

GAMBLING STATISTICS FOR APRIL - JUNE 2005



Our Mission: Protect the
Public by Ensuring that
Gambling is Legal & Honest



Rick Day, Director

Washington State Gambling Commission



*The Gambling Commission was created in 1973.
See RCW 9.46 and WAC 230 for rules governing
gambling activity in the State of Washington.
Search tools are available on our agency web site at
www.wsgc.wa.gov (Rules & Laws button on the home page).*

Our Mission:

- Protect the public by ensuring that gambling is legal and honest.

Our Vision:

- Anticipate, Innovate and Excel.

Our Values:

- Integrity, Professionalism, Respect and Diversity.

Please feel free to explore our web site and give your feedback regarding this new report format. You may contact us by email at the following address:

FinancialReporting@wsgc.wa.gov

If you do not have access to the Internet, you may contact us by mail at:

*Washington State Gambling Commission
Attention: Financial Reporting Services
P. O. Box 42400
Olympia, WA 98504-2400*

We hope you'll like what you see and find it to be useful information.

Sincerely,

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OVERVIEW

Gambling Trends For 2nd Quarter 2005 (Does not include tribal figures.)

Overall gambling receipts decreased in the state for the quarter, but increased from last year.

Nonprofit gross receipts declined in all areas, except this quarter's bingo compared to last quarter.

Commercial punchboard/pull-tab gross receipts were down for the quarter, and for the last year.

Card rooms continued to see increased gross receipts from last year, but were down slightly from last quarter.

	Gross Receipts in 2nd Qtr 2005 (in millions)	Since Last Quarter	Over Last 4 Quarters (since 2nd Qtr 2004)
Total Licensed Gambling (see pages 5 - 9 for details) 2,106 licenses, down -2.4% since last quarter.	\$213.8	-2.7% DOWN ↓	3.8% UP ↑
Charitable & Nonprofit Gambling (see pages 12 - 16 for details)			
Bingo (see pages 17 - 21 for details) 117 licenses, up 10.4% since last quarter.	\$24.6	0.2% UP ↑	-2.7% DOWN ↓
Punchboard/Pull-tabs (see pages 22 - 23 for details) 288 licenses, down -1.7% since last quarter.	\$19.6	-4.1% DOWN ↓	-7.6% DOWN ↓
Raffles (see pages 24 - 25 for details) 146 licenses, down -9.9% since last quarter.	\$1.5	-39.9% DOWN ↓	-8.2% DOWN ↓
Commercial Gambling (see pages 28 - 31 for details)			
Punchboard/Pull-tabs (see pages 32 - 33 for details) 1,438 licenses, down -2.2% since last quarter.	\$88.7	-3.6% DOWN ↓	-1.5% DOWN ↓
Card Rooms (see pages 34 - 35 for details) 113 licenses, down -1.7% since last quarter.	\$79.4	-1.0% DOWN ↓	17.0% UP ↑

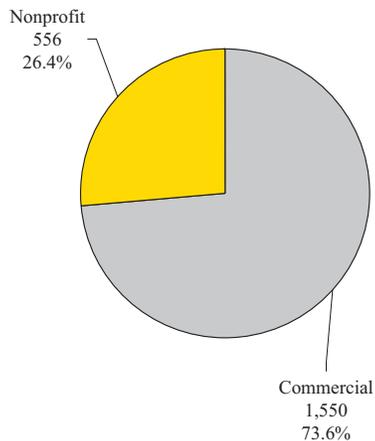
Source: Washington State Gambling Commission

Distribution of Activities

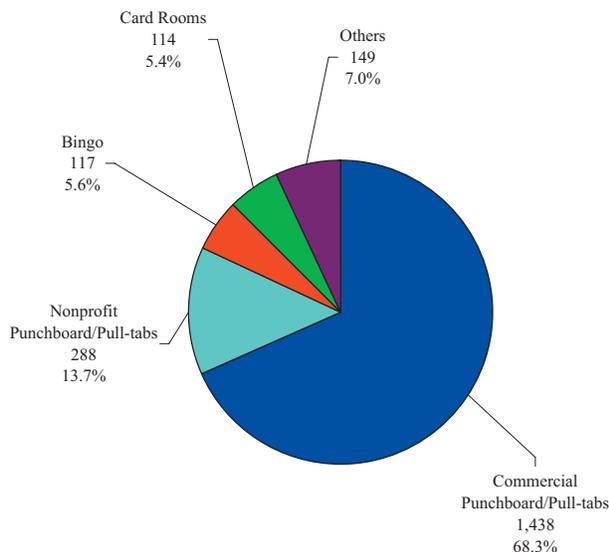
For 2nd Quarter 2005
(Does not include tribal figures.)

Number of Licenses

By segment

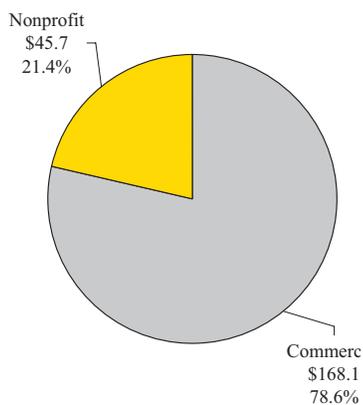


By activity

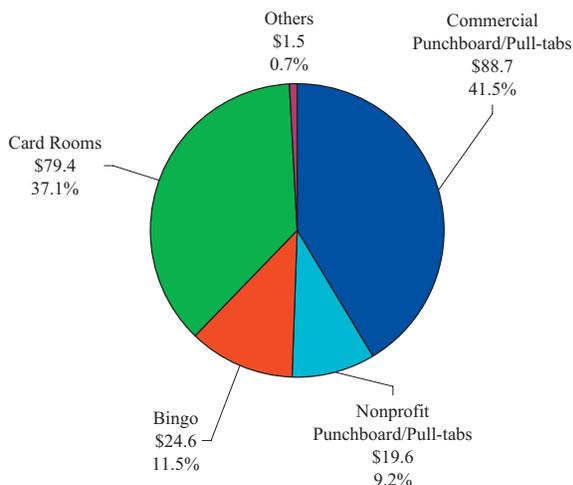


Gross Receipts
(in millions)

By segment



By activity



The Commission continues to issue more licenses for punchboard/pull-tab than for any other activity.

Punchboard/pull-tabs produce more gross receipts overall. However, card room gross receipts are greater per operator.

Commercial activities make up over three-quarters of licensed gambling.

Nonprofits generate more gross receipts from bingo than from punchboard/pull-tabs.

“Others” includes raffles and fund raising events.

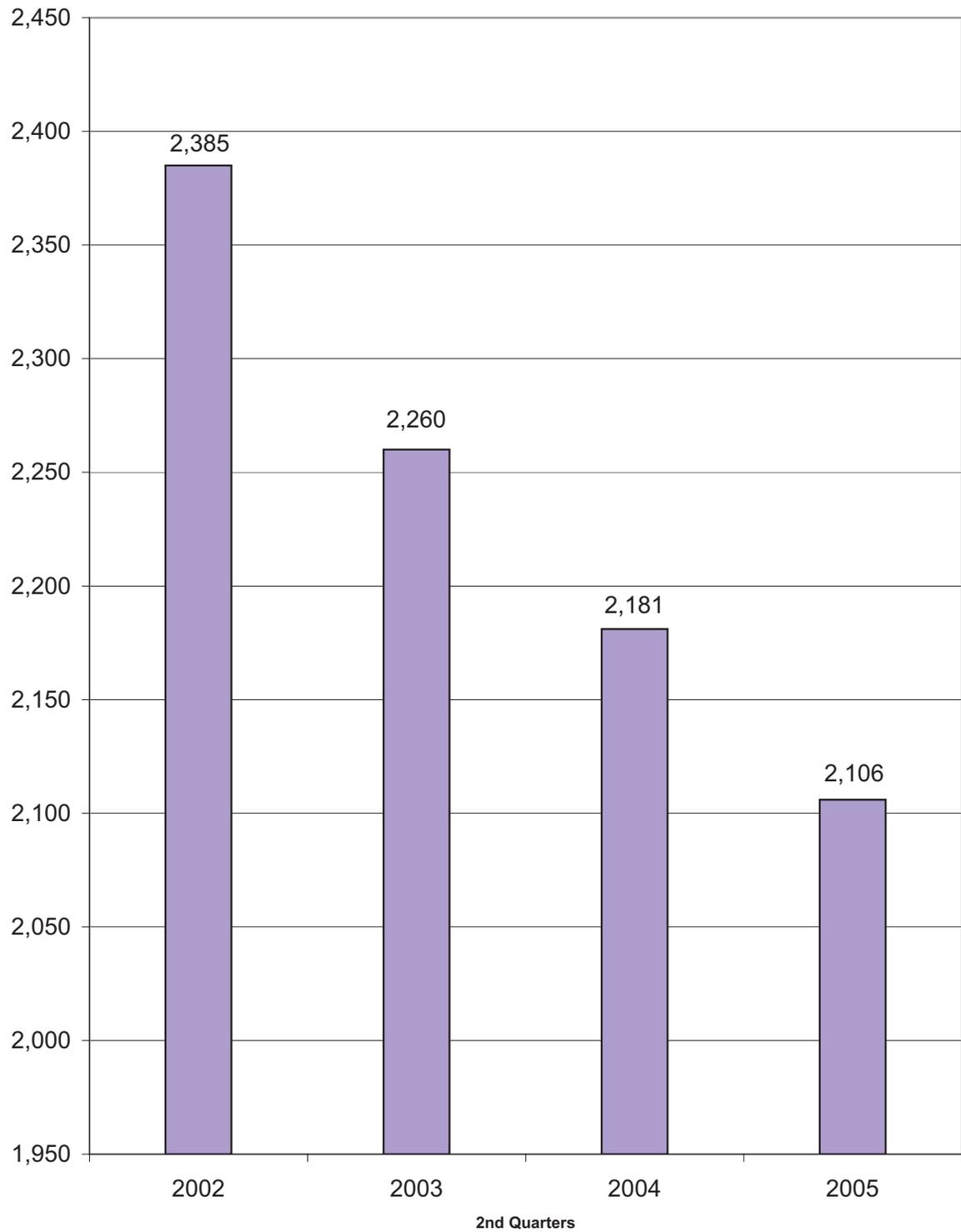
[Please Note: Amusement Games are only listed annually, in the fiscal year booklet.]

