

GAMBLING STATISTICS FOR JANUARY - MARCH 2005



Our Mission: Protect the
Public by Ensuring that
Gambling is Legal & Honest



Rick Day, Director

Washington State Gambling Commission



*The Gambling Commission was created in 1973.
See RCW 9.46 and WAC 230 for rules governing
gambling activity in the State of Washington.
Search tools are available on our agency web site at
www.wsgc.wa.gov (Rules & Laws button on the home page).*

Our Mission:

- Protect the public by ensuring that gambling is legal and honest.

Our Vision:

- Anticipate, Innovate and Excel.

Our Values:

- Integrity, Professionalism, Respect and Diversity.

Please feel free to explore our web site and give your feedback regarding this new report format. You may contact us by email at the following address:

FinancialReporting@wsgc.wa.gov

If you do not have access to the Internet, you may contact us by mail at:

Washington State Gambling Commission

Attention: Financial Reporting Services

P. O. Box 42400

Olympia, WA 98504-2400

We hope you'll like what you see and find it to be useful information.

Sincerely,

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OVERVIEW

Gambling Trends For 1st Quarter 2005 (Does not include tribal figures.)

Overall gambling receipts increased in the state for the quarter, but decreased slightly from last year.

Nonprofit gross receipts declined in all areas, except raffles and this quarter's punchboard/pull-tab.

Commercial punchboard/pull-tab gross receipts were up for the quarter, but down from last year.

Card rooms continued to see increased gross receipts.

	Gross Receipts for 1st Qtr 2005 (in millions)	Since Last Quarter	Over Last 4 Quarters (since 1st Qtr 2004)
Total Licensed Gambling (see pages 5 - 9 for details) 2,158 licenses, down -1.7% since last quarter.	\$219.8	2.1% UP ↑	-0.1% DOWN ↓
Charitable & Nonprofit Gambling (see pages 12 - 16 for details)			
Bingo (see pages 17 - 21 for details) 106 licenses, down -13.1% since last quarter.	\$24.5	-6.5% DOWN ↓	-7.2% DOWN ↓
Punchboard/Pull-tabs (see pages 22 - 23 for details) 293 licenses, down -0.3% since last quarter.	\$20.4	2.4% UP ↑	-7.3% DOWN ↓
Raffles (see pages 24 - 25 for details) 162 licenses, down -3.0% since last quarter.	\$2.6	41.9% UP ↑	13.8% UP ↑
Commercial Gambling (see pages 28 - 31 for details)			
Punchboard/Pull-tabs (see pages 32 - 33 for details) 1,471 licenses, down -1.4% since last quarter.	\$92.0	1.2% UP ↑	-4.9% DOWN ↓
Card Rooms (see pages 34 - 35 for details) 115 licenses, down -1.7% since last quarter.	\$80.3	5.1% UP ↑	10.7% UP ↑

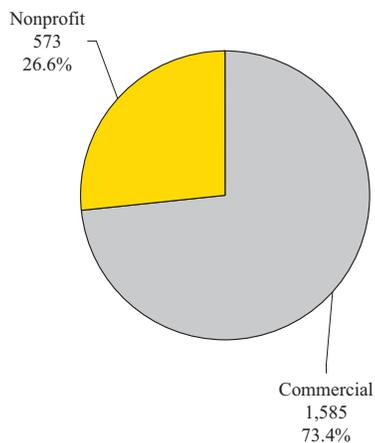
Source: Washington State Gambling Commission

Distribution of Activities

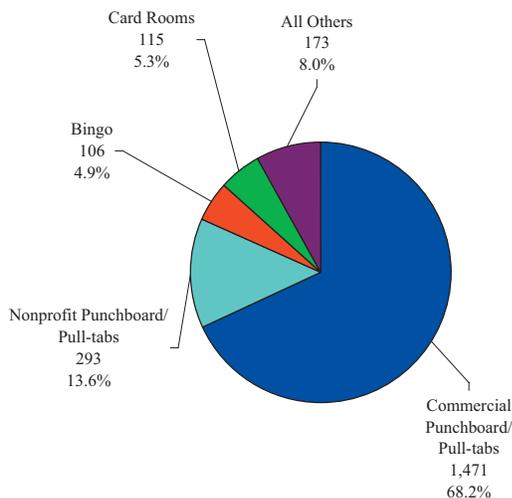
For 1st Quarter 2005
(Does not include tribal figures.)

Number of Licenses

By segment

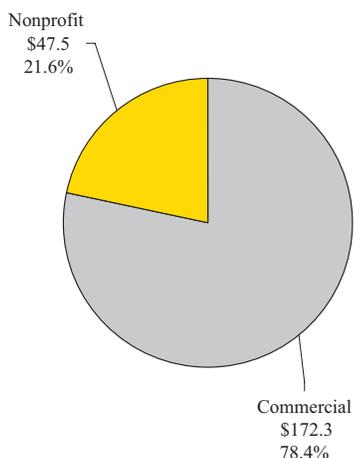


By activity

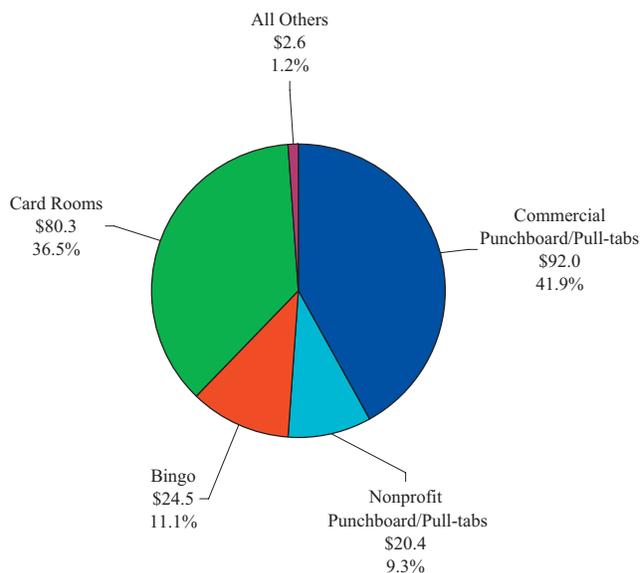


Gross Receipts
(in millions)

By segment



By activity



Source: Washington State Gambling Commission

The Commission continues to issue more licenses for punchboard/pull-tab than for any other activity.

Punchboard/pull-tabs produce more gross receipts overall. However, card room gross receipts are greater per operator.

Commercial activities make up over three-quarters of licensed gambling.

Nonprofits generate more gross receipts from bingo than from punchboard/pull-tabs.

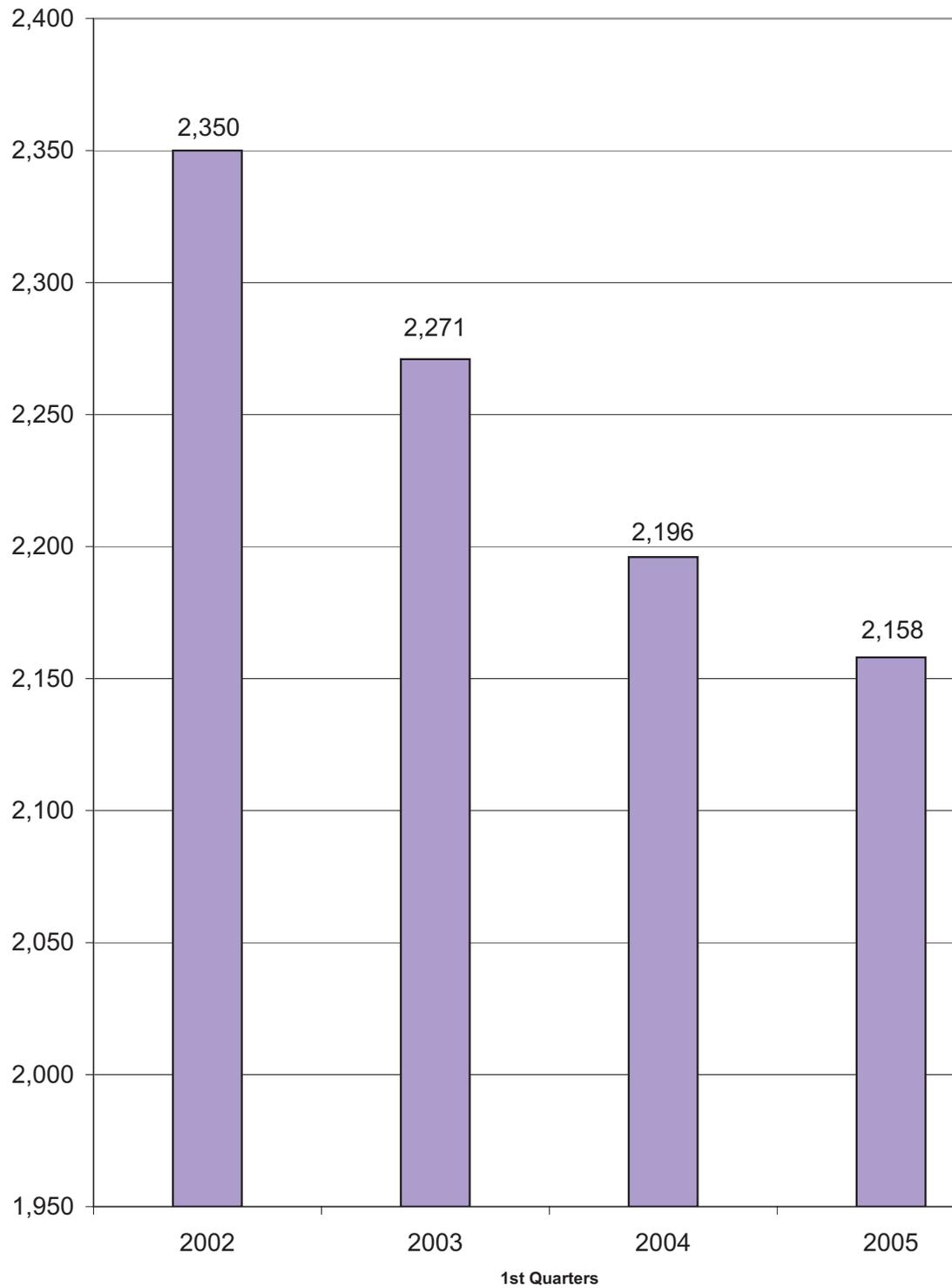
“All others” includes raffles and fund raising events.

