<u>\$12.86</u>	<u>\$4.68</u>

Source: Washington State Gambling Commission

**By County**  
For 1st Quarter 2008

**BINGO**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	EXPENSES		Net Income
					Reported Local Tax	Other Expenses	
Adams	0	\$0	\$0	\$0	\$0	\$0	\$0
Asotin	1	57,779	38,794	18,985	949	8,578	9,458
Benton	4	818,928	533,809	285,119	13,832	137,670	133,617
Chelan	2	241,844	161,608	80,236	0	38,695	41,541
Clallam	2	86,685	58,630	28,055	1,250	17,994	8,811
Clark	4	1,639,700	1,089,540	550,160	26,992	306,195	216,973
Columbia	0	0	0	0	0	0	0
Cowlitz	3	187,478	138,085	49,393	2,944	13,781	32,668
Douglas	0	0	0	0	0	0	0
Ferry	1	2,027	1,050	977	0	203	774
Franklin	0	0	0	0	0	0	0
Garfield	0	0	0	0	0	0	0
Grant	1	63,799	45,072	18,727	936	9,768	8,023
Grays Harbor	3	52,444	38,846	13,598	1,051	8,127	4,420
Island	4	116,066	84,683	31,383	569	14,398	16,416
Jefferson	1	20,637	16,299	4,338	0	2,114	2,224
King	16	1,847,291	1,391,323	455,968	14,927	354,531	86,510
Kitsap	7	867,554	638,914	228,640	11,190	159,718	57,732
Kittitas	0	0	0	0	0	0	0
Klickitat	2	14,442	11,572	2,870	0	1,444	1,426
Lewis	1	47,876	28,234	19,642	0	5,884	13,758
Lincoln	0	0	0	0	0	0	0
Mason	0	0	0	0	0	0	0
Okanogan	0	0	0	0	0	0	0
Pacific	1	174,038	137,444	36,594	1,544	27,098	7,952
Pend Oreille	1	382	134	248	0	76	172
Pierce	5	1,530,867	1,209,011	321,856	3,109	204,783	113,964
San Juan	2	11,219	7,606	3,613	0	1,122	2,491
Skagit	2	26,499	19,739	6,760	567	3,183	3,010
Skamania	0	0	0	0	0	0	0
Snohomish	9	1,228,781	902,026	326,755	7,574	202,548	116,633
Spokane	2	779,500	601,767	177,733	8,887	133,995	34,851
Stevens	2	66,277	52,285	13,992	0	6,708	7,284
Thurston	0	0	0	0	0	0	0
Wahkiakum	0	0	0	0	0	0	0
Walla Walla	1	2,670	2,670	0	0	0	0
Whatcom	1	32,473	23,440	9,033	0	5,602	3,431
Whitman	0	0	0	0	0	0	0
Yakima	2	1,349,301	957,023	392,278	19,614	225,936	146,728
<b>Total</b>	<b>80</b>	<b>\$11,266,557</b>	<b>\$8,189,604</b>	<b>\$3,076,953</b>	<b>\$115,935</b>	<b>\$1,890,149</b>	<b>\$1,070,869</b>

*Top 3 counties for bingo gross receipts are King, Clark, and Pierce.*

*Top 3 counties for reported bingo taxes to local communities are Clark, Yakima, and King.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

Other expenses for bingo classes A-C are estimated. Most expenses are no longer requested from bingo classes A-C.

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

# PUNCHBOARD/ PULL-TABS (NONPROFIT)

Revenue  
For 1st Quarter 2008

Combined reporting of Punchboards and Pull-tabs began in the 3rd quarter of 2005.

Punchboards had decreased to less than one percent of the combined gross receipts total.

About 11% of gross receipts are available to the nonprofits as net income and potentially available for their charitable/nonprofit purposes.

See page 32 for the commercial portion of punchboard / pull-tab activity.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

<b>Combined Totals:</b>		
Gross Receipts	\$13,199,169	100.0 %
Prizes -Cash	9,243,030	70.0
-Merchandise	123,911	0.9
<b>Total Net Receipts</b>	<b>\$3,832,228</b>	<b>29.1 %</b>

Expenses:		
Wages	\$293,399	2.2 %
Supplies	909,062	6.9
License Fee	31,337	0.2
Tax -Local	276,081	2.1
-State	31,691	0.2
-Federal	23,135	0.2
Equipment	6,888	0.1
Over/Short	86,650	0.7
Other Expenses	527,242	4.0
Occupancy	185,220	1.4
<b>Total Expenses</b>	<b>\$2,370,705</b>	<b>18.0 %</b>

