

Washington State Gambling Commission

LICENSED OPERATORS' ACTIVITY

FOR THE QUARTER ENDED
DECEMBER 31, 1998

(INTERNAL USE ONLY)

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**OPERATORS' SUMMARY
FOR THE QUARTER ENDED DECEMBER 31, 1998**

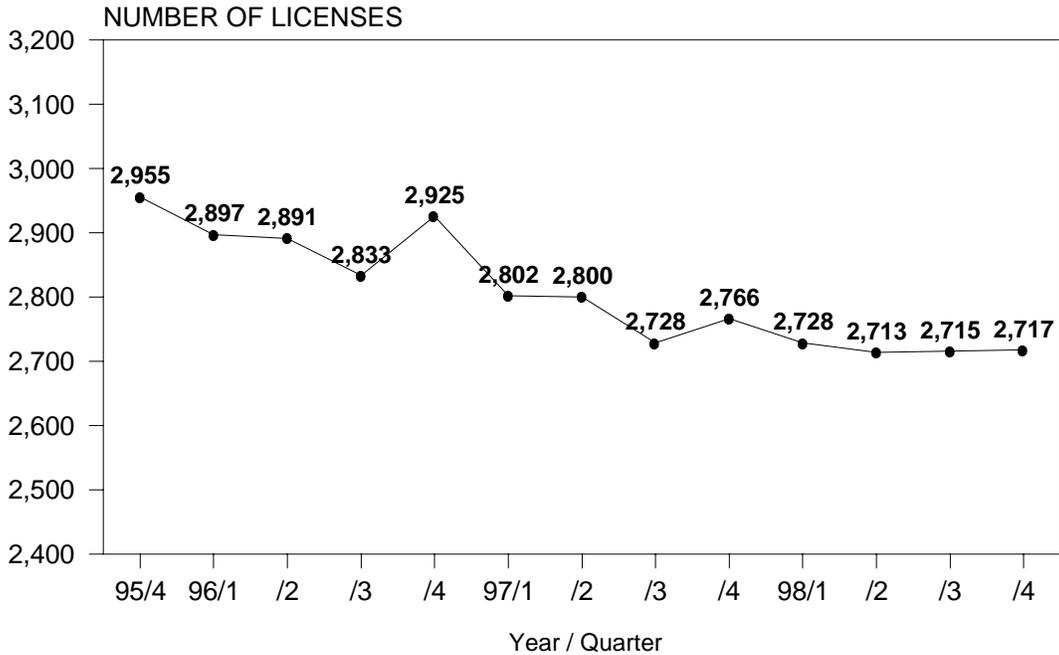
	<u>Bingo</u>	<u>Punchboards/ Pull Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund Raising Events</u>	<u>Total</u>
Gross Receipts	\$40,248,582	\$132,873,737	\$24,974,376	\$1,312,360	\$43,347	\$199,452,402
Prizes Paid	\$29,756,608	\$91,419,237	\$252,228	\$532,104	\$2,210	\$121,962,387
Net Receipts	<u>\$10,491,974</u>	<u>\$41,454,500</u>	<u>\$24,722,148</u>	<u>\$780,256</u>	<u>\$41,137</u>	<u>\$77,490,015</u>
Expenses	<u>\$7,767,293</u>	<u>\$30,297,314</u>	<u>\$18,042,142</u>	<u>\$142,688</u>	<u>\$20,782</u>	<u>\$56,270,219</u>
Net Income	<u><u>\$2,724,681</u></u>	<u><u>\$11,157,186</u></u>	<u><u>\$6,680,006</u></u>	<u><u>\$637,568</u></u>	<u><u>\$20,355</u></u>	<u><u>\$21,219,796</u></u>

**OPERATORS' SUMMARY
FOR THE TWELVE MONTHS ENDED DECEMBER 31, 1998**

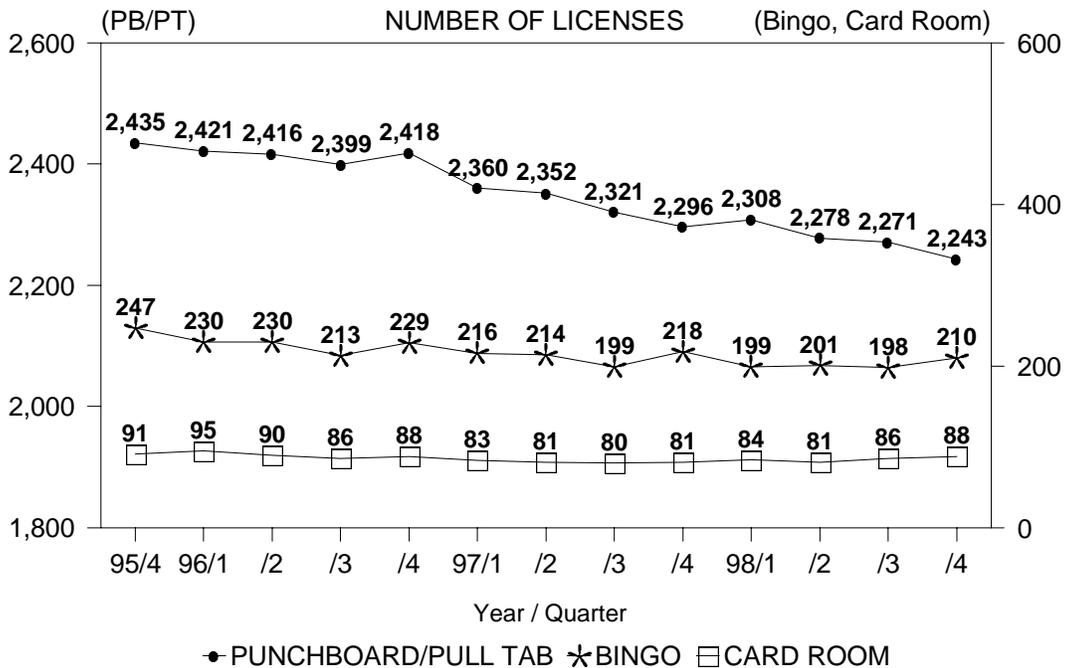
	<u>Bingo</u>	<u>Punchboards/ Pull Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund Raising Events</u>	<u>Total</u>
Gross Receipts	\$167,556,264	\$540,689,150	\$60,532,393	\$6,618,237	\$166,771	\$775,562,815
Prizes Paid	\$122,326,805	\$371,841,001	\$674,429	\$2,601,477	\$24,676	\$497,468,388
Net Receipts	<u>\$45,229,459</u>	<u>\$168,848,149</u>	<u>\$59,857,964</u>	<u>\$4,016,760</u>	<u>\$142,095</u>	<u>\$278,094,427</u>
Expenses	<u>\$31,973,568</u>	<u>\$122,615,680</u>	<u>\$45,163,672</u>	<u>\$728,671</u>	<u>\$68,440</u>	<u>\$200,550,031</u>
Net Income	<u><u>\$13,255,891</u></u>	<u><u>\$46,232,469</u></u>	<u><u>\$14,694,292</u></u>	<u><u>\$3,288,089</u></u>	<u><u>\$73,655</u></u>	<u><u>\$77,544,396</u></u>