[Exception: Amusement Games are only listed annually, in the fiscal year booklet.]

OVERVIEW

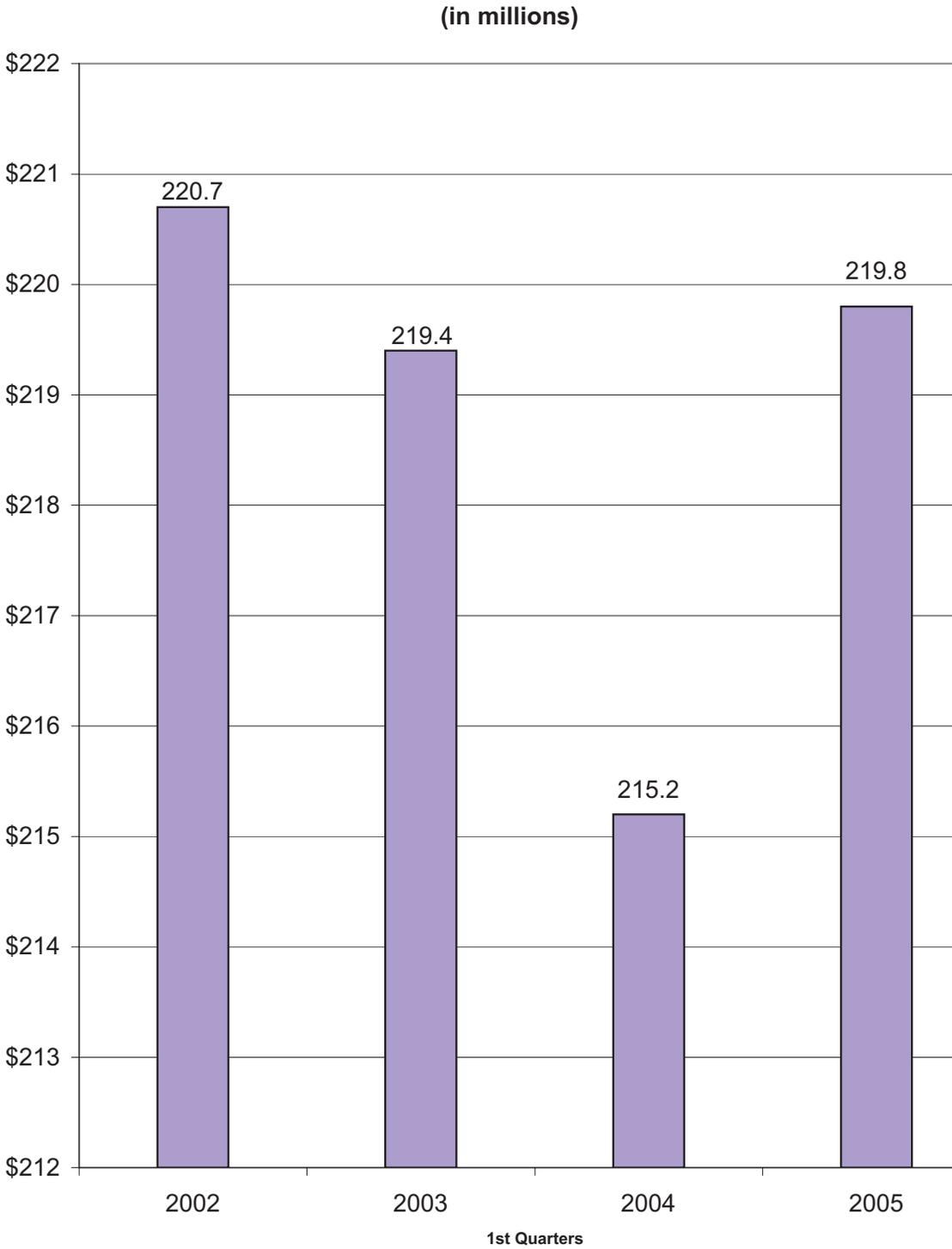
Number of Licenses For 1st Quarter 2005 (Only includes licensees reporting activity.)

The number of licensees reporting activity has continued to decrease.



Source: Washington State Gambling Commission

Gross Receipts
For 1st Quarter 2005
(only includes licensees reporting activity)



First quarter gross receipts increased in 2005.

Source: Washington State Gambling Commission

OVERVIEW

By County For 1st Quarter 2005

The top three counties for gross receipts are King, Pierce, and Snohomish.

King, Pierce, and Snohomish also had the most prizes paid out and net receipts.

One operator may hold more than one gambling license, since a different license is required for each activity.

Revenues are for gambling activity only, and do not reflect expenses for either the gambling or non-gambling portions of the organization's activities.

<u>County</u>	<u>Number of Licensees*</u>	<u>Gross Receipts</u>	<u>Prizes Paid</u>	<u>Net Receipts</u>
Adams	9	\$94,555	\$63,750	\$30,805
Asotin	10	423,759	305,613	118,146
Benton	52	5,197,587	2,145,157	3,052,430
Chelan	40	1,943,864	1,372,050	571,814
Clallam	33	1,697,032	894,135	802,897
Clark	97	18,310,630	6,089,058	12,221,572
Columbia	3	88,721	63,342	25,379
Cowlitz	49	5,717,690	2,977,781	2,739,909
Douglas	14	1,495,210	310,251	1,184,959
Ferry	7	120,351	91,493	28,858
Franklin	21	3,243,066	1,306,820	1,936,246
Garfield	1	27,800	18,373	9,427
Grant	44	2,704,938	1,435,483	1,269,455
Grays Harbor	77	2,991,665	1,699,910	1,291,755
Island	30	1,628,424	1,212,839	415,585
Jefferson	12	197,875	129,251	68,624
King	393	64,467,267	25,417,604	39,049,663
Kitsap	82	7,742,893	3,754,519	3,988,374
Kittitas	26	1,408,154	549,606	858,548
Klickitat	17	420,862	315,148	105,714
Lewis	51	1,753,899	1,153,391	600,508
Lincoln	6	53,764	31,580	22,184
Mason	32	1,413,940	828,055	585,885
Okanogan	35	783,786	509,023	274,763
Pacific	37	1,398,148	883,021	515,127
Pend Oreille	14	238,106	175,915	62,191
Pierce	247	28,135,550	13,625,679	14,509,871
San Juan	10	406,147	291,420	114,727
Skagit	51	2,264,830	1,578,176	686,654
Skamania	4	112,280	78,208	34,072
Snohomish	198	25,498,202	11,851,905	13,646,297
Spokane	172	14,015,270	6,880,458	7,134,812
Stevens	32	450,153	304,085	146,068
Thurston	73	6,347,066	3,427,587	2,919,479
Wahkiakum	3	54,943	33,711	21,232
Walla Walla	22	1,860,082	932,665	927,417
Whatcom	59	6,405,060	4,321,262	2,083,798
Whitman	8	538,343	83,429	454,914
Yakima	87	8,105,360	3,915,495	4,189,865
TOTAL	2,158	219,757,272	101,057,248	118,700,024

* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

Manufacturer & Distributor Statistics
For 1st Quarter 2005

OVERVIEW

-- MANUFACTURERS --

	Gross Sales to:		Quantity Sold	Average Cost Per Unit
	Distributors			
Punchboards	\$35,129	0.1 %	3,886	\$9.04
Pull-tabs	5,239,043	16.2	242,355	\$21.62
Dispensing Devices	1,950	0.0	1	\$1,950.00
Other	<u>5,224,333</u>	<u>16.2</u>		
Sold to distributors	\$10,500,455	32.5 %		
	Non-Distributors			
Sold to non-distributors	<u>21,812,935</u>	<u>67.5</u>		
Total Sales	<u>\$32,313,390</u>	<u>100.0 %</u>		
Number of Licensees Reporting Activity 37				

-- DISTRIBUTORS --

	Gross Sales to:		Quantity Sold	Average Cost Per Unit
	Operators			
Punchboards	\$84,534	0.9 %	4,638	\$18.23
Pull-tabs	7,088,572	73.9	237,871	\$29.80
Dispensing Devices	8,096	0.1	5	\$1,619.20
Fishbowls	18,950	0.2	402	\$47.14
Other	<u>2,393,638</u>	<u>24.9</u>		
Total sales (1)	<u>\$9,593,790</u>	<u>100.0 %</u>		
Number of Licensees Reporting Activity 35				

(1) Sales of \$141,643 to other distributors are excluded.

Source: Washington State Gambling Commission

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Nonprofit Licensees

See page 4 for summary of all activities.



NONPROFIT OVERVIEW

Summary of Activities For 1st Quarter 2005

Bingo continues to bring more gross receipts into nonprofit organizations than other nonprofit gambling activities.

Punchboard/pull-tabs generate almost as much in net receipts for the nonprofit.