<b>Net Income</b>	<b>\$1,461,523</b>	<b>11.1 %</b>
-------------------	--------------------	---------------

Average Net Income \$5,941

Number of Licensees:

- Reporting Activity**	246
- Reporting No Activity	10
- Not Reporting	4
<b>Total</b>	<b>260</b>

\*\* Percent of:

- All PBPT Licensees Reporting Activity	17.2%
- All PBPT Gross Receipts	16.2%

Source: Washington State Gambling Commission

**By County**  
For 1st Quarter 2008

**PUNCHBOARD/  
PULL-TABS  
(NONPROFIT)**

<b>County</b>	<b>Number of Licensees*</b>	<b>Gross Receipts</b>	<b>Prizes Paid</b>	<b>Net Receipts</b>	<b>Reported Local Tax</b>
Adams	2	\$27,345	\$18,548	\$8,797	\$186
Asotin	2	201,538	135,727	65,811	2,012
Benton	6	599,543	425,282	174,261	14,515
Chelan	3	171,808	115,164	56,644	0
Clallam	6	214,361	151,387	62,974	5,990
Clark	10	1,032,923	747,899	285,024	27,766
Columbia	1	45,495	30,939	14,556	897
Cowlitz	9	339,549	231,630	107,919	14,781
Douglas	1	11,677	7,646	4,031	0
Ferry	1	44,470	29,934	14,536	889
Franklin	3	84,740	57,724	27,016	2,961
Garfield	0	0	0	0	0
Grant	11	339,373	229,255	110,118	5,426
Grays Harbor	11	540,847	380,886	159,961	10,443
Island	7	458,282	326,129	132,153	2,371
Jefferson	3	12,708	9,040	3,668	0
King	33	2,053,896	1,464,410	589,486	50,551
Kitsap	14	552,160	382,359	169,801	17,082
Kittitas	5	239,696	160,204	79,492	1,582
Klickitat	3	96,875	67,463	29,412	1,594
Lewis	7	169,522	114,345	55,177	484
Lincoln	0	0	0	0	0
Mason	4	275,584	201,733	73,851	9,648
Okanogan	5	133,147	87,917	45,230	685
Pacific	7	419,441	314,835	104,606	11,081
Pend Oreille	2	22,859	15,339	7,520	0
Pierce	17	843,158	596,712	246,446	12,936
San Juan	2	65,108	48,136	16,972	370
Skagit	9	441,446	313,976	127,470	4,603
Skamania	2	13,536	8,624	4,912	78
Snohomish	15	1,825,806	1,339,627	486,179	46,342
Spokane	13	849,107	603,566	245,541	15,472
Stevens	3	44,114	29,194	14,920	0
Thurston	7	174,778	120,685	54,093	3,129
Wahkiakum	0	0	0	0	0
Walla Walla	3	131,604	100,701	30,903	4,662
Whatcom	7	160,956	116,133	44,823	1,166
Whitman	2	29,810	21,830	7,980	0
Yakima	10	531,907	361,962	169,945	6,379
<b>Total</b>	<b>246</b>	<b>\$13,199,169</b>	<b>\$9,366,941</b>	<b>\$3,832,228</b>	<b>\$276,081</b>

*Top 3 counties for nonprofit punchboard/pull-tab gross receipts and prizes paid are King, Snohomish, and Clark.*

*Top 3 counties for nonprofit punchboard/pull-tab net receipts are King, Snohomish, and Pierce.*

*Top 3 counties for nonprofit punchboard/pull-tab reported local taxes are also King, Snohomish, and Clark.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

\*Only includes nonprofit licensees reporting activity.

Source: Washington State Gambling Commission

## Revenue For 1st Quarter 2008

*Raffles paid out  
over 56% of  
their gross  
receipts in prizes.*

Gross Receipts	\$2,535,324	100.0 %
Prizes Paid	<u>1,112,159</u>	<u>43.9</u>
<b>Net Receipts</b>	<b>\$1,423,165</b>	<b>56.1 %</b>

Expenses:		
Taxes - Local	5,239	0.2
Cash (Over)/Short	3,313	0.1

Number Of Licensees Reporting Activity: 161

<b>Donated Prizes</b>	<b>\$528,288</b>
(Included In Prizes Paid)	

*Revenue & expenses  
are for gambling  
activity only and  
do not reflect all  
operating costs of the  
non-gambling  
portions of the  
nonprofit business or  
organization.*