GROWTH SUMMARY - REPORTING ACTIVITY FOR THE QUARTER ENDED DECEMBER 31, 1998

ALL GAMBLING ACTIVITIES

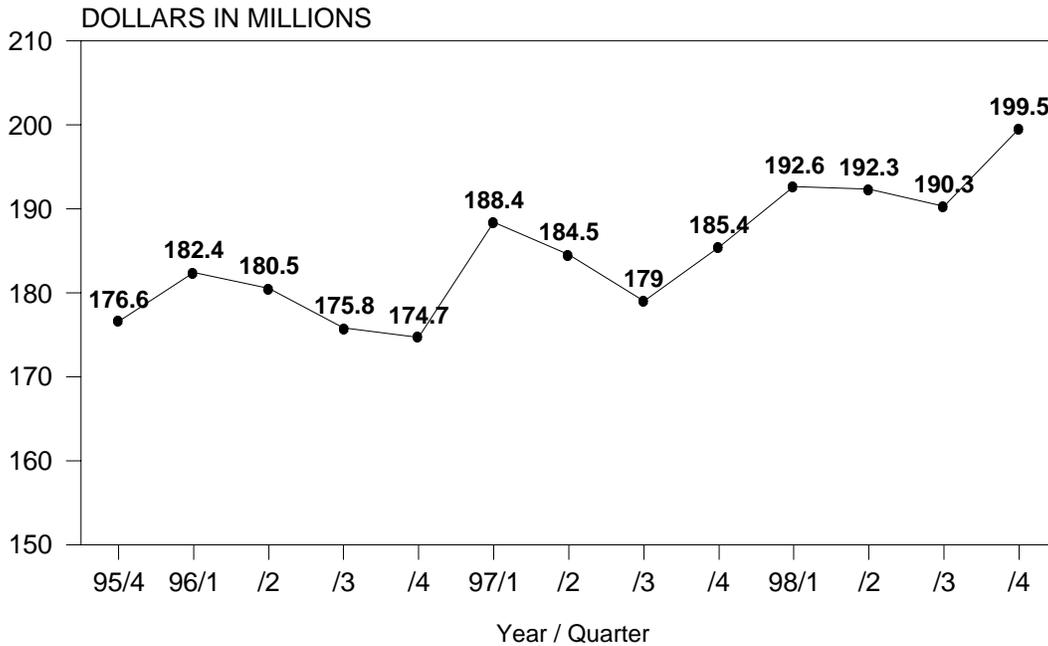


SELECTED ACTIVITIES

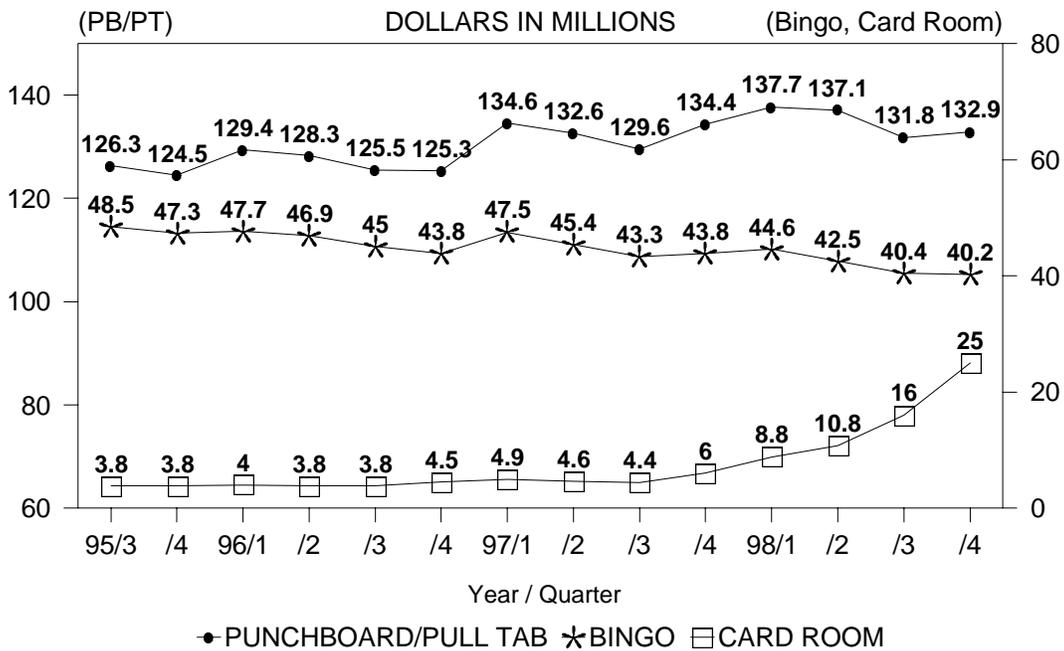


GROWTH SUMMARY - GROSS GAMBLING RECEIPTS FOR THE QUARTER ENDED DECEMBER 31, 1998

ALL GAMBLING ACTIVITIES



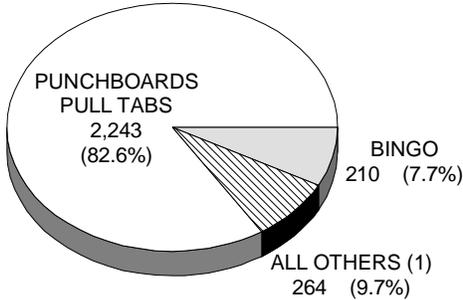
SELECTED ACTIVITIES



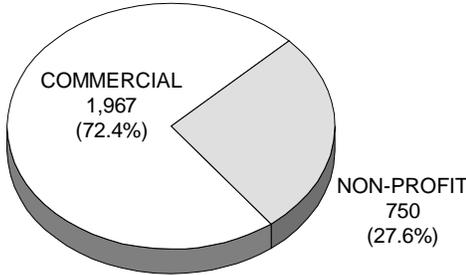
DISTRIBUTION OF GAMBLING ACTIVITY FOR QUARTER ENDED DECEMBER 31, 1998

NUMBER OF LICENSES REPORTING ACTIVITY - 2,717

By Type of Activity

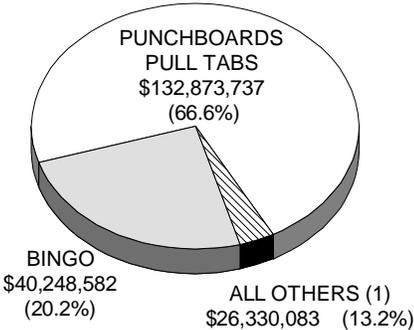


By Type of Licensee

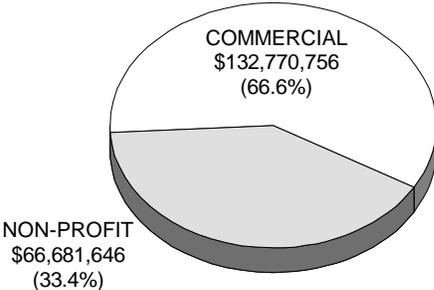


GROSS GAMBLING RECEIPTS REPORTED - \$199,452,402

By Type of Activity

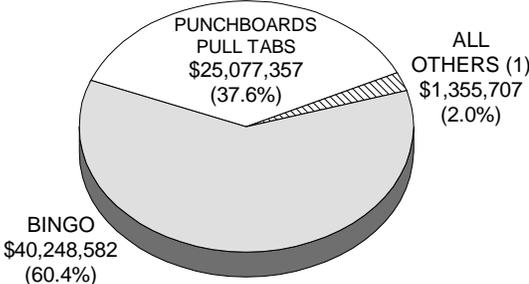


By Type of Licensee

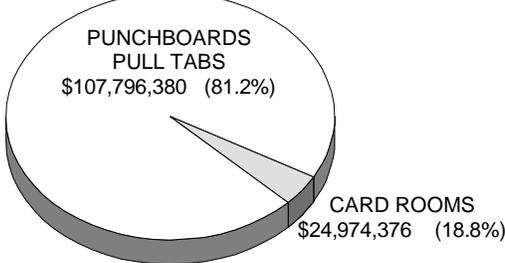


GROSS GAMBLING RECEIPTS BY LICENSEE

Non-Profit Licensees
Total - \$66,681,646

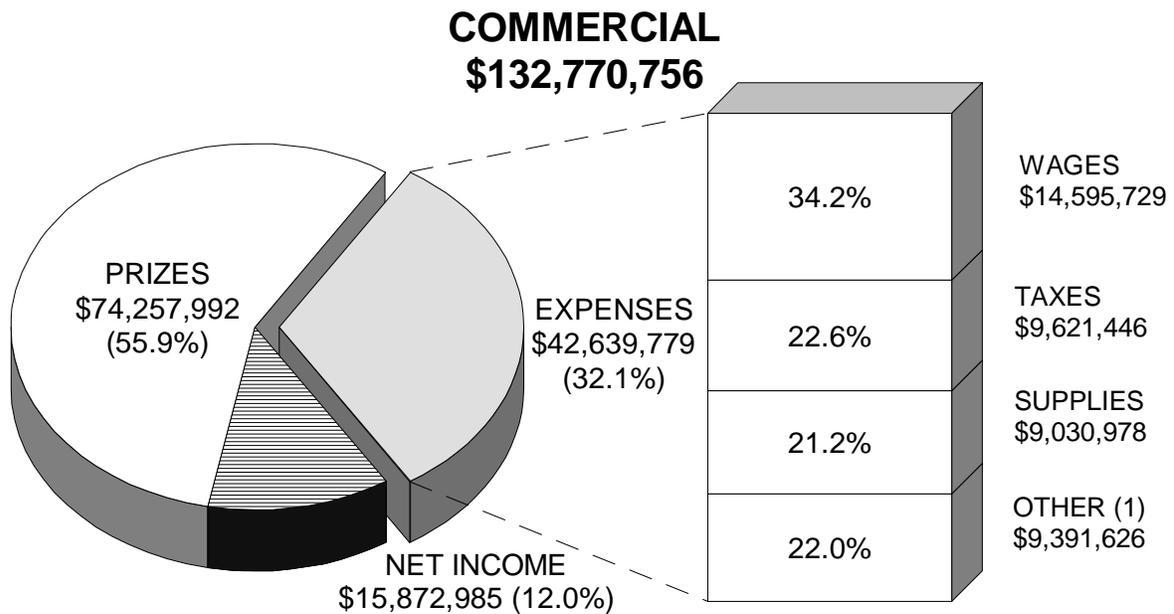
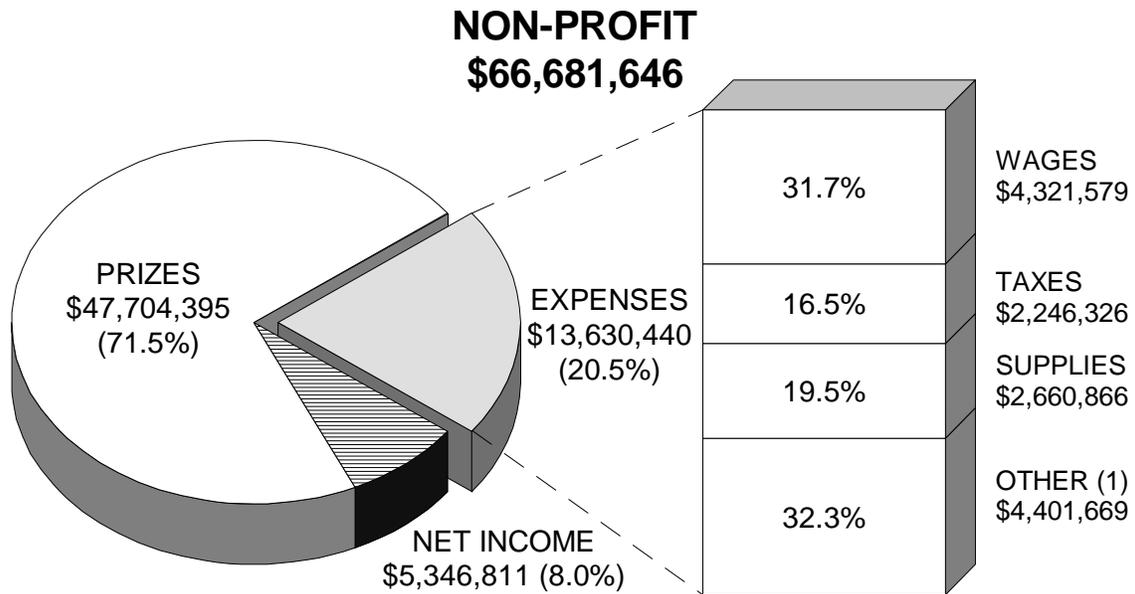


