

Washington State Gambling Commission

LICENSED OPERATORS' ACTIVITY

FOR THE QUARTER ENDED
JUNE 30, 1998

(INTERNAL USE ONLY)

TABLE OF CONTENTS

Operators' Summary	Page 1
Growth in Gambling Activity.	Page 2-3
Distribution of Gross Gambling Receipts	Page 4-5
Punchboard/Pull Tab Growth Comparison	Page 6
Fund Raising Event Growth Comparison	Page 7
Statistics By Activity:	
Bingo	Page 8-9
Punchboards/Pull Tabs	Page 10-11
Card Rooms	Page 12-13
Raffles	Page 14
Fund Raising Events	Page 15
Manufacturers.	Page 16
Distributors	Page 16
Statistics By County:	
Combined	Page 17
Bingo	Page 18
Punchboards/Pull Tabs.	Page 19
Card Rooms.	Page 20
Raffles	Page 21
Fund Raising Events	Page 22
License Status and Activity Report	Page 23

**OPERATORS' SUMMARY
FOR THE QUARTER ENDED JUNE 30, 1998**

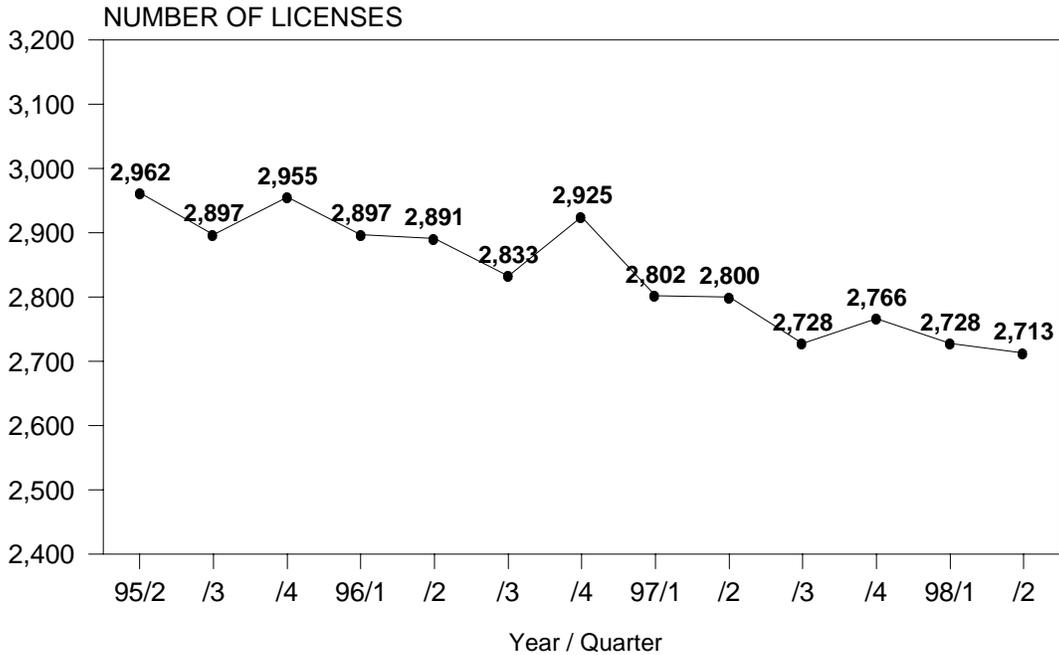
	<u>Bingo</u>	<u>Punchboards/ Pull Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund Raising Events</u>	<u>Total</u>
Gross Receipts	\$42,454,236	\$137,073,864	\$10,836,425	\$1,856,818	\$35,563	\$192,256,906
Prizes Paid	\$31,311,139	\$94,259,054	\$143,280	\$613,840	\$6,335	\$126,333,648
Net Receipts	<u>\$11,143,097</u>	<u>\$42,814,810</u>	<u>\$10,693,145</u>	<u>\$1,242,978</u>	<u>\$29,228</u>	<u>\$65,923,258</u>
Expenses	<u>\$8,081,279</u>	<u>\$30,830,216</u>	<u>\$8,333,920</u>	<u>\$258,664</u>	<u>\$16,575</u>	<u>\$47,520,654</u>
Net Income	<u>\$3,061,818</u>	<u>\$11,984,594</u>	<u>\$2,359,225</u>	<u>\$984,314</u>	<u>\$12,653</u>	<u>\$18,402,604</u>

**OPERATORS' SUMMARY
FOR THE TWELVE MONTHS ENDED JUNE 30, 1998**

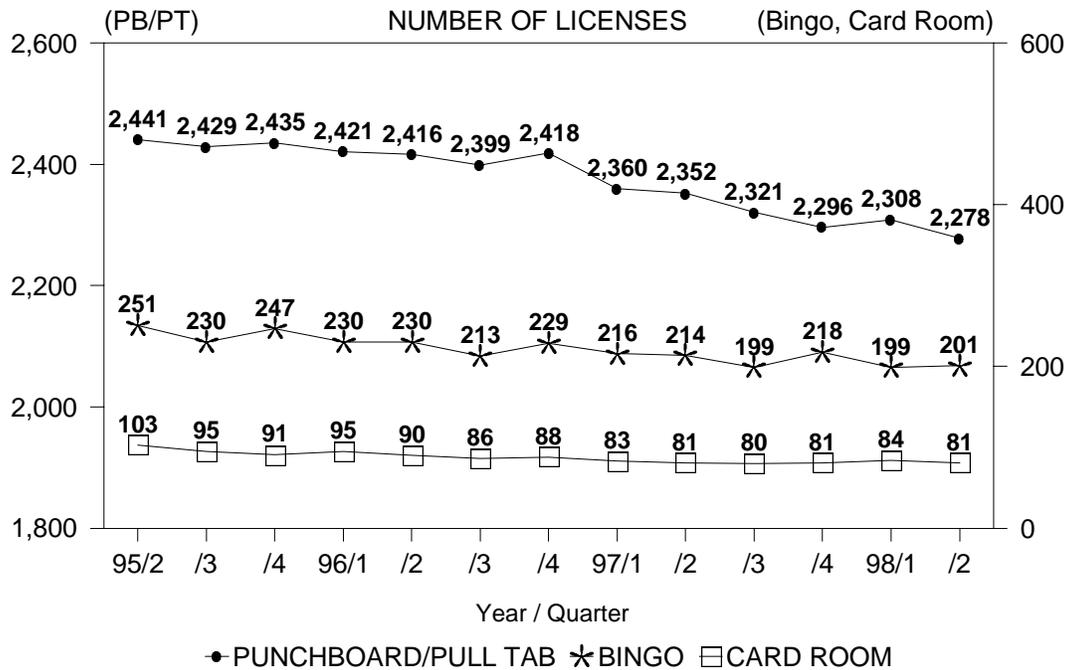
	<u>Bingo</u>	<u>Punchboards/ Pull Tabs</u>	<u>Card Rooms</u>	<u>Raffles</u>	<u>Fund Raising Events</u>	<u>Total</u>
Gross Receipts	\$174,170,148	\$539,051,895	\$30,079,535	\$5,966,292	\$182,744	\$749,450,614
Prizes Paid	\$126,683,278	\$369,606,810	\$504,677	\$2,230,054	\$27,252	\$499,052,071
Net Receipts	<u>\$47,486,870</u>	<u>\$169,445,085</u>	<u>\$29,574,858</u>	<u>\$3,736,238</u>	<u>\$155,492</u>	<u>\$250,398,543</u>
Expenses	<u>\$32,964,005</u>	<u>\$123,788,904</u>	<u>\$21,846,924</u>	<u>\$706,151</u>	<u>\$69,441</u>	<u>\$179,375,425</u>
Net Income	<u>\$14,522,865</u>	<u>\$45,656,181</u>	<u>\$7,727,934</u>	<u>\$3,030,087</u>	<u>\$86,051</u>	<u>\$71,023,118</u>