Source: Washington State Gambling Commission

**By County**  
For 1st Quarter 2008

**RAFFLES**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts
Adams	0	\$0	\$0	\$0
Asotin	1	2,113	933	1,180
Benton	2	14,788	12,130	2,658
Chelan	3	101,595	34,694	66,901
Clallam	5	191,984	30,030	161,954
Clark	3	15,881	4,724	11,157
Columbia	0	0	0	0
Cowlitz	3	28,408	15,586	12,822
Douglas	0	0	0	0
Ferry	0	0	0	0
Franklin	3	9,291	1,454	7,837
Garfield	0	0	0	0
Grant	3	22,150	8,949	13,201
Grays Harbor	2	44,912	5,935	38,977
Island	2	15,416	1,300	14,116
Jefferson	1	31,875	7,690	24,185
King	48	755,569	353,324	402,245
Kitsap	0	0	0	0
Kittitas	1	453	742	-289
Klickitat	2	3,235	1,100	2,135
Lewis	2	11,580	1,222	10,358
Lincoln	1	896	178	718
Mason	0	0	0	0
Okanogan	4	44,565	18,106	26,459
Pacific	2	16,762	8,870	7,892
Pend Oreille	2	4,642	2,700	1,942
Pierce	14	182,737	104,721	78,016
San Juan	1	3,930	661	3,269
Skagit	4	66,512	43,395	23,117
Skamania	0	0	0	0
Snohomish	17	154,053	52,942	101,111
Spokane	18	135,018	71,153	63,865
Stevens	3	11,219	6,063	5,156
Thurston	4	584,644	298,374	286,270
Wahkiakum	0	0	0	0
Walla Walla	2	8,173	939	7,234
Whatcom	4	15,009	6,325	8,684
Whitman	1	12,500	7,500	5,000
Yakima	3	45,414	10,419	34,995
<b>Total</b>	<b><u>161</u></b>	<b><u>\$2,535,324</u></b>	<b><u>\$1,112,159</u></b>	<b><u>\$1,423,165</u></b>

\* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

*Top 3 counties for raffle gross receipts are King, Thurston, and Clallam.*

*Top 3 counties for raffle prizes paid are King, Thurston, and Pierce.*

*Top 3 counties for raffle net receipts are King, Thurston, and Clallam.*

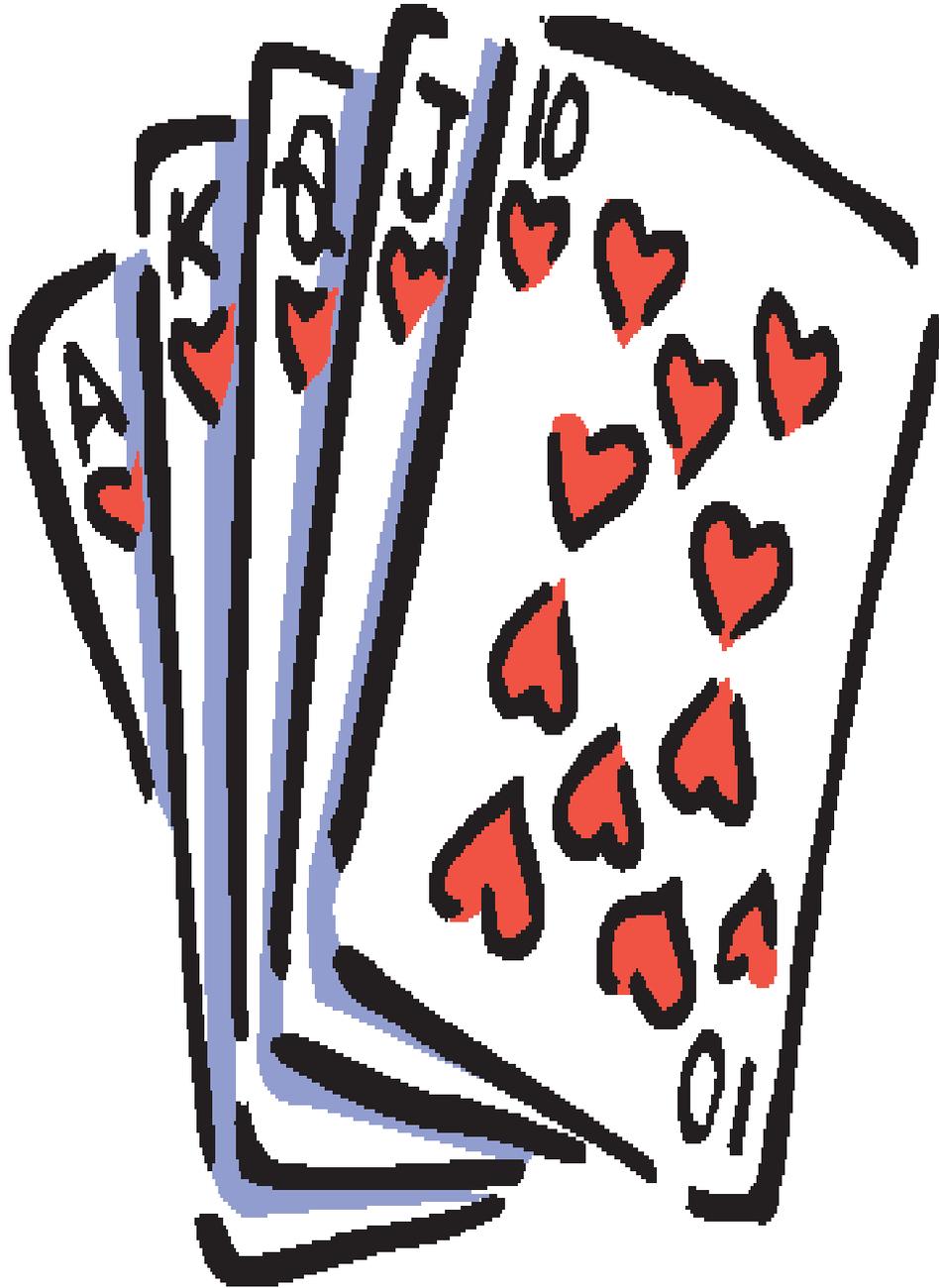
*Top 3 counties for number of raffles are King, Spokane, and Snohomish.*

*Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.*

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# Commercial Licensees

See page 4 for summary of all activities.



# COMMERCIAL OVERVIEW

## Summary of Activities For 1st Quarter 2008

### This Quarter

For Quarter Ending March 31, 2008

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Commercial Total</u>
Gross Receipts (1)	\$68,197,439	\$72,468,190	\$140,665,629
Prizes (2)	\$49,141,530	\$1,751,132	\$50,892,662
Net Receipts	\$19,055,909	\$70,717,058	\$89,772,967

### Same Quarter Last Year

For Quarter Ending March 31, 2007

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Total</u>
Gross Receipts (1)	\$72,420,374	\$75,490,423	\$147,910,797
Prizes (2)	\$52,145,213	\$1,474,324	\$53,619,537
Net Receipts	\$20,275,161	\$74,016,099	\$94,291,260

*Compared to the same quarter last year, gross receipts for punchboard/pull-tabs and card rooms each decreased.*

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- a) chair rental fees,
  - b) per hand fees, rakes and other fees collected in non-house-banked card rooms,
  - c) "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

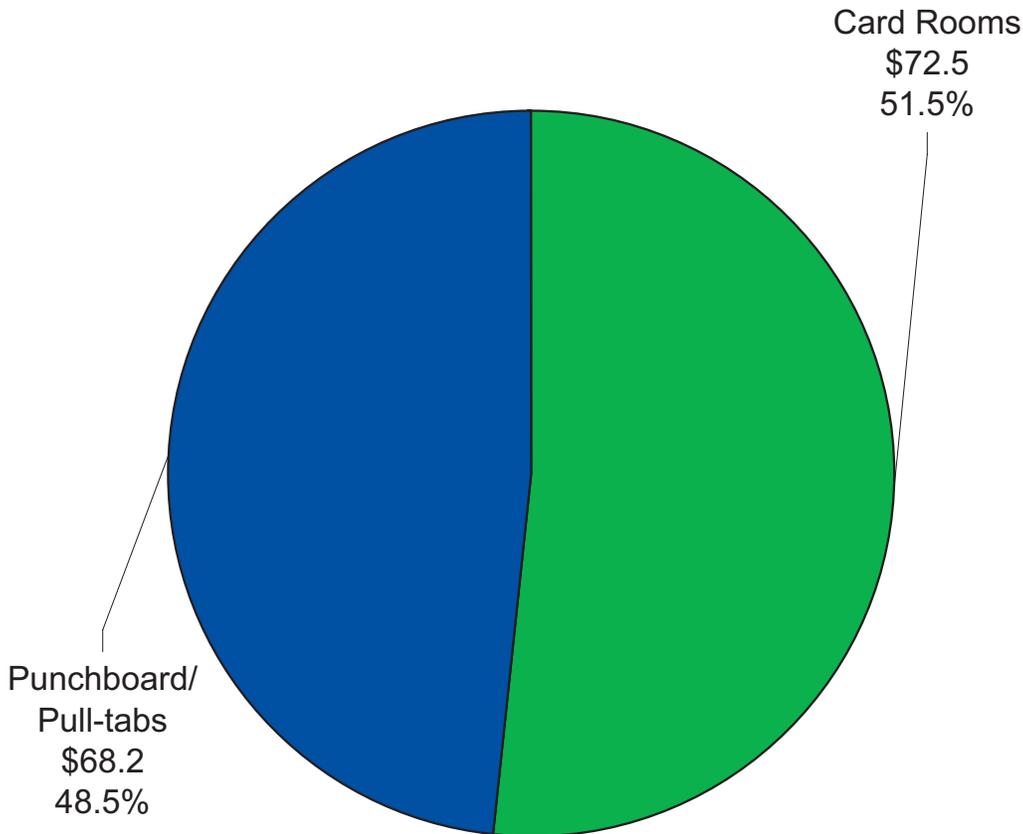
Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