Commercial Licensees
Total - \$132,770,756



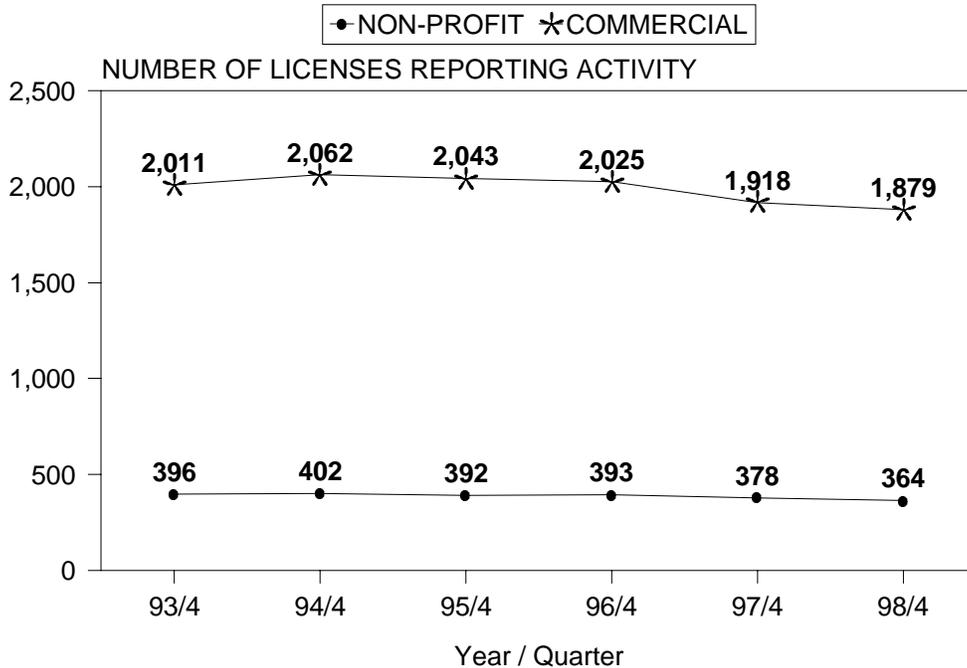
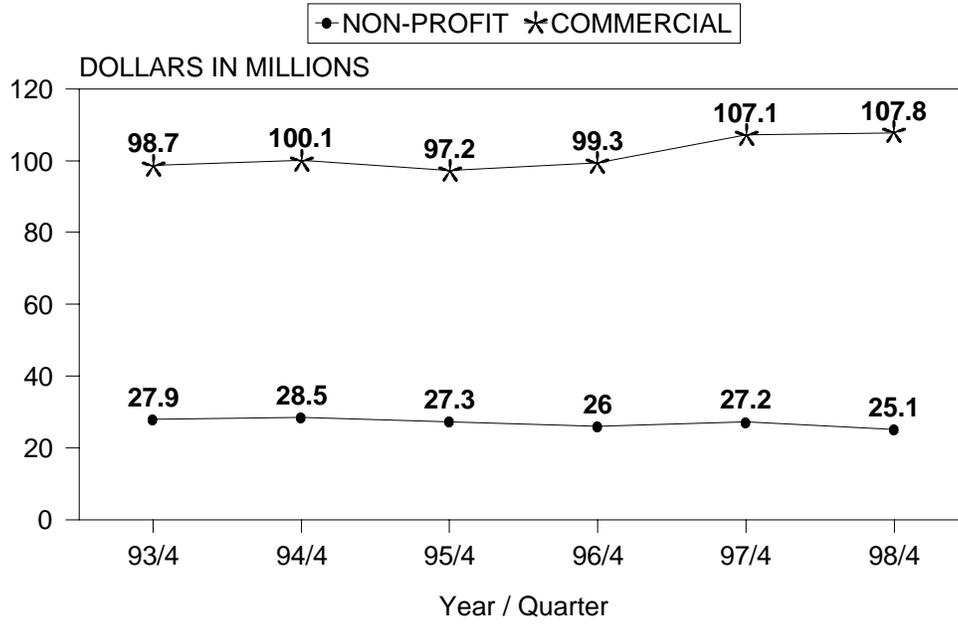
(1) "All others" include Fund Raising Events, Raffles, and Card Rooms.

DISTRIBUTION OF GROSS GAMBLING RECEIPTS FOR QUARTER ENDED DECEMBER 31, 1998

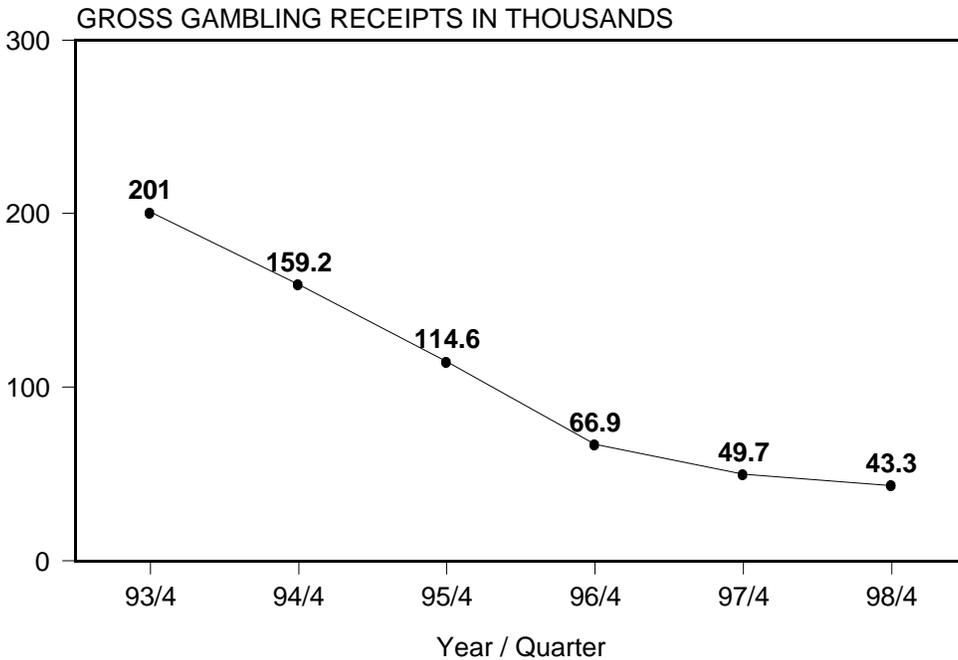
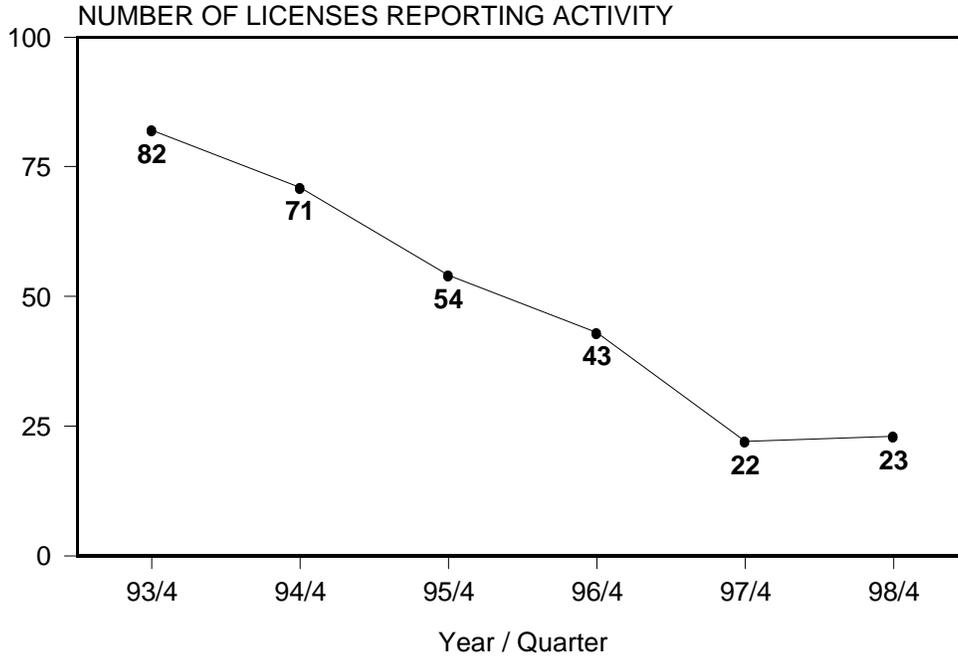


(1) Other expenses includes rent, depreciation, advertising, contract services, cash over/short, etc.