GROWTH SUMMARY - REPORTING ACTIVITY FOR THE QUARTER ENDED JUNE 30, 1998

ALL GAMBLING ACTIVITIES

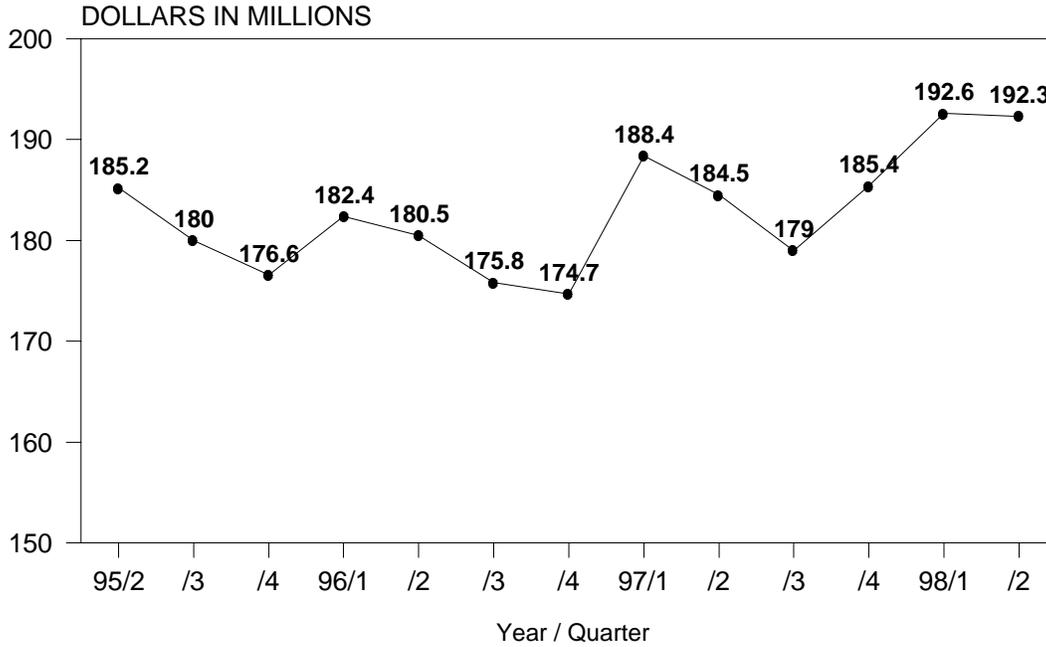


SELECTED ACTIVITIES

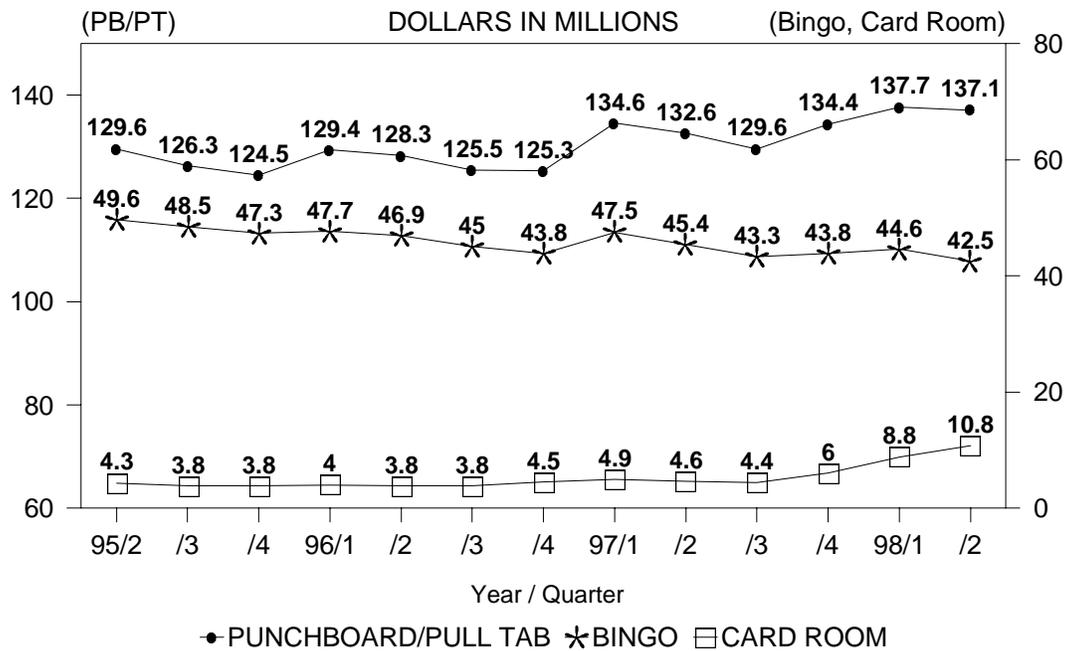


GROWTH SUMMARY - GROSS GAMBLING RECEIPTS FOR THE QUARTER ENDED JUNE 30, 1998

ALL GAMBLING ACTIVITIES



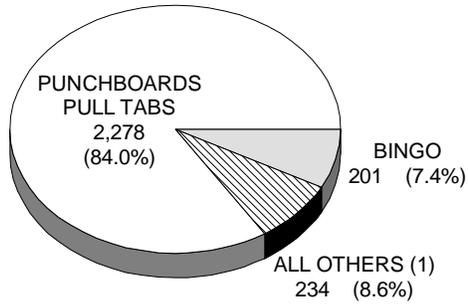
SELECTED ACTIVITIES



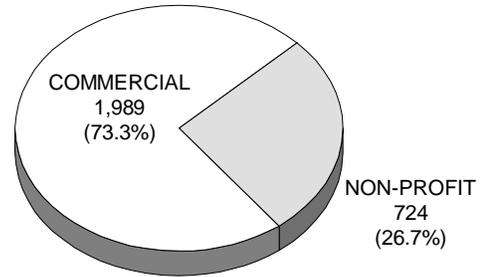
DISTRIBUTION OF GAMBLING ACTIVITY FOR QUARTER ENDED JUNE 30, 1998

NUMBER OF LICENSES REPORTING ACTIVITY - 2,713

By Type of Activity

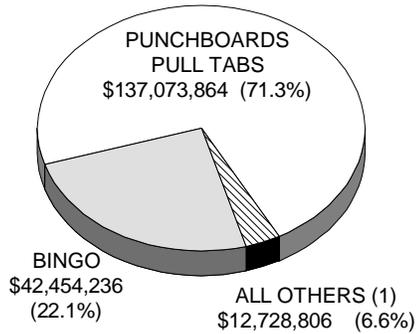


By Type of Licensee

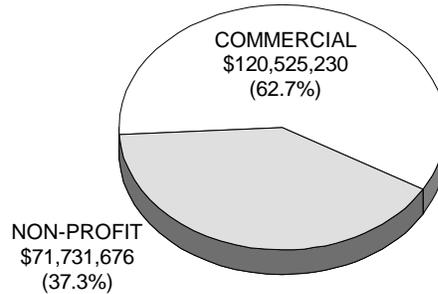


GROSS GAMBLING RECEIPTS REPORTED - \$192,256,906

By Type of Activity

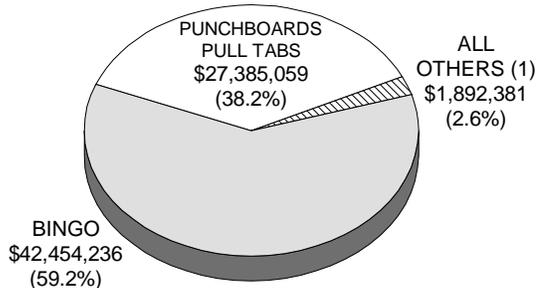


By Type of Licensee

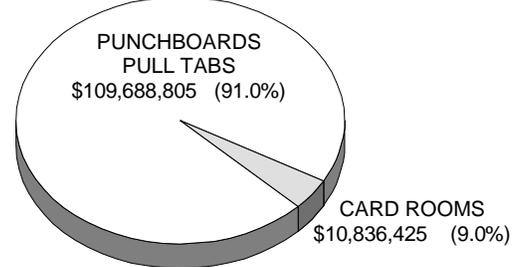


GROSS GAMBLING RECEIPTS BY LICENSEE

Non-Profit Licensees
Total - \$71,731,676

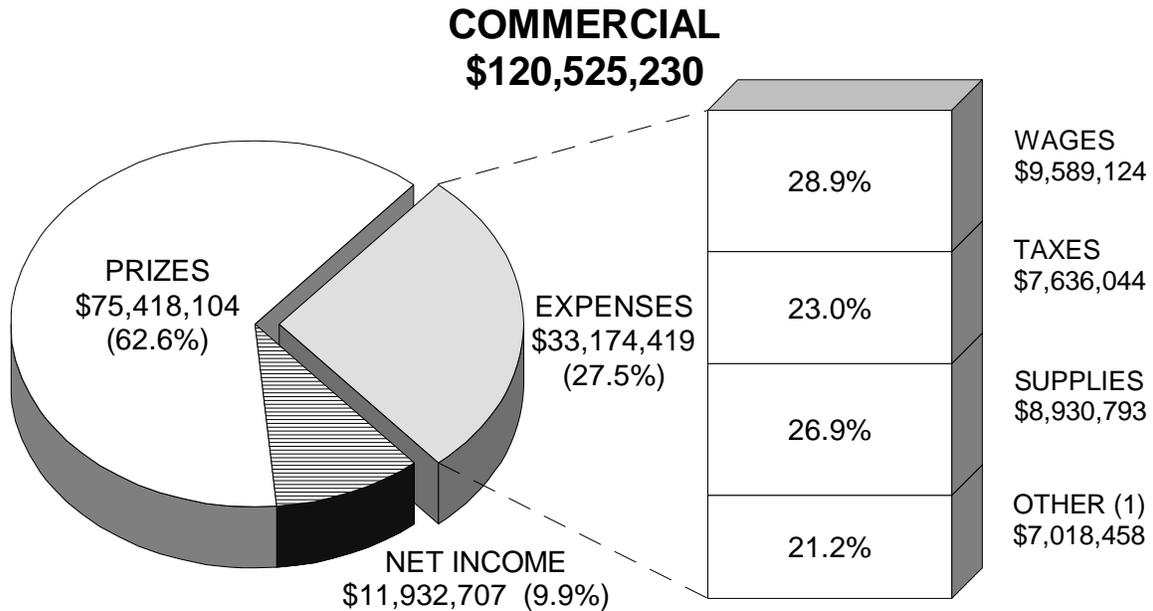
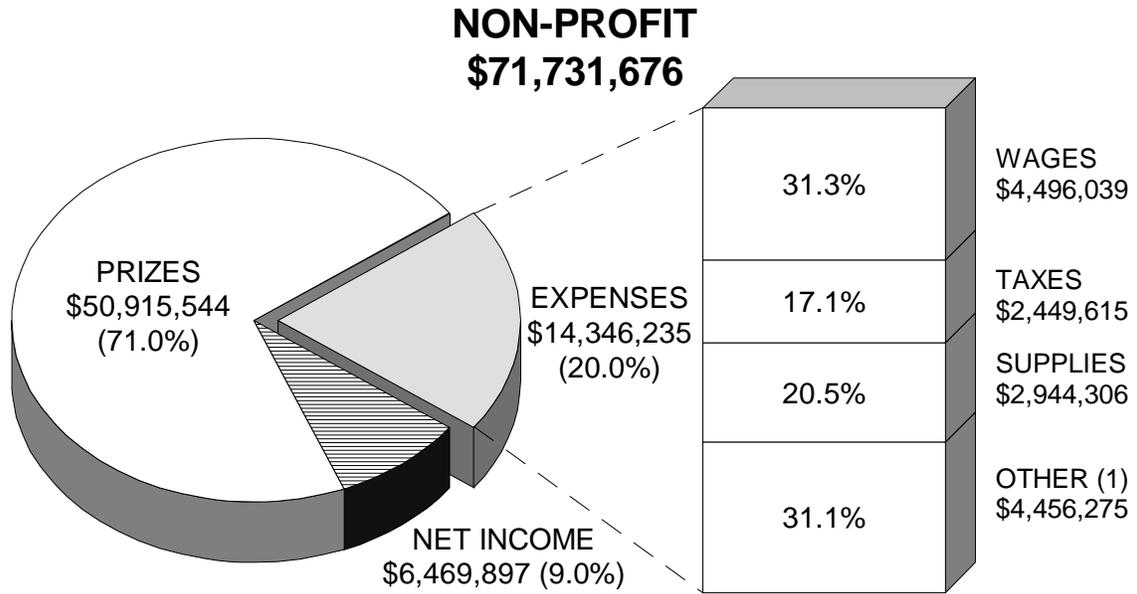