**Distribution of Gross Receipts**

By Type of Activity  
For 1st Quarter 2008

**Commercial Activities**  
(in millions)



*Punchboard/  
pull-tabs and  
card rooms  
each generate  
about half of  
the commercial  
sector's gross  
receipts.*

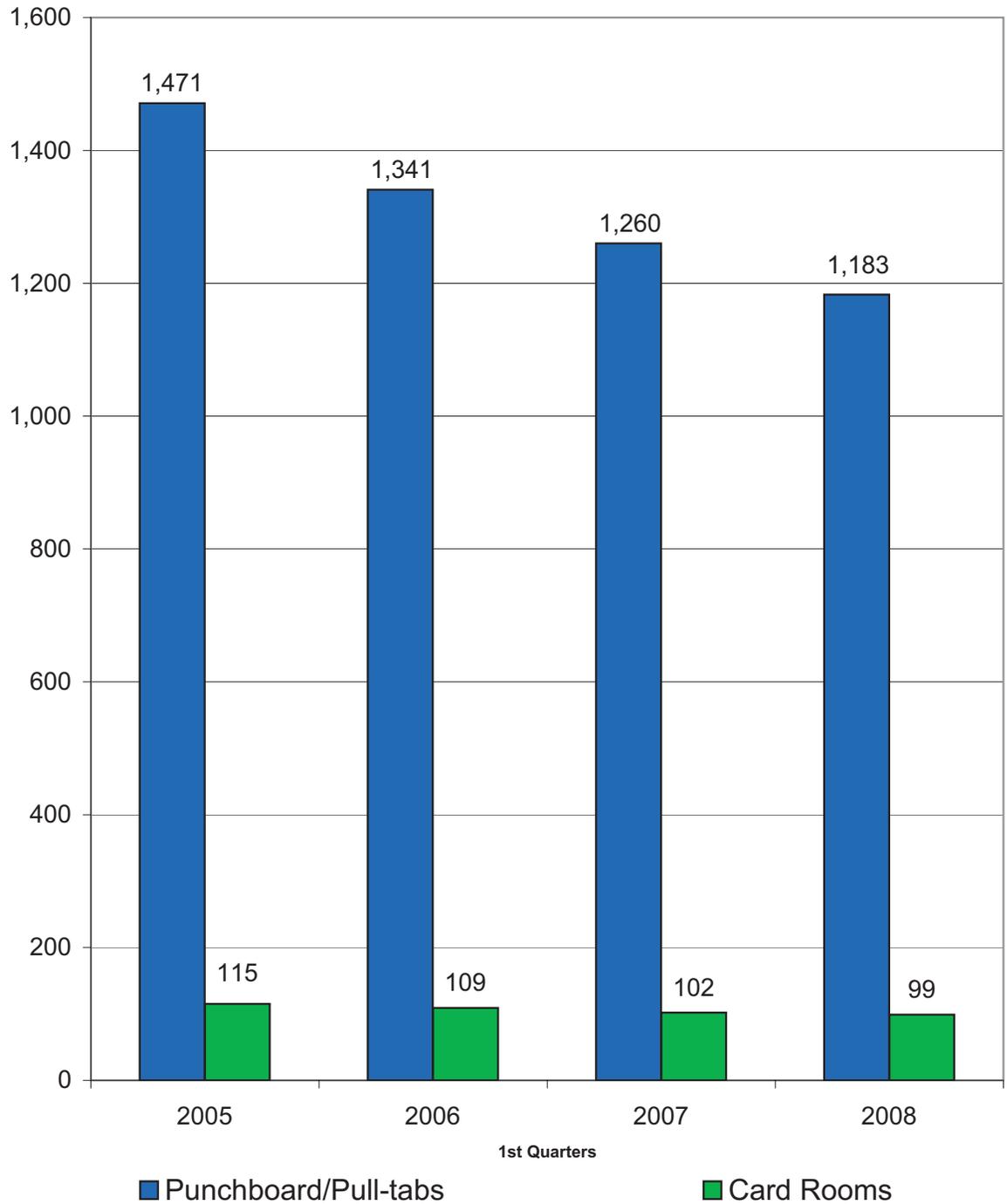
Source: Washington State Gambling Commission