PUNCHBOARDS / PULL TABS GROWTH COMPARISON QUARTERS ENDED DECEMBER 31



FUND RAISING EVENTS GROWTH COMPARISON QUARTERS ENDED DECEMBER 31



BINGO

ACTIVITY REPORT STATISTICS

FOR THE QUARTER ENDED DECEMBER 31, 1998

	ANNUAL LICENSES		QUARTERLY LICENSES				TOTAL LICENSES			
	CLASS A - C		CLASS D - E		CLASS F - J		CLASS K - Q			
GROSS RECEIPTS	\$2,472,778	100.0 %	\$3,823,353	100.0 %	\$18,704,624	100.0 %	\$15,247,827	100.0 %	\$40,248,582	100.0 %
PRIZES PAID -CASH	1,922,694	77.8	2,955,284	77.3	13,964,337	74.7	10,688,994	70.1	29,531,309	73.3
-MERCHANDISE	35,347	1.4	3,313	0.1	83,208	0.4	103,431	0.7	225,299	0.6
NET RECEIPTS	\$514,737	20.8 %	\$864,756	22.6 %	\$4,657,079	24.9 %	\$4,455,402	29.2 %	\$10,491,974	26.1 %
DONATED PRIZES	3,942		0		100		0		4,042	
EXPENSES:										
WAGES	\$59,737	2.4 %	\$219,014	5.7 %	\$1,375,657	7.4 %	\$1,071,057	7.0 %	\$2,725,465	6.8 %
SUPPLIES	52,112	2.1	81,610	2.1	424,547	2.3	332,635	2.2	890,904	2.2
LICENSE FEE	16,055	0.6	21,942	0.6	66,546	0.4	45,820	0.3	150,363	0.4
TAXES -LOCAL	20,029	0.8	52,514	1.4	359,535	1.9	381,354	2.5	813,432	2.0
-STATE	5,157	0.2	25,734	0.7	112,376	0.6	98,539	0.6	241,806	0.6
-FEDERAL	3,283	0.1	19,488	0.5	103,305	0.6	93,697	0.6	219,773	0.5
BUILDING -RENT	39,115	1.6	15,962	0.4	228,835	1.2	136,553	0.9	420,465	1.0
-DEPREC.	0	0.0	8,880	0.2	69,932	0.4	89,983	0.6	168,795	0.4
EQUIPMENT -RENT/DEPREC.	9,241	0.4	3,810	0.1	228,381	1.2	355,569	2.3	597,001	1.5
UTILITIES/REPAIRS/MAINT.	22,102	0.9	50,215	1.3	180,675	1.0	177,179	1.2	430,171	1.1
ADVERTISING	7,405	0.3	14,873	0.4	116,749	0.6	129,661	0.9	268,688	0.7
CONTRACT SERVICES	5,832	0.2	11,241	0.3	93,546	0.5	112,310	0.7	222,929	0.6
OTHER	8,072	0.4	44,811	1.2	279,696	1.4	284,922	1.9	617,501	1.5
TOTAL EXPENSES	\$248,140	10.0 %	\$570,094	14.9 %	\$3,639,780	19.5 %	\$3,309,279	21.7 %	\$7,767,293	19.3 %
NET INCOME	\$266,597	10.8 %	\$294,662	7.7 %	\$1,017,299	5.4 %	\$1,146,123	7.5 %	\$2,724,681	6.8 %
AVERAGE NET INCOME	\$3,555		\$3,877		\$23,658		\$71,633		\$12,975	
NET INCOME FROM RETAIL SALES	\$29,118		\$37,377		(\$41,537)		(\$73,943)		(\$48,985)	
- FROM DRAWING SALES	\$0		\$565		\$6,534		\$0		\$7,099	
- FROM AMUSEMENT SALES	\$0		\$0		\$13,647		\$18,525		\$32,172	
TOTAL NUMBER OF SESSIONS	3,400		2,025		4,118		2,193		11,736	
TOTAL ATTENDANCE	128,576		118,424		484,762		362,772		1,094,534	
AVERAGE ATTENDANCE	38		58		118		165		93	
PER PLAYER STATISTICS:										
- GROSS	\$19.23		\$32.29		\$38.59		\$42.03		\$36.77	
- PRIZES	\$15.23		\$24.98		\$28.98		\$29.75		\$27.19	
- EXPENSES	\$1.93		\$4.81		\$7.51		\$9.12		\$7.10	
- NET INCOME	\$2.07		\$2.49		\$2.10		\$3.16		\$2.49	

BINGO

ACTIVITY REPORT STATISTICS

FOR THE QUARTER ENDED DECEMBER 31, 1998

	ANNUAL LICENSES	QUARTERLY LICENSES			TOTAL LICENSES
	CLASS A - C	CLASS D - E	CLASS F - J	CLASS K - Q	
NUMBER OF LICENSES:					
- REPORTING ACTIVITY*	75	76	43	16	210
- REPORTING NO ACTIVITY	6	1	0	0	7
- NOT REPORTING	5	0	1	0	6
	86	77	44	16	223
* PERCENT OF:					
- LICENSES	35.7%	36.2%	20.5%	7.6%	100.0%
- GROSS RECEIPTS	6.1%	9.5%	46.5%	37.9%	100.0%
- NET INCOME	9.8%	10.8%	37.3%	42.1%	100.0%

BINGO TOP TEN GROSS RECEIPTS

	GROSS RECEIPTS	PRIZES PAID	PO%	WAGES	OTHER EXPENSES	NET INCOME	** NI%	ATTENDANCE	PER PLAYER AVERAGES:		
									GROSS	EXPENSES	INCOME
1 Music Works Northwest/Renton [Imperials]	\$1,412,986	\$888,013	62.8%	\$96,676	\$218,788	\$209,509	14.8%	33,400	\$42.30	\$9.45	\$6.27
2 Seattle Jr. Hockey Assoc./Mountlake Terrace	1,330,122	958,111	72.0%	80,584	197,384	94,043	7.1%	27,258	48.80	10.20	3.45
3 Seattle Skating Club Inc./Edmonds	1,162,026	814,143	70.1%	78,172	188,400	81,311	7.0%	25,651	45.30	10.39	3.17
4 Northern Lights Drum & Bugle/Longview	1,153,743	783,640	67.9%	57,334	130,335	182,434	15.8%	19,590	58.89	9.58	9.31
5 Big Brothers/King Co./Burien	1,080,051	719,453	66.6%	80,217	140,933	139,448	12.9%	31,435	34.36	7.04	4.44
6 Northshore Youth Soccer Assoc./Snohomish	986,340	723,382	73.3%	82,191	134,680	46,087	4.7%	21,669	45.52	10.01	2.13
7 40 & 8 # 00099/Vancouver	977,620	659,774	67.5%	60,219	174,434	83,193	8.5%	19,761	49.47	11.87	4.21
8 Big Brothers & Sisters/Spokane Co.	972,611	654,841	67.3%	88,601	144,824	84,345	8.7%	29,590	32.87	7.89	2.85
9 Sno-King Amateur Hockey Assoc./Kirkland	857,560	634,844	74.0%	70,251	121,087	31,378	3.7%	20,667	41.49	9.26	1.52
10 Seattle Cascades Booster Club/Shoreline	846,890	674,701	79.7%	39,099	139,099	(6,009)	-0.7%	20,190	41.95	8.83	(0.30)
	\$10,779,949	\$7,510,902	69.7%	\$733,344	\$1,589,964	\$945,739	8.8%	249,211	\$43.26	\$9.32	\$3.79

TOP TEN, AS A PERCENT
OF BINGO TOTALS → 4.8%
of licenses 26.8% 25.2% 26.9% 31.5% 34.7% 22.8%