Commercial Licensees
Total - \$120,525,230



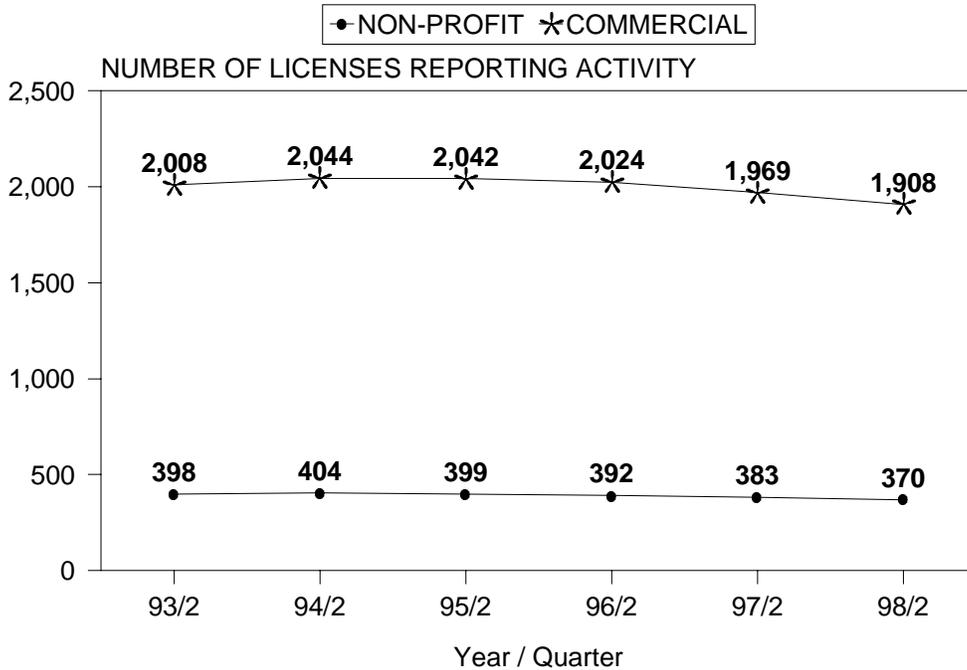
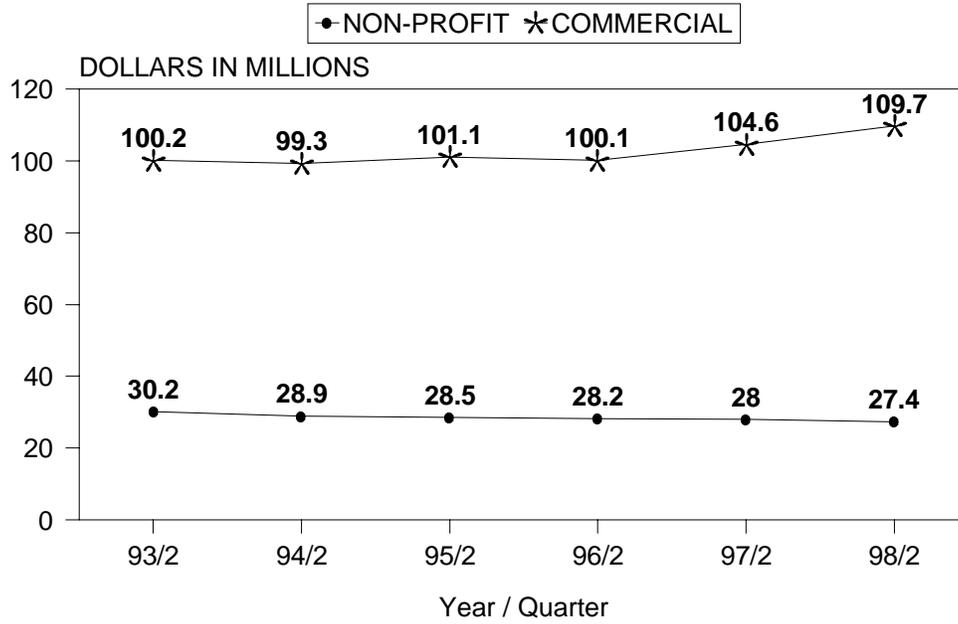
(1) "All others" include Fund Raising Events, Raffles, and Card Rooms.

DISTRIBUTION OF GROSS GAMBLING RECEIPTS FOR QUARTER ENDED JUNE 30, 1998

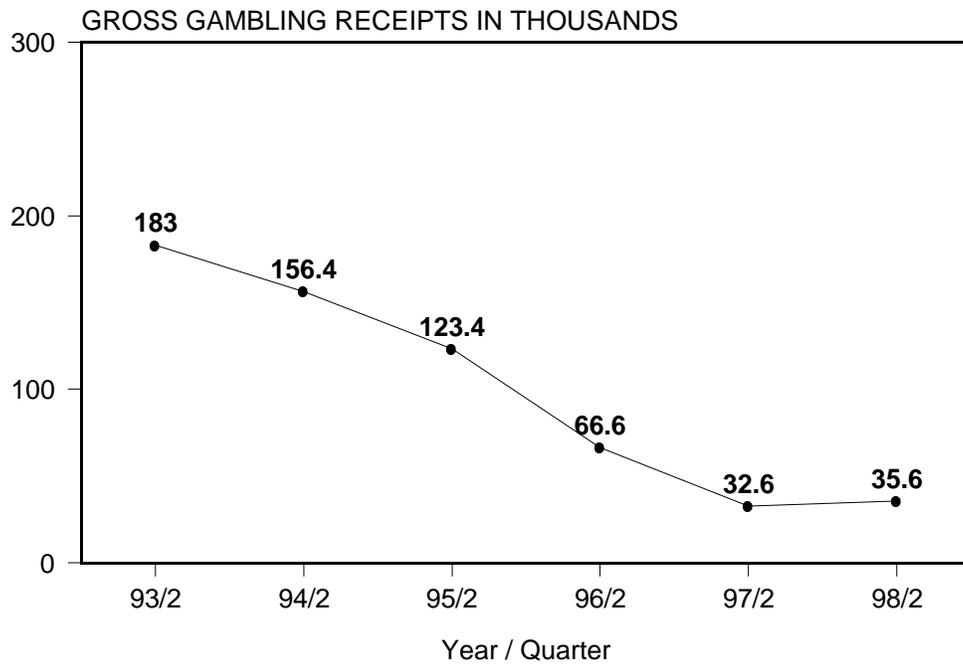
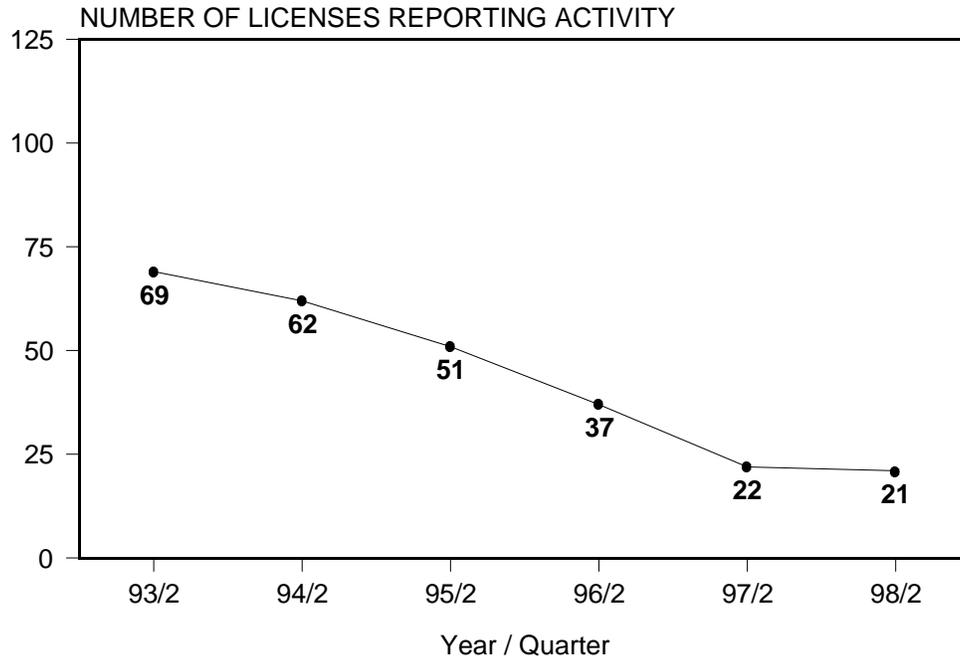


(1) Other expenses includes rent, depreciation, advertising, contract services, cash over/short, etc.