Source: Washington State Gambling Commission

OVERVIEW

Number of Licenses For 2nd Quarter 2005 (Only includes licensees reporting activity.)

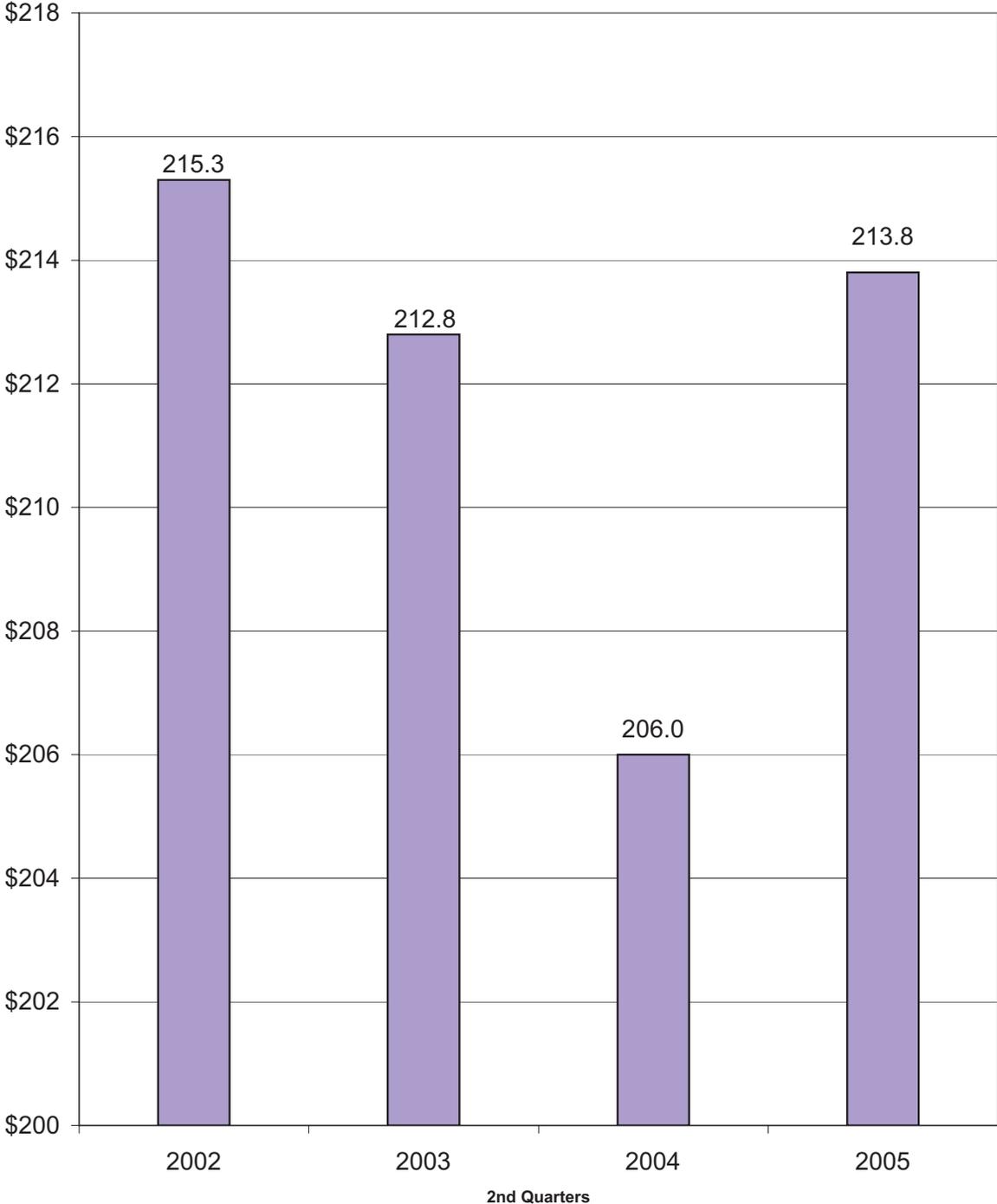
The number of licensees reporting activity has continued to decrease.



Source: Washington State Gambling Commission

Gross Receipts
For 2nd Quarter 2005
(only includes licensees reporting activity)

(in millions)



Second quarter gross receipts increased in 2005, compared to same quarter in 2004.

Source: Washington State Gambling Commission

OVERVIEW

By County For 2nd Quarter 2005

The top three counties for gross receipts are King, Pierce, and Snohomish.

King, Pierce, and Snohomish also had the most prizes paid out and net receipts.

One operator may hold more than one gambling license, since a different license is required for each activity.

Revenues are for gambling activity only, and do not reflect expenses for either the gambling or non-gambling portions of the organization's activities.

<u>County</u>	<u>Number of Licensees*</u>	<u>Gross Receipts</u>	<u>Prizes Paid</u>	<u>Net Receipts</u>
Adams	7	\$76,289	\$53,393	\$22,896
Asotin	9	450,048	304,353	145,695
Benton	52	5,380,442	2,182,743	3,197,699
Chelan	33	1,633,810	1,117,146	516,664
Clallam	32	1,665,277	992,391	672,886
Clark	95	18,077,396	5,967,799	12,109,597
Columbia	2	66,882	44,379	22,503
Cowlitz	46	5,974,782	3,026,572	2,948,210
Douglas	15	1,487,130	334,585	1,152,545
Ferry	8	139,845	98,477	41,368
Franklin	19	3,285,765	1,344,788	1,940,977
Garfield	1	2,518	1,377	1,141
Grant	51	2,751,580	1,512,558	1,239,022
Grays Harbor	76	2,990,735	1,801,398	1,189,337
Island	27	1,473,511	1,087,459	386,052
Jefferson	12	213,695	137,956	75,739
King	365	62,800,797	23,858,218	38,942,579
Kitsap	86	7,757,846	3,889,574	3,868,272
Kittitas	25	1,459,240	572,500	886,740
Klickitat	13	386,573	271,614	114,959
Lewis	47	1,780,737	1,155,724	625,013
Lincoln	4	36,857	23,950	12,907
Mason	34	1,634,137	961,454	672,683
Okanogan	36	898,798	592,240	306,558
Pacific	38	1,504,563	985,461	519,102
Pend Oreille	12	222,755	163,347	59,408
Pierce	251	26,573,615	12,839,275	13,734,340
San Juan	7	420,194	311,628	108,566
Skagit	47	2,027,832	1,452,145	575,687
Skamania	7	123,094	86,964	36,130
Snohomish	189	24,475,112	11,415,660	13,059,452
Spokane	167	12,757,300	6,487,317	6,269,983
Stevens	30	443,860	297,675	146,185
Thurston	71	5,871,664	3,293,252	2,578,412
Wahkiakum	4	52,428	35,250	17,178
Walla Walla	24	1,884,766	958,750	926,016
Whatcom	63	6,582,180	4,330,798	2,251,382
Whitman	9	486,858	91,263	395,595
Yakima	92	7,952,044	3,972,501	3,979,543
TOTAL	2,106	213,802,955	98,053,934	115,749,021

* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

Manufacturer & Distributor Statistics
For 2nd Quarter 2005

OVERVIEW

-- MANUFACTURERS --

	Gross Sales to:		Quantity Sold	Average Cost Per Unit
	Distributors			
Punchboards	\$28,372	0.1 %	2,950	\$9.62
Pull-tabs	4,778,568	21.2	224,166	\$21.32
Dispensing Devices	0	0.0	0	
Fishbowls	0	0.0	0	
Other	<u>4,006,180</u>	<u>17.8</u>		
Sold to distributors	\$8,813,120	39.2 %		
	Non-Distributors			
Sold to non-distributors	<u>13,686,491</u>	<u>60.8</u>		
Total Sales	<u><u>\$22,499,611</u></u>	<u><u>100.0 %</u></u>		

Number of Licensees Reporting Activity 35

-- DISTRIBUTORS --

	Gross Sales to:		Quantity Sold	Average Cost Per Unit
	Operators			
Punchboards	\$85,657	0.9 %	7,161	\$11.96
Pull-tabs	7,319,161	76.3	240,852	\$30.39
Dispensing Devices	8,550	0.1	15	\$570.00
Fishbowls	13,199	0.1	344	\$38.37
Other	<u>2,167,059</u>	<u>22.6</u>		
Total sales (1)	<u><u>\$9,593,626</u></u>	<u><u>100.0 %</u></u>		

Number of Licensees Reporting Activity 37

(1) Sales of \$125,192 to other distributors are excluded.

Source: Washington State Gambling Commission

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Nonprofit Licensees

See page 4 for summary of all activities.



NONPROFIT OVERVIEW

Summary of Activities For 2nd Quarter 2005

Bingo continues to bring more gross receipts into nonprofit organizations than other nonprofit gambling activities.

Punchboard/pull-tabs generate almost as much in net receipts for the nonprofit.

One nonprofit card room reported activity.