** Please Note: Net Income does not reflect Net Return for compliance purposes.

**PUNCHBOARD/PULL TAB
ACTIVITY REPORT STATISTICS
FOR THE QUARTER ENDED DECEMBER 31, 1998**

	<u>COMMERCIAL LICENSES</u>		<u>NON-PROFIT LICENSES</u>		<u>TOTAL LICENSES</u>	
PUNCHBOARDS:						
GROSS RECEIPTS	\$1,593,956	100.0 %	\$117,238	100.0 %	\$1,711,194	100.0 %
PRIZES -CASH	600,503	37.7	63,032	53.8	663,535	38.8
-MERCHANDISE	342,117	21.5	16,513	14.1	358,630	21.0
PUNCHBOARD NET RECEIPTS	<u>\$651,336</u>	<u>40.8 %</u>	<u>\$37,693</u>	<u>32.1 %</u>	<u>\$689,029</u>	<u>40.2 %</u>
PULL TABS:						
GROSS RECEIPTS	\$106,202,424	100.0 %	\$24,960,119	100.0 %	\$131,162,543	100.0 %
PRIZES -CASH	72,506,751	68.3	17,159,168	68.7	89,665,919	68.4
-MERCHANDISE	556,393	0.5	174,760	0.7	731,153	0.6
PULL TAB NET RECEIPTS	<u>\$33,139,280</u>	<u>31.2 %</u>	<u>\$7,626,191</u>	<u>30.6 %</u>	<u>\$40,765,471</u>	<u>31.0 %</u>
COMBINED TOTALS:						
GROSS RECEIPTS	\$107,796,380	100.0 %	\$25,077,357	100.0 %	\$132,873,737	100.0 %
PRIZES -CASH	73,107,254	67.8	17,222,200	68.7	90,329,454	68.0
-MERCHANDISE	898,510	0.8	191,273	0.8	1,089,783	0.8
TOTAL NET RECEIPTS	<u>\$33,790,616</u>	<u>31.4 %</u>	<u>\$7,663,884</u>	<u>30.5 %</u>	<u>\$41,454,500</u>	<u>31.2 %</u>
EXPENSES:						
WAGES	\$5,420,768	5.0 %	\$1,590,268	6.3 %	\$7,011,036	5.3 %
SUPPLIES	8,499,698	7.9	1,715,771	6.8	10,215,469	7.7
LICENSE FEE	1,025,564	1.0	226,216	0.9	1,251,780	0.9
TAX -LOCAL	3,874,141	3.6	641,529	2.6	4,515,670	3.4
-STATE	840,553	0.8	185,384	0.7	1,025,937	0.8
-FEDERAL	638,826	0.6	127,100	0.5	765,926	0.6
EQUIPMENT	211,047	0.2	74,911	0.3	285,958	0.2
GAME COUNTING SERVICE	259,818	0.2	11,014	0.0	270,832	0.2
CONTRACT SERVICES	(1)	0.0	108,129	0.4	108,129	0.1
OVER/SHORT & OTHER EXPENSES	1,432,250	1.3	221,481	0.9	1,653,731	1.2
OCCUPANCY	2,394,972	2.2	689,759	2.8	3,084,731	2.3
ADVERTISING	(1)	0.0	108,115	0.4	108,115	0.1
TOTAL EXPENSES	<u>\$24,597,637</u>	<u>22.8 %</u>	<u>\$5,699,677</u>	<u>22.6 %</u>	<u>\$30,297,314</u>	<u>22.8 %</u>
NET INCOME	<u>\$9,192,979</u>	<u>8.6 %</u>	<u>\$1,964,207</u>	<u>7.9 %</u>	<u>\$11,157,186</u>	<u>8.4 %</u>
AVERAGE NET INCOME	\$4,892		\$5,396		\$4,974	

(1) Included in other expenses.

**PUNCHBOARD/PULL TAB
ACTIVITY REPORT STATISTICS
FOR THE QUARTER ENDED DECEMBER 31, 1998**

	<u>COMMERCIAL LICENSES</u>	<u>NON-PROFIT LICENSES</u>	<u>TOTAL LICENSES</u>
NUMBER OF LICENSES:			
- REPORTING ACTIVITY**	1,879	364	2,243
- REPORTING NO ACTIVITY	36	4	40
- NOT REPORTING	47	5	52
TOTAL	<u>1,962</u>	<u>373</u>	<u>2,335</u>
 ** PERCENT OF:			
- LICENSES	83.8%	16.2%	100.0%
- GROSS RECEIPTS	81.1%	18.9%	100.0%
- NET INCOME	82.4%	17.6%	100.0%

TOP TEN PUNCHBOARD/PULL TAB GROSS RECEIPTS

	<u>GROSS RECEIPTS</u>	<u>PRIZES PAID</u>	<u>PO%</u>	<u>WAGES</u>	<u>OTHER EXPENSES</u>	<u>NET INCOME</u>	<u>NI%</u>
1 Royal Casino/Snohomish Co.	\$1,192,058	\$877,394	73.6%	\$45,538	\$195,115	\$74,011	6.2%
2 * Music Works Northwest/Renton [Imperials]	833,777	602,725	72.3%	57,130	112,473	61,449	7.4%
3 * Seattle Junior Hockey/Mountlake Terrace	820,831	591,025	72.0%	49,383	114,534	65,889	8.0%
4 Evergreen Lanes Restaurant/Everett	784,996	572,019	72.9%	56,907	96,832	59,238	7.5%
5 * Seattle Skating Club/Edmonds	767,203	570,940	74.4%	26,761	96,356	73,146	9.5%
6 Paradise Village Bowl Restaurant/Pierce Co.	720,740	535,714	74.3%	25,653	93,125	66,248	9.2%
7 * Northwest Amateur Hockey/Everett	651,649	484,427	74.3%	30,281	116,677	20,264	3.1%
8 Roxbury Restaurant/King Co.	586,742	442,498	75.4%	35,205	92,838	16,201	2.8%
9 Sundowner Restaurant & Lounge/Seattle	558,466	380,917	68.2%	25,476	109,791	42,282	7.6%
10 Drift On Inn Restaurant/Shoreline	<u>511,174</u>	<u>356,386</u>	<u>69.7%</u>	<u>15,869</u>	<u>86,628</u>	<u>52,291</u>	<u>10.2%</u>
	<u>\$7,427,636</u>	<u>\$5,414,045</u>	<u>72.9%</u>	<u>\$368,203</u>	<u>\$1,114,369</u>	<u>\$531,019</u>	<u>7.1%</u>
TOP TEN, AS A PERCENT OF PB/PT TOTALS	→ 0.4%	→ 5.6%		→ 5.3%	→ 4.8%	→ 4.8%	
		<u>of licenses</u>					

* Non-Profit Licensee

**CARD ROOM
ACTIVITY REPORT STATISTICS
FOR THE QUARTER ENDED DECEMBER 31, 1998**

	<u>COMMERCIAL LICENSES</u>		<u>NON-PROFIT LICENSES</u>		<u>TOTAL LICENSES</u>	
GROSS RECEIPTS	\$24,974,376	100.0 %	\$0	100.0 %	\$24,974,376	100.0 %
PRIZES (1) -CASH	250,684	1.0	0	0.0	250,684	1.0
-MERCHANDISE	<u>1,544</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>1,544</u>	<u>0.0</u>
NET RECEIPTS	\$24,722,148	99.0 %	\$0	100.0 %	\$24,722,148	99.0 %
EXPENSES:						
WAGES -MANAGERS	\$1,853,275	7.4 %	\$0	0.0 %	\$1,853,275	7.4 %
-PAN DEALERS	0	0.0	0	0.0	0	0.0
-EMPLOYEES	7,321,686	29.3	0	0.0	7,321,686	29.3
SUPPLIES	531,280	2.1	0	0.0	531,280	2.1
LICENSE FEE	152,327	0.6	0	0.0	152,327	0.6
TAX -LOCAL	2,744,040	11.0	0	0.0	2,744,040	11.0
-STATE	717,864	2.9	0	0.0	717,864	2.9
-FEDERAL	806,022	3.2	0	0.0	806,022	3.2
OCCUPANCY	970,213	3.9	0	0.0	970,213	3.9
EQUIPMENT	557,434	2.2	0	0.0	557,434	2.2
ADVERTISING	1,704,604	6.8	0	0.0	1,704,604	6.8
CONTRACT SERVICES	192,652	0.8	0	0.0	192,652	0.8
OTHER	<u>490,745</u>	<u>2.0</u>	<u>0</u>	<u>0.0</u>	<u>490,745</u>	<u>2.0</u>
TOTAL EXPENSES	<u>\$18,042,142</u>	<u>72.2 %</u>	<u>\$0</u>	<u>0.0 %</u>	<u>\$18,042,142</u>	<u>72.2 %</u>
NET INCOME:	<u>\$6,680,006</u>	<u>26.8 %</u>	<u>\$0</u>	<u>100.0 %</u>	<u>\$6,680,006</u>	<u>26.8 %</u>
AVERAGE NET INCOME	\$75,909		\$0		\$75,909	

(1) Includes prizes awarded during card tournaments.

**CARD ROOM
ACTIVITY REPORT STATISTICS
FOR THE QUARTER ENDED DECEMBER 31, 1998**

	COMMERCIAL LICENSES	NON-PROFIT LICENSES	TOTAL LICENSES
NUMBER OF LICENSES: (1)			
- REPORTING ACTIVITY**	88	0	88
- REPORTING NO ACTIVITY	29	1	30
- NOT REPORTING	7	0	7
TOTAL	124	1	125

** PERCENT OF:

- LICENSES	100.0%	0.0%	100.0%
- GROSS RECEIPTS	100.0%	0.0%	100.0%
- NET INCOME	100.0%	0.0%	100.0%

(1) Includes only those card rooms licensed to collect fees:

- Class A and Class B for Non-Profit licenses
- Class B and Class E for Commercial Stimulant licenses

TOP TEN CARD ROOM GROSS RECEIPTS

	GROSS RECEIPTS	PRIZES PAID	NET RECEIPTS	WAGES	OTHER EXPENSES	NET INCOME	NI%	
1	Freddie's Club/Renton	\$3,227,476	\$0	\$3,227,476	\$564,597	\$1,160,541	\$1,502,338	46.5%
2	Drift On Inn Restaurant/King Co.	2,035,413	0	2,035,413	419,687	602,088	1,013,638	49.8%
3	Riverside Inn Restaurant/Tukwila	2,002,564	0	2,002,564	1,038,215	662,978	301,371	15.0%
4	Royal Casino/Snohomish Co.	1,650,992	0	1,650,992	790,990	431,574	428,428	25.9%
5	New Phoenix/La Center	1,636,818	0	1,636,818	355,618	572,095	709,105	43.3%
6	Skyway Park Bowl Restaurant/King Co.	1,250,473	0	1,250,473	465,623	341,692	443,158	35.4%
7	Scrapbook Restaurant/Spokane	979,210	0	979,210	355,018	492,829	131,363	13.4%
8	Freddie's Club Casino/Auburn	943,523	0	943,523	341,466	697,551	(95,494)	-10.1%
9	Players & Spectators/Spokane Co.	931,304	0	931,304	517,908	276,397	136,999	14.7%
10	Aces Sports Bar & Casino/Spokane Co.	796,184	0	796,184	219,204	221,789	355,191	44.6%
		\$15,453,957	\$0	\$15,453,957	\$5,068,326	\$5,459,534	\$4,926,097	31.9%