PUNCHBOARDS / PULL TABS GROWTH COMPARISON QUARTERS ENDED JUNE 30



FUND RAISING EVENTS GROWTH COMPARISON QUARTERS ENDED JUNE 30



BINGO

ACTIVITY REPORT STATISTICS

FOR THE QUARTER ENDED JUNE 30, 1998

	ANNUAL LICENSES		QUARTERLY LICENSES				TOTAL LICENSES			
	CLASS A - C		CLASS D - E		CLASS F - J		CLASS K - Q			
GROSS RECEIPTS	\$2,173,005	100.0 %	\$4,145,337	100.0 %	\$19,686,809	100.0 %	\$16,449,085	100.0 %	\$42,454,236	100.0 %
PRIZES PAID -CASH	1,655,098	76.2	3,181,898	76.7	14,680,725	74.6	11,594,333	70.5	31,112,054	73.3
-MERCHANDISE	2,510	0.1	2,183	0.1	88,091	0.4	106,301	0.6	199,085	0.5
NET RECEIPTS	\$515,397	23.7 %	\$961,256	23.2 %	\$4,917,993	25.0 %	\$4,748,451	28.9 %	\$11,143,097	26.2 %
DONATED PRIZES	1,182		0		0		0		1,182	
EXPENSES:										
WAGES	\$60,415	2.8 %	\$249,108	6.0 %	\$1,437,777	7.3 %	\$1,114,240	6.8 %	\$2,861,540	6.7 %
SUPPLIES	53,751	2.5	95,060	2.3	503,896	2.6	359,264	2.2	1,011,971	2.4
LICENSE FEE	12,759	0.6	24,555	0.6	69,733	0.4	47,939	0.3	154,986	0.4
TAXES -LOCAL	15,358	0.7	55,976	1.4	378,610	1.9	406,288	2.5	856,232	2.0
-STATE	7,797	0.4	27,667	0.7	137,171	0.7	113,186	0.7	285,821	0.7
-FEDERAL	3,107	0.1	21,908	0.5	110,904	0.6	81,528	0.5	217,447	0.5
BUILDING -RENT	12,050	0.6	18,711	0.5	250,995	1.3	187,997	1.1	469,753	1.1
-DEPREC.	0	0.0	9,822	0.2	68,244	0.3	82,224	0.5	160,290	0.4
EQUIPMENT -RENT/DEPREC.	7,162	0.3	3,415	0.1	190,434	1.0	387,793	2.4	588,804	1.4
UTILITIES/REPAIRS/MAINT.	9,884	0.5	53,564	1.3	195,697	1.0	171,564	1.0	430,709	1.0
ADVERTISING	6,009	0.3	11,523	0.3	118,860	0.6	115,162	0.7	251,554	0.6
CONTRACT SERVICES	9,315	0.4	12,567	0.3	90,900	0.5	102,517	0.6	215,299	0.5
OTHER	(2,320)	-0.2	23,375	0.4	274,261	1.2	281,557	1.7	576,873	1.3
TOTAL EXPENSES	\$195,287	9.0 %	\$607,251	14.6 %	\$3,827,482	19.4 %	\$3,451,259	21.0 %	\$8,081,279	19.0 %
NET INCOME	\$320,110	14.7 %	\$354,005	8.6 %	\$1,090,511	5.6 %	\$1,297,192	7.9 %	\$3,061,818	7.2 %
AVERAGE NET INCOME	\$5,002		\$4,597		\$25,361		\$76,305		\$15,233	
NET INCOME FROM RETAIL SALES	\$67,623		\$35,251		(\$42,633)		(\$45,591)		\$14,650	
- FROM DRAWING SALES	\$0		\$1,187		\$2,380		\$0		\$3,567	
- FROM AMUSEMENT SALES	\$0		\$2,616		\$13,346		\$18,463		\$34,425	
TOTAL NUMBER OF SESSIONS	3,181		2,666		4,416		2,573		12,836	
TOTAL ATTENDANCE	121,022		178,552		545,170		410,429		1,255,173	
AVERAGE ATTENDANCE	38		67		123		160		98	
PER PLAYER STATISTICS:										
- GROSS	\$17.96		\$23.22		\$36.11		\$40.08		\$33.82	
- PRIZES	\$13.70		\$17.83		\$27.09		\$28.51		\$24.95	
- EXPENSES	\$1.61		\$3.40		\$7.02		\$8.41		\$6.44	
- NET INCOME	\$2.65		\$1.98		\$2.00		\$3.16		\$2.44	

BINGO

ACTIVITY REPORT STATISTICS

FOR THE QUARTER ENDED JUNE 30, 1998

	ANNUAL LICENSES	QUARTERLY LICENSES			TOTAL LICENSES
	CLASS A - C	CLASS D - E	CLASS F - J	CLASS K - Q	
NUMBER OF LICENSES:					
- REPORTING ACTIVITY*	64	77	43	17	201
- REPORTING NO ACTIVITY	9	0	1	0	10
- NOT REPORTING	0	0	0	0	0
	73	77	44	17	211
* PERCENT OF:					
- LICENSES	31.8%	38.3%	21.4%	8.5%	100.0%
- GROSS RECEIPTS	5.1%	9.8%	46.4%	38.7%	100.0%
- NET INCOME	10.5%	11.6%	35.6%	42.3%	100.0%

BINGO TOP TEN GROSS RECEIPTS

	GROSS RECEIPTS	PRIZES PAID	PO%	WAGES	OTHER EXPENSES	NET INCOME	** NI%	PER PLAYER AVERAGES:			
								ATTENDANCE	GROSS	EXPENSES	INCOME
1 Seattle Jr. Hockey/Mountlake Terrace	\$1,429,675	\$988,974	69.2%	\$80,196	\$201,771	\$158,734	11.1%	29,855	\$47.89	\$9.44	\$5.32
2 Music Works Northwest/Renton [Imperials]	1,410,735	904,091	64.1%	91,873	214,454	200,317	14.2%	34,401	41.01	8.90	5.82
3 Seattle Skating Club Inc./Edmonds	1,143,365	819,212	71.6%	77,975	190,009	56,169	4.9%	25,729	44.44	10.42	2.18
4 40 & 8 # 00099/Vancouver	1,123,982	746,394	66.4%	58,917	181,831	136,840	12.2%	23,451	47.93	10.27	5.84
5 Northern Lights Drum & Bugle/Longview	1,106,812	807,762	73.0%	49,295	138,358	111,397	10.1%	18,126	61.06	10.35	6.15
6 Big Brothers/King Co./Burien	1,046,765	722,117	69.0%	71,234	134,235	119,179	11.4%	31,407	33.33	6.54	3.79
7 Big Brothers & Sisters/Spokane Co.	1,044,876	722,744	69.2%	92,558	148,772	80,802	7.7%	32,162	32.49	7.50	2.51
8 Northshore Youth Soccer/Snohomish	1,033,971	750,449	72.6%	83,249	122,846	77,427	7.5%	25,848	40.00	7.97	3.00
9 Seattle Cascades Booster Club/Shoreline	911,743	687,542	75.4%	42,831	134,906	46,464	5.1%	21,521	42.37	8.26	2.16
10 Silver Buckle Rodeo Club/Vancouver	851,746	582,221	68.4%	65,496	124,941	79,088	9.3%	22,593	37.70	8.43	3.50
	\$11,103,670	\$7,731,506	69.6%	\$713,624	\$1,592,123	\$1,066,417	9.6%	265,093	\$41.89	\$8.70	\$4.02

TOP TEN, AS A PERCENT OF BINGO TOTALS → 5.0%
of licenses 26.2% 24.7% 24.9% 30.5% 34.8% 21.1%