This Year

For Quarter Ending June 30, 2005

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$24,570,309	\$19,573,274	\$174	\$1,535,159	\$14,399	\$45,693,315
Prizes Paid	\$18,665,264	\$13,967,033	\$43	\$665,349	\$2,591	\$33,300,280
Net Receipts	\$5,905,045	\$5,606,241	\$131	\$869,810	\$11,808	\$12,393,035

Last Year

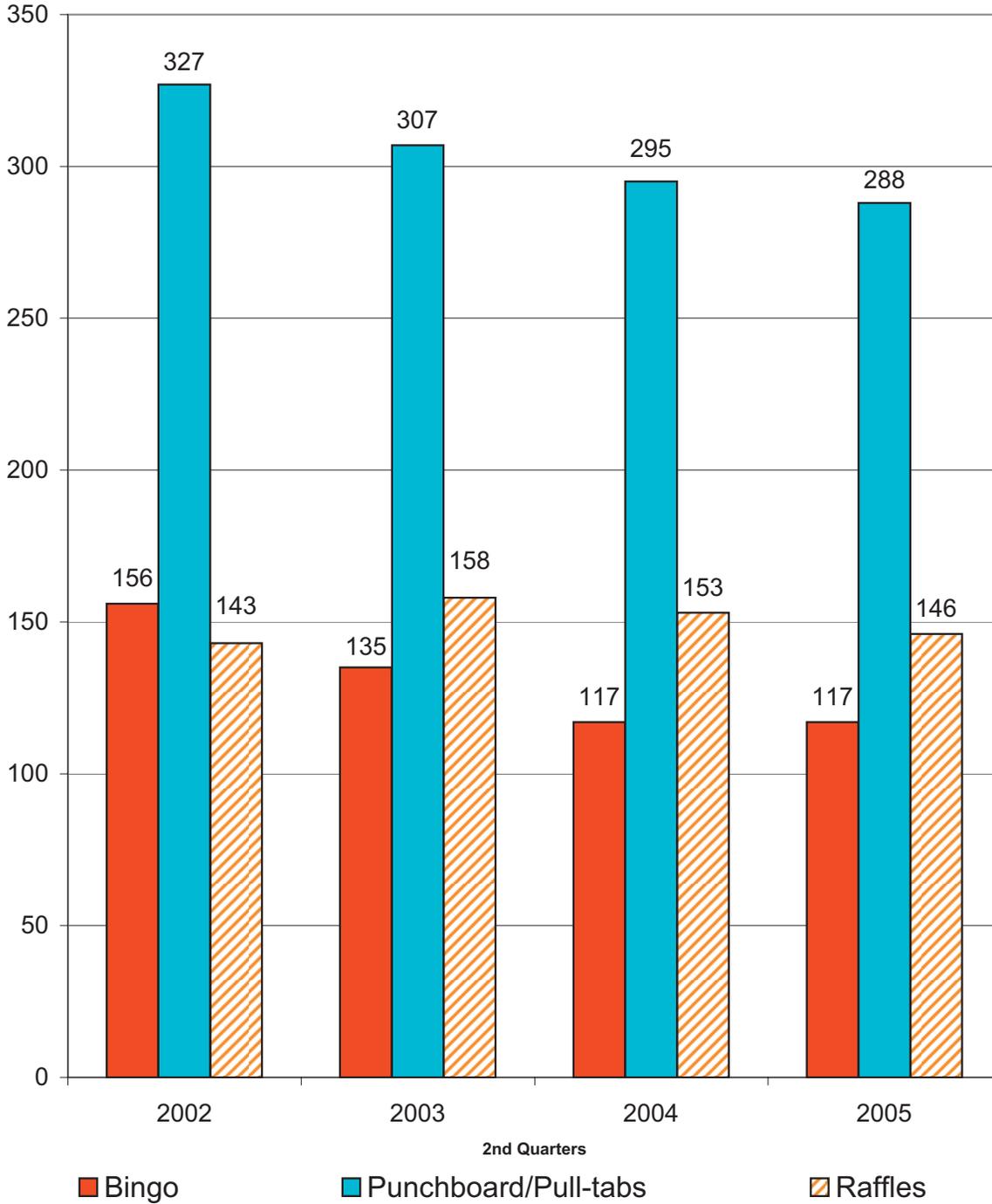
For Quarter Ending June 30, 2004

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$25,258,894	\$21,174,282	\$0	\$1,672,265	\$2,100	\$48,107,541
Prizes Paid	\$18,994,349	\$15,145,158	\$0	\$660,409	\$0	\$34,799,916
Net Receipts	\$6,264,545	\$6,029,124	\$0	\$1,011,856	\$2,100	\$13,307,625

Source: Washington State Gambling Commission

Number of Licenses
For 2nd Quarter 2005

**NONPROFIT
OVERVIEW**



There have been more raffle licenses than bingo, starting in 2003.

The greatest number of nonprofit licenses continues to be for punchboard/pull-tabs.

Only includes licensees reporting activity.

Source: Washington State Gambling Commission

NONPROFIT OVERVIEW

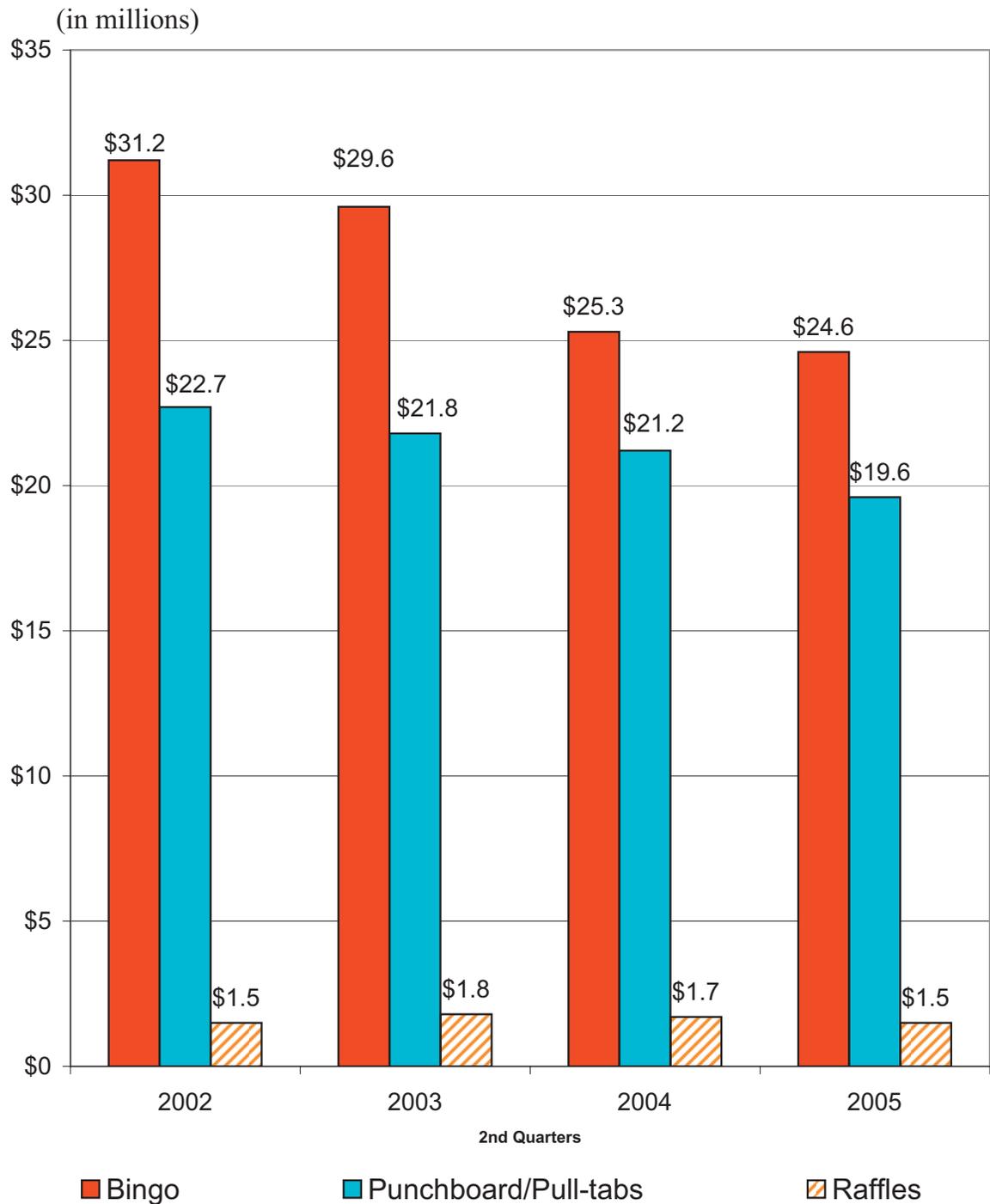
Gross Receipts For 2nd Quarter 2005

While there are more punchboard/pull-tab licenses, bingo still generates more in gross receipts for the nonprofit organizations.

Historically, the high point for bingo gross receipts in a second quarter occurred in 1994 with \$49.8 million.

Gross receipts have been declining for bingo and punchboard/pull-tabs.

Only includes licensees reporting activity.



