

GAMBLING STATISTICS FOR JULY - SEPTEMBER 2004



Our Mission: Protect the
Public by Ensuring that
Gambling is Legal & Honest



Rick Day, Director

From the Director



We made the commercial activity reports easier to prepare, and licensees told us that they liked the changes. We hope you like the changes to the statistical booklet just as well.

We have prepared quarterly statistic booklets for some time. This one looks completely different. We believe this new format is easier to read. You will notice that it is completely color-coded. For instance, you will find that bingo is always red, whether it is referenced on a page or in a chart. You will find the color coding even in the table of contents. The purpose is to help you find what you are interested in more quickly.

Please feel free to give your feedback regarding the new report format. You may do this by sending us an email at the following address:

FinancialReporting@wsgc.wa.gov

If you do not have access to the Internet, you may contact us by mail at:

*Washington State Gambling Commission
Attention: Financial Reporting Services
P. O. Box 42400
Olympia, WA 98504-2400*

We hope you like what you see.

Sincerely,

A handwritten signature in black ink that reads "Rick Day". The signature is written in a cursive style and is positioned below the word "Sincerely,".

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Gambling Trends

For 3rd Quarter 2004

(Does not include tribal figures.)

Overall gambling receipts increased in the state.

Nonprofit gross receipts declined in all areas, except raffles where an increase was seen.

Punchboard/pull-tab gross receipts were down for the commercial operators also.

Card rooms continued to see increased gross receipts.

	Gross Receipts for 3rd Qtr 2004 (in millions)	Since Last Quarter	Over Last 4 Quarters (from 4th Qtr 2003 - Present)
Total Licensed Gambling (see pages 5 - 9 for details) (2,126 licenses, down 2.5% since last quarter)	\$207.0	0.5% UP ↑	0.7% UP ↑
Charitable & Nonprofit Gambling (see pages 12 - 16 for details)			
Bingo (see pages 17 - 21 for details) (99 licenses, down 15.4% since last quarter)	\$24.6	2.6% DOWN ↓	8.0% DOWN ↓
Punchboard/Pull-tabs (see pages 22 - 23 for details) (296 Licenses, up .3% since last quarter)	\$20.5	3.4% DOWN ↓	0.7% DOWN ↓
Raffles (see pages 24 - 25 for details) (122 licenses, down 20.3% since last quarter)	\$1.8	6.5% UP ↑	32.1% UP ↑
Commercial Gambling (see pages 28 - 31 for details)			
Punchboard/Pull-tabs (see pages 32 - 33 for details) (1,497 licenses, down .8% since last quarter)	\$89.8	0.2% DOWN ↓	5.1% DOWN ↓
Card Rooms (see pages 34 - 35 for details) (108 licenses, up 3.8% since last quarter)	\$70.3	3.6% UP ↑	13.2% UP ↑

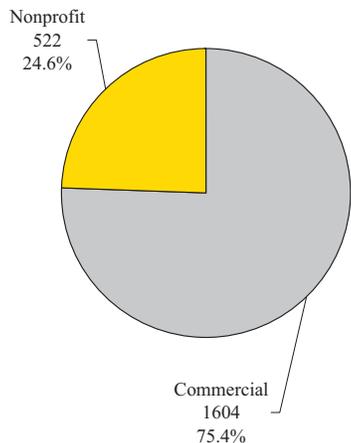
Source: Washington State Gambling Commission

Distribution of Activities

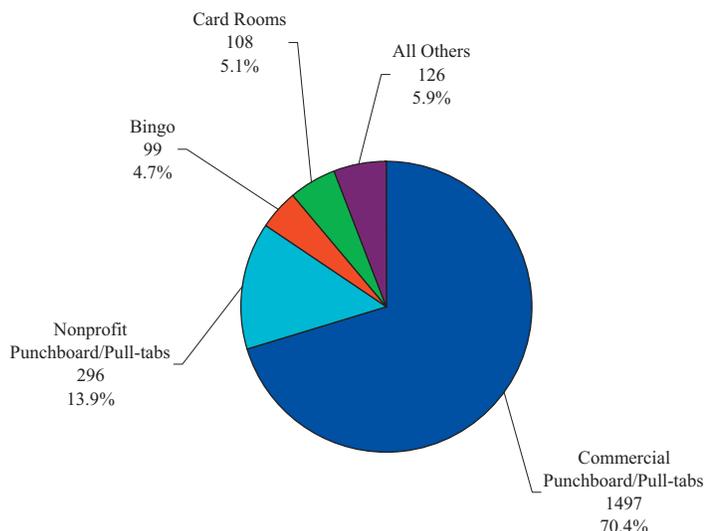
For 3rd Quarter 2004
(Does not include tribal figures.)

Number of Licenses

By segment

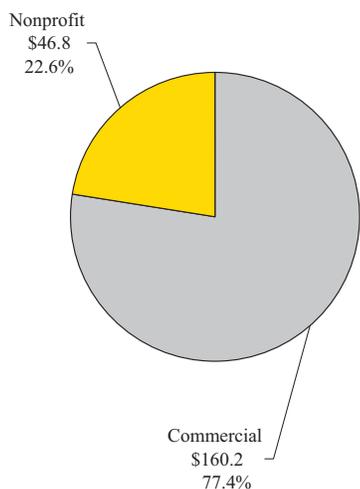


By activity

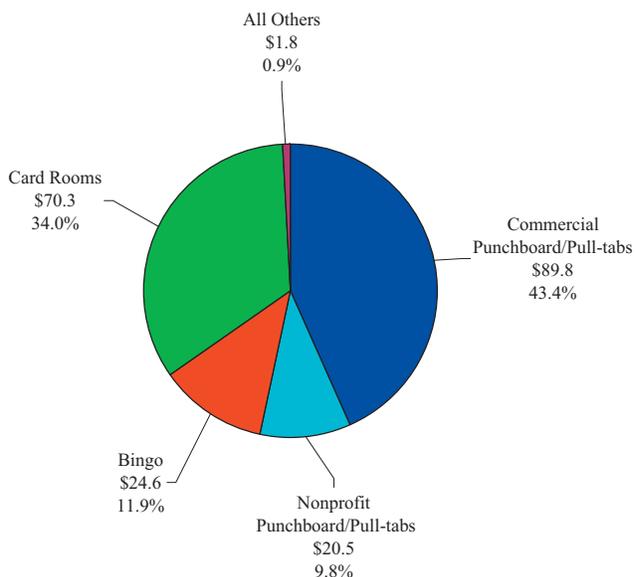


Gross Receipts
(in millions)

By segment



By activity



The Commission continues to issue more licenses for punchboard/pull-tab licenses than for any other activity.

Punchboard/pull-tabs produce more gross receipts overall. However, card room gross receipts are greater per operator.

Commercial activities make up over 75% of the licensed gambling pie.

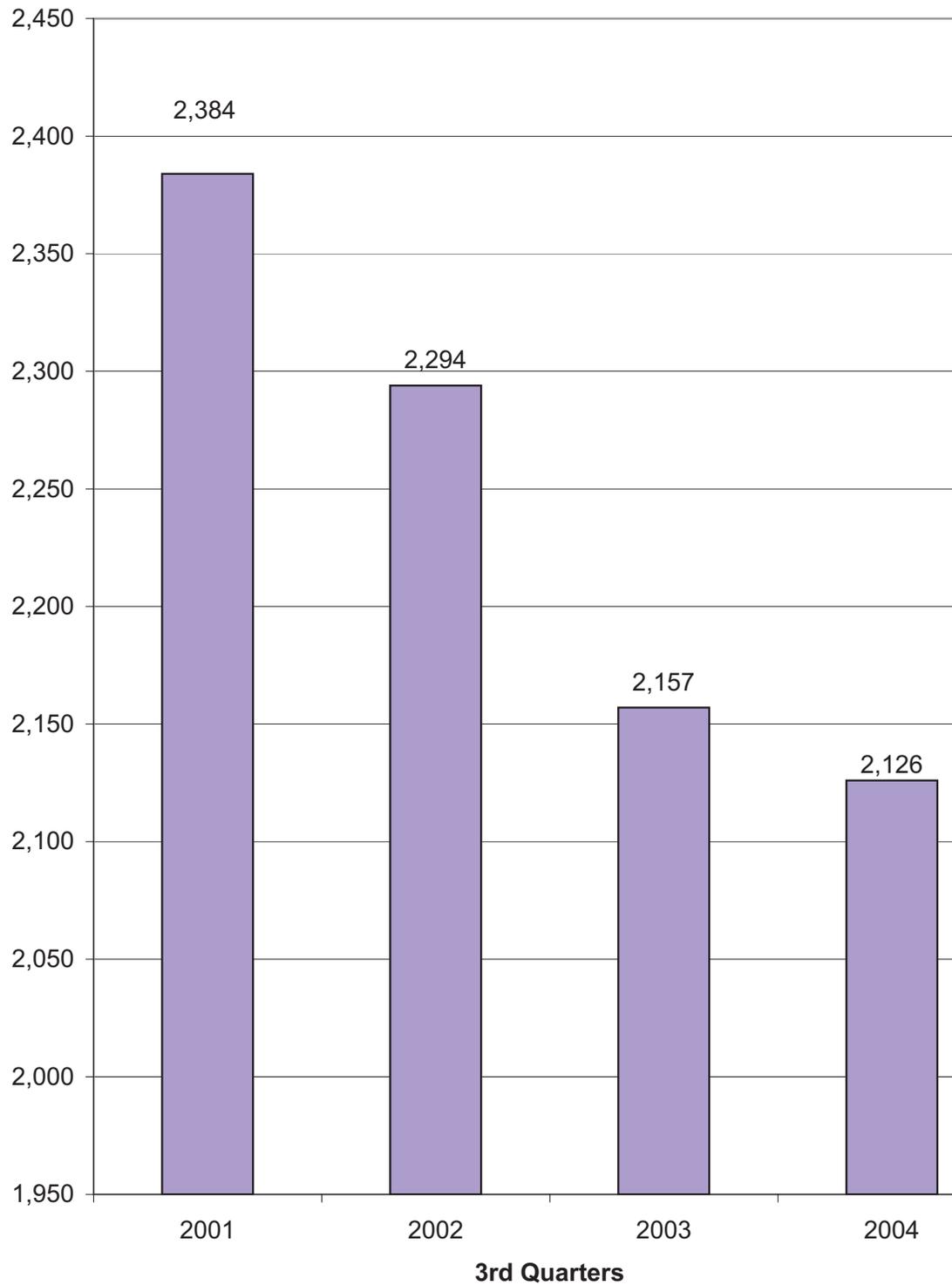
Nonprofits have more gross receipts in bingo than in punchboard/pull-tabs.