TOP TEN, AS A PERCENT OF
CARD ROOM TOTALS → 11.4%
of licenses

61.9% 0.0% 62.5% 55.2% 61.6% 73.7%

RAFFLES
ACTIVITY REPORT STATISTICS
FOR THE QUARTER ENDED DECEMBER 31, 1998

GROSS RECEIPTS	\$1,312,360	100.0 %
PRIZES PAID	<u>532,104</u>	<u>40.5</u>
NET RECEIPTS	\$780,256	59.5 %
DONATED PRIZES	\$190,154	
EXPENSES:		
WAGES	\$5,846	0.4 %
SUPPLIES	51,764	3.9
LICENSE FEE	28,387	2.2
TAXES - LOCAL	12,720	1.0
TAXES - STATE	2,668	0.2
TAXES - FEDERAL	214	0.0
OCCUPANCY:		
BUILDING	1,823	0.1
UTILITIES	1,966	0.1
OTHER	109	0.0
RENTAL INCOME/DONATED USE	0	0.0
EQUIPMENT	1,109	0.1
ADVERTISING	14,694	1.1
CASH(OVER)/SHORT	2,090	0.2
CONTRACT SERVICES	3,056	0.2
OTHER	<u>16,242</u>	<u>1.2</u>
TOTAL EXPENSES	<u>\$142,688</u>	<u>10.9 %</u>
NET INCOME	<u>\$637,568</u>	<u>48.6 %</u>
AVERAGE NET INCOME	\$4,167	
NUMBER OF LICENSES:		
- REPORTING ACTIVITY	153	
- REPORTING NO ACTIVITY	35	
- NOT REPORTING	<u>2</u>	
TOTAL	190	

**FUND RAISING EVENT
ACTIVITY REPORT STATISTICS
FOR THE QUARTER ENDED DECEMBER 31, 1998**

RECEIPTS FROM GAMES:

BLACK JACK	\$18,509	47.2 %
CHUCK-A-LUCK	3,854	9.8
4-5-6	2,957	7.5
BEAT THE DEALER	1,411	3.6
WHEEL OF FORTUNE	870	2.2
CRAPS	5,312	13.5
BEAT MY SHAKE	1,119	2.9
ROULETTE	820	2.1
HORSE RACE	1,094	2.8
OTHER	<u>3,294</u>	<u>8.4</u>

TOTAL RECEIPTS FROM GAMES \$39,240 *100.0 %*

	<u>GROSS RECEIPTS</u>	<u>PRIZES</u>	<u>NET RECEIPTS</u>
BINGO, RAFFLES, LOTTERIES, AND DRAWINGS	\$959	\$479	\$480
PULL TABS	<u>3,148</u>	<u>1,731</u>	<u>1,417</u>
	<u>\$4,107</u>	<u>\$2,210</u>	<u>\$1,897</u>

TOTAL EVENT NET RECEIPTS \$41,137

DRAWINGS FOR EXCESS OVER \$10,000 0

TOTAL ADJUSTED NET RECEIPTS \$41,137

EXPENSES:

LICENSE FEE	\$8,867	21.6 %
SUPPLIES	2,427	5.9
TAXES		
- LOCAL	684	1.7
- STATE	156	0.4
- FEDERAL	860	2.1
BUILDING - RENT	1,675	4.1
EQUIPMENT - RENT/DEPRECIATION	2,976	7.2
UTILITIES	260	0.6
ADVERTISING	1,040	2.5
CONTRACT SERVICES	980	2.4
(OVER)/SHORT	(99)	(0.2)
OTHER	<u>956</u>	<u>2.3</u>

TOTAL EXPENSES \$20,782 *50.6 %*

NET INCOME \$20,355 *49.4 %*

AVERAGE NET INCOME PER EVENT \$885

NUMBER OF LICENSES

- REPORTING ACTIVITY	23
- REPORTING NO ACTIVITY	0
- NOT REPORTING	<u>0</u>

TOTAL 23

MANUFACTURERS - STATISTICS FOR THE QUARTER ENDED DECEMBER 31, 1998

	GROSS SALES TO DISTRIBUTORS		QUANTITY	AVERAGE COST PER UNIT
PUNCHBOARDS	\$92,534	1.1 %	12,761	\$7.25
PULL TABS	7,463,718	89.2	351,243	\$21.25
DISPENSING DEVICES	96,767	1.2	122	\$793.17
FISHBOWLS	2,869	0.0	89	\$32.24
OTHER	711,590	8.5		
TOTAL SALES (1)	\$8,367,478	100.0 %		

NUMBER OF LICENSES:

- REPORTING ACTIVITY	26
- REPORTING NO ACTIVITY	6
TOTAL	32

DISTRIBUTORS - STATISTICS FOR THE QUARTER ENDED DECEMBER 31, 1998

	GROSS SALES TO OPERATORS		QUANTITY	AVERAGE COST PER UNIT
PUNCHBOARDS	\$165,572	1.3 %	13,570	\$12.20
PULL TABS	9,687,696	78.9	363,737	\$26.63
DISPENSING DEVICES	158,887	1.3	153	\$1,038.48
FISHBOWLS	33,293	0.3	768	\$43.35
OTHER	2,236,806	18.2		
TOTAL SALES (2)	\$12,282,254	100.0 %		

NUMBER OF LICENSES:

- REPORTING ACTIVITY	37
- REPORTING NO ACTIVITY	6
TOTAL	43

Footnotes:

(1) Out-of-state manufacturers account for \$7,869,925 (94.1%) of total gross sales to distributors.

Manufacturer sales of \$2,395,347 to operators are excluded.

(2) Sales of \$459,864 to other distributors are excluded.

**COMBINED STATISTICS BY COUNTY
FOR THE QUARTER ENDED DECEMBER 31, 1998**

<u>COUNTY</u>	<u>NUMBER OF LICENSES*</u>	<u>GROSS RECEIPTS</u>	<u>PRIZES PAID</u>	<u>NET RECEIPTS</u>	<u>EXPENSES</u>	<u>NET INCOME</u>
ADAMS	13	\$224,142	\$155,113	\$69,029	\$54,355	\$14,674
ASOTIN	12	458,085	309,750	148,335	110,203	38,132
BENTON	63	4,431,158	2,342,680	2,088,478	1,281,052	807,426
CHELAN	50	2,020,824	1,399,854	620,970	438,252	182,718
CLALLAM	51	1,689,494	1,197,875	491,619	275,747	215,872
CLARK	101	11,935,409	6,350,548	5,584,861	4,196,998	1,387,863
COLUMBIA	6	97,318	72,661	24,657	15,954	8,703
COWLITZ	77	6,222,029	3,941,793	2,280,236	1,573,053	707,183
DOUGLAS	15	843,011	361,682	481,329	319,381	161,948
FERRY	7	152,171	98,264	53,907	31,238	22,669
FRANKLIN	26	1,711,622	1,215,057	496,565	380,430	116,135
GARFIELD	2	23,370	16,268	7,102	2,673	4,429
GRANT	72	2,660,666	1,695,901	964,765	637,389	327,376
GRAYS HARBOR	107	3,970,682	2,714,506	1,256,176	847,666	408,510
ISLAND	29	1,300,968	916,581	384,387	241,174	143,213
JEFFERSON	19	394,491	262,549	131,942	71,400	60,542
KING	499	54,941,254	29,331,895	25,609,359	18,482,394	7,126,965
KITSAP	102	5,839,180	3,881,430	1,957,750	1,329,668	628,082
KITTITAS	41	976,087	647,450	328,637	221,177	107,460
KLICKITAT	16	417,981	283,679	134,302	77,006	57,296
LEWIS	66	2,350,533	1,606,589	743,944	541,319	202,625
LINCOLN	11	101,608	66,474	35,134	18,423	16,711
MASON	42	1,497,811	1,023,243	474,568	315,542	159,026
OKANOGAN	40	1,064,741	685,594	379,147	231,009	148,138
PACIFIC	51	1,882,100	1,311,021	571,079	390,717	180,362
PEND OREILLE	14	155,563	100,938	54,625	26,412	28,213
PIERCE	314	23,093,480	15,842,133	7,251,347	5,122,724	2,128,623
SAN JUAN	11	280,657	187,731	92,926	50,824	42,102
SKAGIT	67	2,972,811	2,038,562	934,249	691,410	242,839
SKAMANIA	5	228,601	161,722	66,879	36,649	30,230
SNOHOMISH	231	24,068,013	15,219,026	8,848,987	6,519,187	2,329,800
SPOKANE	211	15,424,865	8,331,855	7,093,010	5,784,174	1,308,836
STEVENS	37	497,262	330,027	167,235	96,462	70,773
THURSTON	75	5,074,581	3,434,223	1,640,358	1,094,873	545,485
WAHKIAKUM	4	50,645	33,741	16,904	7,811	9,093
WALLA WALLA	32	1,534,677	1,070,174	464,503	327,308	137,195
WHATCOM	81	10,349,879	7,317,457	3,032,422	2,529,790	502,632
WHITMAN	13	145,615	91,732	53,883	37,234	16,649
YAKIMA	104	8,369,018	5,914,609	2,454,409	1,861,141	593,268
TOTAL	<u>2,717</u>	<u>\$199,452,402</u>	<u>\$121,962,387</u>	<u>\$77,490,015</u>	<u>\$56,270,219</u>	<u>\$21,219,796</u>

* Only includes licenses reporting activity.