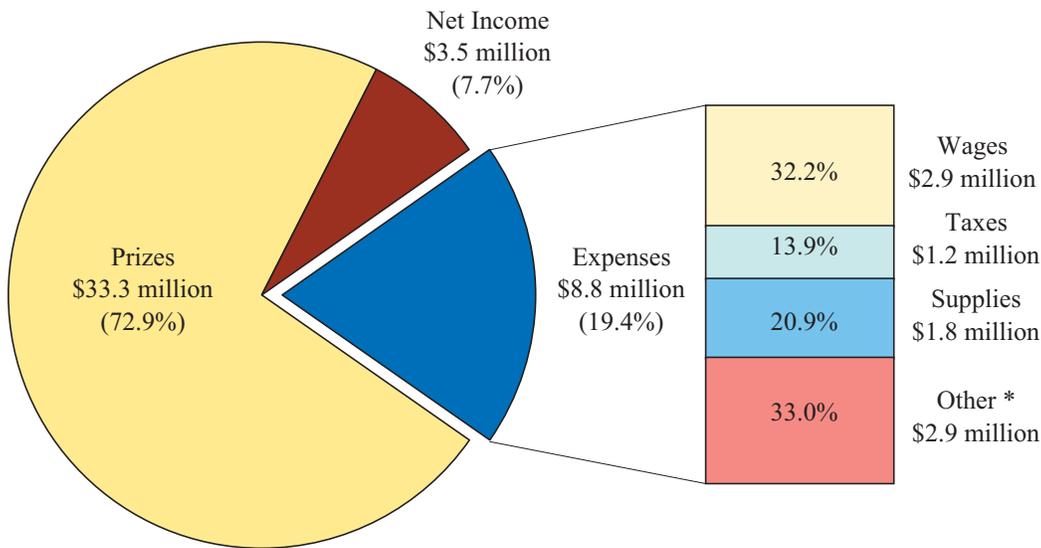
Source: Washington State Gambling Commission

Breakdown of Gross Receipts

For 2nd Quarter 2005

NONPROFIT OVERVIEW

Gross Receipts \$45.7 million



Nearly 3/4 of a nonprofit's gambling revenues go out as prizes.

About 8% of gross receipts were available to go toward the stated purposes of the average nonprofit/charitable organization.

Detail may not add to totals, due to rounding.

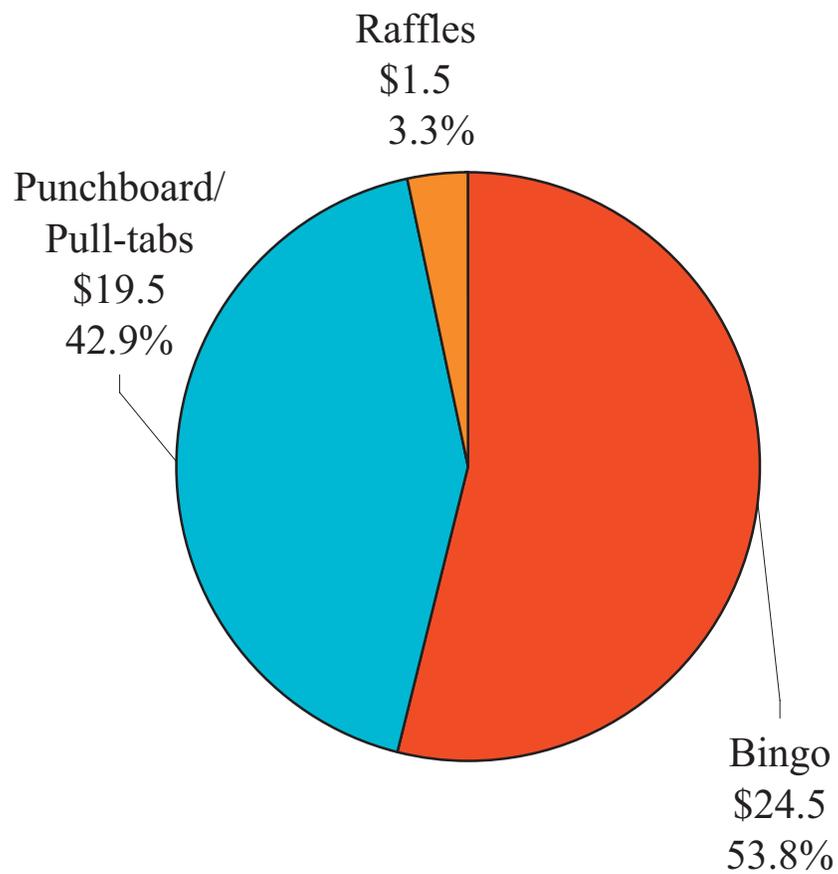
* Other expenses includes rent, depreciation, advertising, contract services, cash over/short, etc.

Source: Washington State Gambling Commission

Distribution of Gross Receipts

By Type of Activity
For 2nd Quarter 2005

Nonprofit Activities



Bingo is still the leading activity for bringing gross receipts into the nonprofit organizations.

Source: Washington State Gambling Commission

Overview
For 2nd Quarter 2005

About 3/4 of bingo licenses are for smaller bingo operations (classes A-E).

Bingo operations that are mid-size (annual receipts of over \$650,000 but less than \$5,000,000) bring in over half of the total gross receipts.

The mid-size bingo (class F-J) operations also report nearly half of the total net income.

Class	Gross Receipts Range	Number Reporting	PERCENT OF		
			Licensees	Gross	Net Income
A-C (Annual)*	\$1-\$150,000	63	53.8%	8.3%	25.8%
D-E (Quarterly)	\$150,001-\$650,000	25	21.4%	7.2%	15.5%
F-J (Quarterly)	\$650,001-\$5,000,000	23	19.7%	57.2%	44.2%
K-S (Quarterly)	Greater than \$5,000,000	6	5.1%	27.3%	14.5%
Total Licensees Reporting Activity		117			

* Only includes annual activity reports for license years expiring during this quarter.

Income & Expenses Smaller Bingo Operations For 2nd Quarter 2005

In general, smaller bingo operations have lower wage expense and little or no depreciation.

Class Definitions, Yearly Gross	ANNUAL REPORTS		QUARTERLY REPORTS	
	\$1-\$150,000 CLASS A - C		\$150,001-\$650,000 CLASS D - E	
Gross Receipts	\$2,038,626	100.0 %	\$1,772,827	100.0 %
Prizes Paid - Cash	1,573,741	77.2	1,307,507	73.8
- Merchandise	5,186	0.3	858	0.0
Net Receipts	\$459,699	22.5 %	\$464,462	26.2 %
Expenses:				
Wages	\$39,890	2.0 %	\$121,709	6.9 %
Supplies	46,617	2.3	33,644	1.9
License Fee	12,220	0.6	7,271	0.4
Taxes - Local	13,564	0.7	13,367	0.8
- State	4,669	0.2	12,730	0.7
- Federal	3,163	0.2	9,626	0.5
Building - Rent	18,399	0.9	19,469	1.1
- Depreciation	0	0.0	1,464	0.1
Equipment - Rent/Depreciation	1,004	0.0	1,159	0.1
Utilities/Repairs/Maintenance	15,882	0.8	23,717	1.5
Advertising	4,456	0.2	2,460	0.1
Contract Services	5,881	0.3	13,525	0.8
Other	-1,853	-0.2	21,774	1.2
Total Expenses	\$163,892	8.0 %	\$286,915	16.2 %
Net Income	\$295,807	14.5 %	\$177,547	10.0 %
Average Net Income	\$4,695		\$7,102	
Net Income (Loss) from Retail Sales	\$15,816		\$18,108	
From Drawing Sales	\$0		\$568	
From Amusement Sales	\$0		\$0	
Donated Prizes	17,264		0	
Total Number of Sessions	2,652		853	
Total Attendance	87,655		45,351	
Average Attendance	33		53	
Per Player Statistics:				
Gross	\$23.26		\$39.09	
Prizes	\$18.01		\$28.85	
Expenses	\$1.87		\$6.33	
Net Income	\$3.37		\$3.91	

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

Income & Expenses
Larger Bingo Operations
For 2nd Quarter 2005

Class Definitions, Yearly Gross	QUARTERLY REPORTS					
	\$650,001-\$5,000,000		> \$5,000,000		TOTAL	
	CLASS F - J		CLASS K - S		LICENSES	
Gross Receipts	\$14,050,051	100.0 %	\$6,708,805	100.0 %	\$24,570,309	100.0 %
Prizes Paid - Cash	10,673,499	76.0	5,051,082	75.3	18,605,829	75.8
- Merchandise	19,392	0.1	33,999	0.5	59,435	0.2
Net Receipts	\$3,357,160	23.9 %	\$1,623,724	24.2 %	\$5,905,045	24.0 %
Expenses:						
Wages	\$1,062,645	7.6 %	\$524,382	7.8 %	\$1,748,626	7.1 %
Supplies	298,103	2.1	183,384	2.7	561,748	2.3
License Fee	34,984	0.2	16,930	0.3	71,405	0.3
Taxes - Local	170,861	1.2	77,466	1.2	275,258	1.1
- State	105,486	0.8	43,068	0.6	165,953	0.7
- Federal	82,953	0.6	34,576	0.5	130,318	0.5
Building - Rent	118,186	0.8	104,810	1.6	260,864	1.1
- Depreciation	67,404	0.5	15,679	0.2	84,547	0.3
Equipment - Rent/Depreciation	364,775	2.6	155,046	2.3	521,984	2.1
Utilities/Repairs/Maintenance	191,940	1.4	98,436	1.5	334,975	1.4
Advertising	58,872	0.4	42,390	0.6	108,178	0.4
Contract Services	60,229	0.4	43,326	0.6	122,961	0.5
Other	233,303	1.7	118,064	1.8	371,288	1.6
Total Expenses	\$2,849,741	20.3 %	\$1,457,557	21.7 %	\$4,758,105	19.4 %
Net Income	\$507,419	3.6 %	\$166,167	2.5 %	\$1,146,940	4.6 %
Average Net Income	\$22,062		\$27,695		\$9,803	
Net Income (Loss) from Retail Sales	-\$48,355		\$2,003		-\$12,428	
From Drawing Sales	-\$54		\$0		\$514	
From Amusement Sales	\$13,768		\$5,593		\$19,361	
Donated Prizes	0		0		17,264	
Total Number of Sessions	3,005		977		7,487	
Total Attendance	299,770		131,954		564,730	
Average Attendance	100		135		75	
Per Player Statistics:						
Gross	\$46.87		\$50.84		\$43.51	
Prizes	\$35.67		\$38.54		\$33.05	
Expenses	\$9.51		\$11.05		\$8.43	
Net Income	\$1.69		\$1.26		\$2.03	

In general, larger bingo operations have higher wage expense and more depreciation expense.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