“All others” refers to fund raising events, amusement games, and bingo at agricultural fairs.

Source: Washington State Gambling Commission

Number of Licenses For 3rd Quarter 2004 (Only includes licensees reporting activity.)

The number of licensees reporting activity has continued to drop.



Source: Washington State Gambling Commission

Gross Receipts
For 3rd Quarter 2004
(only includes licensees reporting activity)



Third quarter gross receipts increased in 2003 and 2004.

Typically, the 3rd quarter is the lowest quarter of the year for gross receipts.

The attention of the nation was diverted by the events of 9/11 and previously by the downturn of the stock market in 2000. These factors may have contributed to the decline in gross receipts for 2002.

Source: Washington State Gambling Commission

OVERVIEW

By County For 3rd Quarter 2004

<u>County</u>	<u>Number of Licenses</u>	<u>Gross Receipts</u>	<u>Prizes Paid</u>	<u>Net Receipts</u>
Adams	7	\$82,099	\$59,503	\$22,596
Asotin	11	629,195	263,299	365,896
Benton	54	4,898,094	1,951,829	2,946,265
Chelan	37	1,845,662	1,308,023	537,639
Clallam	35	1,393,110	935,461	457,649
Clark	92	17,041,230	5,579,776	11,461,454
Columbia	3	86,492	59,997	26,495
Cowlitz	46	5,825,061	2,966,598	2,858,463
Douglas	12	1,315,929	282,641	1,033,288
Ferry	7	143,088	96,467	46,621
Franklin	19	2,846,082	1,222,203	1,623,879
Garfield	1	10,347	7,183	3,164
Grant	48	2,776,891	1,516,693	1,260,198
Grays Harbor	75	3,136,728	1,856,271	1,280,457
Island	31	1,614,115	1,224,426	389,689
Jefferson	10	233,289	155,258	78,031
King	368	58,650,499	23,395,879	35,254,620
Kitsap	79	7,256,005	3,674,081	3,581,924
Kittitas	25	1,469,169	600,483	868,686
Klickitat	13	409,742	293,234	116,508
Lewis	57	1,866,953	1,204,281	662,672
Lincoln	9	79,205	52,349	26,856
Mason	34	1,318,918	733,635	585,283
Okanogan	36	1,120,459	718,789	401,670
Pacific	40	1,649,410	1,042,519	606,891
Pend Oreille	14	413,107	309,202	103,905
Pierce	263	25,430,278	12,726,250	12,704,028
San Juan	7	350,617	253,042	97,575
Skagit	55	2,347,343	1,679,794	667,549
Skamania	4	130,732	95,170	35,562
Snohomish	191	24,927,428	12,385,403	12,542,025
Spokane	162	12,945,381	6,943,158	6,002,223
Stevens	30	509,097	345,562	163,535
Thurston	75	5,695,998	3,104,907	2,591,091
Wahkiakum	3	58,442	29,205	29,237
Walla Walla	22	1,769,761	905,695	864,066
Whatcom	57	7,016,941	4,864,606	2,152,335
Whitman	8	445,718	71,274	374,444
Yakima	86	7,301,991	3,861,282	3,440,709
Total	2,126	\$207,040,606	\$98,775,428	\$108,265,178

The top three counties for gross receipts are King, Pierce, and Snohomish.

King, Pierce, and Snohomish also had the highest prizes paid out and net receipts.

One operator may hold more than one gambling license, since a different license is required for each activity.

Revenues are for gambling activity only, and do not reflect expenses for either the gambling or the non-gambling portion of the organization's activities.

Source: Washington State Gambling Commission

Manufacturer & Distributor Statistics
For 3rd Quarter 2004

OVERVIEW

-- MANUFACTURERS --				
	Gross Sales to Distributors		Quantity	Average Cost Per Unit
Punchboards	\$38,322	0.1 %	3,277	\$11.69
Pull-tabs	5,066,021	12.5	237,637	\$21.32
Other	16,565,031	41.0		
Sold to Distributors	<u>\$21,669,374</u>	<u>53.6 %</u>		
Sold to non-distributors	18,780,485	46.4		
Total Sales	<u>\$40,449,859</u>	<u>100.0 %</u>		
Number of Licensees Reporting Activity 35				

-- DISTRIBUTORS --				
	Gross Sales To Operators		Quantity	Average Cost Per Unit
Punchboards	\$55,966	0.6 %	3,476	\$16.10
Pull-tabs	6,670,831	74.3	221,985	\$30.05
Dispensing Device Returns	-565	0.1	2	(\$282.50)
Fishbowls	12,622	0.1	323	\$39.08
Other	2,234,857	24.9		
Other sales *	<u>\$8,973,711</u>	<u>100.0 %</u>		
Number of Licensees Reporting Activity 33				

* Sales of \$267,467 to other distributors are excluded.

Source: Washington State Gambling Commission

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Nonprofit Licensees

See page 4 for summary of all activities.



NONPROFIT OVERVIEW

Summary of Activities For 3rd Quarter 2004

Bingo continues to bring more gross receipts into nonprofit organizations than other nonprofit gambling activities.

Still, punchboard/pull-tabs generate almost as much in net receipts for the nonprofit.

This Year

For Quarter Ending September 30, 2004

	Bingo	Punchboards/ Pull-Tabs	Raffles	Other	Total
Gross Receipts	\$24,590,225	\$20,463,656	\$1,781,092	\$17,685	\$46,852,658
Prizes Paid	\$18,343,040	\$14,649,286	\$673,705	\$5,663	\$33,671,694
Net Receipts	<u>\$6,247,185</u>	<u>\$5,814,370</u>	<u>\$1,107,387</u>	<u>\$12,022</u>	<u>\$13,180,964</u>