** Please Note: Net Income does not reflect Net Return for compliance purposes.

**PUNCHBOARD/PULL TAB
ACTIVITY REPORT STATISTICS
FOR THE QUARTER ENDED JUNE 30, 1998**

	<u>COMMERCIAL LICENSES</u>		<u>NON-PROFIT LICENSES</u>		<u>TOTAL LICENSES</u>	
PUNCHBOARDS:						
GROSS RECEIPTS	\$1,700,102	100.0 %	\$134,351	100.0 %	\$1,834,453	100.0 %
PRIZES -CASH	697,170	41.0	73,488	54.7	770,658	42.0
-MERCHANDISE	345,034	20.3	14,396	10.7	359,430	19.6
PUNCHBOARD NET RECEIPTS	<u>\$657,898</u>	<u>38.7 %</u>	<u>\$46,467</u>	<u>34.6 %</u>	<u>\$704,365</u>	<u>38.4 %</u>
PULL TABS:						
GROSS RECEIPTS	\$107,988,703	100.0 %	\$27,250,708	100.0 %	\$135,239,411	100.0 %
PRIZES -CASH	73,680,359	68.2	18,719,624	68.7	92,399,983	68.3
-MERCHANDISE	552,261	0.5	176,722	0.6	728,983	0.5
PULL TAB NET RECEIPTS	<u>\$33,756,083</u>	<u>31.3 %</u>	<u>\$8,354,362</u>	<u>30.7 %</u>	<u>\$42,110,445</u>	<u>31.2 %</u>
COMBINED TOTALS:						
GROSS RECEIPTS	\$109,688,805	100.0 %	\$27,385,059	100.0 %	\$137,073,864	100.0 %
PRIZES -CASH	74,377,529	67.8	18,793,112	68.6	93,170,641	68.0
-MERCHANDISE	897,295	0.8	191,118	0.7	1,088,413	0.8
TOTAL NET RECEIPTS	<u>\$34,413,981</u>	<u>31.4 %</u>	<u>\$8,400,829</u>	<u>30.7 %</u>	<u>\$42,814,810</u>	<u>31.2 %</u>
EXPENSES:						
WAGES	\$5,436,726	5.0 %	\$1,620,764	5.9 %	\$7,057,490	5.1 %
SUPPLIES	8,756,572	8.0	1,845,725	6.7	10,602,297	7.7
LICENSE FEE	1,015,173	0.9	234,685	0.9	1,249,858	0.9
TAX -LOCAL	3,976,741	3.6	708,549	2.6	4,685,290	3.4
-STATE	917,977	0.8	208,317	0.8	1,126,294	0.8
-FEDERAL	661,247	0.6	127,900	0.5	789,147	0.6
EQUIPMENT	92,975	0.1	74,850	0.3	167,825	0.1
GAME COUNTING SERVICE	249,991	0.2	11,877	0.0	261,868	0.2
CONTRACT SERVICES	(1)	0.0	104,934	0.4	104,934	0.1
OVER/SHORT & OTHER EXPENSES	1,354,103	1.2	201,303	0.7	1,555,406	1.1
OCCUPANCY	2,378,994	2.2	741,370	2.7	3,120,364	2.3
ADVERTISING	(1)	0.0	109,443	0.4	109,443	0.1
TOTAL EXPENSES	<u>\$24,840,499</u>	<u>22.6 %</u>	<u>\$5,989,717</u>	<u>21.9 %</u>	<u>\$30,830,216</u>	<u>22.4 %</u>
NET INCOME	<u>\$9,573,482</u>	<u>8.8 %</u>	<u>\$2,411,112</u>	<u>8.8 %</u>	<u>\$11,984,594</u>	<u>8.8 %</u>
AVERAGE NET INCOME	\$5,018		\$6,517		\$5,261	

(1) Included in other expenses.

**PUNCHBOARD/PULL TAB
ACTIVITY REPORT STATISTICS
FOR THE QUARTER ENDED JUNE 30, 1998**

	<u>COMMERCIAL LICENSES</u>	<u>NON-PROFIT LICENSES</u>	<u>TOTAL LICENSES</u>
NUMBER OF LICENSES:			
- REPORTING ACTIVITY**	1,908	370	2,278
- REPORTING NO ACTIVITY	31	6	37
- NOT REPORTING	52	2	54
TOTAL	<u>1,991</u>	<u>378</u>	<u>2,369</u>
 ** PERCENT OF:			
- LICENSES	83.8%	16.2%	100.0%
- GROSS RECEIPTS	80.0%	20.0%	100.0%
- NET INCOME	79.9%	20.1%	100.0%

TOP TEN PUNCHBOARD/PULL TAB GROSS RECEIPTS

	<u>GROSS RECEIPTS</u>	<u>PRIZES PAID</u>	<u>PO%</u>	<u>WAGES</u>	<u>OTHER EXPENSES</u>	<u>NET INCOME</u>	<u>NI%</u>
1 Eddie's Jackpot Casino/Snohomish Co.	\$1,112,763	\$855,469	76.9%	\$21,086	\$150,926	\$85,282	7.7%
2 Evergreen Lanes Restaurant/Everett	964,781	726,201	75.3%	54,524	103,585	80,471	8.3%
3 * Seattle Jr. Hockey/Mountlake Terrace	924,657	659,979	71.4%	49,689	124,225	90,764	9.8%
4 * Music Works Northwest/Renton [Imperials]	855,695	612,995	71.6%	53,745	114,546	74,409	8.7%
5 Paradise Village Bowl Restaurant/Pierce Co.	805,722	618,167	76.7%	35,555	98,334	53,666	6.7%
6 * Seattle Skating Club Inc./Edmonds	800,930	592,717	74.0%	30,930	95,300	81,983	10.2%
7 * Northwest Amateur Hockey/Everett	690,513	507,191	73.5%	29,319	122,685	31,318	4.5%
8 Main Street Bar & Grill/Puyallup	648,184	499,647	77.1%	38,891	97,873	11,773	1.8%
9 Drift On Inn Restaurant/Shoreline	602,143	443,384	73.6%	7,302	87,951	63,506	10.5%
10 Sundowner Restaurant & Lounge/Seattle	<u>561,262</u>	<u>391,494</u>	<u>69.8%</u>	<u>22,611</u>	<u>100,640</u>	<u>46,517</u>	<u>8.3%</u>
	<u>\$7,966,650</u>	<u>\$5,907,244</u>	<u>74.1%</u>	<u>\$343,652</u>	<u>\$1,096,065</u>	<u>\$619,689</u>	<u>7.8%</u>
TOP TEN, AS A PERCENT OF PB/PT TOTALS	→ 0.4%	→ 5.8%		→ 4.9%	→ 4.6%	→ 5.2%	
		<u>of licenses</u>					

* Non-Profit Licensee

**CARD ROOM
ACTIVITY REPORT STATISTICS
FOR THE QUARTER ENDED JUNE 30, 1998**

	<u>COMMERCIAL LICENSES</u>		<u>NON-PROFIT LICENSES</u>		<u>TOTAL LICENSES</u>	
GROSS RECEIPTS	\$10,836,425	100.0 %	\$0	100.0 %	\$10,836,425	100.0 %
PRIZES (1) -CASH	131,667	1.2	0	0.0	131,667	1.2
-MERCHANDISE	<u>11,613</u>	<u>0.1</u>	<u>0</u>	<u>0.0</u>	<u>11,613</u>	<u>0.1</u>
NET RECEIPTS	\$10,693,145	98.7 %	\$0	100.0 %	\$10,693,145	98.7 %
EXPENSES:						
WAGES -MANAGERS	\$908,120	8.4 %	\$0	0.0 %	\$908,120	8.4 %
-PAN DEALERS	0	0.0	0	0.0	0	0.0
-EMPLOYEES	3,244,278	29.9	0	0.0	3,244,278	29.9
SUPPLIES	174,221	1.6	0	0.0	174,221	1.6
LICENSE FEE	87,250	0.8	0	0.0	87,250	0.8
TAX -LOCAL	1,289,853	11.9	0	0.0	1,289,853	11.9
-STATE	395,482	3.6	0	0.0	395,482	3.6
-FEDERAL	394,744	3.6	0	0.0	394,744	3.6
OCCUPANCY	649,288	6.0	0	0.0	649,288	6.0
EQUIPMENT	216,409	2.0	0	0.0	216,409	2.0
ADVERTISING	565,060	5.2	0	0.0	565,060	5.2
CONTRACT SERVICES	110,640	1.0	0	0.0	110,640	1.0
OTHER	<u>298,575</u>	<u>2.8</u>	<u>0</u>	<u>0.0</u>	<u>298,575</u>	<u>2.8</u>
TOTAL EXPENSES	<u>\$8,333,920</u>	<u>76.8 %</u>	<u>\$0</u>	<u>0.0 %</u>	<u>\$8,333,920</u>	<u>76.8 %</u>
NET INCOME:	<u>\$2,359,225</u>	<u>21.9 %</u>	<u>\$0</u>	<u>100.0 %</u>	<u>\$2,359,225</u>	<u>21.9 %</u>
AVERAGE NET INCOME	\$29,126		\$0		\$29,126	

(1) Includes prizes awarded during card tournaments.

**CARD ROOM
ACTIVITY REPORT STATISTICS
FOR THE QUARTER ENDED JUNE 30, 1998**

	COMMERCIAL LICENSES	NON-PROFIT LICENSES	TOTAL LICENSES
NUMBER OF LICENSES: (1)			
- REPORTING ACTIVITY**	81	0	81
- REPORTING NO ACTIVITY	12	1	13
- NOT REPORTING	3	0	3
TOTAL	96	1	97

** PERCENT OF:

- LICENSES	100.0%	0.0%	100.0%
- GROSS RECEIPTS	100.0%	0.0%	100.0%
- NET INCOME	100.0%	0.0%	100.0%

(1) Includes only those card rooms licensed to collect fees:

- Class A and Class B for Non-Profit licenses
- Class B and Class E for Commercial Stimulant licenses

TOP TEN CARD ROOM GROSS RECEIPTS

	GROSS RECEIPTS	PRIZES PAID	NET RECEIPTS	WAGES	OTHER EXPENSES	NET INCOME	NI%
1 Freddie's Club/Renton	\$2,312,089	\$0	\$2,312,089	\$596,278	\$829,702	\$886,109	38.3%
2 Riverside Inn Restaurant/Tukwila	951,352	0	951,352	530,866	412,972	7,514	0.8%
3 Scrapbook Restaurant/Spokane	796,204	0	796,204	405,308	350,860	40,036	5.0%
4 New Phoenix/La Center	547,257	9,000	538,257	138,645	267,509	132,103	24.1%
5 Last Frontier/La Center	539,426	5,810	533,616	163,025	252,268	118,323	21.9%
6 Diamond Lil's/Renton	532,258	1,516	530,742	87,797	293,369	149,576	28.1%
7 Mars Hotel Restaurant & Lounge/Spokane	468,779	600	468,179	174,686	261,066	32,427	6.9%
8 Aces Sports Bar & Casino/Spokane Co.	424,849	0	424,849	181,268	166,612	76,969	18.1%
9 Players & Spectators/Spokane Co.	407,508	2,500	405,008	258,460	165,680	(19,132)	-4.7%
10 Hideaway/King Co.	362,633	0	362,633	120,369	97,905	144,359	39.8%
	\$7,342,355	\$19,426	\$7,322,929	\$2,656,702	\$3,097,943	\$1,568,284	21.4%