This Year

For Quarter Ending March 31, 2005

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$24,512,697	\$20,410,415	\$2,553,452	\$29,989	\$47,506,553
Prizes Paid	\$17,848,697	\$14,581,225	\$940,080	\$4,177	\$33,374,179
Net Receipts	\$6,664,000	\$5,829,190	\$1,613,372	\$25,812	\$14,132,374

Last Year

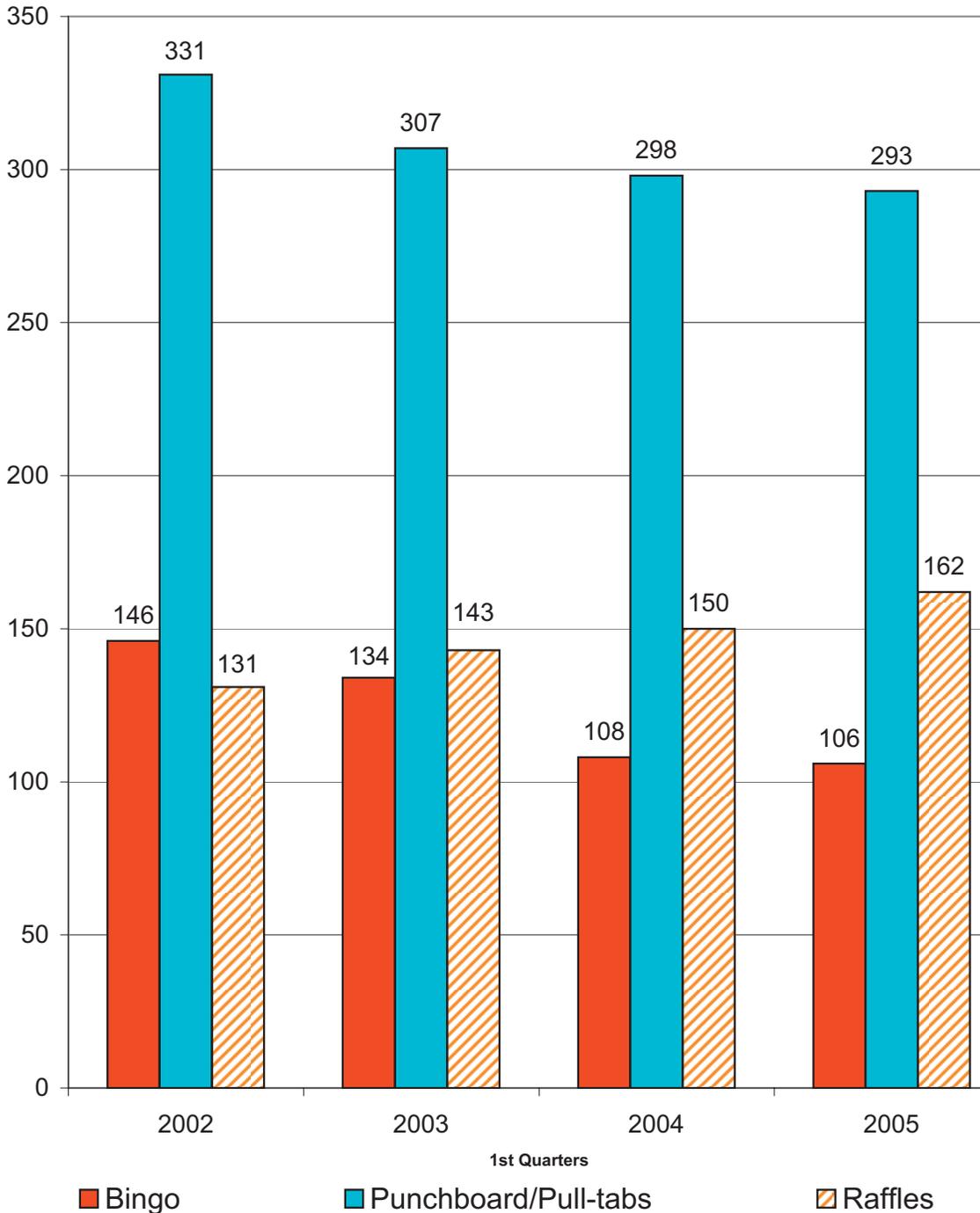
For Quarter Ending March 31, 2004

	<u>Bingo</u>	<u>Punchboards/ Pull-Tabs</u>	<u>Raffles</u>	<u>Fund- Raising Events</u>	<u>Total</u>
Gross Receipts	\$26,400,437	\$22,028,414	\$2,244,189	\$30,597	\$50,703,637
Prizes Paid	\$18,949,904	\$15,742,267	\$848,150	\$7,516	\$35,547,837
Net Receipts	\$7,450,533	\$6,286,147	\$1,396,039	\$23,081	\$15,155,800

Source: Washington State Gambling Commission

Number of Licenses
For 1st Quarter 2005

**NONPROFIT
OVERVIEW**



There have been more raffle licenses than bingo, starting in 2002.

The greatest number of nonprofit licenses continues to be for punchboard/pull-tabs.

Only includes licensees reporting activity.

Source: Washington State Gambling Commission

NONPROFIT OVERVIEW

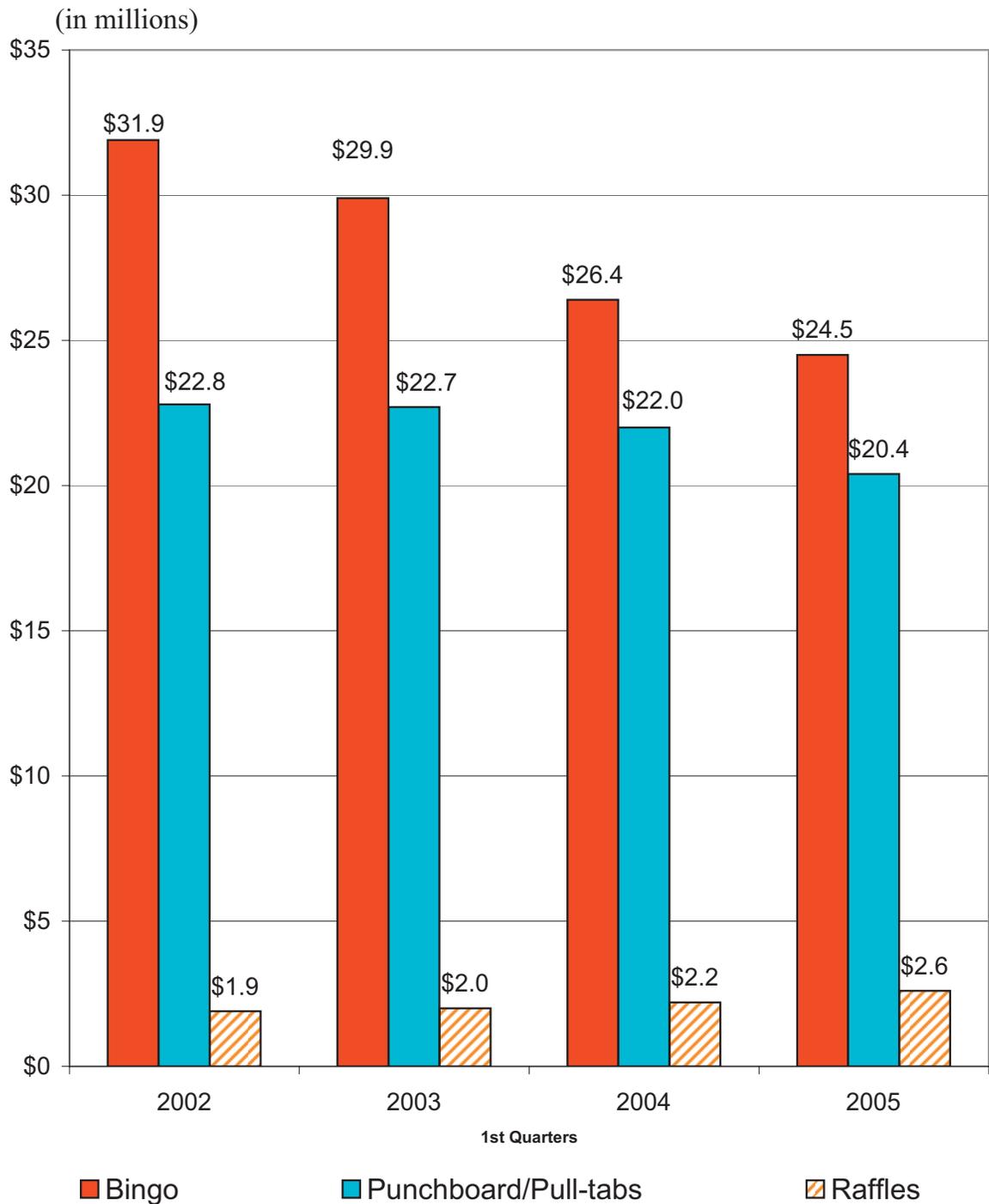
Gross Receipts For 1st Quarter 2005

While there are more punchboard/pull-tab licenses, bingo still generates more in gross receipts for the nonprofit organizations.

Historically, the high point for bingo gross receipts in a first quarter occurred in 1994 with \$51.4 million.

Gross receipts have been declining for bingo and punchboard/pull-tabs.

Only includes licensees reporting activity.



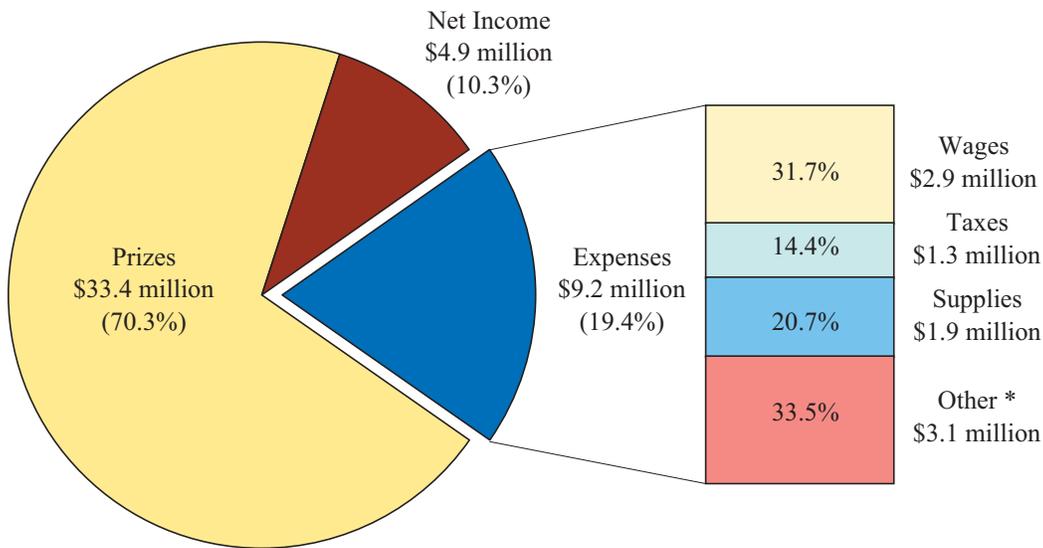
Source: Washington State Gambling Commission

Breakdown of Gross Receipts

For 1st Quarter 2005

NONPROFIT OVERVIEW

Gross Receipts \$47.5 million



Nearly 3/4 of a nonprofit's gambling revenues go out as prizes.