**Top 10 Bingo by Gross Receipts
For 2nd Quarter 2005**

BY GROSS RECEIPTS

	Gross Receipts	Prizes Paid	Prizes Paid %	Wages	Other Expenses	Net Income	Net Income %
1 Northern Lights Drum & Bugle/Longview	\$1,605,171	\$1,138,733	70.9%	\$142,603	\$419,027	\$47,411	3.0%
2 Seattle Junior Hockey/Mountlake Terrace	1,563,518	1,172,066	75.0%	103,672	293,330	98,122	6.3%
3 40 & 8 # 00099/Vancouver	1,248,098	907,839	72.7%	70,042	231,123	109,136	8.7%
4 Music Works Northwest/Renton	1,229,332	1,034,365	84.1%	104,631	288,892	-93,925	-7.6%
5 Big Brothers Big Sisters/King & Pierce Co./Seattle	1,104,338	854,865	77.4%	91,341	224,506	24,967	2.3%
6 Cascades Youth Music Assn./Shoreline	963,533	734,598	76.2%	60,202	215,509	13,426	1.4%
7 Dmstc Viol/Sexual Asslt Serv/Whatcom Co./Ferndale	960,074	646,173	67.3%	107,485	253,492	60,409	6.3%
8 Amvets # 00001/Tacoma	912,530	718,376	78.7%	40,743	142,486	51,668	5.7%
9 Jaycees/Seattle/Tukwila	849,897	659,192	77.6%	56,929	172,443	18,262	2.1%
10 Silver Buckle Youth Equestrian Ctr/Vancouver	825,185	625,347	75.8%	70,577	197,611	2,227	0.3%
	<u>\$11,261,676</u>	<u>\$8,491,554</u>	<u>75.4%</u>	<u>\$848,225</u>	<u>\$2,438,419</u>	<u>\$331,703</u>	<u>2.9%</u>

While these top 10 represent only 8.5% of the bingo licensees reporting this quarter, they represent 45.8% of the total gross receipts, 45.5% of total prizes paid out, and 28.9% of net incomes available for charitable/nonprofit purposes.

PER PLAYER AVERAGES

	Attendance	Gross	Expenses	Net Income
1 Northern Lights Drum & Bugle/Longview	30,436	\$52.74	\$18.45	\$1.56
2 Seattle Junior Hockey/Mountlake Terrace	31,154	50.19	12.74	3.15
3 40 & 8 # 00099/Vancouver	25,741	48.49	11.70	4.24
4 Music Works Northwest/Renton	25,199	48.78	15.62	-3.73
5 Big Brothers Big Sisters/King & Pierce Co./Seattle	27,475	40.19	11.50	0.91
6 Cascades Youth Music Assn./Shoreline	19,701	48.91	13.99	0.68
7 Dmstc Viol/Sexual Asslt Serv/Whatcom Co./Ferndale	21,163	45.37	17.06	2.85
8 Amvets # 00001/Tacoma	15,115	60.37	12.12	3.42
9 Jaycees/Seattle/Tukwila	18,104	46.95	12.67	1.01
10 Silver Buckle Youth Equestrian Ctr/Vancouver	18,329	45.02	14.63	0.12
	<u>232,417</u>	<u>\$48.45</u>	<u>\$14.14</u>	<u>\$1.43</u>

These top 10 have 41.2% of the total attendance for bingo.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

By County
For 2nd Quarter 2005

BINGO

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	EXPENSES		Net Income
					Reported Local Tax	Other Expenses	
Adams	0	\$0	\$0	\$0	\$0	\$0	\$0
Asotin	1	51,966	38,084	13,882	694	13,083	105
Benton	3	822,814	600,574	222,240	10,952	153,221	58,067
Chelan	4	254,072	187,302	66,770	0	25,293	41,477
Clallam	5	348,699	258,603	90,096	1,684	42,349	46,063
Clark	6	2,549,864	1,907,362	642,502	32,516	486,086	123,900
Columbia	0	0	0	0	0	0	0
Cowlitz	4	1,787,637	1,293,341	494,296	33,214	403,514	57,568
Douglas	1	55,449	45,906	9,543	0	3,466	6,077
Ferry	0	0	0	0	0	0	0
Franklin	1	597,660	456,229	141,431	7,072	121,421	12,938
Garfield	0	0	0	0	0	0	0
Grant	7	388,145	289,351	98,794	1,863	42,465	54,466
Grays Harbor	6	206,534	157,189	49,345	3,561	19,595	26,189
Island	2	45,632	38,732	6,900	0	5,806	1,094
Jefferson	2	42,093	32,335	9,758	0	3,398	6,360
King	15	4,839,698	3,850,745	988,953	47,887	944,019	-2,953
Kitsap	7	1,218,578	840,165	378,413	22,242	239,150	117,021
Kittitas	0	0	0	0	0	0	0
Klickitat	0	0	0	0	0	0	0
Lewis	3	200,484	133,957	66,527	0	44,616	21,911
Lincoln	0	0	0	0	0	0	0
Mason	3	178,642	136,025	42,617	990	17,421	24,206
Okanogan	1	12,135	10,723	1,412	0	850	562
Pacific	5	359,994	261,602	98,392	3,829	57,449	37,114
Pend Oreille	0	0	0	0	0	0	0
Pierce	8	2,196,415	1,667,644	528,771	30,012	309,552	189,207
San Juan	0	0	0	0	0	0	0
Skagit	1	36,046	25,677	10,369	0	6,080	4,289
Skamania	1	4,636	4,102	534	0	38	496
Snohomish	9	2,255,255	1,716,599	538,656	23,026	379,569	136,061
Spokane	7	2,204,699	1,719,518	485,181	22,572	404,165	58,444
Stevens	2	37,024	26,724	10,300	0	1,938	8,362
Thurston	1	49,273	34,330	14,943	587	6,602	7,754
Wahkiakum	0	0	0	0	0	0	0
Walla Walla	2	561,882	445,853	116,029	5,802	97,496	12,731
Whatcom	4	1,152,116	796,199	355,917	495	290,560	64,862
Whitman	0	0	0	0	0	0	0
Yakima	6	2,112,867	1,690,393	422,474	26,260	363,645	32,569
Total	117	\$24,570,309	\$18,665,264	\$5,905,045	\$275,258	\$4,482,847	\$1,146,940

* Only includes licensees reporting activity.

Top 3 counties for bingo gross receipts are King, Clark, and Snohomish.

Top 3 counties for bingo taxes to local communities are King, Cowlitz, and Clark.

Top 3 counties for net income from bingo operations are Pierce, Snohomish and Clark.

One large bingo operator had a negative net income of over -\$93,000, which outweighed the approximate \$90,000 net income of all other King County bingo operators combined.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

PUNCHBOARD/ PULL-TABS (NONPROFIT)

Income & Expenses For 2nd Quarter 2005

Net receipts show a higher percentage for punchboards than pull-tabs, but punchboards represent less than 1% of the combined total.

Punchboards show this higher net receipt amount, because there is a lower payout percentage for them.

Under 9% of gross receipts are available to the nonprofits as net income and potentially available for their charitable/nonprofit purposes.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Pull-tabs:

Gross Receipts	\$19,561,300	100.0 %
Prizes -Cash	13,850,717	70.8
-Merchandise	108,862	0.6
Pull-tab Net Receipts	<u>\$5,601,721</u>	<u>28.6 %</u>

Punchboards:

Gross Receipts	\$11,974	100.0 %
Prizes -Cash	3,064	25.6
-Merchandise	4,390	36.7
Punchboard Net Receipts	<u>\$4,520</u>	<u>37.7 %</u>

Combined Totals:

Gross Receipts	\$19,573,274	100.0 %
Prizes -Cash	13,853,781	70.8
-Merchandise	113,252	0.6
Total Net Receipts	<u>\$5,606,241</u>	<u>28.6 %</u>

Expenses:

Wages	\$1,101,738	5.6 %
Supplies	1,227,580	6.3
License Fee	186,606	1.0
Tax -Local	417,565	2.1
-State	135,584	0.7
-Federal	91,892	0.5
Equipment	33,039	0.2
Game Counting Service	15,316	0.1
Contract Services	66,251	0.3
Over/Short & Other Expenses	135,527	0.7
Occupancy	417,328	2.1
Advertising	45,323	0.2
Total Expenses	<u>\$3,873,749</u>	<u>19.8 %</u>

Net Income	<u>\$1,732,492</u>	<u>8.8 %</u>
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Average Net Income	\$6,016
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Source: Washington State Gambling Commission

By County
For 2nd Quarter 2005

**PUNCHBOARD/
PULL-TABS
(NONPROFIT)**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	2	\$31,840	\$25,644	\$6,196	\$0
Asotin	2	235,601	159,889	75,712	2,272
Benton	7	472,482	329,598	142,884	10,671
Chelan	5	255,963	170,240	85,723	175
Clallam	6	301,506	213,290	88,216	7,801
Clark	12	1,723,116	1,259,336	463,780	48,403
Columbia	1	57,809	38,077	19,732	867
Cowlitz	10	706,914	478,081	228,833	22,862
Douglas	1	21,444	13,337	8,107	0
Ferry	1	71,853	52,971	18,882	1,437
Franklin	4	296,597	214,377	82,220	8,885
Garfield	0	0	0	0	0
Grant	12	401,436	278,385	123,051	8,567
Grays Harbor	13	441,627	300,120	141,507	8,642
Island	8	660,865	490,861	170,004	2,110
Jefferson	3	13,393	8,776	4,617	0
King	32	3,846,758	2,795,690	1,051,068	99,301
Kitsap	16	750,984	527,202	223,782	22,505
Kittitas	4	232,526	150,889	81,637	1,573
Klickitat	3	164,813	127,201	37,612	2,789
Lewis	10	144,890	93,966	50,924	570
Lincoln	1	12,764	8,506	4,258	0
Mason	5	253,687	178,145	75,542	5,522
Okanogan	8	170,938	109,760	61,178	1,023
Pacific	9	500,719	352,900	147,819	15,167
Pend Oreille	3	62,624	42,471	20,153	0
Pierce	19	1,266,814	903,768	363,046	30,878
San Juan	2	128,286	98,010	30,276	0
Skagit	9	480,284	332,221	148,063	5,538
Skamania	2	45,819	30,528	15,291	0
Snohomish	21	2,692,366	1,972,125	720,241	62,129
Spokane	18	1,074,958	757,166	317,792	19,709
Stevens	4	67,818	49,138	18,680	0
Thurston	9	227,172	155,153	72,019	3,242
Wahkiakum	0	0	0	0	0
Walla Walla	4	269,295	196,489	72,806	8,238
Whatcom	9	639,929	468,382	171,547	1,663
Whitman	1	31,897	19,923	11,974	0
Yakima	12	815,487	564,418	251,069	15,026
Total	288	\$19,573,274	\$13,967,033	\$5,606,241	\$417,565

Top 3 counties for nonprofit punchboard pull-tab gross receipts, prizes paid, net receipts, and reported local taxes are King, Snohomish, and Clark.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

*Only includes Nonprofit licensees reporting activity.