TOP TEN, AS A PERCENT OF
CARD ROOM TOTALS → 12.3%
of licenses

67.8% 13.6% 68.5% 64.0% 74.1% 66.5%

RAFFLES
ACTIVITY REPORT STATISTICS
FOR THE QUARTER ENDED JUNE 30, 1998

GROSS RECEIPTS	\$1,856,818	100.0 %
PRIZES PAID	<u>613,840</u>	<u>33.1</u>
NET RECEIPTS	\$1,242,978	66.9 %
DONATED PRIZES	\$187,337	
EXPENSES:		
WAGES	\$13,735	0.7 %
SUPPLIES	84,795	4.6
LICENSE FEE	32,961	1.8
TAXES - LOCAL	35,405	1.9
TAXES - STATE	8,567	0.5
TAXES - FEDERAL	1,319	0.1
OCCUPANCY:		
BUILDING	12,077	0.7
UTILITIES	6,789	0.4
OTHER	244	0.0
RENTAL INCOME/DONATED USE	0	0.0
EQUIPMENT	8,726	0.5
ADVERTISING	29,977	1.6
CASH(OVER)/SHORT	1,072	0.1
CONTRACT SERVICES	1,766	0.1
OTHER	<u>21,231</u>	<u>1.1</u>
TOTAL EXPENSES	<u>\$258,664</u>	<u>13.9 %</u>
NET INCOME	<u>\$984,314</u>	<u>53.0 %</u>
AVERAGE NET INCOME	\$7,457	
NUMBER OF LICENSES:		
- REPORTING ACTIVITY	132	
- REPORTING NO ACTIVITY	26	
- NOT REPORTING	<u>6</u>	
TOTAL	164	

FUND RAISING EVENT ACTIVITY REPORT STATISTICS FOR THE QUARTER ENDED JUNE 30, 1998

RECEIPTS FROM GAMES:

BLACK JACK	\$19,087	56.6 %
CHUCK-A-LUCK	1,292	3.8
4-5-6	1,936	5.7
BEAT THE DEALER	1,091	3.2
WHEEL OF FORTUNE	292	0.9
CRAPS	1,243	3.7
BEAT MY SHAKE	788	2.3
ROULETTE	2,055	6.1
HORSE RACE	141	0.4
OTHER	5,783	17.3

TOTAL RECEIPTS FROM GAMES \$33,708 100.0 %

	<u>GROSS RECEIPTS</u>	<u>PRIZES</u>	<u>NET RECEIPTS</u>	
BINGO, RAFFLES, LOTTERIES, AND DRAWINGS	\$472	\$100	\$372	
PULL TABS	1,383	1,228	155	
	<u>\$1,855</u>	<u>\$1,328</u>	<u>\$527</u>	
TOTAL EVENT NET RECEIPTS				\$34,235
DRAWINGS FOR EXCESS OVER \$10,000				5,007
TOTAL ADJUSTED NET RECEIPTS				\$29,228

EXPENSES:

LICENSE FEE	\$7,578	25.9 %
SUPPLIES	1,815	6.2
TAXES		
- LOCAL	10	0.0
- STATE	48	0.2
- FEDERAL	0	0.0
BUILDING - RENT	1,511	5.2
EQUIPMENT - RENT/DEPRECIATION	2,673	9.1
UTILITIES	0	0.0
ADVERTISING	2,631	9.0
CONTRACT SERVICES	177	0.6
(OVER)/SHORT	(223)	(0.8)
OTHER	355	1.2
TOTAL EXPENSES	\$16,575	56.6 %

NET INCOME \$12,653 43.4 %

AVERAGE NET INCOME PER EVENT \$603

NUMBER OF LICENSES

- REPORTING ACTIVITY	21	
- REPORTING NO ACTIVITY	1	
- NOT REPORTING	0	
TOTAL	22	

MANUFACTURERS - STATISTICS FOR THE QUARTER ENDED JUNE 30, 1998

	GROSS SALES TO DISTRIBUTORS		QUANTITY	AVERAGE COST PER UNIT
PUNCHBOARDS	\$113,565	1.3 %	15,551	\$7.30
PULL TABS	7,942,284	89.5	372,139	\$21.34
DISPENSING DEVICES	59,551	0.7	88	\$676.72
FISHBOWLS	2,878	0.0	86	\$33.47
OTHER	754,348	8.5		
TOTAL SALES (1)	\$8,872,626	100.0 %		

NUMBER OF LICENSES:

- REPORTING ACTIVITY	24
- REPORTING NO ACTIVITY	9
TOTAL	33

DISTRIBUTORS - STATISTICS FOR THE QUARTER ENDED JUNE 30, 1998

	GROSS SALES TO OPERATORS		QUANTITY	AVERAGE COST PER UNIT
PUNCHBOARDS	\$158,804	1.3 %	14,129	\$11.24
PULL TABS	9,934,488	80.9	373,774	\$26.58
DISPENSING DEVICES	75,130	0.6	105	\$715.52
FISHBOWLS	35,495	0.3	744	\$47.71
OTHER	2,069,269	16.9		
TOTAL SALES (2)	\$12,273,186	100.0 %		

NUMBER OF LICENSES:

- REPORTING ACTIVITY	38
- REPORTING NO ACTIVITY	9
TOTAL	47

Footnotes:

(1) Out-of-state manufacturers account for \$8,260,518 (93.1%) of total gross sales to distributors.

Manufacturer sales of \$1,448,823 to operators are excluded.

(2) Sales of \$475,712 to other distributors are excluded.

**COMBINED STATISTICS BY COUNTY
FOR THE QUARTER ENDED JUNE 30, 1998**

<u>COUNTY</u>	<u>NUMBER OF LICENSES*</u>	<u>GROSS RECEIPTS</u>	<u>PRIZES PAID</u>	<u>NET RECEIPTS</u>	<u>EXPENSES</u>	<u>NET INCOME</u>
ADAMS	11	\$221,594	\$150,534	\$71,060	\$52,480	\$18,580
ASOTIN	18	642,176	445,235	196,941	164,251	32,690
BENTON	67	4,135,354	2,642,765	1,492,589	1,036,084	456,505
CHELAN	53	2,043,373	1,392,539	650,834	419,756	231,078
CLALLAM	48	1,356,218	908,896	447,322	289,025	158,297
CLARK	105	10,826,938	6,648,228	4,178,710	2,945,205	1,233,505
COLUMBIA	4	88,930	63,189	25,741	14,211	11,530
COWLITZ	72	6,712,550	4,774,756	1,937,794	1,329,761	608,033
DOUGLAS	16	602,929	362,406	240,523	139,215	101,308
FERRY	7	174,286	107,898	66,388	33,938	32,450
FRANKLIN	26	1,749,041	1,223,677	525,364	380,427	144,937
GARFIELD	2	22,323	15,856	6,467	1,790	4,677
GRANT	66	2,493,256	1,720,924	772,332	482,296	290,036
GRAYS HARBOR	113	3,956,491	2,640,821	1,315,670	894,059	421,611
ISLAND	27	1,283,545	886,840	396,705	249,927	146,778
JEFFERSON	18	431,661	281,809	149,852	83,991	65,861
KING	487	48,077,258	29,715,026	18,362,232	13,260,605	5,101,627
KITSAP	100	5,912,564	3,918,222	1,994,342	1,354,021	640,321
KITTITAS	41	898,452	588,121	310,331	185,893	124,438
KLICKITAT	15	380,770	257,922	122,848	74,770	48,078
LEWIS	66	2,331,777	1,579,083	752,694	529,676	223,018
LINCOLN	13	116,845	77,178	39,667	20,309	19,358
MASON	45	1,589,094	1,064,005	525,089	351,783	173,306
OKANOGAN	40	1,152,568	737,495	415,073	256,806	158,267
PACIFIC	45	1,992,054	1,413,791	578,263	428,424	149,839
PEND OREILLE	14	175,598	115,088	60,510	30,415	30,095
PIERCE	320	24,190,702	16,439,778	7,750,924	5,280,086	2,470,838
SAN JUAN	11	249,034	173,846	75,188	48,174	27,014
SKAGIT	68	2,939,922	1,986,012	953,910	682,796	271,114
SKAMANIA	8	259,937	184,258	75,679	40,887	34,792
SNOHOMISH	233	23,770,288	16,521,793	7,248,495	5,381,238	1,867,257
SPOKANE	208	14,060,448	8,188,637	5,871,811	4,918,765	953,046
STEVENS	31	521,143	338,411	182,732	98,093	84,639
THURSTON	80	4,975,989	3,381,219	1,594,770	1,130,973	463,797
WAHKIAKUM	2	25,776	15,737	10,039	3,295	6,744
WALLA WALLA	29	1,598,828	1,097,109	501,719	342,172	159,547
WHATCOM	85	11,470,019	8,052,685	3,417,334	2,684,738	732,596
WHITMAN	12	174,648	110,529	64,119	36,097	28,022
YAKIMA	107	8,652,527	6,111,330	2,541,197	1,864,222	676,975
TOTAL	2,713	\$192,256,906	\$126,333,648	\$65,923,258	\$47,520,654	\$18,402,604

* Only includes licenses reporting activity.