Last Year

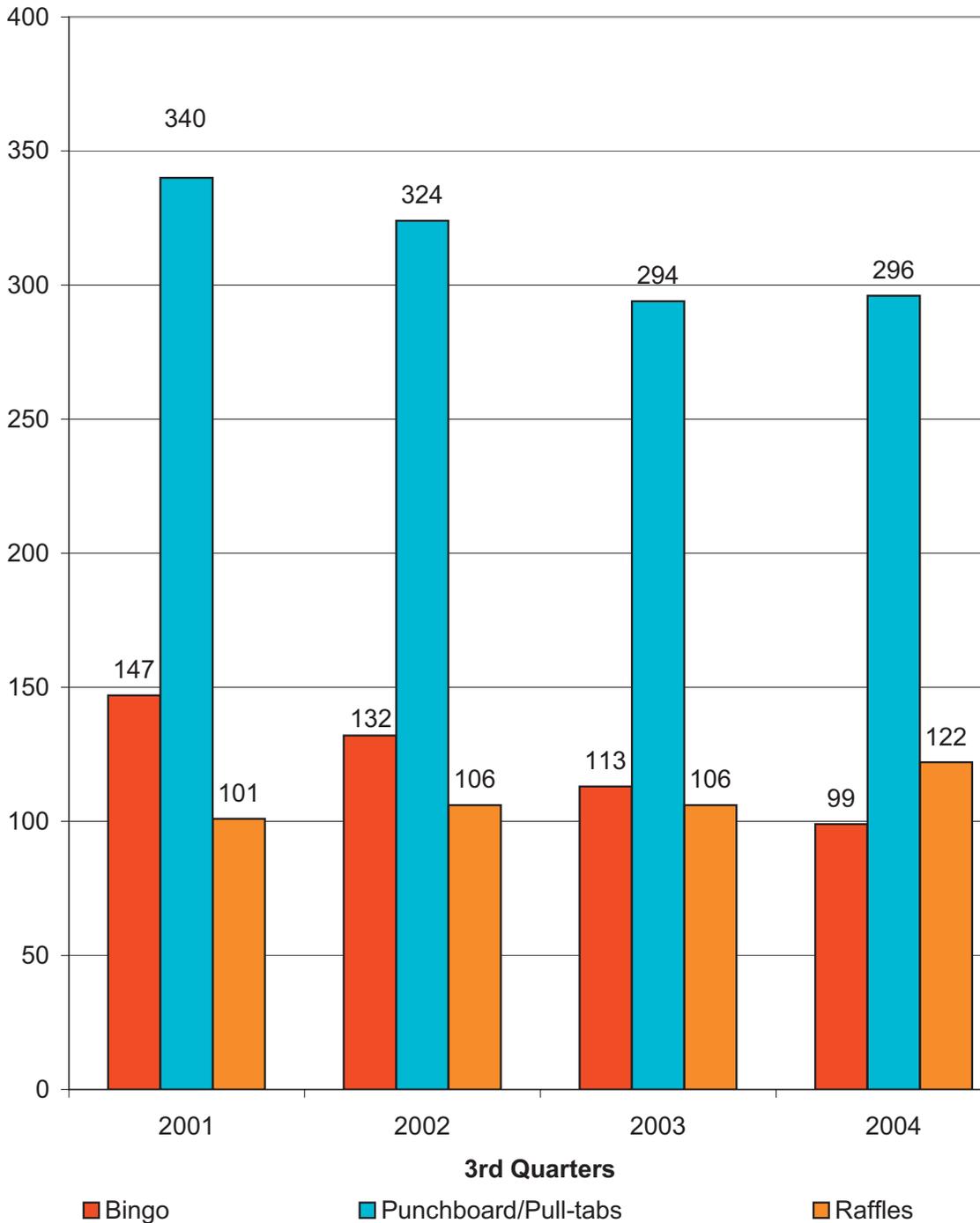
For Quarter Ending September 30, 2003

	Bingo	Punchboards/ Pull-Tabs	Raffles	Other	Total
Gross Receipts	\$26,739,184	\$20,609,454	\$1,348,666	\$20,138	\$48,717,442
Prizes Paid	\$20,031,863	\$14,750,557	\$537,934	\$9,075	\$35,329,429
Net Receipts	<u>\$6,707,321</u>	<u>\$5,858,897</u>	<u>\$810,732</u>	<u>\$11,063</u>	<u>\$13,388,013</u>

Source: Washington State Gambling Commission

Number of Licenses
For 3rd Quarter 2004

**NONPROFIT
OVERVIEW**



There were more raffle licenses in 2004 than bingo, which is a switch from recent history.

The greatest number of nonprofit licenses continues to be for punchboard/pull-tabs.

Source: Washington State Gambling Commission

NONPROFIT OVERVIEW

Gross Receipts For 3rd Quarter 2004

While there are more punchboard/pull-tab licenses, bingo still brings in more for gross receipts for the nonprofit organization.

Historically, the high point for bingo gross receipts in a third quarter occurred in 1994 with \$50.4 million.

Gross receipts are declining for bingo and punchboard/pull-tabs.



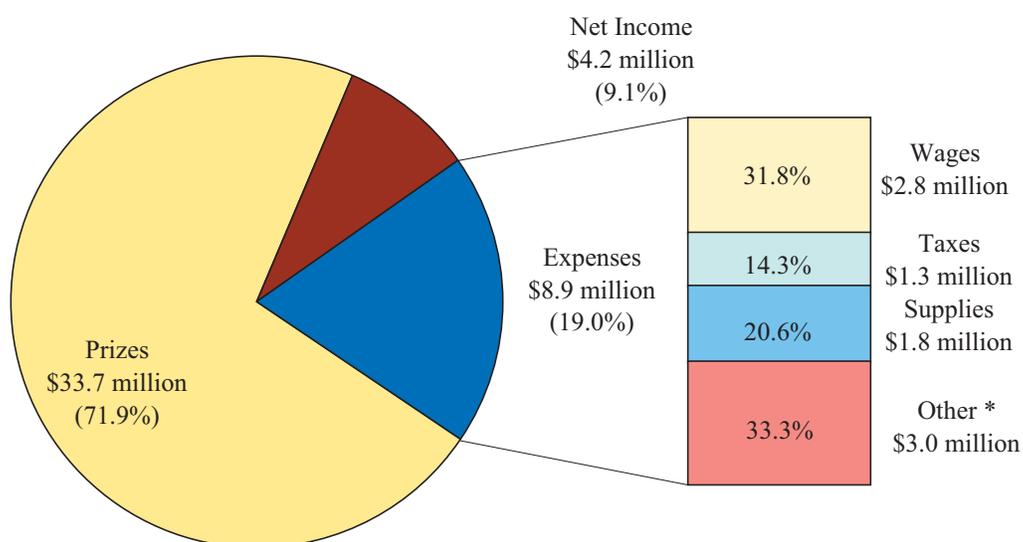
Source: Washington State Gambling Commission

Breakdown of Gross Receipts

For 3rd Quarter 2004

Gross Receipts

\$46.9 million



Nearly 3/4 of a nonprofit's revenues go out in prizes.

Over 9% of the gross receipts are available to go to the nonprofit purposes of the charitable organization.

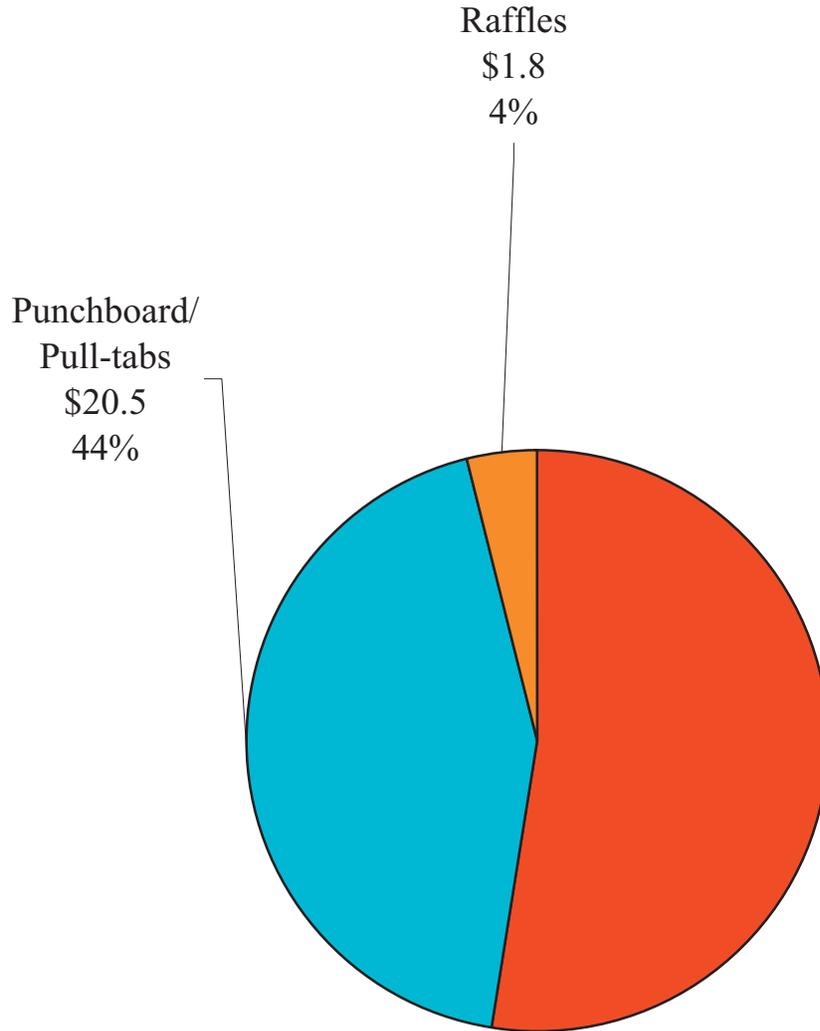
* Other expenses includes rent, depreciation, advertising, contract services, cash over/short, etc.

Source: Washington State Gambling Commission

NONPROFIT OVERVIEW

Distribution of Gross Receipts

By Type of Activity
For 3rd Quarter 2004



(in millions)

Bingo
\$24.6
52%

■ Bingo

■ Punchboard/Pull-tabs

■ Raffles

Source: Washington State Gambling Commission

Bingo is still the leading activity for bringing gross receipts to the nonprofit.

Punchboard/pull-tabs are a close contender in generating gross receipts.

Overview
For 3rd Quarter 2004

Nearly 1/2 of bingo licenses are for smaller bingo operations.

Bingo operations that are mid-size (annual receipts of over \$650,001 but less than \$5,000,000) bring in over half of the total gross receipts.

The mid-size bingo operations also bring in the most net income percentage-wise.

Class	Gross Receipts Range	Number Reporting	PERCENT OF		
			Licensees	Gross	Net Income
A-C (Annual)*	\$1 - \$150,000	42	42.4%	5.7%	14.9%
D-E (Quarterly)	\$150,001-\$650,000	27	27.3%	8.0%	13.3%
F-J (Quarterly)	\$650,001 - \$5,000,000	24	24.2%	58.4%	47.5%
K-S (Quarterly)	Greater than \$5,000,000	6	6.1%	27.9%	24.3%
Total Licenses		99			

* Only includes annual activity reports for license years expiring during this quarter.