Source: Washington State Gambling Commission

Income & Expenses

For 2nd Quarter 2005

Raffles paid out over 43% of their gross receipts in prizes. After expenses about 43% remained as net income, the money potentially available for charitable/nonprofit purposes.

Gross Receipts	\$1,535,159	100.0 %
Prizes Paid	<u>665,349</u>	<u>43.3</u>
Net Receipts	\$869,810	56.7 %
Expenses:		
Wages	\$4,520	0.3 %
Supplies	59,173	3.9
License Fee	33,097	2.2
Taxes - Local	9,850	0.6
- State	1,486	0.1
- Federal	166	0.0
Occupancy:		
- Building	1,408	0.1
- Utilities	1,934	0.1
- Other	1,330	0.1
- Rental Income/Donated Use	-2,884	-0.2
Equipment	24,546	1.6
Advertising	30,893	2.0
Cash (Over)/Short	297	0.0
Contract Services	4,503	0.3
Other	<u>39,113</u>	<u>2.5</u>
Total Expenses	\$209,432	13.6 %
Net Income	\$660,378	43.1 %
Average Net Income	\$4,523	
Number Of Licensees Reporting Activity:	146	
Donated Prizes	\$234,590	
(Included In Prizes Paid)		

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

By County
For 2nd Quarter 2005

RAFFLES

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Expenses	Net Income
Adams	0	\$0	\$0	\$0	\$0	\$0
Asotin	1	1,315	693	622	49	573
Benton	3	29,118	5,168	23,950	3,166	20,784
Chelan	2	7,100	1,700	5,400	1,257	4,143
Clallam	1	38,846	26,429	12,417	3,788	8,629
Clark	4	19,442	7,298	12,144	1,533	10,611
Columbia	0	0	0	0	0	0
Cowlitz	1	15,107	12,617	2,490	9,703	-7,213
Douglas	0	0	0	0	0	0
Ferry	1	1,020	1,100	-80	184	-264
Franklin	1	50,842	4,900	45,942	1,755	44,187
Garfield	0	0	0	0	0	0
Grant	5	9,992	905	9,087	2,649	6,438
Grays Harbor	6	56,937	28,592	28,345	2,918	25,427
Island	3	2,481	1,139	1,342	393	949
Jefferson	0	0	0	0	0	0
King	31	433,758	208,015	225,743	49,898	175,845
Kitsap	7	28,452	15,484	12,968	1,524	11,444
Kittitas	2	15,247	10,267	4,980	1,646	3,334
Klickitat	0	0	0	0	0	0
Lewis	1	3,957	1,705	2,252	54	2,198
Lincoln	0	0	0	0	0	0
Mason	2	3,257	2,215	1,042	455	587
Okanogan	3	2,743	1,563	1,180	197	983
Pacific	2	5,173	1,567	3,606	599	3,007
Pend Oreille	0	0	0	0	0	0
Pierce	16	198,595	105,558	93,037	21,673	71,364
San Juan	1	5,995	1,002	4,993	223	4,770
Skagit	2	11,484	6,085	5,399	968	4,431
Skamania	2	2,914	436	2,478	153	2,325
Snohomish	11	183,698	66,832	116,866	36,567	80,299
Spokane	12	106,477	34,746	71,731	15,672	56,059
Stevens	2	3,127	2,710	417	223	194
Thurston	1	9,250	8,650	600	1,531	-931
Wahkiakum	0	0	0	0	0	0
Walla Walla	5	105,397	46,792	58,605	35,395	23,210
Whatcom	5	62,407	25,263	37,144	3,669	33,475
Whitman	2	2,508	1,267	1,241	1,062	179
Yakima	11	118,520	34,651	83,869	10,528	73,341
Total	146	\$1,535,159	\$665,349	\$869,810	\$209,432	\$660,378

* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

Top 3 counties for raffle gross receipts, prizes paid and net receipts are King, Pierce and Snohomish.

Top 3 counties for number of raffles are King, Pierce and Spokane.

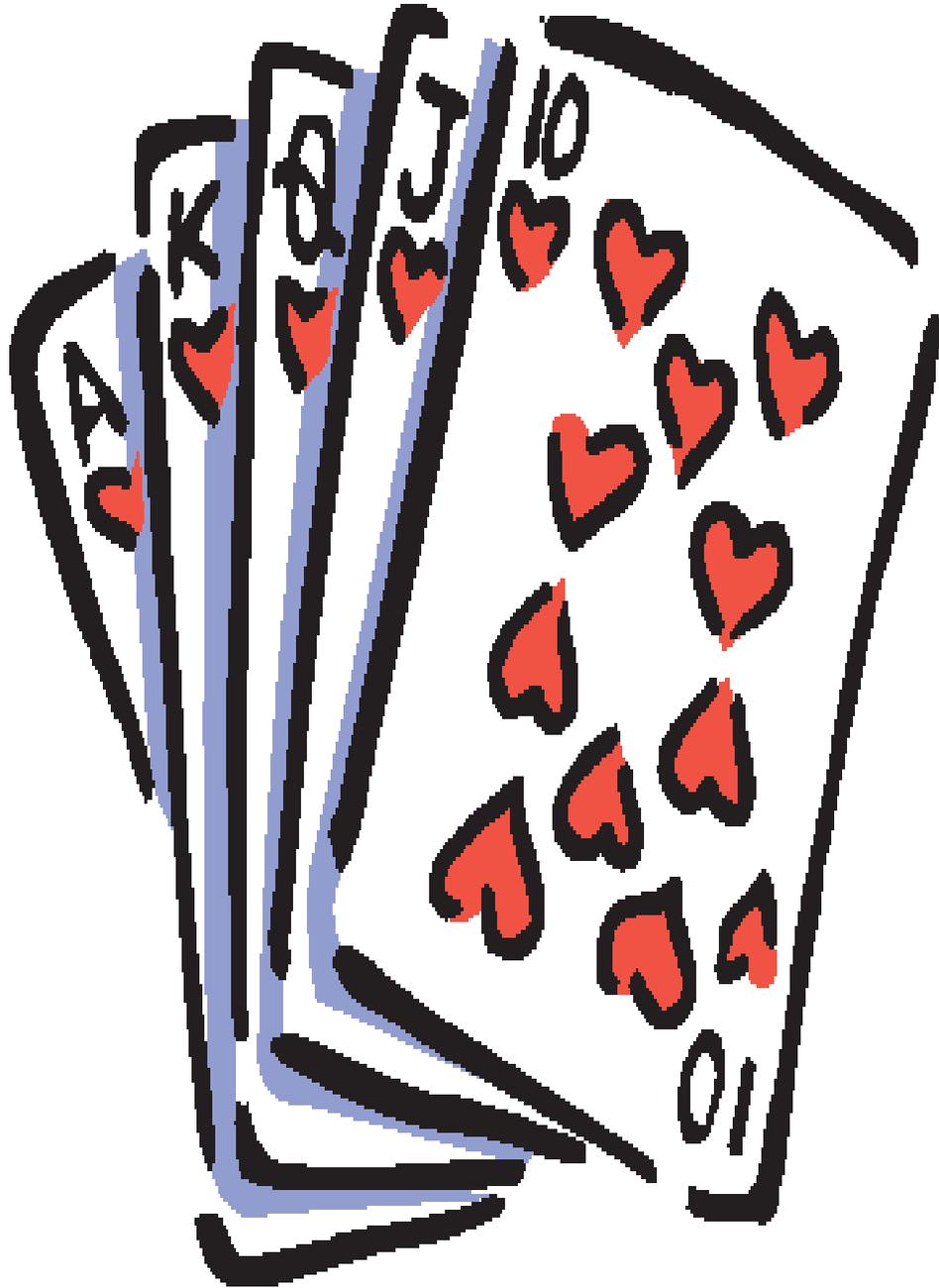
One raffle licensee in Cowlitz County reported a negative net income, but included non-gambling expenses.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

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Commercial Licensees

See page 4 for summary of all activities.



COMMERCIAL OVERVIEW

Summary of Activities For 2nd Quarter 2005

This Year

For Quarter Ending June 30, 2005

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Commercial Total</u>
Gross Receipts (1)	\$88,691,589	\$79,418,051	\$168,109,640
Prizes (2)	\$63,431,114	\$1,322,540	\$64,753,654
Net Receipts	\$25,260,475	\$78,095,511	\$103,355,986

Last Year

For Quarter Ending June 30, 2004

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Total</u>
Gross Receipts (1)	\$90,014,328	\$67,895,750	\$157,910,078
Prizes (2)	\$64,337,389	\$825,448	\$65,162,837
Net Receipts	\$25,676,939	\$67,070,302	\$92,747,241

Compared to the same quarter last year, gross receipts for punchboard/pull-tabs decreased and gross receipts for card rooms increased.