BINGO STATISTICS BY COUNTY FOR THE QUARTER ENDED JUNE 30, 1998

<u>COUNTY</u>	<u>NUMBER OF LICENSES*</u>	<u>GROSS RECEIPTS</u>	<u>PRIZES PAID</u>	<u>NET RECEIPTS</u>	<u>EXPENSES</u>	<u>NET INCOME</u>
ADAMS	0	\$0	\$0	\$0	\$0	\$0
ASOTIN	3	73,807	54,128	19,679	17,255	2,424
BENTON	5	1,247,687	897,755	349,932	261,125	88,807
CHELAN	7	372,296	281,293	91,003	45,780	45,223
CLALLAM	7	367,864	296,023	71,841	53,262	18,579
CLARK	8	3,344,700	2,377,293	967,407	650,602	316,805
COLUMBIA	0	0	0	0	0	0
COWLITZ	6	2,344,672	1,783,147	561,525	370,996	190,529
DOUGLAS	1	62,698	41,796	20,902	4,469	16,433
FERRY	0	0	0	0	0	0
FRANKLIN	2	631,057	444,798	186,259	128,268	57,991
GARFIELD	0	0	0	0	0	0
GRANT	10	683,277	527,706	155,571	77,145	78,426
GRAYS HARBOR	12	499,853	385,627	114,226	60,833	53,393
ISLAND	4	124,548	100,816	23,732	12,991	10,741
JEFFERSON	1	69,453	56,336	13,117	2,184	10,933
KING	31	9,341,140	6,883,520	2,457,620	1,852,947	604,673
KITSAP	11	1,299,280	892,928	406,352	277,507	128,845
KITTITAS	3	70,872	50,514	20,358	14,331	6,027
KLICKITAT	0	0	0	0	0	0
LEWIS	5	417,477	314,560	102,917	68,797	34,120
LINCOLN	1	3,479	2,453	1,026	362	664
MASON	3	170,637	144,266	26,371	19,033	7,338
OKANOGAN	4	157,953	114,621	43,332	20,217	23,115
PACIFIC	5	527,968	415,903	112,065	100,407	11,658
PEND OREILLE	0	0	0	0	0	0
PIERCE	16	4,375,673	3,315,760	1,059,913	820,201	239,712
SAN JUAN	0	0	0	0	0	0
SKAGIT	3	108,090	73,921	34,169	13,997	20,172
SKAMANIA	2	33,001	25,636	7,365	1,342	6,023
SNOHOMISH	17	5,651,153	4,155,378	1,495,775	1,109,344	386,431
SPOKANE	11	3,791,835	2,785,500	1,006,335	767,201	239,134
STEVENS	1	74,312	45,604	28,708	1,273	27,435
THURSTON	4	320,507	244,592	75,915	78,627	(2,712)
WAHKIAKUM	0	0	0	0	0	0
WALLA WALLA	2	491,172	328,668	162,504	98,300	64,204
WHATCOM	9	2,755,321	1,906,508	848,813	595,988	252,825
WHITMAN	0	0	0	0	0	0
YAKIMA	7	3,042,454	2,364,089	678,365	556,495	121,870
TOTAL	201	\$42,454,236	\$31,311,139	\$11,143,097	\$8,081,279	\$3,061,818

* Only includes licenses reporting activity.

**PUNCHBOARD / PULL TAB STATISTICS BY COUNTY
FOR THE QUARTER ENDED JUNE 30, 1998**

<u>COUNTY</u>	<u>NUMBER OF LICENSES*</u>	<u>GROSS RECEIPTS</u>	<u>PRIZES PAID</u>	<u>NET RECEIPTS</u>	<u>EXPENSES</u>	<u>NET INCOME</u>
ADAMS	11	\$221,594	\$150,534	\$71,060	\$52,480	\$18,580
ASOTIN	12	556,920	390,387	166,533	138,841	27,692
BENTON	53	2,562,605	1,699,307	863,298	639,728	223,570
CHELAN	41	1,647,855	1,107,646	540,209	360,265	179,944
CLALLAM	37	909,807	604,365	305,442	206,461	98,981
CLARK	91	6,370,547	4,244,762	2,125,785	1,462,667	663,118
COLUMBIA	4	88,930	63,189	25,741	14,211	11,530
COWLITZ	60	4,303,514	2,975,423	1,328,091	922,784	405,307
DOUGLAS	11	457,283	300,610	156,673	121,106	35,567
FERRY	6	172,323	107,898	64,425	33,182	31,243
FRANKLIN	20	1,087,561	766,562	320,999	249,525	71,474
GARFIELD	2	22,323	15,856	6,467	1,790	4,677
GRANT	49	1,772,674	1,182,483	590,191	389,963	200,228
GRAYS HARBOR	94	3,441,881	2,252,268	1,189,613	827,921	361,692
ISLAND	20	1,136,130	784,040	352,090	227,874	124,216
JEFFERSON	14	341,577	219,479	122,098	75,015	47,083
KING	411	32,743,346	22,697,757	10,045,589	7,341,499	2,704,090
KITSAP	77	4,378,365	2,995,044	1,383,321	946,722	436,599
KITTITAS	34	816,021	537,607	278,414	167,730	110,684
KLICKITAT	14	369,372	257,922	111,450	70,445	41,005
LEWIS	60	1,912,424	1,264,208	648,216	460,673	187,543
LINCOLN	11	113,538	74,725	38,813	19,527	19,286
MASON	39	1,396,275	915,220	481,055	315,086	165,969
OKANOGAN	33	992,327	622,714	369,613	234,268	135,345
PACIFIC	39	1,462,566	996,138	466,428	327,963	138,465
PEND OREILLE	14	175,598	115,088	60,510	30,415	30,095
PIERCE	272	18,741,888	12,915,496	5,826,392	4,143,775	1,682,617
SAN JUAN	10	248,283	173,523	74,760	48,127	26,633
SKAGIT	62	2,694,970	1,841,667	853,303	617,068	236,235
SKAMANIA	5	223,861	157,149	66,712	39,307	27,405
SNOHOMISH	200	17,631,293	12,324,359	5,306,934	3,882,313	1,424,621
SPOKANE	179	7,934,614	5,371,602	2,563,012	2,015,060	547,952
STEVENS	29	445,818	292,116	153,702	96,730	56,972
THURSTON	69	4,558,192	3,121,424	1,436,768	1,007,917	428,851
WAHKIAKUM	2	25,776	15,737	10,039	3,295	6,744
WALLA WALLA	25	1,103,059	767,044	336,015	242,443	93,572
WHATCOM	71	8,450,273	6,120,502	2,329,771	1,843,869	485,902
WHITMAN	10	166,849	110,029	56,820	33,134	23,686
YAKIMA	87	5,395,632	3,707,174	1,688,458	1,219,037	469,421
TOTAL	2,278	\$137,073,864	\$94,259,054	\$42,814,810	\$30,830,216	\$11,984,594

*Only includes licenses reporting activity.

CARD ROOM STATISTICS BY COUNTY FOR THE QUARTER ENDED JUNE 30, 1998

<u>COUNTY</u>	<u>NUMBER OF LICENSES*</u>	<u>GROSS RECEIPTS</u>	<u>PRIZES PAID</u>	<u>NET RECEIPTS</u>	<u>EXPENSES</u>	<u>NET INCOME</u>
ADAMS	0	\$0	\$0	\$0	\$0	\$0
ASOTIN	2	10,343	0	10,343	7,943	2,400
BENTON	3	215,051	0	215,051	124,730	90,321
CHELAN	1	18,012	860	17,152	13,066	4,086
CLALLAM	2	5,364	0	5,364	2,776	2,588
CLARK	3	1,093,244	14,810	1,078,434	829,495	248,939
COLUMBIA	0	0	0	0	0	0
COWLITZ	1	36,066	0	36,066	25,089	10,977
DOUGLAS	2	32,869	0	32,869	10,487	22,382
FERRY	0	0	0	0	0	0
FRANKLIN	0	0	0	0	0	0
GARFIELD	0	0	0	0	0	0
GRANT	1	19,516	0	19,516	12,077	7,439
GRAYS HARBOR	1	6,811	0	6,811	4,452	2,359
ISLAND	1	11,650	0	11,650	7,419	4,231
JEFFERSON	1	8,062	0	8,062	4,016	4,046
KING	22	5,601,137	18,308	5,582,829	3,997,282	1,585,547
KITSAP	4	170,076	1,150	168,926	117,321	51,605
KITTITAS	1	9,201	0	9,201	2,223	6,978
KLICKITAT	1	11,398	0	11,398	4,325	7,073
LEWIS	0	0	0	0	0	0
LINCOLN	0	0	0	0	0	0
MASON	1	13,864	0	13,864	16,961	(3,097)
OKANOGAN	2	926	0	926	1,973	(1,047)
PACIFIC	0	0	0	0	0	0
PEND OREILLE	0	0	0	0	0	0
PIERCE	8	435,191	41,556	393,635	252,816	140,819
SAN JUAN	0	0	0	0	0	0
SKAGIT	1	95,748	49,563	46,185	50,147	(3,962)
SKAMANIA	0	0	0	0	0	0
SNOHOMISH	6	436,368	13,933	422,435	382,841	39,594
SPOKANE	8	2,263,657	3,100	2,260,557	2,120,533	140,024
STEVENS	0	0	0	0	0	0
THURSTON	3	66,606	0	66,606	42,681	23,925
WAHKIAKUM	0	0	0	0	0	0
WALLA WALLA	1	1,881	0	1,881	1,316	565
WHATCOM	2	213,040	0	213,040	241,713	(28,673)
WHITMAN	0	0	0	0	0	0
YAKIMA	3	60,344	0	60,344	60,238	106
TOTAL	81	\$10,836,425	\$143,280	\$10,693,145	\$8,333,920	\$2,359,225

* Only includes licenses reporting activity.