BINGO STATISTICS BY COUNTY FOR THE QUARTER ENDED DECEMBER 31, 1998

<u>COUNTY</u>	<u>NUMBER OF LICENSES*</u>	<u>GROSS RECEIPTS</u>	<u>PRIZES PAID</u>	<u>NET RECEIPTS</u>	<u>EXPENSES</u>	<u>NET INCOME</u>
ADAMS	2	\$3,887	\$2,756	\$1,131	\$97	\$1,034
ASOTIN	1	51,726	38,608	13,118	11,484	1,634
BENTON	3	1,078,803	788,271	290,532	236,210	54,322
CHELAN	5	318,655	248,158	70,497	48,596	21,901
CLALLAM	10	537,517	435,851	101,666	48,870	52,796
CLARK	6	3,079,863	2,216,049	863,814	644,506	219,308
COLUMBIA	1	23,390	20,879	2,511	2,967	(456)
COWLITZ	6	1,941,363	1,349,482	591,881	318,309	273,572
DOUGLAS	1	20,313	19,440	873	542	331
FERRY	0	0	0	0	0	0
FRANKLIN	2	615,053	443,178	171,875	127,843	44,032
GARFIELD	0	0	0	0	0	0
GRANT	12	592,009	443,517	148,492	64,567	83,925
GRAYS HARBOR	11	762,866	601,440	161,426	85,593	75,833
ISLAND	4	125,785	101,637	24,148	13,394	10,754
JEFFERSON	4	108,689	78,825	29,864	10,205	19,659
KING	27	9,251,370	6,801,329	2,450,041	1,886,694	563,347
KITSAP	16	1,419,938	1,027,597	392,341	293,475	98,866
KITTITAS	4	107,602	88,737	18,865	23,152	(4,287)
KLICKITAT	0	0	0	0	0	0
LEWIS	4	364,339	278,784	85,555	59,078	26,477
LINCOLN	0	0	0	0	0	0
MASON	2	102,533	87,329	15,204	11,732	3,472
OKANOGAN	4	199,745	141,885	57,860	20,567	37,293
PACIFIC	7	439,647	348,230	91,417	72,628	18,789
PEND OREILLE	0	0	0	0	0	0
PIERCE	19	4,109,941	3,089,673	1,020,268	729,418	290,850
SAN JUAN	1	26,809	20,705	6,104	1,742	4,362
SKAGIT	4	101,277	71,189	30,088	26,361	3,727
SKAMANIA	0	0	0	0	0	0
SNOHOMISH	14	4,819,578	3,494,928	1,324,650	1,028,292	296,358
SPOKANE	13	3,732,680	2,761,577	971,103	742,999	228,104
STEVENS	3	83,322	65,304	18,018	7,008	11,010
THURSTON	4	318,712	224,847	93,865	59,046	34,819
WAHKIAKUM	1	7,349	5,019	2,330	528	1,802
WALLA WALLA	3	558,819	391,308	167,511	104,746	62,765
WHATCOM	8	2,496,850	1,795,251	701,599	587,267	114,332
WHITMAN	0	0	0	0	0	0
YAKIMA	8	2,848,152	2,274,825	573,327	499,377	73,950
TOTAL	210	\$40,248,582	\$29,756,608	\$10,491,974	\$7,767,293	\$2,724,681

* Only includes licenses reporting activity.

**PUNCHBOARD / PULL TAB STATISTICS BY COUNTY
FOR THE QUARTER ENDED DECEMBER 31, 1998**

<u>COUNTY</u>	<u>NUMBER OF LICENSES*</u>	<u>GROSS RECEIPTS</u>	<u>PRIZES PAID</u>	<u>NET RECEIPTS</u>	<u>EXPENSES</u>	<u>NET INCOME</u>
ADAMS	11	\$220,255	\$152,357	\$67,898	\$54,258	\$13,640
ASOTIN	10	401,481	269,692	131,789	97,088	34,701
BENTON	53	2,287,084	1,507,026	780,058	583,653	196,405
CHELAN	41	1,687,517	1,139,496	548,021	386,052	161,969
CLALLAM	38	1,147,980	761,619	386,361	224,771	161,590
CLARK	88	6,049,669	4,115,329	1,934,340	1,420,651	513,689
COLUMBIA	4	73,480	51,415	22,065	12,917	9,148
COWLITZ	62	3,758,879	2,570,872	1,188,007	851,690	336,317
DOUGLAS	11	513,748	341,682	172,066	130,275	41,791
FERRY	7	152,171	98,264	53,907	31,238	22,669
FRANKLIN	21	1,045,767	748,749	297,018	249,980	47,038
GARFIELD	2	23,370	16,268	7,102	2,673	4,429
GRANT	47	1,845,135	1,245,071	600,064	440,564	159,500
GRAYS HARBOR	91	3,185,640	2,106,020	1,079,620	755,947	323,673
ISLAND	23	1,154,863	800,444	354,419	221,539	132,880
JEFFERSON	13	278,070	183,589	94,481	57,933	36,548
KING	405	32,063,221	22,287,699	9,775,522	7,322,249	2,453,273
KITSAP	76	4,244,653	2,845,103	1,399,550	918,685	480,865
KITTITAS	32	856,724	557,319	299,405	195,681	103,724
KLICKITAT	14	412,002	283,179	128,823	73,821	55,002
LEWIS	58	1,969,813	1,321,716	648,097	480,569	167,528
LINCOLN	11	101,608	66,474	35,134	18,423	16,711
MASON	38	1,392,793	935,814	456,979	291,239	165,740
OKANOGAN	32	856,291	541,111	315,180	208,964	106,216
PACIFIC	40	1,430,579	958,067	472,512	317,518	154,994
PEND OREILLE	14	155,563	100,938	54,625	26,412	28,213
PIERCE	272	18,536,920	12,723,719	5,813,201	4,184,599	1,628,602
SAN JUAN	10	253,848	167,026	86,822	49,082	37,740
SKAGIT	60	2,765,553	1,911,392	854,161	619,681	234,480
SKAMANIA	5	228,601	161,722	66,879	36,649	30,230
SNOHOMISH	191	16,807,551	11,590,897	5,216,654	3,846,486	1,370,168
SPOKANE	177	7,924,449	5,478,085	2,446,364	1,972,063	474,301
STEVENS	30	409,242	263,796	145,446	89,248	56,198
THURSTON	66	4,673,472	3,190,212	1,483,260	1,006,615	476,645
WAHKIAKUM	3	43,296	28,722	14,574	7,283	7,291
WALLA WALLA	25	952,445	657,990	294,455	215,214	79,241
WHATCOM	69	7,529,970	5,522,183	2,007,787	1,663,494	344,293
WHITMAN	10	141,936	91,702	50,234	34,192	16,042
YAKIMA	83	5,298,098	3,626,478	1,671,620	1,197,918	473,702
TOTAL	2,243	\$132,873,737	\$91,419,237	\$41,454,500	\$30,297,314	\$11,157,186

*Only includes licenses reporting activity.

CARD ROOM STATISTICS BY COUNTY FOR THE QUARTER ENDED DECEMBER 31, 1998

<u>COUNTY</u>	<u>NUMBER OF LICENSES*</u>	<u>GROSS RECEIPTS</u>	<u>PRIZES PAID</u>	<u>NET RECEIPTS</u>	<u>EXPENSES</u>	<u>NET INCOME</u>
ADAMS	0	\$0	\$0	\$0	\$0	\$0
ASOTIN	0	0	0	0	0	0
BENTON	4	945,442	17,767	927,675	450,071	477,604
CHELAN	0	0	0	0	0	0
CLALLAM	1	3,504	0	3,504	1,922	1,582
CLARK	3	2,787,519	12,597	2,774,922	2,127,686	647,236
COLUMBIA	0	0	0	0	0	0
COWLITZ	2	469,104	0	469,104	397,583	71,521
DOUGLAS	2	308,040	0	308,040	188,398	119,642
FERRY	0	0	0	0	0	0
FRANKLIN	0	0	0	0	0	0
GARFIELD	0	0	0	0	0	0
GRANT	2	203,997	0	203,997	129,721	74,276
GRAYS HARBOR	1	6,553	0	6,553	4,501	2,052
ISLAND	1	8,792	0	8,792	4,980	3,812
JEFFERSON	1	7,232	0	7,232	3,159	4,073
KING	25	13,235,167	92,294	13,142,873	9,225,099	3,917,774
KITSAP	4	166,718	2,695	164,023	115,876	48,147
KITTITAS	1	7,357	0	7,357	1,900	5,457
KLICKITAT	1	4,050	0	4,050	2,646	1,404
LEWIS	0	0	0	0	0	0
LINCOLN	0	0	0	0	0	0
MASON	1	2,382	0	2,382	12,518	(10,136)
OKANOGAN	2	1,863	0	1,863	1,244	619
PACIFIC	0	0	0	0	0	0
PEND OREILLE	0	0	0	0	0	0
PIERCE	7	377,544	7,718	369,826	200,293	169,533
SAN JUAN	0	0	0	0	0	0
SKAGIT	1	104,016	53,937	50,079	45,262	4,817
SKAMANIA	0	0	0	0	0	0
SNOHOMISH	8	2,107,931	35,000	2,072,931	1,604,626	468,305
SPOKANE	11	3,686,632	30,220	3,656,412	3,059,543	596,869
STEVENS	0	0	0	0	0	0
THURSTON	2	43,877	0	43,877	26,052	17,825
WAHKIAKUM	0	0	0	0	0	0
WALLA WALLA	1	5,634	0	5,634	3,603	2,031
WHATCOM	3	322,411	0	322,411	278,953	43,458
WHITMAN	0	0	0	0	0	0
YAKIMA	4	168,611	0	168,611	156,506	12,105
TOTAL	88	\$24,974,376	\$252,228	\$24,722,148	\$18,042,142	\$6,680,006

* Only includes licenses reporting activity.