# COMMERCIAL OVERVIEW

## Number of Licenses For 1st Quarters

*The number of punchboard/pull-tab licenses continues to decrease.*

*The number of commercial card room licensees reporting activity decreased slightly, since the same quarter last year.*

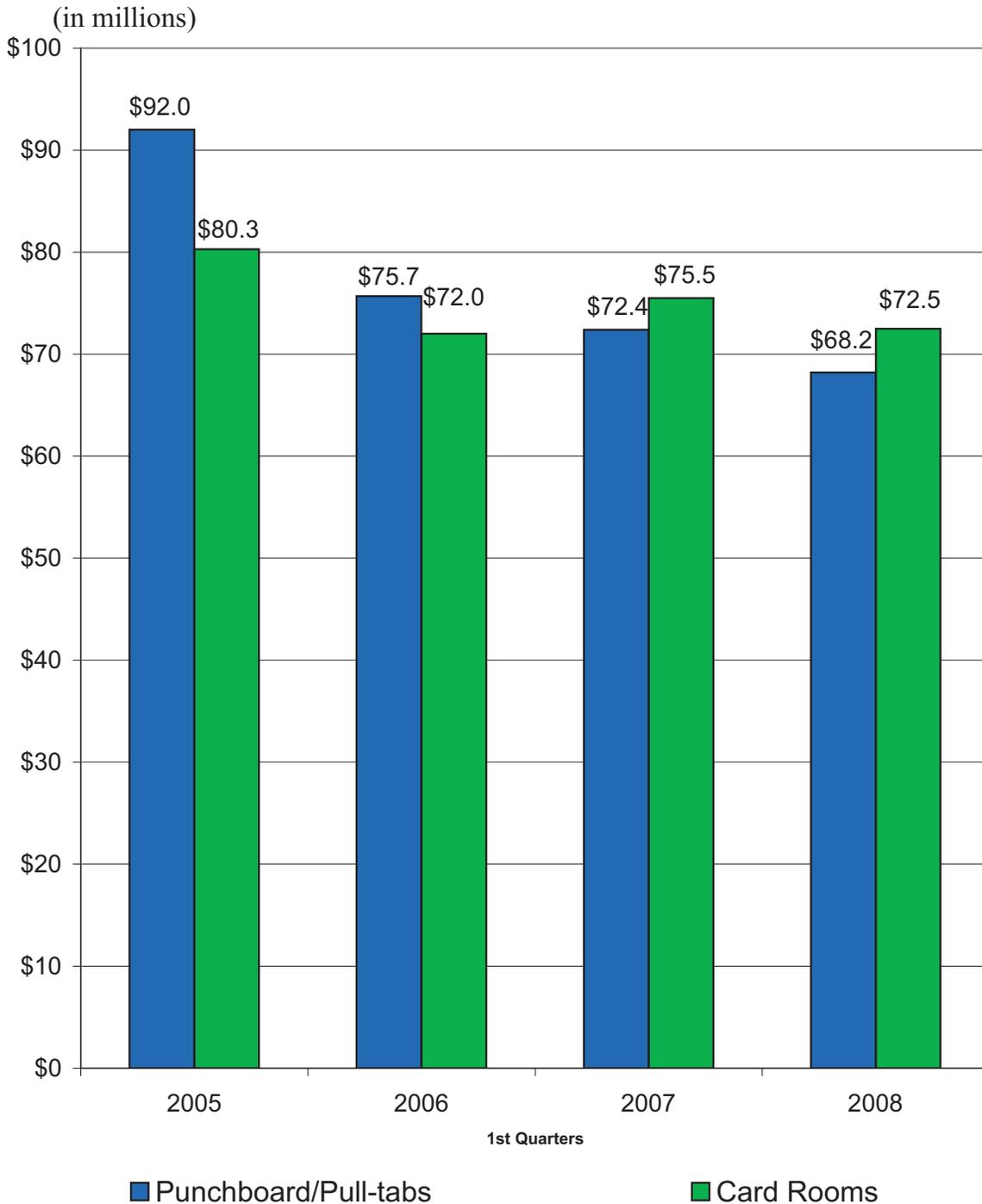


Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

## Gross Receipts For 1st Quarters

# COMMERCIAL OVERVIEW



*Gross receipts for punchboard/pull-tabs decreased, compared to the first quarter of last year.*

*Card room gross receipts also decreased, since the same quarter last year.*

Source: Washington State Gambling Commission

*Only includes licensees reporting activity.*

**PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)**

**Revenue**  
For 1st Quarter 2008

<b>Combined Totals:</b>		
Gross Receipts	\$68,197,439	100.0 %
Prizes -Cash	48,684,456	71.4
-Merchandise	457,074	0.7
Total Net Receipts	\$19,055,909	27.9 %

Reported Local Gambling Tax	2,371,833	3.5 %
Over/Short	73,002	0.1

Number Of Commercial Licenses:		
- Reporting Activity**	1,183	
- Reporting No Activity	42	
- Not Reporting	64	
Total	1,289	

** Percent Of:		
- All PBPT Licenses Reporting Activity	82.8%	
- All PBPT Gross Receipts	83.8%	

*See page 22 for the nonprofit portion of punch-board pull-tab activity.*

By County  
For 1st Quarter 2008

PUNCHBOARD/  
PULL-TABS  
(COMMERCIAL)

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	2	\$13,184	\$9,430	\$3,754	\$0
Asotin	5	135,640	92,600	43,040	2,840
Benton	27	1,222,674	838,970	383,704	41,928
Chelan	20	1,039,218	735,461	303,757	6,726
Clallam	11	301,705	207,284	94,421	6,214