About 10% of gross receipts are available to go toward the stated purposes of the average nonprofit/charitable organization.

Detail may not add to totals, due to rounding.

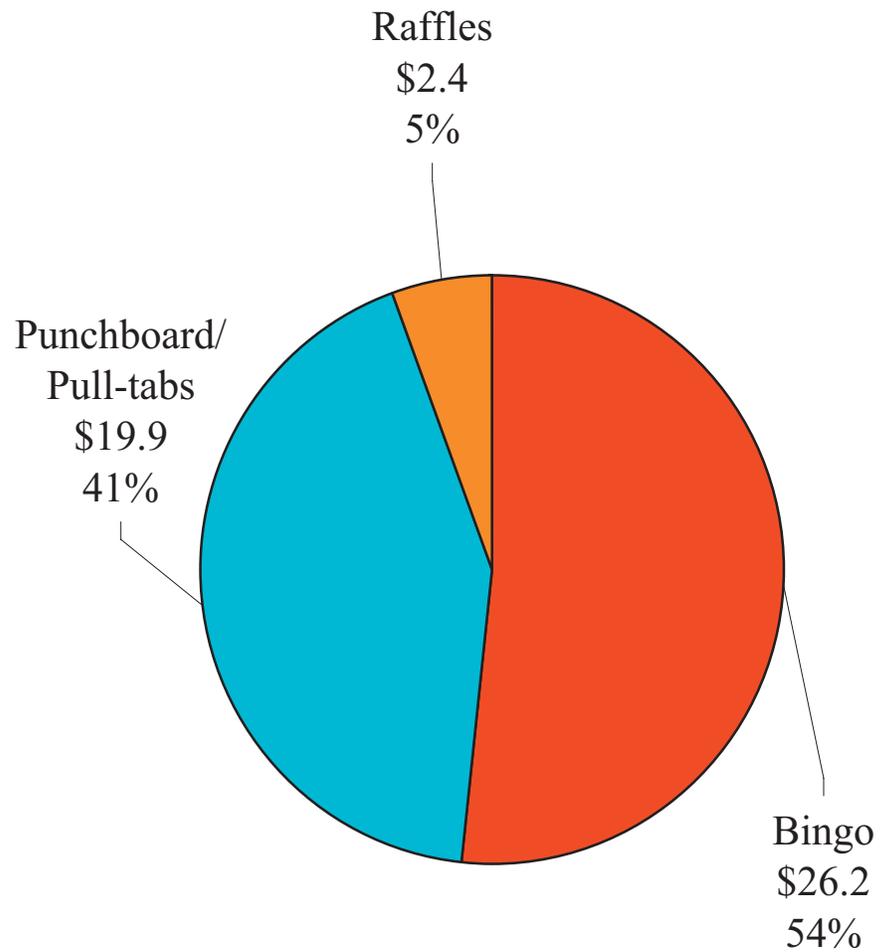
* Other expenses includes rent, depreciation, advertising, contract services, cash over/short, etc.

Source: Washington State Gambling Commission

Distribution of Gross Receipts

By Type of Activity
For 1st Quarter 2005

Nonprofit Activities



Bingo is still the leading activity for bringing gross receipts into the nonprofit organizations.

Source: Washington State Gambling Commission

Overview

For 1st Quarter 2005

About 3/4 of bingo licenses are for smaller bingo operations (classes A-E).

Bingo operations that are mid-size (annual receipts of over \$650,000 but less than \$5,000,000) bring in over half of the total gross receipts.

The mid-size bingo (class F-J) operations also report over half of the total net income.

Class	Gross Receipts Range	Number Reporting	PERCENT OF		
			Licenses	Gross	Net Income
A-C (Annual)*	\$1-\$150,000	50	47.2%	3.9%	5.9%
D-E (Quarterly)	\$150,001-\$650,000	27	25.5%	7.8%	11.0%
F-J (Quarterly)	\$650,001-\$5,000,000	23	21.7%	59.9%	57.8%
K-S (Quarterly)	Greater than \$5,000,000	6	5.6%	28.4%	25.3%
Total Licensees Reporting Activity		106			

* Only includes annual activity reports for license years expiring during this quarter.

Source: Washington State Gambling Commission

Income & Expenses
 Smaller Bingo Operations
 For 1st Quarter 2005

In general, smaller bingo operations have lower wage expense and little or no depreciation.

Class Definitions, Yearly Gross	ANNUAL REPORTS		QUARTERLY REPORTS	
	\$1-\$150,000 CLASS A - C		\$150,001-\$650,000 CLASS D - E	
Gross Receipts	\$945,267	100.0 %	\$1,900,307	100.0 %
Prizes Paid - Cash	739,330	78.2	1,414,411	74.5
- Merchandise	9,370	1.0	599	0.0
Net Receipts	\$196,567	20.8 %	\$485,297	25.5 %
Expenses:				
Wages	\$25,410	2.7 %	\$124,797	6.6 %
Supplies	18,696	2.0	37,913	2.0
License Fee	6,223	0.7	7,693	0.4
Taxes - Local	3,077	0.3	14,990	0.8
- State	3,230	0.3	13,163	0.7
- Federal	2,644	0.3	9,033	0.5
Building - Rent	1,957	0.2	20,569	1.1
- Depreciation	0	0.0	1,669	0.1
Equipment - Rent/Depreciation	4,506	0.5	1,788	0.1
Utilities/Repairs/Maintenance	11,898	1.3	29,522	1.5
Advertising	2,648	0.3	6,356	0.3
Contract Services	4,842	0.5	11,447	0.6
Other	10,992	1.1	18,544	0.9
Total Expenses	\$96,123	10.2 %	\$297,484	15.7 %
Net Income	\$100,444	10.6 %	\$187,813	9.8 %
Average Net Income	\$2,009		\$6,956	
Net Income (Loss) from Retail Sales	\$12,914		\$27,282	
From Drawing Sales	\$0		\$0	
From Amusement Sales	\$0		\$0	
Donated Prizes	13,059		0	
Total Number of Sessions	1,565		937	
Total Attendance	61,437		49,071	
Average Attendance	39		52	
Per Player Statistics:				
Gross	\$15.39		\$38.73	
Prizes	\$12.19		\$28.84	
Expenses	\$1.56		\$6.06	
Net Income	\$1.63		\$3.83	

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

**Income & Expenses
Larger Bingo Operations
For 1st Quarter 2005**

Class Definitions, Yearly Gross	QUARTERLY REPORTS					
	\$650,001-\$5,000,000		> \$5,000,000		TOTAL	
	CLASS F - J		CLASS K - S		LICENSES	
Gross Receipts	\$14,685,558	100.0 %	\$6,981,565	100.0 %	\$24,512,697	100.0 %
Prizes Paid - Cash	9,819,539	66.9	5,071,276	72.6	17,044,556	69.5
- Merchandise	779,895	5.3	14,277	0.2	804,141	3.3
Net Receipts	\$4,086,124	27.8 %	\$1,896,012	27.2 %	\$6,664,000	27.2 %
Expenses:						
Wages	\$1,090,857	7.4 %	\$525,650	7.5 %	\$1,766,714	7.2 %
Supplies	330,226	2.2	185,364	2.7	572,199	2.3
License Fee	37,105	0.3	16,829	0.2	67,850	0.3
Taxes - Local	214,203	1.5	84,478	1.2	316,748	1.3
- State	117,286	0.8	47,110	0.7	180,789	0.7
- Federal	87,888	0.6	41,403	0.6	140,968	0.6
Building - Rent	123,334	0.8	80,245	1.1	226,105	0.9
- Depreciation	67,308	0.5	15,530	0.2	84,507	0.3
Equipment - Rent/Depreciation	370,921	2.5	159,674	2.3	536,889	2.2
Utilities/Repairs/Maintenance	231,170	1.6	86,636	1.2	359,226	1.5
Advertising	73,020	0.5	56,203	0.8	138,227	0.6
Contract Services	70,389	0.5	49,474	0.7	136,152	0.6
Other	280,314	1.9	112,653	1.7	422,503	1.7
Total Expenses	\$3,094,021	21.1 %	\$1,461,249	20.9 %	\$4,948,877	20.2 %
Net Income	\$992,103	6.7 %	\$434,763	6.3 %	\$1,715,123	7.0 %
Average Net Income	\$43,135		\$72,461		\$16,180	
Net Income (Loss) from Retail Sales	-\$42,301		-\$42,708		-\$44,813	
From Drawing Sales	\$2,376		\$0		\$2,376	
From Amusement Sales	\$13,228		\$4,538		\$17,766	
Donated Prizes	0		0		13,059	
Total Number of Sessions	2,982		1,056		6,540	
Total Attendance	317,745		140,361		568,614	
Average Attendance	107		133		87	
Per Player Statistics:						
Gross	\$46.22		\$49.74		\$43.11	
Prizes	\$33.36		\$36.23		\$31.39	
Expenses	\$9.74		\$10.41		\$8.70	
Net Income	\$3.12		\$3.10		\$3.02	