**RAFFLE STATISTICS BY COUNTY
FOR THE QUARTER ENDED DECEMBER 31, 1998**

<u>COUNTY</u>	<u>NUMBER OF LICENSES*</u>	<u>GROSS RECEIPTS</u>	<u>PRIZES PAID</u>	<u>NET RECEIPTS</u>	<u>EXPENSES</u>	<u>NET INCOME</u>
ADAMS	0	\$0	\$0	\$0	\$0	\$0
ASOTIN	1	4,878	1,450	3,428	1,631	1,797
BENTON	3	119,829	29,616	90,213	11,118	79,095
CHELAN	3	12,843	12,200	643	3,103	(2,460)
CLALLAM	2	493	405	88	184	(96)
CLARK	4	18,358	6,573	11,785	4,155	7,630
COLUMBIA	1	448	367	81	70	11
COWLITZ	5	48,747	20,868	27,879	4,089	23,790
DOUGLAS	1	910	560	350	166	184
FERRY	0	0	0	0	0	0
FRANKLIN	3	50,802	23,130	27,672	2,607	25,065
GARFIELD	0	0	0	0	0	0
GRANT	10	17,759	7,313	10,446	1,603	8,843
GRAYS HARBOR	4	15,623	7,046	8,577	1,625	6,952
ISLAND	1	11,528	14,500	(2,972)	1,261	(4,233)
JEFFERSON	1	500	135	365	103	262
KING	38	384,234	150,573	233,661	44,223	189,438
KITSAP	6	7,871	6,035	1,836	1,632	204
KITTITAS	4	4,404	1,394	3,010	444	2,566
KLICKITAT	0	0	0	0	0	0
LEWIS	4	16,381	6,089	10,292	1,672	8,620
LINCOLN	0	0	0	0	0	0
MASON	1	103	100	3	53	(50)
OKANOGAN	2	6,842	2,598	4,244	234	4,010
PACIFIC	4	11,874	4,724	7,150	571	6,579
PEND OREILLE	0	0	0	0	0	0
PIERCE	8	57,895	20,544	37,351	3,779	33,572
SAN JUAN	0	0	0	0	0	0
SKAGIT	2	1,965	2,044	(79)	106	(185)
SKAMANIA	0	0	0	0	0	0
SNOHOMISH	15	328,565	97,541	231,024	37,396	193,628
SPOKANE	10	81,104	61,973	19,131	9,569	9,562
STEVENS	4	4,698	927	3,771	206	3,565
THURSTON	3	38,520	19,164	19,356	3,160	16,196
WAHKIAKUM	0	0	0	0	0	0
WALLA WALLA	3	17,779	20,876	(3,097)	3,745	(6,842)
WHATCOM	1	648	23	625	76	549
WHITMAN	1	90	30	60	52	8
YAKIMA	8	46,669	13,306	33,363	4,055	29,308
TOTAL	<u>153</u>	<u>\$1,312,360</u>	<u>\$532,104</u>	<u>\$780,256</u>	<u>\$142,688</u>	<u>\$637,568</u>

* Only includes licenses reporting activity.

FUND RAISING EVENT STATISTICS BY COUNTY FOR THE QUARTER ENDED DECEMBER 31, 1998

<u>COUNTY</u>	<u>NUMBER OF LICENSES*</u>	<u>GROSS RECEIPTS</u>	<u>PRIZES PAID</u>	<u>NET RECEIPTS</u>	<u>EXPENSES</u>	<u>NET INCOME</u>
ADAMS	0	\$0	\$0	\$0	\$0	\$0
ASOTIN	0	0	0	0	0	0
BENTON	0	0	0	0	0	0
CHELAN	1	1,809	0	1,809	501	1,308
CLALLAM	0	0	0	0	0	0
CLARK	0	0	0	0	0	0
COLUMBIA	0	0	0	0	0	0
COWLITZ	2	3,936	571	3,365	1,382	1,983
DOUGLAS	0	0	0	0	0	0
FERRY	0	0	0	0	0	0
FRANKLIN	0	0	0	0	0	0
GARFIELD	0	0	0	0	0	0
GRANT	1	1,766	0	1,766	934	832
GRAYS HARBOR	0	0	0	0	0	0
ISLAND	0	0	0	0	0	0
JEFFERSON	0	0	0	0	0	0
KING	4	7,262	0	7,262	4,129	3,133
KITSAP	0	0	0	0	0	0
KITTITAS	0	0	0	0	0	0
KLICKITAT	1	1,929	500	1,429	539	890
LEWIS	0	0	0	0	0	0
LINCOLN	0	0	0	0	0	0
MASON	0	0	0	0	0	0
OKANOGAN	0	0	0	0	0	0
PACIFIC	0	0	0	0	0	0
PEND OREILLE	0	0	0	0	0	0
PIERCE	8	11,180	479	10,701	4,635	6,066
SAN JUAN	0	0	0	0	0	0
SKAGIT	0	0	0	0	0	0
SKAMANIA	0	0	0	0	0	0
SNOHOMISH	3	4,388	660	3,728	2,387	1,341
SPOKANE	0	0	0	0	0	0
STEVENS	0	0	0	0	0	0
THURSTON	0	0	0	0	0	0
WAHKIAKUM	0	0	0	0	0	0
WALLA WALLA	0	0	0	0	0	0
WHATCOM	0	0	0	0	0	0
WHITMAN	2	3,589	0	3,589	2,990	599
YAKIMA	1	7,488	0	7,488	3,285	4,203
TOTAL	23	\$43,347	\$2,210	\$41,137	\$20,782	\$20,355

*Only includes licenses reporting activity.

LICENSE STATUS AND ACTIVITY REPORT FOR THE QUARTER ENDED DECEMBER 31, 1998

	TOTAL ACTIVE LICENSES			
	AT <u>12/31/98</u>	AT <u>12/31/97</u>	AT <u>12/31/96</u>	AT <u>12/31/95</u>
REVENUE GENERATING LICENSES:				
BINGO	408	419	441	467
PUNCHBOARDS/PULL TABS				
CHARITABLE/NON-PROFIT	370	373	391	401
COMMERCIAL STIMULANT	1,946	2,002	2,067	2,092
CARD ROOMS				
CHARITABLE/NON-PROFIT	1	1	0	0
COMMERCIAL STIMULANT	115	97	100	104
RAFFLES	618	619	630	604
AMUSEMENT GAMES				
CHARITABLE/NON-PROFIT	140 (3)	152	162	147
COMMERCIAL (and Carnival Operators)	970 (3)	900	864	780
FUND RAISING EVENT [FRE/RENO NIGHT] (1)	23	24	44	55
TOTAL - REVENUE GENERATING	<u>4,591</u>	<u>4,587</u>	<u>4,699</u>	<u>4,650</u>
NON-REVENUE GENERATING LICENSES:				
CARD ROOMS				
CHARITABLE/NON-PROFIT	64	61	61	60
COMMERCIAL STIMULANT	144	149	166	171
RECREATIONAL GAMING PERMITS [RGP] (1)	17	15	13	99
TOTAL - NON-REVENUE GENERATING	<u>225</u>	<u>225</u>	<u>240</u>	<u>330</u>
SERVICE/EMPLOYEE LICENSES:				
MANUFACTURERS	32	33	25	25
DISTRIBUTORS / SERVICE SUPPLIERS	56	49	47	46
MANUF/DIST/SUPPLIER REPRESENTATIVES	160	165	174	170
CARD ROOM EMPLOYEES	1,846	680	452	460
CHARITABLE/NP GAMBLING MANAGERS	537	614	632	637
COMMERCIAL GAMBLING MANAGERS (4)	16	9	NA	NA
TOTAL SERVICE/EMPLOYEE LICENSES	<u>2,647</u>	<u>1,550</u>	<u>1,330</u>	<u>1,338</u>
CLASS III TRIBAL GAMING:				
EMPLOYEES	4,143	4,164	4,083	3,716
MANUFACTURERS / SUPPLIERS	5 (2)	4	11	8
MANAGEMENT CO. / FINANCIERS	5	4	7	7
TOTAL TRIBAL GAMING CERTIFICATIONS	<u>4,153</u>	<u>4,172</u>	<u>4,101</u>	<u>3,731</u>
TOTAL - ALL ACTIVITIES	<u><u>11,616</u></u>	<u><u>10,534</u></u>	<u><u>10,370</u></u>	<u><u>10,049</u></u>
CHANGES TO CURRENT LICENSES:		TOTAL FISCAL YEAR-TO-DATE:		
QUARTER ENDED 12/31/98	891			FRE's = 38
LAST 12 MONTHS	2,691			RGP's = 24

(1) The FRE & RGP lines include only events or permits scheduled for dates during the quarter.

(2) Includes Special Sales Permits - Manufacturers.

(3) Includes "Premises-Only" licenses. Machines owned & operated by another licensee sharing revenue with premises.

(4) Commercial Gambling Manager established third quarter of 1997.