Source: Washington State Gambling Commission

Income & Expenses

Smaller Bingo Operations

For 3rd Quarter 2004

The smaller bingo operations have:

1) lower wages ... most likely due to more use of volunteers to run their bingo operation.

2) higher supply costs ... perhaps because they do not get discounts for buying in quantity.

3) little or no depreciation ... most likely due to owning their own building outright or paying rent.

Income & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Class Definitions, Yearly Gross	ANNUAL REPORTS		QUARTERLY REPORTS	
	\$1-\$150,000 Class A - C		\$150,001-\$650,000 Class D - E	
Gross Receipts	\$1,394,067	100.0 %	\$1,970,189	100.0 %
Prizes Paid - Cash	976,019	70.0	1,485,897	75.4
- Merchandise	21,108	1.5	1,256	0.1
Net Receipts	\$396,940	28.5 %	\$483,036	24.5 %
Donated Prizes	21,920		2,465	
Expenses:				
Wages	\$36,744	2.6 %	\$141,346	7.2 %
Supplies	49,869	3.6	31,972	1.6
License Fee	8,144	0.6	7,533	0.4
Taxes - Local	18,346	1.3	15,996	0.8
- State	4,627	0.3	14,698	0.7
- Federal	2,870	0.2	15,398	0.8
Building - Rent	16,874	1.2	11,876	0.6
- Depreciation	0	0.0	1,243	0.1
Equipment - Rent/Depreciation	6,953	0.5	805	0.0
Utilities/Repairs/Maintenance	12,464	0.9	21,882	1.1
Advertising	5,512	0.4	1,816	0.1
Contract Services	13,553	1.0	11,253	0.6
Other	5,276	0.4	15,485	0.8
Total Expenses	\$181,232	13.0 %	\$291,303	14.8 %
Net Income	\$215,708	15.5 %	\$191,733	9.7 %
Average Net Income	\$5,136		\$7,101	
Net Income (Loss) from Retail Sales	\$32,989		\$25,892	
From Drawing Sales	\$0		\$0	
From Amusement Sales	\$0		\$1,383	
Donated Prizes	21,920		2,465	
Total Number of Sessions	1,656		1,013	
Total Attendance	67,627		50,822	
Average Attendance	41		50	
Per Player Statistics:				
Gross	\$20.61		\$38.77	
Prizes	\$14.74		\$29.26	
Expenses	\$2.68		\$5.73	
Net Income	\$3.19		\$3.77	

Source: Washington State Gambling Commission

Income & Expenses
Larger Bingo Operations
For 3rd Quarter 2004

BINGO

Class Definitions, Yearly Gross	QUARTERLY REPORTS						Total	
	\$650,001-\$5,000,000		> \$5,000,000		Licenses			
	Class F - J		Class K - S		(Class A - S)			
Gross Receipts	%	\$14,352,753	100.0 %	\$6,873,216	100.0 %	\$24,590,225	100.0 %	
Prizes Paid - Cash		10,750,925	74.9	5,052,974	73.5	18,265,815	74.3	
- Merchandise		30,756	0.2	24,105	0.4	77,225	0.3	
Net Receipts	%	\$3,571,072	24.9 %	\$1,796,137	26.1 %	\$6,247,185	25.4 %	
Donated Prizes		0		0		24,385		
Expenses:								
Wages	%	\$1,058,280	7.4 %	\$506,414	7.4 %	\$1,742,784	7.1 %	
Supplies		286,612	2.0	169,354	2.5	537,807	2.2	
License Fee		35,960	0.3	16,697	0.2	68,334	0.3	
Taxes - Local		183,988	1.3	75,672	1.1	294,002	1.2	
- State		108,458	0.8	40,896	0.6	168,679	0.7	
- Federal		77,855	0.5	36,790	0.5	132,913	0.5	
Building - Rent		103,231	0.7	61,326	0.9	193,307	0.8	
- Depreciation		82,878	0.6	15,929	0.2	100,050	0.4	
Equipment - Rent/Depreciation		407,483	2.8	225,527	3.3	640,768	2.6	
Utilities/Repairs/Maintenance		182,254	1.3	68,933	1.0	285,533	1.2	
Advertising		62,651	0.4	56,049	0.8	126,028	0.5	
Contract Services		64,827	0.5	40,569	0.6	130,202	0.5	
Other		229,937	1.5	130,344	1.9	381,042	1.5	
Total Expenses	%	\$2,884,414	20.1 %	\$1,444,500	21.0 %	\$4,801,449	19.5 %	
Net Income	%	\$686,658	4.8 %	\$351,637	5.1 %	\$1,445,736	5.9 %	
Average Net Income		\$28,611		\$58,606		\$14,603		
Net Income (Loss) from Retail Sales		-\$46,942		-\$26,365		-\$14,426		
From Drawing Sales		\$1,658		\$0		\$1,658		
From Amusement Sales		\$12,736		\$5,959		\$20,078		
Donated Prizes		0		0		24,385		
Total Number of Sessions		3,038		879		6,586		
Total Attendance		313,596		135,913		567,958		
Average Attendance		103		155		86		
Per Player Statistics:								
Gross		\$45.77		\$50.57		\$43.30		
Prizes		\$34.38		\$37.36		\$32.30		
Expenses		\$9.20		\$10.63		\$8.45		
Net Income		\$2.19		\$2.59		\$2.55		

The bigger bingo operations have:

1) more in wage expenses ... most likely due to the use of fewer volunteers to run their bingo.

2) lower supply costs ... perhaps because they get the discounts for buying in quantity.

3) more depreciation ... most likely due to mortgages due on their buildings or to large equipment purchases.

Income & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

**Top 10 Bingo by Gross Receipts
For 3rd Quarter 2004**

While these top 10 represent 10% of the total bingo licenses, they represent 46.7% of the total gross receipts, 46% of total prizes paid out, and 40.3% of net income to charitable nonprofit causes.

These top 10 have 41.7% of the total attendance for bingo.

Income & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business

BY GROSS RECEIPTS

	Gross Receipts	Prizes Paid	Prizes Paid %	Wages	Other Expenses	Total Expenses	Net Income	Net Income %
1 Seattle Junior Hockey Assn	\$1,721,142	\$1,323,109	76.9%	\$109,068	\$331,895	\$440,963	\$66,138	3.8%
2 Northern Lights Drum/Bugle Corps Assn	1,608,367	1,121,527	69.7%	92,746	290,075	\$382,821	196,765	12.2%
3 40 & 8 00099	1,337,481	890,725	66.6%	78,797	273,379	\$352,176	173,377	13.0%
4 Music Works Northwest	1,165,583	947,977	81.3%	122,386	282,340	\$404,726	-64,734	-5.6%
5 Big Brothers Big Sisters/King & Pierc Co	1,065,675	831,571	78.0%	102,330	233,678	\$336,008	426	0.0%
6 Dmstc Viol/Sexual Asslt Serv Whatcom Co	956,791	649,773	67.9%	104,306	254,448	\$358,754	52,570	5.5%
7 Jaycees/Seattle	925,696	662,986	71.6%	58,810	204,230	\$263,040	58,480	6.3%
8 Amvets 00001	911,535	647,575	71.0%	47,237	175,459	\$222,696	88,501	9.7%
9 Silver Buckle Youth Equestrian Center	897,366	687,060	76.6%	63,750	193,872	\$257,622	16,434	1.8%
10 Cascades Youth Music Association	890,217	684,441	76.9%	50,661	211,721	\$262,382	-5,945	-0.7%
	<u>\$11,479,853</u>	<u>\$8,446,744</u>	<u>73.6%</u>	<u>\$830,091</u>	<u>\$2,451,097</u>	<u>\$3,281,188</u>	<u>\$582,012</u>	<u>5.1%</u>

PER PLAYER AVERAGES

	Attendance	Gross	Expenses	Net Income
1 Seattle Junior Hockey Assn	36,345	\$47.36	\$12.13	\$1.82
2 Northern Lights Drum/Bugle Corps Assn	26,816	59.98	14.28	7.34
3 40 & 8 00099	27,326	48.95	12.89	6.34
4 Music Works Northwest	24,890	46.83	16.26	-2.60
5 Big Brothers Big Sisters/King & Pierc Co	27,310	39.02	12.30	0.02
6 Dmstc Viol/Sexual Asslt Serv Whatcom Co	21,357	44.80	16.80	2.46
7 Jaycees/Seattle	18,815	49.20	13.98	3.11
8 Amvets 00001	16,477	55.32	13.52	5.37
9 Silver Buckle Youth Equestrian Center	18,654	48.11	13.81	0.88
10 Cascades Youth Music Association	18,586	47.90	14.12	-0.32
	<u>236,576</u>	<u>\$48.53</u>	<u>\$13.87</u>	<u>\$2.46</u>