In general, larger bingo operations have higher wage expense and more depreciation expense.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

**Top 10 Bingo by Gross Receipts
For 1st Quarter 2005**

BY GROSS RECEIPTS

	Gross Receipts	Prizes Paid	Prizes Paid %	Wages	Other Expenses	Net Income	Net Income %
1 Seattle Junior Hockey/Mountlake Terrace	\$1,700,193	\$1,266,857	74.5%	\$109,731	\$316,171	\$117,165	6.9%
2 Northern Lights Drum & Bugle/Longview	1,640,163	1,124,101	68.5%	130,120	366,041	150,021	9.1%
3 Music Works Northwest/Renton	1,276,731	1,013,648	79.4%	108,643	302,020	-38,937	-3.0%
4 40 & 8 # 00099/Vancouver	1,266,967	866,816	68.4%	76,604	256,112	144,039	11.4%
5 Big Brothers Big Sisters/King & Pierce Co./Seattle	1,181,706	839,363	71.0%	110,549	276,887	65,456	5.5%
6 Amvets # 00001/Tacoma	991,346	686,717	69.3%	45,505	159,499	145,130	14.6%
7 Cascades Youth Music Assn./Shoreline	977,561	759,082	77.7%	54,499	220,224	-1,745	-0.2%
8 Dmstc Viol/Sexual Asslt Serv/Whatcom Co./Ferndale	932,221	618,971	66.4%	101,297	244,732	68,518	7.3%
9 Jaycees/Seattle/Tukwila	921,930	665,520	72.2%	49,972	179,929	76,481	8.3%
10 Silver Buckle Youth Equestrian Ctr/Vancouver	879,467	649,450	73.8%	71,940	207,507	22,510	2.6%
	<u>\$11,768,285</u>	<u>\$8,490,525</u>	<u>72.1%</u>	<u>\$858,860</u>	<u>\$2,529,122</u>	<u>\$748,638</u>	<u>6.4%</u>

While these top 10 represent only 9.4% of the bingo licensees reporting this quarter, they represent 48.0% of the total gross receipts, 47.6% of total prizes paid out, and 43.6% of net incomes available for charitable/nonprofit purposes.

PER PLAYER AVERAGES

	Attendance	Gross	Expenses	Net Income
1 Seattle Junior Hockey/Mountlake Terrace	34,814	\$48.84	\$12.23	\$3.37
2 Northern Lights Drum & Bugle/Longview	32,916	49.83	15.07	4.56
3 Music Works Northwest/Renton	26,288	48.57	15.62	-1.48
4 40 & 8 # 00099/Vancouver	26,430	47.94	12.59	5.45
5 Big Brothers Big Sisters/King & Pierce Co./Seattle	29,160	40.52	13.29	2.24
6 Amvets # 00001/Tacoma	16,908	58.63	12.12	8.58
7 Cascades Youth Music Assn./Shoreline	20,102	48.63	13.67	-0.09
8 Dmstc Viol/Sexual Asslt Serv/Whatcom Co./Ferndale	20,174	46.21	17.15	3.40
9 Jaycees/Seattle/Tukwila	19,739	46.71	11.65	3.87
10 Silver Buckle Youth Equestrian Ctr/Vancouver	19,568	44.94	14.28	1.15
	<u>246,099</u>	<u>\$47.82</u>	<u>\$13.77</u>	<u>\$3.04</u>

These top 10 have 43.3% of the total attendance for bingo.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

By County
For 1st Quarter 2005

BINGO

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	EXPENSES		Net Income
					Reported Local Tax	Other Expenses	
Adams	0	\$0	\$0	\$0	\$0	\$0	\$0
Asotin	1	54,150	39,784	14,366	718	11,723	1,925
Benton	4	856,940	601,451	255,489	12,399	157,716	85,374
Chelan	3	350,744	268,153	82,591	0	32,003	50,588
Clallam	3	122,507	87,129	35,378	1,880	14,960	18,538
Clark	5	2,672,547	1,891,701	780,846	39,298	523,475	218,073
Columbia	0	0	0	0	0	0	0
Cowlitz	3	1,753,448	1,222,165	531,283	27,196	347,728	156,359
Douglas	0	0	0	0	0	0	0
Ferry	0	0	0	0	0	0	0
Franklin	1	589,531	430,588	158,943	7,947	124,256	26,740
Garfield	0	0	0	0	0	0	0
Grant	3	216,013	154,789	61,224	2,606	26,344	32,274
Grays Harbor	6	152,265	112,363	39,902	3,166	27,650	9,086
Island	4	162,420	127,353	35,067	949	27,153	6,965
Jefferson	1	18,921	15,975	2,946	0	879	2,067
King	17	4,973,472	3,790,585	1,182,887	60,415	1,011,266	111,206
Kitsap	8	1,135,104	767,180	367,924	17,668	231,081	119,175
Kittitas	0	0	0	0	0	0	0
Klickitat	1	10,476	9,620	856	0	404	452
Lewis	5	292,413	204,798	87,615	0	70,089	17,526
Lincoln	0	0	0	0	0	0	0
Mason	0	0	0	0	0	0	0
Okanogan	0	0	0	0	0	0	0
Pacific	2	214,992	155,270	59,722	2,236	49,444	8,042
Pend Oreille	1	6,240	4,463	1,777	0	355	1,422
Pierce	6	2,374,288	1,662,643	711,645	39,484	358,719	313,442
San Juan	2	4,955	3,080	1,875	0	168	1,707
Skagit	0	0	0	0	0	0	0
Skamania	0	0	0	0	0	0	0
Snohomish	11	2,378,313	1,793,159	585,154	25,730	386,112	173,312
Spokane	6	2,298,288	1,691,768	606,520	31,226	458,349	116,945
Stevens	3	68,617	51,616	17,001	291	13,257	3,453
Thurston	2	48,487	32,456	16,031	635	7,796	7,600
Wahkiakum	0	0	0	0	0	0	0
Walla Walla	2	435,251	322,695	112,556	5,635	102,363	4,558
Whatcom	3	1,094,643	752,492	342,151	334	274,536	67,281
Whitman	0	0	0	0	0	0	0
Yakima	3	2,227,672	1,655,421	572,251	36,935	374,303	161,013
Total	106	\$24,512,697	\$17,848,697	\$6,664,000	\$316,748	\$4,632,129	\$1,715,123

Top 3 counties for bingo gross receipts are King, Clark, and Snohomish.

Top 3 counties for bingo taxes to local communities are King, Pierce, and Clark.

Top 3 counties for net income from bingo operations are Pierce, Clark, and Snohomish.

* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

PUNCHBOARD/ PULL-TABS (NONPROFIT)

Income & Expenses For 1st Quarter 2005

Net receipts show a higher percentage for punchboards (36.7%) than pull-tabs (28.6%), yet punchboards represent less than 1% of the combined total.

Punchboards show this higher net receipt amount, because there is a lower payout percentage for them.

Under 10% of gross receipts are available to the nonprofits as net income and potentially available for their charitable/nonprofit purposes.

Pull-tabs:

Gross Receipts	\$20,398,322	100.0 %
Prizes -Cash	14,463,868	70.9
-Merchandise	109,703	0.5
Pull-tab Net Receipts	\$5,824,751	28.6 %

Punchboards:

Gross Receipts	\$12,093	100.0 %
Prizes -Cash	3,224	26.7
-Merchandise	4,430	36.6
Punchboard Net Receipts	\$4,439	36.7 %

Combined Totals:

Gross Receipts	\$20,410,415	100.0 %
Prizes -Cash	14,467,092	70.9
-Merchandise	114,133	0.6
Total Net Receipts	\$5,829,190	28.5 %

Expenses:

Wages	\$1,084,918	5.3 %
Supplies	1,270,972	6.2
License Fee	185,373	0.9
Tax -Local	435,990	2.1
-State	145,409	0.7
-Federal	97,148	0.5
Equipment	34,948	0.2
Game Counting Service	14,785	0.1
Contract Services	55,370	0.3
Over/Short & Other Expenses	163,427	0.8
Occupancy	441,177	2.2
Advertising	53,359	0.3
Total Expenses	\$3,982,876	19.6 %

Net Income	\$1,846,314	8.9 %
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Average Net Income	\$6,301
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Source: Washington State Gambling Commission

By County
For 1st Quarter 2005

**PUNCHBOARD/
PULL-TABS
(NONPROFIT)**

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	2	\$33,025	\$24,700	\$8,325	\$0
Asotin	2	214,617	145,402	69,215	2,158
Benton	6	506,662	356,811	149,851	11,381
Chelan	5	282,998	188,694	94,304	49
Clallam	6	368,603	253,456	115,147	10,600
Clark	12	1,712,508	1,259,973	452,535	43,515
Columbia	1	63,966	45,027	18,939	959
Cowlitz	11	751,873	514,401	237,472	23,393
Douglas	1	19,113	11,774	7,339	0
Ferry	1	63,748	46,345	17,403	1,275
Franklin	4	375,856	274,695	101,161	9,976
Garfield	0	0	0	0	0
Grant	12	459,376	326,929	132,447	10,772
Grays Harbor	14	460,479	307,165	153,314	9,732
Island	8	618,596	463,815	154,781	3,500
Jefferson	3	10,351	7,233	3,118	0
King	34	4,182,889	3,072,328	1,110,561	103,276
Kitsap	16	714,254	501,241	213,013	21,190
Kittitas	5	223,552	152,587	70,965	1,094
Klickitat	3	194,960	146,162	48,798	3,216
Lewis	10	137,192	92,014	45,178	546
Lincoln	2	23,597	12,779	10,818	0
Mason	5	243,338	171,432	71,906	7,416
Okanogan	8	198,323	122,524	75,799	1,300
Pacific	9	527,562	367,904	159,658	16,186
Pend Oreille	3	43,095	28,202	14,893	0
Pierce	19	1,276,640	897,962	378,678	31,971
San Juan	2	124,049	86,028	38,021	365
Skagit	9	477,720	327,896	149,824	6,154
Skamania	2	42,814	28,696	14,118	0
Snohomish	22	2,720,335	1,988,476	731,859	61,799
Spokane	18	1,231,093	867,382	363,711	23,366
Stevens	4	67,232	46,052	21,180	22
Thurston	8	197,831	134,707	63,124	3,333
Wahkiakum	0	0	0	0	0
Walla Walla	4	316,929	228,535	88,394	9,501
Whatcom	9	668,945	487,386	181,559	1,926
Whitman	1	30,962	20,687	10,275	0
Yakima	12	825,332	573,825	251,507	16,019
Total	293	\$20,410,415	\$14,581,225	\$5,829,190	\$435,990

Top 3 counties for nonprofit punchboard pull-tab gross receipts, prizes paid, net receipts, and reported local taxes are King, Snohomish, and Clark.