Clark	59	2,403,175	1,613,294	789,881	114,412
Columbia	2	32,641	23,321	9,320	203
Cowlitz	30	1,293,608	877,962	415,646	62,241
Douglas	9	399,340	293,303	106,037	666
Ferry	3	49,892	32,979	16,913	988
Franklin	11	346,045	237,958	108,087	16,698
Garfield	1	5,915	3,207	2,708	0
Grant	17	1,081,598	799,861	281,737	21,626
Grays Harbor	41	1,607,474	1,099,874	507,600	58,167
Island	14	643,751	469,649	174,102	2,755
Jefferson	5	98,990	65,880	33,110	0
King	218	18,907,438	14,058,760	4,848,678	843,656
Kitsap	46	2,620,888	1,845,257	775,631	76,158
Kittitas	15	576,378	412,486	163,892	7,631
Klickitat	6	147,010	103,008	44,002	1,891
Lewis	25	997,245	698,026	299,219	15,579
Lincoln	5	53,809	32,214	21,595	155
Mason	17	805,155	571,209	233,946	40,757
Okanogan	15	507,735	339,284	168,451	2,341
Pacific	16	451,072	306,448	144,624	15,455
Pend Oreille	9	75,641	46,861	28,780	206
Pierce	166	10,992,410	7,944,026	3,048,384	428,303
San Juan	4	250,537	185,683	64,854	1,516
Skagit	27	796,401	529,775	266,626	15,586
Skamania	1	5,304	3,188	2,116	152
Snohomish	102	8,107,066	5,774,880	2,332,186	339,859
Spokane	96	3,794,675	2,785,512	1,009,163	62,864
Stevens	16	166,501	94,273	72,228	129
Thurston	52	3,450,728	2,535,248	915,480	102,394
Wahkiakum	2	17,671	10,122	7,549	0
Walla Walla	7	256,833	181,915	74,918	5,827
Whatcom	31	2,329,027	1,732,422	596,605	24,369
Whitman	4	31,926	19,746	12,180	22
Yakima	46	2,181,139	1,530,154	650,985	51,519
<b>Total</b>	<b>1,183</b>	<b>\$68,197,439</b>	<b>\$49,141,530</b>	<b>\$19,055,909</b>	<b>\$2,371,833</b>

\*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Top 3 counties for commercial punchboard/pull-tab gross receipts are King, Pierce, and Snohomish.