Source: Washington State Gambling Commission

By County
For 3rd Quarter 2004

BINGO

County	Number of Licensees	Gross Receipts	Prizes Paid	Net Receipts	EXPENSES		Net Income
					Reported Local Tax	Other Expenses	
Adams	0	\$0	\$0	\$0	\$0	\$0	\$0
Asotin	1	64,637	41,647	22,990	1,231	11,567	10,192
Benton	3	754,155	549,355	204,800	10,018	134,308	60,474
Chelan	4	292,782	227,970	64,812	12	18,738	46,062
Clallam	3	182,449	125,786	56,663	1,858	19,433	35,372
Clark	5	2,701,892	1,933,643	768,249	38,465	516,316	213,468
Columbia	0	0	0	0	0	0	0
Cowlitz	3	1,702,521	1,193,640	508,881	25,970	270,986	211,925
Douglas	0	0	0	0	0	0	0
Ferry	0	0	0	0	0	0	0
Franklin	1	627,280	456,124	171,156	8,558	123,593	39,005
Garfield	0	0	0	0	0	0	0
Grant	4	240,420	188,132	52,288	2,202	29,387	20,699
Grays Harbor	6	314,143	226,540	87,603	5,286	34,016	48,301
Island	3	134,895	116,239	18,656	1,039	17,623	-6
Jefferson	1	50,334	39,663	10,671	0	9,188	1,483
King	15	4,773,407	3,631,841	1,141,566	58,418	1,051,041	32,107
Kitsap	6	1,204,119	838,112	366,007	20,039	226,822	119,146
Kittitas	0	0	0	0	0	0	0
Klickitat	0	0	0	0	0	0	0
Lewis	3	198,443	139,594	58,849	0	45,399	13,450
Lincoln	1	14,557	11,381	3,176	0	104	3,072
Mason	0	0	0	0	0	0	0
Okanogan	1	103,728	74,728	29,000	0	13,612	15,388
Pacific	2	283,354	197,620	85,734	3,537	63,085	19,112
Pend Oreille	1	93,610	73,403	20,207	0	3,179	17,028
Pierce	8	2,156,726	1,521,282	635,444	35,973	356,716	242,755
San Juan	0	0	0	0	0	0	0
Skagit	1	45,567	34,992	10,575	0	10,404	171
Skamania	0	0	0	0	0	0	0
Snohomish	7	2,556,225	2,014,557	541,668	24,234	411,745	105,689
Spokane	7	2,177,008	1,721,697	455,311	21,581	380,956	52,774
Stevens	1	3,143	1,000	2,143	0	195	1,948
Thurston	2	121,656	79,058	42,598	1,523	8,952	32,123
Wahkiakum	0	0	0	0	0	0	0
Walla Walla	2	468,555	356,324	112,231	5,648	104,111	2,472
Whatcom	4	1,302,157	948,407	353,750	350	307,732	45,668
Whitman	0	0	0	0	0	0	0
Yakima	4	2,022,462	1,600,305	422,157	28,060	338,239	55,858
Total	99	\$24,590,225	\$18,343,040	\$6,247,185	\$294,002	\$4,507,447	\$1,445,736

Gross receipts are highest in King, Clark, and Snohomish counties.

Bingo provides the most gambling taxes to their local communities in King, Clark, and Pierce counties.

Net income is highest for bingo operations located in Pierce, Clark, and Cowlitz counties.

Income & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

PUNCHBOARD/ PULL-TABS (NONPROFIT)

Income & Expenses For 3rd Quarter 2004

Net receipts show a higher percentage for punchboards (47.7%) than pull-tabs (28.4%), yet punchboards represent less than 1% of the combined total.

Punchboards show this higher net receipt amount, because there is a lower payout percentage for them.

Just under 10% of gross receipts is available for the nonprofit as net income and is potentially available for their charitable purposes.

Income & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Pull-tabs:		
Gross receipts	\$20,445,244	100.0 %
Prizes - Cash	14,524,312	71.0
- Merchandise	115,357	0.6
Pull-tab Net Receipts	\$5,805,575	28.4 %

Punchboards:		
Gross receipts	\$18,412	100.0 %
Prizes - Cash	1,396	7.6
- Merchandise	8,221	44.7
Punchboard Net Receipts	\$8,795	47.7 %

Combined Totals:		
Gross receipts	\$20,463,656	100.0 %
Prizes - Cash	14,525,708	71.0
- Merchandise	123,578	0.6
Total Net Receipts	\$5,814,370	28.4 %

Expenses:		
Wages	\$1,086,610	5.3 %
Supplies	1,240,934	6.1
License Fee	189,559	0.9
Tax - Local	438,754	2.1
- State	138,458	0.7
- Federal	97,395	0.5
Equipment	33,559	0.2
Game counting service	16,234	0.1
Contract services	60,362	0.3
Other expenses	134,244	0.7
Occupancy	416,597	2.0
Advertising	48,669	0.2
Total Expenses	\$3,901,375	19.1 %
Net Income	\$1,912,995	9.3 %

Average Net Income \$6,463

Source: Washington State Gambling Commission

By County
For 3rd Quarter 2004

**PUNCHBOARD/
PULL-TABS
(NONPROFIT)**

<u>County</u>	<u>Number of Licensees</u>	<u>Gross Receipts</u>	<u>Prizes Paid</u>	<u>Net Receipts</u>	<u>Reported Local Tax</u>
Adams	2	\$31,058	\$24,861	\$6,197	\$0
Asotin	2	169,003	116,235	52,768	1,583
Benton	7	473,769	334,892	138,877	10,275
Chelan	6	299,584	201,197	98,387	687
Clallam	6	387,642	284,541	103,101	7,742
Clark	12	1,479,802	1,076,484	403,318	41,071
Columbia	1	53,918	35,779	18,139	809
Cowlitz	11	731,557	508,033	223,524	24,567
Douglas	1	13,720	9,002	4,718	0
Ferry	1	58,355	38,554	19,801	1,167
Franklin	4	377,790	271,787	106,003	10,318
Garfield	0	0	0	0	0
Grant	13	481,991	334,992	146,999	8,122
Grays Harbor	13	442,232	291,450	150,782	10,086
Island	8	553,025	419,321	133,704	3,877
Jefferson	3	17,810	12,715	5,095	0
King	35	4,066,913	2,938,326	1,128,587	104,549
Kitsap	16	794,405	555,302	239,103	24,501
Kittitas	4	234,470	160,133	74,337	1,105
Klickitat	3	191,479	148,151	43,328	3,102
Lewis	10	144,968	98,786	46,182	1,011
Lincoln	2	25,479	16,551	8,928	0
Mason	5	176,776	126,327	50,449	3,788
Okanogan	8	209,187	133,473	75,714	1,685
Pacific	9	567,825	399,980	167,845	17,171
Pend Oreille	3	96,132	66,693	29,439	0
Pierce	19	1,342,687	966,721	375,966	29,825
San Juan	2	120,305	83,894	36,411	0
Skagit	9	457,224	321,981	135,243	5,596
Skamania	2	40,148	26,570	13,578	0
Snohomish	22	3,125,455	2,318,569	806,886	72,263
Spokane	18	1,219,135	874,658	344,477	21,267
Stevens	4	73,495	48,333	25,162	31
Thurston	8	197,587	129,265	68,322	2,905
Wahkiakum	0	0	0	0	0
Walla Walla	4	288,721	209,451	79,270	9,111
Whatcom	9	674,083	483,165	190,918	2,129
Whitman	1	25,815	16,733	9,082	0
Yakima	13	820,111	566,381	253,730	18,411
TOTAL	296	\$20,463,656	\$14,649,286	\$5,814,370	\$438,754

King county leads in gross receipts for nonprofit punchboard/pull-tabs, followed by Snohomish and Clark counties.

These counties take the same leadership for prizes paid, net receipts, and local taxes paid.

Income & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

Income & Expenses

For 3rd Quarter 2004

Raffles contribute half of their gross receipts to net income, the money potentially available for charitable/nonprofit purposes.