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

*Only includes licensees reporting activity.

Source: Washington State Gambling Commission

Income & Expenses

For 1st Quarter 2005

Raffles paid out over 36% of their gross receipts in prizes. After expenses about 52% remained as net income, the money potentially available for charitable/nonprofit purposes.

Gross Receipts	\$2,553,452	100.0 %
Prizes Paid	<u>940,080</u>	<u>36.8</u>
Net Receipts	\$1,613,372	63.2 %
Expenses:		
Wages	\$46,600	1.8 %
Supplies	65,242	2.6
License Fee	42,718	1.7
Taxes - Local	2,041	0.1
- State	847	0.0
- Federal	5,221	0.2
Occupancy:		
- Building	17,134	0.7
- Utilities	1,264	0.0
- Other	768	0.0
- Rental Income/Donated Use	0	0.0
Equipment	21,352	0.8
Advertising	25,281	1.0
Cash (Over)/Short	-395	0.0
Contract Services	7,437	0.3
Other	<u>30,041</u>	<u>1.2</u>
Total Expenses	\$265,551	10.4 %
Net Income	\$1,347,821	52.8 %
Average Net Income	\$8,320	
Number Of Licensees Reporting Activity:	162	
Donated Prizes	\$446,723	
(Included In Prizes Paid)		

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

By County
For 1st Quarter 2005

RAFFLES

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Expenses	Net Income
Adams	1	\$2,500	\$1,300	\$1,200	\$270	\$930
Asotin	3	3,324	1,702	1,622	2,558	-936
Benton	5	16,165	14,717	1,448	1,693	-245
Chelan	7	37,733	17,293	20,440	1,989	18,451
Clallam	3	151,900	31,158	120,742	35,297	85,445
Clark	5	12,471	14,907	-2,436	590	-3,026
Columbia	0	0	0	0	0	0
Cowlitz	3	20,322	18,276	2,046	878	1,168
Douglas	1	7,805	2,748	5,057	824	4,233
Ferry	0	0	0	0	0	0
Franklin	3	8,088	4,937	3,151	528	2,623
Garfield	0	0	0	0	0	0
Grant	3	36,672	23,306	13,366	3,110	10,256
Grays Harbor	3	5,675	1,773	3,902	2,267	1,635
Island	2	13,741	1,708	12,033	1,162	10,871
Jefferson	1	14,362	9,250	5,112	842	4,270
King	41	571,869	242,682	329,187	73,549	255,638
Kitsap	2	328,620	89,890	238,730	1,585	237,145
Kittitas	2	12,792	2,240	10,552	319	10,233
Klickitat	1	3,861	1,441	2,420	982	1,438
Lewis	1	5,450	2,000	3,450	554	2,896
Lincoln	0	0	0	0	0	0
Mason	0	0	0	0	0	0
Okanogan	4	14,408	3,948	10,460	378	10,082
Pacific	2	13,095	5,340	7,755	1,190	6,565
Pend Oreille	1	3,000	1,800	1,200	56	1,144
Pierce	14	164,363	95,036	69,327	12,744	56,583
San Juan	0	0	0	0	0	0
Skagit	7	119,701	40,162	79,539	9,761	69,778
Skamania	0	0	0	0	0	0
Snohomish	14	114,571	57,656	56,915	11,073	45,842
Spokane	16	189,277	76,362	112,915	12,607	100,308
Stevens	2	1,606	190	1,416	256	1,160
Thurston	6	547,171	147,297	399,874	39,301	360,573
Wahkiakum	0	0	0	0	0	0
Walla Walla	2	6,182	2,380	3,802	158	3,644
Whatcom	2	9,707	4,503	5,204	1,388	3,816
Whitman	0	0	0	0	0	0
Yakima	5	117,021	24,078	92,943	47,642	45,301
Total	162	\$2,553,452	\$940,080	\$1,613,372	\$265,551	\$1,347,821

* Only includes licensees reporting activity.

Source: Washington State Gambling Commission

Top 3 counties for raffle gross receipts, prizes paid and net receipts are King, Thurston, and Kitsap.*

Top 3 counties for number of raffles are King, Spokane. and a tie for third (Pierce and Snohomish).

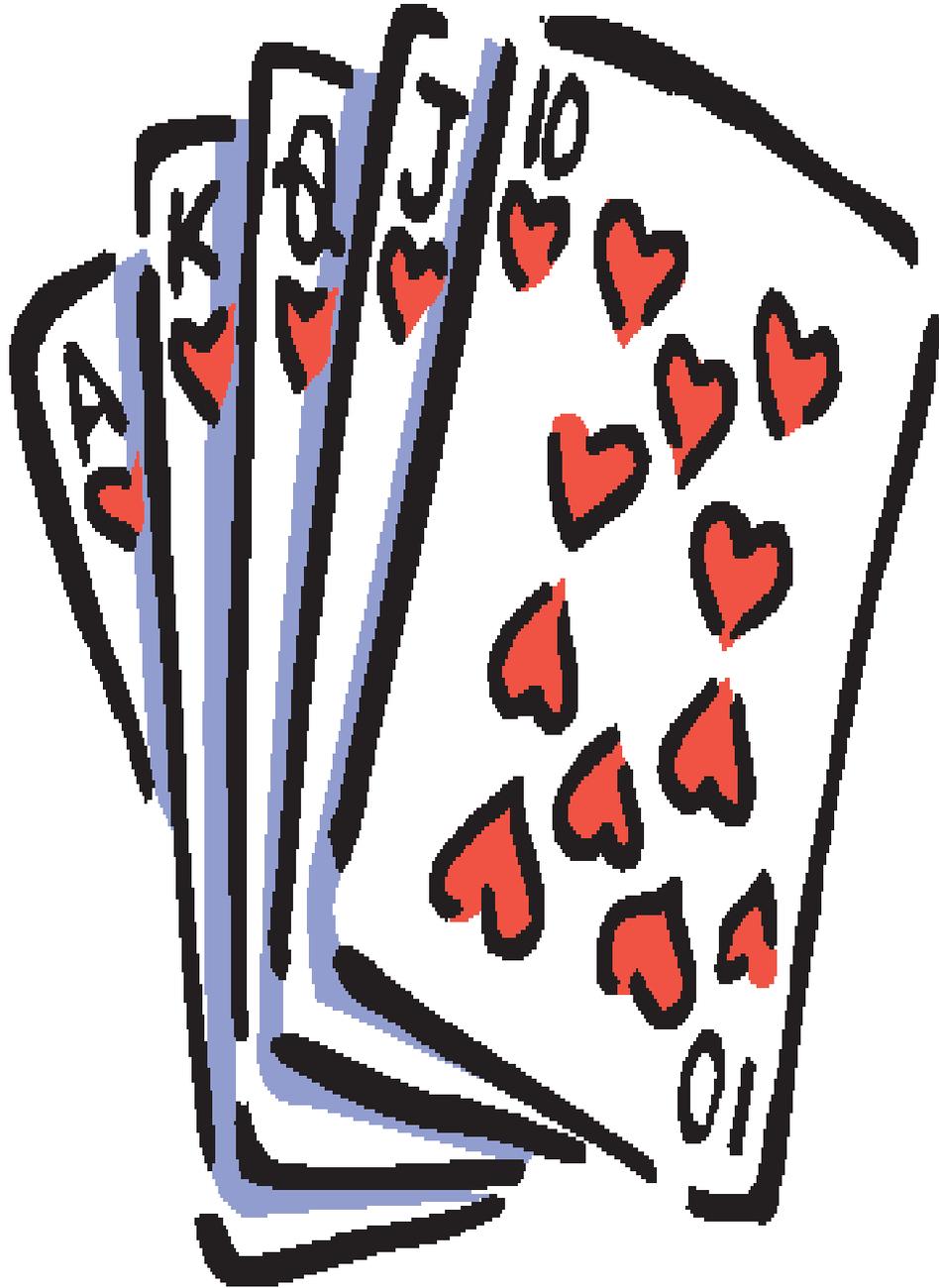
**In-state raffle manager, for an out-of-state organization, resides in Thurston County. The licensee's statewide figures are shown in Thurston County, for purposes of this report only.*

Revenue & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

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Commercial Licensees

See page 4 for summary of all activities.



COMMERCIAL OVERVIEW

Summary of Activities For 1st Quarter 2005

This Year

For Quarter Ending March 31, 2005

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Commercial Total</u>
Gross Receipts (1)	\$91,994,622	\$80,256,097	\$172,250,719
Prizes (2)	\$65,789,030	\$1,894,039	\$67,683,069
Net Receipts	\$26,205,592	\$78,362,058	\$104,567,650

Last Year

For Quarter Ending March 31, 2004

	<u>Punchboards/ Pull-Tabs</u>	<u>Card Rooms</u>	<u>Total</u>
Gross Receipts (1)	\$96,715,592	\$72,466,231	\$169,181,823
Prizes (2)	\$69,032,239	\$678,186	\$69,710,425
Net Receipts	\$27,683,353	\$71,788,045	\$99,471,398

Compared to the same quarter last year, gross receipts for punchboard/pull-tabs decreased and gross receipts for card rooms increased.