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- a) chair rental fees,
 - b) per hand fees, rakes and other fees collected in non-house-banked card rooms,
 - c) "net win" in house-banked card rooms.

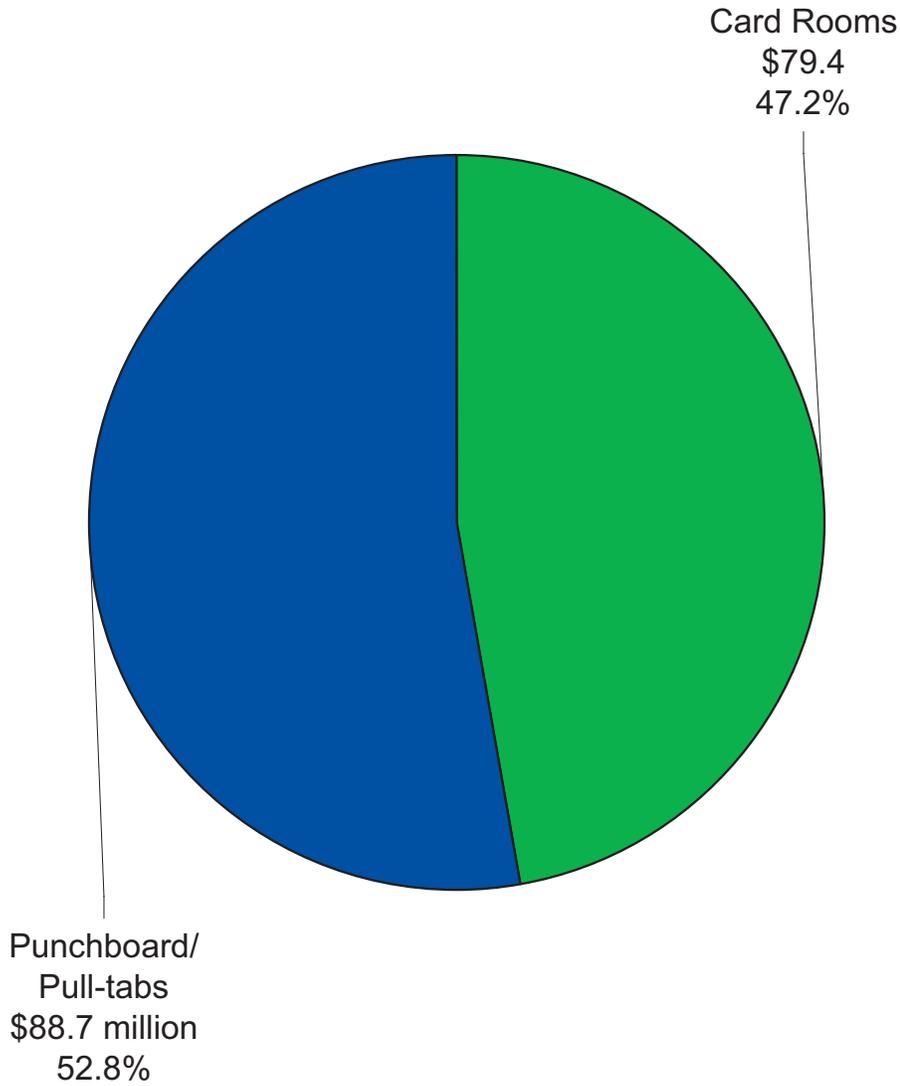
Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

Distribution of Gross Receipts

By Type of Activity
For 2nd Quarter 2005



*Punchboard/
pull-tabs
generate
over half of the
commercial
sector's gross
receipts.*

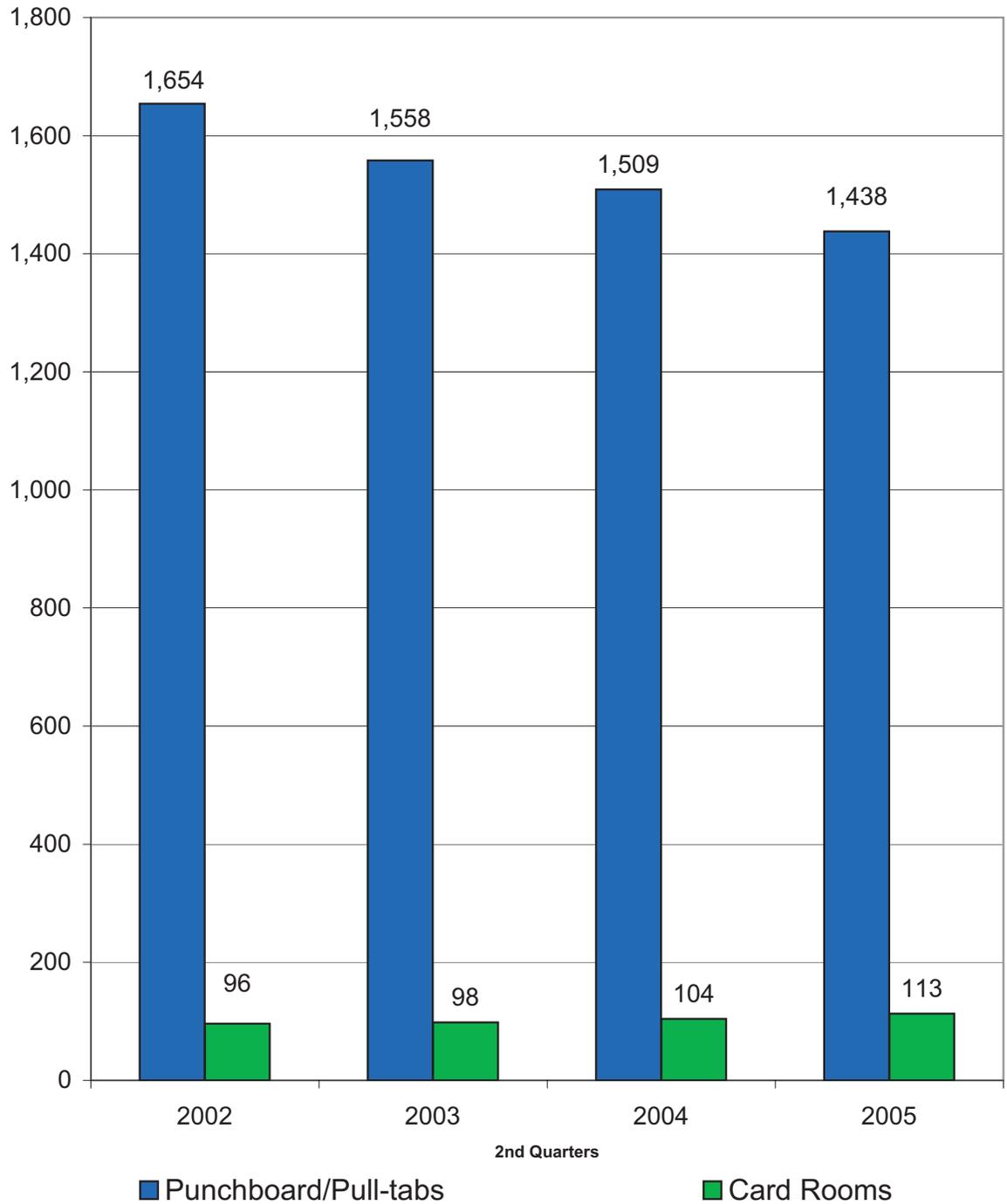
Source: Washington State Gambling Commission

COMMERCIAL OVERVIEW

Number of Licenses For 2nd Quarter 2005

The number of punchboard/pull-tab licenses decreased.

The number of card room licenses increased, since the same quarter last year.