Gross receipts	\$1,781,092	100.0 %
Prizes paid	<u>673,705</u>	<u>37.8</u>
Net Receipts	\$1,107,387	62.2 %
Expenses:		
Wages	\$7,605	0.4 %
Supplies	57,000	3.2
License fee	39,237	2.2
Taxes - Local	4,308	0.2
- State	269	0.0
- Federal	671	0.0
Occupancy:		
- Building	12,720	0.7
- Utilities	1,930	0.1
- Other	575	0.0
Equipment	30,095	1.7
Advertising	34,692	1.9
Cash over/short	3,997	0.2
Contract services	4,185	0.2
Other expenses	<u>14,914</u>	<u>0.8</u>
Total expenses	<u>\$212,198</u>	<u>11.9 %</u>
Net Income	<u>\$895,189</u>	<u>50.3 %</u>
Average Net Income	\$7,338	
Number of Licensees Reporting Activity	122	
Donated Prizes	\$276,283	
(included in prizes paid)		

Income & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

By County
For 3rd Quarter 2004

RAFFLES

<u>County</u>	<u>Number of Licensees</u>	<u>Gross Receipts</u>	<u>Prizes Paid</u>	<u>Net Receipts</u>	<u>EXPENSES</u>
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	12,050	3,763	8,287	2,050
Benton	8	209,850	46,777	163,073	18,145
Chelan	2	6,937	5,314	1,623	211
Clallam	3	11,659	5,037	6,622	1,601
Clark	3	16,547	5,731	10,816	642
Columbia	0	0	0	0	0
Cowlitz	0	0	0	0	0
Douglas	0	0	0	0	0
Ferry	1	224	181	43	54
Franklin	1	57,680	4,500	53,180	1,968
Garfield	0	0	0	0	0
Grant	4	17,016	7,812	9,204	4,604
Grays Harbor	3	56,759	31,128	25,631	2,691
Island	3	14,669	8,684	5,985	1,799
Jefferson	0	0	0	0	0
King	24	259,252	112,445	146,807	38,954
Kitsap	2	121,411	39,943	81,468	42,213
Kittitas	2	8,589	4,745	3,844	1,348
Klickitat	0	0	0	0	0
Lewis	5	53,156	36,246	16,910	12,502
Lincoln	1	2,154	350	1,804	152
Mason	0	0	0	0	0
Okanogan	2	46,156	17,145	29,011	1,580
Pacific	2	15,515	8,411	7,104	1,306
Pend Oreille	1	5,501	2,332	3,169	171
Pierce	20	280,092	93,173	186,919	33,500
San Juan	0	0	0	0	0
Skagit	5	13,641	8,604	5,037	553
Skamania	0	0	0	0	0
Snohomish	6	85,518	27,515	58,003	5,661
Spokane	8	242,574	97,328	145,246	21,105
Stevens	2	18,886	11,139	7,747	3,059
Thurston	5	80,895	45,624	35,271	6,414
Wahkiakum	0	0	0	0	0
Walla Walla	2	29,461	18,563	10,898	3,796
Whatcom	3	44,649	12,584	32,065	2,459
Whitman	0	0	0	0	0
Yakima	3	70,251	18,631	51,620	3,660
Total	122	\$1,781,092	\$673,705	\$1,107,387	\$212,198

The leading counties for raffle gross receipts are Pierce, King, and Spokane counties respectively.

King county had the highest number of raffles, followed by Pierce. Benton and Spokane counties.

Prizes given for raffles were highest in King county, followed by Spokane, then Benton counties.

More money was generated for net receipts in Pierce, Benton, and King counties respectively.

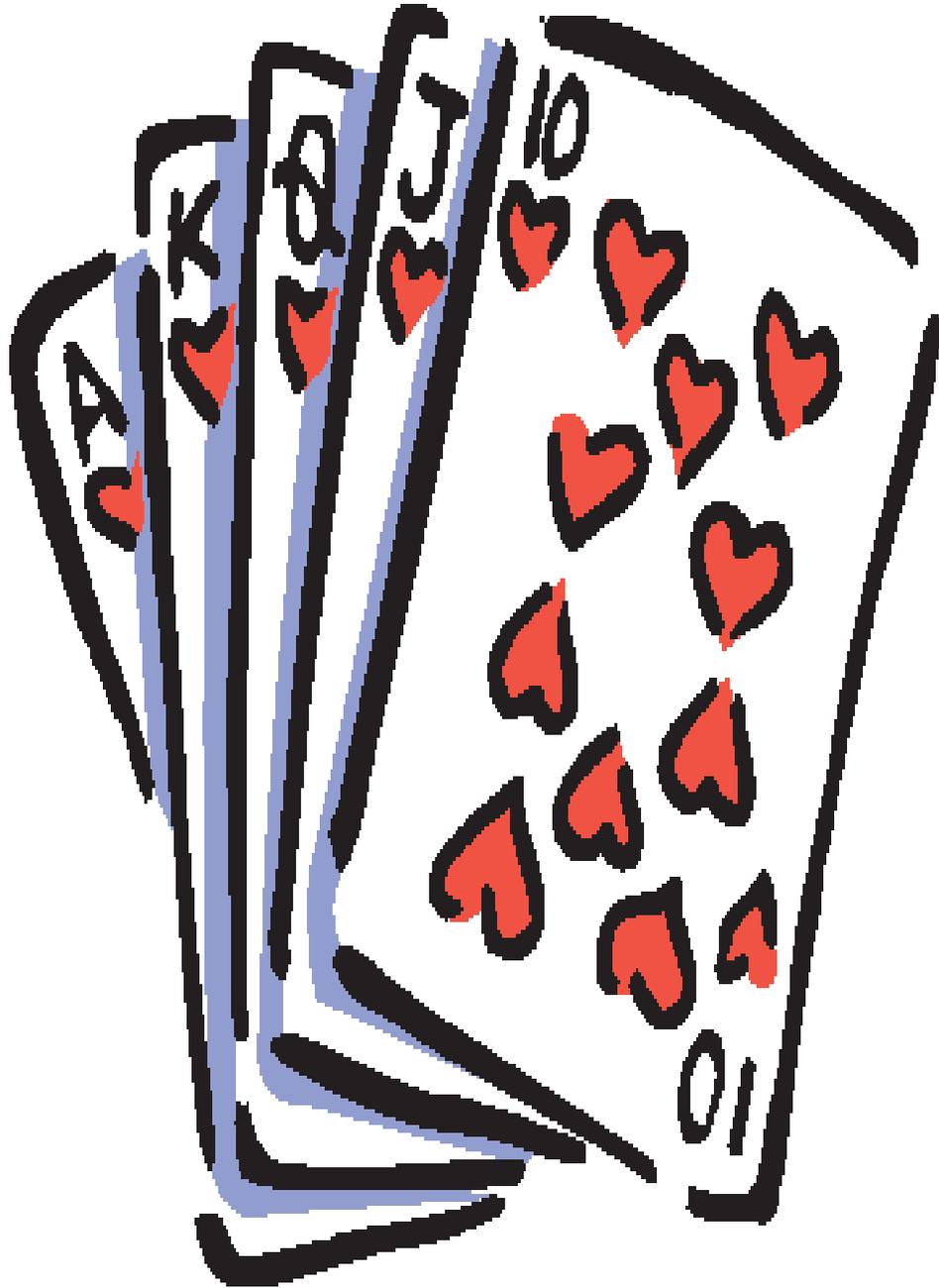
Income & expenses are for gambling activity only and do not reflect all operating costs of the non-gambling portions of the nonprofit business or organization.

Source: Washington State Gambling Commission

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Commercial Licensees

See page 4 for summary of all activities.



COMMERCIAL OVERVIEW

Summary of Activities For 3rd Quarter 2004

Gross receipts for punchboard/pull-tabs exceed those for card rooms, although the gap continues to close.

*Gross receipts for card rooms include funds from:
-chair rental fees
-per hand fees
-rakes
-other fees collected in non-house-banked card rooms
- net win.*

Prizes paid in card rooms include tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

This Year

For the Quarter Ending September 30, 2004

	Punchboards/ Pull-Tabs	Card Rooms	Total
Gross Receipts	\$89,841,620	\$70,346,328	\$160,187,948
Prizes Paid	\$64,121,010	\$982,724	\$65,103,734
Net Receipts	<u>\$25,720,610</u>	<u>\$69,363,604</u>	<u>\$95,084,214</u>

Last Year

For the Quarter Ending September 30, 2003

	Punchboards/ Pull-Tabs	Card Rooms	Total
Gross Receipts	\$94,692,390	\$62,137,106	\$156,829,496
Prizes Paid	\$67,883,045	\$558,687	\$68,441,732
Net Receipts	<u>\$26,809,345</u>	<u>\$61,578,419</u>	<u>\$88,387,764</u>