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- a) chair rental fees,
 - b) per hand fees, rakes and other fees collected in non-house-banked card rooms,
 - c) "net win" in house-banked card rooms.

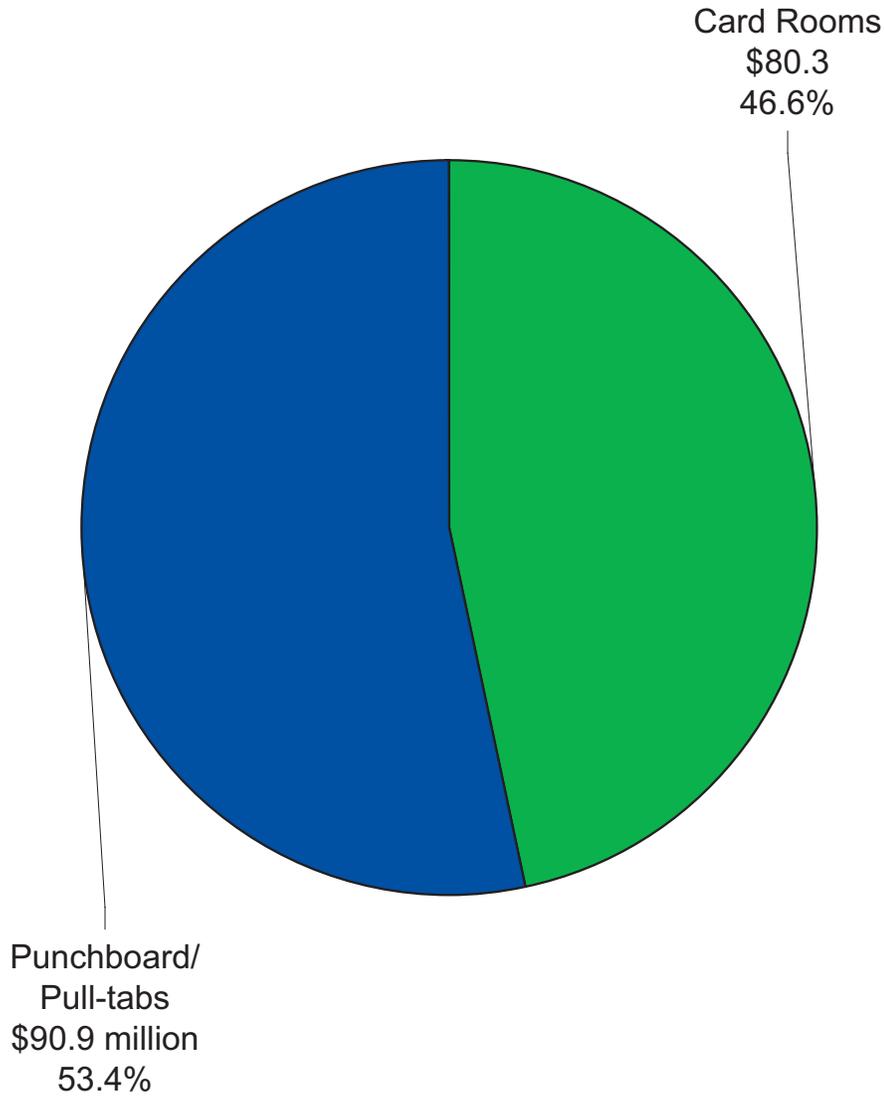
Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

Distribution of Gross Receipts

By Type of Activity
For 1st Quarter 2005



*Punchboard/
pull-tabs
generate
over half of the
commercial
sector's gross
receipts.*

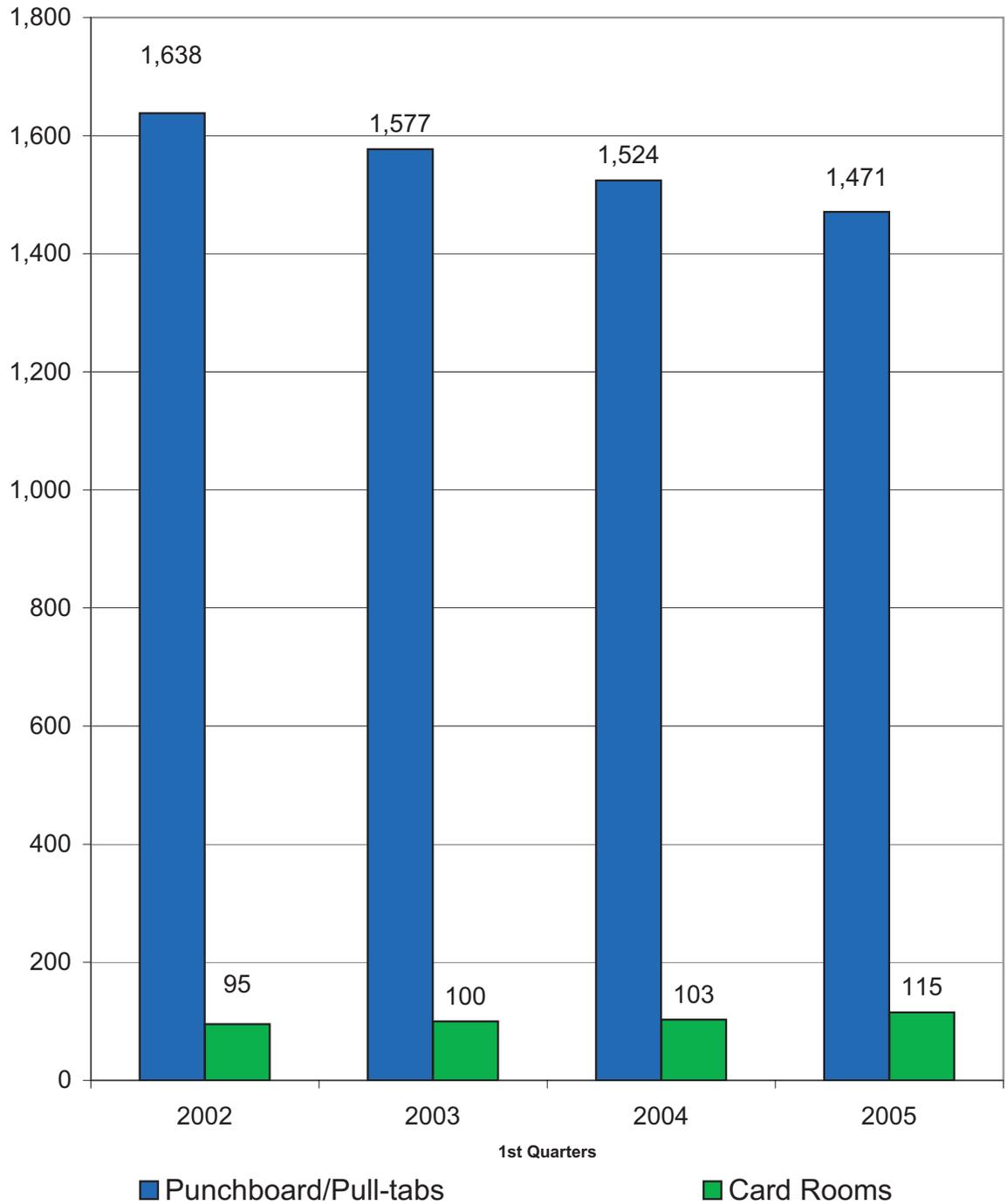
Source: Washington State Gambling Commission

COMMERCIAL OVERVIEW

Number of Licenses For 1st Quarter 2005

The number of punchboard/pull-tab licenses decreased.

The number of card room licenses increased, since the same quarter last year.