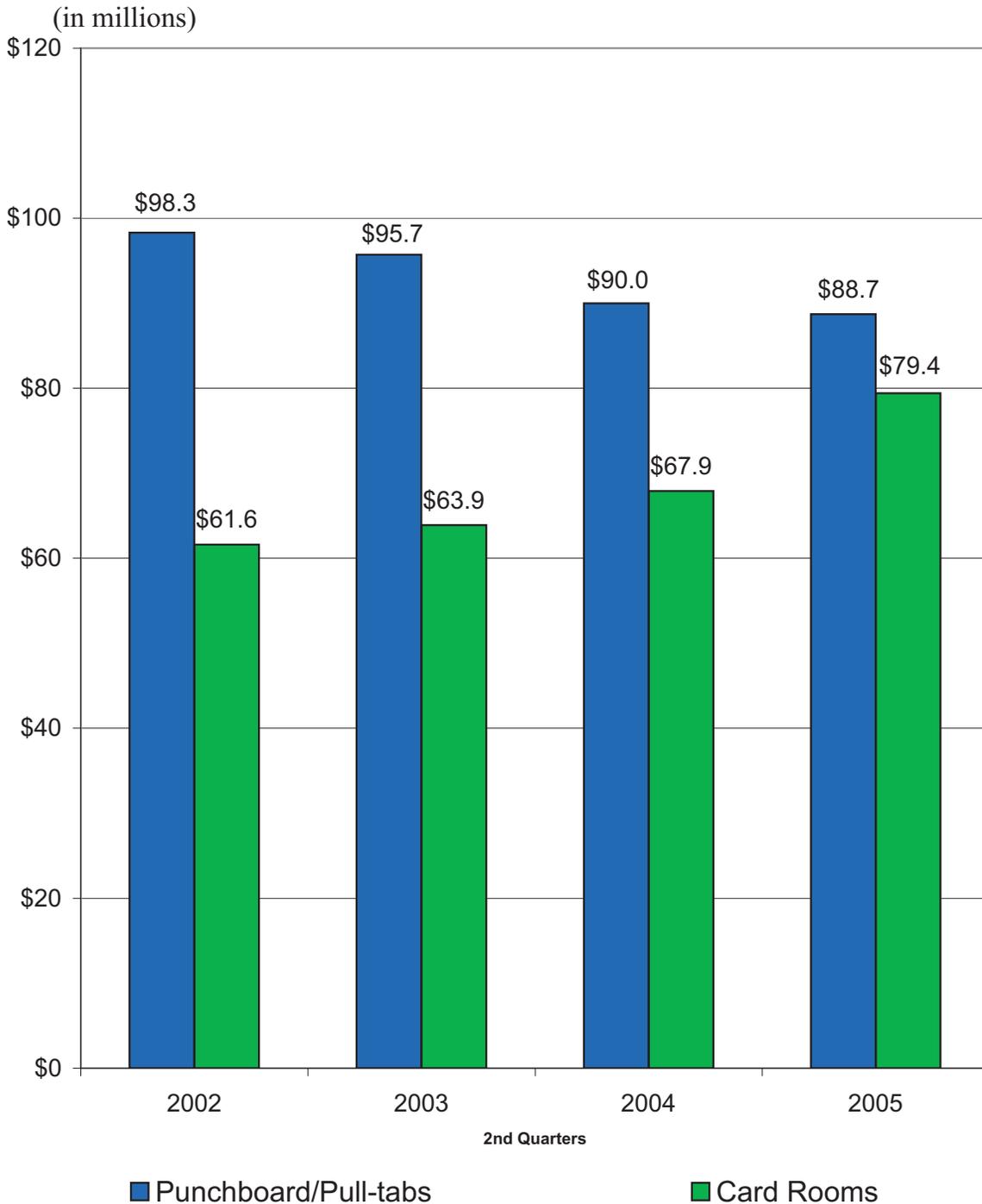


Source: Washington State Gambling Commission

Only includes licensees reporting activity.

Gross Receipts
For 2nd Quarter 2005

**COMMERCIAL
OVERVIEW**



Gross receipts for punchboard/pull-tabs decreased.

Card room gross receipts increased, since the same quarter last year.

Source: Washington State Gambling Commission

Only includes licensees reporting activity.

**PUNCHBOARD/
PULL-TABS
(COMMERCIAL)**

Income
For 2nd Quarter 2005

Pull-Tabs:

Gross Receipts	\$88,200,737	100.0 %
Prizes -Cash	62,607,927	71.0
-Merchandise	536,952	0.6
Pull-Tab Net Receipts	\$25,055,858	28.4 %

Punchboards:

Gross Receipts	\$490,852	100.0 %
Prizes -Cash	162,810	33.2
-Merchandise	123,425	25.1
Punchboard Net Receipts	\$204,617	41.7 %

Combined Totals:

Gross Receipts	\$88,691,589	100.0 %
Prizes -Cash	62,770,737	70.8
-Merchandise	660,377	0.7
Total Net Receipts	\$25,260,475	28.5 %

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

Source: Washington State Gambling Commission

By County
For 2nd Quarter 2005

PUNCHBOARD/
PULL-TABS
(COMMERCIAL)

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	5	\$44,449	\$27,749	\$16,700	\$791
Asotin	5	161,166	105,687	55,479	4,644
Benton	34	1,657,558	1,119,172	538,386	193,630
Chelan	22	1,116,675	757,904	358,771	33,355
Clallam	19	702,430	494,069	208,361	16,869
Clark	69	4,020,618	2,793,803	1,226,815	194,228
Columbia	1	9,073	6,302	2,771	136
Cowlitz	29	1,850,829	1,225,478	625,351	87,489
Douglas	10	436,278	270,172	166,106	300
Ferry	5	63,523	44,215	19,308	1,048
Franklin	12	896,336	640,582	255,754	43,592
Garfield	1	2,518	1,377	1,141	99
Grant	24	1,307,032	943,917	363,115	24,579
Grays Harbor	50	1,950,542	1,314,197	636,345	61,198
Island	13	758,323	556,727	201,596	2,903
Jefferson	6	154,288	96,845	57,443	609
King	259	22,571,468	16,450,508	6,120,960	1,072,097
Kitsap	50	3,279,590	2,427,625	851,965	113,389
Kittitas	17	559,958	388,564	171,394	7,982
Klickitat	8	208,976	144,231	64,745	1,930
Lewis	32	1,325,547	924,696	400,851	27,054
Lincoln	3	24,093	15,444	8,649	89
Mason	23	927,708	643,419	284,289	47,379
Okanogan	22	711,345	470,194	241,151	3,735
Pacific	21	567,574	362,362	205,212	21,111
Pend Oreille	9	160,131	120,876	39,255	54
Pierce	194	13,982,620	10,081,082	3,901,538	540,416
San Juan	4	285,913	212,616	73,297	953
Skagit	35	1,500,018	1,088,162	411,856	20,971
Skamania	2	69,725	51,898	17,827	487
Snohomish	137	10,328,323	7,352,293	2,976,030	515,657
Spokane	121	5,482,851	3,945,028	1,537,823	121,499
Stevens	22	335,891	219,103	116,788	1,557
Thurston	56	4,209,235	3,094,819	1,114,416	122,077
Wahkiakum	4	52,428	35,250	17,178	1,260
Walla Walla	11	341,855	237,322	104,533	7,371
Whatcom	41	4,071,998	3,038,054	1,033,944	40,436
Whitman	5	98,674	70,073	28,601	769
Yakima	57	2,464,030	1,659,299	804,731	61,907
Total	1,438	\$88,691,589	\$63,431,114	\$25,260,475	\$3,395,650

*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

Top 3 counties for commercial punchboard/pull-tab gross receipts are King, Pierce, and Snohomish.

Top 3 counties for prizes paid and net receipts are also King, Pierce, and Snohomish.

King also had the highest in reported local taxes, followed by Pierce and Snohomish.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

CARD ROOMS

Income For 2nd Quarter 2005

	<u>House-Banked Licenses</u>		<u>Non House-Banked Licenses</u>		<u>Total Licenses</u>	
Gross Receipts (1)	\$78,635,079	100.0 %	\$782,972	100.0 %	\$79,418,051	100.0 %
Prizes (2) -Cash	811,663	1.0	2,817	0.4	814,480	1.0
-Merchandise	505,635	0.6	2,425	0.3	508,060	0.6
Net Receipts	<u>\$77,317,781</u>	<u>98.3 %</u>	<u>\$777,730</u>	<u>99.3 %</u>	<u>\$78,095,511</u>	<u>98.3 %</u>

Number Of Commercial Licensees (3):

- Reporting Activity**	92	21	113
- Reporting No Activity	5	10	15
- Not Reporting	2	1	3
Total	<u>99</u>	<u>32</u>	<u>131</u>

** Percent Of:

- Licenses	80.7%	19.3%	100.0%
- Gross Receipts	99.0%	1.0%	100.0%

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- chair rental fees,
 - per hand fees, rakes and other fees collected in non-house-banked card rooms,
 - "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

- (3) Reported activity includes only those card rooms licensed to collect fees or operate house-banked card games (Classes B, C, E, F, or house-banked licenses). Excludes 2 small nonprofit card rooms (Classes A, B or C).

Source: Washington State Gambling Commission

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

By County
For 2nd Quarter 2005

CARD ROOMS

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	0	\$0	\$0	\$0	\$0
Asotin	0	0	0	0	0
Benton	5	2,398,470	128,231	2,270,239	198,786
Chelan	0	0	0	0	0
Clallam	1	273,796	0	273,796	27,300
Clark	4	9,764,356	0	9,764,356	976,437
Columbia	0	0	0	0	0
Cowlitz	2	1,614,295	17,055	1,597,240	175,439
Douglas	3	973,959	5,170	968,789	77,274
Ferry	0	0	0	0	0
Franklin	1	1,444,330	28,700	1,415,630	144,433
Garfield	0	0	0	0	0
Grant	2	644,801	0	644,801	65,800
Grays Harbor	1	335,095	1,300	333,795	23,457
Island	1	6,210	0	6,210	0
Jefferson	1	3,921	0	3,921	0
King	28	31,109,115	553,260	30,555,855	3,375,683
Kitsap	6	2,480,242	79,098	2,401,144	94,846
Kittitas	2	651,509	22,780	628,729	37,975
Klickitat	2	12,784	182	12,602	234
Lewis	1	105,859	1,400	104,459	3,240
Lincoln	0	0	0	0	0
Mason	1	270,843	1,650	269,193	0
Okanogan	2	1,637	0	1,637	39
Pacific	1	71,103	7,030	64,073	3,555
Pend Oreille	0	0	0	0	0
Pierce	12	8,918,221	78,823	8,839,398	1,028,466
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	11	9,015,470	307,768	8,707,702	768,017
Spokane	9	3,888,315	30,859	3,857,456	651,191
Stevens	0	0	0	0	0
Thurston	4	1,376,734	300	1,376,434	118,973
Wahkiakum	0	0	0	0	0
Walla Walla	2	606,337	32,294	574,043	57,405
Whatcom	4	655,730	2,900	652,830	58,082
Whitman	1	353,779	0	353,779	35,377
Yakima	6	2,441,140	23,740	2,417,400	238,836
Total	113	\$79,418,051	\$1,322,540	\$78,095,511	\$8,160,845

King leads all counties by a substantial amount for gross receipts from card rooms.

After King, the counties with the most gross receipts are Clark, Snohomish, and Pierce.

King operators reported over \$3 million in local taxes from their card rooms.

Clark operators reported over \$900,000 in local taxes from their card rooms.

Snohomish operators reported over \$700,000 in local taxes.

Pierce operators reported over \$1,000,000 in local taxes.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

*Only includes Commercial licensees reporting activity.

Source: Washington State Gambling Commission

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