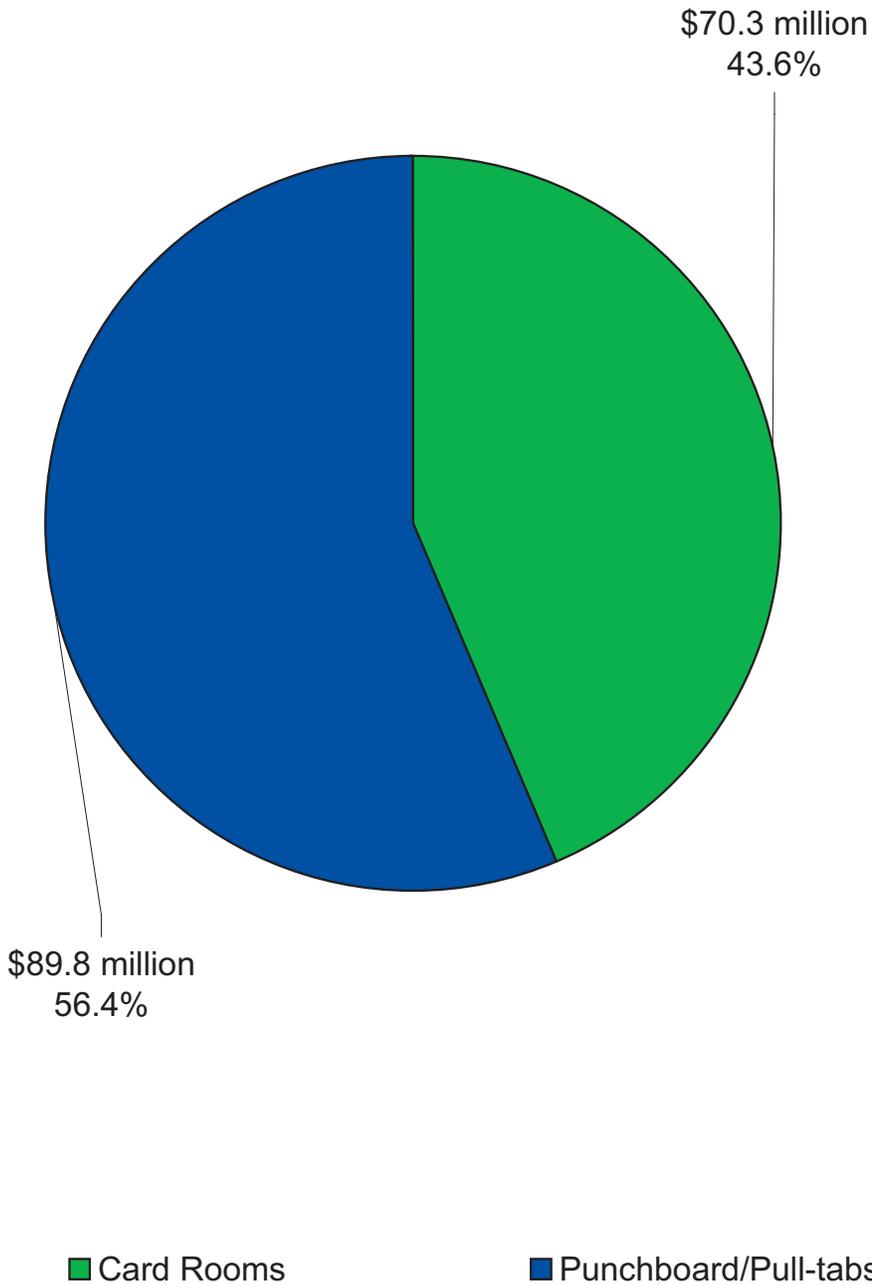
Card room definitions:

Rake - the percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the prizes paid out in winning hands.

Distribution of Gross Receipts

By Type of Activity
For 3rd Quarter 2004



*Punchboard/
pull-tabs
generate
over half of the
commercial
sector's gross
receipts.*

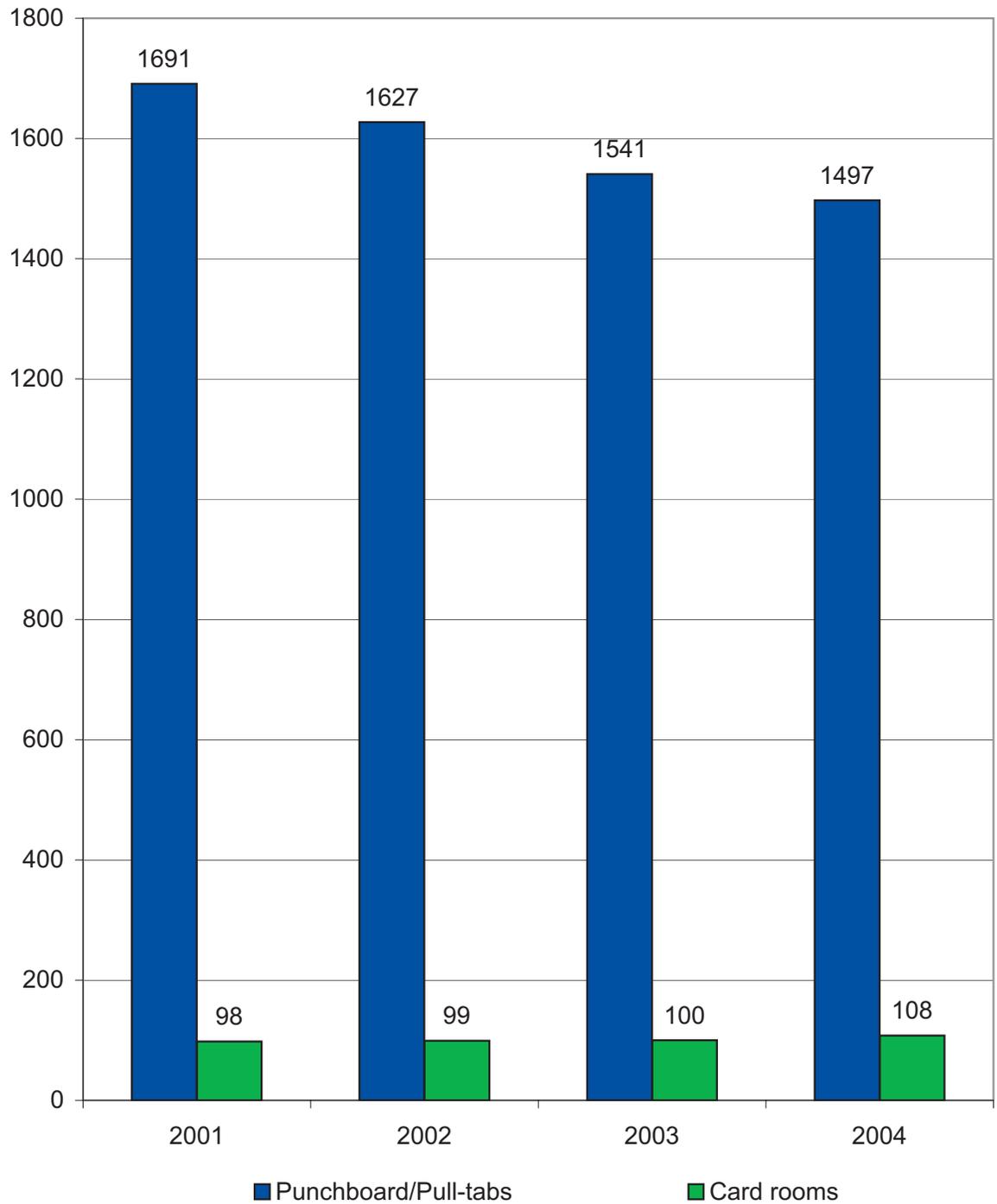
Source: Washington State Gambling Commission

COMMERCIAL OVERVIEW

Number of Licenses For 3rd Quarter 2004

The number of punchboard/pull-tab licenses continue to decline.

The number of card rooms has increased significantly since last year at this time.

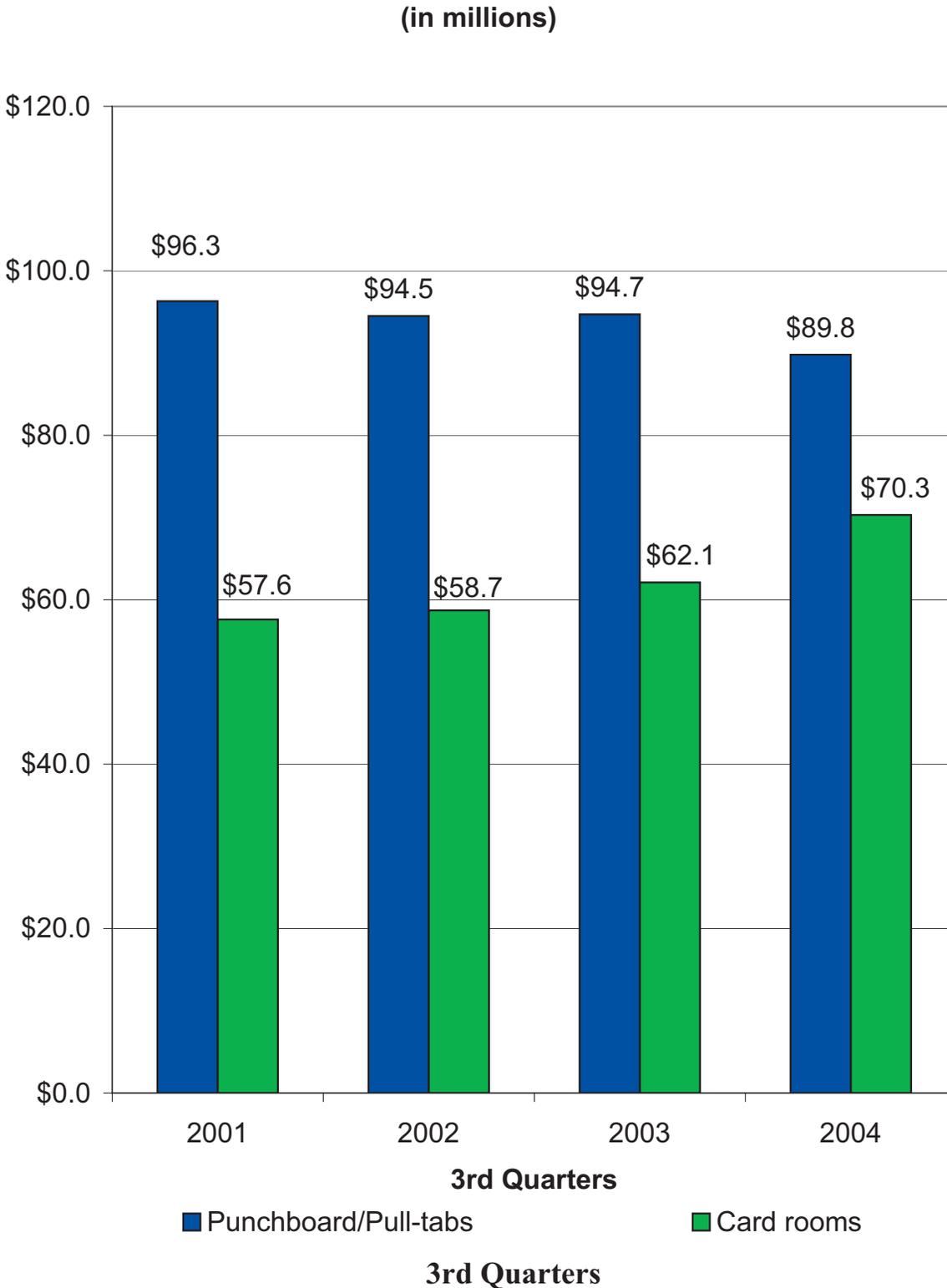


3rd Quarters

Source: Washington State Gambling Commission

Gross Receipts
For 3rd Quarter 2004

**COMMERCIAL
OVERVIEW**



Gross receipts have gone down for punchboard/pull-tabs for the 3rd quarter 2004 as compared to 3rd quarters in previous years.