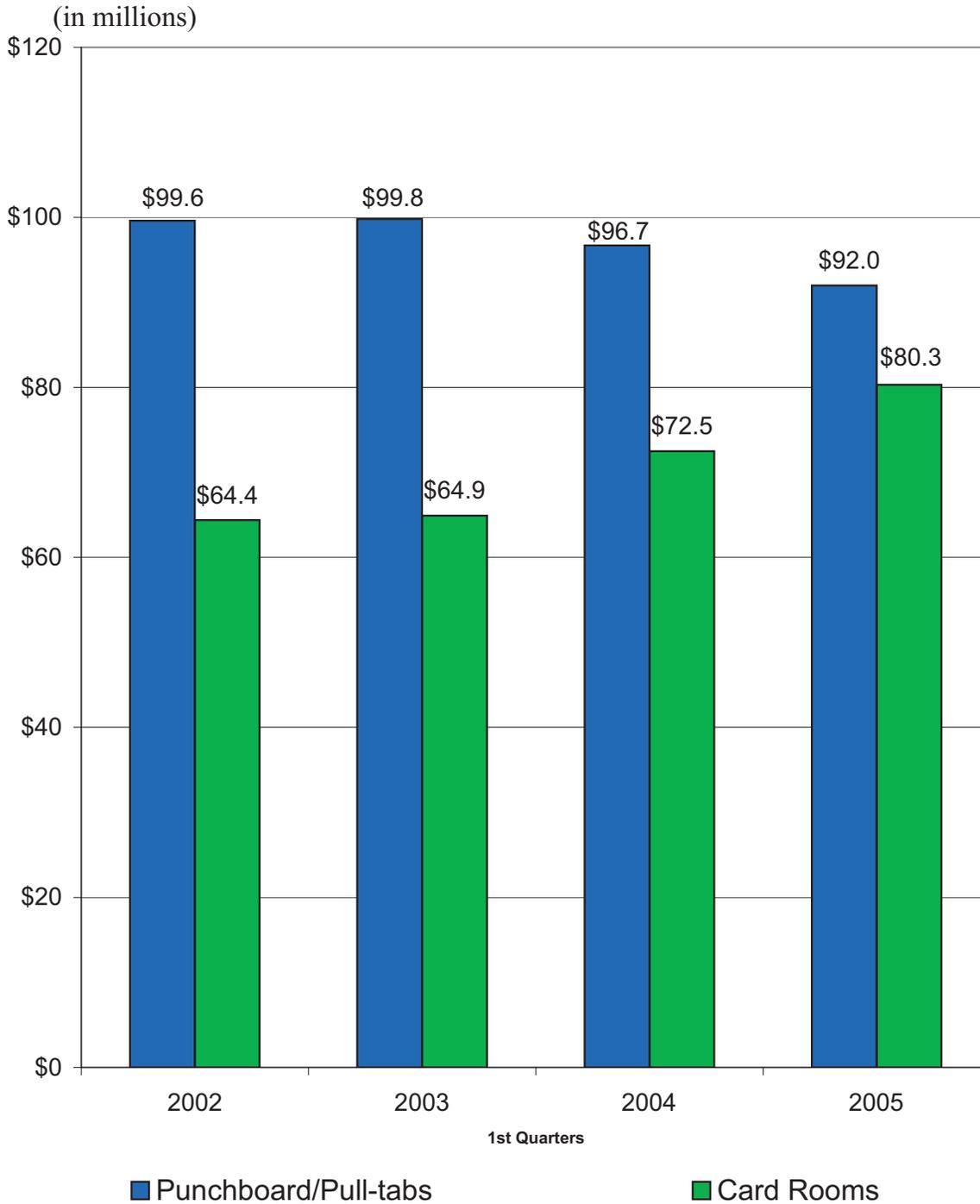


Only includes licensees reporting activity.

Source: Washington State Gambling Commission

Gross Receipts
For 1st Quarter 2005

**COMMERCIAL
OVERVIEW**



Gross receipts for punchboard/pull-tabs decreased.

Card room gross receipts increased, since the same quarter last year.

Source: Washington State Gambling Commission

Only includes licensees reporting activity.

**PUNCHBOARD/
PULL-TABS
(COMMERCIAL)**

Income
For 1st Quarter 2005

Pull-Tabs:

Gross Receipts	\$91,557,061	100.0 %
Prizes -Cash	65,071,146	71.1
-Merchandise	462,393	0.5
Pull-Tab Net Receipts	\$26,023,522	28.4 %

Punchboards:

Gross Receipts	\$437,561	100.0 %
Prizes -Cash	128,302	29.3
-Merchandise	127,189	29.1
Punchboard Net Receipts	\$182,070	41.6 %

Combined Totals:

Gross Receipts	\$91,994,622	100.0 %
Prizes -Cash	65,199,448	70.9
-Merchandise	589,582	0.6
Total Net Receipts	\$26,205,592	28.5 %

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

Source: Washington State Gambling Commission

By County
For 1st Quarter 2005

PUNCHBOARD/
PULL-TABS
(COMMERCIAL)

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	6	\$59,030	\$37,750	\$21,280	\$882
Asotin	4	151,668	118,725	32,943	4,551
Benton	32	1,556,765	1,024,023	532,742	48,694
Chelan	25	1,272,389	897,910	374,479	9,655
Clallam	20	729,139	522,392	206,747	17,943
Clark	69	4,176,778	2,921,307	1,255,471	178,908
Columbia	2	24,755	18,315	6,440	371
Cowlitz	29	1,766,559	1,190,654	575,905	82,587
Douglas	9	440,049	289,971	150,078	415
Ferry	5	56,229	45,044	11,185	896
Franklin	12	800,058	572,300	227,758	40,001
Garfield	1	27,800	18,373	9,427	0
Grant	24	1,282,080	926,059	356,021	29,303
Grays Harbor	53	1,940,683	1,276,512	664,171	53,374
Island	15	828,267	619,963	208,304	4,298
Jefferson	6	148,813	96,793	52,020	660
King	269	23,949,409	17,478,303	6,471,106	1,128,128
Kitsap	51	3,220,382	2,343,162	877,220	138,481
Kittitas	17	540,016	376,219	163,797	7,629
Klickitat	9	194,068	134,316	59,752	1,723
Lewis	34	1,234,962	854,579	380,383	23,228
Lincoln	4	30,167	18,801	11,366	81
Mason	26	946,441	652,373	294,068	41,730
Okanogan	21	569,152	382,551	186,601	3,186
Pacific	22	524,346	328,789	195,557	20,963
Pend Oreille	9	185,771	141,450	44,321	187
Pierce	197	15,005,555	10,881,643	4,123,912	593,418
San Juan	5	275,876	202,312	73,564	780
Skagit	35	1,667,409	1,210,118	457,291	27,581
Skamania	2	69,466	49,512	19,954	332
Snohomish	138	10,635,583	7,464,817	3,170,766	448,615
Spokane	122	5,827,733	4,226,455	1,601,278	150,681
Stevens	23	312,698	206,227	106,471	1,315
Thurston	55	4,341,825	3,113,127	1,228,698	122,656
Wahkiakum	3	54,943	33,711	21,232	1,245
Walla Walla	12	476,510	333,926	142,584	10,884
Whatcom	41	4,103,488	3,073,301	1,030,187	40,462
Whitman	5	97,297	62,742	34,555	322
Yakima	59	2,470,463	1,644,505	825,958	64,404
Total	1,471	\$91,994,622	\$65,789,030	\$26,205,592	\$3,300,569

*Only includes licensees reporting activity.

Source: Washington State Gambling Commission

Top 3 counties for commercial punchboard/pull-tab gross receipts are King, Pierce, and Snohomish.

Top 3 counties for prizes paid and net receipts are also King, Pierce, and Snohomish.

King also had the highest in reported local taxes, followed by Pierce and Snohomish.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

CARD ROOMS

Income For 1st Quarter 2005

	<u>House-Banked Licenses</u>		<u>Non House-Banked Licenses</u>		<u>Total Licenses</u>	
Gross Receipts (1)	\$79,427,203	100.0 %	\$828,894	100.0 %	\$80,256,097	100.0 %
Prizes (2) -Cash	1,434,239	1.8	42,461	5.1	1,476,700	1.8
-Merchandise	414,608	0.5	2,731	0.3	417,339	0.5
Net Receipts	<u>\$77,578,356</u>	<u>97.7 %</u>	<u>\$783,702</u>	<u>94.5 %</u>	<u>\$78,362,058</u>	<u>97.6 %</u>

Number Of Commercial Licensees (3):

- Reporting Activity**	92	23	115
- Reporting No Activity	4	10	14
- Not Reporting	1	1	2
Total	<u>97</u>	<u>34</u>	<u>131</u>

** Percent Of:

- Licenses	80.0%	20.0%	100.0%
- Gross Receipts	99.0%	1.0%	100.0%

Card room definitions:

- (1) Gross Receipts - includes funds from three types of card room activities:
- a) chair rental fees,
 - b) per hand fees, rakes and other fees collected in non-house-banked card rooms,
 - c) "net win" in house-banked card rooms.

Rake - a percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

- (2) Prizes - includes tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

- (3) Reported activity includes only those card rooms licensed to collect fees or operate house-banked card games (Classes B, C, E, F, or house-banked licenses).

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

Source: Washington State Gambling Commission

By County
For 1st Quarter 2005

CARD ROOMS

County	Number of Licensees*	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	0	\$0	\$0	\$0	\$0
Asotin	0	0	0	0	0
Benton	5	2,261,055	148,155	2,112,900	186,090
Chelan	0	0	0	0	0
Clallam	1	324,883	0	324,883	32,488
Clark	4	9,723,736	0	9,723,736	972,373
Columbia	0	0	0	0	0
Cowlitz	2	1,424,750	32,160	1,392,590	149,276
Douglas	3	1,028,243	5,758	1,022,485	81,828
Ferry	0	0	0	0	0
Franklin	1	1,469,533	24,300	1,445,233	146,953
Garfield	0	0	0	0	0
Grant	2	710,797	4,400	706,397	70,578
Grays Harbor	1	432,563	2,097	430,466	29,992
Island	1	5,400	0	5,400	0
Jefferson	1	5,428	0	5,428	0
King	30	30,784,352	833,706	29,950,646	3,426,439
Kitsap	5	2,344,533	53,046	2,291,487	85,248
Kittitas	2	631,794	18,560	613,234	39,669
Klickitat	2	14,794	21,981	-7,187	207
Lewis	1	83,882	0	83,882	0
Lincoln	0	0	0	0	0
Mason	1	224,161	4,250	219,911	0
Okanogan	2	1,903	0	1,903	40
Pacific	2	118,153	25,718	92,435	3,266
Pend Oreille	0	0	0	0	0
Pierce	11	9,314,704	88,395	9,226,309	1,076,266
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	13	9,649,400	547,797	9,101,603	945,269
Spokane	9	4,462,754	17,341	4,445,413	668,209
Stevens	0	0	0	0	0
Thurston	2	1,211,752	0	1,211,752	118,898
Wahkiakum	0	0	0	0	0
Walla Walla	2	625,210	45,129	580,081	57,677
Whatcom	4	528,277	3,580	524,697	48,594
Whitman	1	408,628	0	408,628	40,862
Yakima	7	2,465,412	17,666	2,447,746	239,538
Total	115	\$80,256,097	\$1,894,039	\$78,362,058	\$8,419,760

*Only includes licensees reporting activity.

Source: Washington State Gambling Commission

King leads all counties by a substantial amount for gross receipts from card rooms.

After King, the counties with the most gross receipts are Clark, Snohomish, and Pierce.

King operators reported over \$3 million in local taxes from their card rooms.

Clark operators reported over \$900,000 in local taxes from their card rooms.

Snohomish operators reported over \$900,000 in local taxes.

Pierce operators reported over \$1,000,000 in local taxes.

Revenue is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

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