Top 3 counties for prizes paid and net receipts are also King, Pierce, and Snohomish.

King also had the highest in reported local taxes, followed by Pierce and Snohomish.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

# CARD ROOMS

## Revenue For 1st Quarter 2008

	House-Banked Licenses		Non House-Banked Licenses		Total Licenses	
Gross Receipts (1)	\$72,172,639	100.0 %	\$295,551	100.0 %	\$72,468,190	100.0 %
Prizes (2) -Cash	1,114,833	1.5	2,910	1.0	1,117,743	1.5
-Merchandise	631,489	0.9	1,900	0.6	633,389	0.9
Net Receipts	\$70,426,317	97.6 %	\$290,741	98.4 %	\$70,717,058	97.6 %
Reported Local Gambling Tax	7,144,694	9.9 %	13,957	4.7 %	7,158,651	9.9 %
Number Of Commercial Licensees (3):						
- Reporting Activity**	84		15		99	
- Reporting No Activity	1		9		10	
- Not Reporting	3		1		4	
Total	88		25		113	
** Percent Of:						
- Licenses	81.6%		18.4%		100.0%	
- Gross Receipts	99.5%		0.5%		100.0%	

### Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- chair rental fees,
  - per hand fees, rakes and other fees collected in non-house-banked card rooms,
  - "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.
- (3) Reported activity includes only those card rooms licensed to collect fees or operate house-banked card games (Commercial classes B, C, E, F, or house-banked licenses). Excludes small nonprofit card rooms, if any (Classes A, B or C).

Source: Washington State Gambling Commission

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

**By County**  
For 1st Quarter 2008

**CARD ROOMS**

<b>County</b>	<b>Number of Licensees*</b>	<b>Gross Receipts</b>	<b>Prizes Paid</b>	<b>Net Receipts</b>	<b>Reported Local Tax</b>
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	244,357	0	244,357	22,411
Benton	5	2,418,711	205,273	2,213,438	244,622
Chelan	0	0	0	0	0
Clallam	1	263,919	0	263,919	26,726
Clark	4	8,389,653	9,865	8,379,788	838,965
Columbia	0	0	0	0	0
Cowlitz	2	1,237,514	81,436	1,156,078	136,000
Douglas	2	905,475	3,558	901,917	72,437
Ferry	0	0	0	0	0
Franklin	1	1,440,724	31,120	1,409,604	144,072
Garfield	0	0	0	0	0
Grant	2	728,937	5,480	723,457	71,181
Grays Harbor	1	276,574	0	276,574	2,825
Island	2	239,572	0	239,572	0
Jefferson	1	4,895	0	4,895	0
King	27	30,137,861	770,324	29,367,537	3,326,689
Kitsap	5	2,040,760	67,268	1,973,492	73,167
Kittitas	2	466,482	1,500	464,982	28,700
Klickitat	0	0	0	0	0
Lewis	0	0	0	0	0
Lincoln	0	0	0	0	0
Mason	0	0	0	0	0
Okanogan	3	64,480	0	64,480	4
Pacific	1	13,179	0	13,179	454
Pend Oreille	0	0	0	0	0
Pierce	8	7,656,777	88,853	7,567,924	735,094
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	9	7,336,069	253,770	7,082,299	691,068
Spokane	8	3,371,193	51,122	3,320,071	307,085
Stevens	0	0	0	0	0
Thurston	3	1,595,606	35,000	1,560,606	102,119
Wahkiakum	0	0	0	0	0
Walla Walla	1	386,506	17,998	368,508	29,511
Whatcom	3	528,668	0	528,668	52,785
Whitman	1	369,087	0	369,087	32,329
Yakima	6	2,351,191	128,565	2,222,626	220,407
<b>Total</b>	<b>99</b>	<b>\$72,468,190</b>	<b>\$1,751,132</b>	<b>\$70,717,058</b>	<b>\$7,158,651</b>

*King leads all counties by a substantial amount for gross receipts from card rooms.*

*After King, the counties with the most gross receipts are Clark, Snohomish, and Pierce.*

*King operators reported over \$3.3 million in local taxes from their card rooms.*

*Clark operators reported over \$800,000 in local taxes from their card rooms.*

*Snohomish operators reported almost \$700,000 in local taxes.*

*Pierce operators reported over \$700,000 in local taxes.*

*Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.*

\*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Washington State Gambling Commission  
Financial Reporting Services  
4565 7th Avenue SE  
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Olympia, Washington 98504-2400  
1-800-345-2529, extension 3476  
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