RAFFLE STATISTICS BY COUNTY FOR THE QUARTER ENDED JUNE 30, 1998

<u>COUNTY</u>	<u>NUMBER OF LICENSES*</u>	<u>GROSS RECEIPTS</u>	<u>PRIZES PAID</u>	<u>NET RECEIPTS</u>	<u>EXPENSES</u>	<u>NET INCOME</u>
ADAMS	0	\$0	\$0	\$0	\$0	\$0
ASOTIN	1	1,106	720	386	212	174
BENTON	4	107,923	45,703	62,220	8,940	53,280
CHELAN	4	5,210	2,740	2,470	645	1,825
CLALLAM	2	73,183	8,508	64,675	26,526	38,149
CLARK	3	18,447	11,363	7,084	2,441	4,643
COLUMBIA	0	0	0	0	0	0
COWLITZ	4	25,884	16,186	9,698	10,602	(904)
DOUGLAS	1	49,525	20,000	29,525	2,807	26,718
FERRY	0	0	0	0	0	0
FRANKLIN	3	29,432	12,317	17,115	2,045	15,070
GARFIELD	0	0	0	0	0	0
GRANT	5	12,682	5,628	7,054	1,624	5,430
GRAYS HARBOR	6	7,946	2,926	5,020	853	4,167
ISLAND	2	11,217	1,984	9,233	1,643	7,590
JEFFERSON	2	12,569	5,994	6,575	2,776	3,799
KING	22	390,432	115,441	274,991	68,222	206,769
KITSAP	8	64,843	29,100	35,743	12,471	23,272
KITTITAS	1	148	0	148	52	96
KLICKITAT	0	0	0	0	0	0
LEWIS	1	1,876	315	1,561	206	1,355
LINCOLN	0	0	0	0	0	0
MASON	2	8,318	4,519	3,799	703	3,096
OKANOGAN	1	1,362	160	1,202	348	854
PACIFIC	1	1,520	1,750	(230)	54	(284)
PEND OREILLE	0	0	0	0	0	0
PIERCE	18	631,496	166,966	464,530	60,484	404,046
SAN JUAN	1	751	323	428	47	381
SKAGIT	2	41,114	20,861	20,253	1,584	18,669
SKAMANIA	1	3,075	1,473	1,602	238	1,364
SNOHOMISH	7	45,487	26,895	18,592	3,547	15,045
SPOKANE	10	70,342	28,435	41,907	15,971	25,936
STEVENS	1	1,013	691	322	90	232
THURSTON	4	30,684	15,203	15,481	1,748	13,733
WAHKIAKUM	0	0	0	0	0	0
WALLA WALLA	1	2,716	1,397	1,319	113	1,206
WHATCOM	3	51,385	25,675	25,710	3,168	22,542
WHITMAN	1	1,035	500	535	52	483
YAKIMA	10	154,097	40,067	114,030	28,452	85,578
TOTAL	<u>132</u>	<u>\$1,856,818</u>	<u>\$613,840</u>	<u>\$1,242,978</u>	<u>\$258,664</u>	<u>\$984,314</u>

* Only includes licenses reporting activity.

FUND RAISING EVENT STATISTICS BY COUNTY FOR THE QUARTER ENDED JUNE 30, 1998

<u>COUNTY</u>	<u>NUMBER OF LICENSES*</u>	<u>GROSS RECEIPTS</u>	<u>PRIZES PAID</u>	<u>NET RECEIPTS</u>	<u>EXPENSES</u>	<u>NET INCOME</u>
ADAMS	0	\$0	\$0	\$0	\$0	\$0
ASOTIN	0	0	0	0	0	0
BENTON	2	2,088	0	2,088	1,561	527
CHELAN	0	0	0	0	0	0
CLALLAM	0	0	0	0	0	0
CLARK	0	0	0	0	0	0
COLUMBIA	0	0	0	0	0	0
COWLITZ	1	2,414	0	2,414	290	2,124
DOUGLAS	1	554	0	554	346	208
FERRY	1	1,963	0	1,963	756	1,207
FRANKLIN	1	991	0	991	589	402
GARFIELD	0	0	0	0	0	0
GRANT	1	5,107	5,107	0	1,487	(1,487)
GRAYS HARBOR	0	0	0	0	0	0
ISLAND	0	0	0	0	0	0
JEFFERSON	0	0	0	0	0	0
KING	1	1,203	0	1,203	655	548
KITSAP	0	0	0	0	0	0
KITTITAS	2	2,210	0	2,210	1,557	653
KLICKITAT	0	0	0	0	0	0
LEWIS	0	0	0	0	0	0
LINCOLN	1	(172)	0	(172)	420	(592)
MASON	0	0	0	0	0	0
OKANOGAN	0	0	0	0	0	0
PACIFIC	0	0	0	0	0	0
PEND OREILLE	0	0	0	0	0	0
PIERCE	6	6,454	0	6,454	2,810	3,644
SAN JUAN	0	0	0	0	0	0
SKAGIT	0	0	0	0	0	0
SKAMANIA	0	0	0	0	0	0
SNOHOMISH	3	5,987	1,228	4,759	3,193	1,566
SPOKANE	0	0	0	0	0	0
STEVENS	0	0	0	0	0	0
THURSTON	0	0	0	0	0	0
WAHKIAKUM	0	0	0	0	0	0
WALLA WALLA	0	0	0	0	0	0
WHATCOM	0	0	0	0	0	0
WHITMAN	1	6,764	0	6,764	2,911	3,853
YAKIMA	0	0	0	0	0	0
TOTAL	<u>21</u>	<u>\$35,563</u>	<u>\$6,335</u>	<u>\$29,228</u>	<u>\$16,575</u>	<u>\$12,653</u>

*Only includes licenses reporting activity.

LICENSE STATUS AND ACTIVITY REPORT FOR THE QUARTER ENDED JUNE 30, 1998

	TOTAL ACTIVE LICENSES			
	AT <u>6/30/98</u>	AT <u>6/30/97</u>	AT <u>6/30/96</u>	AT <u>6/30/95</u>
REVENUE GENERATING LICENSES:				
BINGO	421	432	449	479
PUNCHBOARDS/PULL TABS				
CHARITABLE/NON-PROFIT	373	385	399	406
COMMERCIAL STIMULANT	1,979	2,017	2,089	2,096
CARD ROOMS				
CHARITABLE/NON-PROFIT	1	1	0	0
COMMERCIAL STIMULANT	93	93	103	113
RAFFLES	635	626	611	579
AMUSEMENT GAMES				
CHARITABLE/NON-PROFIT	147 (3)	157	157	123
COMMERCIAL (and Carnival Operators)	1,014 (3)	895	837	677
FUND RAISING EVENT [FRE/RENO NIGHT] (1)	21	22	37	51
TOTAL - REVENUE GENERATING	<u>4,684</u>	<u>4,628</u>	<u>4,682</u>	<u>4,524</u>
NON-REVENUE GENERATING LICENSES:				
CARD ROOMS				
CHARITABLE/NON-PROFIT	65	60	60	64
COMMERCIAL STIMULANT	150	158	173	168
RECREATIONAL GAMING PERMITS [RGP] (1)	17	23	19	86
TOTAL - NON-REVENUE GENERATING	<u>232</u>	<u>241</u>	<u>252</u>	<u>318</u>
SERVICE/EMPLOYEE LICENSES:				
MANUFACTURERS	33	29	25	25
DISTRIBUTORS / SERVICE SUPPLIERS	53	47	49	49
MANUF/DIST/SUPPLIER REPRESENTATIVES	170	166	163	166
CARD ROOM EMPLOYEES	1,090	518	442	500
CHARITABLE/NP GAMBLING MANAGERS	592	629	677	548
COMMERCIAL GAMBLING MANAGERS (4)	9	NA	NA	NA
TOTAL SERVICE/EMPLOYEE LICENSES	<u>1,947</u>	<u>1,389</u>	<u>1,356</u>	<u>1,288</u>
CLASS III TRIBAL GAMING:				
EMPLOYEES	4,198	4,413	4,115	2,107
MANUFACTURERS / SUPPLIERS	4 (2)	9	11	1
MANAGEMENT CO. / FINANCIERS	5	6	7	5
TOTAL TRIBAL GAMING CERTIFICATIONS	<u>4,207</u>	<u>4,428</u>	<u>4,133</u>	<u>2,113</u>
TOTAL - ALL ACTIVITIES	<u><u>11,070</u></u>	<u><u>10,686</u></u>	<u><u>10,423</u></u>	<u><u>8,243</u></u>
CHANGES TO CURRENT LICENSES:		TOTAL FISCAL YEAR-TO-DATE:		
QUARTER ENDED 6/30/98	609			FRE's = 93
LAST 12 MONTHS	1,706			RGP's = 49

(1) The FRE & RGP lines include only events or permits scheduled for dates during the quarter.

(2) Includes 2 Special Sales Permits - Manufacturers.

(3) Includes "Premises-Only" licenses. Machines owned & operated by another licensee sharing revenue with premises.

(4) Commercial Gambling Manager established third quarter of 1997.