Card room gross receipts have increased compared to 3rd quarters in previous years.

Source: Washington State Gambling Commission

**PUNCHBOARD/
PULL-TABS
(COMMERCIAL)**

Income
For 3rd Quarter 2004

Pull-tabs:

Gross receipts	\$89,390,735	100.0 %
Prizes - Cash	63,390,425	70.9
- Merchandise	481,528	0.5
Pull-tab Net Receipts	\$25,518,782	28.6 %

Punchboards:

Gross receipts	\$450,885	100.0 %
Prizes - Cash	107,465	23.8
- Merchandise	141,592	31.4
Punchboard Net Receipts	\$201,828	44.8 %

Combined Totals:

Gross receipts	\$89,841,620	100.0 %
Prizes - Cash	63,497,890	70.7
- Merchandise	623,120	0.7
Total Net Receipts	\$25,720,610	28.6 %

Income is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

Source: Washington State Gambling Commission

By County
For 3rd Quarter 2004

**PUNCHBOARD/
PULL-TABS
(COMMERCIAL)**

County	Number of Licensees	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	5	\$51,041	\$34,642	\$16,399	\$941
Asotin	6	149,174	101,654	47,520	4,659
Benton	31	1,469,028	988,290	480,738	46,685
Chelan	25	1,246,359	873,542	372,817	7,226
Clallam	21	740,634	518,647	221,987	14,498
Clark	68	3,676,118	2,563,918	1,112,200	184,432
Columbia	2	32,574	24,218	8,356	488
Cowlitz	30	1,909,984	1,236,436	673,548	85,209
Douglas	9	391,482	268,114	123,368	473
Ferry	5	84,509	57,732	26,777	5,314
Franklin	12	667,505	464,379	203,126	33,917
Garfield	1	10,347	7,183	3,164	0
Grant	25	1,376,519	983,257	393,262	24,193
Grays Harbor	51	1,924,404	1,305,853	618,551	52,345
Island	15	904,765	680,182	224,583	6,589
Jefferson	6	165,145	102,880	62,265	672
King	268	22,632,213	16,345,828	6,286,385	1,063,466
Kitsap	50	3,072,785	2,194,810	877,975	106,770
Kittitas	17	613,614	423,975	189,639	8,246
Klickitat	8	195,171	132,606	62,565	1,872
Lewis	36	1,336,903	928,355	408,548	24,349
Lincoln	5	37,015	24,067	12,948	44
Mason	28	887,868	600,758	287,110	37,949
Okanogan	24	760,828	493,443	267,385	4,917
Pacific	24	657,734	420,931	236,803	27,905
Pend Oreille	9	217,864	166,774	51,090	322
Pierce	203	13,923,797	10,061,220	3,862,577	571,872
San Juan	5	230,312	169,148	61,164	772
Skagit	40	1,830,911	1,314,217	516,694	31,190
Skamania	2	90,584	68,600	21,984	709
Snohomish	144	10,809,810	7,765,203	3,044,607	462,940
Spokane	122	5,748,730	4,181,387	1,567,343	162,741
Stevens	23	413,573	285,090	128,483	1,084
Thurston	57	3,978,168	2,850,960	1,127,208	118,829
Wahkiakum	3	58,442	29,205	29,237	1,044
Walla Walla	13	533,930	317,437	216,493	9,147
Whatcom	39	4,513,699	3,420,450	1,093,249	43,998
Whitman	6	78,148	54,541	23,607	589
Yakima	59	2,419,933	1,661,078	758,855	64,189
TOTAL	1,497	\$89,841,620	\$64,121,010	\$25,720,610	\$3,212,585

Gross receipts of commercial punchboard/pull-tabs are highest in King, Pierce, and Snohomish counties respectively.

Prizes and net receipts follow the same pattern with the highest in King, Pierce, and Snohomish counties.

King also had the highest in local taxes paid, followed by Pierce and Snohomish.

Income is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

Source: Washington State Gambling Commission

CARD ROOMS

Income For 3rd Quarter 2004

Gross receipts for card rooms include funds from chair rental fees, per hand fees, rakes, other fees collected in non-house-banked card rooms and net win.

Prizes paid in the card rooms include tournament awards, but not winning hands from house-banked card rooms. Those winning hands are already deducted to get net win and gross receipts.

Includes only those card rooms licensed to collect fees or operate house-banked games (Classes B, C, E, F, or house-banked licenses).

Income is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

	HOUSE-BANKED LICENSES		NON HOUSE-BANKED LICENSES	
Gross Receipts	\$69,611,125	100.0 %	\$735,203	100.0 %
Prizes - Cash	720,039	1.0	18,670	2.5
- Merchandise	239,076	0.3	4,939	0.7
Net Receipts	\$68,652,010	98.6 %	\$711,594	96.8 %

Card room definitions:

Rake - the percentage of the total amount wagered by players during one hand.

Net win - describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

Source: Washington State Gambling Commission

By County
For 3rd Quarter 2004

CARD ROOMS

County	Number of Licensees	Gross Receipts	Prizes Paid	Net Receipts	Reported Local Tax
Adams	0	\$0	\$0	\$0	\$0
Asotin	1	234,331	0	234,331	23,433
Benton	5	1,991,292	32,515	1,958,777	190,909
Chelan	0	0	0	0	0
Clallam	2	70,726	1,450	69,276	5,494
Clark	4	9,166,871	0	9,166,871	916,687
Columbia	0	0	0	0	0
Cowlitz	2	1,480,999	28,489	1,452,510	161,569
Douglas	2	910,727	5,525	905,202	50,073
Ferry	0	0	0	0	0
Franklin	1	1,115,827	25,413	1,090,414	111,583
Garfield	0	0	0	0	0
Grant	2	660,945	2,500	658,445	66,033
Grays Harbor	2	399,190	1,300	397,890	27,943
Island	1	5,626	0	5,626	0
Jefferson	0	0	0	0	0
King	26	26,918,714	367,439	26,551,275	2,950,334
Kitsap	5	2,063,285	45,914	2,017,371	70,694
Kittitas	2	612,496	11,630	600,866	40,743
Klickitat	2	23,092	12,477	10,615	182
Lewis	2	132,193	1,300	130,893	0
Lincoln	0	0	0	0	0
Mason	1	254,274	6,550	247,724	0
Okanogan	1	560	0	560	20
Pacific	2	114,247	9,914	104,333	7,190
Pend Oreille	0	0	0	0	0
Pierce	13	7,726,976	83,854	7,643,122	904,346
San Juan	0	0	0	0	0
Skagit	0	0	0	0	0
Skamania	0	0	0	0	0
Snohomish	11	8,345,895	259,559	8,086,336	845,799
Spokane	7	3,557,934	68,088	3,489,846	546,462
Stevens	0	0	0	0	0
Thurston	3	1,317,692	0	1,317,692	130,551
Wahkiakim	0	0	0	0	0
Walla Walla	1	449,094	3,920	445,174	44,518
Whatcom	2	482,353	0	482,353	47,406
Whitman	1	341,755	0	341,755	34,175
Yakima	7	1,969,234	14,887	1,954,347	200,062
TOTAL	108	\$70,346,328	\$982,724	\$69,363,604	\$7,376,206

King county leads all counties by a substantial amount for gross receipts from card rooms.

After King county, the counties receiving the most in gross receipts for card rooms are Clark, Snohomish, and Pierce counties.

King county receives nearly \$3 million in local taxes from their card rooms.

Clark county receives over \$900,000 in local taxes from their card rooms followed by Pierce county which also receives over \$900,000 in local taxes.

Income is for gambling activity only and does not reflect all operating costs of the non-gambling portions of the organization.

Source: Washington State Gambling Commission

Washington State Gambling Commission
Financial Reporting Services
4565 7th Avenue Southeast
P. O. Box 42400
Olympia, Washington 98504-2400
1-800-345-2529, extension 3474
Locally (360) 486-3474
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